1 A bill to be entitled 2 An act relating to Medicaid managed care; creating pt. IV 3 of ch. 409, F.S., entitled "Medicaid Managed Care"; 4 creating s. 409.961, F.S.; providing for statutory 5 construction; providing applicability of specified 6 provisions throughout the part; providing rulemaking 7 authority for specified agencies; creating s. 409.962, 8 F.S.; providing definitions; creating s. 409.963, F.S.; 9 designating the Agency for Health Care Administration as 10 the single state agency to administer the Medicaid 11 program; providing for specified agency responsibilities; requiring client consent for release of medical records; 12 creating s. 409.964, F.S.; establishing the Medicaid 13 14 program as the statewide, integrated managed care program 15 for all covered services; authorizing the agency to apply 16 for and implement waivers; providing for public notice and comment; creating s. 409.965, F.S.; providing for 17 mandatory enrollment; providing for exemptions; creating 18 19 s. 409.966, F.S.; providing requirements for eligible plans that provide services in the Medicaid managed care 20 21 program; establishing provider service network 22 requirements for eligible plans; providing for eligible 23 plan selection; requiring the agency to use an invitation 24 to negotiate; requiring the agency to compile and publish 25 certain information; establishing eight regions for separate procurement of plans; providing quality criteria 26 27 for plan selection; providing limitations on serving 28 recipients during the pendency of procurement litigation; Page 1 of 78

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29 creating s. 409.967, F.S.; providing for managed care plan 30 accountability; establishing contract terms; providing for contract extension under certain circumstances; 31 32 establishing payments to noncontract providers; establishing requirements for access; requiring plans to 33 34 establish and maintain an electronic database; 35 establishing requirements for the database; requiring 36 plans to provide encounter data; requiring the agency to 37 maintain an encounter data system; requiring the agency to 38 establish performance standards for plans; providing 39 program integrity requirements; establishing a grievance resolution process; providing penalties for early 40 termination of contracts or reduction in enrollment 41 42 levels; establishing prompt payment requirements; 43 requiring plans to accept electronic claims; requiring 44 fair payment to providers with a controlling interest in a 45 provider service network by other plans; requiring the agency and prepaid plans to use a uniform method for 46 47 certain financial reports; providing income-sharing 48 ratios; providing a timeframe for a plan to pay an 49 additional rebate under certain circumstances; requiring 50 the agency to return prepaid plan overpayments; creating 51 s. 409.968, F.S.; establishing managed care plan payments; 52 providing payment requirements for provider service 53 networks; requiring the agency to conduct annual cost 54 reconciliations to determine certain cost savings and 55 report the results of the reconciliations to the fee-for-56 service provider; providing a timeframe for the provider Page 2 of 78

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57 service to respond to the report; creating s. 409.969, 58 F.S.; requiring enrollment in managed care plans by all nonexempt Medicaid recipients; creating requirements for 59 60 plan selection by recipients; providing for choice counseling; establishing choice counseling vendor 61 62 requirements; authorizing disenrollment under certain 63 circumstances; defining the term "good cause" for purposes 64 of disenrollment; providing time limits on an internal 65 grievance process; providing requirements for agency 66 determination regarding disenrollment; requiring 67 recipients to stay in plans for a specified time; creating s. 409.97, F.S.; authorizing the agency to accept the 68 transfer of certain revenues from local governments; 69 70 requiring the agency to contract with a representative of 71 certain entities participating in the low-income pool for the provision of enhanced access to care; providing for 72 73 support of these activities by the low-income pool as 74 authorized in the General Appropriations Act; establishing 75 the Access to Care Partnership; requiring the agency to 76 seek necessary waivers and plan amendments; providing 77 requirements for prepaid plans to submit data; authorizing 78 the agency to implement a tiered hospital rate system; 79 creating s. 409.971, F.S.; creating the managed medical 80 assistance program; providing deadlines to begin and 81 finalize implementation of the program; creating s. 82 409.972, F.S.; providing eligibility requirements for 83 mandatory and voluntary enrollment; creating s. 409.973, 84 F.S.; establishing minimum benefits for managed care plans Page 3 of 78

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85 to cover; authorizing plans to customize benefit packages; 86 requiring plans to establish a program to encourage 87 healthy behaviors; requiring plans to establish a primary 88 care initiative; providing requirements for primary care 89 initiatives; requiring plans to report certain primary 90 care data to the agency; creating s. 409.974, F.S.; 91 establishing a deadline for issuing invitations to 92 negotiate; establishing a specified number or range of 93 eligible plans to be selected in each region; establishing 94 quality selection criteria; establishing requirements for 95 participation by specialty plans; establishing the Children's Medical Service Network as an eligible plan; 96 97 creating s. 409.975, F.S.; providing for managed care plan 98 accountability; authorizing plans to limit providers in 99 networks; requiring plans to include essential Medicaid 100 providers in their networks unless an alternative 101 arrangement is approved by the agency; identifying 102 statewide essential providers; specifying provider 103 payments under certain circumstances; requiring plans to 104 include certain statewide essential providers in their 105 networks; requiring good faith negotiations; specifying 106 provider payments under certain circumstances; allowing 107 plans to exclude essential providers under certain 108 circumstances; requiring plans to offer a contract to home 109 medical equipment and supply providers under certain 110 circumstances; establishing the Florida medical school 111 quality network; requiring the agency to contract with a representative of certain entities to establish a clinical 112

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113 outcome improvement program in all plans; providing for 114 support of these activities by certain expenditures and 115 federal matching funds; requiring the agency to seek 116 necessary waivers and plan amendments; providing for 117 eligibility for the quality network; requiring plans to 118 monitor the quality and performance history of providers; 119 establishing the MomCare network; requiring the agency to 120 contract with a representative of all Healthy Start 121 Coalitions to provide certain services to recipients; 122 providing for support of these activities by certain 123 expenditures and federal matching funds; requiring plans to enter into agreements with local Healthy Start 124 125 Coalitions for certain purposes; requiring specified 126 programs and procedures be established by plans; 127 establishing a screening standard for the Early and 128 Periodic Screening, Diagnosis, and Treatment Service; 129 requiring managed care plans and hospitals to negotiate 130 rates, methods, and terms of payment; providing a limit on 131 payments to hospitals; establishing plan requirements for medically needy recipients; creating s. 409.976, F.S.; 132 133 providing for managed care plan payment; requiring the 134 agency to establish payment rates for statewide inpatient psychiatric programs; requiring payments to managed care 135 136 plans to be reconciled to reimburse actual payments to 137 statewide inpatient psychiatric programs; creating s. 138 409.977, F.S.; establishing choice counseling 139 requirements; providing for automatic enrollment in a 140 managed care plan for certain recipients; establishing Page 5 of 78

