



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2019-2020

LFIR#: 1933

1. **Title of Project:** Area Agency on Aging of Pasco - Pinellas, Inc. - Medical Social Partnerships Pilot Project
2. **Senate Sponsor:** Ed Hooper
3. **Date of Submission:** 02/20/2019
4. **Project/Program Description:**

The Medical Social Partnerships Pilot Project through the Area Agency on Aging of Pasco - Pinellas, Inc. (AAAPP), will create a public-private partnership of medical and social safety net providers of older adults to positively impact the physical health of older adults at risk for costly nursing home placement through complex care social service coordination. Approximately 32.2% of Pinellas residents are 60+ years old, compared to 26.1% statewide, making Pinellas an ideal location for the pilot (FLDOEA, 2017). The requested funding will place a Community Health Coordinator on-site at partner medical facilities to participate in patient care planning. It will also allow AAAPP to receive referrals of elders and/or their caregivers from healthcare providers of under-served populations across Pinellas County. These referred individuals will be screened for all eligible services AAAPP offers and will provide crisis services for the individuals referred where appropriate and necessary.

5. **State Agency to receive requested funds :** Department of Elder Affairs
State Agency Contacted? Yes

6. **Amount of the Nonrecurring Request for Fiscal Year 2019-2020**

Type of Funding	Amount
Operations	678,173
Fixed Capital Outlay	
Total State Funds Requested	678,173

7. **Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)**

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	678,173	84.49%
Federal	0	0.00%
State (excluding the amount of this request)	0	0.00%
Local	0	0.00%
Other	124,517	15.51%
Total Project Costs for Fiscal Year 2019-2020	802,690	100.0%

8. **Has this project previously received state funding?** No

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		

9. **Is future-year funding likely to be requested?** Yes



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a. If yes, indicate non-recurring amount per year. \$678,173

10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
Operational Costs:		
Salary and Benefits	Funds will enable AAAPP to hire four full-time Community Health Coordinators (at a rate of \$21.75 per hour) who will provide telephone-based and in-home intervention services for elderly safety net provider patients; and one full-time Community Health Supervisor who will oversee work of four Coordinators (paid \$56,608 annually). The funds will also cover 10% of Aging & Disability Resource Center Director's time (\$8,973 total paid by the project). Total salary and benefit cost will be \$324,489.	324,489
Expense/Equipment/Travel/Supplies/Other	\$353,684 is being requested for operating expense cost. This total includes \$250,000 to meet crisis and short-term community health coordination needs of clients who are referred through the pilot project. The remaining \$103,684 requested covers all operational needs for the five-person team, including \$4,005 for travel to clients, \$34,486 of lease space pro-rated by FTE from AAAPP lease cost, \$37,562 for one-time tech equipment purchases, and various other operational needs.	353,684
Consultants/Contracted Services/Study		
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		
Total State Funds Requested (must equal total from question #6)		678,173

11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

The Medical Social Partnerships Pilot Project through the Area Agency on Aging of Pasco - Pinellas, Inc. (AAAPP), will create a public-private partnership of medical and social safety net providers of older adults, 60+ years old, in Pinellas County to positively impact the physical health of older adults at risk for costly nursing home placement through complex care social service coordination. Approximately 32.2% of Pinellas County



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residents are 60+ years old, compared to 26.1% statewide, making Pinellas an ideal location for the pilot (FLDOEA, 2017).

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

1) Referral by AAAPP to Pinellas safety net health care providers for any screened individuals who identify as not having regular access to a medical provider; 2) Referral by Pinellas safety net health care providers to AAAPP for any patient who is in need of social services/supports; 3) Screening by AAAPP to ensure all referred individuals are provided with all appropriate, available services; 4) Implementation of crisis-resolving services for client, as directed by AAAPP. These include services beyond the scope of current federal- and state-funded services; 5) Home- and telephone-based support services by Community Health Coordinator to ensure client is receiving all available services and no new needs have arisen; 6) Ongoing communication between Pinellas safety net health care provider, AAAPP Community Health Coordinator, and client; and 7) Screening of the client on the Flourish Index at baseline, 60 days, six months, and one year.

c. What are the direct services to be provided to citizens by the appropriations project?

The funding will allow AAAPP to place a Community Health Coordinator on-site at partner medical facilities to participate in patient care planning. It will also allow AAAPP to receive referrals from healthcare providers across Pinellas. These referred individuals will be screened for all eligible services AAAPP offers, including home-delivered/congregate meals, transportation, legal, counseling, victim assistance, Medicare counseling, etc. These individuals will also be provided with wrap-around social services to meet their needs. Beyond the standard set of services AAAPP is able to offer, this funding will secure crisis services for the individuals referred, including various medical equipment not covered by insurance. These services will vary based on each individual's patient needs and will be provided for up to 60 days per client. The partnership between social and medical services will equip the partners to address individuals' needs as holistically as possible.

d. Who is the target population served by this project? How many individuals are expected to be served?

This project, if fully funded, will serve 270 elderly safety-net patients.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

This pilot project aims to show improved individual health status in the areas of physical health, mental health, and various aspects of social determinants of health (transportation conditions, economic stability, food access, caregiver access, legal supports etc). Additionally, it will show cost avoidance through days of nursing home care avoided through provision of community health coordination. These benefits will be measured through: 1) Each patient will be scored based on the Flourishing Index at baseline (initial visit), 60 days, six months, and one year for individual health outcomes; and 2) Utilizing the difference in cost between AAAPP home and community based services vs. Medicaid nursing home placement, AAAPP will be equipped to calculate a total amount of avoided cost to taxpayers and state Medicaid funds as well as number of days avoided in institutionalized care.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Penalties could include requiring the grantee to return all or a portion of the provided funding.

12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the



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relationship between the owner(s) of the facility and the entity.

N/A

13. Requestor Contact Information:

- a. **Name:** Ann Marie Winter
- b. **Organization:** Area Agency on Aging of Pasco - Pinellas, Inc.
- c. **E-mail Address:** annmarie.winter@aaapp.org
- d. **Phone Number:** (727)570-9696 Ext. 266

14. Recipient Contact Information:

- a. **Organization:** Area Agency on Aging of Pasco - Pinellas, Inc.
- b. **County:** Pinellas
- c. **Organization Type:**
 - For Profit
 - Non Profit 501(c) (3)
 - Non Profit 501(c) (4)
 - Local Entity
 - University or College
 - Other (Please specify)
- d. **Contact Name:** Ann Marie Winter
- e. **E-mail Address:** annmarie.winter@aaapp.org
- f. **Phone Number:** (727)570-9696 Ext. 266

15. Lobbyist Contact Information

- a. **Name:** None
- b. **Firm Name:** None
- c. **E-mail Address:**
- d. **Phone Number:**