The Florida Senate

**COMMITTEE MEETING EXPANDED AGENDA** 

#### BANKING AND INSURANCE Senator Simmons, Chair Senator Clemens, Vice Chair

MEETING DATE:	Tuesday, November 5, 2013
TIME:	1:30 —3:30 p.m.
PLACE:	Toni Jennings Committee Room, 110 Senate Office Building

**MEMBERS:** Senator Simmons, Chair; Senator Clemens, Vice Chair; Senators Benacquisto, Detert, Diaz de la Portilla, Hays, Lee, Margolis, Montford, Negron, Richter, and Ring

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
1	Presentation on Citizens Property Insura update on Citizens' clearinghouse imple	ance Corporation policyholder take-out process and mentation continued	Presented
2	Presentation on Personal Injury Protecti	on (PIP)	Presented
	Other Related Meeting Documents		

John W. Rollins is Chief Risk Officer at Citizens Property Insurance Corporation, Florida's state-run property insurer. Mr. Rollins joined Citizens Property Insurance in October 2013 and is responsible for Actuarial, Product Development, Corporate Analytics and Enterprise Risk Management business units.

Mr. Rollins previously owned and operated Rollins Analytics, Inc., a firm he founded at the end of 2009. The firm delivered credible and actionable professional actuarial analysis and strategic consulting to institutions concerned with insurance risk in the private and public sector.

Mr. Rollins is a former vice president at AIR Worldwide, a global provider of risk modeling software and consulting services. He has 23 years of experience as a U.S. property and casualty actuary in many environments, including personal and commercial lines insurers, global and regional consulting firms, a top-tier accounting firm, and an insurance advisory organization. He has worked as chief actuary at both Citizens and Florida Farm Bureau Insurance Companies. He served on the Board of Governors of Citizens, appointed by Florida Governor Rick Scott, from 2011-2013.

Mr. Rollins has wide-ranging technical expertise, including personal and commercial lines ratemaking, catastrophe modeling, reinsurance optimization, and loss and expense reserving for insurers and self-insurers. He has authored several prize-winning papers in the journals of the Casualty Actuarial Society, and has spoken and testified on catastrophe management and property lines ratemaking topics to the U.S. Congress, several state legislatures, regulators, rating agencies, insurance leaders, academics and the media.

In addition to qualification as a Fellow of the Casualty Actuarial Society (FCAS) and Member of the American Academy of Actuaries (MAAA), Mr. Rollins holds a B.A. in mathematics from Duke University and M.A. in economics from the University of Florida. A fourth-generation Floridian, he resides in the Gainesville area with his wife and children.

#### **Citizens Property Insurance Corporation**

John Rollins, Chief Risk Officer

November 5, 2013



## Agenda and Takeaways

#### What is Citizens' storm risk in commercial lines?

- Commercial residential, at \$4.1B, is over 20% of Citizens' probable maximum loss (PML)
- Commercial non-residential is not a trivial contributor to PML at over \$1B

#### What is Citizens' footprint in the commercial property insurance market?

- The dominant insurer in commercial residential with over 40% share, though trending downward as several private market insurers are active
- Majority occupancy is condominium associations
- Citizens attracts older, smaller, and less wind-resistive buildings but the large buildings we insure impact storm risk disproportionately
- Hard to gauge in non-residential becuase of light regulation and reporting

#### How (in)adequate are Citizens' rates in commercial lines?

- Wind-only commercial residential policies are the most underpriced (actuarially speaking)
- Rate need is consistent around the state, should be 20-70% higher than current rates depending on the property's features
- Multi-peril commercial rates are generally actuarially reasonable

#### How much insurance does Citizens provide for non-residents of Florida?

- Neither Citizens nor private insurers can precisely validate residency status, but occupancy type (as underwritten), mailing address and property address provide good insights
- A significant part (almost 40%) of Citizens' book is rental and seasonal property
- Seasonal property rates are slightly more inadequate, but we do impose a surcharge
- About 16% of bills are mailed outside Florida and 2% outside the US, but the rate need is similar to that of other policies

#### Is Citizens on track to launch the personal lines clearinghouse at year-end with vibrant participation?

- Yes, the build-out is on time and budget
- Insurers will roll on in stages to ensure volumes are tolerable and the consumer experience is optimal
- Enthusiasm is high with over a dozen insurers slated to roll on in the first half of 2014



### **Probable Maximum Loss by Product Line**

	PML	Exposure (000s)
CLA Commercial Residential Multi-Peril	\$1,144,497	\$35,632,829
Coastal Commercial Residential Multi-Peril	\$764,490	\$12,544,516
CLA Commercial Non-Residential Multi-Peril	\$79,122	\$1,937,121
Coastal Commercial Non-Residential Multi-Peril	\$33,950	\$489,832
Coastal Commercial Residential Wind	\$2,410,474	\$44,244,388
Coastal Commercial Non-Residential Wind	\$1,139,885	\$16,531,408

As of 6/30/13 Commercial products only. PMLs represent Citizens modeled loss in a single storm with a 1% chance of occurring each year. PMLs are not additive across product lines because multiple lines will be impacted in any one storm. Totals are true combined PMLs.

	PML	Exposure (000s)
Commercial Residential Multi-Peril	\$1,848,686	\$48,177,345
Commercial Residential Wind	\$2,410,474	\$44,244,388
TOTAL Commercial Residential Lines	\$4,185,465	\$92,421,733
Commercial Non-Residential Multi-Peril	\$109,617	\$2,426,953
Commercial Non-Residential Wind	\$1,139,885	\$16,531,408
TOTAL Commercial Non-Residential Lines	\$1,220,793	\$18,958,361
As of 6/30/13		



#### **Commercial Non-Residential Business Overview**

#### **Commercial Non-Residential**

- Citizens writes both commercial non-residential wind-only (CNRW) and commercial non-residential multi-peril (CNRM) policies on businesses in Florida
- Citizens inherited the CNRW line of business from the FWUA
- CNRW policies are written as a first layer of coverage up to \$1 million per building in the Coastal account
- Citizens was authorized to write CNRM policies with the passage of HB 1A in 2007
- CNRM policies are written for eligible structures with a total insured value of no more than \$2.5 million per building in either the Coastal or Commercial Lines Account

#### Commercial Non-Residential Historical Building Count and Exposure



	Coastal Account			Commercial Lines Account			Total			
	Number of Policies	Number of Buildings	Exposure (millions)	Number of Policies	Number of Buildings	Exposure (millions)	Number of Policies	Number of Buildings	Exposure (millions)	
2007	35,397	45,919	\$19,665	1,750	1,750	\$1,018	37,147	47,669	\$20,683	
2008	32,166	42,227	\$17,675	760	760	\$323	32,926	47,887	\$20,883 \$17,998	
2009	29,539	39,149	\$16,552	771	1,194	\$921	30,310	40,343	\$17,473	
2010	28,248	37,585	\$15,794	1,130	1,659	\$1,312	29,378	39,244	\$17,105	
2011	27,042	36,473	\$15,230	1,413	2,041	\$1,656	28,455	38,514	\$16,885	
2012	25,455	34,675	\$14,537	1,544	2,262	\$1,790	26,999	36,937	\$16,327	
2013 Q2	19,910	28,193	\$12,327	1,557	2,287	\$1,755	21,467	30,480	\$14,082	
% Change from 2012 to 2Q 2013	-21.8%	-18.7%	-15.2%	<b>0.8</b> %	1.1%	-2.0%	-20.5%	-17.5%	-13.7%	

Data as 6/30/13

# Commercial Non-Residential Building Age and Coverage Range

Age Range	Building Count
0-5 Years	401
6-10 Years	1,033
11-20 Years	2,556
21+ Years	26,490
Total	30,480

**Building Count by Age Range** 



		Structure Cov	erage Range	
		\$1,000,000 and Less	\$1,000,001 to \$2,500,000	TOTAL
Commercial Non-	Building Count	1,986	622	2,608
Residential MULTI-PERIL	Exposure	\$908,345,298	\$1,193,058,100	\$ 2,101,403,398
Commercial Non-	Building Count	27,869	3	27,872
Residential WIND-ONLY	Exposure	\$11,928,910,853	\$5,800,000	\$ 11,934,710,853
Commercial Non-	Building Count	29,855	625	30,480
Residential TOTAL	Exposure	\$ 12,837,256,151	\$ 1,198,858,100	\$ 14,036,114,251

Data as of 6/30/13

#### **Commercial Non-Residential MULTI-PERIL**

#### **Commercial Non-Residential Multi-Peril Most Popular Types of Business**

Building Use	Risk Count	Percent of Total Risk Count	Exposure Amount	Inforce Premium
Health Care Facilities and Services; Non-Governmental Offices	962	37%	\$667,882,100	\$2,581,333
Churches and Synagogues	334	13%	\$291,230,200	\$1,013,621
Department or Discount Store, Home Improvement Store	182	7%	\$148,808,000	\$561,826
Warehouses - Public personal property storage	65	2%	\$36,639,900	\$76,621
Appliance Distributor or Store	62	2%	\$69,051,000	\$252,042
Beverage and Food Distributors or Store, Convenience Store	61	2%	\$38,779,698	\$186,470
Light Hazard Service Occupancies(Laboratories - X-Ray, Dental, Medical, Misc. Studios)	57	2%	\$30,472,600	\$121,505
Schools, Day Care Centers	51	2%	\$25,441,000	\$82,962
Motels and Hotels without Restaurant	45	2%	\$85,697,500	\$244,130
Nursing and Convalescent Homes	40	2%	\$33,358,100	\$120,402
TOTAL	1,859	71%	1,427,360,598	\$5,240,922

#### **Commercial Lines Account Commercial Non-Residential Multi-Peril Rate Adequacy**



#### **Coastal Account Commercial Non-Residential Multi-Peril Rate Adequacy**



### Commercial Non-Residential Multi-Peril Counts, Premium and Insured Value



Commercial Lines Account

■Coastal Account

	Commercial Lines Account	Coastal Account	Total
Policy Count	1,557	229	1,786
Building Count	2,287	321	2,608
Inforce Premium	\$9,066,043	\$2,064,510	\$11,130,553
Total Insured Value	\$1,755,072,398	\$346,331,000	\$2,101,403,398

Data as of 6/30/13

#### **Commercial Non-Residential WIND-ONLY**

#### **Commercial Non-Residential Wind-Only Most Popular Types of Business**

Building Use	Risk Count	Percent of Risk Count	Exposure Amount	Inforce Premium
Office	8,404	29%	\$3,087,033,312	\$15,686,426
<b>Other</b> (Warehouse, Retail Store, Shops including Body and Barber, Museum, Dental Lab, etc.)	6,064	21%	\$2,563,401,312	\$12,956,727
Mercantile	5,340	19%	\$2,463,666,048	\$12,343,063
Motel/Hotel	3,158	11%	\$1,479,176,562	\$10,109,966
Restaurant	1,960	7%	\$873,844,984	\$5,038,009
Churches and Synagogues	1,142	4%	\$800,167,576	\$4,312,963
Non-Government Offices and Banks	1,087	4%	\$787,158,400	\$3,183,941
TOTAL	27,155	95%	\$12,054,448,194	\$63,631,101

### **Commercial Non-Residential Wind-Only Rate Adequacy**



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#### Commercial Non-Residential Wind-Only Counts, Premium and Insured Value



	Professional, Technical and Business Services	Temporary Lodging	Restaurant	Church / House of Worship	Builders Risk	Other	Total
Policy Count	11,418	1,074	1,890	500	14	4,785	19,681
Building Count	13,873	3,158	2,151	793	14	7,883	27,872
Inforce Premium	\$33,906,906	\$12,041,372	\$6,582,487	\$3,839,240	\$174,281	\$20,889,799	\$77,434,085
Total Insured Value	\$5,629,419,562	\$1,479,176,562	\$956,106,633	\$492,180,700	\$12,835,776	\$3,411,311,280	\$11,981,030,513

Data as of 6/30/13

### Commercial Non-Residential Wind-Only Rate Adequacy

Indicated Change Minimum		Inforce Policy Count	Inforce Premium (at 2014 Rate Level)	Average Inforce Premium (at 2014 Rate Level)	Expected Projected Loss & LAE Ratio	Expected Rate Need Using 2014 Rates	Tot	al Insured Value
Below	0%	0	\$0	\$0	0.0%	0.0%	\$	-
0%	10%	2,529	\$6,778,856	\$2,680	72.0%	4.5%	\$	1,512,484,851
10%	20%	7,963	\$31,434,606	\$3,948	81.1%	15.6%	\$	4,763,095,338
20%	30%	6,742	\$27,582,561	\$4,091	88.2%	24.2%	\$	3,768,310,375
30%	40%	1,074	\$6,548,505	\$6,097	94.7%	32.1%	\$	686,431,935
40%	50%	787	\$6,904,024	\$8,773	103.0%	42.2%	\$	610,478,457
50%	Above	621	\$6,861,080	\$11,048	117.3%	59.4%	\$	593,909,897
TOTAL		19,716	\$86,109,630	\$4,368	88.3%	24.3%	\$	11,934,710,853

#### **Commercial Residential Business Overview**

### **Commercial Residential**

• Citizens writes both commercial residential wind-only (CRW) and commercial residential multi-peril (CRM) policies in the Coastal and Commercial Lines Accounts

- Commercial Residential Policies are written on the following:
  - Condominium Associations
  - Homeowners Associations
  - Apartment Buildings

• Currently, there are no commercial residential eligibility restrictions based upon insured value for this line of business

#### **Commercial Residential Market Share**

### **Commercial Residential Market Share**

	Carrier	Total Insured Value
	Citizens Property Insurance Corporation	\$92,738,142,474
	American Coastal Insurance Company	\$42,740,093,177
	QBE Insurance Corporation	\$23,480,071,933
43%	American Capital Assurance Corp.	\$22,157,936,645
43%	Weston Insurance Company	\$8,464,492,746
	State Farm Florida Insurance Company	\$6,372,605,563
	Philadelphia Indemnity Insurance Company	\$5,427,746,215
	Service Insurance Company	\$2,214,743,000
	Nova Casualty Company	\$1,783,177,848
	Sunshine State Insurance Company	\$1,555,923,161
	All Other	\$8,681,736,157
0%	Totals - All Carriers	\$215,616,668,919

OIR QUASR Data as of 6/30/13

- Citizens Property Insurance Corporation
- American Coastal Insurance Company
- QBE Insurance Corporation

10%

- American Capital Assurance Corp.
- Weston Insurance Company
- State Farm Florida Insurance Company

- Philadelphia Indemnity Insurance Company
- Service Insurance Company
- Nova Casualty Company
- Sunshine State Insurance Company
- All Other

#### **Commercial Residential Market Share**







Carrier	Policies Inforce	Premium	Exposure	Average Premium Per \$1,000 Exposure	Average Premium Per Policy	Average Exposure Per Policy
Citizens Property Insurance Corporation	17,150	\$470,490,957	\$92,738,142,474	\$5.07	\$27,434	\$5,407,472
American Coastal Insurance Company	3,975	\$290,108,649	\$42,740,093,177	\$6.79	\$72,983	\$10,752,225
QBE Insurance Corporation	1,071	\$100,414,172	\$23,480,071,933	\$4.28	\$93,757	\$21,923,503
American Capital Assurance Corp.	1,981	\$62,173,579	\$22,157,936,645	\$2.81	\$31,385	\$11,185,228
All Other	41,934	\$139,931,444	\$34,500,424,690	\$4.06	\$3,337	\$822,732
Total Market	66,111	\$1,063,118,801	\$215,616,668,919	\$4.93	\$16,081	\$3,261,434

OIR QUASR Data as of 6/30/13

#### **Commercial Residential Historical Market Share**



		Coastal Account		<b>Commercial Lines Account</b>			Total			
		Number			Number	Number		Number	Number	
		of	Number of	Exposure <sup>1</sup>	of	of	Exposure <sup>1</sup>	of	of	Exposure <sup>1</sup>
		Policies	Buildings	(millions)	Policies	Buildings	(millions)	Policies	Buildings	(millions)
	2007	17,346	45,744	\$83,588	11,158	94,715	\$76,298	28,504	140,459	\$159,885
	2008	15,887	43,266	\$80,075	8,810	63,354	\$55,134	24,697	106,620	\$135,209
	2009	15,049	41,011	\$82,089	8,355	52,523	\$50,236	23,404	93,534	\$132,325
	2010	14,440	40,797	\$74,778	7,323	45,504	\$42,107	21,763	86,301	\$116,885
	2011	13,815	38,644	\$68,923	6,961	42,180	\$38,929	20,776	80,824	\$107,853
	2012	13,139	37,166	\$66,711	6,602	39,637	\$38,052	19,741	76,803	\$104,764
	2013 Q2	10,961	31,594	\$56,789	6,189	36,476	\$35,949	17,150	68,070	\$92,738
	% Change									
Data as of 3/31/13	from 2012	-16.6%	-15.0%	-14.9%	-6.3%	<b>-8.0</b> %	-5.5%	-13.1%	-11.4%	-11.5%
	to 2Q 2013									

### **Commercial Residential Building Age and Number of Stories**



89% of all commercial residential buildings were built before 1992.

Only 1% of all commercial residential buildings are taller than 10 stories but account for 20% of total exposure for all commercial residential buildings.



Number of Stories	Coastal Account CR-W	Coastal Account CR-M	Commercial Lines Account CR-M
> 30	3.1%	8.2%	0.0%
21 to 30	6.6%	17.1%	0.0%
11 to 20	12.5%	39.1%	1.4%
6 to 10	20.5%	15.9%	9.0%
< 6	57.3%	19.8%	89.5%
Total	100.0%	100.0%	100.0%

Data as of 6/30/13

### **Commercial Residential Building Counts by Coverage Ranges**



Structure Coverage Range									
Product	\$1,000,000 and Less	\$1,000,001 to \$2,500,000	\$2,500,001 to \$5,000,000	\$5,000,001 to \$10,000,000	\$10,000,001 to \$15,000,000	\$15,000,001 to \$25,000,000	\$25,000,001 +		
Coastal Account CR-W	21,241	4,165	1,971	1,538	105	113	161		
Coastal Account CR-M	1,249	403	185	152	63	97	151		
Commercial Lines Account CR-M	28,367	4,836	1,983	1,204	46	32	8		
Total	50,857	9,404	4,139	2,894	214	242	320		

### **Commercial Residential Total Exposure by Coverage Ranges**



Structure Coverage Range								
Product	\$1,000,000 and Less	\$1,000,001 to \$2,500,000	\$2,500,001 to \$5,000,000	\$5,000,001 to \$10,000,000	\$10,000,001 to \$15,000,000	\$15,000,001 to \$25,000,000	\$25,000,001 +	
Coastal Account CR-W	\$7,905,450,441	\$6,425,367,131	\$7,073,219,274	\$11,055,948,470	\$1,321,558,044	\$2,183,955,865	\$7,645,392,998	
Coastal Account CR-M	\$519,133,422	\$619,517,495	\$652,549,547	\$1,140,986,425	\$798,437,266	\$1,885,754,069	\$6,880,253,412	
Commercial Lines Account CR-M	\$11,586,853,388	\$7,072,664,513	\$7,157,723,311	\$8,442,226,341	\$560,530,694	\$601,315,931	\$281,242,600	
Total	\$20,011,437,251	\$14,117,549,139	\$14,883,492,132	\$20,639,161,236	\$2,680,526,004	\$4,671,025,865	\$14,806,889,010	

#### **Commercial Residential MULTI-PERIL**

### **Commercial Residential Multi-Peril Counts, Premium and Insured Value**



	Apartment Bldg.	Condo Assn.	Homeowners Assn.	TOTAL
Policy Count	1,873	4,431	735	7,039
Building Count	5,387	26,449	6,940	38,776
Inforce Premium	\$28,109,464	\$223,612,319	\$18,559,199	\$270,280,982
Total Insured Value	\$4,500,772,432	\$40,490,719,494	\$3,502,262,444	\$48,493,754,370

Data as of 6/30/13

#### Commercial Lines Account (CLA) Commercial Residential Multi-Peril Rate Adequacy



#### Coastal Account Commercial Residential Multi-Peril Rate Adequacy



#### **Commercial Residential WIND-ONLY**

#### **Commercial Residential Wind-Only Counts, Premium and Insured Value**



Apartment Bldg.

Homeowners Assn.

Condo Assn.

Other Comm. Res.

	Apartment Bldg.	Homeowners Assn.	Condo Assn.	Other Comm. Res.	Total
Policy Count	3,750	300	5,320	741	10,111
Building Count	6,301	1,847	18,932	2,214	29,294
Inforce Premium	\$23,469,666	\$5,309,149	\$156,859,097	\$14,572,063	\$200,209,975
Total Insured Value	\$3,531,037,871	\$1,229,858,896	\$37,969,999,599	\$1,513,491,738	\$44,244,388,104

Data as of 6/30/13

### **Coastal Account Commercial Residential Wind-Only Rate Adequacy**



#### Coastal Account Commercial Residential Wind-Only Rate Adequacy

Indicated To Change R Minimum N	ange	Inforce Policy Count	Inforce Premium (at 2014 Rate Level)	Average Inforce Premium (at 2014 Rate Level)	Expected Projected Loss & LAE Ratio	Expected Rate Need Using 2014 Rates	Tot	tal Insured Value
Below	20%	699	\$721,336	\$1,032	62.3%	17.9%	\$	129,550,274
20%	30%	3,074	\$4,856,162	\$1,580	67.3%	26.8%	\$	794,437,350
30%	40%	3,432	\$26,649,362	\$7,765	70.4%	34.5%	\$	5,111,567,162
40%	50%	3,354	\$46,582,327	\$13,889	77.7%	45.0%	\$	11,412,261,468
50%	60%	630	\$11,635,300	\$18,469	83.0%	52.9%	\$	2,744,327,760
60%	70%	2,787	\$60,221,905	\$21,608	93.5%	65.5%	\$	12,827,736,991
70%	Above	1,490	\$702,230	\$471	177.7%	189.7%	\$	73,364,888
ΤΟΤΑ	L	15,466	\$151,368,621	\$9,787	<b>83.2</b> %	<b>51.9</b> %	\$	33,093,245,893

\* Excludes A-Rated Policies Data as of 6/30/13
### **Personal Lines Occupancy Types**

# **Personal Lines Policies Occupancy Types**

Personal Lines Owner Occupied and Not Owner Occupied as of 8/31/13												
	Primary Residence		Rental Property		Secondary Residence		Seasonal		Other		Total	
Policy Form	Policy Count	Rate Need at 2014 - Rates	Policy Count	Rate Need at 2014 Rates	Policy Count	Rate Need at 2014 Rates	Policy Count	Rate Need at 2014 Rates	Policy Count	Rate Need at 2014 Rates	Policy Count	Rate Need at 2014 Rates
Dwelling (DP1, DP3, and DW2)	6,139	6.0%	280,950	9.9%	3,224	7.5%	15,530	12.2%	97	0.1%	305,940	9.9%
Homeowners (H03, H08, and HW2)	551,528	11.5%	0	N/A	11,703	8.3%	13,745	32.5%	11	-8.0%	576,987	11.9%
Renters (HO4, HW4, MHO4, and MHW4)	18,738	N/A	0	N/A	116	N/A	124	N/A	0	N/A	18,978	N/A
Condo Owners (HO6 and HW6)	76,716	14.6%	40,478	12.3%	16,589	-0.7%	24,515	24.8%	0	N/A	158,298	14.3%
Mobile Home (MDP1, MH03, MD1, and MW2)	65,106	N/A	21,114	N/A	6,572	N/A	35,758	N/A	34	N/A	128,584	N/A
Total for all Forms	718,227	11.6%	342,542	10.0%	38,204	5.7%	89,672	26.0%	142	-0.3%	1,188,787	11.6%
% of Total	60.4%		28.8%		3.2%		7.5%		0.0%		100.0%	

#### Notes:

- (1) Excludes risks tagged for takeout and DP1 rate need
- (2) "Other" category includes Farms, Ranches, and properties under construction
- (3) Seasonal category includes seasonal 3-6 months, seasonal > 6 months, and seasonal rental

# **Personal Lines Policies Mailing Address**

Issues with using policyholder's mailing address to determine if customer is a FL resident

- Mailing address is not indicative of FL residency
- Post office boxes distort results and are difficult to exclude
- Premium can be paid by someone else other than the insured

Mailing Address Categories	8/31/13 Policy Count	Percent of Total	Rate Need at 2014 Rates
	Policy Count	TOLAI	ZU14 Kales
Florida Mailing Address	998,601	84.0%	10.8%
Mailing Matches Property Address	728,970	73.0%	10.3%
Mailing Does Not Match Property Address	269,631	27.0%	12.8%
US Mailing Address (not FL)	163,979	13.8%	19.0%
Outside of US (not Military/Diplomat)	25,772	2.2%	13.2%
Military/Diplomat	435	0.0%	8.9%
Total	1,188,787	100.0%	11.6%

## **Citizens Property Insurance Clearinghouse Update**



# **Clearinghouse Goals and Benefits**

### Goals:

- Ensure that all Citizens applicants have access to every possible private insurance option, including better policy coverage, before choosing Citizens
- Ensure that all Citizens renewal customers have expanded access to every possible private insurance option, including better policy coverage, before choosing to renew with Citizens
- Provide private carriers expanded market distribution
- Ensure that only policies meeting statutory eligibility requirements are placed with Citizens

### Benefits for the State:

- Gives applicants a clear picture of their private market options
- Reduce homeowners' assessment liability by shrinking Citizens
- Expand the private carrier access to potential policyholders
- Creates a mechanism for shrinking Citizens and returning it to a true market-oflast resort



# **Overview of Approach**

- SB 1770 mandates the implementation of a Citizens Clearinghouse by January 1, 2014
- A real-time mechanism that will systematically enable private insurers to make an offer of coverage to personal lines' applicants seeking coverage from Citizens
- Procure a SEMCI (Single Entry Multi-Carrier Interface) software tool
- Based on private carriers' underwriting, exposure and selection criteria, request offers of coverage from "eligible" private insurers participating in the Clearinghouse
- All offers, including coverage and pricing, will be delivered back to the producing agent
- Business placement is guided by statute
  - For new business if the premium is less than 115% of Citizens quote for comparable coverage, the offer renders the applicant ineligible for Citizens coverage
  - If the premium is greater than 115% of Citizens' premium, the consumer makes the choice
  - If there is no private market offer of coverage rendering the applicant ineligible, the business is placed with Citizens
- For renewal business, if the premium is equal to or less than Citizens quote for comparable coverage, the offer renders the applicant ineligible for Citizens coverage
- A report regarding the Clearinghouse approach for commercial residential business is due January 1, 2014



### **Process Flow**





## **Functional Impact Assessment**





# **Progress Update**

- Request for Information (RFI) Solicitation
  - Used to obtain current market information, gain a better understanding of vendor capabilities and provide a basis for developing the solicitation.
  - Four responses received on April 12, 2013
- Invitation to Negotiate (ITN) Solicitation
  - Competitive solicitation process consistent with Citizens' policy and 287.057, F. S.
  - Six Responses were received on June 25, 2013
  - The top two vendors advanced to the negotiation phase
  - The negotiation team identified Bolt, Inc. as providing the best value offer to Citizens because:
    - Ability to implement by January 1
    - Multiple integration platforms enable broad carrier participation
    - Demonstrated required functionality and ease of use
    - Competitive pricing
    - Board of Governors approved contract August 23, 2013



# **Progress Update**

- Carrier Visits
  - 31 meetings conducted
  - Misconceptions clarified
  - High interest from private carriers to participate
- Agent Interests
  - Discussions with agent association representatives
  - Impact analysis meetings with high-volume Citizens agents
  - Communications and training are being drafted on process and roll out for agents
- Carrier on-boarding process initiated September 13, 2013
  - Review and sign the participation agreement; complete the carrier readiness questionnaire
  - Timely response and readiness assessment will ultimately determine the onboarding schedule



# **Progress Update**

- Executive Steering Committee meetings held regularly
- Bolt resources arrived on-site September 4, 2013
- Citizens and Bolt teams are transitioning into one, collaborative team
- Planning, scheduling, requirements, and delivery are occurring in parallel
- Multiple teams and workstreams have been established and will run in parallel
  - Bolt Clearinghouse Platform
  - Carrier Integrations
  - Third Party Report Services
  - Communications and Training
  - Operational Readiness
  - Back-End IT Systems
  - Commercial Report
- Scope management will be a key variable for a January 1, 2014 delivery
- Final scope and implementation plan targeted for mid-November



# **Participating Carriers**

- Participating carriers include:
  - American Integrity
  - Ark Royal
  - Bankers Insurance Group
  - Capitol Preferred
  - Federated National
  - Florida Peninsula
  - Heritage
  - Modern USA/American Traditions
  - Olympus Insurance
  - People's Trust
  - Safe Harbor (Cabrillo)
  - Security First
  - Southern Fidelity/Southern Fidelity Property & Casualty
  - Southern Oak
  - Tower Hill Signature
  - United Property & Casualty



# **Clearinghouse Timeline Overview**



1

A bill to be entitled

2 An act relating to motor vehicle liability insurance; 3 amending s. 324.011, F.S.; revising legislative intent 4 with respect to financial responsibility for the 5 damages caused by the operation of a motor vehicle; 6 amending s. 324.021, F.S.; increasing financial 7 responsibility limits with respect to bodily injury or 8 death; conforming provisions to changes made by the 9 act; amending s. 324.022, F.S; revising provisions relating to the financial responsibility of motor 10 11 vehicle owners and operators to have bodily injury liability coverage; amending s. 324.0221, F.S.; 12 13 requiring insurers to submit information to the Department of Highway Safety and Motor Vehicles and 14 notify insurers about bodily injury insurance rather 15 than personal injury protection coverage; amending s. 16 17 324.023, F.S.; revising the catchline to better 18 reflect statutory provisions; making technical 19 changes; amending s. 324.031, F.S.; increasing the 20 financial responsibility limits for motor vehicle liability; amending s. 324.071, F.S.; conforming 21 22 provisions to changes made by the act; amending s. 23 324.161, F.S.; increasing the amount of the required 24 surety bond or deposit; amending s. 324.171, F.S.; revising the required threshold limit for self-25 insurers; repealing s. 627.730, F.S., which provides a 2.6 27 short title for the Florida Motor Vehicle No-Fault Law; repealing s. 627.731, F.S., relating to the 28 29 purpose of the Motor Vehicle No-Fault Law; repealing

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1

30	s. 627.7311, F.S., relating to the effect of law on
31	personal injury protection policies; repealing s.
32	627.732, F.S., relating to definitions applicable to
33	the Florida Motor Vehicle No-Fault Law; amending s.
34	627.733, F.S.; deleting security requirements with
35	respect to no-fault coverage to substitute security
36	requirements under ch. 324, F.S.; amending s. 627.734,
37	F.S.; conforming cross-references; renumbering and
38	amending s. 627.7401, F.S.; applying notice
39	requirements to bodily injury and property damage
40	liability security instead of personal injury
41	protection; creating s. 627.7355, F.S.; requiring all
42	claims relating to personal injuries to be brought in
43	a single action; repealing s. 627.736, F.S., relating
44	to required personal injury protection benefits;
45	repealing s. 627.737, F.S., relating to exemption from
46	tort liability for persons maintaining personal injury
47	protection coverage; repealing s. 627.739, F.S.,
48	relating to limitations and deductibles in personal
49	injury protection policies; repealing s. 627.7403,
50	F.S., relating to the mandatory joinder of derivative
51	claims; repealing s. 627.7405, F.S., relating to an
52	insurer's right of reimbursement; repealing s.
53	627.7407, F.S., relating to the application of the No-
54	Fault Law; repealing ss. 15 and 16 of chapter 2012-
55	197, Laws of Florida, which require the Office of
56	Insurance Regulation to contract for a study and
57	perform a data call relating to changes made to the
58	Florida Motor Vehicle No-Fault Law in 2012; amending

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59	ss. 316.646, 318.18, 320.02, 320.0609, 320.27,
60	320.771, 322.251, 400.9905, 400.991, 400.9935,
61	409.901, 409.910, 456.057, 456.072, 626.9541, 626.989,
62	626.9895, 627.06501, 627.0652, 627.0653, 627.4132,
63	627.6482, 627.7263, 627.727, 627.7275, 627.728,
64	627.7295, 627.8405, 627.915, 628.909, 705.184, 713.78,
65	and 817.234 F.S.; conforming provisions to changes
66	made by the act; requiring insurers to notify
67	policyholders of the repeal of personal injury
68	protection benefits and the new minimum security
69	requirements applicable to motor vehicle insurance
70	policies; providing procedures and schedules for
71	changing coverages; providing applicability relating
72	to certain license suspension for failure to maintain
73	security; providing effective dates.
74	
75	Be It Enacted by the Legislature of the State of Florida:
76	
77	Section 1. Section 324.011, Florida Statutes, is amended to
78	read:
79	324.011 <u>Legislative intent</u> <del>Purpose of chapter</del> .—It is the
80	Legislature's intent that of this chapter to recognize the
81	<del>existing</del> privilege <u>of owning and operating</u> <del>to own or operate</del> a
82	motor vehicle on the public streets and highways of this state
83	be exercised when such vehicles are used with due consideration
84	for others and their property <u>in order</u> , and to promote safety
85	and provide financial security requirements for <del>such</del> owners or
86	operators whose responsibility it is to recompense others for
87	injury to person or property caused by the operation of a motor

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88 vehicle. Therefore, this chapter requires it is required herein 89 that the owner or operator of a motor vehicle establish and maintain the ability to involved in a crash or convicted of 90 91 certain traffic offenses meeting the operative provisions of s. 92 324.051(2) shall respond for such damages and show proof of financial ability to respond for damages arising out of the 93 94 ownership or use of a motor vehicle in future accidents as a 95 requisite to his or her future exercise of such privileges.