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141 opt-out opportunities for recipients; creating s. 409.978, 142 F.S.; requiring the agency to be responsible for 143 administering the long-term care managed care program; 144 providing implementation dates for the long-term care 145 managed care program; providing duties of the Department 146 of Elderly Affairs relating to assisting the agency in 147 implementing the program; creating s. 409.979, F.S.; providing eligibility requirements for the long-term care 148 149 managed care program; creating s. 409.98, F.S.; 150 establishing the benefits covered under a managed care 151 plan participating in the long-term care managed care 152 program; creating s. 409.981, F.S.; providing criteria for 153 eligible plans; designating regions for plan 154 implementation throughout the state; providing criteria for the selection of plans to participate in the long-term 155 156 care managed care program; providing that participation by 157 the Program of All-Inclusive Care for the Elderly is 158 pursuant to an agency contract; creating s. 409.982, F.S.; 159 requiring the agency to establish uniform accounting and 160 reporting methods for plans; providing for mandatory 161 participation in plans by certain service providers; 162 authorizing the exclusion of certain providers from plans for failure to meet quality or performance criteria; 163 requiring plans to monitor participating providers using 164 165 specified criteria; requiring certain providers to be included in plan networks; providing provider payment 166 167 specifications for nursing homes and hospices; creating s. 409.983, F.S.; providing for negotiation of rates between 168 Page 6 of 78

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169 the agency and the plans participating in the long-term 170 care managed care program; providing specific criteria for 171 calculating and adjusting plan payments; allowing the 172 CARES program to assign plan enrollees to a level of care; 173 providing incentives for adjustments of payment rates; 174 requiring the agency to establish nursing facility-175 specific and hospice services payment rates; creating s. 176 409.984, F.S.; providing that before contracting with 177 another vendor, the agency shall offer to contract with 178 the aging resource centers to provide choice counseling 179 for the long-term care managed care program; providing criteria for automatic assignments of plan enrollees who 180 fail to choose a plan; providing for hospice selection 181 182 within a specified timeframe; providing for a choice of 183 residential setting under certain circumstances; creating 184 s. 409.9841, F.S.; creating the long-term care managed 185 care technical advisory workgroup; providing duties; 186 providing membership; providing for reimbursement for per 187 diem and travel expenses; providing for repeal by a specified date; creating s. 409.985, F.S.; providing that 188 189 the agency shall operate the Comprehensive Assessment and 190 Review for Long-Term Care Services program through an 191 interagency agreement with the Department of Elderly 192 Affairs; providing duties of the program; defining the term "nursing facility care"; creating s. 409.986, F.S.; 193 194 providing authority and agency duties regarding long-term care programs for persons with developmental disabilities; 195 196 authorizing the agency to delegate specific duties to and Page 7 of 78

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197	collaborate with the Agency for Persons with Disabilities;
198	requiring the agency to make payments for long-term care
199	for persons with developmental disabilities under certain
200	conditions; creating s. 409.987, F.S.; providing
201	eligibility requirements for long-term care plans;
202	creating s. 409.988, F.S.; specifying covered benefits for
203	long-term care plans; creating s. 409.989, F.S.;
204	establishing criteria for eligible plans; specifying
205	minimum and maximum number of plans and selection
206	criteria; authorizing participation by the Children's
207	Medical Services Network in long-term care plans under
208	certain conditions; creating s. 409.99, F.S.; providing
209	requirements for managed care plan accountability;
210	specifying limitations on providers in plan networks;
211	providing for evaluation and payment of network providers;
212	requiring managed care plans to establish family advisory
213	committees and offer consumer-directed care services;
214	creating s. 409.991, F.S.; providing for payment of
215	managed care plans; providing duties for the Agency for
216	Persons with Disabilities to assign plan enrollees into a
217	payment-rate level of care; establishing level-of-care
218	criteria; providing payment requirements for intensive
219	behavior residential habilitation providers and
220	intermediate care facilities for the developmentally
221	disabled; creating s. 409.992, F.S.; providing
222	requirements for enrollment and choice counseling;
223	specifying enrollment exceptions for certain Medicaid
224	recipients; providing an effective date.
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225	
226	Be It Enacted by the Legislature of the State of Florida:
227	
228	Section 1. Sections 409.961 through 409.992, Florida
229	Statutes, are designated as part IV of chapter 409, Florida
230	Statutes, entitled "Medicaid Managed Care."
231	Section 2. Section 409.961, Florida Statutes, is created
232	to read:
233	409.961 Statutory construction; applicability; rulesIt
234	is the intent of the Legislature that if any conflict exists
235	between the provisions contained in this part and provisions
236	contained in other parts of this chapter, the provisions
237	contained in this part shall control. The provisions of ss.
238	409.961-409.97 apply only to the Medicaid managed medical
239	assistance program, long-term care managed care program, and
240	managed long-term care for persons with developmental
241	disabilities program, as provided in this part. The agency shall
242	adopt any rules necessary to comply with or administer this part
243	and all rules necessary to comply with federal requirements. In
244	addition, the department shall adopt and accept the transfer of
245	any rules necessary to carry out the department's
246	responsibilities for receiving and processing Medicaid
247	applications and determining Medicaid eligibility and for
248	ensuring compliance with and administering this part, as those
249	rules relate to the department's responsibilities, and any other
250	provisions related to the department's responsibility for the
251	determination of Medicaid eligibility.

