



# The Florida Senate

## Local Funding Initiative Request - Fiscal Year 2018-2019

1. **Title of Project:** United HomeCare Teaching Agency and HHA Workforce Training

2. **Senate Sponsor:** Anitere Flores

3. **Date of Submission:** 01/11/2018

4. **Project/Program Description:**

To develop a hands-on and online HHA Training Program that will allow United HomeCare, a State of Florida Designated Home and Community-Based Teaching Agency to provide low-skilled individuals with (75) hours of required training to enter the home health aide vocation with the opportunity for immediate entry into the Home Health Industry. The project will increase jobs in the home health aide sector and help meet the growing demand for home health workers due to a significant aging population thereby helping Florida address the HHA workforce shortage. With over 43 years of experience in Home Health Care, UHC has the capacity and experience to train 480 Home Health Aides (HHAs) annually and is committed to employing 20%-50% in the 1st year of HHA certification.

5. **State Agency Contacted?** No

a. If yes, which state agency?

b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?  
Department of Elder Affairs

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
805,000		805,000

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

Type	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	0	0.0%
Other	0	0.0%
TOTAL	0	0.0 %

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 805,000

9. **Previous Year Funding Details:**



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- Has funding been provided in a previous state budget for this activity? No
- In the previous 5 fiscal years, how many years was funding provided? (Optional)
- What is the most recent fiscal year the project was funded?
- Were the funds provided in the most recent fiscal year subsequently vetoed?
- Complete the following Worksheet.

FY:	Input Prior FY Appropriation for this project for FY 2017-18 (If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
	Column:	A	B
Funds Description:		Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *
Input Amounts:			Total Funds Appropriated (Column A + Column B)

### 10. Is future-year funding likely to be requested?

No

### 11. Program Performance:

#### a. What is the specific purpose or goal that will be achieved by the funds requested?

The purpose of the funds is to develop a hands-on and online HHA Training Program providing low-skilled individuals with (75) hours of required training to enter the home health aide vocation with immediate entry into the Home Health Industry. Increased HHA training will help Florida address the HHA workforce shortage. Using 43+ years of experience in Home Health Care, UHC will train 480 Home Health Aides (HHAs) annually and will employ 20-50% in 1st year. Workforce capacity will increase.

#### b. What are the activities and services that will be provided to meet the intended purpose of these funds?

United HomeCare will provide 75 hours of HHA training to 480 HHAs annually, preparing them for certification and entry into the workforce. Low-income individuals will benefit from entry into the home health aid vocation. Family Caregiving skills and capacity will increase with access to online learning resources available Statewide for citizens who are family caregivers of older and disabled adults.

#### c. How will the funds be expended?

Spending Category	Description	Amount
Administrative Costs		
<input type="checkbox"/> Executive Director/Project Head Salary and Benefits		



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<input type="checkbox"/> Other Salary and Benefits		
<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> Consultants/Contracted Services/Study		
Operational Costs		
<input checked="" type="checkbox"/> Salary and Benefits	Staffing is for 20:1 student /teacher ratio (1) Two Registered Nurse Instructors @ \$81,000 each (2) Two Lab Practitioners / Advisors @ \$70,000 each (3) Two Enrollment Coordinators @ \$35,000 each	372,000
<input checked="" type="checkbox"/> Expense/Equipment/Travel/Supplies/Other	(1) Equipment: mannequins, smart boards = \$18,000 (2) Facility leased space (800 square feet) = \$21,000 per year (3) Total 480) HHA Students Per Year x \$300 curriculum subsidy = \$144,000	183,000
<input checked="" type="checkbox"/> Consultants/Contracted Services/Study	(1) Curriculum Development + \$50,000 (2) Online Platform Development = \$200,000	250,000
Fixed Capital Construction/Major Renovation		
<input type="checkbox"/> Construction/Renovation/Land/Planning Engineering		
TOTAL		805,000

**d. What are the direct services to be provided to citizens by the appropriations project?**

Direct services equal 75 hours of training for 480 Home Health Aides. Direct services also includes on-line family caregiver education and curriculum enhancement for HHA Training to be rolled out in 2nd phase of project. The funding will benefit low-income, unskilled individuals seeking training and employment as home health aides, including citizens who are high school students, single parents, and individuals seeking entry into health professions.



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**e. Who is the target population served by this project? How many individuals are expected to be served?**

Jobless persons, economically disadvantaged persons, and High school students. A total of 480 Home Health Aides and 600 Family Caregivers are expected to benefit annually.

**f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

1) Improve quality of education: 480 Home Health Aides will be trained successfully to obtain certification. Using UHC's 44 years of experience as a provider of care, HHAs will acquire strong competencies in the provision of care. Methodology/Measurement: Certification Pass Rate 96% in first year of training. 2) Increase or improve economic activity: United HomeCare is committed to training 480 HHAs annually. Average salaries for employed HHAs is approximately \$22,000 per year. Bringing a total of \$10.5M in earned wages with a multiplying factor of 1.5 that will add over \$15 million to the local community's economy. Methodology/Measurement: Annual employment survey will determine how many of the trained HHAs were employed in the first year. 3) Create specific immediate job opportunities: United HomeCare is committed to employing 20-50% of 480 trained and certified HHAs that complete the program. The employment opportunities for HHAs is high.

**g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

None

**12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**

N/A

**13. Requestor Contact Information:**

- a. Name:** Carlos Martinez
- b. Organization:** United Home Care Services, Inc. d/b/a United HomeCare
- c. Email:** cmartinez@unitedhomecare.com
- d. Phone Number:** (305)716-0825

**14. Recipient Contact Information:**

- a. Organization:** United HomeCare
- b. County:** Miami-Dade
- c. Organization Type:**
  - ☐ For Profit
  - ☒ Non Profit 501(c) (3)
  - ☐ Non Profit 501(c) (4)
  - ☐ Local Entity
  - ☐ University or College
  - ☐ Other (Please specify)
- d. Contact Name:** Roger Lopez



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e. E-mail Address: rlopez@unitedhomecare.com

f. Phone Number: (305)716-0717

15. If there is a registered lobbyist, fill out the lobbyist information below.

a. Name: None

b. Firm: None

c. Email:

d. Phone Number: