



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2019-2020

LFIR#: 2018

1. **Title of Project:** Junior Achievement Workforce Readiness Programs Expansion

2. **Senate Sponsor:** Bill Montford

3. **Date of Submission:** 02/22/2019

4. **Project/Program Description:**

Jr. Achievement of Florida offers in-school and after-school programs for students in grades K-12 in 49 school districts and within 1544 schools. This request will support 300,000 Florida students to gain knowledge, money management skills and attitudes in 6 key contact areas: business, citizenship, economics, entrepreneurship, financial literacy, and career development.

5. **State Agency to receive requested funds :** Department of Education

State Agency Contacted? No

6. **Amount of the Nonrecurring Request for Fiscal Year 2019-2020**

Type of Funding	Amount
Operations	989,750
Fixed Capital Outlay	
<b>Total State Funds Requested</b>	<b>989,750</b>

7. **Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)**

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	989,750	6.80%
Federal	0	0.00%
State (excluding the amount of this request)	0	0.00%
Local	0	0.00%
Other	13,556,249	93.20%
<b>Total Project Costs for Fiscal Year 2019-2020</b>	<b>14,545,999</b>	<b>100.0%</b>

8. **Has this project previously received state funding?** Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		
2018-19		715,444	111	No

9. **Is future-year funding likely to be requested?** No

10. **Details on how the requested state funds will be expended**

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits		



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Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study	Central administration cost	50,000
<b>Operational Costs:</b>		
Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other	Program materials and delivery	939,750
Consultants/Contracted Services/Study		
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning		
Engineering		
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>989,750</b>

**11. Program Performance:**

**a. What is the specific purpose or goal that will be achieved by the funds requested?**

In return for the state support of \$989,750, over 300,000 Florida students will gain knowledge, money management skills and attitudes necessary for success in a career field or post-secondary education and beyond.

**b. What are the activities and services that will be provided to meet the intended purpose of these funds?**

Workforce programming from Junior Achievement curricula in Florida schools.

**c. What are the direct services to be provided to citizens by the appropriations project?**

One or more workforce specific training to students in Florida schools.

**d. Who is the target population served by this project? How many individuals are expected to be served?**

The target population is at-risk youth, grade school students, and high school students. More than 300,000 individuals are expected to be served.

**e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

The expected benefits or outcomes of this project include: Improve quality of education, protect the general public from harm (environmental, criminal, etc), create specific immediate job opportunities, enhance specific individual's economic self sufficiency, reduce recidivism, reduce substance abuse, and school retention. The methodology by which the outcome will be measured includes the exact count of students successfully completing programs and satisfaction survey of students and teachers involved in workforce programs.

**f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

Corrective action pursuant to contract.

**12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**



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n/a

#### 13. Requestor Contact Information:

- a. **Name:** Steve St. Amand
- b. **Organization:** Junior Achievement of Florida
- c. **E-mail Address:** steve@janfl.org
- d. **Phone Number:** (904)398-9944

#### 14. Recipient Contact Information:

- a. **Organization:** Junior Achievement of Florida
- b. **County:** Pinellas
- c. **Organization Type:**
  - For Profit
  - Non Profit 501(c) (3)
  - Non Profit 501(c) (4)
  - Local Entity
  - University or College
  - Other (Please specify)
- d. **Contact Name:** Steve St. Amand
- e. **E-mail Address:** steve@janfl.org
- f. **Phone Number:** (904)398-9944

#### 15. Lobbyist Contact Information

- a. **Name:** Jerry McDaniel
- b. **Firm Name:** Southern Strategy Group, Inc.
- c. **E-mail Address:** mcdaniel@sostrategy.com
- d. **Phone Number:** (850)556-6068