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	CS/HB 7107, Engrossed 2 2011
252	Section 3. Section 409.962, Florida Statutes, is created
253	to read:
254	409.962 Definitions.—As used in this part, except as
255	otherwise specifically provided, the term:
256	(1) "Agency" means the Agency for Health Care
257	Administration.
258	(2) "Aging network service provider" means a provider that
259	participated in a home and community-based waiver administered
260	by the Department of Elderly Affairs or the community care
261	service system pursuant to s. 430.205, as of October 1, 2013.
262	(3) "Comprehensive long-term care plan" means a managed
263	care plan that provides services described in s. 409.973 and
264	also provides the services described in s. 409.98 or s. 409.988.
265	(4) "Department" means the Department of Children and
266	Family Services.
267	(5) "Developmental disability provider service network"
268	means a provider service network, a controlling interest of
269	which includes one or more entities licensed pursuant to s.
270	393.067 or s. 400.962 with 18 or more licensed beds and the
271	owner or owners of which have at least 10 years' experience
272	serving persons with developmental disabilities.
273	(6) "Direct care management" means care management
274	activities that involve direct interaction with Medicaid
275	recipients.
276	(7) "Eligible plan" means a health insurer authorized
277	under chapter 624, an exclusive provider organization authorized
278	under chapter 627, a health maintenance organization authorized
279	under chapter 641, or a provider service network authorized

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280	under s. 409.912(4)(d). For purposes of the managed medical
281	assistance program, the term also includes the Children's
282	Medical Services Network authorized under chapter 391. For
283	purposes of the long-term care managed care program, the term
284	also includes entities qualified under 42 C.F.R. part 422 as
285	Medicare Advantage Preferred Provider Organizations, Medicare
286	Advantage Provider-sponsored Organizations, and Medicare
287	Advantage Special Needs Plans, and the Program of All-Inclusive
288	Care for the Elderly.
289	(8) "Long-term care plan" means a managed care plan that
290	provides the services described in s. 409.98 for the long-term
291	care managed care program or the services described in s.
292	409.988 for the long-term care managed care program for persons
293	with developmental disabilities.
294	(9) "Long-term care provider service network" means a
295	provider service network a controlling interest of which is
296	owned by one or more licensed nursing homes, assisted living
297	facilities with 17 or more beds, home health agencies, community
298	care for the elderly lead agencies, or hospices.
299	(10) "Managed care plan" means an eligible plan under
300	contract with the agency to provide services in the Medicaid
301	program.
302	(11) "Medicaid" means the medical assistance program
303	authorized by Title XIX of the Social Security Act, 42 U.S.C.
304	ss. 1396 et seq., and regulations thereunder, as administered in
305	this state by the agency.
306	(12) "Medicaid recipient" or "recipient" means an
307	individual who the department or, for Supplemental Security
1	Page 11 of 78

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308	Income, the Social Security Administration determines is
309	eligible pursuant to federal and state law to receive medical
310	assistance and related services for which the agency may make
311	payments under the Medicaid program. For the purposes of
312	determining third-party liability, the term includes an
313	individual formerly determined to be eligible for Medicaid, an
314	individual who has received medical assistance under the
315	Medicaid program, or an individual on whose behalf Medicaid has
316	become obligated.
317	(13) "Prepaid plan" means a managed care plan that is
318	licensed or certified as a risk-bearing entity, or qualified
319	pursuant to s. 409.912(4)(d), in the state and is paid a
320	prospective per-member, per-month payment by the agency.
321	(14) "Provider service network" means an entity qualified
322	pursuant to s. 409.912(4)(d) of which a controlling interest is
323	owned by a health care provider, or group of affiliated
324	providers, or a public agency or entity that delivers health
325	services. Health care providers include Florida-licensed health
326	care professionals or licensed health care facilities, federally
327	qualified health care centers, and home health care agencies.
328	(15) "Specialty plan" means a managed care plan that
329	serves Medicaid recipients who meet specified criteria based on
330	age, medical condition, or diagnosis.
331	Section 4. Section 409.963, Florida Statutes, is created
332	to read:
333	409.963 Single state agencyThe Agency for Health Care
334	Administration is designated as the single state agency
335	authorized to manage, operate, and make payments for medical
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336 assistance and related services under Title XIX of the Social 337 Security Act. Subject to any limitations or directions provided 338 for in the General Appropriations Act, these payments may be 339 made only for services included in the program, only on behalf 340 of eligible individuals, and only to qualified providers in 341 accordance with federal requirements for Title XIX of the Social 342 Security Act and the provisions of state law. This program of 343 medical assistance is designated as the "Medicaid program." The 344 department is responsible for Medicaid eligibility determinations, including, but not limited to, policy, rules, 345 346 and the agreement with the Social Security Administration for 347 Medicaid eligibility determinations for Supplemental Security 348 Income recipients, as well as the actual determination of 349 eligibility. As a condition of Medicaid eligibility, subject to 350 federal approval, the agency and the department shall ensure 351 that each Medicaid recipient consents to the release of her or 352 his medical records to the agency and the Medicaid Fraud Control 353 Unit of the Department of Legal Affairs. 354 Section 5. Section 409.964, Florida Statutes is created to 355 read: 356 409.964 Managed care program; state plan; waivers.-The Medicaid program is established as a statewide, integrated 357 358 managed care program for all covered services, including long-359 term care services. The agency shall apply for and implement 360 state plan amendments or waivers of applicable federal laws and 361 regulations necessary to implement the program. Before seeking a 362 waiver, the agency shall provide public notice and the 363 opportunity for public comment and shall include public feedback