96 Section 2. Subsection (1), subsection (7), and paragraph 97 (c) of subsection (9) of section 324.021, Florida Statutes, are 98 amended to read:

99 324.021 Definitions; minimum insurance required.—The 100 following words and phrases when used in this chapter shall, for 101 the purpose of this chapter, have the meanings respectively 102 ascribed to them in this section, except in those instances 103 where the context clearly indicates a different meaning:

(1) MOTOR VEHICLE.-Every self-propelled vehicle that which 104 is designed and required to be licensed for use upon a highway, 105 106 including trailers and semitrailers designed for use with such 107 vehicles, except for traction engines, road rollers, farm 108 tractors, power shovels, and well drillers, and every vehicle 109 that which is propelled by electric power obtained from overhead 110 wires but not operated upon rails, but not including a any bicycle or moped. However, the term "motor vehicle" shall not 111 include any motor vehicle as defined in s. 627.732(3) when the 112 113 owner of such vehicle has complied with the requirements of ss. 114 627.730-627.7405, inclusive, unless the provisions of s. 324.051 apply; and, in such case, the applicable proof of insurance 115 provisions of s. 320.02 apply. 116

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117	(7) PROOF OF FINANCIAL RESPONSIBILITYThat proof of
118	ability to respond in damages for liability on account of
119	crashes arising out of the use of a motor vehicle:
120	(a) In the amount of <u>\$25,000 for</u> <del>\$10,000 because of</del> bodily
121	injury to, or <u>the</u> death of, one person in any one crash;
122	(b) Subject to such limits for one person, in the amount of
123	<u>\$50,000 for</u> <del>\$20,000 because of</del> bodily injury to, or <u>the</u> death
124	of, two or more persons in any one crash;
125	(c) In the amount of \$10,000 <u>for damage</u> <del>because of injury</del>
126	to, or destruction of, <u>the</u> property of others in any one crash;
127	and
128	(d) With respect to commercial motor vehicles and nonpublic
129	sector buses, in the amounts specified in ss. 627.7415 and
130	627.742, respectively.
131	(9) OWNER; OWNER/LESSOR
132	(c) Application
133	1. The limits on liability in subparagraphs (b)2. and 3. do
134	not apply to an owner of motor vehicles that are used for
135	commercial activity in the owner's ordinary course of business,
136	other than a rental company that rents or leases motor vehicles.
137	For purposes of this paragraph, the term "rental company"
138	includes only an entity that is engaged in the business of
139	renting or leasing motor vehicles to the general public and that
140	rents or leases a majority of its motor vehicles to persons with
141	no direct or indirect affiliation with the rental company. The
142	term also includes a motor vehicle dealer that provides
143	temporary replacement vehicles to its customers for up to 10
144	days <u>, and</u> . The term "rental company" also includes:
145	a. A related rental or leasing company that is a subsidiary
•	

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146 of the same parent company as that of the renting or leasing 147 company that rented or leased the vehicle.

b. The holder of a motor vehicle title or an equity 148 149 interest in a motor vehicle title if the title or equity 150 interest is held pursuant to or to facilitate an asset-backed 151 securitization of a fleet of motor vehicles used solely in the 152 business of renting or leasing motor vehicles to the general 153 public and under the dominion and control of a rental company, 154 as described in this subparagraph, in the operation of such 155 rental company's business.

156 2. Furthermore, With respect to commercial motor vehicles 157 as defined in s. 627.732, the limits on liability in subparagraphs (b)2. and 3. do not apply if, at the time of the 158 incident, the commercial motor vehicle is being used in the 159 transportation of materials found to be hazardous for the 160 161 purposes of the Hazardous Materials Transportation Authorization Act of 1994, as amended, 49 U.S.C. ss. 5101 et seq., and that is 162 163 required pursuant to such act to carry placards warning others 164 of the hazardous cargo, unless at the time of lease or rental 165 either:

a. The lessee indicates in writing that the vehicle will
not be used to transport materials found to be hazardous for the
purposes of the Hazardous Materials Transportation Authorization
Act of 1994, as amended, 49 U.S.C. ss. 5101 et seq.; or

b. The lessee or other operator of the commercial motor
vehicle has in effect insurance with limits of at least
\$5,000,000 combined property damage and bodily injury liability.

173 Section 3. Section 324.022, Florida Statutes, is reordered 174 and amended to read:

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175	324.022 Financial responsibility for property damage
176	(2) <del>(1)</del> The Every owner or operator of a motor vehicle
177	required to be registered in this state shall establish and
178	maintain the ability to respond in damages for liability on
179	account of accidents arising out of the use of the motor vehicle
180	in the amount of <u>:</u>
181	(a) Ten thousand dollars for <del>\$10,000 because of</del> damage to,
182	or destruction of, property of others in any one crash.
183	(b) Twenty-five thousand dollars for bodily injury to, or
184	the death of, one person in any one crash and, subject to such
185	limits for one person, in the amount of \$50,000 for bodily
186	injury to, or the death of, two or more persons in any one
187	crash.
188	(3) The requirements of this section may be met by one of
189	the methods established in s. $324.031_{\underline{\prime}}$ by self-insuring as
190	authorized by s. 768.28(16) $\underline{,}$ or by maintaining an insurance
191	policy providing coverage in at least the amounts for bodily
192	injury liability coverage and property damage coverage specified
193	in subsection (2) for property damage liability in the amount of
194	at least \$10,000 because of damage to, or destruction of,
195	property of others in any one accident arising out of the use of
196	the motor vehicle. The requirements of this section may also be
197	met by having a policy <u>that</u> <del>which</del> provides coverage in the
198	amount of at least <u>\$60,000</u> <del>\$30,000</del> for combined property damage
199	liability and bodily injury liability for any one crash arising
200	out of the use of the motor vehicle.
201	(4) A The policy, with respect to coverage for property
202	damage liability and bodily injury liability, must meet the
203	applicable requirements of s. 324.151, subject to the usual

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597-00545-14 204 policy exclusions that have been approved in policy forms by the 205 Office of Insurance Regulation. (5) An No insurer does not shall have a any duty to defend 206 207 uncovered claims regardless irrespective of their joinder with 208 covered claims. 209 (1) (2) As used in this section, the term: 210 (a) "Motor vehicle" means any self-propelled vehicle that 211 has four or more wheels and that is of a type designed and required to be licensed for use on the highways of this state, 212 and any trailer or semitrailer designed for use with such 213 214 vehicle. The term does not include: 215 1. A mobile home. 2. A motor vehicle that is used in mass transit and 216 217 designed to transport more than five passengers, exclusive of the operator of the motor vehicle, and that is owned by a 218 219 municipality, transit authority, or political subdivision of the 220 state. 221 3. A school bus as defined in s. 1006.25. 222 4. A vehicle providing for-hire transportation that is 223 subject to the provisions of s. 324.031. A taxicab must shall 224 maintain security as required under s. 324.032(1). 225 (b) "Owner" means the person who holds legal title to a 226 motor vehicle or the debtor or lessee who has the right to 227 possession of a motor vehicle that is the subject of a security 228 agreement or lease with an option to purchase. 229 (6) (3) Each nonresident owner or registrant of a motor 230 vehicle that, whether operated or not, has been physically 231 present within this state for more than 90 days during the 232 preceding 365 days shall maintain security as required by this

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233 <u>section which</u> subsection (1) that is in effect continuously 234 throughout the period the motor vehicle remains within this 235 state.

236 (7) (4) An The owner or registrant of a motor vehicle who is 237 exempt from the requirements of this section if she or he is a 238 member of the United States Armed Forces and is called to or on 239 active duty outside the United States in an emergency situation 240 is exempt from this section. The exemption provided by this subsection applies only as long as the member of the armed 241 forces is on such active duty outside the United States and 242 243 applies only while the vehicle covered by the security is not 244 operated by any person. Upon receipt of a written request by the insured to whom the exemption provided in this subsection 245 applies, the insurer shall cancel the coverages and return any 246 unearned premium or suspend the security required by this 247 248 section. Notwithstanding s. 324.0221(2) 324.0221(3), the 249 department may not suspend the registration or operator's 250 license of any owner or registrant of a motor vehicle during the 251 time she or he qualifies for the an exemption under this 252 subsection. An Any owner or registrant of a motor vehicle who 253 qualifies for the an exemption under this subsection shall 254 immediately notify the department before prior to and at the end 255 of the expiration of the exemption.

256 Section 4. Subsections (1) and (2) of section 324.0221, 257 Florida Statutes, are amended to read:

258 324.0221 Reports by insurers to the department; suspension 259 of driver license and vehicle registrations; reinstatement.-

260 (1) (a) Each insurer that has issued a policy providing
 261 <u>bodily injury personal injury protection</u> coverage or property

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262 damage liability coverage shall report the cancellation or 263 nonrenewal thereof to the department within 10 days after the processing date or effective date of each cancellation or 264 265 nonrenewal. Upon the issuance of a policy providing bodily 266 injury personal injury protection coverage or property damage 267 liability coverage to a named insured not previously insured by 268 the insurer during that calendar year, the insurer shall report 269 the issuance of the new policy to the department within 10 days. 270 The report must shall be in the form and format and contain any 271 information required by the department and must be provided in a 272 format that is compatible with the data processing capabilities 273 of the department. Failure by an insurer to file proper reports 274 with the department as required by this subsection constitutes a violation of the Florida Insurance Code. These records may shall 275 be used by the department only for enforcement and regulatory 276 277 purposes, including the generation by the department of data regarding compliance by owners of motor vehicles with the 278 279 requirements for financial responsibility coverage.

280 (b) With respect to an insurance policy providing bodily 281 injury personal injury protection coverage or property damage 282 liability coverage, each insurer shall notify the named insured, 283 or the first-named insured in the case of a commercial fleet 284 policy, in writing that any cancellation or nonrenewal of the 285 policy will be reported by the insurer to the department. The 286 notice must also inform the named insured that failure to 287 maintain bodily injury personal injury protection coverage and 288 property damage liability coverage on a motor vehicle when 289 required by law may result in the loss of registration and 290 driving privileges in this state and inform the named insured of

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597-00545-14 291 the amount of the reinstatement fees required by this section. 292 This notice is for informational purposes only, and an insurer 293 is not civilly liable for failing to provide this notice. 294 (2) The department shall suspend, after due notice and an 295 opportunity to be heard, the registration and driver driver's 296 license of any owner or registrant of a motor vehicle with 297 respect to which security is required under ss. 324.022 and 298 627.733 upon: 299 (a) The department's records showing that the owner or registrant of such motor vehicle did not have the required 300 301 security in full force and effect when required security that 302 complies with the requirements of ss. 324.022 and 627.733; or 303 (b) Notification by the insurer to the department, in a 304 form approved by the department, of cancellation or termination 305 of the required security. 306 Section 5. Section 324.023, Florida Statutes, is amended to 307 read: 324.023 Financial responsibility for bodily injury or 308 309 death; driving under the influence.-In addition to any other 310 financial responsibility required by law, an every owner or 311 operator of a motor vehicle that is required to be registered in 312 this state, or that is located within this state, and who $_{\mathcal{T}}$ 313 regardless of adjudication of guilt, has been found guilty of, 314 or entered a plea of guilty or nolo contendere to, regardless of 315 adjudication, to a charge of driving under the influence under 316 s. 316.193 after October 1, 2007, shall, by one of the methods 317 established in s. 324.031(1) or (2), establish and maintain the 318 ability to respond in damages for liability on account of accidents arising out of the use of a motor vehicle in the 319

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320 amount of \$100,000 because of bodily injury to, or death of, one 321 person in any one crash and, subject to such limits for one 322 person, in the amount of \$300,000 because of bodily injury to, 323 or death of, two or more persons in any one crash and in the 324 amount of \$50,000 because of property damage in any one crash. 325 If the owner or operator chooses to establish and maintain such 326 ability by furnishing a certificate of deposit pursuant to s. 327 324.031(2), the such certificate of deposit must be at least 328 \$350,000. Such higher limits must be carried for a minimum 329 period of 3 years. If the owner or operator has not been 330 convicted of driving under the influence or a felony traffic 331 offense for a period of 3 years after from the date of 332 reinstatement of driving privileges for a violation of s. 333 316.193, the owner or operator is shall be exempt from this section. 334

335 Section 6. Section 324.031, Florida Statutes, is amended to 336 read:

324.031 Manner of proving financial responsibility.-The 337 338 owner or operator of a taxicab, limousine, jitney, or any other 339 for-hire passenger transportation vehicle may prove financial 340 responsibility by providing satisfactory evidence of holding a 341 motor vehicle liability policy as defined in s. 324.021(8) or s. 342 324.151, which policy is issued by an insurance carrier that 343 which is a member of the Florida Insurance Guaranty Association. 344 The operator or owner of any other vehicle may prove his or her 345 financial responsibility by:

(1) Furnishing satisfactory evidence of holding a motor vehicle liability policy as defined in ss. 324.021(8) and 324.151;

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349	(2) Furnishing a certificate of self-insurance showing a
350	deposit of cash in accordance with s. 324.161; or
351	(3) Furnishing a certificate of self-insurance issued by
352	the department in accordance with s. 324.171.
353	
354	Any person, including <u>a</u> any firm, partnership, association,
355	corporation, or other person, other than a natural person,
356	electing to use the method of proof specified in subsection (2)
357	shall furnish a certificate of deposit equal to the number of
358	vehicles owned times <u>\$60,000</u> <del>\$30,000</del> , to a maximum of <u>\$240,000.</u>
359	<del>\$120,000;</del> In addition, <del>any</del> such person, other than a natural
360	person, shall maintain insurance providing coverage in excess of
361	limits of <u>\$25,000/\$50,000/\$10,000</u> or \$60,000
362	<del>\$10,000/20,000/10,000 or \$30,000</del> combined single limits, and
363	such excess insurance shall provide minimum limits of
364	\$125,000/250,000/50,000 or \$300,000 combined single limits.
365	These increased limits <u>do</u> <del>shall</del> not affect the requirements for
366	proving financial responsibility under s. 324.032(1).
367	Section 7. Section 324.071, Florida Statutes, is amended to
368	read:
369	324.071 Reinstatement; renewal of license; reinstatement
370	fee.— <u>An</u> Any operator or owner whose license or registration has
371	been suspended pursuant to s. 324.051(2), s. 324.072, s.
372	324.081, or s. 324.121 may <u>affect</u> <del>effect</del> its reinstatement upon
373	compliance with <del>the provisions of</del> s. 324.051(2)(a)3. or 4., or
374	s. 324.081(2) and (3), as <u>appropriate</u> <del>the case may be</del> , and with
375	one of the provisions of s. 324.031 and upon payment to the
376	department of a nonrefundable reinstatement fee <u>as specified in</u>
377	<u>s. 324.0221</u> of $\$15$ . Only one such fee shall be paid by any one

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person regardless irrespective of the number of licenses and 378 379 registrations to be then reinstated or issued to such person. 380 All such fees shall be deposited to a department trust fund. If 381 When the reinstatement of a any license or registration is 382 effected by compliance with s. 324.051(2)(a)3. or 4., the 383 department may shall not renew the license or registration 384 within a period of 3 years from such reinstatement, nor shall 385 any other license or registration be issued in the name of such 386 person, unless the operator continues is continuing to comply with one of the provisions of s. 324.031. 387

388 Section 8. Section 324.161, Florida Statutes, is amended to 389 read:

390 324.161 Proof of financial responsibility; deposit.-Annually, Before a any certificate of insurance may be issued to 391 a person, including any firm, partnership, association, 392 393 corporation, or other person, other than a natural person, proof 394 of a certificate of deposit of \$60,000 <del>\$30,000</del> issued and held 395 by a financial institution must be annually submitted to the 396 department. A power of attorney shall will be issued to and held 397 by the department and may be executed upon a judgment issued 398 against such person making the deposit  $\overline{r}$  for damages for because 399 of bodily injury to or death of any person or for damages or because of injury to, or destruction of, property resulting from 400 401 the use or operation of a any motor vehicle occurring after such deposit was made. Money or securities so deposited are shall not 402 403 be subject to attachment or execution unless such attachment or 404 execution arises shall arise out of a suit for such damages as 405 aforesaid.

406

Section 9. Subsections (1) and (2) of section 324.171,

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407	Florida Statutes, are amended to read:
408	324.171 Self-insurer
409	(1) Any person may qualify as a self-insurer by obtaining a
410	certificate of self-insurance from the department. The
411	department which may, in its discretion and upon application of
412	$\frac{1}{2}$ such a person, issue a said certificate of self-insurance to an
413	applicant who satisfies when such person has satisfied the
414	requirements of this section <del>to qualify as a self-insurer under</del>
415	this section:
416	(a) A private individual with private passenger vehicles
417	who possesses shall possess a net unencumbered worth of at least
418	<u>\$60,000</u> <del>\$40,000</del> .
419	(b) A person, including any firm, partnership, association,
420	corporation, or other person, other than a natural person, <u>that</u>
421	shall:
422	1. Possesses Possess a net unencumbered worth of at least
423	<u>\$60,000</u> <del>\$40,000</del> for the first motor vehicle and \$20,000 for each
424	additional motor vehicle; or
425	2. Maintain sufficient net worth, as determined annually by
426	the department, pursuant to rules $\underline{adopted}\ \underline{promulgated}$ by the
427	department, with the assistance of the Office of Insurance
428	Regulation of the Financial Services Commission, to be
429	financially responsible for potential losses. The rules $\underline{must}$
430	address any shall take into consideration excess insurance
431	carried by the applicant. The department's determination $\underline{must}$
432	shall be based upon reasonable actuarial principles considering
433	the frequency, severity, and loss development of claims incurred
434	by casualty insurers writing coverage on the type of motor
435	vehicles for which a certificate of self-insurance is desired.

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436	(c) The owner of a commercial motor vehicle, as defined in
437	s. 207.002 or s. 320.01, may qualify as a self-insurer subject
438	to the standards provided <del>for</del> in subparagraph (b)2.
439	(2) The self-insurance certificate <u>must</u> shall provide
440	limits of liability insurance in the amounts specified under s.
441	324.021(7) or s. 627.7415 and shall provide personal injury
442	protection coverage under s. 627.733(3)(b).
443	Section 10. Section 627.730, Florida Statutes, is repealed.
444	Section 11. Section 627.731, Florida Statutes, is repealed.
445	Section 12. Section 627.7311, Florida Statutes, is
446	repealed.
447	Section 13. Section 627.732, Florida Statutes, is repealed.
448	Section 14. Section 627.733, Florida Statutes, is amended
449	to read:
450	627.733 Required security
451	(1)(a) <u>The</u> <del>Every</del> owner or registrant of a motor vehicle,
452	other than a motor vehicle used as a school bus as defined in s.
453	1006.25 or limousine, required to be registered and licensed in
454	this state shall maintain security as required by this section
455	subsection (3) in effect continuously throughout the
456	registration or licensing period.
457	(b) Notwithstanding paragraph (a), an Every owner or
458	registrant of a motor vehicle used as a taxicab shall <del>not be</del>
459	<del>governed by paragraph (1)(a) but shall</del> maintain security as
460	required under s. 324.032(1) <del>, and s. 627.737 shall not apply to</del>
461	any motor vehicle used as a taxicab.
462	(2) Every nonresident owner or registrant of a motor
463	vehicle <del>which</del> , whether operated or not, <u>which</u> has been
464	physically present within this state for more than 90 days
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597-00545-14 465 during the preceding 365 days shall thereafter maintain security 466 as required by this section defined by subsection (3) in effect 467 continuously throughout the period the such motor vehicle 468 remains within this state. 469 (3) Such security must shall be provided: 470 (a) By an insurance policy delivered or issued for delivery 471 in this state by an authorized or eligible motor vehicle liability insurer which provides the security required under s. 472 473 324.022 the benefits and exemptions contained in ss. 627.730-627.7405. Any policy of insurance that provides, or is 474 475 represented or sold as providing, the security required in this section is hereunder shall be deemed to provide insurance for 476 477 the payment of the required benefits; or (b) By any other method authorized by s. 324.031(2) or (3) 478 479 and approved by the Department of Highway Safety and Motor Vehicles as affording security equivalent to that afforded by a 480 policy of insurance or by self-insuring as authorized by s. 481 768.28(16). The person filing such security shall have all of 482 483 the obligations and rights of an insurer under ss. 627.730-484 627.7405. 485 (4) An owner of a motor vehicle with respect to which 486 security is required by this section who fails to have such 487 security in effect at the time of an accident shall have no immunity from tort liability, but shall be personally liable for 488 489 the payment of benefits under s. 627.736. With respect to such 490 benefits, such an owner shall have all of the rights and 491 obligations of an insurer under ss. 627.730-627.7405. 492 (4) (5) In addition to other persons who are not required to 493 provide required security as required under this section and s.

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494 324.022, The owner or registrant of a motor vehicle who is 495 exempt from such requirements if she or he is a member of the United States Armed Forces and is called to or on active duty 496 497 outside the United States in an emergency situation is exempt 498 from this section. The exemption provided by this subsection 499 applies only as long as the member of the armed forces is on 500 such active duty outside the United States and applies only 501 while the vehicle covered by the security required by this 502 section and s. 324.022 is not operated by any person. Upon 503 receipt of a written request by the insured to whom the exemption provided in this subsection applies, the insurer shall 504 505 cancel the coverages and return any unearned premium or suspend 506 the security required by this section and s. 324.022. Notwithstanding s. 324.0221(2), the Department of Highway Safety 507 and Motor Vehicles may not suspend the registration or 508 509 operator's license of any owner or registrant of a motor vehicle 510 during the time she or he qualifies for the an exemption under 511 this subsection. An Any owner or registrant of a motor vehicle 512 who qualifies for the an exemption under this subsection shall 513 immediately notify the department before prior to and at the end 514 of the expiration of the exemption.

515 Section 15. Section 627.734, Florida Statutes, is amended 516 to read:

517 627.734 Proof of security; security requirements; 518 penalties.-

(1) The provisions of chapter 324 which pertain to the method of giving and maintaining proof of financial responsibility and which govern and define a motor vehicle liability policy shall apply to filing and maintaining proof of

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523	security required <u>under s. 627.733</u> <del>by ss. 627.730-627.7405</del> .
524	(2) <u>A</u> Any person commits a misdemeanor of the first degree,
525	punishable as provided in s. 775.082 or s. 775.083, if she or he
526	who:
527	(a) Gives information required in a report <del>or otherwise as</del>
528	<del>provided for in ss. 627.730-627.7405</del> , knowing or having reason
529	to believe that such information is false;
530	(b) Forges or, without authority, signs any evidence of
531	proof of security; or
532	(c) Files, or offers for filing, any such evidence of
533	proof, knowing or having reason to believe that it is forged or
534	signed without authority $_{m{ au}}$
535	
536	is guilty of a misdemeanor of the first degree, punishable as
537	provided in s. 775.082 or s. 775.083.
538	Section 16. Section 627.7401, Florida Statutes, is
539	renumbered as section 627.7341, Florida Statutes, and amended to
540	read:
541	627.7341 627.7401 Notification of security requirements
542	insured's rights
543	(1) The commission, by rule, shall adopt a form for
544	notifying the notification of insureds of the security required
545	under s. 627.733 and the proof of security requirement under s.
546	627.734 their right to receive personal injury protection
547	benefits under the Florida Motor Vehicle No-Fault Law. Such
548	notice <u>must</u> <del>shall</del> include:
549	(a) A description of the benefits provided by <u>bodily injury</u>
550	liability coverage and property damage liability coverage
551	personal injury protection, including, but not limited to, the

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552 specific types of services for which medical benefits are paid, 553 disability benefits, death benefits, significant exclusions from 554 and limitations on personal injury protection benefits, when payments are due, how benefits are coordinated with other 555 556 insurance benefits that the insured may have, penalties and 557 interest that may be imposed on insurers for failure to make 558 timely payments of benefits, and rights of parties regarding 559 disputes as to benefits.

560

(b) An advisory informing insureds that <u>.</u> +

561 1. pursuant to s. 626.9892, the Department of Financial 562 Services may pay rewards of up to \$25,000 to persons providing 563 information leading to the arrest and conviction of persons 564 committing crimes investigated by the Division of Insurance 565 Fraud arising from violations of s. 440.105, s. 624.15, s. 566 626.9541, s. 626.989, or s. 817.234.

567 2. Pursuant to s. 627.736(5)(c)1., if the insured notifies 568 the insurer of a billing error, the insured may be entitled to a 569 certain percentage of a reduction in the amount paid by the 570 insured's motor vehicle insurer.

(c) A notice that solicitation of a person injured in a motor vehicle crash for purposes of filing personal injury protection or tort claims could be a violation of s. 817.234, s 817.505, or the rules regulating The Florida Bar and should be immediately reported to the Division of Insurance Fraud if such conduct has taken place.

577 (2) Each insurer issuing a policy in this state providing
 578 the security required under s. 627.733 shall personal injury
 579 protection benefits must mail or deliver the notice as specified
 580 in subsection (1) to an insured within 21 days after receiving

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581	notice from the insured <del>notice</del> of an automobile accident or
582	claim involving personal injury to an insured who is covered
583	under the policy. The office may allow an insurer up to 30 days
584	of additional time to provide the notice <del>specified in subsection</del>
585	 (1) not to exceed 30 days, upon a showing by the insurer that an
586	emergency justifies an extension of time.
587	(3) The notice required by this section does not alter or
588	modify the terms of the insurance contract or other <u>security</u>
589	requirements of this <u>part</u> <del>act</del> .
590	Section 17. Section 627.7355, Florida Statutes, is created
591	to read:
592	627.7355 Motor vehicle insurance claims brought in a single
593	action.—In any action in which the owner, registrant, operator,
594	or occupant of a motor vehicle, to which security has been
595	provided pursuant to s. 627.733, is claiming personal injury,
596	all claims arising out of the plaintiff's injuries, including
597	all derivative claims, shall be brought together unless good
598	cause is shown why such claims should be brought separately.
599	Section 18. Section 627.736, Florida Statutes, is repealed.
600	Section 19. Section 627.737, Florida Statutes, is repealed.
601	Section 20. Section 627.739, Florida Statutes, is repealed.
602	Section 21. Section 627.7403, Florida Statutes, is
603	repealed.
604	Section 22. Section 627.7405, Florida Statutes, is
605	repealed.
606	Section 23. Section 627.7407, Florida Statutes, is
607	repealed.
608	Section 24. Sections 15 and 16 of chapter 2012-197, Laws of
609	Florida, are repealed.

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597-00545-14 610 Section 25. Subsection (1) of section 316.646, Florida 611 Statutes, is amended to read: 316.646 Security required; proof of security and display 612 613 thereof.-614 (1) Any person required by s. 324.022 to maintain property 615 damage liability security and, required by s. 324.023 to 616 maintain liability security for bodily injury or death must, or 617 required by s. 627.733 to maintain personal injury protection security on a motor vehicle shall have in his or her immediate 618 possession at all times while operating a such motor vehicle 619 620 proper proof of maintenance of the required security. 621 (a) Such proof must shall be in a uniform paper or 622 electronic format, as prescribed by the department, a valid 623 insurance policy, an insurance policy binder, a certificate of insurance, or such other proof as may be prescribed by the 624 625 department. 626 (b)1. The act of presenting to a law enforcement officer an 627

627 electronic device displaying proof of insurance in an electronic 628 format to a law enforcement officer does not constitute consent 629 for the officer to access any information on the device other 630 than the displayed proof of insurance.

631 2. The person who presents the device to the officer
632 assumes the liability for any resulting damage to the device.
633 Section 26. Paragraph (b) of subsection (2) of section

634 318.18, Florida Statutes, is amended to read:

638

318.18 Amount of penalties.—The penalties required for a
noncriminal disposition pursuant to s. 318.14 or a criminal
offense listed in s. 318.17 are as follows:

(2) Thirty dollars for all nonmoving traffic violations

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639 and:

(b) For all violations of ss. 320.0605, 320.07(1), 322.065,
and 322.15(1). <u>A</u> Any person who is cited for a violation of s.
320.07(1) shall be charged a delinquent fee pursuant to s.
320.07(4).

644 1. If a person who is cited for a violation of s. 320.0605 645 or s. 320.07 can show proof of having a valid registration at 646 the time of arrest, the clerk of the court may dismiss the case 647 and may assess a dismissal fee of up to \$10. A person who finds it impossible or impractical to obtain a valid registration 648 649 certificate must submit an affidavit detailing the reasons for 650 the impossibility or impracticality. The reasons may include, 651 but are not limited to, the fact that the vehicle was sold, stolen, or destroyed; that the state in which the vehicle is 652 registered does not issue a certificate of registration; or that 653 654 the vehicle is owned by another person.

