



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 1189

1. Title of Project: NeighborWorks Florida Collaborative - Catalyst for Florida

2. Senate Sponsor: Darryl Rouson

3. Date of Submission: 01/24/2019

4. Project/Program Description:

The NeighborWorks Florida Collaborative is a state wide association comprised of Florida's 12 local NeighborWorks Chartered Member organizations. We amplify the impact of our member organizations, as they work to: foster sustainable home ownership, develop attainable housing, and provide capital to build strong, thriving communities. In the most recent fiscal year, NeighborWorks organizations in Florida received more than \$3.6 million in Congressionally-appropriated funds. For every federal dollar invested, Florida's NeighborWorks organizations brought an additional 51 dollars into the communities they serve. This 51:1 ratio is the kind of return on investment every business in our state desires, and we want to provide a similar return to the Sate of Florida. We also want to demonstrate measurable benefits to Florida's economic health, and reduce the need for other statewide assistance to citizens and communities.

5. State Agency to receive requested funds : Department of Economic Opportunity

State Agency Contacted? No

6. Amount of the Nonrecurring Request for Fiscal Year 2019-2020

Type of Funding	Amount
Operations	3,000,000
Fixed Capital Outlay	
Total State Funds Requested	3,000,000

7. Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	3,000,000	90.91%
Federal		0.00%
State (excluding the amount of this request)		0.00%
Local	300,000	9.09%
Other		0.00%
Total Project Costs for Fiscal Year 2019-2020	3,300,000	100.0%

8. Has this project previously received state funding? No

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		

9. Is future-year funding likely to be requested? No



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10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Operational Costs:		
Salary and Benefits	Staffing costs for programming.	100,000
Expense/Equipment/Travel/Supplies/Other	Programming costs.	2,900,000
Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		
Total State Funds Requested (must equal total from question #6)		3,000,000

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

Requested funds will be spent to effectively stabilize specific neighborhoods throughout the state which have been physically and economically impacted by increased rates of foreclosure, disinvestment, or natural disaster over the past decade.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

NeighborWorks Florida's member organizations intend to expand the provision of comprehensive community-based solutions including, but not limited to: housing counseling, workforce development credit counseling/repair, micro-lending activities, mortgages and down-payment assistance, community building and engagement, new construction, and/or the renovation/rehabilitation of single-family, multi-family, or commercial properties.

c. What are the direct services to be provided to citizens by the appropriations project?

As stated above, the following services will be provided as needed within each of the 12 regions served by Florida's NeighborWorks organizations: housing counseling, workforce development credit counseling/repair, micro-lending activities mortgages and down-payment assistance, community building and engagement, new construction, and/or the renovation/rehabilitation of single family, multi-family, or commercial properties.

d. Who is the target population served by this project? How many individuals are expected to be served?

Our target population is low-to-moderate income (LMI) Floridians including those living in poverty, as well as those whose incomes are above the poverty level, but less than what is needed to meet basic costs of living in their home county. In addition to this broad focus on LMI citizens, our project is also interested in targeting our



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efforts to impact (1) veterans of the armed forces, (2) senior citizens 55 and older, as well as (3) young adults aging out of the foster care system.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Expected outcomes from this project include statewide increases in economic activity, immediate job opportunities for low-to-moderate income Floridians, individual and familial economic self-sufficiency, as well as increases in sustainable home ownership and increased service provision to veterans of the U.S. Armed Forces. As members of the national NeighborWorks Network, our local organizations all have access to a robust data management tool called Success Measures -- which includes a suite of more than 250 data collection instruments (successmeasures.org) Success Measures can be customized to track all of the relevant data points for the proposed project, and could then be shared with DEO or the appropriate State agency, as requested.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Standard contract penalties.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.

N/A

13. Requestor Contact Information:

- a. **Name:** Ernest M. Coney, Jr. - Board Chair
- b. **Organization:** Corporation to Develop Communities of Tampa, Inc.
- c. **E-mail Address:** Ernest.coney@cdcoftampa.org
- d. **Phone Number:** (813)231-4362 Ext. 3120

14. Recipient Contact Information:

- a. **Organization:** Corporation to Develop Communities of Tampa, Inc.
- b. **County:** Hillsborough
- c. **Organization Type:**
 - For Profit
 - Non Profit 501(c) (3)
 - Non Profit 501(c) (4)
 - Local Entity
 - University or College
 - Other (Please specify)
- d. **Contact Name:** Ernest M. Coney, Jr. - Board Chair
- e. **E-mail Address:** Ernest.coney@cdcoftampa.org
- f. **Phone Number:** (813)231-4362 Ext. 3120



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15. Lobbyist Contact Information

- a. **Name:** Alan Williams
- b. **Firm Name:** Meenan Law Firm P.A.
- c. **E-mail Address:** alan@meenanlawfirm.com
- d. **Phone Number:** (850)425-4000