

### The Florida Senate Local Funding Initiative Request Fiscal Year 2023-2024

LFIR # 2669

1. Project Title	Training Tomorrow's Workforce Today

2. Senate Sponsor Darryl Rouson

**3. Date of Request** 02/21/2023

### 4. Project/Program Description

We provide specific construction training for jobs that are currently in demand. STEM Xposure Inc. provides a comprehensive workforce development system that includes exposure, training, assessment, certification, NCCER accreditation, and career placement for the construction and maintenance industries. This program focus on youth ages 12-18, aged out foster kids, low income, ex-offenders, and we strongly encourage woman to bring their talents to the construction industry. We are the alternative for students pursuing trades, over college.

### 5. State Agency to receive requested funds De

Department of Economic Opportunity

State Agency contacted? No

6. Amount of the Nonrecurring Request for Fiscal Year 2023-2024

Type of Funding	Amount
Operations	212,000
Fixed Capital Outlay	0
Total State Funds Requested	212,000

7. Total Project Cost for Fiscal Year 2023-2024 (including matching funds available for this project)

Type of Funding	Amount	Percentage	
Total State Funds Requested (from question #6)	212,000	71%	
Matching Funds			
Federal	0	0%	
State (excluding the amount of this request)	0	0%	
Local	50,000	17%	
Other	35,000	12%	
Total Project Costs for Fiscal Year 2023-2024	297,000	100%	

### 8. Has this project previously received state funding? No

Fiscal Year	Amount		Specific	Vetoed
(уууу-уу)	Recurring	Nonrecurring	Appropriation #	

### 9. Is future funding likely to be requested?

Yes

215,000

a. If yes, indicate nonrecurring amount per year.

### b. Describe the source of funding that can be used in lieu of state funding.

BOCC Grant, Board members Fiduciary Responsibilities, Membership Fees, Corporate Donors, Fundraisers

### 10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

No



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If yes, indicate the amount of funds received and what the funds were used for.

### **Complete questions 11 and 12 for Fixed Capital Outlay Projects**

- 11. Status of Construction
  - a. What is the current phase of the project?

OPlanning ODesign OConstruction

- b. Is the project "shovel ready" (i.e permitted)?
- c. What is the estimated start date of construction?
- d. What is the estimated completion date of construction?
- 12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

### 13. Details on how the requested state funds will be expended

Spending Category	Description	Amount	
Administrative Costs:			
Executive Director/Project Head Salary and Benefits	Executive Director/ Project Head Salary	65,000	
Other Salary and Benefits	Program Administrator	25,000	
Expense/Equipment/Travel/Supplies/ Other	VR headsets 50,000.00 Tools 7500.00 Adm. Laptop and software \$700.00 NCCERconnect plus print book* \$2400.00 OSHA 10 Certification (by CareerSafe) \$2500.00 Core Tests/NCCER Online Testing System \$2400.00	65,500	
Consultants/Contracted Services/Study	NCCER Instructor/Evaluator 15,000.00 Workforce and Life Skills Coordinator 15,000.00 OSHA instructor 2500.00	32,500	
Operational Costs: Other			
Salary and Benefits		0	
Expense/Equipment/Travel/Supplies/ Other	Training location rent \$ 24,000.00.	24,000	
Consultants/Contracted Services/Study		0	
Fixed Capital Construction/Majo	r Renovation:		
Construction/Renovation/Land/ Planning Engineering		0	
Total State Funds Requested (m	ust equal total from question #6)	212,000	

### 14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



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### Training tomorrows workforce Today!

Our goal is to train youth aged 12-18, aged out of foster care, ex-offenders to work in the construction industry. This will provide students with employable skills and living wages in a matter of weeks vs months, while providing a remedy to the local construction labor shortage.

Upon completion of the program, participants, living off government assistance, will become taxpayers.

By equipping all participants with the exposure, guidance, training, and career placement, success is inevitable.

### b. What activities and services will be provided to meet the intended purpose of these funds?

1. Explore high paying careers in the construction industry and future construction trades that are in demand, using virtual headsets. The Virtual learning headsets will allow students to choose several careers and experience a day on the job before choosing career path.

2. Collaborate with prime contractors and industry leaders to serve as quest speakers, mentors, and provide additional training and job opportunities.

3. Teach the NCCER core curriculum 115 hrs plus an elective.

4. Provide testing and performance evaluations and certification upon completion

5. Train and certify w/OSHA 10.

6. Provide specific training for local in demand jobs.

7. Provide follow up services in employment skills and job placement. provide wrap around services, GED, transportation, and continuing education opportunities.

8. Teach foundational financial literacy, how to budget and gain skills in high paying industries with significant workforce opportunities available.

### c. What direct services will be provided to citizens by the appropriation project?

Our volunteer with Habitat for Humanity, Rebuilding Tampa Bay, and supporting the seniors in our local community that have the need for minor repairs.

### d. Who is the target population served by this project? How many individuals are expected to be served?

STEM Xposure Inc. focus on inner city youth, young adults seeking to increase their employability. The program also serves low income, unemployed or under employed individuals, aged out foster kids, x- offenders and students preferring a trade over college.

# e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will

be measured?

Everyone wins! For participants we can track their interest in this career field through pre and post surveys. For the certification program, we will be able to identify the exact number of job placement and certifications that have been delivered through our program. In our first year, we hope to serve 50-75 individuals, and to have at least 75% to attain certification and job placement.

### f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

If unable to complete the requirements, funding will be returned to the state.

### **15. Requester Contact Information**

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	a. First Name	Robyn	Last Name	Donaldson
	b. Organization	STEM Xposure Inc		
	c. E-mail Address	executive@stemxposure.com		
	d. Phone Number	(813)990-7700	Ext.	
16. Recipient Contact Information				
	a. Organization	STEM Xposure Inc.		
	b. Municipality and County Hillsborough			



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### c. Organization Type

d. Phone Number

□For Profit Entity	□For Profit Entity			
☑Non Profit 501(c	⊠Non Profit 501(c)(3)			
□Non Profit 501(c	□Non Profit 501(c)(4)			
Local Entity	□Local Entity			
□University or Co	□University or College			
□Other (please sp	□Other (please specify)			
d. First Name	Robyn	Last Name	Donaldson	
e. E-mail Address	executive@stemxposure.com			
f. Phone Number	(813)990-7700			
17. Lobbyist Contact Information				
a. Name	None			
b. Firm Name	None			
c. E-mail Address				