



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2023-2024

LFIR # 2908

1. Project Title Equifax Workforce Solutions-Automated Employment Income Verification Services for Public Benefits

2. Senate Sponsor Danny Burgess

3. Date of Request 03/03/2023

4. Project/Program Description

Funds will support an existing contract with TALX Corp., a provider of Equifax Workforce Solutions to provide instant, automated employment and income verifications for public benefits.

5. State Agency to receive requested funds Department of Children and Families

State Agency contacted? Yes

6. Amount of the Nonrecurring Request for Fiscal Year 2023-2024

Type of Funding	Amount
Operations	9,700,000
Fixed Capital Outlay	0
Total State Funds Requested	9,700,000

7. Total Project Cost for Fiscal Year 2023-2024 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	9,700,000	100%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2023-2024	9,700,000	100%

8. Has this project previously received state funding? Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2022-23	0	7,468,000	349	No

9. Is future funding likely to be requested? Yes

a. If yes, indicate nonrecurring amount per year. 9,700,000

b. Describe the source of funding that can be used in lieu of state funding.

None, however, federal match covers a portion of the recurring funds for this contract expenditure.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

No

If yes, indicate the amount of funds received and what the funds were used for.



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Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

☐ Planning ☐ Design ☐ Construction

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study	Funds support a contract with TALX Corp., a provider of Equifax Workforce Solutions to provide instant, automated employment and income verifications. This request will help cover the additional public benefit applications that the state has seen during COVID.	9,700,000
Operational Costs: Other		
Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		9,700,000

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Florida DCF currently uses The Work Number in the eligibility determination process for public assistance benefits (Medicaid, SNAP and TANF) to help reduce fraud, waste and abuse. This automated process brings added efficiency to caseworkers so that they can more quickly and accurately determine applicants' employment and income statuses.

b. What activities and services will be provided to meet the intended purpose of these funds?



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Employment and income verifications to increase accuracy of benefit awards, and help reduce fraud, waste, and abuse.

c. What direct services will be provided to citizens by the appropriation project?

Public benefit applicants will have their employment and income automatically processed via The Work Number, reducing the time case workers spend evaluating each prospective beneficiary's application and removing the need for applicants to supply self attested information.

d. Who is the target population served by this project? How many individuals are expected to be served?

The target population to be served are all public beneficiary applicants. Equifax and DCF project 3.4 million billable transactions based on record matches.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

In 2012, the DCF conducted a 3-month pilot study of The Work Number. The results of that pilot showed a significant savings as a result of access to accurate, verifiable data on 67.2% of the over 410,000 cases inputted. The estimated annualized savings to the state from the pilot was \$16 million. Since 2012, The Work Number database has grown to house over 2.5 million employers and 140 million active records, which delivers more value to the Department of Children and Families.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

The existing contract addresses penalties.

15. Requester Contact Information

a. First Name Last Name
b. Organization
c. E-mail Address
d. Phone Number Ext.

16. Recipient Contact Information

a. Organization
b. Municipality and County

c. Organization Type

- ☐ For Profit Entity
☐ Non Profit 501(c)(3)
☐ Non Profit 501(c)(4)
☐ Local Entity
☐ University or College
☒ Other (please specify) State Government Agency

d. First Name Last Name
e. E-mail Address



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f. Phone Number (850)717-4352

17. Lobbyist Contact Information

a. Name Ronald L. Book

b. Firm Name Ronald L. Book PA

c. E-mail Address ron@rlbookpa.com

d. Phone Number (305)935-1866