



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

1. **Title of Project:** Junior Achievement Workforce Readiness Programs Expansion

2. **Senate Sponsor:** Bill Montford

3. **Date of Submission:** 12/01/2017

4. **Project/Program Description:**

Junior Achievement’s Workforce Readiness programs and Graduation Pathways expands the partnership between Junior Achievement’s (JA) business and education partners providing additional rigor and relevance to the School Districts’ development and implementation of Career/Workforce, Financial and Entrepreneurship education. Junior Achievement leverages their business partners by recruiting volunteers in the delivery of the proven JA programs and experiential learning inside the classroom. Volunteers and students use Junior Achievement’s professionally prepared materials at a cost of \$5 per student. Junior Achievement of Florida empowered 334,437 students in 2015-16. The Florida Legislature appropriated \$500,000 for the 2016-17 school year to increase statewide participation by 10,870 students in four of Junior Achievement’s workforce readiness programs. This request reflects the success of the 2016 appropriations and seeks to expand statewide impact.

5. **State Agency Contacted?** No

a. If yes, which state agency?

b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?
Department of Education

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
715,444		715,444

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

Type	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	4,413,230	86.1%
Other	0	0.0%
TOTAL	4,413,230	86.1 %

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 5,128,674



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9. Previous Year Funding Details:

- Has funding been provided in a previous state budget for this activity? No
- In the previous 5 fiscal years, how many years was funding provided? (Optional)
- What is the most recent fiscal year the project was funded?
- Were the funds provided in the most recent fiscal year subsequently vetoed?
- Complete the following Worksheet.

FY:	Input Prior FY Appropriation for this project for FY 2017-18		
	(If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
Column:	A	B	C
Funds Description:	Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *	Total Funds Appropriated (Column A + Column B)
Input Amounts:			

10. Is future-year funding likely to be requested?

No

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

102,626 students will be provided 1 or more of JA's 11 workforce readiness programs. As a result of their participation in a JA program, students will be better prepared to succeed in the classroom and leave school with the knowledge, skills and attitudes necessary for success in a post-secondary educational program which translates into them being less likely to drop out of school. Additionally, a Rural Outreach Initiative will be undertaken.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Junior Achievement programs will be provided without cost to an expanded student population.

c. How will the funds be expended?

Spending Category	Description	Amount
Administrative Costs		
<input type="checkbox"/> Executive Director/Project Head Salary and Benefits		
<input type="checkbox"/> Other Salary and Benefits		



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<input checked="" type="checkbox"/> Expense/Equipment/Travel/Supplies/Other	Program materials and delivery	37,973
<input type="checkbox"/> Consultants/Contracted Services/Study		
Operational Costs		
<input type="checkbox"/> Salary and Benefits		
<input checked="" type="checkbox"/> Expense/Equipment/Travel/Supplies/Other	Program materials and delivery	677,471
<input type="checkbox"/> Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation		
<input type="checkbox"/> Construction/Renovation/Land/Planning Engineering		
TOTAL		715,444

d. What are the direct services to be provided to citizens by the appropriations project?

see 11a

e. Who is the target population served by this project? How many individuals are expected to be served?

At-risk youth, grade school students, high school students

f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Students will be provided specific curriculum regarding work force training and encouraged to stay in school.

g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Corrective action.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.

N/A

13. Requestor Contact Information:

- a. Name: Steve St. Amand
- b. Organization: Junior Achievement of Florida
- c. Email: steve@jax.com
- d. Phone Number: (904)398-9944



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14. Recipient Contact Information:

a. **Organization:** Junior Achievement of Florida

b. **County:** Pinellas

c. **Organization Type:**

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Entity
- University or College
- Other (Please specify)

d. **Contact Name:** Steve St. Amand

e. **E-mail Address:** steve@jajax.com

f. **Phone Number:** (904)398-9944

15. If there is a registered lobbyist, fill out the lobbyist information below.

a. **Name:** Jerry McDaniel

b. **Firm:** Southern Strategy Group

c. **Email:** mcdaniel@sostrategy.com

d. **Phone Number:** (850)566-6068