655 2. If a person who is cited for a violation of s. 322.03, 656 s. 322.065, or s. 322.15 can show a <u>driver driver's</u> license 657 issued to him or her and valid at the time of arrest, the clerk 658 of the court may dismiss the case and may assess a dismissal fee 659 of up to \$10.

660 3. If a person who is cited for a violation of s. 316.646 661 can show proof of security as required by s. 627.733, issued to 662 the person and valid at the time of arrest, the clerk of the 663 court may dismiss the case and may assess a dismissal fee of up 664 to \$10. A person who finds it impossible or impractical to 665 obtain proof of security must submit an affidavit detailing the 666 reasons for the impracticality. The reasons may include, but are 667 not limited to, the fact that the vehicle has since been sold,

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668 stolen, or destroyed,; that the owner or registrant of the 669 vehicle is not required by s. 627.733 to maintain personal 670 injury protection insurance; or that the vehicle is owned by 671 another person.

672 Section 27. Paragraphs (a) and (d) of subsection (5) of 673 section 320.02, Florida Statutes, are amended to read:

674 320.02 Registration required; application for registration;675 forms.-

676 (5) (a) Proof that bodily injury liability and property 677 damage liability coverage personal injury protection benefits 678 have been purchased if required under ss. 324.022 and s. 627.733, that property damage liability coverage has been 679 purchased as required under s. 324.022, that bodily injury or 680 death coverage has been purchased if required under s. 324.023, 681 and that combined bodily injury liability insurance and property 682 683 damage liability insurance have been purchased if required under s. 627.7415 shall be provided in the manner prescribed by law by 684 685 the applicant at the time of application for registration of any 686 motor vehicle that is subject to such requirements. The issuing 687 agent shall refuse to issue registration if such proof of 688 purchase is not provided. Insurers shall furnish uniform proof-689 of-purchase cards in a paper or electronic format in a form 690 prescribed by the department and include the name of the 691 insured's insurance company, the coverage identification number, and the make, year, and vehicle identification number of the 692 693 vehicle insured. The card must contain a statement notifying the 694 applicant of the penalty specified under s. 316.646(4). The card 695 or insurance policy, insurance policy binder, or certificate of insurance, or a photocopy of any of these; an affidavit 696

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697	containing the name of the insured's insurance company, the
698	insured's policy number, and the make and year of the vehicle
699	insured; or such other proof as may be prescribed by the
700	department constitutes shall constitute sufficient proof of
701	purchase. If an affidavit is provided as proof, it must be in
702	substantially the following form:
703	
704	Under penalty of perjury, I(name of insured) do hereby
705	certify that I have ( <del>Personal Injury Protection,</del> property
706	damage liability, and, if required, bodily injury liability)
707	insurance currently in effect with (name of insurance
708	company) under (policy number) covering (make, year,
709	and vehicle identification number of vehicle) (signature
710	of insured)
711	
712	The Such affidavit must include the following statement warning:
713	
714	WARNING: GIVING FALSE INFORMATION IN ORDER TO OBTAIN A VEHICLE
715	REGISTRATION CERTIFICATE IS A CRIMINAL OFFENSE UNDER FLORIDA
716	LAW. ANYONE GIVING FALSE INFORMATION ON THIS AFFIDAVIT IS
717	SUBJECT TO PROSECUTION.
718	
719	If an application is made through a licensed motor vehicle
720	dealer as required under s. 319.23, the original or a
721	photostatic copy of such card, insurance policy, insurance
722	policy binder, or certificate of insurance or the original
723	affidavit from the insured shall be forwarded by the dealer to
724	the tax collector of the county or the Department of Highway
725	Safety and Motor Vehicles for processing. By executing the

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726 aforesaid affidavit, the no licensed motor vehicle dealer is not 727 will be liable in damages for any inadequacy, insufficiency, or 728 falsification of any statement contained therein. A card must 729 also indicate the existence of any bodily injury liability 730 insurance voluntarily purchased.

731 (d) The verifying of proof of bodily injury liability 732 insurance and personal injury protection insurance, proof of 733 property damage liability insurance, proof of combined bodily 734 injury liability insurance and property damage liability 735 insurance, or proof of financial responsibility insurance and 736 the issuance or failure to issue the motor vehicle registration 737 under the provisions of this chapter may not be construed in any 738 court as a warranty of the reliability or accuracy of the evidence of such proof. Neither the department nor any tax 739 740 collector is liable in damages for any inadequacy, 741 insufficiency, falsification, or unauthorized modification of any item of the proof of bodily injury liability personal injury 742 protection insurance, proof of property damage liability 743 insurance, proof of combined bodily injury liability insurance 744 745 and property damage liability insurance, or proof of financial 746 responsibility insurance before prior to, during, or after 747 subsequent to the verification of the proof. The issuance of a 748 motor vehicle registration does not constitute prima facie 749 evidence or a presumption of insurance coverage.

750 Section 28. Paragraph (b) of subsection (1) of section
751 320.0609, Florida Statutes, is amended to read:

320.0609 Transfer and exchange of registration license
 plates; transfer fee.-

(1)

754

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(b) The transfer of a license plate from a vehicle disposed of to a newly acquired vehicle does not constitute a new registration. The application for transfer shall be accepted without requiring proof of personal injury protection or liability insurance.

760 Section 29. Subsection (3) of section 320.27, Florida761 Statutes, is amended to read:

762

320.27 Motor vehicle dealers.-

763 (3) APPLICATION AND FEE. - The application for the license 764 application shall be in such form as may be prescribed by the 765 department and is shall be subject to such rules with respect 766 thereto as may be so prescribed by the department it. The Such 767 application shall be verified by oath or affirmation and must 768 shall contain a full statement of the name and birth date of the 769 person or persons applying for the license therefor; the name of 770 the firm or copartnership, with the names and places of residence of all members thereof, if such applicant is a firm or 771 772 copartnership; the names and places of residence of the principal officers, if the applicant is a body corporate or 773 774 other artificial body; the name of the state under whose laws 775 the corporation is organized; the present and former place or 776 places of residence of the applicant; and the prior business in 777 which the applicant has been engaged and its the location 778 thereof. The Such application must shall describe the exact 779 location of the place of business and shall state whether the 780 place of business is owned or leased by the applicant. If the 781 location is owned by the applicant, the applicant shall specify 782 the date of acquisition. If the location is and when acquired, 783 or, if leased, a true copy of the lease shall be attached to the

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784 application. The applicant shall certify that the location 785 provides an adequately equipped office and is not a residence; 786 that the location affords sufficient unoccupied space upon and 787 within which adequately to store all motor vehicles offered and 788 displayed for sale; and that the location is a suitable place 789 where the applicant can in good faith carry on such business and 790 keep and maintain books, records, and files necessary to conduct 791 such business, which shall be available at all reasonable hours 792 for to inspection by the department or any of its inspectors or 793 other employees. The applicant shall certify that the business 794 of a motor vehicle dealer is the principal business that will 795 which shall be conducted at the that location. The application must shall contain a statement that the applicant is either 796 797 franchised by a manufacturer of motor vehicles, in which case 798 the name of each motor vehicle that the applicant is franchised 799 to sell must shall be included, or a nonfranchised, an independent (nonfranchised) motor vehicle dealer. The 800 801 application must shall contain other relevant information as may 802 be required by the department, including evidence that the 803 applicant is insured under a garage liability insurance policy 804 or a general liability insurance policy coupled with a business 805 automobile policy, which includes shall include, at a minimum, 806 \$60,000 <del>\$25,000</del> combined single-limit liability coverage 807 including bodily injury and property damage protection and 808 \$10,000 personal injury protection. However, a salvage motor 809 vehicle dealer as defined in subparagraph (1)(c)5. is exempt 810 from the requirements for garage liability insurance and 811 personal injury protection insurance on those vehicles that cannot be legally operated on roads, highways, or streets in 812

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813 this state. Franchise dealers must submit a garage liability 814 insurance policy., and All other dealers must submit a garage 815 liability insurance policy or a general liability insurance 816 policy coupled with a business automobile policy. Such policy 817 shall be for the license period, and evidence of a new or 818 continued policy shall be delivered to the department at the 819 beginning of each license period. Upon making initial 820 application, the applicant shall pay to the department a fee of 821 \$300 in addition to any other fees required by law. Applicants 822 may choose to extend the licensure period for 1 additional year, 823 for a total of 2 years. An initial applicant shall pay to the 824 department a fee of \$300 for the first year and \$75 for the 825 second year, in addition to any other fees required by law. An applicant for renewal shall pay to the department \$75 for a 1-826 year renewal or \$150 for a 2-year renewal, in addition to any 827 828 other fees required by law. Upon making an application for a 829 change of location, the applicant person shall pay a fee of \$50 in addition to any other fees now required by law. The 830 831 department shall, in the case of every application for initial 832 licensure, verify that the whether certain facts set forth in 833 the initial application are true. Each applicant, general 834 partner in the case of a partnership, or corporate officer and 835 director in the case of a corporate applicant, must file a set 836 of fingerprints with the department for the purpose of 837 determining any prior criminal record or any outstanding 838 warrants. The department shall submit the fingerprints to the 839 Department of Law Enforcement for state processing and 840 forwarding to the Federal Bureau of Investigation for federal processing. The actual cost of state and federal processing 841

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842	shall be borne by the applicant and is in addition to the fee
843	for licensure. The department may issue a license to an
844	applicant pending the results of the fingerprint investigation,
845	which license is fully revocable if the department subsequently
846	determines that any facts set forth in the application are not
847	true or correctly represented.
848	Section 30. Paragraph (j) of subsection (3) of section
849	320.771, Florida Statutes, is amended to read:
850	320.771 License required of recreational vehicle dealers
851	(3) APPLICATIONThe application for such license shall be
852	in the form prescribed by the department and subject to such
853	rules as may be prescribed by it. The application shall be
854	verified by oath or affirmation and shall contain:
855	(j) A statement that the applicant is insured under a
856	garage liability insurance policy, which <u>includes</u> shall include,
857	at a minimum, <u>\$60,000</u> <del>\$25,000</del> combined single-limit liability
858	coverage, including bodily injury and property damage
859	protection, and \$10,000 personal injury protection, if the
860	applicant is to be licensed as a dealer in, or intends to sell,
861	recreational vehicles.
862	
863	The department shall, if it deems necessary, cause an
864	investigation to be made to ascertain if the facts set forth in
865	the application are true and shall not issue a license to the
866	applicant until it is satisfied that the facts set forth in the
867	application are true.
868	Section 31. Subsections (1) and (2) of section 322.251,
869	Florida Statutes, are amended to read:
870	322.251 Notice of cancellation, suspension, revocation, or
I	

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871 disqualification of license.-

872 (1) All orders of cancellation, suspension, revocation, or 873 disgualification issued under the provisions of this chapter, 874 chapter 318, chapter 324, or ss. 627.733-627.734 627.732-627.734 875 shall be given either by personal delivery thereof to the 876 licensee whose license is being canceled, suspended, revoked, or 877 disqualified or by deposit in the United States mail in an envelope, first class, postage prepaid, addressed to the 878 879 licensee at his or her last known mailing address furnished to 880 the department. Such mailing by the department constitutes 881 notification, and any failure by the person to receive the 882 mailed order does will not affect or stay the effective date or 883 term of the cancellation, suspension, revocation, or disgualification of the licensee's driving privilege. 884

(2) The giving of notice and an order of cancellation, 885 886 suspension, revocation, or disgualification by mail is complete 887 upon expiration of 20 days after deposit in the United States 888 mail for all notices except those issued under chapter 324 or 889 ss. 627.733-627.734 627.732-627.734, which are complete 15 days 890 after deposit in the United States mail. Proof of the giving of 891 notice and an order of cancellation, suspension, revocation, or 892 disqualification in either manner shall be made by entry in the 893 records of the department that such notice was given. The entry is admissible in the courts of this state and constitutes 894 895 sufficient proof that such notice was given.

Section 32. Subsection (4) of section 400.9905, Florida Statutes, is amended, present subsection (7) of that section is redesignated as subsection (8), and a new subsection (7) is added to that section, to read:

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900

400.9905 Definitions.-

901 (4) "Clinic" means an entity where health care services are provided to individuals and which tenders charges for 902 903 reimbursement for such services, including a mobile clinic and a 904 portable equipment provider. As used in this part, the term does 905 not include and the licensure requirements of this part do not 906 apply to:

907 (a) Entities licensed or registered by the state under 908 chapter 395; entities licensed or registered by the state which 909 provide and providing only health care services within the scope 910 of services authorized under their respective licenses under ss. 911 383.30-383.335, chapter 390, chapter 394, chapter 397, this chapter except part X, chapter 429, chapter 463, chapter 465, 912 chapter 466, chapter 478, part I of chapter 483, chapter 484, or 913 chapter 651; end-stage renal disease providers authorized under 914 915 42 C.F.R. part 405, subpart U; providers certified under 42 C.F.R. part 485, subpart B or subpart H; or any entity that 916 917 provides neonatal or pediatric hospital-based health care 918 services or other health care services by licensed practitioners 919 solely within a hospital licensed under chapter 395.

920 (b) Entities that own, directly or indirectly, entities 921 licensed or registered by the state pursuant to chapter 395; 922 entities that own, directly or indirectly, entities licensed or 923 registered by the state which provide and providing only health 924 care services within the scope of services authorized pursuant 925 to their respective licenses under ss. 383.30-383.335, chapter 926 390, chapter 394, chapter 397, this chapter except part X, 927 chapter 429, chapter 463, chapter 465, chapter 466, chapter 478, part I of chapter 483, chapter 484, or chapter 651; end-stage 928

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929 renal disease providers authorized under 42 C.F.R. part 405, 930 subpart U; providers certified under 42 C.F.R. part 485, subpart 931 B or subpart H; or any entity that provides neonatal or 932 pediatric hospital-based health care services by licensed 933 practitioners solely within a hospital licensed under chapter 934 395.

935 (c) Entities that are owned, directly or indirectly, by an entity licensed or registered by the state pursuant to chapter 936 937 395; entities that are owned, directly or indirectly, by an entity licensed or registered by the state which provide and 938 939 providing only health care services within the scope of services 940 authorized pursuant to their respective licenses under ss. 383.30-383.335, chapter 390, chapter 394, chapter 397, this 941 942 chapter except part X, chapter 429, chapter 463, chapter 465, chapter 466, chapter 478, part I of chapter 483, chapter 484, or 943 944 chapter 651; end-stage renal disease providers authorized under 945 42 C.F.R. part 405, subpart U; providers certified under 42 C.F.R. part 485, subpart B or subpart H; or any entity that 946 947 provides neonatal or pediatric hospital-based health care 948 services by licensed practitioners solely within a hospital 949 under chapter 395.

950 (d) Entities that are under common ownership, directly or 951 indirectly, with an entity licensed or registered by the state 952 pursuant to chapter 395; entities that are under common 953 ownership, directly or indirectly, with an entity licensed or 954 registered by the state which provide and providing only health 955 care services within the scope of services authorized pursuant 956 to their respective licenses under ss. 383.30-383.335, chapter 957 390, chapter 394, chapter 397, this chapter except part X,

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958 chapter 429, chapter 463, chapter 465, chapter 466, chapter 478, 959 part I of chapter 483, chapter 484, or chapter 651; end-stage 960 renal disease providers authorized under 42 C.F.R. part 405, 961 subpart U; providers certified under 42 C.F.R. part 485, subpart 962 B or subpart H; or any entity that provides neonatal or 963 pediatric hospital-based health care services by licensed 964 practitioners solely within a hospital licensed under chapter 965 395.

966 (e) An entity that is exempt from federal taxation under 26 967 U.S.C. s. 501(c)(3) or (4);  $_{\tau}$  an employee stock ownership plan 968 under 26 U.S.C. s. 409 which that has a board of trustees at least two-thirds of which are Florida-licensed health care 969 practitioners and provides only physical therapy services under 970 physician orders; - any community college or university clinic; -971 972 and any entity owned or operated by the federal or state 973 government, including agencies, subdivisions, or municipalities 974 thereof.

975 (f) A sole proprietorship, group practice, partnership, or 976 corporation that provides health care services by physicians 977 <u>included under covered by</u> s. 627.419, that is directly 978 supervised by one or more of such physicians, and that is wholly 979 owned by one or more of those physicians or by a physician and 980 the spouse, parent, child, or sibling of that physician.

(g) A sole proprietorship, group practice, partnership, or corporation <u>in which</u> that provides health care services <u>are</u> <u>provided</u> by <del>licensed</del> health care practitioners <u>licensed</u> under chapter 457, chapter 458, chapter 459, chapter 460, chapter 461, chapter 462, chapter 463, chapter 466, chapter 467, chapter 480, chapter 484, chapter 486, chapter 490, chapter 491, or part I,

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987 part III, part X, part XIII, or part XIV of chapter 468, or s. 988 464.012, and which that is wholly owned by one or more licensed 989 health care practitioners, or the licensed health care 990 practitioners set forth in this paragraph and the spouse, 991 parent, child, or sibling of a licensed health care practitioner 992 if one of the owners who is a licensed health care practitioner 993 is supervising the business activities and is legally 994 responsible for the entity's compliance with all federal and 995 state laws. However, a health care practitioner may not 996 supervise services beyond the scope of the practitioner's 997 license, except that, for the purposes of this part, a clinic 998 owned by a licensee specified in s. 456.053(3)(b) which provides 999 only services authorized pursuant to s. 456.053(3)(b) may be 1000 supervised by a licensee specified in s. 456.053(3)(b).

1001 (h) Clinical facilities affiliated with an accredited 1002 medical school at which training is provided for medical 1003 students, residents, or fellows.

(i) Entities that provide only oncology or radiation therapy services by physicians licensed under chapter 458 or chapter 459 or entities that provide oncology or radiation therapy services by physicians licensed under chapter 458 or chapter 459 which are owned by a corporation whose shares are publicly traded on a recognized stock exchange.

1010 (j) Clinical facilities affiliated with a college of 1011 chiropractic accredited by the Council on Chiropractic Education 1012 at which training is provided for chiropractic students.

1013 (k) Entities that provide licensed practitioners to staff 1014 emergency departments or to deliver anesthesia services in 1015 facilities licensed under chapter 395 and that derive at least

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1016 90 percent of their gross annual revenues from the provision of 1017 such services. Entities claiming an exemption from licensure 1018 under this paragraph must provide documentation demonstrating 1019 compliance.

1020 (1) Orthotic, prosthetic, pediatric cardiology, or 1021 perinatology clinical facilities or anesthesia clinical 1022 facilities that are not otherwise exempt under paragraph (a) or 1023 paragraph (k) and that are a publicly traded corporation or are wholly owned, directly or indirectly, by a publicly traded 1024 1025 corporation. As used in this paragraph, a publicly traded 1026 corporation is a corporation that issues securities traded on an 1027 exchange registered with the United States Securities and Exchange Commission as a national securities exchange. 1028

1029 (m) Entities that are owned by a corporation that has \$250 million or more in total annual sales of health care services 1030 1031 provided by licensed health care practitioners if where one or 1032 more of the persons responsible for the operations of the entity 1033 is a health care practitioner who is licensed in this state and 1034 who is responsible for supervising the business activities of 1035 the entity and is responsible for the entity's compliance with 1036 state law for purposes of this part.

1037 (n) Entities that employ 50 or more licensed health care 1038 practitioners licensed under chapter 458 or chapter 459 if where 1039 the billing for medical services is under a single tax 1040 identification number. The application for exemption under this 1041 subsection must include shall contain information that includes: 1042 the name, residence, and business address and phone number of 1043 the entity that owns the practice; a complete list of the names and contact information of all the officers and directors of the 1044

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1062

1045 corporation; the name, residence address, business address, and 1046 medical license number of each licensed Florida health care 1047 practitioner employed by the entity; the corporate tax 1048 identification number of the entity seeking an exemption; a list 1049 listing of health care services to be provided by the entity at the health care clinics owned or operated by the entity and a 1050 1051 certified statement prepared by an independent certified public 1052 accountant which states that the entity and the health care 1053 clinics owned or operated by the entity have not received 1054 payment for health care services related to a motor vehicle 1055 accident injury under personal injury protection insurance coverage for the preceding year. If the agency determines that 1056 1057 an entity that which is exempt under this subsection has 1058 received payments for medical services related to a motor 1059 vehicle accident injury under personal injury protection 1060 insurance coverage, the agency may deny or revoke the exemption 1061 from licensure under this subsection.

1063 Notwithstanding this subsection, an entity shall be deemed a 1064 clinic and must be licensed under this part in order to receive 1065 reimbursement under the Florida Motor Vehicle No-Fault Law, ss. 1066 627.730-627.7405, unless exempted under s. 627.736(5)(h).

1067 <u>(7) "Motor vehicle accident injury" means accidental bodily</u> 1068 <u>injury sustained while occupying a motor vehicle or, if the</u> 1069 <u>injured party is not an occupant of a motor vehicle, an injury</u> 1070 <u>caused by physical contact with a motor vehicle.</u>

1071 Section 33. Subsection (6) of section 400.991, Florida 1072 Statutes, is amended to read: 1073 400.991 License requirements; background screenings;

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1074 prohibitions.-

1075 (6) All agency forms for licensure application or exemption 1076 from licensure under this part must contain the following 1077 statement:

1079 INSURANCE FRAUD NOTICE.- A person who knowingly submits 1080 a false, misleading, or fraudulent application or 1081 other document when applying for licensure as a health 1082 care clinic, seeking an exemption from licensure as a health care clinic, or demonstrating compliance with 1083 1084 part X of chapter 400, Florida Statutes, with the 1085 intent to use the license, exemption from licensure, 1086 or demonstration of compliance to provide services or 1087 seek reimbursement related to a motor vehicle accident 1088 injury under the Florida Motor Vehicle No-Fault Law, 1089 commits a fraudulent insurance act, as defined in s. 1090 626.989, Florida Statutes. A person who presents a 1091 claim for bodily injury personal injury protection 1092 benefits knowing that the payee knowingly submitted 1093 such health care clinic application or document, 1094 commits insurance fraud, as defined in s. 817.234, 1095 Florida Statutes. 1096

1097Section 34. Paragraph (g) of subsection (1) of section1098400.9935, Florida Statutes, is amended to read:

1099

1078

400.9935 Clinic responsibilities.-

(1) Each clinic shall appoint a medical director or clinic director who shall agree in writing to accept legal responsibility for the following activities on behalf of the

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1103 clinic. The medical director or the clinic director shall: (g) Conduct systematic reviews of clinic billings to ensure 1104 1105 that the billings are not fraudulent or unlawful. Upon discovery of an unlawful charge, the medical director or clinic director 1106 1107 shall take immediate corrective action. If the clinic performs 1108 only the technical component of magnetic resonance imaging, 1109 static radiographs, computed tomography, or positron emission tomography, and provides the professional interpretation of such 1110 services, in a fixed facility that is accredited by a national 1111 1112 accrediting organization that is approved by the Centers for 1113 Medicare and Medicaid Services for magnetic resonance imaging and advanced diagnostic imaging services and if, in the 1114 1115 preceding quarter, the percentage of scans performed by that 1116 clinic relating to a motor vehicle accident injury which was 1117 billed to all personal injury protection insurance carriers was less than 15 percent, the chief financial officer of the clinic 1118 1119 may, in a written acknowledgment provided to the agency, assume 1120 the responsibility for the conduct of the systematic reviews of 1121 clinic billings to ensure that the billings are not fraudulent 1122 or unlawful.

1123 Section 35. Subsection (28) of section 409.901, Florida 1124 Statutes, is amended to read:

1125 409.901 Definitions; ss. 409.901-409.920.—As used in ss. 1126 409.901-409.920, except as otherwise specifically provided, the 1127 term:

(28) "Third-party benefit" means <u>a</u> any benefit that is or may be available at any time through contract, court award, judgment, settlement, agreement, or <del>any</del> arrangement between a third party and any person or entity, including, without

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1132 limitation, a Medicaid recipient, a provider, another third 1133 party, an insurer, or the agency, for a any Medicaid-covered injury, illness, goods, or services, including costs of related 1134 medical services related thereto, for the bodily personal injury 1135 or for death of the recipient, but specifically excluding 1136 policies of life insurance on the recipient, unless available 1137 under terms of the policy to pay medical expenses prior to 1138 death. The term includes, without limitation, collateral, as 1139 defined in this section, health insurance, any benefit under a 1140 1141 health maintenance organization, a preferred provider 1142 arrangement, a prepaid health clinic, liability insurance, 1143 uninsured motorist insurance or personal injury protection 1144 coverage, medical benefits under workers' compensation, and any obligation under law or equity to provide medical support. 1145

1146 Section 36. Paragraph (f) of subsection (11) of section 1147 409.910, Florida Statutes, is amended to read:

1148 409.910 Responsibility for payments on behalf of Medicaid-1149 eligible persons when other parties are liable.-

(11) The agency may, as a matter of right, in order to enforce its rights under this section, institute, intervene in, or join any legal or administrative proceeding in its own name in one or more of the following capacities: individually, as subrogee of the recipient, as assignee of the recipient, or as lienholder of the collateral.

(f) Notwithstanding any <u>other</u> provision in this section to the contrary, in the event of an action in tort against a third party in which the recipient or his or her legal representative is a party which results in a judgment, award, or settlement from a third party, the amount recovered shall be distributed as

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1161 follows:

1162 1. After <u>attorney</u> attorney's fees and taxable costs as 1163 defined by the Florida Rules of Civil Procedure, one-half of the 1164 remaining recovery shall be paid to the agency up to the total 1165 amount of medical assistance provided by Medicaid.

1166 2. The remaining amount of the recovery shall be paid to 1167 the recipient.

1168 3. For purposes of calculating the agency's recovery of 1169 medical assistance benefits paid, the fee for services of an 1170 attorney retained by the recipient or his or her legal 1171 representative shall be calculated at 25 percent of the 1172 judgment, award, or settlement.

4. Notwithstanding any other provision of this section to 1173 the contrary, the agency is shall be entitled to all medical 1174 1175 coverage benefits up to the total amount of medical assistance 1176 provided by Medicaid. For purposes of this paragraph, the term 1177 "medical coverage" means any benefits under health insurance, a 1178 health maintenance organization, a preferred provider 1179 arrangement, or a prepaid health clinic, and the portion of 1180 benefits designated for medical payments under coverage for 1181 workers' compensation, personal injury protection, and casualty.

Section 37. Paragraph (k) of subsection (2) of section 456.057, Florida Statutes, is amended to read:

1184456.057 Ownership and control of patient records; report or1185copies of records to be furnished; disclosure of information.-

(2) As used in this section, the terms "records owner," health care practitioner," and "health care practitioner's employer" do not include any of the following persons or entities; furthermore, the following persons or entities are not

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1190	authorized to acquire or own medical records, but are authorized
1191	under the confidentiality and disclosure requirements of this
1192	section to maintain those documents required by the part or
1193	chapter under which they are licensed or regulated:
1194	(k) Persons or entities practicing under s. 627.736(7).
1195	Section 38. Paragraphs (ee) and (ff) of subsection (1) of
1196	section 456.072, Florida Statutes, are amended to read:
1197	456.072 Grounds for discipline; penalties; enforcement
1198	(1) The following acts shall constitute grounds for which
1199	the disciplinary actions specified in subsection (2) may be
1200	taken:
1201	(ee) With respect to making a personal injury protection
1202	claim as required by s. 627.736, intentionally submitting a
1203	claim, statement, or bill that has been "upcoded" as defined in
1204	<del>s. 627.732.</del>
1205	(ff) With respect to making a personal injury protection
1206	claim as required by s. 627.736, intentionally submitting a
1207	claim, statement, or bill for payment of services that were not
1208	rendered.
1209	Section 39. Paragraph (i) of subsection (1) of section
1210	626.9541, Florida Statutes, is amended to read:
1211	626.9541 Unfair methods of competition and unfair or
1212	deceptive acts or practices defined
1213	(1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE
1214	ACTSThe following are defined as unfair methods of competition
1215	and unfair or deceptive acts or practices:
1216	(i) Unfair claim settlement practices
1217	1. Attempting to settle claims on the basis of an
1218	application <del>, when</del> serving as a binder or intended to become a

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1219 part of the policy, or any other material document that is which 1220 was altered without notice to, or knowledge or consent of, the 1221 insured. $\div$ 

1222 2. A material misrepresentation made to an insured or any 1223 other person having an interest in the proceeds payable under <u>a</u> 1224 such contract or policy, for the purpose and with the intent of 1225 effecting <u>the</u> settlement of such claims, loss, or damage under 1226 such contract or policy on less favorable terms than those 1227 provided in, and contemplated by, such contract or policy; or

1228 3. Committing or performing with such frequency as to 1229 indicate a general business practice any of the following:

1230 a. Failing to adopt and implement standards for the proper 1231 investigation of claims;

1232 b. Misrepresenting pertinent facts or insurance policy 1233 provisions relating to coverages at issue;

1234 c. Failing to acknowledge and act promptly upon 1235 communications with respect to claims;

1236 d. Denying claims without conducting reasonable 1237 investigations based upon available information;

e. Failing to affirm or deny full or partial coverage of claims, and, as to partial coverage, the dollar amount or extent of coverage, or failing to provide a written statement that the claim is being investigated, upon the written request of the insured within 30 days after proof-of-loss statements have been completed;

1244 f. Failing to promptly provide a reasonable explanation in 1245 writing to the insured of the basis in the insurance policy, in 1246 relation to the facts or applicable law, for denial of a claim 1247 or for the offer of a compromise settlement;

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597-00545-14 1248 q. Failing to promptly notify the insured of any additional 1249 information necessary for the processing of a claim; or 1250 h. Failing to clearly explain the nature of the requested 1251 information and the reasons why such information is necessary. 1252 i. Failing to pay personal injury protection insurance 1253 claims within the time periods required by s. 627.736(4)(b). The 1254 office may order the insurer to pay restitution to a policyholder, medical provider, or other claimant, including 1255 1256 interest at a rate consistent with the amount set forth in s. 1257 55.03(1), for the time period within which an insurer fails to 1258 pay claims as required by law. Restitution is in addition to any 1259 other penalties allowed by law, including, but not limited to, 1260 the suspension of the insurer's certificate of authority. 1261 4. Failing to pay undisputed amounts of partial or full 1262 benefits owed under first-party property insurance policies 1263 within 90 days after an insurer receives notice of a residential 1264 property insurance claim, determines the amounts of partial or 1265 full benefits, and agrees to coverage, unless payment of the 1266 undisputed benefits is prevented by an act of God or, prevented 1267 by the impossibility of performance, or due to actions by the 1268 insured or claimant that constitute fraud, lack of cooperation, 1269 or intentional misrepresentation regarding the claim for which 1270 benefits are owed. 1271 Section 40. Paragraph (a) of subsection (1) of section 1272 626.989, Florida Statutes, is amended to read:

1273 626.989 Investigation by department or Division of 1274 Insurance Fraud; compliance; immunity; confidential information; 1275 reports to division; division investigator's power of arrest.-1276 (1) For the purposes of this section:

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1277 (a) A person commits a "fraudulent insurance act" if the 1278 person:

1279 1. Knowingly and with intent to defraud presents, causes to 1280 be presented, or prepares with knowledge or belief that it will 1281 be presented, to or by an insurer, self-insurer, self-insurance 1282 fund, servicing corporation, purported insurer, broker, or any 1283 agent thereof, any written statement as part of, or in support 1284 of, an application for the issuance of, or the rating of, any 1285 insurance policy, or a claim for payment or other benefit pursuant to any insurance policy, which the person knows to 1286 1287 contain materially false information concerning any fact 1288 material thereto or if the person conceals, for the purpose of 1289 misleading another, information concerning any fact material 1290 thereto.

