

LEGISLATIVE ACTION

| Senate     | • | House |
|------------|---|-------|
| Comm: WD   | • |       |
| 03/10/2009 |   |       |
|            | • |       |
|            | • |       |
|            |   |       |

The Committee on Banking and Insurance (Bennett) recommended the following:

Senate Amendment (with title amendment)

Delete lines 235 - 254

and insert:

1

2 3

4

5

6

7

8 9

10

11

Section 8. Paragraph (b) of subsection (5) and paragraph (b) of subsection (7) of section 627.4554, Florida Statutes, as amended by section 9 of chapter 2008-237, Laws of Florida, are amended, and subsection (10) is added to that section, to read:

- 627.4554 Annuity investments by seniors.-
- (5) MITIGATION OF RESPONSIBILITY.-
- (b) The department may order:

Page 1 of 3

Florida Senate - 2009 Bill No. SB 1372

484590

12 1. An insurance agent to take reasonably appropriate corrective action for any senior consumer harmed by a violation 13 14 of this section by the insurance agent, including, but not 15 limited to, monetary restitution.

2. A managing general agency or insurance agency that 16 employs or contracts with an insurance agent to sell or solicit 17 the sale of annuities to senior consumers to take reasonably 18 19 appropriate corrective action for any senior consumer harmed by 20 a violation of this section by the insurance agent.

21 (7) EXEMPTIONS.-Unless otherwise specifically included, 22 this section does not apply to recommendations involving:

23

(b) Contracts issued used to fund:

1. An employee pension or welfare benefit plan that is 24 25 covered by the Employee Retirement and Income Security Act;

2. A plan described by s. 401(a), s. 401(k), s. 403(b), s. 26 408(k), or s. 408(p) of the Internal Revenue Code of 1986, as 27 28 amended, if established or maintained by an employer;

29 3. A government or church plan defined in s. 414 of the 30 Internal Revenue Code of 1986, as amended, a government or 31 church welfare benefit plan, or a deferred compensation plan of 32 a state or local government or tax-exempt organization under s. 457 of the Internal Revenue Code of 1986, as amended; 33

4. A nonqualified deferred compensation arrangement 34 35 established or maintained by an employer or plan sponsor;

36 5. Settlements of or assumptions of liabilities associated 37 with personal injury litigation or any dispute or claim 38 resolution process; or

39

6. Prepaid funeral contracts.

40

(10) An annuity contract issued to an annuitant 65 years of

Florida Senate - 2009 Bill No. SB 1372

484590

| 41 | age or older may not contain a deferred sales charge exceeding 5 |
|----|--|
| 42 | percent, and such charge shall be reduced to zero percent by the |
| 43 | end of the fifth policy year. This subsection does not apply to  |
| 44 | those annuity contracts specified in paragraph (7)(b).           |
| 45 |  |
| 46 | ======================================                           |
| 47 | And the title is amended as follows:                             |
| 48 | Delete lines 36 - 40   |
| 49 | and insert:  |
| 50 | exempting certain types of contracts from certain provisions of  |
| 51 | state law; prohibiting an annuity contract issued to a person 65 |
| 52 | years of age or older from containing a deferred sales charge in |
| 53 | excess of a specified percentage; requiring that such charge be  |
| 54 | reduced to zero within a specified period; exempting certain     |
| 55 | contracts from such prohibition and requirement; providing an    |
| 56 | effective date.  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |
|    |  |

Page 3 of 3