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FLORIDA HOUSE OF REPRESENTAT	I V E 🕄	S
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	CS/HB 7107, Engrossed 2 2011
364	in the waiver application. The agency shall hold one public
365	meeting in each of the regions described in s. 409.966(2) and
366	the time period for public comment for each region shall end no
367	sooner than 30 days after the completion of the public meeting
368	in that region.
369	Section 6. Section 409.965, Florida Statutes, is created
370	to read:
371	409.965 Mandatory enrollmentAll Medicaid recipients
372	shall receive covered services through the statewide managed
373	care program, except as provided by this part pursuant to an
374	approved federal waiver. The following Medicaid recipients are
375	exempt from participation in the statewide managed care program:
376	(1) Women who are only eligible for family planning
377	services.
378	(2) Women who are only eligible for breast and cervical
379	cancer services.
380	(3) Persons who are eligible for emergency Medicaid for
381	aliens.
382	Section 7. Section 409.966, Florida Statutes, is created
383	to read:
384	409.966 Eligible plans; selection
385	(1) ELIGIBLE PLANSServices in the Medicaid managed care
386	program shall be provided by eligible plans. A provider service
387	network must be capable of providing all covered services to a
388	mandatory Medicaid managed care enrollee or may limit the
389	provision of services to a specific target population based on
390	the age, chronic disease state, or medical condition of the
391	enrollee to whom the network will provide services. A specialty
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392 provider service network must be capable of coordinating care 393 and delivering or arranging for the delivery of all covered 394 services to the target population. A provider service network 395 may partner with an insurer licensed under chapter 627 or a 396 health maintenance organization licensed under chapter 641 to 397 meet the requirements of a Medicaid contract. 398 (2)ELIGIBLE PLAN SELECTION.-The agency shall select a 399 limited number of eligible plans to participate in the Medicaid 400 program using invitations to negotiate in accordance with s. 401 287.057(3)(a). At least 90 days before issuing an invitation to 402 negotiate, the agency shall compile and publish a databook 403 consisting of a comprehensive set of utilization and spending 404 data for the 3 most recent contract years consistent with the 405 rate-setting periods for all Medicaid recipients by region or 406 county. The source of the data in the report shall include both 407 historic fee-for-service claims and validated data from the 408 Medicaid Encounter Data System. The report shall be made 409 available in electronic form and shall delineate utilization use 410 by age, gender, eligibility group, geographic area, and 411 aggregate clinical risk score. Separate and simultaneous 412 procurements shall be conducted in each of the following 413 regions: 414 Region I, which shall consist of Bay, Calhoun, (a) 415 Escambia, Franklin, Gadsden, Gulf, Holmes, Jackson, Jefferson, 416 Leon, Liberty, Madison, Okaloosa, Santa Rosa, Taylor, Wakulla, 417 Walton, and Washington Counties. 418 (b) Region II, which shall consist of Alachua, Baker, 419 Bradford, Citrus, Columbia, Dixie, Gilchrist, Hamilton,

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	CS/HB 7107, Engrossed 2 2011
420	Lafayette, Lake, Levy, Marion, Sumter, Suwannee, and Union
421	Counties.
422	(c) Region III, which shall consist of Clay, Duval,
423	Flagler, Nassau, Putman, St. Johns, and Volusia Counties.
424	(d) Region IV, which shall consist of Brevard, Indian
425	River, Okeechobee, Orange, Osceola, Seminole, and St. Lucie
426	Counties.
427	(e) Region V, which shall consist of Hernando,
428	Hillsborough, Pasco, Pinellas, and Polk Counties.
429	(f) Region VI, which shall consist of Charlotte, Collier,
430	DeSoto, Hardee, Highlands, Lee, Manatee, and Sarasota Counties.
431	(g) Region VII, which shall consist of Broward, Glades,
432	Hendry, Martin, and Palm Beach Counties.
433	(h) Region VIII, which shall consist of Miami-Dade and
434	Monroe Counties.
435	(3) QUALITY SELECTION CRITERIA
436	(a) The invitation to negotiate must specify the criteria
437	and the relative weight of the criteria that will be used for
438	determining the acceptability of the reply and guiding the
439	selection of the organizations with which the agency negotiates.
440	In addition to criteria established by the agency, the agency
441	shall consider the following factors in the selection of
442	eligible plans:
443	1. Accreditation by the National Committee for Quality
444	Assurance, the Joint Commission, or another nationally
445	recognized accrediting body.

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446	2. Experience serving similar populations, including the
447	organization's record in achieving specific quality standards
448	with similar populations.
449	3. Availability and accessibility of primary care and
450	specialty physicians in the provider network.
451	4. Establishment of community partnerships with providers
452	that create opportunities for reinvestment in community-based
453	services.
454	5. Organization commitment to quality improvement and
455	documentation of achievements in specific quality improvement
456	projects, including active involvement by organization
457	leadership.
458	6. Provision of additional benefits, particularly dental
459	care and disease management, and other initiatives that improve
460	health outcomes.
461	7. Evidence that a qualified plan has written agreements
462	or signed contracts or has made substantial progress in
463	establishing relationships with providers before the plan
464	submitting a response.
465	8. Comments submitted in writing by any enrolled Medicaid
466	provider relating to a specifically identified plan
467	participating in the procurement in the same region as the
468	submitting provider.
469	9. The business relationship a qualified plan has with any
470	other qualified plan that responds to the invitation to
471	negotiate.
472	