1290

## 2. Knowingly submits:

a. A false, misleading, or fraudulent application or other 1292 1293 document when applying for licensure as a health care clinic, 1294 seeking an exemption from licensure as a health care clinic, or 1295 demonstrating compliance with part X of chapter 400 with an 1296 intent to use the license, exemption from licensure, or 1297 demonstration of compliance to provide services or seek 1298 reimbursement relating to a motor vehicle accident under the 1299 Florida Motor Vehicle No-Fault Law.

b. A claim for payment or other benefit <u>relating to a motor</u>
<u>vehicle accident</u> pursuant to a personal injury protection
insurance policy under the Florida Motor Vehicle No-Fault Law if
the person knows that the payee knowingly submitted a false,
misleading, or fraudulent application or other document when
applying for licensure as a health care clinic, seeking an

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1306	exemption from licensure as a health care clinic, or
1307	demonstrating compliance with part X of chapter 400.
1308	Section 41. Paragraph (a) of subsection (4) of section
1309	626.9895, Florida Statutes, is amended to read:
1310	626.9895 Motor vehicle insurance fraud direct-support
1311	organization
1312	(4) BOARD OF DIRECTORS
1313	(a) The board of directors of the organization is composed
1314	shall consist of the following 11 members:
1315	1. The Chief Financial Officer, or designee, who shall
1316	serve as chair.
1317	2. Two state attorneys, one of whom shall be appointed by
1318	the Chief Financial Officer and one of whom shall be appointed
1319	by the Attorney General.
1320	3. Two representatives of motor vehicle insurers appointed
1321	by the Chief Financial Officer.
1322	4. Two representatives of local law enforcement agencies,
1323	one of whom shall be appointed by the Chief Financial Officer
1324	and one of whom shall be appointed by the Attorney General.
1325	5. Two representatives of the types of health care
1326	providers who regularly make claims for benefits <u>relating to</u>
1327	motor vehicle accidents under ss. 627.730-627.7405, one of whom
1328	shall be appointed by the President of the Senate and one of
1329	whom shall be appointed by the Speaker of the House of
1330	Representatives. The appointees may not represent the same type
1331	of health care provider.
1332	6. A private attorney who has experience in representing
1333	claimants in tort actions relating to motor vehicle accidents
1334	actions for benefits under ss. 627.730-627.7405, who shall be

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1335 appointed by the President of the Senate.

1336 7. A private attorney who has experience in representing 1337 insurers in tort actions relating to motor vehicle accidents 1338 actions for benefits under ss. 627.730-627.7405, who shall be 1339 appointed by the Speaker of the House of Representatives.

Section 42. Subsection (1) of section 627.06501, Florida Statutes, is amended to read:

1342627.06501 Insurance discounts for certain persons1343completing driver improvement course.-

1344 (1) Any rate, rating schedule, or rating manual for the 1345 liability, personal injury protection, and collision coverages 1346 of a motor vehicle insurance policy filed with the office may 1347 provide for an appropriate reduction in premium charges as to 1348 such coverages if when the principal operator on the covered 1349 vehicle has successfully completed a driver improvement course 1350 approved and certified by the Department of Highway Safety and 1351 Motor Vehicles which is effective in reducing crash or violation 1352 rates, or both, as determined pursuant to s. 318.1451(5). A Any 1353 discount of up to, not to exceed 10 percent, used by an insurer, 1354 is presumed to be appropriate unless credible data demonstrates 1355 otherwise.

1356 Section 43. Subsection (1) of section 627.0652, Florida
1357 Statutes, is amended to read:

1358 627.0652 Insurance discounts for certain persons completing 1359 safety course.-

(1) Any rates, rating schedules, or rating manuals for the liability, personal injury protection, and collision coverages of a motor vehicle insurance policy filed with the office <u>must</u> shall provide for an appropriate reduction in premium charges as

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#### 597-00545-14 1364 to such coverages if when the principal operator on the covered 1365 vehicle is an insured 55 years of age or older who has 1366 successfully completed a motor vehicle accident prevention 1367 course approved by the Department of Highway Safety and Motor 1368 Vehicles. Any discount used by an insurer is presumed to be 1369 appropriate unless credible data demonstrates otherwise. 1370 Section 44. Subsections (1) and (3) of section 627.0653, 1371 Florida Statutes, are amended to read: 1372 627.0653 Insurance discounts for specified motor vehicle 1373 equipment.-(1) Any rates, rating schedules, or rating manuals for the 1374 1375 liability, personal injury protection, and collision coverages 1376 of a motor vehicle insurance policy filed with the office must 1377 shall provide a premium discount if the insured vehicle is 1378 equipped with factory-installed, four-wheel antilock brakes. 1379 (3) Any rates, rating schedules, or rating manuals for 1380 personal injury protection coverage and medical payments 1381 coverage, if offered, of a motor vehicle insurance policy filed 1382 with the office must shall provide a premium discount if the 1383 insured vehicle is equipped with one or more air bags which are 1384 factory installed air bags. 1385 Section 45. Section 627.4132, Florida Statutes, is amended to read: 1386 1387 627.4132 Stacking of coverages prohibited.-If an insured or 1388 named insured is protected by any type of motor vehicle 1389 insurance policy for liability, personal injury protection, or 1390 other coverage, the policy must shall provide that the insured 1391 or named insured is protected only to the extent of the coverage 1392 she or he has on the vehicle involved in the accident. However,

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1393	if none of the insured's or named insured's vehicles is involved
1394	in the accident, coverage is available only to the extent of
1395	coverage on any one of the vehicles with applicable coverage.
1396	Coverage on any other vehicles <u>may</u> <del>shall</del> not be added to or
1397	stacked upon that coverage. This section does not apply <u>to</u> :
1398	(1) To Uninsured motorist coverage <u>,</u> which is separately
1399	governed by s. 627.727.
1400	(2) $rac{\pi \Theta}{2}$ Reduce the coverage available by reason of insurance
1401	policies insuring different named insureds.
1402	Section 46. Subsection (6) of section 627.6482, Florida
1403	Statutes, is amended to read:
1404	627.6482 DefinitionsAs used in ss. 627.648-627.6498, the
1405	term:
1406	(6) "Health insurance" means any hospital and medical
1407	expense incurred policy, minimum premium plan, stop-loss
1408	coverage, health maintenance organization contract, prepaid
1409	health clinic contract, multiple-employer welfare arrangement
1410	contract, or fraternal benefit society health benefits contract,
1411	whether sold as an individual or group policy or contract. The
1412	term does not include any policy <u>providing</u> covering medical
1413	payment coverage <del>or personal injury protection coverage</del> in a
1414	motor vehicle policy, coverage issued as a supplement to
1415	liability insurance, or workers' compensation coverage.
1416	Section 47. Section 627.7263, Florida Statutes, is amended
1417	to read:
1418	627.7263 Rental and leasing driver's insurance to be
1419	primary; exception
1420	(1) The valid and collectible liability insurance <del>or</del>
1421	personal injury protection insurance providing coverage for the

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1422	lessor of a motor vehicle for rent or lease is primary unless
1423	otherwise stated in at least 10-point type on the face of the
1424	rental or lease agreement. Such insurance is primary for the
1425	limits of liability and personal injury protection coverage as
1426	required by <u>s.</u> <del>ss.</del> 324.021(7) <del>and 627.736</del> .
1427	(2) If the lessee's coverage is to be primary, the rental
1428	or lease agreement must contain the following language $_{m{ au}}$ in at
1429	least 10-point type:
1430	
1431	"The valid and collectible liability insurance and
1432	<del>personal injury protection insurance</del> of <u>an</u> any
1433	authorized rental or leasing driver is primary for the
1434	limits of liability and personal injury protection
1435	coverage required by <u>s.</u> <del>ss.</del> 324.021(7) <del>and 627.736</del> ,
1436	Florida Statutes."
1437	
1438	Section 48. Subsections (1) and (7) of section 626.727,
1439	Florida Statutes, are amended to read:
1440	627.727 Motor vehicle insurance; uninsured and underinsured
1441	vehicle coverage; insolvent insurer protection
1442	(1) <u>A</u> No motor vehicle liability insurance policy <u>that</u>
1443	which provides bodily injury liability coverage <u>may not</u> shall be
1444	delivered or issued for delivery in this state with respect to
1445	any specifically insured or identified motor vehicle registered
1446	or principally garaged in this state unless uninsured motor
1447	vehicle coverage is provided <del>therein</del> or supplemental thereto for
1448	the protection of persons insured thereunder who are legally
1449	entitled to recover damages from owners or operators of
1450	uninsured motor vehicles because of bodily injury, sickness, <del>or</del>
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1451 disease, or including death, resulting therefrom.

1452 (a) However, The coverage required under this section is 1453 not applicable if when, or to the extent that, an insured named 1454 in the policy makes a written rejection of the coverage on 1455 behalf of all insureds under the policy. If When a motor vehicle 1456 is leased for a period of 1 year or longer and the lessor of 1457 such vehicle, by the terms of the lease contract, provides liability coverage on the leased vehicle, only the lessee of 1458 such vehicle may shall have the sole privilege to reject 1459 uninsured motorist coverage or to select lower limits than the 1460 1461 bodily injury liability limits, regardless of whether the lessor 1462 is qualified as a self-insurer pursuant to s. 324.171. Unless an insured, or a lessee having the privilege of rejecting uninsured 1463 1464 motorist coverage, requests such coverage or requests higher 1465 uninsured motorist limits in writing, the coverage or such 1466 higher uninsured motorist limits need not be provided in or 1467 supplemental to any other policy that which renews, extends, 1468 changes, supersedes, or replaces an existing policy that has 1469 with the same bodily injury liability limits that when an 1470 insured or lessee has rejected had rejected the coverage. If When an insured or lessee has initially selected limits of 1471 1472 uninsured motorist coverage lower than her or his bodily injury 1473 liability limits, higher limits of uninsured motorist coverage 1474 need not be provided in or supplemental to any other policy that which renews, extends, changes, supersedes, or replaces an 1475 1476 existing policy that has with the same bodily injury liability 1477 limits unless an insured requests higher uninsured motorist coverage in writing. 1478

1479

(b) The rejection or selection of lower limits shall be

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1480 made on a form approved by the office. The form must shall fully 1481 advise the applicant of the nature of the coverage and shall 1482 state that the coverage is equal to bodily injury liability 1483 limits unless lower limits are requested or the coverage is 1484 rejected. The heading of the form must shall be in 12-point bold type and shall state: "You are electing not to purchase certain 1485 1486 valuable coverage that which protects you and your family or you 1487 are purchasing uninsured motorist limits less than your bodily injury liability limits when you sign this form. Please read 1488 carefully." If this form is signed by a named insured, it is 1489 1490 will be conclusively presumed that there was an informed, 1491 knowing rejection of coverage or election of lower limits on behalf of all insureds. 1492

(c) The insurer shall notify the named insured at least 1493 annually of her or his options as to the coverage required by 1494 1495 this section. Such notice shall be part of, and attached to, the 1496 notice of premium, shall provide for a means to allow the 1497 insured to request such coverage, and shall be given in a manner 1498 approved by the office. Receipt of this notice does not 1499 constitute an affirmative waiver of the insured's right to 1500 uninsured motorist coverage if where the insured has not signed 1501 a selection or rejection form.

1502 (d) The coverage described under this section <u>must exceed</u> 1503 shall be over and above, but <u>may</u> shall not duplicate, the 1504 benefits available to an insured under <del>any</del> workers' compensation 1505 law, <del>personal injury protection benefits,</del> disability benefits 1506 law, or similar law; under <del>any</del> automobile medical expense 1507 coverage; under <del>any</del> motor vehicle liability insurance coverage; 1508 or from the owner or operator of the uninsured motor vehicle or

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1509 any other person or organization jointly or severally liable 1510 together with such owner or operator for the accident.; and Such 1511 coverage must shall cover any the difference, if any, between 1512 the sum of such benefits and the damages sustained, up to the 1513 maximum amount of such coverage provided under this section. The amount of coverage available under this section may shall not be 1514 1515 reduced by a setoff against any coverage, including liability insurance. Such coverage does shall not inure directly or 1516 indirectly to the benefit of a any workers' compensation or 1517 disability benefits carrier or any person or organization 1518 1519 qualifying as a self-insurer under any workers' compensation or 1520 disability benefits law or similar law.

1521 (7) The legal liability of an uninsured motorist coverage 1522 insurer does not include damages in tort for pain, suffering, 1523 mental anguish, and inconvenience unless the injury or disease 1524 is described in one or more of paragraphs (a)-(d) of s. 1525 627.737(2).

1526 Section 49. Subsection (1) and paragraph (a) of subsection
1527 (2) of section 627.7275, Florida Statutes, are amended to read:
1528 627.7275 Motor vehicle liability.-

(1) A motor vehicle insurance policy providing personal
injury protection as set forth in s. 627.736 may not be
delivered or issued for delivery in this state for a with
respect to any specifically insured or identified motor vehicle
registered or principally garaged in this state must provide
unless the policy also provides coverage for property damage
liability and bodily injury liability as required by s. 324.022.

1536 (2) (a) Insurers writing motor vehicle insurance in this1537 state shall make available, subject to the insurers' usual

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1538 underwriting restrictions:

1539 1. Coverage under policies as described in subsection (1) 1540 to any applicant for private passenger motor vehicle insurance 1541 coverage who is seeking the coverage in order to reinstate the 1542 applicant's driving privileges in this state <u>if</u> when the driving 1543 privileges were revoked or suspended pursuant to s. 316.646 or 1544 s. 324.0221 due to the failure of the applicant to maintain 1545 required security.

1546 2. Coverage under policies as described in subsection (1), 1547 which also provides bodily injury liability coverage for bodily 1548 injury, death, and property damage liability coverage arising 1549 out of the ownership, maintenance, or use of the motor vehicle 1550 in an amount not less than the limits described in s. 324.021(7) 1551 and conforms to the requirements of s. 324.151, to any applicant 1552 for private passenger motor vehicle insurance coverage who is 1553 seeking the coverage in order to reinstate the applicant's 1554 driving privileges in this state after such privileges were 1555 revoked or suspended under s. 316.193 or s. 322.26(2) for 1556 driving under the influence.

1557Section 50. Paragraph (a) of subsection (1) of section1558627.728, Florida Statutes, is amended to read:

627.728 Cancellations; nonrenewals.-

1560

1559

(1) As used in this section, the term:

(a) "Policy" means the bodily injury and property damage liability, personal injury protection, medical payments, comprehensive, collision, and uninsured motorist coverage portions of a policy of motor vehicle insurance delivered or issued for delivery in this state:

1566

1. Insuring a natural person as named insured or one or

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1567 more related individuals <u>who are residents</u> <del>resident</del> of the same 1568 household; and

1569 2. Insuring only a motor vehicle for of the private 1570 passengers passenger type or station wagon that type which is 1571 not used as a public or livery conveyance for passengers or 1572 rented to others; or insuring any other four-wheel motor vehicle 1573 having a load capacity of 1,500 pounds or less which is not used 1574 in the occupation, profession, or business of the insured other 1575 than farming; other than any policy issued under an automobile 1576 insurance assigned risk plan; insuring more than four 1577 automobiles; or covering garage, automobile sales agency, repair shop, service station, or public parking place operation 1578 1579 hazards.

1581 The term <u>"policy"</u> does not include a binder as defined in s. 1582 627.420 unless the duration of the binder <del>period</del> exceeds 60 1583 days.

1584 Section 51. Subsection (1), paragraph (a) of subsection 1585 (5), and subsection (7) of section 627.7295, Florida Statutes, 1586 are amended to read:

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1580

627.7295 Motor vehicle insurance contracts.-

(1) As used in this section, the term:

(a) "Policy" means a motor vehicle insurance policy that
 provides <u>bodily injury liability</u> personal injury protection
 coverage, property damage liability coverage, or both.

(b) "Binder" means a binder that provides motor vehicle bodily injury liability personal injury protection and property damage liability coverage.

1595

(5) (a) A licensed general lines agent may charge a per-

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1596 policy fee of up to not to exceed \$10 to cover the agent's 1597 administrative costs of the agent associated with selling the 1598 motor vehicle insurance policy if the policy provides covers 1599 only bodily injury liability personal injury protection coverage 1600 as provided by s. 627.736 and property damage liability coverage as provided in by s. 627.7275 and if no other insurance is sold 1601 1602 or issued in conjunction with or collateral to the policy. The 1603 fee is not considered part of the premium.

1604 (7) A policy of private passenger motor vehicle insurance or a binder for such a policy may be initially issued in this 1605 1606 state only if, before the effective date of such binder or 1607 policy, the insurer or agent has collected from the insured an 1608 amount equal to 2 months' premium from the insured. An insurer, 1609 agent, or premium finance company may not, directly or indirectly, take any action that results resulting in the 1610 1611 insured paying having paid from the insured's own funds an 1612 amount less than the 2 months' premium required under by this 1613 subsection. This subsection applies without regard to whether 1614 the premium is financed by a premium finance company or is paid 1615 pursuant to a periodic payment plan of an insurer or an 1616 insurance agent.

1617

(a) This subsection does not apply:

1618 <u>1.</u> If an insured or member of the insured's family is 1619 renewing or replacing a policy or a binder for such policy 1620 written by the same insurer or a member of the same insurer 1621 group<u>; This subsection does not apply</u>

1622 <u>2.</u> To an insurer that issues private passenger motor
1623 vehicle coverage primarily to active duty or former military
1624 personnel or their dependents; or. This subsection does not

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1625 apply

1626 3. If all policy payments are paid pursuant to a payroll 1627 deduction plan or an automatic electronic funds transfer payment plan from the policyholder. 1628

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(b) This subsection and subsection (4) do not apply if: 1. All policy payments to an insurer are paid pursuant to an automatic electronic funds transfer payment plan from an agent, a managing general agent, or a premium finance company and if the policy includes, at a minimum, bodily injury liability and personal injury protection pursuant to ss. 627.730-627.7405; motor vehicle property damage liability 1636 pursuant to s. 627.7275; or and bodily injury liability in at 1637 least the amount of \$10,000 because of bodily injury to, or

1638 death of, one person in any one accident and in the amount of 1639 \$20,000 because of bodily injury to, or death of, two or more 1640 persons in any one accident. This subsection and subsection (4) 1641 do not apply if

1642 2. An insured has had a policy in effect for at least 6 months, the insured's agent is terminated by the insurer that 1643 1644 issued the policy, and the insured obtains coverage on the 1645 policy's renewal date with a new company through the terminated 1646 agent.

Section 52. Section 627.8405, Florida Statutes, is amended 1647 1648 to read:

627.8405 Prohibited acts; financing companies.-A No premium 1649 finance company shall, in a premium finance agreement or other 1650 1651 agreement, may not finance the cost of or otherwise provide for 1652 the collection or remittance of dues, assessments, fees, or 1653 other periodic payments of money for the cost of:

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1654 (1) A membership in an automobile club. The term 1655 "automobile club" means a legal entity that which, in consideration of dues, assessments, or periodic payments of 1656 1657 money, promises its members or subscribers to assist its members 1658 or subscribers them in matters relating to the ownership, 1659 operation, use, or maintenance of a motor vehicle; however, the 1660 term this definition of "automobile club" does not include 1661 persons, associations, or corporations that which are organized and operated solely for the purpose of conducting, sponsoring, 1662 1663 or sanctioning motor vehicle races, exhibitions, or contests 1664 upon racetracks, or upon racecourses established and marked as 1665 such for the duration of such particular events. The term words 1666 "motor vehicle" has used herein have the same meaning as 1667 provided defined in chapter 320.

1668 (2) An accidental death and dismemberment policy sold in 1669 combination with a <u>bodily injury liability</u> <del>personal injury</del> 1670 <del>protection</del> and property damage only policy.

(3) Any product not regulated under the provisions of this insurance code.

1674 This section also applies to premium financing by <u>an</u> any 1675 insurance agent or insurance company under part XVI. The 1676 commission shall adopt rules to assure disclosure, at the time 1677 of sale, of coverages financed with <u>bodily injury liability</u> 1678 <u>coverage personal injury protection</u> and shall prescribe the form 1679 of such disclosure.

1680Section 53. Subsection (1) of section 627.915, Florida1681Statutes, is amended to read:

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627.915 Insurer experience reporting.-

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1683 (1) Each insurer transacting private passenger automobile 1684 insurance in this state shall report certain information annually to the office. The information will be due on or before 1685 July 1 of each year. The information shall be divided into the 1686 1687 following categories: bodily injury liability; property damage 1688 liability; uninsured motorist; personal injury protection 1689 benefits; medical payments; comprehensive and collision. Only 1690 The information given shall be on direct insurance writings in the state is required alone and must shall represent total 1691 1692 limits data. The information specified set forth in paragraphs 1693 (a)-(f) applies is applicable to voluntary private passenger and 1694 Joint Underwriting Association private passenger writings and 1695 shall be reported for each of the latest 3 calendar-accident 1696 years, with an evaluation date of March 31 of the current year. 1697 The information specified set forth in paragraphs (g) - (j)1698 applies is applicable to voluntary private passenger writings 1699 and shall be reported on a calendar-accident year basis 1700 ultimately seven times at seven different stages of development.

(a) Premiums earned for the latest 3 calendar-accidentyears.

1703 (b) Loss development factors and the historic development 1704 of those factors.

1705

(c) Policyholder dividends incurred.

(d) Expenses for other acquisition and general expense.

(e) Expenses for agents' commissions and taxes, licenses,and fees.

1709 (f) Profit and contingency factors as <u>used</u> utilized in the 1710 insurer's automobile rate filings for the applicable years. 1711 (g) Losses paid.

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1712	(h) Losses unpaid.		
1713	(i) Loss adjustment expenses paid.		
1714	(j) Loss adjustment expenses unpaid.		
1715	Section 54. Paragraph (d) of subsection (2) and paragraph		
1716	(d) of subsection (3) of section 628.909, Florida Statutes, are		
1717	amended to read:		
1718	628.909 Applicability of other laws		
1719	(2) The following provisions of the Florida Insurance Code		
1720	apply to captive insurance companies who are not industrial		
1721	insured captive insurance companies to the extent that such		
1722	provisions are not inconsistent with this part:		
1723	(d) Sections 627.730-627.7405, when no-fault coverage is		
1724	provided.		
1725	(3) The following provisions of the Florida Insurance Code		
1726	shall apply to industrial insured captive insurance companies to		
1727	the extent that such provisions are not inconsistent with this		
1728	part:		
1729	(d) Sections 627.730-627.7405 when no-fault coverage is		
1730	provided.		
1731	Section 55. Subsections (2), (6), and (7) of section		
1732	705.184, Florida Statutes, are amended to read:		
1733	705.184 Derelict or abandoned motor vehicles on the		
1734	premises of public-use airports		
1735	(2) The airport director or the director's designee shall		
1736	contact the Department of Highway Safety and Motor Vehicles to		
1737	notify that department that the airport has possession of the		
1738	abandoned or derelict motor vehicle and to determine the name		
1739	and address of the owner of the motor vehicle, the insurance		
1740	company insuring the motor vehicle, notwithstanding the		

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1741 provisions of s. 627.736, and any person who has filed a lien on 1742 the motor vehicle. Within 7 business days after receipt of such 1743 the information, the director or the director's designee shall 1744 send notice by certified mail, return receipt requested, to the 1745 owner of the motor vehicle, the insurance company insuring the 1746 motor vehicle, notwithstanding the provisions of s. 627.736, and 1747 all persons of record claiming a lien against the motor vehicle. 1748 The notice must shall state the fact of possession of the motor 1749 vehicle, that charges for reasonable towing, storage, and 1750 parking fees, if any, have accrued and the amount thereof, that 1751 a lien as provided in subsection (6) will be claimed, that the 1752 lien is subject to enforcement pursuant to law, that the owner 1753 or lienholder, if any, has the right to a hearing as set forth 1754 in subsection (4), and that any motor vehicle that which, at the 1755 end of 30 calendar days after receipt of the notice, has not 1756 been removed from the airport upon payment in full of all 1757 accrued charges for reasonable towing, storage, and parking 1758 fees, if any, may be disposed of as provided in s. 1759 705.182(2)(a), (b), (d), or (e), including, but not limited to, 1760 selling the motor vehicle being sold free of all prior liens 1761 after 35 calendar days after the time the motor vehicle is 1762 stored if any prior liens on the motor vehicle are more than 5 1763 years of age, or after 50 calendar days after the time the motor 1764 vehicle is stored if any prior liens on the motor vehicle are 5 1765 years of age or less.

(6) The airport pursuant to this section or, if used, a licensed independent wrecker company pursuant to s. 713.78 shall have a lien on an abandoned or derelict motor vehicle for all reasonable towing, storage, and accrued parking fees, if any,

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1770 except that a no storage fee may not shall be charged if the 1771 motor vehicle is stored less than 6 hours. As a prerequisite to 1772 perfecting a lien under this section, the airport director or 1773 the director's designee must serve a notice in accordance with 1774 subsection (2) on the owner of the motor vehicle, the insurance 1775 company insuring the motor vehicle, notwithstanding the 1776 provisions of s. 627.736, and all persons of record claiming a 1777 lien against the motor vehicle. If attempts to notify the owner, the insurance company insuring the motor vehicle, 1778 notwithstanding the provisions of s. 627.736, or lienholders are 1779 1780 not successful, the requirement of notice by mail shall be 1781 considered met. Serving of the notice does not dispense with 1782 recording the claim of lien.

(7) (a) For the purpose of perfecting its lien under this section, <u>and after notice is served as provided in subsection</u> (6), the airport shall record a claim of lien <u>that states</u> <del>which</del> <del>shall state</del>:

1787

1. The name and address of the airport.

1788 2. The name of the owner of the motor vehicle, the 1789 insurance company insuring the motor vehicle, notwithstanding 1790 the provisions of s. 627.736, and all persons of record claiming 1791 a lien against the motor vehicle.

1792 3. The costs incurred from reasonable towing, storage, and 1793 parking fees, if any.

1794 4. A description of the motor vehicle sufficient for1795 identification.

(b) The claim of lien shall be signed and sworn to or
affirmed by the airport director or the director's designee.
(c) The claim of lien is shall be sufficient if it is in

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1799	substantially the following form:		
1800			
1801	CLAIM OF LIEN		
1802	State of		
1803	County of		
1804	Before me, the undersigned notary public, personally appeared		
1805	$\ldots$ , who was duly sworn and says that he/she is the		
1806	of, whose address is; and that the		
1807	following described motor vehicle:		
1808	(Description of motor vehicle)		
1809	owned by, whose address is, has accrued		
1810	\$ in fees for a reasonable tow, <del>for</del> storage, and <del>for</del>		
1811	parking, if applicable; that the lienor served its notice to the		
1812	owner, the insurance company insuring the motor vehicle		
1813	notwithstanding the provisions of s. 627.736, Florida Statutes,		
1814	and all persons of record claiming a lien against the motor		
1815	vehicle on,(year), by		
1816	(Signature)		
1817	Sworn to (or affirmed) and subscribed before me this $\ldots$ day of		
1818	,(year), by(name of person making statement)		
1819	(Signature of Notary Public)(Print, Type, or Stamp		
1820	Commissioned name of Notary Public)		
1821	Personally KnownOR Producedas identification.		
1822			
1823	However, the negligent inclusion or omission of any information		
1824	in this claim of lien which does not prejudice the owner does		
1825	not constitute a default that operates to defeat an otherwise		
1826	valid lien.		
1827	(d) The claim of lien shall be served on the owner of the		

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1828 motor vehicle, the insurance company insuring the motor vehicle, 1829 notwithstanding the provisions of s. 627.736, and all persons of 1830 record claiming a lien against the motor vehicle. If attempts to 1831 notify the owner, the insurance company insuring the motor 1832 vehicle notwithstanding the provisions of s. 627.736, or 1833 lienholders are not successful, the requirement of notice by 1834 mail shall be considered met. The claim of lien shall be so 1835 served before recordation.

(e) The claim of lien shall be recorded with the clerk of
court in the county where the airport is located. The recording
of the claim of lien <u>is shall be</u> constructive notice to all
persons of the contents and effect of such claim. The lien
<u>attaches shall attach</u> at the time of recordation and <u>takes shall</u>
take priority as of that time.

1842 Section 56. Subsection (4) of section 713.78, Florida 1843 Statutes, is amended to read:

1844 713.78 Liens for recovering, towing, or storing vehicles 1845 and vessels.-

1846 (4) (a) A Any person regularly engaged in the business of 1847 recovering, towing, or storing vehicles or vessels who comes into possession of a vehicle or vessel pursuant to subsection 1848 1849  $(2)_{\tau}$  and who claims a lien for recovery, towing, or storage 1850 services must, shall give notice to the registered owner, the 1851 insurance company insuring the vehicle notwithstanding the provisions of s. 627.736, and to all persons claiming a lien 1852 1853 thereon, as disclosed by the records in the Department of 1854 Highway Safety and Motor Vehicles or as disclosed by the records 1855 of any corresponding agency in any other state in which the vehicle is identified as being titled or registered through a 1856

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1857 records check of the National Motor Vehicle Title Information 1858 System or an equivalent commercially available system as being 1859 titled or registered.

1860 (b) If a Whenever any law enforcement agency authorizes the 1861 removal of a vehicle or vessel or if a whenever any towing 1862 service, garage, repair shop, or automotive service, storage, or 1863 parking place notifies the law enforcement agency of possession 1864 of a vehicle or vessel pursuant to s. 715.07(2)(a)2., the law 1865 enforcement agency of the jurisdiction where the vehicle or 1866 vessel is stored must shall contact the Department of Highway Safety and Motor Vehicles, or the appropriate agency of the 1867 1868 state of registration, if known, within 24 hours through the medium of electronic communications, giving the full description 1869 1870 of the vehicle or vessel. Upon receipt of the full description 1871 of the vehicle or vessel, the department shall search its files 1872 to determine the owner's name, the insurance company insuring 1873 the vehicle or vessel, and whether any person has filed a lien 1874 upon the vehicle or vessel as provided in s. 319.27(2) and (3) 1875 and notify the applicable law enforcement agency within 72 1876 hours. The person in charge of the towing service, garage, 1877 repair shop, or automotive service, storage, or parking place 1878 shall obtain such information from the applicable law 1879 enforcement agency within 5 days after the date of storage and 1880 shall give notice pursuant to paragraph (a). The department may 1881 release the insurance company information to the requestor 1882 notwithstanding the provisions of s. 627.736.

