



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

1. **Title of Project:** Florida Ready to Work

2. **Senate Sponsor:** Jeff Brandes

3. **Date of Submission:** 12/24/2017

4. **Project/Program Description:**

Provide a workforce skills training and credentialing program as authorized by s. 445.06, F.S.

5. **State Agency Contacted?** Yes

a. If yes, which state agency? Department of Economic Opportunity

b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
3,000,000		3,000,000

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

Type	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	0	0.0%
Other	0	0.0%
TOTAL	0	0.0 %

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 3,000,000

9. **Previous Year Funding Details:**

a. Has funding been provided in a previous state budget for this activity? Yes

b. In the previous 5 fiscal years, how many years was funding provided? (Optional) 4

c. What is the most recent fiscal year the project was funded? 2017-18

d. Were the funds provided in the most recent fiscal year subsequently vetoed? No

e. Complete the following Worksheet.

FY:	Input Prior FY Appropriation for this project for FY <u>2017-18</u>
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	(If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
Column:	A	B	C
Funds Description:	Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *	Total Funds Appropriated (Column A + Column B)
Input Amounts:		2,500,000	2,500,000

10. Is future-year funding likely to be requested?

Yes

a. If yes, indicate non-recurring amount per year.

\$3,000,000

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

Florida Ready to Work is a scalable, research-based workforce training solution that will measure jobseekers essential soft skills and foundational career training readiness skills in math and reading – the combination of transferable, sustainable skills required for most all jobs in Florida today.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

This comprehensive solution offers state colleges, technical centers, regional CareerSource boards, high schools and other community-based workforce education/development partners a cost-effective method to determine jobseeker readiness for occupation-specific training, and to provide targeted, step-by-step remediation for those jobseekers who are 'not ready.' The tool will further predict successful completion of occupation-specific training programs, thereby maximizing the best use and return on investment of taxpayer funded training, while accelerating jobseeker transition from training to employment. The program also provides the regional CareerSource boards a mechanism to fully comply with the federal requirement to provide an "initial assessment of skill levels including literacy, numeracy and English language proficiency, as well as aptitudes, abilities (including skills gaps)" per section 134(c)(2) of WIOA and the Joint Final Rule - Reg. 678.430.

c. How will the funds be expended?

Spending Category	Description	Amount
Administrative Costs		



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<input type="checkbox"/> Executive Director/Project Head Salary and Benefits		
<input type="checkbox"/> Other Salary and Benefits		
<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> Consultants/Contracted Services/Study		
Operational Costs		
<input type="checkbox"/> Salary and Benefits		
<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input checked="" type="checkbox"/> Consultants/Contracted Services/Study	Contracted services, existing competitively bid contract, payment based on defined deliverables and performance measures. With the \$3,000,000 approximately 50% allocated for training, 40% for assessments and credentialing, and 10% for customer, implementation and project management services.	3,000,000
Fixed Capital Construction/Major Renovation		
<input type="checkbox"/> Construction/Renovation/Land/Planning Engineering		
TOTAL		3,000,000

d. What are the direct services to be provided to citizens by the appropriations project?

The program can provide training for up to 500,000 students and jobseekers annually, so nearly every new student enrolled in a state college, technical center occupational training program, and all unemployed/underemployed jobseekers receiving public assistance (SNAP and TANF) could participate.

e. Who is the target population served by this project? How many individuals are expected to be served?

Underskilled, unemployed and underemployed Florida jobseekers. Unlimited online career readiness skills training for up to 500,000 jobseekers and assessment/credentialing services for up to 20,000 jobseekers.



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- f. **What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

Improve the career readiness skills and employability of underskilled, unemployed, and underemployed jobseekers. Measures include, but are not limited to, number of jobseekers: 1) using training/activity and time/learning gains; 2) taking the assessments; 3) earning the credentials; 4) gaining and retaining employment and/or achieving wage gains.

- g. **What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

Withholding of funds.

12. **The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**

N/A

13. **Requestor Contact Information:**

- a. **Name:** Teresa Chasteen
- b. **Organization:** WIN Learning
- c. **Email:** tchasteen@winlearning.com
- d. **Phone Number:** (865)717-3333

14. **Recipient Contact Information:**

- a. **Organization:** Department of Economic Opportunity
- b. **County:** Statewide
- c. **Organization Type:**
 - ☐ For Profit
 - ☐ Non Profit 501(c) (3)
 - ☐ Non Profit 501(c) (4)
 - ☐ Local Entity
 - ☐ University or College
 - ☒ Other (Please specify) State Agency
- d. **Contact Name:** Cissy Proctor
- e. **E-mail Address:** Cissy.Proctor@deo.myflorida.com
- f. **Phone Number:** (850)245-7298

15. **If there is a registered lobbyist, fill out the lobbyist information below.**

- a. **Name:** Richard Reeves
- b. **Firm:** RLR Consulting
- c. **Email:** rr@rlrconsult.com
- d. **Phone Number:** (850)445-0622