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473	A qualified plan must disclose any business relationship it has
474	with any other qualified plan that responds to the invitation to
475	negotiate. The agency may not select plans in the same region
476	for the same managed care program that have a business
477	relationship with each other. Failure to disclose any business
478	relationship shall result in disqualification from participation
479	in any region for the first full contract period after the
480	discovery of the business relationship by the agency. For the
481	purpose of this section, "business relationship" means an
482	ownership or controlling interest, an affiliate or subsidiary
483	relationship, a common parent, or any mutual interest in any
484	limited partnership, limited liability partnership, limited
485	liability company, or other entity or business association,
486	including all wholly or partially owned subsidiaries, majority-
487	owned subsidiaries, parent companies, or affiliates of such
488	entities, business associations, or other enterprises, that
489	exists for the purpose of making a profit.
490	(b) After negotiations are conducted, the agency shall
491	select the eligible plans that are determined to be responsive
492	and provide the best value to the state. Preference shall be
493	given to plans that demonstrate the following:
494	1. Signed contracts with primary and specialty physicians
495	in sufficient numbers to meet the specific standards established
496	pursuant to s. 409.967(2)(b).
497	2. Well-defined programs for recognizing patient-centered
498	medical homes or accountable care organizations, and providing
499	for increased compensation for recognized medical homes or
500	accountable care organizations, as defined by the plan.
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501	3. Greater net economic benefit to Florida compared to
502	other bidders through employment of, or subcontracting with
503	firms that employ, Floridians in order to accomplish the
504	contract requirements. Contracts with such bidders shall specify
505	performance measures to evaluate the plan's employment-based
506	economic impact. Valuation of the net economic benefit may not
507	include employment of or subcontracts with providers.
508	(c) To ensure managed care plan participation in Region I,
509	the agency shall award an additional contract to each plan with
510	a contract award in Region I. Such contract shall be in any
511	other region in which the plan submitted a responsive bid and
512	negotiates a rate acceptable to the agency. If a plan that is
513	awarded an additional contract pursuant to this paragraph is
514	subject to penalties pursuant to s. 409.967(2)(g) for activities
515	in Region I, the additional contract is automatically terminated
516	180 days after the imposition of the penalties. The plan shall
517	reimburse the agency for the cost of enrollment changes and
518	other transition activities, including the cost of additional
519	choice counseling services.
520	(4) ADMINISTRATIVE CHALLENGE Any eligible plan that
521	participates in an invitation to negotiate in more than one
522	region and is selected in at least one region may not begin
523	serving Medicaid recipients in any region for which it was
524	selected until all administrative challenges to procurements
525	required by this section to which the eligible plan is a party
526	have been finalized. If the number of plans selected is less
527	than the maximum amount of plans permitted in the region, the
528	agency may contract with other selected plans in the region not
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529	participating in the administrative challenge before resolution
530	of the administrative challenge. For purposes of this
531	subsection, an administrative challenge is finalized if an order
532	granting voluntary dismissal with prejudice has been entered by
533	any court established under Article V of the State Constitution
534	or by the Division of Administrative Hearings, a final order has
535	been entered into by the agency and the deadline for appeal has
536	expired, a final order has been entered by the First District
537	Court of Appeal and the time to seek any available review by the
538	Florida Supreme Court has expired, or a final order has been
539	entered by the Florida Supreme Court and a warrant has been
540	issued.
541	Section 8. Section 409.967, Florida Statutes, is created
542	to read:
J4Z	
543	409.967 Managed care plan accountability
543	409.967 Managed care plan accountability
543 544	409.967 Managed care plan accountability.— (1) The agency shall establish a 5-year contract with each
543 544 545	<u>409.967 Managed care plan accountability</u> <u>(1) The agency shall establish a 5-year contract with each</u> <u>managed care plan selected through the procurement process</u>
543 544 545 546	<u>409.967 Managed care plan accountability</u> <u>(1) The agency shall establish a 5-year contract with each</u> <u>managed care plan selected through the procurement process</u> <u>described in s. 409.966. A plan contract may not be renewed;</u>
543 544 545 546 547	<u>409.967 Managed care plan accountability</u> <u>(1) The agency shall establish a 5-year contract with each</u> <u>managed care plan selected through the procurement process</u> <u>described in s. 409.966. A plan contract may not be renewed;</u> <u>however, the agency may extend the terms of a plan contract to</u>
543 544 545 546 547 548	<u>409.967 Managed care plan accountability</u> <u>(1) The agency shall establish a 5-year contract with each</u> <u>managed care plan selected through the procurement process</u> <u>described in s. 409.966. A plan contract may not be renewed;</u> <u>however, the agency may extend the terms of a plan contract to</u> <u>cover any delays in transition to a new plan.</u>
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543 544 545 546 547 548 549 550	<u>409.967 Managed care plan accountability</u> <u>(1) The agency shall establish a 5-year contract with each</u> <u>managed care plan selected through the procurement process</u> <u>described in s. 409.966. A plan contract may not be renewed;</u> <u>however, the agency may extend the terms of a plan contract to</u> <u>cover any delays in transition to a new plan.</u> <u>(2) The agency shall establish such contract requirements</u> <u>as are necessary for the operation of the statewide managed care</u>
543 544 545 546 547 548 549 550 551	<u>409.967 Managed care plan accountability</u> <u>(1) The agency shall establish a 5-year contract with each</u> <u>managed care plan selected through the procurement process</u> <u>described in s. 409.966. A plan contract may not be renewed;</u> <u>however, the agency may extend the terms of a plan contract to</u> <u>cover any delays in transition to a new plan.</u> <u>(2) The agency shall establish such contract requirements</u> <u>as are necessary for the operation of the statewide managed care</u> <u>program. In addition to any other provisions the agency may deem</u>
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543 544 545 546 547 548 549 550 551 552 553	<u>409.967 Managed care plan accountability</u> (1) The agency shall establish a 5-year contract with each managed care plan selected through the procurement process described in s. 409.966. A plan contract may not be renewed; however, the agency may extend the terms of a plan contract to cover any delays in transition to a new plan. (2) The agency shall establish such contract requirements as are necessary for the operation of the statewide managed care program. In addition to any other provisions the agency may deem necessary, the contract shall require: (a) Emergency servicesManaged care plans shall pay for

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556 Reimbursement for services under this paragraph shall be the 557 lesser of: 558 1. The provider's charges; 559 2. The usual and customary provider charges for similar 560 services in the community where the services were provided; 561 3. The charge mutually agreed to by the entity and the 562 provider within 60 days after submittal of the claim; or 563 4. The rate the agency would have paid on the most recent 564 October 1st. 565 (b) Access.-The agency shall establish specific standards 566 for the number, type, and regional distribution of providers in 567 managed care plan networks to ensure access to care for both 568 adults and children. Each plan must maintain a region-wide 569 network of providers in sufficient numbers to meet the access 570 standards for specific medical services for all recipients 571 enrolled in the plan. The exclusive use of mail-order pharmacies 572 shall not be sufficient to meet network access standards. 573 Consistent with the standards established by the agency, 574 provider networks may include providers located outside the 575 region. A plan may contract with a new hospital facility before 576 the date the hospital becomes operational if the hospital has 577 commenced construction, will be licensed and operational by 578 January 1, 2013, and a final order has issued in any civil or 579 administrative challenge. Each plan shall establish and maintain 580 an accurate and complete electronic database of contracted 581 providers, including information about licensure or 582 registration, locations and hours of operation, specialty 583 credentials and other certifications, specific performance