1883 (c) Notice by certified mail shall be sent within 7 1884 business days after the date of storage of the vehicle or vessel 1885 to the registered owner, the insurance company insuring the

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vehicle notwithstanding the provisions of s. 627.736, and all 1886 1887 persons of record claiming a lien against the vehicle or vessel. 1888 The notice must It shall state the fact of possession of the 1889 vehicle or vessel, that a lien as provided in subsection (2) is 1890 claimed, that charges have accrued and the amount thereof, that 1891 the lien is subject to enforcement pursuant to law, and that the 1892 owner or lienholder, if any, has the right to a hearing as 1893 specified set forth in subsection (5), and that any vehicle or 1894 vessel that which remains unclaimed, or for which the charges for recovery, towing, or storage services remain unpaid, may be 1895 1896 sold free of all prior liens after 35 days if the vehicle or 1897 vessel is more than 3 years of age or after 50 days if the vehicle or vessel is 3 years of age or less. 1898

1899 (d) If attempts to locate the name and address of the owner 1900 or lienholder prove unsuccessful, the towing-storage operator 1901 shall, after 7 working days, excluding Saturday and Sunday, of 1902 the initial tow or storage, notify the public agency of 1903 jurisdiction where the vehicle or vessel is stored in writing by 1904 certified mail or acknowledged hand delivery that the towing-1905 storage company has been unable to locate the name and address 1906 of the owner or lienholder and a physical search of the vehicle 1907 or vessel has disclosed no ownership information and a good faith effort has been made, including records checks of the 1908 1909 Department of Highway Safety and Motor Vehicles database and the 1910 National Motor Vehicle Title Information System or an equivalent 1911 commercially available system. For purposes of this paragraph 1912 and subsection (9), the term "good faith effort" means that the 1913 following checks have been performed by the company to establish prior state of registration and for title: 1914

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1915	1. Check of the Department of Highway Safety and Motor		
1916	Vehicles database for the owner and any lienholder.		
1917	2. Check of the electronic National Motor Vehicle Title		
1918	Information System or an equivalent commercially available		
1919	system to determine the state of registration <u>if</u> <del>when</del> there is		
1920	not a current registration record for the vehicle on file with		
1921	the Department of Highway Safety and Motor Vehicles.		
1922	3. Check of <u>the</u> vehicle or vessel for any <del>type of</del> tag, tag		
1923	record, temporary tag, or regular tag.		
1924	4. Check of the law enforcement report for tag number or		
1925	other information identifying the vehicle or vessel, if the		
1926	vehicle or vessel was towed at the request of a law enforcement		
1927	officer.		
1928	5. Check of the trip sheet or tow ticket of the tow truck		
1929	operator to see if a tag was on <u>the</u> vehicle or vessel at		
1930	beginning of tow, if <u>a</u> private tow.		
1931	6. If there is no address of the owner on the impound		
1932	report, check of the law enforcement report to see if an out-of-		
1933	state address is indicated from driver license information.		
1934	7. Check of vehicle or vessel for <u>an</u> inspection sticker or		
1935	other stickers and decals that may indicate a state of possible		
1936	registration.		
1937	8. Check of the interior of the vehicle or vessel for any		
1938	papers that may be in the glove box, trunk, or other areas for a		
1939	state of registration.		
1940	9. Check of <u>the</u> vehicle for vehicle identification number.		
1941	10. Check of <u>the</u> vessel for <u>a</u> vessel registration number.		
1942	11. Check of <u>the</u> vessel hull for a hull identification		
1943	number, which is generally should be carved, burned, stamped,		

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embossed, or otherwise permanently affixed to the outboard side of the transom or, if there is no transom, to the outmost seaboard side at the end of the hull that bears the rudder or other steering mechanism.

Section 57. Paragraph (a) of subsection (1), paragraph (c) of subsection (7), paragraphs (a), (b), and (c) of subsection (8), and subsections (9) and (10) of section 817.234, Florida Statutes, are amended to read:

1952

817.234 False and fraudulent insurance claims.-

(1) (a) A person commits insurance fraud punishable as provided in subsection (11) if that person, with the intent to injure, defraud, or deceive any insurer:

1956 1. Presents or causes to be presented any written or oral 1957 statement as part of, or in support of, a claim for payment or 1958 other benefit pursuant to an insurance policy or a health 1959 maintenance organization subscriber or provider contract, 1960 knowing that such statement contains <del>any</del> false, incomplete, or 1961 misleading information concerning any fact or thing material to 1962 such claim;

1963 2. Prepares or makes any written or oral statement that is 1964 intended to be presented to <u>an</u> <del>any</del> insurer in connection with, 1965 or in support of, any claim for payment or other benefit 1966 pursuant to an insurance policy or a health maintenance 1967 organization subscriber or provider contract, knowing that such 1968 statement contains <del>any</del> false, incomplete, or misleading 1969 information concerning any fact or thing material to such claim;

1970 3.a. Knowingly presents, causes to be presented, or
1971 prepares or makes with knowledge or belief that it will be
1972 presented to <u>an</u> any insurer, purported insurer, servicing

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1973	corporation, insurance broker, or insurance agent, or <u>an</u> <del>any</del>	
1974	employee or agent thereof, <del>any</del> false, incomplete, or misleading	
1975	information or written or oral statement as part of, or in	
1976	support of, an application for the issuance of, or the rating	
1977	of, any insurance policy, or a health maintenance organization	
1978	subscriber or provider contract; or	
1979	b. Knowingly conceals information concerning any fact	
1980	material to such application; or	
1981	4. Knowingly presents, causes to be presented, or prepares	
1982	or makes with knowledge or belief that it will be presented to	
1983	any insurer a claim for payment or other benefit under a <u>motor</u>	
1984	vehicle personal injury protection insurance policy if the	
1985	person knows that the payee knowingly submitted a false,	
1986	misleading, or fraudulent application or other document when	
1987	applying for licensure as a health care clinic, seeking an	
1988	exemption from licensure as a health care clinic, or	
1989	demonstrating compliance with part X of chapter 400.	
1990	(7)	
1991	(c) An insurer, or any person acting at the direction of or	
1992	on behalf of an insurer, may not change an opinion in a mental	
1993	or physical report <del>prepared under s. 627.736(7)</del> or direct the	
1994	physician preparing the report to change such opinion; however,	
1995	this <u>prohibition</u> <del>provision</del> does not preclude the insurer from	
1996	calling to the attention of the physician errors of fact in the	
1997	report based upon information in the claim file. Any person who	
1998	violates this paragraph commits a felony of the third degree,	

punishable as provided in s. 775.082, s. 775.083, or s. 775.084. 1999 (8) (a) It is unlawful for any person intending to defraud 2000

any other person to solicit or cause to be solicited any 2001

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2002 business from a person involved in a motor vehicle accident for 2003 the purpose of making, adjusting, or settling motor vehicle tort 2004 claims or claims for personal injury protection benefits 2005 required by s. 627.736. A Any person who violates the provisions 2006 of this paragraph commits a felony of the second degree, 2007 punishable as provided in s. 775.082, s. 775.083, or s. 775.084. 2008 A person who is convicted of a violation of this subsection 2009 shall be sentenced to a minimum term of imprisonment of 2 years.

2010 (b) A person may not solicit or cause to be solicited any 2011 business from a person involved in a motor vehicle accident by 2012 any means of communication other than advertising directed to 2013 the public for the purpose of making motor vehicle tort claims 2014 or claims for personal injury protection benefits required by s. 2015 627.736, within 60 days after the occurrence of the motor vehicle accident. Any person who violates this paragraph commits 2016 2017 a felony of the third degree, punishable as provided in s. 2018 775.082, s. 775.083, or s. 775.084.

2019 (c) A lawyer, health care practitioner as defined in s. 2020 456.001, or owner or medical director of a clinic required to be 2021 licensed pursuant to s. 400.9905 may not, at any time more than 2022 after 60 days after have elapsed from the occurrence of a motor 2023 vehicle accident, solicit or cause to be solicited any business 2024 from a person involved in a motor vehicle accident by means of 2025 personal in person or telephone contact at the person's 2026 residence, for the purpose of making motor vehicle tort claims 2027 or claims for personal injury protection benefits required by s. 2028 627.736. Any person who violates this paragraph commits a felony 2029 of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084. 2030

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2031 (9) A person may not organize, plan, or knowingly 2032 participate in an intentional motor vehicle crash or a scheme to 2033 create documentation of a motor vehicle crash that did not occur 2034 for the purpose of making motor vehicle tort claims or claims 2035 for personal injury protection benefits as required by s. 2036 627.736. Any person who violates this subsection commits a 2037 felony of the second degree, punishable as provided in s. 2038 775.082, s. 775.083, or s. 775.084. A person who is convicted of 2039 a violation of this subsection shall be sentenced to a minimum 2040 term of imprisonment of 2 years.

2041 (10) The license of a <del>licensed</del> health care practitioner who 2042 is found quilty of insurance fraud under this section for an act 2043 relating to a motor vehicle accident shall be revoked personal 2044 injury protection insurance policy loses his or her license to practice for 5 years and such practitioner may not receive 2045 2046 reimbursement for a claim for payment or other benefit related 2047 to a motor vehicle accident personal injury protection benefits 2048 for 10 years.

2049 Section 58. Applicability; notice to policyholders.-2050 (1) As used in this section, the term "minimum security 2051 requirements" means security that enables a person to respond in 2052 damages for liability on account of accidents arising out of the 2053 use of a motor vehicle in the amount of \$10,000 for damage to, 2054 or destruction of, property of others in any one crash; in the 2055 amount of \$25,000 for bodily injury to, or the death of, one 2056 person in any one crash; and, subject to such limits for one person, in the amount of \$50,000 for bodily injury to, or the 2057 2058 death of, two or more persons in any one crash. 2059 (2) Effective January 1, 2015:

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1	
2060	(a) Motor vehicle insurance policies issued or renewed on
2061	or after that date may not include personal injury protection.
2062	(b) Any person subject to ss. 324.022 and 627.733, Florida
2063	Statutes, must maintain at least minimum security requirements.
2064	(c) Any new or renewal motor vehicle insurance policy
2065	delivered or issued for delivery in this state must provide
2066	coverage that complies with minimum security requirements.
2067	(d) An existing motor vehicle insurance policy issued
2068	before that date which provides personal injury protection and
2069	property damage liability coverage that meets the requirements
2070	of ss. 324.022 and 627.733, Florida Statutes, on December 31,
2071	2014, but does not meet minimum security requirements on or
2072	after January 1, 2015, shall be deemed to meet the security
2073	requirements of ss. 324.022 and 627.733, Florida Statutes, until
2074	such policy is renewed, nonrenewed, or canceled on or after
2075	January 1, 2015.
2076	(3) Effective January 1, 2015, each insurer shall allow
2077	each insured who has a new or renewal policy providing personal
2078	injury protection that was issued before January 1, 2015, to
2079	change coverages so as to eliminate personal injury protection
2080	and obtain coverage providing minimum security requirements. The
2081	insurer is not required to provide coverage complying with
2082	minimum security requirements in such policies if the insured
2083	does not pay the required premium, if any, by January 1, 2015,
2084	or such later date as the insurer may allow. Any reduction in
2085	the premium must be refunded by the insurer. The insurer may not
2086	impose an additional fee or charge on the insured which applies
2087	solely to a change in coverage; however, the insurer may charge
2088	an additional required premium that is actuarially indicated.
1	

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i	557 00345 14	
2089	(4) By October 1, 2014, each motor vehicle insurer shall	
2090	provide notice of the provisions of this section to each motor	
2091	vehicle policyholder who is subject to this section. The notice	
2092	is subject to approval by the Office of Insurance Regulation and	
2093	must clearly inform the policyholder that:	
2094	(a) The Florida Motor Vehicle No-Fault Law is repealed,	
2095	effective January 1, 2015, and that on or after that date, the	
2096	insured is no longer required to maintain personal injury	
2097	protection insurance coverage, that personal injury protection	
2098	coverage is no longer available for purchase in this state, and	
2099	that all new or renewal policies issued on or after that date	
2100	will not contain such coverage.	
2101	(b) Effective January 1, 2015, any person subject to the	
2102	financial responsibility requirements of s. 324.022, Florida	
2103	Statutes, must maintain minimum security requirements that	
2104	enable such person to respond in damages for liability on	
2105	account of accidents arising out of the use of a motor vehicle	
2106	in the amount of \$10,000 for damage to, or destruction of, the	
2107	property of others in any one crash; in the amount of \$25,000	
2108	for bodily injury to, or the death of, one person in any one	
2109	crash; and, subject to such limits for one person, in the amount	
2110	of \$50,000 for bodily injury to, or the death of, two or more	
2111	persons in any one crash.	
2112	(c) Bodily injury liability coverage protects the insured	
2113	against loss, up to the coverage limits, if the insured is	
2114	legally responsible for the death of or bodily injury to others	
2115	in a motor vehicle accident.	
2116	(d) Policyholders whose insurance policies do not contain	
2117	bodily injury liability coverage are without coverage that	
I		

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	597-00545-14	
2118	protects against loss if the policyholder is legally responsible	
2119	for the death or bodily injury of others in a motor vehicle	
2120	accident.	
2121	(e) The policyholder may be able to obtain medical payments	
2122	coverage that pays covered medical expenses for injuries	
2123	sustained in a motor vehicle crash by the policyholder and	
2124	relatives residing in the policyholder's household, but such	
2125	coverage is not required under state law.	
2126	(f) Underinsured motorist coverage provides benefits up to	
2127	the limits of such coverage to a policyholder or other insured	
2128	under the policy who is entitled to recover damages from owners	
2129	or operators of uninsured or underinsured motor vehicles	
2130	attributable to bodily injury, sickness, disease, or death in a	
2131	motor vehicle accident.	
2132	(g) If the policyholder's new or renewal motor vehicle	
2133	insurance policy is effective before January 1, 2015, and	
2134	contains personal injury protection and property damage	
2135	liability coverage as required by state law before January 1,	
2136	2015, but does not meet minimum security requirements on or	
2137	after January 1, 2015, such policy shall be deemed to not	
2138	violate the obligation to maintain minimum security requirements	
2139	until the policy is renewed, nonrenewed, canceled, or expires on	
2140	or after January 1, 2015.	
2141	(h) If the policyholder has any questions, he or she should	
2142	contact the name and phone number provided in the notice.	
2143	(5) This section shall take effect upon this act becoming a	
2144	law.	
2145	Section 59. Application of suspensions for failure to	
2146	maintain security; reinstatement.—All suspensions for failure to	

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2147	maintain required security as required by law in effect before
2148	January 1, 2015, remain in full force and effect after that
2149	date. A driver may reinstate a suspended driver license or
2150	registration as provided under s. 324.0221, Florida Statutes.
2151	Section 60. Except as otherwise expressly provided in this
2152	act, and except for this section, which shall take effect upon
2153	becoming a law, this act shall take effect January 1, 2015.
2154	



Florida Senate - 2014 Bill No.

l l		
	LEGISLATIVE ACTION	
Senate	•	House
	•	
The Committee on Bank:	ing and Insurance () rec	commended the
following:		
Senate Amendment	(with title amendment)	
Between lines 598	8-599	
insert:		
Section 1. Section	on 627.7356, Florida Sta	atutes, is created
to read:		
627.7356 Required	d medical emergency paym	nents coverage;
	——————	
	The Committee on Banks following: Senate Amendment Between lines 593 insert: Section 1. Section to read: <u>627.7356 Required</u> exclusions; priority; with the security required medical emergency pays (1) REQUIRED BENN to a limit of \$10,000 arising out of the own	Senate

#### DRAFT

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14	relatives residing in the same household, passengers in the
15	motor vehicle covered under the policy, and other persons struck
16	by the motor vehicle and suffering bodily injury while not an
17	occupant of a self-propelled vehicle, subject to paragraph
18	(2)(h) and subsection (3). Medical emergency payments coverage
19	only provides benefits for:
20	(a) Transport and treatment rendered by an ambulance
21	provider licensed pursuant to part III of chapter 401;
22	(b) Emergency services and care as defined in s. 395.002(9)
23	rendered in a hospital or trauma center licensed under chapter
24	<u>395; and</u>
25	(c) Subsequent medically necessary services and care,
26	provided the individual is admitted to a hospital licensed under
27	chapter 395 because of bodily injury out of the ownership,
28	maintenance, or use of a motor vehicle.
29	(2) PAYMENT OF BENEFITSBenefits due from an insurer under
30	this section are primary, except that benefits received under
31	any workers' compensation law must be credited against the
32	benefits provided by subsection (1) and are due and payable as
33	loss accrues upon receipt of reasonable proof of such loss and
34	the amount of expenses and loss incurred which are covered by
35	the policy issued under this section. If the Agency for Health
36	Care Administration provides, pays, or becomes liable for
37	medical assistance under the Medicaid program related to injury,
38	sickness, disease, or death arising out of the ownership,
39	maintenance, or use of a motor vehicle, the benefits are subject
40	to the Medicaid program. Within 30 days after receiving notice
41	that the Medicaid program paid such benefits, the insurer shall
42	repay the full amount of the benefits to the Medicaid program.
43	(a) An insurer may require written notice to be given as
44	soon as practicable after an accident involving a motor vehicle

Page 2 of 8

45	with respect to which the policy affords the security under s.
46	627.733.
47	(b) Benefits paid pursuant to this section are overdue if
48	not paid within 30 days after the insurer is furnished written
49	notice of the fact of a covered loss and of the amount of same.
50	If written notice of the entire claim is not furnished to the
51	insurer, any partial amount supported by written notice is
52	overdue if not paid within 30 days after such written notice is
53	furnished to the insurer. Any part or all of the remainder of
54	the claim that is subsequently supported by written notice is
55	overdue if not paid within 30 days after written notice is
56	furnished to the insurer.
57	(c) If an insurer pays only a portion of a claim or rejects
58	a claim, the insurer shall provide at the time of the partial
59	payment or rejection an itemized specification of each item that
60	the insurer had reduced, omitted, or declined to pay and any
61	information that the insurer desires the claimant to consider
62	related to the medical necessity of the denied treatment or to
63	explain the reasonableness of the reduced charge if this does
64	not limit the introduction of evidence at trial. The insurer
65	must also include the name and address of the person to whom the
66	claimant should respond and a claim number to be referenced in
67	future correspondence.
68	(d) Notwithstanding the fact that written notice has been
69	furnished to the insurer, payment is not overdue if the insurer
70	has reasonable proof that the insurer is not responsible for the
71	payment.
72	(e) For the purpose of calculating the extent to which
73	benefits are overdue, payment shall be treated as being made on
74	the date a draft or other valid instrument that is equivalent to
75	payment was placed in the United States mail in a properly

76	addressed, postpaid envelope or, if not so posted, on the date
77	of delivery.
78	(f) This subsection does not preclude or limit the ability
79	of the insurer to assert that the claim was unrelated,
80	unreasonable, or not medically necessary. Such assertion may be
81	made at any time, including after payment of the claim or after
82	the 30-day period for payment set forth in this paragraph.
83	(g) All overdue payments bear simple interest at the rate
84	established under s. 55.03 or the rate established in the
85	insurance contract, whichever is greater, for the quarter in
86	which the payment became overdue, calculated from the date the
87	insurer was furnished with written notice of the amount of
88	covered loss. Interest is due at the time payment of the overdue
89	claim is made.
90	(h) The insurer of the owner of a motor vehicle shall pay
91	medical emergency benefits for:
92	1. Accidental bodily injury sustained in this state by the
93	owner while occupying a motor vehicle, or while not an occupant
94	of a self-propelled vehicle if the injury is caused by physical
95	contact with a motor vehicle.
96	2. Accidental bodily injury sustained outside this state,
97	but within the United States of America or its territories or
98	possessions or Canada, by the owner while occupying the owner's
99	motor vehicle.
100	3. Accidental bodily injury sustained by a relative of the
101	owner residing in the same household, under the circumstances
102	described in subparagraph 1. or subparagraph 2., if the relative
103	at the time of the accident is domiciled in the owner's
104	household and is not the owner of a motor vehicle with respect
105	to which security is required under s. 627.733.
106	4. Accidental bodily injury sustained in this state by any

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107	other person while occupying the owner's motor vehicle or, if a
108	resident of this state, while not an occupant of a self-
109	propelled vehicle if the injury is caused by physical contact
110	with such motor vehicle, if the injured person is not:
111	a. The owner of a motor vehicle with respect to which
112	security is required under s. 627.733; or
113	b. Entitled to medical emergency benefits from the insurer
114	of the owner of such a motor vehicle.
115	(i) If two or more insurers are liable for paying medical
116	emergency payments coverage benefits for the same injury to any
117	one person, the maximum payable is as specified in subsection
118	(1), and the insurer paying the benefits is entitled to recover
119	from each of the other insurers an equitable pro rata share of
120	the benefits paid and expenses incurred in processing the claim.
121	(j) It is a violation of the insurance code for an insurer
122	to fail to timely provide benefits as required by this section
123	with such frequency as to constitute a general business
124	practice.
125	(k) Benefits are not due or payable to or on the behalf of
126	an insured person if that person has committed, by a material
127	act or omission, insurance fraud relating to medical emergency
128	payments coverage under his or her policy, if the fraud is
129	admitted to in a sworn statement by the insured or established
130	in a court of competent jurisdiction. Any insurance fraud voids
131	all coverage arising from the claim related to such fraud under
132	the medical emergency payments coverage of the insured person
133	who committed the fraud, irrespective of whether a portion of
134	the insured person's claim may be legitimate, and any benefits
135	paid before the discovery of the fraud is recoverable by the
136	insurer in its entirety from the person who committed insurance
137	fraud. The prevailing party is entitled to its costs and

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138	attorney fees in any action in which it prevails in an insurer's
139	action to enforce its right of recovery under this paragraph.
140	(1) All statements and bills for medical services shall be
141	submitted to the insurer on a properly completed Centers for
142	Medicare and Medicaid Services (CMS) 1500 form, UB 92 forms, or
143	any other standard form approved by the office or adopted by the
144	commission for the purposes of this paragraph. All billings for
145	such services rendered by providers must, to the extent
146	applicable, follow the Physicians' Current Procedural
147	Terminology (CPT) or Healthcare Correct Procedural Coding System
148	(HCPCS), or ICD-9 in effect for the year in which services are
149	rendered and comply with the CMS 1500 form instructions, the
150	American Medical Association CPT Editorial Panel, and the HCPCS.
151	All providers, other than hospitals, must include on the
152	applicable claim form the professional license number of the
153	provider in the line or space provided for "Signature of
154	Physician or Supplier, Including Degree or Credentials." In
155	determining compliance with applicable CPT and HCPCS coding,
156	guidance shall be provided by the CPT or the HCPCS in effect for
157	the year in which services were rendered, the Office of the
158	Inspector General, Physicians Compliance Guidelines, and other
159	authoritative treatises designated by rule by the Agency for
160	Health Care Administration. A statement of medical services may
161	not include charges for medical services of a person or entity
162	that performed such services without possessing the valid
163	licenses required to perform such services. For purposes of
164	paragraph (d), an insurer is not considered to have been
165	furnished with notice of the amount of covered loss or medical
166	bills due unless the statements or bills comply with this
167	paragraph and are properly completed in their entirety as to all
168	material provisions, with all relevant information being

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169	provided therein.
170	(3) AUTHORIZED EXCLUSIONSInsurers may exclude medical
171	emergency coverage benefits:
172	(a) For injury sustained by the named insured and relatives
173	residing in the same household while occupying another motor
174	vehicle owned by the named insured and not insured under the
175	policy or for injury sustained by any person operating the
176	insured motor vehicle without the express or implied consent of
177	the insured.
178	(b) To any injured person whose conduct in committing a
179	felony or intentionally causing injury to himself or herself
180	contributed to his or her injury. If an insured is charged with
181	committing a felony the 30-day payment provision of paragraph
182	(4) (d) shall be held in abeyance and the insurer shall withhold
183	payment of medical emergency payments benefits pending the
184	outcome of the case at the trial level. If the charge is nolle
185	prossed or dismissed or the insured is acquitted the 30-day
186	payment provision shall run from the date the insurer is
187	notified of such action.
188	(4) PREFERRED PROVIDER NETWORKSAn insurer may negotiate
189	and contract with preferred providers, including licensed health
190	care providers, for the benefits described in this section. An
191	insurer may negotiate and enter contracts with health insurers
192	for preferred provider networks created pursuant to s. 627.6471,
193	or workers' compensation insurers for preferred provider
194	networks created under s. 440.134, to provide the benefits
195	described in this section. The insurer shall provide each
196	insured with a current roster of preferred providers in the
197	county in which the insured resides at the time of purchase of
198	such policy, and shall make such list available for public
199	inspection during regular business hours at the insurer's

COMMITTEE AMENDMENT

Florida Senate - 2014 Bill No.

#### DRAFT

200	principal office within the state.
201	
202	
203	
204	======================================
205	And the title is amended as follows:
206	Delete line 43
207	and insert: a single action; creating s. 627.7355, F.S.;
208	requiring motor vehicle insurance policies to provide medical
209	emergency coverage benefits, detailing benefits provided by
210	medical emergency payments coverage, providing procedures for
211	the payment of such benefits, authorizing exclusions for such
212	benefits, authorization the creation of preferred provider
213	networks; repealing s. 627.436, F.S., relating
214	
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#### FLORIDA OFFICE OF INSURANCE REGULATION

KEVIN M. McCarty Insurance Commissioner



Sandra Starnes Director, Property & Casualty Product Review

**Contact Information:** Larson Building 200 E. Gaines Street Tallahassee, FL 32399

Sandra.Starnes@floir.com Phone (850) 413-3146

As the Director of the Property & Casualty Product Review for the Florida Office of Insurance Regulation (Office), Ms. Starnes has oversight responsibility for the approval of property and casualty insurance policy forms and rates through the supervision of contract and actuarial staff.

She began her career with the Office in 1996 as an actuarial analyst in the workers' compensation area, and was then promoted to the senior actuarial analyst position in commercial insurance lines. She left the Office in 2002 to work for the National Council on Compensation Insurance (NCCI) as an actuarial consultant, but returned to work for the Office in 2007. Most recently, she held the position of Deputy Director of Property & Casualty Product Review.

Ms. Starnes received a Bachelor of Science in Mathematics from Florida State University.



# Personal Automobile Insurance Coverage

### Senate Banking & Insurance Committee

November 5, 2013

Sandra Starnes, Director Property & Casualty Product Review



### PART ONE

### Personal Automobile Insurance Coverage Data Call Results



## About the Data Call

- Personal auto insurance coverages
- Required of Top 25 writers
- Represents 80% market share
- Policies-in-force as of July 1, 2013
- Vehicles insured (Statewide/County)
  - with bodily injury and limits
  - with mandatory coverages only
  - with medical payments and limits
  - with "full" coverage



## **Types of Coverage**

### **Mandatory**

- Personal Injury Protection (PIP)
- Property Damage (PD)

### <u>Optional</u>

- Bodily Injury (BI) Some exceptions
- Medical Payments ("Med-Pay")
- Uninsured Motorists
- Comprehensive
- Collision



## **Coverage Summary**

Statewide

Percentage with:	
Minimum only (PIP/PD)	4.0%
Bodily Injury	92.1%
Medical Payments	25.4%
Full Coverage	21.7%

County-specific distribution included in separate addendum



## **Coverage Summary**

### **County Highlights**

<b>Policies with:</b>	Highest	Lowest
Minimum Coverage	Miami-Dade	Santa Rosa
(PIP/PD Only)	(5.6%)	(1.4%)
Minimum Coverage	Miami-Dade	Seminole
Incl. BI of 10/20	(12.2%)	(2.2%)
Bodily Injury Coverage	Okaloosa (96.8%)	Osceola (88.7%)
Full Coverage	Lafayette (41.1%)	Miami-Dade (6.1%)
Medical Payments	Lafayette	Miami-Dade
Coverage	(57.3%)	(7.7%)



### Bodily Injury Coverage Limits Statewide

Percentage with:	
10/20 or above	92.1%
15/30 or above*	64.2%
25/50 or above	62.8%

County-specific distribution included in separate addendum

\* Responses from the category "Other – Lower than \$25,000/\$50,000" are not included since it is unclear whether the limits would be lower or higher than \$15,000/\$30,000. However, this "other" category accounts for just 0.2% of total vehicles.



# "Med Pay" Coverage Limits

### Statewide

Percentage with:	
\$1,000	1.7%
\$2,000	3.3%
\$2,500	0.2%
\$5,000	14.6%
\$10,000	3.2%
Under \$5,000	5.3%
\$5,000 or above	20.0%

County-specific distribution included in separate addendum





## PART TWO

### Estimated Premium Impacts: Replacing PIP with BI Coverage



# Methodology

Rating example (married, both age 40)

Central Miami, Tallahassee (other regions shown in separate addendum)

5 large insurers (3 non-standard; 2 standard)

PIP premium reallocation assumption:

- 50% moved to Bodily Injury
- 20% moved to Medical Payments
- 10% moved to Uninsured Motorists



## **Summary Of Premium Impacts**

### **From Minimum Required Limits**

- To BI/PD (10/20/10) Decreases for almost all regions for nonstandard and where there is PIP fraud for standard
- To BI/PD (25/50/10) Decreases for all insurers in Central Miami

**From Full Coverage** – Decreases for all insurers regions as long as the BI and PD limits remain the same.


# Estimated Impact – Central Miami

Married Couple – Both Age 40

		es with Mini equired Limit		Policies with Full Coverage (10/20/10/1)			
	PIP/PD	BI/PD* 10/20/10	Change	No-Fault	Tort * System	Change	
Non-Standard Company A	\$2,840.83	\$1,847.36	-35%	\$4,189.06	\$3,667.41	-12%	
Non-Standard Company B	\$2,280.00	\$1,674.00	-27%	\$4,740.00	\$4,535.25	-4%	
Non-Standard Company C	\$1,271.00	\$1,112.50	-12%	\$3,138.00	\$2,945.80	-6%	
Standard Company D	\$707.32	\$587.01	-17%	\$1,640.10	\$1,527.30	-7%	
Standard Company E	\$1,335.45	\$1,049.79	-21%	\$2,401.36	\$2,162.31	-10%	

Source: Premium shown is annual premium from Rate Collection System information for recent personal auto rate filing. Limits shown as A/B/C/D where the BI limit per person is \$A, BI limit per occurrence is \$B, PD limit is \$C and MP limit (if applicable) is \$D.

\* Includes adjustment to reflect elimination of PIP.



