



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 1208

1. Title of Project: Flagler Hospital Sole Community Medicaid Rate

2. Senate Sponsor: Travis Hutson

3. Date of Submission: 02/05/2019

4. Project/Program Description:

Flagler Hospital Sole Community Medicaid Rate Enhancement: Flagler Hospital St. Augustine is one of seven sole community hospitals in Florida to be included in this Medicaid enhancement. At Flagler Hospital, 80% of the current payor mix reimburses at/below cost, if at all. Currently, care for nearly all of the indigent patients is within a 50 mile radius. Flagler Hospital is the only anchor for healthcare services in St. Johns County. The hospital offers critical and much needed mental health and substance abuse services as well as NICU services despite the significant losses due to Medicaid and an indigent population. Flagler Hospital remained open during Hurricanes Matthew and Irma and incurred a seven figure loss due to the storms. This funding request allows for continued care for the Medicaid population and indigent.

5. State Agency to receive requested funds : Agency for Health Care Administration

State Agency Contacted? Yes

6. Amount of the Nonrecurring Request for Fiscal Year 2019-2020

Type of Funding	Amount
Operations	4,236,797
Fixed Capital Outlay	
Total State Funds Requested	4,236,797

7. Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	4,236,797	38.68%
Federal	6,716,660	61.32%
State (excluding the amount of this request)	0	0.00%
Local	0	0.00%
Other	0	0.00%
Total Project Costs for Fiscal Year 2019-2020	10,953,457	100.0%

8. Has this project previously received state funding? Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		
2018-19		2,480,485	199	No

9. Is future-year funding likely to be requested? Yes



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a. If yes, indicate non-recurring amount per year. \$2,480,485

10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Operational Costs:		
Salary and Benefits	The funds provided in the Medicaid enhancement will be used to pay salary and benefits to clinical and medical professionals who provide care to patients. The most recent audit in 2018 estimated that Flagler Hospital had a small operating margin of \$3.8 million or 1.4% of operating revenues including the benefit of the "Sole Community Medicaid Rate Enhancement" from the state. Flagler Hospital will subsidize more than \$7 million in costs for care provided to indigent patients who do not qualify	4,236,797
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		
Total State Funds Requested (must equal total from question #6)		4,236,797

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

As a sole community hospital, Flagler Hospital has a goal to achieve health equity and the best possible health outcomes for all populations served, regardless of economic status. This will be achieved by addressing social determinants of health and delivering quality clinical care for all patients with funding support from the Medicaid enhancement.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Through Flagler's Care Connect program, area residents have access to a single point of entry for social services and outpatient clinical care. These services include food banks, homeless shelters, free prescriptions, substance abuse and mental health programs, enrollment navigators, care coordinators, transportation assistance, and dental and primary care. Hospital emergency care and associated inpatient services are also provided to all residents, regardless of their ability to pay.



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c. What are the direct services to be provided to citizens by the appropriations project?

All medically needed hospital services for individuals enrolled in Florida Medicaid that include but not limited to NICU services, mental health services, substance abuse services, and internal medicine. Flagler Hospital remained open during Hurricanes Matthew and Irma and incurred a seven figure loss due to the impact of the storms.

d. Who is the target population served by this project? How many individuals are expected to be served?

The people of Saint Johns County, Putnam County, and Flagler County. Flagler Hospital is the only hospital in St. Johns County and is an anchor in the community. These people include the elderly, persons with poor mental health, persons with poor physical health, jobless persons, economically disadvantaged persons, at-risk youth, homeless, the developmentally disabled, physically disabled persons, drug users, preschool students, grade school students, high school students, college/university students, incarcerated people, drug offenders, and victims of crime. Flagler also provides services to newborns through its Neonatal Intensive Care Unit (NICU) and is the only NICU within a 50 mile radius. Thousands of people will be served in the region.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Current patient care met at the hospital compared to services once they receive sole community dollars. Workforce additions and program expansions due to added dollars. Number of Medicaid and indigent patients served. Current funding employment numbers to employee numbers (including retention) with new funding amounts. Comparison of the median income for an area and the salary opportunities in the programs throughout the hospital. Also, comparison of health needs met by the patients and their ability to return to work in a faster manner.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Withhold funding methodology if deliverables aren't realized.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.

None

13. Requestor Contact Information:

- a. **Name:** Jason Barrett
- b. **Organization:** Flagler Hospital St. Augustine
- c. **E-mail Address:** jason.barrett@flaglerhospital.org
- d. **Phone Number:** (904)819-4400

14. Recipient Contact Information:

- a. **Organization:** Flagler Hospital St. Augustine
- b. **County:** Saint Johns
- c. **Organization Type:**
 - For Profit



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- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Entity
- University or College
- Other (Please specify)

d. Contact Name: Jason Barrett

e. E-mail Address: jason.barrett@flaglerhospital.org

f. Phone Number: (904)819-4400

15. Lobbyist Contact Information

a. Name: Mark Pinto

b. Firm Name: The Fiorentino Group

c. E-mail Address: mpinto@thefiorentinogroup.com

d. Phone Number: (941)773-9638