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584 indicators, and such other information as the agency deems 585 necessary. The database shall be available online to both the 586 agency and the public and shall have the capability to compare 587 the availability of providers to network adequacy standards and 588 to accept and display feedback from each provider's patients. 589 Each plan shall submit quarterly reports to the agency 590 identifying the number of enrollees assigned to each primary 591 care provider. 592 (c) Encounter data.-The agency shall maintain and operate 593 a Medicaid Encounter Data System to collect, process, store, and 594 report on covered services provided to all Medicaid recipients 595 enrolled in prepaid plans. 596 1. Each prepaid plan must comply with the agency's 597 reporting requirements for the Medicaid Encounter Data System. 598 Prepaid plans must submit encounter data electronically in a 599 format that complies with the Health Insurance Portability and 600 Accountability Act provisions for electronic claims and in 601 accordance with deadlines established by the agency. Prepaid 602 plans must certify that the data reported is accurate and 603 complete. 604 2. The agency is responsible for validating the data 605 submitted by the plans. The agency shall develop methods and 606 protocols for ongoing analysis of the encounter data that 607 adjusts for differences in characteristics of prepaid plan enrollees to allow comparison of service utilization among plans 608 and against expected levels of use. The analysis shall be used 609 610 to identify possible cases of systemic underutilization or 611 denials of claims and inappropriate service utilization such as

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612 higher-than-expected emergency department encounters. The 613 analysis shall provide periodic feedback to the plans and enable 614 the agency to establish corrective action plans when necessary. 615 One of the focus areas for the analysis shall be the use of 616 prescription drugs. 617 3. The agency shall make encounter data available to those 618 plans accepting enrollees who are assigned to them from other 619 plans leaving a region. 620 (d) Continuous improvement.-The agency shall establish 621 specific performance standards and expected milestones or 622 timelines for improving performance over the term of the 623 contract. By the end of the fourth year of the first contract 624 term, the agency shall issue a request for information to 625 determine whether cost savings could be achieved by contracting 626 for plan oversight and monitoring, including analysis of 627 encounter data, assessment of performance measures, and 628 compliance with other contractual requirements. Each managed 629 care plan shall establish an internal health care quality 630 improvement system, including enrollee satisfaction and 631 disenrollment surveys. The quality improvement system shall 632 include incentives and disincentives for network providers. (e) Program integrity.-Each managed care plan shall 633 634 establish program integrity functions and activities to reduce 635 the incidence of fraud and abuse, including, at a minimum: 636 1. A provider credentialing system and ongoing provider 637 monitoring;

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638	2. An effective prepayment and postpayment review process
639	including, but not limited to, data analysis, system editing,
640	and auditing of network providers;
641	3. Procedures for reporting instances of fraud and abuse
642	pursuant to chapter 641;
643	4. Administrative and management arrangements or
644	procedures, including a mandatory compliance plan, designed to
645	prevent fraud and abuse; and
646	5. Designation of a program integrity compliance officer.
647	(f) Grievance resolutionConsistent with federal law,
648	each managed care plan shall establish and the agency shall
649	approve an internal process for reviewing and responding to
650	grievances from enrollees. Each plan shall submit quarterly
651	reports on the number, description, and outcome of grievances
652	filed by enrollees.
653	(g) PenaltiesManaged care plans that reduce enrollment
654	levels or leave a region before the end of the contract term
655	shall reimburse the agency for the cost of enrollment changes
656	and other transition activities, including the cost of
657	additional choice counseling services. If more than one plan
658	leaves a region at the same time, costs shall be shared by the
659	departing plans proportionate to their enrollments. In addition
660	to the payment of costs, departing provider services networks
661	shall pay a per enrollee penalty not to exceed 3 month's payment
662	and shall continue to provide services to the enrollee for 90
663	days or until the enrollee is enrolled in another plan,
664	whichever is sooner. In addition to payment of costs, all other
665	plans shall pay a penalty equal to 25 percent of the minimum
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666	surplus requirement pursuant to s. 641.225(1). Plans shall
667	provide the agency notice no less than 180 days before
668	withdrawing from a region.
669	(h) Prompt paymentManaged care plans shall comply with
670	ss. 641.315, 641.3155, and 641.513.
671	(i) Electronic claimsManaged care plans shall accept
672	electronic claims in compliance with federal standards.
673	(j) Fair paymentProvider service networks must ensure
674	that no network provider with a controlling interest in the
675	network charges any Medicaid managed care plan more than the
676	amount paid to that provider by the provider service network for
677	the same service.
678	(3) ACHIEVED SAVINGS REBATE.—
679	(a) The agency shall establish and the prepaid plans shall
680	use a uniform method for annually reporting premium revenue,
681	medical and administrative costs, and income or losses, across
682	all Florida Medicaid prepaid plan lines of business in all
683	regions. The reports shall be due to the agency within 270 days
684	after the conclusion of the reporting period and the agency may
685	audit the reports. Achieved savings rebates shall be due within
686	30 days after the report is submitted. Except as provided in
687	paragraph (b), the achieved savings rebate will be established
688	by determining pretax income as a percentage of revenues and
689	applying the following income sharing ratios:
690	1. One hundred percent of income up to and including 5
691	percent of revenue shall be retained by the plan.