# **Estimated Impact – Tallahassee**

## Married Couple – Both Age 40

		es with Mini equired Limi		Policies with Full Coverage (10/20/10/1)			
	PIP/PD	BI/PD* 10/20/10	Change	No-Fault	Tort * System	Change	
Non-Standard Company A	\$631.32	\$526.16	-17%	\$1,367.22	\$1,269.61	-7%	
Non-Standard Company B	\$698.00	\$670.00	-4%	\$2,090.00	\$2,084.80	-0.2%	
Non-Standard Company C	\$527.00	\$593.00	+13%	\$1,711.00	\$1,659.80	-3%	
Standard Company D	\$235.30	\$253.93	+8%	\$862.15	\$833.03	-3%	
Standard Company E	\$245.80	\$345.88	+41%	\$894.22	\$861.42	-4%	

Source: Premium shown is annual premium from Rate Collection System information for recent personal auto rate filing. Limits shown as A/B/C/D where the BI limit per person is \$A, BI limit per occurrence is \$B, PD limit is \$C and MP limit (if applicable) is \$D.

\* Includes adjustment to reflect elimination of PIP.



# Conclusion

- Personal auto premiums vary significantly
- Impact of PIP repeal will vary significantly
- Most policyholders already purchase BI
- Even policyholders that purchased the minimum required coverage of PIP/PD could see decreases with required BI limits of 10/20 or 15/30





# **Questions?**

## Sandra Starnes

## Director, Property & Casualty Product Review

## Phone: (850) 413-5314 Email: <u>Sandra.Starnes@floir.com</u>

	TOTAL NUMBER OF	PERCENTAGE OF VEHICLES INSURED WITH BODILY INJURY LIABILITY COVERAGE UNDER PERSONAL AUTO POLICIES IN FORCE AS OF JULY 1, 2013, FOR EACH OF THE FOLLOWING LIMITS:										
COUNTY NAME	VEHICLES INSURED UNDER PERSONAL AUTO POLICIES IN FORCE AS OF JULY 1, 2013	\$10,000/ \$20,000	\$15,000/ \$30,000	\$20,000/ \$40,000	\$25,000/ \$50,000	\$30,000/ \$60,000	\$50,000/ \$100,000	\$100,000/ \$300,000	\$250,000/ \$500,000	OTHER - HIGHER THAN \$25,000/ \$50,000	OTHER - LOWER THAN \$25,000/ \$50,000	PERCENTAGE OF VEHICLES INSURED WITI BODILY INJURY LIABILITY COVERAGE
Y COUNTY OF G	ARAGING											
ALACHUA		24.5%	1.0%	0.5%	14.2%	0.0%	12.3%	26.3%	7.8%	7.1%	0.3%	93.9
BAKER	14,622	26.2%	1.4%	0.2%	22.3%	0.0%	24.6%	16.5%	1.7%	3.0%	0.3%	96.1
BAY	107,750	24.8%	1.4%	0.7%	19.2%	0.0%	13.8%	22.6%	4.6%	6.0%	0.2%	93.4
BRADFORD	13,516	29.9%	1.5%	0.4%	25.9%	0.0%	15.6%	17.1%	1.7%	3.5%	0.2%	95.8
BREVARD	339,568	21.7%	1.1%	0.6%	14.9%	0.0%	12.8%	29.1%	6.5%	6.9%	0.2%	93.7
BROWARD	941,804	32.4%	0.9%	0.4%	12.1%	0.0%	7.2%	27.4%	5.5%	3.7%	0.2%	89.9
CALHOUN	6,837	25.1%	1.1%	0.3%	26.5%	0.0%	24.5%	11.6%	1.5%	3.6%	0.2%	94.4
CHARLOTTE	96,199	15.9%	0.5%	0.3%	10.0%	0.0%	10.6%	36.3%	12.2%	6.9%	0.1%	92.9
CITRUS	91,543	17.8%	0.9%	0.4%	13.1%	0.0%	13.4%	32.1%	8.8%	6.1%	0.2%	92.8
CLAY	116,789	21.2%	1.4%	0.8%	18.9%	0.0%	17.2%	25.2%	4.3%	6.1%	0.2%	95.2
COLLIER	194,382	17.9%	0.4%	0.2%	8.6%	0.0%	7.4%	30.4%	17.4%	9.6%	0.1%	91.9
COLUMBIA	37,007	24.9%	0.9%	0.4%	22.8%	0.0%	16.7%	20.0%	3.2%	4.1%	0.3%	93.2
DE SOTO	12,922	25.6%	0.9%	0.4%	23.9%	0.0%	11.5%	21.7%	5.0%	3.1%	0.2%	92.3
DIXIE	7,346	38.3%	1.5%	0.4%	20.3%	0.0%	11.4%	17.5%	2.0%	2.9%	0.3%	94.4
DUVAL ESCAMBIA	456,406 166,933	27.4% 26.2%	1.3% 1.3%	0.7% 0.8%	18.0% 18.4%	0.0%	13.1% 15.7%	22.1% 20.6%	4.8%	4.5% 7.0%	0.2%	92.2 94.1
FLAGLER		26.2% 19.5%	0.7%	0.8%	18.4%	0.0%	15.7%	33.7%	<u> </u>	6.9%	0.2%	94.1
FRANKLIN	57,329 6,099	33.8%	1.9%	0.4%	12.1%	0.0%	11.1%	<u> </u>	<u>9.9%</u> 5.1%	6.2%	0.1%	94.5
GADSDEN	24,171	36.6%	1.9%	0.8%	24.1%	0.0%	11.7%	17.6%	2.0%	3.2%	0.3%	93.0
GILCHRIST	9,887	29.7%	1.2%	0.4%	24.1%	0.0%	11.7%	20.6%	2.0%	3.6%	0.2%	93.0
GLADES	4,117	29.7%	1.0%	0.3%	21.9%	0.0%	14.0%	20.0%	3.9%	4.4%	0.2%	93.9
GULF	8,642	30.8%	2.2%	0.2%	20.5%	0.0%	14.0%	18.2%	3.9%	4.4%	0.2%	93.9
HAMILTON	6,699	29.5%	1.1%	0.4%	20.3%	0.0%	16.6%	14.2%	1.5%	3.2%	0.2%	94.2
HARDEE	10,790	29.5%	1.1%	0.4%	30.2%	0.0%	10.0%	15.8%	2.4%	4.1%	0.4%	94.2
HENDRY	15,781	20.3%	1.0%	0.3%	29.2%	0.0%	11.3%	16.5%	2.6%	2.2%	0.0%	92.9
HERNANDO	87,404	25.3%	0.9%	0.4%	13.5%	0.0%	11.5%	28.9%	5.8%	3.8%	0.2%	90.4
HIGHLANDS	48,706	24.1%	1.5%	0.3%	16.0%	0.0%	12.9%	29.3%	5.6%	4.7%	0.2%	94.5
HILLSBOROUGH	607,371	30.4%	1.1%	0.6%	13.7%	0.0%	11.0%	24.1%	5.0%	5.3%	0.2%	91.4
HOLMES	11,221	26.1%	2.6%	0.5%	23.8%	0.0%	22.8%	14.4%	1.7%	3.1%	0.2%	95.3
INDIAN RIVER	82,398	21.6%	0.9%	0.3%	12.0%	0.0%	9.7%	28.8%	11.6%	7.8%	0.1%	92.9
JACKSON	28,325	26.1%	1.9%	0.4%	27.7%	0.0%	17.5%	13.7%	2.7%	3.5%	0.2%	93.7
JEFFERSON	9,172	26.4%	1.6%	0.3%	23.1%	0.0%	13.3%	20.1%	4.8%	4.9%	0.1%	94.6
LAFAYETTE	3,524	20.1%	1.2%	0.3%	27.4%	0.0%	15.4%	21.9%	2.0%	5.9%	0.1%	94.4
LAKE	177,790	21.7%	1.0%	0.4%	14.2%	0.0%	12.6%	30.4%	7.7%	5.1%	0.2%	93.3
LEE	352,800	21.5%	0.6%	0.3%	10.4%	0.0%	9.1%	30.6%	12.2%	6.1%	0.1%	91.0
LEON	151,253	23.3%	1.0%	0.5%	15.2%	0.0%	13.4%	26.8%	7.3%	6.7%	0.2%	94.5
LEVY	22,826	31.5%	1.4%	0.4%	17.0%	0.0%	14.1%	21.9%	3.1%	4.4%	0.2%	94.1
LIBERTY	3,707	29.5%	1.8%	0.5%	26.8%	0.0%	17.1%	14.2%	1.1%	2.5%	0.2%	93.6
MADISON	10,417	26.4%	3.5%	0.2%	27.0%	0.0%	13.4%	17.4%	1.8%	3.9%	0.1%	93.8
MANATEE	169,189	21.5%	0.7%	0.4%	11.1%	0.0%	10.7%	31.7%	10.4%	6.9%	0.1%	93.5
MARION	183,563	26.8%	0.9%	0.4%	14.1%	0.0%	12.4%	25.9%	6.6%	4.5%	0.2%	91.9
MARTIN	88,424	16.7%	0.5%	0.3%	9.9%	0.0%	8.8%	34.7%	15.6%	8.3%	0.1%	94.9
MIAMI-DADE	1,142,212	45.2%	1.0%	0.3%	12.2%	0.0%	4.7%	21.7%	3.3%	2.9%	0.2%	91.5

	TOTAL NUMBER OF											
COUNTY NAME	VEHICLES INSURED UNDER PERSONAL AUTO POLICIES IN FORCE AS OF JULY 1, 2013	\$10,000/ \$20,000	\$15,000/ \$30,000	\$20,000/ \$40,000	\$25,000/ \$50,000	\$30,000/ \$60,000	\$50,000/ \$100,000	\$100,000/ \$300,000	\$250,000/ \$500,000	OTHER - HIGHER THAN \$25,000/ \$50,000	OTHER - LOWER THAN \$25,000/ \$50,000	PERCENTAGE OF VEHICLES INSURED WITH BODILY INJURY LIABILITY COVERAGE
Y COUNTY OF G												
MONROE	54,361	28.6%	1.0%	0.7%	10.2%	0.0%	7.8%	27.8%	7.8%	8.9%	0.2%	93.19
NASSAU	50,310	21.3%	1.0%	0.5%	18.2%	0.0%	17.1%	24.2%	5.3%	8.0%	0.2%	95.8
OKALOOSA	130,239	19.7%	1.3%	1.0%	17.9%	0.0%	16.4%	25.2%	4.0%	11.2%	0.1%	96.89
OKEECHOBEE	17,436	32.9%	0.6%	0.2%	20.5%	0.0%	13.0%	21.3%	3.6%	3.2%	0.2%	95.5
ORANGE	585,843	29.8%	0.9%	0.5%	14.3%	0.0%	11.6%	24.6%	5.1%	4.3%	0.2%	91.49
OSCEOLA	142,190	34.7%	0.8%	0.5%	16.1%	0.0%	11.1%	20.2%	2.8%	2.3%	0.2%	88.79
PALM BEACH	681,587	24.8%	0.8%	0.3%	10.4%	0.0%	7.5%	29.2%	10.3%	7.0%	0.1%	90.49
PASCO	230,922	26.2%	1.0%	0.5%	13.3%	0.0%	12.7%	28.2%	5.0%	3.6%	0.2%	90.69
PINELLAS	471,244	25.0%	0.9%	0.5%	13.3%	0.0%	11.3%	27.3%	6.9%	5.1%	0.2%	90.4
POLK	292,442	26.9%	1.1%	0.4%	18.2%	0.0%	13.7%	23.8%	4.8%	3.7%	0.2%	92.7
PUTNAM	39,032	26.9%	1.2%	0.4%	19.8%	0.0%	18.7%	19.3%	3.3%	3.1%	0.2%	92.8
SANTA ROSA	111,542	20.1%	1.2%	0.7%	16.9%	0.0%	15.2%	27.9%	5.9%	8.8%	0.1%	96.79
SARASOTA	189,090	17.9%	0.6%	0.3%	10.1%	0.0%	9.9%	33.9%	13.7%	7.5%	0.1%	94.0%
SEMINOLE	182,574	19.5%	0.9%	0.4%	15.3%	0.0%	13.4%	31.9%	7.8%	5.7%	0.1%	94.9
ST JOHNS	151,785	17.7%	0.7%	0.5%	10.6%	0.0%	11.1%	32.7%	12.1%	9.5%	0.2%	95.0
ST LUCIE	177,297	29.6%	1.0%	0.5%	14.5%	0.0%	10.2%	27.3%	5.4%	4.1%	0.2%	92.8
SUMTER	46,286	15.7%	0.6%	0.2%	9.4%	0.0%	9.0%	31.8%	17.1%	10.6%	0.1%	94.6
SUWANNEE	23,645	24.6%	0.9%	0.3%	22.9%	0.0%	18.6%	19.9%	3.5%	3.9%	0.2%	94.9
TAYLOR	12,024	22.2%	1.5%	0.1%	32.5%	0.0%	17.0%	16.7%	2.5%	2.6%	0.1%	95.2
UNION	6,576	32.1%	1.6%	0.2%	24.4%	0.0%	15.4%	14.5%	2.0%	2.9%	0.2%	93.3
VOLUSIA	288,153	22.8%	0.9%	0.4%	15.1%	0.0%	12.5%	28.0%	7.2%	4.8%	0.1%	92.0
WAKULLA	17,680	28.2%	1.7%	0.6%	21.2%	0.0%	15.4%	20.2%	3.1%	3.5%	0.4%	94.2
WALTON	37,116	20.3%	2.0%	0.6%	16.4%	0.0%	14.2%	25.6%	8.7%	8.0%	0.2%	95.9
WASHINGTON	13,033	29.6%	1.5%	0.5%	23.8%	0.0%	19.9%	14.5%	2.1%	2.6%	0.2%	94.69
STATEWIDE	10,021,648	27.7%	1.0%	0.4%	13.9%	0.0%	10.6%	26.3%	6.7%	5.3%	0.2%	92.19

			PERCENTAGE OF VEHICLES INS		
	PERCENTAGE OF VEHICLES		POLICIES IN FORCE AS OF JULY		
	INSURED UNDER PERSONAL AUTO	PERCENTAGE OF VEHICLES	COVER	AGES:	PERCENTAGE OF VEHICLES
	POLICIES IN FORCE AS OF JULY	INSURED UNDER PERSONAL AUTO		BODILY INJURY LIABILITY,	INSURED UNDER PERSONAL AUTO
COUNTY NAME	1, 2013, WITH ONLY THE	POLICIES IN FORCE AS OF JULY	BODILY INJURY LIABILITY, PROPERTY DAMAGE LIABILTY,	PROPERTY DAMAGE LIABILTY,	POLICIES IN FORCE AS OF JULY
	MINIMUM MANDATORY	1, 2013, WITH ONLY \$10,000	PROPERTY DAMAGE LIABILITY, PIP, COMPREHENSIVE AND	PROPERTY DAWAGE LIABILITY, PIP, COMPREHENSIVE AND	1, 2013, WITH UNINSURED
	COVERAGE (\$10,000 PIP AND	PIP; \$10,000 PROPERTY	COLLISION; AND INCLUDING	COLLISION; AND EXCLUDING	MOTORIST COVERAGE
	\$10,000 PROPERTY DAMAGE	DAMAGE; \$10,000/\$20,000	UNINSURED MOTORIST AND	UNINSURED MOTORIST AND	
	LIABILITY)	BODILY INJURY LIABILITY (NO	MEDICAL PAYMENTS	MEDICAL PAYMENTS	
		OTHER COVERAGES PURCHASED)	MEDICAL FATMENTS	MEDICAL PATMENTS	
Y COUNTY OF G	1				
ALACHUA		3.5%	29.9%	14.6%	
BAKER		4.4%	35.9%	15.8%	
BAY	3.3%	3.6%	24.6%	17.2%	61.19
BRADFORD		6.0%	27.4%	17.8%	58.6
BREVARD		2.7%	23.9% 10.4%	16.3% 26.7%	66.39 50.19
CALHOUN		4.3%	10.4%	26.7%	50.19
CHARLOTTE		2.3%	36.2%	10.5%	
CITRUS		3.1%	31.9%	14.7%	63.5
CLAY	2.0%	2.3%	24.9%	16.6%	66.49
COLLIER		3.0%	35.7%	12.3%	70.89
COLUMBIA	3.3%	4.0%	26.9%	17.1%	59.6%
DE SOTO	3.2%	3.5%	36.0%	12.1%	66.49
DIXIE	3.0%	5.1%	21.4%	20.0%	49.89
DUVAL	3.7%	3.6%	21.3%	18.0%	62.59
ESCAMBIA		3.5%	26.7%	15.0%	66.9%
FLAGLER		3.0%	27.8%	13.2%	71.79
FRANKLIN		4.0%	24.2%	17.9%	57.69
GADSDEN		5.5%	24.0%	21.8%	54.3
GILCHRIST GLADES	3.0%	4.3%	28.3% 26.8%	<u> </u>	58.19 62.29
GLADES		4.6%	20.0%	17.6%	58.59
HAMILTON		5.0%	31.6%	17.8%	60.39
HARDEE		3.7%	38.8%	13.8%	66.19
HENDRY		4.7%	21.2%	20.7%	55.39
HERNANDO		4.1%	25.0%	16.0%	63.39
HIGHLANDS	2.0%	3.7%	38.2%	13.2%	69.29
HILLSBOROUGH	4.8%	4.7%	18.3%	18.8%	59.59
HOLMES	2.3%	3.1%	22.0%	20.8%	49.69
INDIAN RIVER		2.9%	31.0%	15.3%	66.59
JACKSON		2.9%	26.0%	19.2%	54.79
JEFFERSON		2.2%	29.5%	15.5%	62.39
LAFAYETTE		3.3%	41.1%	11.6%	66.19
LAKE		3.3%	30.3%	15.0%	66.59
LEE	3.8%	3.5%	30.0% 28.6%	13.4% 15.0%	67.59 69.29
LEON	2.8%	2.6%	28.6%	15.0%	58.79
LIBERTY	3.2%	2.9%	30.5%	17.0%	58.7
MADISON		4.1%	36.1%	10.0%	62.99
MADISON		3.8%	30.7%	13.3%	70.89
MARION		5.1%	27.8%	16.1%	61.89
MARTIN	2.2%	2.7%	31.3%	14.7%	71.39
MIAMI-DADE		12.2%	6.1%	37.4%	

	PERCENTAGE OF VEHICLES INSURED UNDER PERSONAL AUTO	PERCENTAGE OF VEHICLES	PERCENTAGE OF VEHICLES INSI POLICIES IN FORCE AS OF JULY 1 COVER	I, 2013, WITH THE FOLLOWING	PERCENTAGE OF VEHICLES
COUNTY NAME	POLICIES IN FORCE AS OF JULY 1, 2013, WITH ONLY THE MINIMUM MANDATORY COVERAGE (\$10,000 PIP AND \$10,000 PROPERTY DAMAGE LIABILITY)	INSURED UNDER PERSONAL AUTO POLICIES IN FORCE AS OF JULY 1, 2013, WITH ONLY \$10,000 PIP; \$10,000 PROPERTY DAMAGE; \$10,000/\$20,000 BODILY INJURY LIABILITY (NO OTHER COVERAGES PURCHASED)	BODILY INJURY LIABILITY, PROPERTY DAMAGE LIABILTY, PIP, COMPREHENSIVE AND COLLISION; <u>AND INCLUDING</u> <u>UNINSURED MOTORIST AND</u> <u>MEDICAL PAYMENTS</u>	BODILY INJURY LIABILITY, PROPERTY DAMAGE LIABILTY, PIP, COMPREHENSIVE AND COLLISION; <u>AND EXCLUDING</u> <u>UNINSURED MOTORIST AND</u> <u>MEDICAL PAYMENTS</u>	INSURED UNDER PERSONAL AUTO POLICIES IN FORCE AS OF JULY 1, 2013, WITH UNINSURED MOTORIST COVERAGE
BY COUNTY OF G	),				
MONROE	3.9%	4.9%	17.0%	18.7%	61.1%
NASSAU	1.9%	2.8%	28.9%	16.5%	64.7%
OKALOOSA	. 1.5%	2.4%	27.0%	13.9%	71.1%
OKEECHOBEE	2.0%	6.3%	26.9%	20.4%	57.3%
ORANGE	4.3%	4.4%	21.9%	17.1%	63.7%
OSCEOLA	5.4%	5.7%	17.4%	20.4%	54.8%
PALM BEACH	4.6%	3.6%	17.0%	20.8%	57.8%
PASCO	4.7%	4.0%	22.0%	16.9%	63.5%
PINELLAS	<b>4.7%</b>	3.5%	24.1%	15.6%	64.9%
POLK	3.3%	4.2%	28.0%	16.8%	63.6%
PUTNAM	4.1%	5.1%	24.6%	17.6%	53.4%
SANTA ROSA	1.4%	3.0%	27.0%	14.5%	70.2%
SARASOTA	. 2.2%	2.5%	35.2%	11.5%	73.9%
SEMINOLE	2.6%	2.2%	31.9%	11.8%	74.9%
ST JOHNS	2.3%	2.9%	29.0%	14.8%	69.8%
ST LUCIE	3.4%	3.9%	19.5%	19.9%	61.5%
SUMTER	2.3%	2.8%	38.6%	10.8%	73.5%
SUWANNEE	2.5%	4.6%	32.1%	15.0%	60.6%
TAYLOR	2.3%	2.5%	24.8%	22.3%	46.8%
UNION	3.0%	5.3%	27.3%	18.4%	
VOLUSIA		3.3%	27.6%	13.3%	
WAKULLA		3.5%	25.3%	17.0%	62.7%
WALTON		2.6%	31.0%	13.0%	
WASHINGTON		3.1%	27.7%	18.5%	
STATEWIDE	. 4.0%	4.7%	21.7%	19.6%	59.3%

	PERCENTAGE O					UNDER PERSO OWING LIMITS:		CIES IN FOI
COUNTY NAME	LIMIT OF \$1,000	LIMIT OF \$2,000	LIMIT OF \$2,500	LIMIT OF \$5,000	LIMIT OF \$10,000	OTHER - HIGHER THAN \$5,000	OTHER - LOWER THAN \$5,000	Total Vehicle Insured W Medicai Payment Coverag
COUNTY OF G								
ALACHUA	1.9%	5.8%	0.2%	18.3%	3.8%	5.0%	0.2%	35
BAKER	1.3%	2.9%	0.0%	37.8%	2.3%	1.4%	0.1%	45
BAY	2.2%	4.9%	0.2%	15.0%	4.4%	4.7%	0.2%	31
BRADFORD	1.7%	4.5%	0.1%	21.4%	7.1%	1.8%	0.1%	36
BREVARD	1.8%	3.6%	0.1%	15.1%	4.5%	2.5%	0.2%	27
BROWARD	1.1%	1.1%	0.1%	7.6%	1.7%	0.9%	0.1%	1:
CALHOUN	1.9%	15.9%	0.0%	22.5%	5.3%	1.8%	0.1%	4
CHARLOTTE	2.3%	5.7%	0.4%	23.9%	5.2%	2.7%	0.2%	4
CITRUS	1.8%	4.7%	0.1%	25.3%	4.5%	3.5%	0.1%	4
CLAY	2.4%	3.5%	0.1%	18.7%	3.6%	2.3%	0.1%	3
COLLIER	2.0%	5.6%	0.2%	23.2%	4.0%	3.7%	0.2%	3
COLUMBIA	1.4%	5.7%	0.1%	18.0%	4.5%	5.6%	0.2%	3
DE SOTO	1.4%	6.3%	0.1%	27.8%	5.2%	3.9%	0.2%	4
DIXIE	2.6%	6.2%	0.0%	17.4%	3.3%	3.3%	0.2%	3
DUVAL	2.1%	3.0%	0.1%	14.4%	3.5%	1.9%	0.2%	2
ESCAMBIA	2.1%	4.3%	0.1%	19.3%	4.2%	2.3%	0.2%	3
FLAGLER	2.1%	4.6%	0.0%	19.1%	3.6%	2.2%	0.2%	3
FRANKLIN	4.6%	5.8%	0.0%	13.4%	5.6%	2.2%	0.2%	3
GADSDEN	2.5%	5.1%	0.0%	20.2%	2.6%	0.9%	0.2%	3
GILCHRIST	1.8%	7.9%	0.0%	25.8%	2.7%	3.5%	0.2%	4
GLADES	1.8%	6.8%	0.1%	18.8%	3.3%	4.1%	0.2%	3
GULF	3.6%	6.2%	0.0%	14.6%	6.4%	3.3%	0.1%	3
HAMILTON	3.3%	6.9%	0.1%	28.1%	2.6%	2.9%	0.3%	<u> </u>
HAMILTON	1.4%	4.4%	0.1%	33.6%	6.1%	1.9%	0.2%	4
HENDRY	1.4%	5.2%	0.0%	15.1%	4.2%	1.9%	0.2%	2
	1.0%	3.3%	0.1%		4.2%	1.5%	0.2%	2
HERNANDO		6.2%	0.2%	18.4% 29.7%			0.1%	
HIGHLANDS	2.4%				5.5%	2.2%		4
HILLSBOROUGH	1.7% 2.4%	2.4% 7.9%	0.2%	11.8%	<u>2.9%</u> 2.8%	1.8% 1.3%	0.2% 0.1%	2
HOLMES	2.4%	4.3%	0.0%	22.1% 21.3%	2.8%	1.3%	0.1%	3
			0.4%		4.4%	1.9%	0.2%	
JACKSON	1.7% 1.7%	6.6% 3.9%	0.0%	23.4% 28.3%	<u> </u>	2.6%	0.1%	3
JEFFERSON LAFAYETTE	0.5%	3.9% 5.7%	0.2%	28.3% 42.9%	2.8%		0.1%	<u> </u>
	0.5%	5.7%	0.1%			5.1%		
LAKE				21.0%	4.4%	3.1%	0.1%	3
	1.8%	7.0%	0.3%	19.1%	3.1%	2.0%	0.2%	3
LEON	2.2%	4.2%	0.2%	19.4%	3.5%	2.7%	0.2%	3
LEVY	1.7%	6.2%	0.0%	20.9%	3.2%	4.1%	0.2%	3
LIBERTY	1.1%	11.8%	0.1%	25.9%	2.5%	1.4%	0.1%	4
MADISON	2.0%	2.9%	0.2%	36.9%	2.9%	3.9%	0.1%	4
MANATEE	2.4%	6.3%	0.3%	18.7%	3.7%	2.1%	0.2%	3
MARION	1.8%	4.4%	0.1%	20.4%	3.6%	3.1%	0.2%	3
MARTIN	2.1%	4.1%	0.2%	19.4%	4.6%	3.6%	0.2%	3

	PERCENTAGE C	OF VEHICLES INS		Edical Paymen 2013 For Each				CIES IN FORC
COUNTY NAME	LIMIT OF \$1,000	LIMIT OF \$2,000	LIMIT OF \$2,500	LIMIT OF \$5,000	LIMIT OF \$10,000	OTHER - HIGHER THAN \$5,000	OTHER - LOWER THAN \$5,000	TOTAL VEHICLES INSURED WIT MEDICAL PAYMENTS COVERAGE
BY COUNTY OF G								
MONROE	1.9%	1.9%	0.1%	9.5%	4.1%			19.6
NASSAU	2.6%	4.2%	0.0%	20.0%	6.9%	3.0%	0.2%	37.0
OKALOOSA	2.4%	3.6%	0.1%	16.0%	5.8%	5.2%	0.2%	33.2
OKEECHOBEE	1.5%	3.8%	0.1%	18.8%	3.2%	5.9%	0.1%	33.4
ORANGE	1.8%	2.6%	0.3%	13.2%	3.3%	2.6%	0.2%	24.0
OSCEOLA	1.5%	2.0%	0.3%	12.3%	2.3%	1.6%	0.2%	20.3
PALM BEACH	1.5%	1.9%	0.2%	11.1%	2.7%	2.0%	0.1%	19.6
PASCO	1.8%	3.3%	0.3%	14.3%	3.1%	1.4%	0.2%	24.4
PINELLAS	2.0%	3.9%	0.3%	14.8%	3.2%	1.9%	0.2%	26.4
POLK	1.8%	3.6%	0.1%	20.3%	3.8%	3.1%	0.2%	33.0
PUTNAM	1.7%	3.2%	0.1%	22.6%	5.4%	1.9%	0.1%	35.0
SANTA ROSA	2.3%	4.8%	0.1%	19.2%	4.5%	2.7%	0.2%	33.9
SARASOTA	2.3%	6.6%	0.3%	21.6%	4.6%	3.7%	0.2%	39.3
SEMINOLE	2.3%	4.1%	0.4%	20.3%	4.3%	3.8%	0.2%	35.3
ST JOHNS	2.4%	4.5%	0.1%	19.4%	4.9%	2.1%	0.2%	33.
ST LUCIE	1.8%	2.8%	0.0%	12.8%	3.3%	1.4%	0.3%	22.
SUMTER	1.8%	3.7%	0.1%	28.0%	5.5%	4.4%	0.1%	43.
SUWANNEE	2.0%	6.6%	0.1%	25.3%	4.2%	6.7%	0.1%	45.
TAYLOR	1.0%	3.0%	0.0%	19.9%	3.9%	10.1%	0.2%	38.
UNION	1.1%	5.2%	0.0%	20.7%	6.4%	2.6%	0.3%	36.
VOLUSIA	1.7%	4.7%	0.1%	19.2%	3.6%	3.1%	0.2%	32.
WAKULLA	2.6%	4.6%	0.1%	20.8%	2.2%	1.5%	0.2%	32.
WALTON	2.3%	7.3%	0.0%	18.6%	5.1%	6.3%	0.2%	39.
WASHINGTON	1.5%	8.3%	0.1%	25.1%	3.2%	1.9%	0.1%	40.
STATEWIDE	1.7%	3.3%	0.2%	14.6%	3.2%	2.2%	0.2%	25

#### Comments:

This analysis uses the Platinum A rating example submitted by some of the top PPA insurers in their recent rate filings. A rating example was chosen to look at the impact on a family (Platinum A). The description of the rating example is at the top of each sheet.

Below is a summary of the limits (in thousands) provided in this example:

Platinum A
10/20
10
10
10/20
1

The premium was calculated for what it would have been if the limits had been increased to 15/30 and 25/50 limits for BI and UM and 5 and 10 for Med Pay (MP). The next step was calculating the premium after PIP is eliminated for BI and UM limits of 10/20, 15/30 and 25/50 and MP limits of 1, 5 and 10.

The analysis looks at what the premium would have been under a minimum coverage policy (PIP/PD) to potential minimum requirements of BI/PD (10/20/10 and 25/50/10), and then BI/PD/MP limits of 25/50/10/5.

The next section of the comparison looks at the impact for those consumers that purchase a full coverage policy (BI, PIP, PD, UM, MP, COMP and COLL) and what the impacts would be with elimination of PIP and going to limits of 10/20/10/1, 25/50/10/1 and 25/50/10/5.

The following adjustments were made to reflect the elimination of PIP: 50% of PIP premium were added to BI premiums. 10% of PIP premiums were added to UM premiums. 20% of PIP premiums were added to MP premiums.

These numbers are approximations. Support can be found in a Pinnacle study performed when PIP was sunsetting in 2007.

