



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2019-2020

LFIR#: 2415

**1. Title of Project:** Flagler Schools Classroom to Careers/Flagships

**2. Senate Sponsor:** Travis Hutson

**3. Date of Submission:** 01/22/2019

**4. Project/Program Description:**

The goal of this appropriations request is to support the resources necessary to create/and or expand an infrastructure within Flagler Schools and our community and region that is able to rapidly respond to community demand for relevant career training needed to develop and sustain a pipeline of talent. Programs identified for start up or expansion are specific to requests and collaborative planning with regional and local industry, aligned with targeted industries defined by our Department of Economic Development, and supported by local government agencies such as the City of Palm Coast.

**5. State Agency to receive requested funds :** Department of Education

State Agency Contacted? No

**6. Amount of the Nonrecurring Request for Fiscal Year 2019-2020**

Type of Funding	Amount
Operations	938,000
Fixed Capital Outlay	
<b>Total State Funds Requested</b>	<b>938,000</b>

**7. Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)**

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	938,000	70.85%
Federal	0	0.00%
State (excluding the amount of this request)	240,000	18.13%
Local	98,000	7.40%
Other	48,000	3.63%
<b>Total Project Costs for Fiscal Year 2019-2020</b>	<b>1,324,000</b>	<b>100.0%</b>

**8. Has this project previously received state funding?** No

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		

**9. Is future-year funding likely to be requested?** Yes

a. If yes, indicate non-recurring amount per year. 178,700



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#### 10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
<b>Operational Costs:</b>		
Salary and Benefits	Heavy equipment industry qualified instructors	60,000
Expense/Equipment/Travel/Supplies/Other	Heavy equipment simulators; industry grade medical, robotics, gaming, forensics, and telecommunicator equipment for training; set up for industry grade learning spaces, training fees, training travel, marketing, curriculum licensing costs, certification administration costs.	720,000
Consultants/Contracted Services/Study	Heavy equipment rental; Software purchase and/or development to track students seven years post graduation from Flagship and Career and Technical Programs.	158,000
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning Engineering		
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>938,000</b>

#### 11. Program Performance:

**a. What is the specific purpose or goal that will be achieved by the funds requested?**

Funds will be utilized to expand access to career pathways in four specific areas identified by our community and economic development as high need. The project is intended to support the establishment or expansion of industry grade learning spaces, certification options, highly trained and qualified instructors, and start up operational costs. The identified programs consist of Heavy Equipment Operators to be offered as dual enrollment through Flagler Technical Institute, Medical Flagship, High Technology, and Law and Justice Flagship

**b. What are the activities and services that will be provided to meet the intended purpose of these funds?**

Requests are categorized as follows: Heavy Equipment-\$300,000 to support equipment rental, training simulators, technology needs for instruction, fuel costs, industry qualified instructor support, curriculum and travel costs for job shadowing, recruitment costs, tuition support. Medical Flagship-\$297,000-to support industry standard equipment such as autoclave machine, hemoglobin machine etc., licensing costs for curriculum, industry grade active learning space. High Technology-\$116,000-to support industry grade robotics and computer simulation equipment for Power and Energy and IT Development, training costs, and certification administration costs. Law and Justice-\$115,000-to support industry grade forensic and telecommunication equipment, training costs, and certificate administration costs. Career Portal Software purchase or



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development-\$110,000-to track students graduating from Flagship and/or Career and Technical Courses for seven years post graduation

**c. What are the direct services to be provided to citizens by the appropriations project?**

Programs identified through this project for support are directly related to needs identified by Economic Development and industry leaders in our region and community. Individuals will have access to acquiring certifications and/or dual enrollment related to these high demand areas for employers. Heavy Equipment Operator courses are through Flagler Technical Institute and available to adults as well through dual enrollment for students.

**d. Who is the target population served by this project? How many individuals are expected to be served?**

Training and certification pathways will be available to students in grades 9-12 for all programs listed. Training and certification for Heavy Equipment will be available through dual enrollment for high school students, and for post-secondary students through Flagler Technical Institute. Potential impact for 2019-20 would be approximately 350-450 students for this one year period. With long term impact being multiplied by this number on an annual basis.

**e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

Outcomes include increased access and certifications in areas identified as high demand by local and regional economic development and industry leaders, increasing the employment opportunities for individuals, while reducing post-secondary debt occurred to achieve industry training and certification. Additionally, students engaged in choice programs of high relevance and rigor such as the four identified in this proposal achieve higher high school graduation rates. Individuals enrolled in the programs will be tracked post-graduation via the development or purchase of software designed to gather metrics on those who continue their education in the career pathways they participated in during their K-20 experience, and/or those who attain employment in these areas.

**f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

Withheld funds

**12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**

N/A

**13. Requestor Contact Information:**

- a. **Name:** James Tager
- b. **Organization:** Flagler School District
- c. **E-mail Address:** tagerj@flaglerschools.com
- d. **Phone Number:** (386)437-7526

**14. Recipient Contact Information:**

- a. **Organization:** Flagler School District



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**b. County:** Flagler

**c. Organization Type:**

- For Profit
- Non Profit 501(c) (3)
- Non Profit 501(c) (4)
- Local Entity
- University or College
- Other (Please specify)

**d. Contact Name:** Lynette Shott

**e. E-mail Address:** shottl@flaglerschools.com

**f. Phone Number:** (386)437-7526

#### 15. Lobbyist Contact Information

**a. Name:** John Cerra

**b. Firm Name:** Cerra Consulting Group

**c. E-mail Address:** cerraj@comcast.net

**d. Phone Number:** (786)525-6233