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692	2. Fifty percent of income above 5 percent and up to 10
693	percent shall be retained by the plan, with the other 50 percent
694	refunded to the state.
695	3. One hundred percent of income above 10 percent of
696	revenue shall be refunded to the state.
697	(b) A plan that meets or exceeds agency-defined quality
698	measures in the reporting period may retain an additional 1
699	percent of revenue.
700	(c) The following expenses may not be included in
701	calculating income to the plan:
702	1. Payment of achieved savings rebates.
703	2. Any financial incentive payments made to the plan
704	outside of the capitation rate.
705	3. Any financial disincentive payments levied by the state
706	or federal governments.
707	4. Expenses associated with lobbying activities.
708	5. Administrative, reinsurance, and outstanding claims
709	expenses in excess of actuarially sound maximum amounts set by
710	the agency.
711	6. Any payment made pursuant to paragraph (f).
712	(d) Prepaid plans that incur a loss in the first contract
713	year may apply the full amount of the loss as an offset to
714	income in the second contract year.
715	(e) If, after an audit or other reconciliation, the agency
716	determines that a prepaid plan owes an additional rebate, the

plan shall have 30 days after notification to make the payment. 717

Upon failure to timely pay the rebate, the agency shall withhold 718

future payments to the plan until the entire amount is recouped. 719

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720 If the agency determines that a prepaid plan has made an 721 overpayment, the agency shall return the overpayment within 30 722 days. 723 (f) In addition to the reporting required by paragraph 724 (a), prepaid plans shall annually submit a report, consistent 725 with paragraph (a), which is specific to enrollees with 726 developmental disabilities. The agency shall compare each plan's 727 expenditures to the plan's aggregate premiums for this 728 population. The difference between aggregate premiums and 729 expenditures shall be shared equally between the plan and the 730 state. The state share shall be returned to the Medicaid 731 appropriation to serve people on the wait list for home and 732 community-based services provided through individual budgets. 733 Section 9. Section 409.968, Florida Statutes, is created 734 to read: 735 409.968 Managed care plan payments.-736 (1) Prepaid plans shall receive per-member, per-month 737 payments negotiated pursuant to the procurements described in s. 738 409.966. Payments shall be risk-adjusted rates based on 739 historical utilization and spending data, projected forward, and 740 adjusted to reflect the eligibility category, geographic area, 741 and clinical risk profile of the recipients. In negotiating 742 rates with the plans, the agency shall consider any adjustments 743 necessary to encourage plans to use the most cost effective 744 modalities for treatment of chronic disease such as peritoneal 745 dialysis. (2) Provider service networks may be prepaid plans and 746 747 receive per-member, per-month payments negotiated pursuant to

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748 the procurement process described in s. 409.966. Provider 749 service networks that choose not to be prepaid plans shall 750 receive fee-for-service rates with a shared savings settlement. 751 The fee-for-service option shall be available to a provider 752 service network only for the first 3 years of its operation. The 753 agency shall annually conduct cost reconciliations to determine 754 the amount of cost savings achieved by fee-for-service provider 755 service networks for the dates of service within the period 756 being reconciled. Only payments for covered services for dates 757 of service within the reconciliation period and paid within 6 758 months after the last date of service in the reconciliation 759 period shall be included. The agency shall perform the necessary 760 adjustments for the inclusion of claims incurred but not 761 reported within the reconciliation period for claims that could 762 be received and paid by the agency after the 6-month claims 763 processing time lag. The agency shall provide the results of the 764 reconciliations to the fee-for-service provider service networks 765 within 45 days after the end of the reconciliation period. The 766 fee-for-service provider service networks shall review and 767 provide written comments or a letter of concurrence to the 768 agency within 45 days after receipt of the reconciliation 769 results. This reconciliation shall be considered final. 770 Section 10. Section 409.969, Florida Statutes, is created to read: 771 772 409.969 Enrollment; choice counseling; automatic 773 assignment; disenrollment.-774 (1) ENROLLMENT.-All Medicaid recipients shall be enrolled 775 in a managed care plan unless specifically exempted under this Page 28 of 78

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776 part. Each recipient shall have a choice of plans and may select 777 any available plan unless that plan is restricted by contract to 778 a specific population that does not include the recipient. 779 Medicaid recipients shall have 30 days in which to make a choice 780 of plans. All recipients shall be offered choice counseling 781 services in accordance with this section. 782 (2) CHOICE COUNSELING. - The agency shall provide choice counseling for Medicaid recipients. The agency may contract for 783 784 the provision for choice counseling. Except as provided in s. 785 409.984, any such contract shall be procured competitively. The 786 contract shall be with a vendor that employs Floridians to 787 accomplish the contract requirements, shall be for a period of 5 788 years, and shall comply with the provisions of 42 C.F.R. part 789 438, relating to enrollment brokers as defined in that part. The 790 agency may renew a contract for an additional 5-year period; 791 however, before renewal of the contract the agency shall hold at 792 least one public meeting in each of the regions covered by the 793 choice counseling vendor. The agency may extend the term of the 794 contract to cover any delays in transition to a new contractor. 795 Printed choice information and choice counseling shall be 796 offered in the native or preferred language of the recipient, 797 consistent with federal requirements. The manner and method of 798 choice counseling shall be modified as necessary to ensure 799 culturally competent, effective communication with people from 800 diverse cultural backgrounds. The agency shall maintain a record 801 of the recipients who receive such services, identifying the 802 scope and method of the services provided. The agency shall make

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803	available clear and easily understandable choice information to
804	Medicaid recipients that includes:
805	(a) An explanation that each recipient has the right to
806	choose a managed care plan at the time of enrollment in Medicaid
807	and again at regular intervals set by the agency, and that if a
808	recipient does not choose a plan, the agency will assign the
809	recipient to a plan according to the criteria specified in this
810	section.
811	(b) A list and description of the benefits provided in
812	each managed care plan.
813	(c) An explanation of benefit limits.
814	(d) A current list of providers participating in the
815	network, including location and contact information.
816	(e) Managed care plan performance data.
817	(3) DISENROLLMENT; GRIEVANCESAfter a recipient has
818	enrolled in a managed care plan, the recipient shall have 90
819	days to voluntarily disenroll and select another plan. After 90
820	days, no further changes may be made except for good cause. For
821	purposes of this section, the term "good cause" includes, but is
822	not limited to, poor quality of care, lack of access to
823	necessary specialty services, an unreasonable delay or denial of
824	service, or fraudulent enrollment. The agency must make a
825	determination as to whether good cause exists. The agency may
826	require a recipient to use the plan's grievance process before
827	the agency's determination of good cause, except in cases in
828	which immediate risk of permanent damage to the recipient's
829	health is alleged.