From Pinnacle Study on PIP Sunset Impact Page 5 PIP Losses % BI 666,345,600 49.0% UM 119,942,208 8.8% MPC - NAF 24,033,420 1.8% MPC - AF 272,087,037 20.0% Total MPC 21.8% Liability 1,082,408,265 79.5% Health Care 222,873,388 16.4% Not Covered 55,718,347 4.1% Total 1,361,000,000 100.0%

Prepared by: Sandra Starnes 11/3/2013 3:00 PM

Platinum A Rating Example

DESCRIPTION: Age/Sex/Marital Status - Married Male Age 40, Married Female Age 40, No Additional Operators; Policy Term - One Year; Policy Tenure - New Business; Prior Insurance - Proof Available for Preceding Three Years; Coverages Purchased - BI, PD, PIP, MP, UM, COMP, COLL; Limits Purchased - 10/20, 10, 10, 1, 10/20 Non-Stacked, All limits in thousands of dollars, Unchanged for prior 3 years; Deductibles - \$100 COMP, \$250 COLL, \$0 PIP; Number of Cars - One; Experience of Operators - No violations or accident involvement in past 3 years; Use and Mileage - Pleasure Use, 8,000 miles per year; Insurance Credit Score - 80th Percentile; Make and Model of Car - Toyota Camry LE; Age of Car -Latest model year (2007 as of October 1, 2006, etc.); Safety Devices - Drivers Side Airbag.

#### Allstate Fire & Casualty

		10/20	10		10/20	1			
Region	Description	BI	PD	PIP	υм	MP	COMP	COLL	Total:
Broward (1)	Central Fort Lauderdale	\$257.31	\$186.90	\$1,144.41	\$114.18	\$48.38	\$116.84	\$517.92	\$2,385.94
Duval (2)	Central Jacksonville	\$193.68	\$169.17	\$647.35	\$56.47	\$27.56	\$110.08	\$425.02	\$1,629.33
Escambia (1)	Pensacola	\$138.88	\$177.42	\$730.56	\$48.56	\$25.50	\$104.68	\$414.36	\$1,639.96
Hillsborough (1)	Central Tampa	\$374.95	\$210.05	\$1,866.24	\$132.22	\$43.59	\$109.82	\$579.09	\$3,315.96
Leon (1)	Tallahassee	\$138.88	\$143.24	\$488.08	\$48.56	\$19.80	\$114.30	\$414.36	\$1,367.22
Miami-Dade (2)	Central Miami	\$310.66	\$232.57	\$2,608.26	\$111.52	\$54.08	\$164.36	\$707.61	\$4,189.06
Orange (2)	Central Orlando	\$238.60	\$181.24	\$900.87	\$64.62	\$33.41	\$107.91	\$466.03	\$1,992.68

#### Increased Limits and keep PIP

15/30	25/50	15/30	25/50	5	10
BI	BI	υм	υм	MP	MP
\$344.07	\$508.45	\$159.85	\$230.64	\$137.88	
\$256.26	\$374.83	\$79.06	\$114.07	\$78.55	
\$180.63	\$259.75	\$67.98	\$98.09	\$72.68	Offered
\$506.41	\$755.50	\$185.11	\$267.08	\$124.23	Offe
\$180.63	\$259.75	\$67.98	\$98.09	\$56.43	Not
\$417.69	\$620.49	\$156.13	\$225.27	\$154.13	
\$318.25	\$469.16	\$90.47	\$130.53	\$95.22	

#### **Direct General**

#### Note: Highest MP offered is \$2,000; BI and UM limits of 15/30 not offered

		10/20	10		10/20	1			
Region	Description	ві	PD	PIP	UM	MP	COMP	COLL	Total:
Broward (1)	Central Fort Lauderdale	\$474.40	\$254.00	\$1,494.20	\$307.60	\$115.80	\$268.40	\$817.60	\$3,650.80
Duval (2)	Central Jacksonville	\$278.57	\$228.00	\$651.14	\$213.71	\$48.71	\$293.71	\$747.00	\$2,371.70
Escambia (1)	Pensacola	\$265.00	\$253.00	\$599.40	\$207.20	\$55.60	\$358.60	\$839.40	\$2,469.00
Hillsborough (1)	Central Tampa	\$590.18	\$265.88	\$1,417.59	\$383.94	\$113.35	\$334.24	\$802.65	\$3,805.88
Leon (1)	Tallahassee	\$210.00	\$222.00	\$476.00	\$183.00	\$35.00	\$299.00	\$755.00	\$2,090.00
Miami-Dade (2)	Central Miami	\$391.50	\$285.00	\$1,995.00	\$341.50	\$114.25	\$627.00	\$1,180.00	\$4,740.00
Orange (2)	Central Orlando	\$299.00	\$212.00	\$721.00	\$318.00	\$76.00	\$273.00	\$641.00	\$2,458.00

#### Increased Limits and keep PIP

	15/30	25/50	15/30	25/50	2	10
	ві	ві	UM	υм	MP	MP
		\$690.10		\$479.86	\$176.02	
	Offered	\$396.36		\$333.39	\$74.04	
		\$376.00	Offered	\$323.23	\$84.51	Offered
		\$863.77	Offe	\$598.95	\$172.29	Offe
	Not	\$293.50	Not	\$285.48	\$53.20	
	2	\$565.75	2	\$532.74	\$173.66	
		\$427.00		\$496.08	\$115.52	

#### **GEICO General**

		10/20	10		10/20	1			
Region	Description	BI	PD	PIP	ИМ	MP	COMP	COLL	Total:
Broward (1)	Central Fort Lauderdale	\$175.78	\$125.35	\$408.65	\$96.25	\$23.98	\$160.00	\$350.83	\$1,340.84
Duval (2)	Central Jacksonville	\$125.77	\$109.60	\$215.93	\$55.67	\$15.83	\$144.47	\$302.77	\$970.04
Escambia (1)	Pensacola	\$110.50	\$109.80	\$174.80	\$44.00	\$15.50	\$164.60	\$296.80	\$916.00
Hillsborough (1)	Central Tampa	\$180.13	\$119.33	\$383.57	\$83.33	\$21.67	\$125.73	\$293.20	\$1,206.96
Leon (1)	Tallahassee	\$91.45	\$89.65	\$145.65	\$42.50	\$10.60	\$200.05	\$282.25	\$862.15
Miami-Dade (2)	Central Miami	\$161.70	\$143.29	\$564.03	\$82.00	\$26.20	\$249.75	\$413.13	\$1,640.10
Orange (2)	Central Orlando	\$127.87	\$107.60	\$287.30	\$66.33	\$18.43	\$131.53	\$274.03	\$1,013.09

#### Increased Limits and keep PIP

15/30	25/50	15/30	25/50	5	10
BI	BI	υм	υм	MP	MP
\$212.26	\$266.97	\$125.13	\$168.44	\$103.11	\$151.07
\$150.24	\$186.95	\$72.37	\$97.42	\$68.07	\$99.73
\$131.31	\$162.52	\$57.20	\$77.00	\$66.65	\$97.65
\$217.65	\$273.93	\$108.33	\$145.83	\$93.18	\$136.52
\$107.69	\$132.04	\$55.25	\$74.38	\$45.58	\$66.78
\$194.80	\$244.44	\$106.60	\$143.50	\$112.66	\$165.06
\$152.85	\$190.31	\$86.23	\$116.08	\$79.25	\$116.11

Platinum A Rating Example

#### **Progressive American**

Note: BI and UM limits of 15/30 not offered

		10/20	10		10/20	1			
Region	Description	BI	PD	PIP	UM	MP	COMP	COLL	Total:
Broward (1)	Central Fort Lauderdale	\$394.00	\$324.00	\$764.00	\$330.00	\$123.00	\$156.00	\$848.00	\$2,939.00
Duval (2)	Central Jacksonville	\$325.00	\$304.00	\$474.00	\$252.00	\$82.00	\$141.00	\$741.00	\$2,319.00
Escambia (1)	Pensacola	\$223.00	\$283.00	\$352.00	\$184.00	\$61.00	\$160.00	\$711.00	\$1,974.00
Hillsborough (1)	Central Tampa	\$430.00	\$320.00	\$846.00	\$334.00	\$129.00	\$116.00	\$783.00	\$2,958.00
Leon (1)	Tallahassee	\$194.00	\$271.00	\$256.00	\$170.00	\$44.00	\$96.00	\$680.00	\$1,711.00
Miami-Dade (2)	Central Miami	\$322.00	\$310.00	\$961.00	\$250.00	\$141.00	\$265.00	\$889.00	\$3,138.00
Orange (2)	Central Orlando	\$335.00	\$292.00	\$670.00	\$248.00	\$109.00	\$115.00	\$701.00	\$2,470.00

	15/30	25/50	15/30	25/50	5	10
	ві	ві	UM	υм	MP	MP
		\$559.44		\$514.80	\$216.48	\$318.57
	Offered	\$460.08		\$393.12	\$144.32	\$212.38
		\$313.20	ē	\$287.04	\$107.36	\$157.99
		\$611.28		\$521.04	\$227.04	\$334.11
	Not	\$271.44	Not	\$265.20	\$77.44	\$113.96
	-	\$455.76	2	\$390.00	\$248.16	\$365.19
		\$474.48		\$386.88	\$191.84	\$282.31

#### State Farm

		10/20	10		10/20	1			
Region	Description	BI	PD	PIP	UM	MP	COMP	COLL	Total:
Broward (1)	Central Fort Lauderdale	\$303.45	\$136.33	\$565.34	\$96.31	\$29.76	\$139.75	\$330.32	\$1,601.26
Duval (2)	Central Jacksonville	\$244.19	\$109.71	\$275.82	\$64.60	\$19.22	\$133.24	\$309.78	\$1,156.56
Escambia (1)	Pensacola	\$196.77	\$88.41	\$239.04	\$68.18	\$18.16	\$141.30	\$277.68	\$1,029.54
Hillsborough (1)	Central Tampa	\$368.93	\$165.75	\$840.46	\$85.34	\$31.24	\$123.10	\$307.68	\$1,922.50
Leon (1)	Tallahassee	\$182.08	\$81.80	\$164.00	\$53.72	\$11.68	\$119.60	\$281.34	\$894.22
Miami-Dade (2)	Central Miami	\$311.98	\$140.17	\$1,195.28	\$87.56	\$28.48	\$222.82	\$415.07	\$2,401.36
Orange (2)	Central Orlando	\$256.09	\$115.06	\$476.57	\$60.95	\$25.10	\$131.91	\$281.22	\$1,346.90

#### Increased Limits and keep PIP

inci casca Li	inits and kee					
15/30	25/50	15/30	25/50	5	10	
BI	BI	υм	υм	MP	MP	
\$342.63	\$386.70	\$113.31	\$141.63	\$58.81	\$83.47	
\$274.78	\$309.19	\$76.00	\$95.00	\$36.38	\$50.96	
\$220.49	\$247.17	\$80.21	\$100.26	\$34.13	\$47.69	
\$417.60	\$472.35	\$100.40	\$125.50	\$61.96	\$88.04	
\$203.67	\$227.95	\$63.20	\$79.00	\$20.34	\$27.69	
\$352.40	\$397.86	\$103.01	\$128.76	\$56.09	\$79.52	
\$288.41	\$324.76	\$71.71	\$89.63	\$48.89	\$69.10	

#### Addendum to Presentation on Personal Injury Protection (PIP) Insurance Platinum A Rating Example

#### Allstate Fire & Casualty

	-		After Elimina	tion of PIP							
		_	10/20	15/30	25/50	10/20	15/30	25/50	1	5	10
Region	Description		BI	BI	BI	UM	UM	UM	MP	MP	MP
Broward (1)	Central Fort Lauderdale		\$829.52	\$916.28	\$1,080.66	\$228.62	\$274.29	\$345.08	\$277.	26 \$366.76	
Duval (2)	Central Jacksonville		\$517.36	\$579.94	\$698.51	\$121.21	\$143.80	\$178.81	\$157.	3 \$208.02	
Escambia (1)	Pensacola		\$504.16	\$545.91	\$625.03	\$121.62	\$141.04	\$171.15	\$171.	61 \$218.79	red
Hillsborough (1)	Central Tampa		\$1,308.07	\$1,439.53	\$1,688.62	\$318.84	\$371.73	\$453.70	\$416.	84 \$497.48	Offe
Leon (1)	Tallahassee		\$382.92	\$424.67	\$503.79	\$97.37	\$116.79	\$146.90	\$117.	42 \$154.05	Not
Miami-Dade (2)	Central Miami		\$1,614.79	\$1,721.82	\$1,924.62	\$372.35	\$416.96	\$486.10	\$575.	73 \$675.78	
Orange (2)	Central Orlando		\$689.04	\$768.69	\$919.60	\$154.71	\$180.56	\$220.62	\$213.	58 \$275.39	

#### Direct General

Note: Highest MP offered is \$2,000; BI and UM

Region	Description
Broward (1)	Central Fort Lauderdale
Duval (2)	Central Jacksonville
Escambia (1)	Pensacola
Hillsborough (1)	Central Tampa
Leon (1)	Tallahassee
Miami-Dade (2)	Central Miami
Orange (2)	Central Orlando

#### M After Elimination of PIP 10/20 15/30

\$1,221.50 \$604.14

\$564.70 \$1,298.98 \$448.00

\$1,389.00 \$659.50 Offered

Not

25/50	_	10/20	15/30	25/50	_	1	2	10
BI		υм	UM	UM		MP	MP	MP
\$1,437.20	[	\$457.02		\$629.28		\$414.64	\$474.86	
\$721.93	ĺ	\$278.82		\$398.50	Ī	\$178.94	\$204.27	
\$675.70	ĺ	\$267.14	ered	\$383.17	Ī	\$175.48	\$204.39	ered
\$1,572.57	ĺ	\$525.70	Offered	\$740.71	Ī	\$396.87	\$455.81	Offered
\$531.50	ĺ	\$230.60	Not	\$333.08	Ī	\$130.20	\$148.40	Not
\$1,563.25	ĺ	\$541.00	-	\$732.24	Ī	\$513.25	\$572.66	2
\$787.50	l	\$390.10		\$568.18		\$220.20	\$259.72	

#### **GEICO General**

		AILEI LIIIIIII										
		 10/20	15/30	25/50	_	10/20	15/30	25/50	1		5	10
Region	Description	BI	BI	BI		UM	UM	UM	MP		MP	MP
Broward (1)	Central Fort Lauderdale	\$380.11	\$416.59	\$471.30		\$137.12	\$166.00	\$209.31	\$105	5.71	\$184.84	\$232.80
Duval (2)	Central Jacksonville	\$233.74	\$258.21	\$294.92	1	\$77.26	\$93.96	\$119.01	\$59	0.02	\$111.26	\$110.86
Escambia (1)	Pensacola	\$197.90	\$218.71	\$249.92	1	\$61.48	\$74.68	\$94.48	\$5C	).46	\$101.61	\$106.45
Hillsborough (1)	Central Tampa	\$371.92	\$409.44	\$465.72	1	\$121.69	\$146.69	\$184.19	\$98	3.38	\$169.89	\$153.19
Leon (1)	Tallahassee	\$164.28	\$180.52	\$204.87	1	\$57.07	\$69.82	\$88.95	\$39	9.73	\$74.71	\$75.28
Miami-Dade (2)	Central Miami	\$443.72	\$476.82	\$526.46		\$138.40	\$163.00	\$199.90	\$139	9.01	\$225.47	\$181.46
Orange (2)	Central Orlando	\$271.52	\$296.50	\$333.96	1	\$95.06	\$114.96	\$144.81	\$75	.89	\$136.71	\$129.38

#### After Elimination of PIP

Platinum A Rating Example

#### **Progressive American**

Note: BI and UM	limits of 15/30 not offered	After Elimina	tion of PIP							
		10/20	15/30	25/50	10/20	15/30	25/50	1	5	10
Region	Description	ві	BI	BI	UM	UM	UM	MP	MP	MP
Broward (1)	Central Fort Lauderdale	\$776.00		\$941.44	\$406.40		\$591.20	\$275.80	\$369.28	\$471.37
Duval (2)	Central Jacksonville	\$562.00		\$697.08	\$299.40		\$440.52	\$176.80	\$239.12	\$307.18
Escambia (1)	Pensacola	\$399.00	red	\$489.20	\$219.20	red	\$322.24	\$131.40	\$177.76	\$228.39
Hillsborough (1)	Central Tampa	\$853.00	Offe	\$1,034.28	\$418.60	Offe	\$605.64	\$298.20	\$396.24	\$503.31
Leon (1)	Tallahassee	\$322.00	Not	\$399.44	\$195.60	Not	\$290.80	\$95.20	\$128.64	\$165.16
Miami-Dade (2)	Central Miami	\$802.50	2	\$936.26	\$346.10	2	\$486.10	\$333.20	\$440.36	\$557.39
Orange (2)	Central Orlando	\$670.00		\$809.48	\$315.00		\$453.88	\$243.00	\$325.84	\$416.31

#### State Farm

		After Eliminat	tion of PIP							
		 10/20	15/30	25/50	10/20	15/30	25/50	1	5	10
Region	Description	BI	ві	BI	UM	UM	υм	MP	MP	MP
Broward (1)	Central Fort Lauderdale	\$586.12	\$625.30	\$669.37	\$152.84	\$169.84	\$198.17	\$142.83	\$171.88	\$196.54
Duval (2)	Central Jacksonville	\$382.10	\$412.69	\$447.10	\$92.18	\$103.58	\$122.58	\$74.38	\$91.55	\$106.12
Escambia (1)	Pensacola	\$316.29	\$340.01	\$366.69	\$92.08	\$104.12	\$124.17	\$65.97	\$81.94	\$95.49
Hillsborough (1)	Central Tampa	\$789.16	\$837.83	\$892.58	\$169.39	\$184.45	\$209.55	\$199.33	\$230.05	\$256.13
Leon (1)	Tallahassee	\$264.08	\$285.67	\$309.95	\$70.12	\$79.60	\$95.40	\$44.48	\$53.14	\$60.49
Miami-Dade (2)	Central Miami	\$909.62	\$950.04	\$995.50	\$207.09	\$222.54	\$248.29	\$267.54	\$295.14	\$318.58
Orange (2)	Central Orlando	\$494.38	\$526.70	\$563.05	\$108.61	\$119.36	\$137.29	\$120.41	\$144.21	\$164.41

#### Addendum to Presentation on Personal Injury Protection (PIP) Insurance Platinum A Rating Example

#### Allstate Fire & Casualty

Impacts on Minimum Required Limits

		/10	10/20/10	-	/10	15/30/10		_	/10	25/50/10			/10	25/50/10/5	
Region	Description	PIP/PD	BI/PD	Change	PIP/PD	BI/PD	Change		PIP/PD	BI/PD	Change	Р	P/PD	BI/PD/MP	Change
Broward (1)	Central Fort Lauderdale	\$1,331.31	\$1,016.42	-23.7%	\$1,331.31	\$1,103.18	-17.1%		\$1,331.31	\$1,267.56	-4.8%		\$1,331.31	\$1,634.32	22.8%
Duval (2)	Central Jacksonville	\$816.52	\$686.53	-15.9%	\$816.52	\$749.11	-8.3%	ĺ	\$816.52	\$867.68	6.3%		\$816.52	\$1,075.70	31.7%
Escambia (1)	Pensacola	\$907.98	\$681.58	-24.9%	\$907.98	\$723.33	-20.3%	Ī	\$907.98	\$802.45	-11.6%		\$907.98	\$1,021.24	12.5%
Hillsborough (1)	Central Tampa	\$2,076.29	\$1,518.12	-26.9%	\$2,076.29	\$1,649.58	-20.6%	ĺ	\$2,076.29	\$1,898.67	-8.6%		\$2,076.29	\$2,396.15	15.4%
Leon (1)	Tallahassee	\$631.32	\$526.16	-16.7%	\$631.32	\$567.91	-10.0%	ĺ	\$631.32	\$647.03	2.5%		\$631.32	\$801.08	26.9%
Miami-Dade (2)	Central Miami	\$2,840.83	\$1,847.36	-35.0%	\$2,840.83	\$1,954.39	-31.2%	Ī	\$2,840.83	\$2,157.19	-24.1%		\$2,840.83	\$2,832.97	-0.3%
Orange (2)	Central Orlando	\$1,082.11	\$870.28	-19.6%	\$1,082.11	\$949.93	-12.2%		\$1,082.11	\$1,100.84	1.7%		\$1,082.11	\$1,376.23	27.2%

#### Direct General

Note: Highest MP offered is \$2,000; BI and UMImpacts on Minimum Required Limits

		/10	10/20/10	
Region	Description	PIP/PD	BI/PD	Change
Broward (1)	Central Fort Lauderdale	\$1,748.20	\$1,475.50	-15.6%
Duval (2)	Central Jacksonville	\$879.14	\$832.14	-5.3%
Escambia (1)	Pensacola	\$852.40	\$817.70	-4.1%
Hillsborough (1)	Central Tampa	\$1,683.47	\$1,564.86	-7.0%
Leon (1)	Tallahassee	\$698.00	\$670.00	-4.0%
Miami-Dade (2)	Central Miami	\$2,280.00	\$1,674.00	-26.6%
Orange (2)	Central Orlando	\$933.00	\$871.50	-6.6%

e	lanea ruu	iits									
		_	/10	15/30/10		/10	25/50/10		/10	25/50/10/2	
	Change		PIP/PD	BI/PD	Change	PIP/PD	BI/PD	Change	PIP/PD	BI/PD/MP	Change
0	-15.6%					\$1,748.20	\$1,691.20	-3.3%	\$1,748.20	\$2,166.06	23.9%
4	-5.3%					\$879.14	\$949.93	8.1%	\$879.14	\$1,154.20	31.3%
0	-4.1%					\$852.40	\$928.70	9.0%	\$852.40	\$1,133.09	32.9%
6	-7.0%		15/30 L	imits Not Offe	ered	\$1,683.47	\$1,838.45	9.2%	\$1,683.47	\$2,294.26	36.3%
0	-4.0%					\$698.00	\$753.50	8.0%	\$698.00	\$901.90	29.2%
0	-26.6%					\$2,280.00	\$1,848.25	-18.9%	\$2,280.00	\$2,420.91	6.2%
0	-6.6%					\$933.00	\$999.50	7.1%	\$933.00	\$1,259.22	35.0%

#### **GEICO** General

#### Impacts on Minimum Required Limits

		/10	10/20/10	
Region	Description	PIP/PD	BI/PD	Change
Broward (1)	Central Fort Lauderdale	\$534.00	\$505.46	-5.3%
Duval (2)	Central Jacksonville	\$325.53	\$343.34	5.5%
Escambia (1)	Pensacola	\$284.60	\$307.70	8.1%
Hillsborough (1)	Central Tampa	\$502.90	\$491.25	-2.3%
Leon (1)	Tallahassee	\$235.30	\$253.93	7.9%
Miami-Dade (2)	Central Miami	\$707.32	\$587.01	-17.0%
Orange (2)	Central Orlando	\$394.90	\$379.12	-4.0%

/10	15/30/10	
PIP/PD	BI/PD	Change
\$534.00	\$541.94	1.5%
\$325.53	\$367.81	13.0%
\$284.60	\$328.51	15.4%
\$502.90	\$528.77	5.1%
\$235.30	\$270.17	14.8%
\$707.32	\$620.11	-12.3%
\$394.90	\$404.10	2.3%

/10	25/50/10		_	/10
PIP/PD	BI/PD	Change		PIP/PD
\$534.00	\$596.65	11.7%	Í	\$534.00
\$325.53	\$404.52	24.3%	Í	\$325.53
\$284.60	\$359.72	26.4%	ĺ	\$284.60
\$502.90	\$585.05	16.3%		\$502.90
\$235.30	\$294.52	25.2%		\$235.30
\$707.32	\$669.75	-5.3%		\$707.32
\$394.90	\$441.56	11.8%		\$394.90

/10	25/50/10/5	
PIP/PD	BI/PD/MP	Change
\$534.00	\$781.49	46.3%
\$325.53	\$515.78	58.4%
\$284.60	\$461.33	62.1%
\$502.90	\$754.94	50.1%
\$235.30	\$369.23	56.9%
\$707.32	\$895.22	26.6%
\$394.90	\$578.27	46.4%

Platinum A Rating Example

PIP/PD \$1,088.

#### **Progressive American**

#### Note: BI and UM limits of 15/30 not offered Impacts on Minimum Required Limits

	-	/10	10/20/10	•
Region	Description	PIP/PD	BI/PD	Change
Broward (1)	Central Fort Lauderdale	\$1,088.00	\$1,100.00	1.1%
Duval (2)	Central Jacksonville	\$778.00	\$866.00	11.3%
Escambia (1)	Pensacola	\$635.00	\$682.00	7.4%
Hillsborough (1)	Central Tampa	\$1,166.00	\$1,173.00	0.6%
Leon (1)	Tallahassee	\$527.00	\$593.00	12.5%
Miami-Dade (2)	Central Miami	\$1,271.00	\$1,112.50	-12.5%
Orange (2)	Central Orlando	\$962.00	\$962.00	0.0%

/10	15/30/10							
PIP/PD	BI/PD	Change						
15/30 Limits Not Offered								

/10	25/50/10		 /10	25/50/10/5	
IP/PD	BI/PD	Change	PIP/PD	BI/PD/MP	Change
\$1,088.00	\$1,265.44	16.3%	\$1,088.00	\$1,634.72	50.3%
\$778.00	\$1,001.08	28.7%	 \$778.00	\$1,240.20	59.4%
\$635.00	\$772.20	21.6%	\$635.00	\$949.96	49.6%
\$1,166.00	\$1,354.28	16.1%	\$1,166.00	\$1,750.52	50.1%
\$527.00	\$670.44	27.2%	\$527.00	\$799.08	51.6%
\$1,271.00	\$1,246.26	-1.9%	\$1,271.00	\$1,686.62	32.7%
\$962.00	\$1,101.48	14.5%	\$962.00	\$1,427.32	48.4%

#### State Farm

#### Impacts on Minimum Required Limits

		/10	10/20/10	•	 /10
Region	Description	PIP/PD	BI/PD	Change	PIP/PD
Broward (1)	Central Fort Lauderdale	\$701.67	\$722.45	3.0%	\$701.6
Duval (2)	Central Jacksonville	\$385.53	\$491.81	27.6%	\$385.5
Escambia (1)	Pensacola	\$327.45	\$404.70	23.6%	\$327.4
Hillsborough (1)	Central Tampa	\$1,006.21	\$954.91	-5.1%	\$1,006.2
Leon (1)	Tallahassee	\$245.80	\$345.88	40.7%	\$245.8
Miami-Dade (2)	Central Miami	\$1,335.45	\$1,049.79	-21.4%	\$1,335.4
Orange (2)	Central Orlando	\$591.63	\$609.44	3.0%	\$591.6

/10	15/30/10	
PIP/PD	BI/PD	Change
\$701.67	\$761.63	8.5%
\$385.53	\$522.40	35.5%
\$327.45	\$428.42	30.8%
\$1,006.21	\$1,003.58	-0.3%
\$245.80	\$367.47	49.5%
\$1,335.45	\$1,090.21	-18.4%
\$591.63	\$641.76	8.5%

/10	25/50/10		
PIP/PD	BI/PD	Change	
\$701.67	\$805.70	14.8%	
\$385.53	\$556.81	44.4%	
\$327.45	\$455.10	39.0%	
\$1,006.21	\$1,058.33	5.2%	
\$245.80	\$391.75	59.4%	
\$1,335.45	\$1,135.67	-15.0%	
\$591.63	\$678.11	14.6%	

/10	25/50/10/5	
PIP/PD	BI/PD/MP	Change
\$701.67	\$977.58	39.3%
\$385.53	\$648.36	68.2%
\$327.45	\$537.04	64.0%
\$1,006.21	\$1,288.38	28.0%
\$245.80	\$444.89	81.0%
\$1,335.45	\$1,430.81	7.1%
\$591.63	\$822.32	39.0%

#### Allstate Fire & Casualty

		Impacts on Ful	l Coverage	
		10/20/10/1	10/20/10/1	
Region	Description	Full Cov (Incl PIP)	Full Cov (No PIP)	Change
Broward (1)	Central Fort Lauderdale	\$2,385.94	\$2,157.06	-9.6%
Duval (2)	Central Jacksonville	\$1,629.33	\$1,499.87	-7.9%
Escambia (1)	Pensacola	\$1,639.96	\$1,493.85	-8.9%
Hillsborough (1)	Central Tampa	\$3,315.96	\$2,942.71	-11.3%
Leon (1)	Tallahassee	\$1,367.22	\$1,269.61	-7.1%
Miami-Dade (2)	Central Miami	\$4,189.06	\$3,667.41	-12.5%
Orange (2)	Central Orlando	\$1,992.68	\$1,812.51	-9.0%

10/20/10/1	15/30/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$2,385.94	\$2,378.99	-0.3%
\$1,629.33	\$1,636.03	0.4%
\$1,639.96	\$1,602.20	-2.3%
\$3,315.96	\$3,207.70	-3.3%
\$1,367.22	\$1,367.41	0.0%
\$4,189.06	\$3,919.10	-6.4%
\$1,992.68	\$1,979.82	-0.6%

10/20/10/1	25/50/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$2,385.94	\$2,614.16	9.6%
\$1,629.33	\$1,789.61	9.8%
\$1,639.96	\$1,711.43	4.4%
\$3,315.96	\$3,538.76	6.7%
\$1,367.22	\$1,476.64	8.0%
\$4,189.06	\$4,191.04	0.0%
\$1,992.68	\$2,170.79	8.9%

25/50/10/5	25/50/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$2,843.04	\$2,614.16	-8.1%
\$1,919.07	\$1,789.61	-6.7%
\$1,857.54	\$1,711.43	-7.9%
\$3,912.01	\$3,538.76	-9.5%
\$1,574.25	\$1,476.64	-6.2%
\$4,712.69	\$4,191.04	-11.1%
\$2,350.96	\$2,170.79	-7.7%

#### Direct General

Note: Highest MP offered is \$2,000; BI and UMImpacts on Full Coverage

		10/20/10/1	10/20/10/1	
Region	Description	Full Cov (Incl PIP)	Full Cov (No PIP)	Change
Broward (1)	Central Fort Lauderdale	\$3,650.80	\$3,433.16	-6.0%
Duval (2)	Central Jacksonville	\$2,371.70	\$2,330.61	-1.7%
Escambia (1)	Pensacola	\$2,469.00	\$2,458.32	-0.4%
Hillsborough (1)	Central Tampa	\$3,805.88	\$3,624.32	-4.8%
Leon (1)	Tallahassee	\$2,090.00	\$2,084.80	-0.2%
Miami-Dade (2)	Central Miami	\$4,740.00	\$4,535.25	-4.3%
Orange (2)	Central Orlando	\$2,458.00	\$2,395.80	-2.5%

#### **GEICO** General

	Impacts on Full Coverage			
		10/20/10/1	10/20/10/1	
Region	Description	Full Cov (Incl PIP)	Full Cov (No PIP)	Change
Broward (1)	Central Fort Lauderdale	\$1,340.84	\$1,259.12	-6.1%
Duval (2)	Central Jacksonville	\$970.04	\$926.86	-4.5%
Escambia (1)	Pensacola	\$916.00	\$881.04	-3.8%
Hillsborough (1)	Central Tampa	\$1,206.96	\$1,130.25	-6.4%
Leon (1)	Tallahassee	\$862.15	\$833.03	-3.4%
Miami-Dade (2)	Central Miami	\$1,640.10	\$1,527.30	-6.9%
Orange (2)	Central Orlando	\$1,013.09	\$955.63	-5.7%

10/20/10/1	15/30/10/5		1(
Full Cov (Incl PIP)	Full Cov (No PIP)	Change	(
15/30 I	imits Not Offe	red	

10/20/10/1	25/50/10/2	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$3,650.80	\$3,881.34	6.3%
\$2,371.70	\$2,593.41	9.3%
\$2,469.00	\$2,714.26	9.9%
\$3,805.88	\$4,171.86	9.6%
\$2,090.00	\$2,288.98	9.5%
\$4,740.00	\$4,960.15	4.6%
\$2,458.00	\$2,741.40	11.5%

25/50/10/5 25/50/10/2
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Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$4,180.1	8 \$3,881.34	-7.1%
\$2,723.6	4 \$2,593.41	-4.8%
\$2,834.1	4 \$2,714.26	-4.2%
\$4,455.3	7 \$4,171.86	-6.4%
\$2,384.1	8 \$2,288.98	-4.0%
\$5,359.1	5 \$4,960.15	-7.4%
\$2,885.6	0 \$2,741.40	-5.0%

on	Full	Coverage	
10/	1	10/20/10/1	

10/20/10/1	15/30/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$1,340.84	\$1,403.61	4.7%
\$970.04	\$1,020.27	5.2%
\$916.00	\$966.20	5.5%
\$1,206.96	\$1,264.28	4.7%
\$862.15	\$897.00	4.0%
\$1,640.10	\$1,671.46	1.9%
\$1,013.09	\$1,061.33	4.8%

10/20/10/1	25/50/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$1,340.84	\$1,501.63	12.0%
\$970.04	\$1,082.03	11.5%
\$916.00	\$1,017.21	11.0%
\$1,206.96	\$1,358.06	12.5%
\$862.15	\$940.48	9.1%
\$1,640.10	\$1,758.00	7.2%
\$1,013.09	\$1,128.64	11.4%

Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$1,583.35	\$1,549.59	-2.1%
\$1,125.21	\$1,081.63	-3.9%

25/50/10/5 25/50/10/10

φ1,120.21	\$1,001.03	-3.970
\$1,052.17	\$1,022.05	-2.9%
\$1,434.77	\$1,341.36	-6.5%
\$969.60	\$941.05	-2.9%
\$1,870.80	\$1,713.99	-8.4%
\$1,186.10	\$1,121.31	-5.5%

Platinum A Rating Example

#### **Progressive American**

Note: BI and UM limits of 15/30 not offered	Impacts on Full Coverage
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		10/20/10/1	10/20/10/1	
Region	Description	Full Cov (Incl PIP)	Full Cov (No PIP)	Change
Broward (1)	Central Fort Lauderdale	\$2,939.00	\$2,786.20	-5.2%
Duval (2)	Central Jacksonville	\$2,319.00	\$2,224.20	-4.1%
Escambia (1)	Pensacola	\$1,974.00	\$1,903.60	-3.6%
Hillsborough (1)	Central Tampa	\$2,958.00	\$2,788.80	-5.7%
Leon (1)	Tallahassee	\$1,711.00	\$1,659.80	-3.0%
Miami-Dade (2)	Central Miami	\$3,138.00	\$2,945.80	-6.1%
Orange (2)	Central Orlando	\$2,470.00	\$2,336.00	-5.4%

10/20/10/1	15/30/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change

15/30 Limits Not Offered

10/20/10/1	25/50/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$2,939.00	\$3,229.92	9.9%
\$2,319.00	\$2,562.72	10.5%
\$1,974.00	\$2,143.20	8.6%
\$2,958.00	\$3,255.16	10.0%
\$1,711.00	\$1,865.88	9.1%
\$3,138.00	\$3,326.72	6.0%
\$2,470.00	\$2,697.20	9.2%

25/	50	10/	/5	25	/50	/10	/10
231	50,	10,	9	231	50	10	10

	Full Cov (Incl PIP)	Full Cov (No PIP)	Change			
ſ	\$3,382.72	\$3,332.01	-1.5%			
ľ	\$2,657.52	\$2,630.78	-1.0%			
ľ	\$2,213.60	\$2,193.83	-0.9%			
	\$3,424.36	\$3,362.23	-1.8%			
	\$1,917.08	\$1,902.40	-0.8%			
	\$3,518.92	\$3,443.75	-2.1%			
	\$2,831.20	\$2,787.67	-1.5%			

#### State Farm

#### Impacts on Full Coverage 10/20/10/1 10/20/10/1

		10/20/10/1	10/20/10/1	
Region	Description	Full Cov (Incl PIP)	Full Cov (No PIP)	Change
Broward (1)	Central Fort Lauderdale	\$1,601.26	\$1,488.19	-7.1%
Duval (2)	Central Jacksonville	\$1,156.56	\$1,101.39	-4.8%
Escambia (1)	Pensacola	\$1,029.54	\$981.73	-4.6%
Hillsborough (1)	Central Tampa	\$1,922.50	\$1,754.41	-8.7%
Leon (1)	Tallahassee	\$894.22	\$861.42	-3.7%
Miami-Dade (2)	Central Miami	\$2,401.36	\$2,162.31	-10.0%
Orange (2)	Central Orlando	\$1,346.90	\$1,251.59	-7.1%

10/20/10/1	15/30/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$1,601.26	\$1,573.42	-1.7%
\$1,156.56	\$1,160.55	0.3%
\$1,029.54	\$1,033.46	0.4%
\$1,922.50	\$1,848.86	-3.8%
\$894.22	\$901.15	0.8%
\$2,401.36	\$2,245.78	-6.5%
\$1,346.90	\$1,318.46	-2.1%

10/20/10/1	25/50/10/5	
Full Cov (Incl PIP)	Full Cov (No PIP)	Change
\$1,601.26	\$1,645.82	2.8%
\$1,156.56	\$1,213.96	5.0%
\$1,029.54	\$1,080.19	4.9%
\$1,922.50	\$1,928.71	0.3%
\$894.22	\$941.23	5.3%
\$2,401.36	\$2,316.99	-3.5%
\$1,346.90	\$1,372.74	1.9%

#### 25/50/10/5 25/50/10/10

Full Cov (Incl PIP)	Full Cov (No PIP)	Change			
\$1,758.88	\$1,670.48	-5.0%			
\$1,269.12	\$1,228.53	-3.2%			
\$1,127.99	\$1,093.74	-3.0%			
\$2,096.80	\$1,954.79	-6.8%			
\$974.03	\$948.58	-2.6%			
\$2,556.05	\$2,340.43	-8.4%			
\$1,468.04	\$1,392.94	-5.1%			

### **Michael Carlson**



As the executive director of PIFF, Michael Carlson brings substantial experience in legislative and executive leadership to this role. Prior to joining PIFF, Carlson served as the Director of Legislative Affairs and later the Deputy Chief of Staff for the Department of Financial Services. He has also served as the Staff Director of the Insurance Committee and the Economic Development, Trade, and Banking Committee in the Florida House of Representatives. Michael is an attorney admitted to practice law in Florida and Georgia and has been named one of the "Legal Elite" by Florida Trend.

## **Gerald Wester**

### Consultant



Gerald Wester is a partner of Capital City Consulting, LLC. Having more than 26 years of lobbying experience and an extensive knowledge in financial services and health care, Gerald has represented numerous clients before the Florida Legislature and State Agencies.

Gerald began in 1987 as a private sector governmental consultant after a 12-year career in insurance regulation, where he served in various management positions within Florida's Insurance Department, including 4 years as chief of the regulatory staff.

Gerald graduated from the Florida State University with a Bachelor of Science in Accounting and a Masters in Public Administration.



## Paul P. Sanford

Mr. Sanford is a graduate of the University of Florida with a B.A in Political Science and he is also a graduate of Vanderbilt Law School. Mr. Sanford joined the law firm of Rogers, Towers, Bailey, Jones & Gay in Jacksonville in 1975. During the years1975 through 1979, he was engaged in commercial litigation, with a primary emphasis on construction contract litigation and surety bond defense litigation. Mr. Sanford was the Senior Partner in charge of the Rogers Towers Tallahassee office from 1980-2001, when he opened his own law office as Paul P. Sanford & Associates.

In 1980, Mr. Sanford began representing a number of business clients in legislative matters before the Florida Legislature. He also commenced an administrative law practice, with primary emphasis on the Department of Insurance, Department of Revenue and other health care matters. Mr. Sanford represents businesses, insurers and health maintenance organizations on various types matters, such as licensing, acquisitions, mergers, form filings, rate filings, market conduct examinations, financial examinations, administrative complaints. Mr. Sanford also represents clients on tax issues and disputes with the Department of Revenue. In recent years, the emphasis of Mr. Sanford's legislative practice has been on financial services, insurance, and life and health issues, including availability and affordability of health insurance, benefit packages, contracts and forms, premium rates, provider contracts, and related matters. He participated in the rewrite of the insurance code during Sunset in 1982 and in the years 1989 through 1993. He continues to represent numerous clients on all types of insurance, business and tax issues.

Mr. Sanford has been involved with numerous political activities, including: 1982-1994-Served on the Florida Insurance Council Board of Directors; 1989-Elected president of the Florida Insurance Council; 1990-Appointed to the Insurance Premium Tax Task Force by Senate President Bob Crawford ;1997-2000-Served as General Counsel for the Florida Birth-Related Neurological Injury Compensation Association.

Mr. Sanford currently acts as Legislative Counsel for Blue Cross and Blue Shield of Florida and the American Council of Life Insurers. Other governmental affairs clients include: Amerada Hess Corp., Asurion Corporation, FCCI Insurance Group, Florida Association of Health Plans, Florida Insurance Council, Florida Power & Light Company, Florida Life & Health Guaranty Association, JM Family Enterprises, Inc.

Contact Information: 106 South Monroe Street, Tallahassee, FL 32301 Phone: 850-222-7200 Facsimile: 850-222-7204 E-Mail Address: paulsanf@aol.com

### Paul Jess Biography

*FJA Deputy Executive Director, General Counsel, Lobbyist.* FJA's Deputy Executive Director and chief lawyer, Mr. Jess, a Martindale-Hubbell "AV" rated lawyer, also serves as an FJA lobbyist and staff liaison for several FJA committees. Prior to joining the FJA staff in 1988, he practiced law with the firm of Akerman, Senterfitt & Eidson, concentrating in commercial litigation. Mr. Jess also served as an intelligence officer in the U.S. Navy and, until his retirement in 2003 at the rank of Captain, served as the Reserve Intelligence Area Commander for Florida. Mr. Jess earned his J.D. from the FSU College of Law with High Honors and received his B.S.S.W. from The Ohio State University.

## William A. Bell

William Bell is General Counsel of the Florida Hospital Association. He received his Master of Education degree from the University of Miami and his Juris Doctor from Southern Methodist University.

He currently serves on the Board of Directors for the Patient Safety Organization of Florida, the Florida Academy of Healthcare Attorneys, and the Florida Medical Malpractice Joint Underwriting Association. He also served on the Board of the National Health Lawyers Association.

### **Bio for Monte Stevens – Florida Medical Association**

Monte Stevens is the Director of Government Affairs and Public Policy for the Florida Medical Association (FMA). In this capacity he represents FMA members to the Florida Legislature and executive branch.

Prior to coming to the FMA, Monte had a lengthy career working for multiple state government agencies. For the five years immediately before he arrived at the FMA he served as Government Affairs Director for the Florida Office of Insurance Regulation (OIR) where he was responsible for representing the agency in the Legislative process and with the Florida Cabinet. In this capacity, Monte worked at the highest levels of state government on numerous difficult and controversial issues. Prior to his time at OIR, Monte was on the staff for the Majority Office for the Florida House of Representatives under Speaker Marco Rubio and was Deputy Director of Legislative Affairs for the Agency for Health Care Administration and the Department of Financial Services.

Monte came to Tallahassee in 2002 after a successful career as a collegiate debate coach and instructor, culminating with a stint as Deputy Director of Debate at Harvard University. He majored in Political Science at the University of Missouri-Kansas City and studied Communication Studies during graduate school at Kansas State University.

### Paul Lambert, Florida Chiropractic Association, General Counsel

A graduate from Florida State College of Law, Paul has been the FCA's general counsel since 1977. While advising on all legislative matters, Paul brings national perspective to chiropractic issues also serving as president of the National Association of Chiropractic Attorneys.

### G. Donovan Brown

G. Donovan Brown is a Counsel for State Government Relations with the Property and Casualty Insurers Association of America (PCI). In this position he handles all facets of state government relations for PCI in Florida, Alabama and Mississippi.

Brown has spent a decade in government and law. He came to PCI from Foley & Lardner LLP, where he was an associate. In that position, he counseled and represented clients on matters pending before the Florida legislature and state executive agencies, specifically the Florida Office of Insurance Regulation and the Florida Department of Financial Services. Previously, he was an associate at Akerman Senterfitt LLP, and prior to his legal career, he served as a special assistant to Governor Jeb Bush and deputy chief of counterdrug law enforcement, also under Governor Bush. Brown excelled in his legal career and has been named to Florida Trend's Legal Elite as an up-and-coming attorney.

He is a graduate of the University of Florida's Levin College of Law and also earned a bachelor's degree in business administration from the University of Florida.

He resides in Tallahassee, Florida with his wife, Audrey and two children.

### **Adam Levine**

Adam Levine graduated from Lehigh University (Bethlehem, PA) with a Bachelor of Arts in Biology and minors in Psychology and the Classics before graduating from the Albany Medical College (Albany, NY) with an M.D. Adam then completed a residency in Obstetrics and Gynecology at the Medical University of South Carolina (Charleston, SC) before completing a fellowship in Reproductive Endocrinology and Infertility at Johns Hopkins University School of Medicine(Baltimore, MD). Adam moved to Tampa Bay and entered a busy private practice in 1998. After a mid-life crisis Adam entered Stetson University College of Law's night program in 2006, graduated in 2009, and opened a law practice after passing the Florida Bar focusing on health and administrative law and civil litigation. Adam became interested in Florida No-Fault and personal injury protection when several of his clients experienced difficulty related to Hillsborough County's attempt to regulate Personal Injury Protection Clinics. As a result, Adam met Attorney Luke Lirot and became involved with his constitutional challenge to the 2012 PIP changes (2012 House Bill 119). This challenge remains ongoing and the First District Court of Appeal recently reversed the Trial Court's temporary injunction. Also as a result of this challenge, Luke Lirot and Adam became the General Counsel for the Florida State Massage Therapy Association. Adam also currently serves as an Adjunct Professor of Law at Stetson teaching Introduction to the Physical Exam and Medical Records (1 credit), Deposing Medical Experts (1 credit), and Medical Jurisprudence (3 credits), and at the end of November will be a Visiting Professor of Law at Victoria University College of Law and Justice in Melbourne Australia teaching Advocacy and Communication.

THE FLORIDA SENATE	
APPEARANCE RECO	DRD
(Deliver BOTH copies of this form to the Senator or Senate Professional Meeting Date	Staff conducting the meeting)
Topic <u>Citizens</u> Eligibility for non-residents	Bill Number
Name John Sebree	(if applicable) Amendment Barcode (if applicable)
Job Title Sr. Vice President of Public Policy	(ij uppricuore)
Address 200 S. Monroe St.	Phone 850 224-1400
Street <u>Lallahassee</u> , <u>FL</u> <u>3230</u> <u>City</u> <u>State</u> <u>Zip</u>	E-mail John SE FAR. ORG
Speaking: For Against Information	
Representing Florida Realtors	
Appearing at request of Chair: Yes No Lobbyist	registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

## THE FLORIDA SENATE

## **APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professiona	I Staff conducting the meeting)
Meeting Date	
Topic Personal Auto Insurance	Bill Number
Name Sandra Starnes	(if applicable)
Job Title Director, Property + Casualty Product	· Review (if applicable)
Address 200 E. Gaines St.	Phone 850 - 413-5344
	E-mail Sandra. Starnes Ofloir.
City State Zip	Com
Speaking: For Against Information	
Representing Office of Insurance Regi	ulation
	registered with Legislature: Yes Ko

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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THE FLORIDA SENATE	
APPEARANCE RECO	DRD /
(Deliver BOTH copies of this form to the Senator or Senate Professiona	Staff conducting the meeting)
Meeting Date	
Topic PiP/BI	Bill Number
Name MiCHAFL W. CARLSON	(if applicable) Amendment Barcode (if applicable)
Job Title Executive Director	(ij uppricuore)
	Phone 850 547 7425
Street TLII. FL 32301	E-mail Michael. Curlson @
City State Zip	PiFF. net
Speaking: For Against Information	
Representing Personal Insurance Federation	~
Appearing at request of Chair: Ves No Lobbyist	registered with Legislature: Tes No

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THE FLORIDA SENATE **APPEARANCE RECORD** (Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting) Meeting Date

Topic PIS				Bill Number	
Name Adraw	evince			_ Amendment Barcode	(if applicable) (if applicable)
Job Title	/				
	uce Huis t.	3 63		_ Phone_ 727.5/2-196	8
Street <u>Corrace</u> A City	7(42	/=C	33767 Zip	E-mail Ascaure CA	nsn. an
Speaking: For	Against	Inform	mation		
Representing	ORIDA SHATE	Massacci	Their of ty	Association	
Appearing at request of		No		ist registered with Legislature:	Yes No manifed in
			1		- he heard at this

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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THE FLORIDA SENATE	
APPEARANCE REC	ORD
$\frac{10/5/2033}{Meeting Date}$ (Deliver BOTH copies of this form to the Senator or Senate Profession	al Staff conducting the meeting)
Торіс	Bill Number
Name Gerald Wester	(if applicable) Amendment Barcode (if applicable) (if applicable)
Job Title	
Address 101 E College Suite 501	Phone 850 445 7256
Street TON FI 3230/ City State Zip	E-mail Gloster@ Capeity consult.
Speaking: For Against LInformation	
Representing <u>AMERICAN INSURANCE</u> ASSOCI	ation
Appearing at request of Chair: Yes No Lobbyis	t registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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**THE FLORIDA SENATE** 

## **APPEARANCE RECORD**

$\frac{5 \text{ NOV 2013}}{Meeting Date}$ (Deliver BOTH copies of this form to the Senator or Senate Profession	al Staff conducting the meeting)
Topic PIP Name PAUL JESS	Bill Number
Job Title	
Address 218 S MONROE ST	Phone 224-9403
TALLA WASSEE FL 323DL City State Zip	E-mail
Speaking: For Against Information	
Representing FLORIDA JUSTICE AS	SOCIATION
	st registered with Legislature: 📈 Yes 🗌 No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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## **APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Profession	nal Staff conducting the meeting)
- Meleting Date	
	Bill Number
1.11 Hall	(if applicable)
Name C/1/ /PE//	Amendment Barcode
Job Title General Coursel	(if applicable)
Address 306 E College Are	Phone 222 - 9800
Street F1 32301	E-mail bill Ofha. of
City State Zip	
Speaking: For Against Information	2
Representing <u>FIA</u> , <u>Haspital</u>	SN
Appearing at request of Chair: Yes No Lobbyis	st registered with Legislature:

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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T	HE F	LORI	da S	ENATE		

## **APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Profess	sional Staff conducting the meeting)
Meeting Date	
TopicBI	Bill Number <i>dr AFT</i> BIb; //
Name PAULWATSON LAMBERT	Amendment Barcode
Job Title General Counsel,	
Address 502 North Adams ST.	Phone 850 224-5353 PlamberTepaullamberTlaw.cum
TALLAHASSEE FL 30301	_ PlamberT @ paullamberTlaw. cun
City State Zip	
Speaking: For Against Information	
Representing Florida Chinopractic A:	SSOCIATION
Appearing at request of Chair: Yes No Lobb	oyist registered with Legislature: Yes No
•	

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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## THE FLORIDA SENATE APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date	
Topic <u>PIP</u> Name <u>Donovan</u> Brown	Bill Number
Job Title	
Address 200 S. Mon Roe St	Phone
Talf F2 32301	E-mail
City     State     Zip       Speaking:     For     Against     Information       Representing     PC-I     Information	
	st registered with Legislature:

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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### THE FLORIDA SENATE APPEARANCE RECORD



(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date

Topic	Citiz	ENS PRE	PENTY JU	is.	Bill Number	(:f === lie = blo)
Name	JOLY	Rollins			Amendment Barcode	(if applicable) (if applicable)
Job Title	ChIEI	= RISK	OFFICER			(ij appricable)
Address	2312	- Kilkan	4 CAR Blu	d	Phone 390-	
Stree City	TALL	THASSEE	FI 32 State Z	<u>369</u> Tip	E-mail John Tollins	Ccitizcus Pla. cum
Speaking:	For	Against	Information			
Represer	nting	CITRENS	PRUDENTY	7450	INAYCE	
Appearing at	t request of C	hair: 🛛 Yes 🗌	No	Lobbyist	t registered with Legislatur	re: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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## CourtSmart Tag Report

Room: EL 110 Caption: Sena	) ate Banking and Insurance	Case: Judge:	Туре:	
	5/2013 1:36:03 PM 5/2013 3:29:49 PM Leng	th: 01:53:47		
1:36:05 PM	Meeting called to order.			
1:36:20 PM	Roll call.	ad Otava Durragasia ra	innetion and his new position of Cons	
1:36:55 PM Advocate.	Chairman Simmons announce	ed Steve Burgess's re	signation and his new position as Cons	umer
1:38:48 PM	Senator Clemens recognized.			
1:39:21 PM	Senator Richter recognized.			
1:39:55 PM 1:42:02 PM	Senator Hays recognized.	oning statement rega	rding commercial rating issues for out	of state
1.42.02 FIVI	residents.	bening statement rega	ruing commercial rating issues for out	UI State
1:43:03 PM		egarding out of state r	esidents insurance coverage (continue	d from last
1:45:13 PM			Risk Officer, Citizens Property Insuran	
1:46:56 PM 1:51:05 PM	Chairman Simmons asked Mi Chairman Simmons asked Mi		f overview to bring senators up to date	•
1:52:08 PM	Mr. Rollins begins to talk about		non-residency issue.	
1:53:11 PM	Almost 40% of Citizens busin	ess is rental and/or se		
1:54:29 PM		roperty being insured	vs. mailing address? Is there any abili	ity to compare
1:55:19 PM	the addresses? Of the 84% with Florida addre	esses 27% do not ma	ch property address	
1:55:50 PM			mailing addresses and 2.2% out of the	country.
1:56:41 PM	Senator Hays recognized.		· · · · · · · · · · ·	-
1:56:55 PM 1:57:30 PM	What is unique about the rate Mr. Rollins responds to Senat		addresses outside of Florida?	
1:58:52 PM			subsidize insurers who live outside of F	-lorida.
2:00:07 PM	Chairman Simmons responds			
2:01:22 PM			d in Florida to ascertain they are Flori	da resident
2:02:22 PM 2:02:33 PM	Also suggested voting records Is this possible?	s would indicate reside	ency.	
2:02:40 PM		is not a statewide dat	a base for property appraiser records.	
2:03:29 PM	Chairman Simmons asked if t		tabases or 67 different ones.	
2:03:44 PM 2:04:54 PM	Mr. Rollins said 67 different of		urate and 16% are receiving a rate be	pofit
2:05:33 PM	Senator Detert recognized.		diate and 10% are receiving a rate bei	lent.
2:05:59 PM	Are the insurers paying more		r are they saying this is their primary he	ome?
2:06:19 PM 2:08:13 PM	Chairman Simmons responds Senator Detert asks follow up		ely identify insurers.	
2:08:32 PM			nem in our non-actuariarily sound prog	ram.
2:08:56 PM	Chairman Simmons says yes		,,	
2:09:23 PM	Mr. Rollins says there is a sea		4	4
2:10:02 PM 2:10:28 PM	Senator Detert responds to M		tes across the state, but one way to rat	le.
2:10:43 PM			s, to adjust to an actuarial sound rate.	
2:11:18 PM	Mr. Rollins responds.			
2:12:00 PM 2:12:56 PM		garding "true up" that	was in SB 1770, which was removed.	
2:12:56 PM 2:13:11 PM	Senator Hays recognized. Asks for clarification regarding	g the rates.		
2:13:52 PM	Senator Margolis recognized.	She would like to he	ar from lobbyists and realtors.	
2:14:44 PM	Chairman Simmons recognize			ntol
2:15:15 PM 2:16:13 PM	Rental owners will pass cost a		iling address - what's seasonal and rei	ntal.
2:16:24 PM	Chairman Simmons recognize			
2:17:31 PM	Mr. Rollins responds to Senat	or Clemens.		

- 2:17:46 PM There is a seasonal surcharge. Only 10% peril and 5% wind storm. 2:18:05 PM Senator Clemens asks follow up question. 2:18:37 PM Mr. Rollins responds. 2:19:03 PM Senator Clemens would like to see a separation of the seasonal vs rental. Mr. Rollins says it can be accomplished and he will get that information to the committee. 2:19:30 PM Chairman Simmons poses question to Mr. Rollins re: wind only policies. 2:19:49 PM Mr. Rollins responds. 2:20:10 PM Senator Montford recognized. 2:21:44 PM 2:21:53 PM Of the 180K non-Florida policies, where are they located? Mr. Rollins says they have the ability to breakdown by county. Vast majority are around coastal area. 2:22:18 PM 2:22:44 PM Senator Montford asks follow up. 2:23:26 PM If we can identify students as residents and non-residents, why can't we identify same for policies. 2:23:53 PM Mr. Rollins responds that we can change the collection information and there may be an error rate. 2:24:26 PM Chairman Simmons asks Mr. Rollins if we can ask if insured is a resident. 2:25:13 PM Mr. Rollins responds that Citizens will do what they're directed to do by law. 2:26:16 PM Chairman Simmons asks Mr. Rollins to move forward. with commerical residential market share. 2:27:53 PM Mr. Rollins speaks to commerical lines. Heavily weighted towards condominiums. 2:28:29 PM 2:28:56 PM What is the rate inadequacy? Mr. Rollins responds to Chairman Simmons's question. 2:29:09 PM Dual mandate - to calculate an actuariarly sound rate and glide path. 2:31:42 PM Senator Margolis recognized. 2:32:16 PM 2:32:41 PM There are pockets of rate inadequacy all over the state, says Mr. Rollins. 2:33:28 PM Senator Clemens recognized. 2:33:45 PM Mr. Rollins responds. 2:34:25 PM Follow up by Senator Clemens re rate differential between 1 mile in and 2 miles in from coast. 2:35:28 PM Mr. Rollins responds. 2:36:56 PM Senator Hays recognized. 2:37:24 PM Does OIR still downgrade your request and how do they justify it with rate inadequacy? 2:37:45 PM Mr. Rollins responds. 2:39:42 PM Chairman Simmons asks about slide 13 - 57% by private insurers and 43% by Citizens. Is this fair to the private insurers? 2:40:32 PM Aren't we competing against private insurers? 2:40:39 PM Mr. Rollins responds. Chairman Simmons - how much of the market has Citizens been acquiring? 2:40:55 PM 2:41:14 PM Mr. Rollins directs committee to slide 15. 2:42:48 PM Trend to higher risk buildings. Chairman Simmons thanks Mr. Rollins for his time. 2:42:58 PM Chairman Simmons directs committee to draft bill regarding repeal of PIP. 2:43:39 PM Chairman Simmons speaks to PIP, BI and emergency MED pay coverages. 2:44:10 PM 2:50:09 PM Chairman Simmons recognizes Sandra Starnes, Director, Property & Casualty Product Review. 2:50:37 PM Ms. Starnes begins her presentation. 2:57:51 PM Part 2 of the presentation. 3:00:01 PM Chairman Simmons poses question to Ms. Starnes. 3:02:43 PM Senator Detert recognized. 3:03:53 PM Senator Detert has a question regarding slide 13 regarding no fault and tort system. 3:04:25 PM Ms. Starnes replies. 3:04:51 PM Senator Hays recognized. What would happen to premiums if we add in "loser pays in court." 3:04:57 PM Ms. Starnes says she can run numbers. 3:05:22 PM 3:05:51 PM Chairman Simmons recognizes Michael Carlson, Executive Director, Personal Insurance Federation of Florida. 3:06:21 PM Mr. Carlson begins his presentation. 3:07:47 PM Chairman Simmons recognizes Adam Levine, Florida State Massage Therapy Association. 3:08:34 PM Mr. Levine speaks to over utilization and asks that medical providers be included in conversations. 3:09:18 PM Chairman Simmons recognizes Gerald Wester, American Insurance Association. 3:09:48 PM Mr. Wester addresses the committee. 3:12:50 PM Chairman Simmons recognizes Paul Jess, Deputy Executive Director, General Counsel, Florida Justice Assoc. 3:13:58 PM Mr. Jess addresses the committee. Chairman Simmons recognizes Paul Sanford, Legislative Counsel for Blue Cross. 3:18:26 PM
- 3:18:59 PM Mr. Sanford addresses the committee.

**3:21:37 PM** Chairman Simmons recognizes Bill Bell, General Counsel, Florida Hospital Association.

**3:21:54 PM** Mr. Bell addresses the committee.

- **3:22:52 PM** Chairman Simmons recognizes Paul Lambert, General Counsel, Florida Chiropractic Assoc.
- **3:23:35 PM** Mr. Lambert addresses the committee.
- **3:24:22 PM** Chairman Simmons recognizes Donovan Brown, Property Casualty Insurers Assoc. of America.
- **3:25:27 PM** Mr. Brown addresses the committee.
- **3:29:20 PM** Meeting adjourned.



THE FLORIDA SENATE

Tallahassee, Florida 32399-1100

COMMITTEES:

Governmental Oversight and Accountability, Chair Appropriations Subcommittee on Finance and Tax, Vice Chair Appropriations Appropriations Subcommittee on Transportation, Tourism, and Economic Development Banking and Insurance Commerce and Tourism Judiciary Rules

JOINT COMMITTEES: Joint Legislative Auditing Committee Joint Select Committee on Collective Bargaining

SENATOR JEREMY RING 29th District

November 5, 2013

Chairman David Simmons 406 Senate Office Building 404 S. Monroe Street Tallahassee, FL 32399-1100

Dear Chair Simmons,

I am requesting to be excused from the Banking and Insurance scheduled for November 5<sup>th</sup> due to the fact that I was meeting with President Gaetz and Senator Gardiner regarding legislation during the meeting.

Thank you in advance for considering this request to be excused from the Commerce and Tourism meeting scheduled for November 5<sup>th</sup>. Please do not hestiate to contact me if you have any questions.

Sincerely,

Jumy Ring

Jeremy Ring Senator District 29

REPLY TO:

**5**790 Margate Boulevard, Margate, Florida 33063 (954) 917-1392 FAX: (954) 917-1394

🗖 405 Senate Office Building, 404 South Monroe Street, Tallahassee, Florida 32399-1100 (850) 487-5029

Senate's Website: www.flsenate.gov