



The Florida Senate

Local Funding Initiative Request - Fiscal Year 2018-2019

1. **Title of Project:** Manufacturing Talent Asset Pipeline (TAP)

2. **Senate Sponsor:** Debbie Mayfield

3. **Date of Submission:** 01/16/2018

4. **Project/Program Description:**

Manufacturing program focused on the hiring needs, skill needs and desired certifications through standardized training and generating awareness of high-wage career paths.

5. **State Agency Contacted?** No

a. If yes, which state agency?

b. If no, which is the most appropriate state agency to place an appropriation for the issue being requested?
Department of Economic Opportunity

6. **Amount of Non-recurring Requested for fiscal year 2018-19:**

Amount Requested for Operations	Amount Requested for Fixed Capital Outlay	Total Amount of Requested State Funds
520,000		520,000

7. **Type, amount and percent of matching funds available for this project for fiscal year 2018-19:**

Type	Amount	Percent
Federal	0	0.0%
State (excluding the amount of this request)	0	0.0%
Local	0	0.0%
Other	130,000	20.0%
TOTAL	130,000	20.0 %

8. **Total Project Cost for fiscal year 2018-19 (including the Total Amount of Requested State Funds):** 650,000

9. **Previous Year Funding Details:**

a. Has funding been provided in a previous state budget for this activity? Yes

b. In the previous 5 fiscal years, how many years was funding provided? (Optional) 2

c. What is the most recent fiscal year the project was funded? 2017-18

d. Were the funds provided in the most recent fiscal year subsequently vetoed? No

e. Complete the following Worksheet.



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FY:	Input Prior FY Appropriation for this project for FY 2017-18 (If appropriated in FY 2017-18 enter the appropriated amount, even if vetoed.)		
Column:	A	B	C
Funds Description:	Prior Year Recurring Funds *	Prior Year Nonrecurring Funds *	Total Funds Appropriated (Column A + Column B)
Input Amounts:		400,000	400,000

10. Is future-year funding likely to be requested?

Yes

a. If yes, indicate non-recurring amount per year.

\$520,000

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

This program creates a strong manufacturing workforce through standardized training and awareness of high-wage career-paths within manufacturing. 90 adults trained with 75% graduating and 75% job placement; 200 high school students trained with 90% course completion and 90% job shadowing.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Student recruitment, technical and work readiness training, student mentoring, career exposure and job shadowing, career fairs, and image and attraction campaigns.

c. How will the funds be expended?

Spending Category	Description	Amount
Administrative Costs		
<input type="checkbox"/> Executive Director/Project Head Salary and Benefits		
<input type="checkbox"/> Other Salary and Benefits		
<input type="checkbox"/> Expense/Equipment/Travel/Supplies/Other		
<input type="checkbox"/> Consultants/Contracted Services/Study		
Operational Costs		



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<input checked="" type="checkbox"/> Salary and Benefits	Administer current scholarship program, website maintenance/ management/ enhancements, high school workforce readiness campaign, and addition of complimentary industry certifications.	112,000
<input checked="" type="checkbox"/> Expense/Equipment/Travel/Supplies/Other	Image and attraction campaign, talent recruitment campaign. Follow-on industry certifications, and mentor-ship and work readiness training, career exposure and work experience, high school work readiness campaign. 90 CPT student enrollment.	330,000
<input checked="" type="checkbox"/> Consultants/Contracted Services/Study	Promote manufacturing awareness and APT training in the region - Industry expert consultant.	78,000
Fixed Capital Construction/Major Renovation		
<input type="checkbox"/> Construction/Renovation/Land/Planning Engineering		
TOTAL		520,000

d. What are the direct services to be provided to citizens by the appropriations project?

Technical and work readiness training, student mentoring, career exposure, and job shadowing, and career fairs.

e. Who is the target population served by this project? How many individuals are expected to be served?

Unemployed, individuals in career transition/seeking career enhancement, non-college bound youth, veterans, GED students, and incumbent manufacturing workers.

f. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?



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90 adults trained with 75% graduating and 75% job placement; 200 high school students trained with 90% course completion and 90% job shadowing. Quarterly performance reports on student enrollment, statistics on marketing campaigns, workforce comparisons, and industry surveys.

- g. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

Withholding of funds.

- 12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**

N/A

- 13. Requestor Contact Information:**

- a. **Name:** Lynda Weatherman
- b. **Organization:** Economic Development Commission of Florida's Space Coast
- c. **Email:** Lweatherman@SpaceCoastEDC.org
- d. **Phone Number:** (321)638-2000

- 14. Recipient Contact Information:**

- a. **Organization:** Economic Development Commission of Florida's Space Coast
- b. **County:** Brevard
- c. **Organization Type:**
 - For Profit
 - Non Profit 501(c) (3)
 - Non Profit 501(c) (4)
 - Local Entity
 - University or College
 - Other (Please specify) 501 (c) (6)
- d. **Contact Name:** Lynda Weatherman
- e. **E-mail Address:** Lweatherman@SpaceCoastEDC.org
- f. **Phone Number:** (321)638-2000

- 15. If there is a registered lobbyist, fill out the lobbyist information below.**

- a. **Name:** Barney Bishop
- b. **Firm:** Barney Bishop Consulting, LLC
- c. **Email:** barney@barneybishop.com
- d. **Phone Number:** (850)907-3436