



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

1. **Title of Project:** National Cyber Partnership - Cyber Training for Veterans

2. **Senate Sponsor:** Dana Young

3. **Date of Submission:** 01/09/2018

4. **Project/Program Description:**

Continue a program providing standalone, fast-track, competency-based cyber classes to Veterans in Florida, including preparation for industry certification exams.

5. **State Agency Contacted?** Yes

a. If yes, which state agency? Department of Economic Opportunity

b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
749,500		749,500

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

Type	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	0	0.0%
Other	0	0.0%
TOTAL	0	0.0 %

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 749,500

9. **Previous Year Funding Details:**

a. Has funding been provided in a previous state budget for this activity? No

b. In the previous 5 fiscal years, how many years was funding provided? (Optional)

c. What is the most recent fiscal year the project was funded?

d. Were the funds provided in the most recent fiscal year subsequently vetoed?

e. Complete the following Worksheet.



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

FY:	Input Prior FY Appropriation for this project for FY 2017-18 (If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
Column:	A	B	C
Funds Description:	Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *	Total Funds Appropriated (Column A + Column B)
Input Amounts:			

10. Is future-year funding likely to be requested?

Yes

a. If yes, indicate non-recurring amount per year.

\$749,500

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

Despite the growth of cybersecurity programs at colleges and universities, the pipeline of qualified job candidates with the skills sought by employers remains insufficient to fill unfilled cyber jobs and meet the associated growing demand, with over 50,000 current open cyber jobs in Florida (Florida Bureau of Labor Statistics). Cyber Partnership will continue to support the development of degree programs with academic partners, and broader vocational programs.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Develop curriculum and provide cyber-security training and job placement for Veterans in Florida. Job training and placement for under employed and unemployed Veterans in Florida.

c. How will the funds be expended?

Spending Category	Description	Amount
Administrative Costs		
<input type="checkbox"/> Executive Director/Project Head Salary and Benefits		
<input checked="" type="checkbox"/> Other Salary and Benefits	Curriculum and Course Planning and Development, and Quality Review.	200,000



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

<input checked="" type="checkbox"/> Expense/Equipment/Travel/Supplies/Other	Classroom rental, Cloud Services, and Marketing Materials.	146,000
<input checked="" type="checkbox"/> Consultants/Contracted Services/Study	Curriculum and Course Planning, Development, Delivery and administration, portal development and management, systems engineering and provisioning, operating agreements, and legal review.	403,500
Operational Costs		
<input type="checkbox"/> Salary and Benefits		
<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation		
<input type="checkbox"/> Construction/Renovation/Land/Planning Engineering		
TOTAL		749,500

d. What are the direct services to be provided to citizens by the appropriations project?

Job training and placement for under employed and unemployed Veterans in Florida.

e. Who is the target population served by this project? How many individuals are expected to be served?

Veterans, jobless persons, university and college students.

f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

This program helps to provide a skilled workforce in the cybersecurity field, where there are a fast increasing number of unfilled positions.

g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Revocation of funds.



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

- 12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**

N/A

- 13. Requestor Contact Information:**

- a. **Name:** Michael Shapiro
- b. **Organization:** National Cyer Partnership
- c. **Email:** mfshapiro@national-cyber.org
- d. **Phone Number:** (813)922-3600

- 14. Recipient Contact Information:**

- a. **Organization:** National Cyer Partnership
- b. **County:** Hillsborough
- c. **Organization Type:**
 - ☐ For Profit
 - ☒ Non Profit 501(c) (3)
 - ☐ Non Profit 501(c) (4)
 - ☐ Local Entity
 - ☐ University or College
 - ☐ Other (Please specify)
- d. **Contact Name:** Michael Shapiro
- e. **E-mail Address:** mfshapiro@national-cyber.org
- f. **Phone Number:** (813)922-3600

- 15. If there is a registered lobbyist, fill out the lobbyist information below.**

- a. **Name:** Slater Bayliss
- b. **Firm:** The Advocacy Group at Cardenas Partners
- c. **Email:** swb@cardenaspartners.com
- d. **Phone Number:** (850)222-8900