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830	(a) The managed care plan internal grievance process, when
831	used, must be completed in time to permit the recipient to
832	disenroll by the first day of the second month after the month
833	the disenrollment request was made. If the result of the
834	grievance process is approval of an enrollee's request to
835	disenroll, the agency is not required to make a determination in
836	the case.
837	(b) The agency must make a determination and take final
838	action on a recipient's request so that disenrollment occurs no
839	later than the first day of the second month after the month the
840	request was made. If the agency fails to act within the
841	specified timeframe, the recipient's request to disenroll is
842	deemed to be approved as of the date agency action was required.
843	Recipients who disagree with the agency's finding that good
844	cause does not exist for disenrollment shall be advised of their
845	right to pursue a Medicaid fair hearing to dispute the agency's
846	finding.
847	(c) Medicaid recipients enrolled in a managed care plan
848	after the 90-day period shall remain in the plan for the
849	remainder of the 12-month period. After 12 months, the recipient
850	may select another plan. However, nothing shall prevent a
851	Medicaid recipient from changing providers within the plan
852	during that period.
853	(d) On the first day of the month after receiving notice
854	from a recipient that the recipient has moved to another region,
855	the agency shall automatically disenroll the recipient from the
856	managed care plan the recipient is currently enrolled in and
857	treat the recipient as if the recipient is a new Medicaid
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858 enrollee. At that time, the recipient may choose another plan 859 pursuant to the enrollment process established in this section. 860 The agency must monitor plan disenrollment throughout (e) 861 the contract term to identify any discriminatory practices. 862 Section 11. Section 409.97, Florida Statutes, is created 863 to read: 864 409.97 State and local Medicaid partnerships.-865 (1) INTERGOVERNMENTAL TRANSFERS.-In addition to the contributions required pursuant to s. 409.915, beginning in the 866 2014-2015 fiscal year, the agency may accept voluntary transfers 867 868 of local taxes and other qualified revenue from counties, 869 municipalities, and special taxing districts. Such transfers 870 must be contributed to advance the general goals of the Florida 871 Medicaid program without restriction and must be executed 872 pursuant to a contract between the agency and the local funding 873 source. Contracts executed before October 31 shall result in 874 contributions to Medicaid for that same state fiscal year. 875 Contracts executed between November 1 and June 30 shall result 876 in contributions for the following state fiscal year. Based on 877 the date of the signed contracts, the agency shall allocate to 878 the low-income pool the first contributions received up to the 879 limit established by subsection (2). No more than 40 percent of 880 the low-income pool funding shall come from any single funding 881 source. Contributions in excess of the low-income pool shall be 882 allocated to the disproportionate share programs defined in ss. 883 409.911(3) and 409.9113 and to hospital rates pursuant to 884 subsection (4). The local funding source shall designate in the 885 contract which Medicaid providers ensure access to care for low-

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886 <u>income and uninsured people within the applicable jurisdiction</u> 887 <u>and are eligible for low-income pool funding. Eligible providers</u> 888 <u>may include hospitals, primary care providers, and primary care</u> 889 access systems.

890 LOW-INCOME POOL.-The agency shall establish and (2) 891 maintain a low-income pool in a manner authorized by federal 892 waiver. The low-income pool is created to compensate a network 893 of providers designated pursuant to subsection (1). Funding of 894 the low-income pool shall be limited to the maximum amount 895 permitted by federal waiver minus a percentage specified in the 896 General Appropriations Act. The low-income pool must be used to 897 support enhanced access to services by offsetting shortfalls in 898 Medicaid reimbursement, paying for otherwise uncompensated care, 899 and financing coverage for the uninsured. The low-income pool 900 shall be distributed in periodic payments to the Access to Care 901 Partnership throughout the fiscal year. Distribution of low-902 income pool funds by the Access to Care Partnership to participating providers may be made through capitated payments, 903 904 fees for services, or contracts for specific deliverables. The 905 agency shall include the distribution amount for each provider 906 in the contract with the Access to Care Partnership pursuant to 907 subsection (3). Regardless of the method of distribution, 908 providers participating in the Access to Care Partnership shall 909 receive payments such that the aggregate benefit in the 910 jurisdiction of each local funding source, as defined in 911 subsection (1), equals the amount of the contribution plus a 912 factor specified in the General Appropriations Act.

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913	(3) ACCESS TO CARE PARTNERSHIPThe agency shall contract
914	with an administrative services organization that has operating
915	agreements with all health care facilities, programs, and
916	providers supported with local taxes or certified public
917	expenditures and designated pursuant to subsection (1). The
918	contract shall provide for enhanced access to care for Medicaid,
919	low-income, and uninsured Floridians. The partnership shall be
920	responsible for an ongoing program of activities that provides
921	needed, but uncovered or undercompensated, health services to
922	Medicaid enrollees and persons receiving charity care, as
923	defined in s. 409.911. Accountability for services rendered
924	under this contract must be based on the number of services
925	provided to unduplicated qualified beneficiaries, the total
926	units of service provided to these persons, and the
927	effectiveness of services provided as measured by specific
928	standards of care. The agency shall seek such plan amendments or
929	waivers as may be necessary to authorize the implementation of
930	the low-income pool as the Access to Care Partnership pursuant
931	to this section.
932	(4) HOSPITAL RATE DISTRIBUTION
933	(a) The agency is authorized to implement a tiered
934	hospital rate system to enhance Medicaid payments to all
935	hospitals when resources for the tiered rates are available from
936	general revenue and such contributions pursuant to subsection
937	(1) as are authorized under the General Appropriations Act.
938	1. Tier 1 hospitals are statutory rural hospitals as
939	defined in s. 395.602, statutory teaching hospitals as defined

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940	in s. 408.07(45), and specialty children's hospitals as defined
941	in s. 395.002(28).
942	2. Tier 2 hospitals are community hospitals not included
943	in Tier 1 that provided more than 9 percent of the hospital's
944	total inpatient days to Medicaid patients and charity patients,
945	as defined in s. 409.911, and are located in the jurisdiction of
946	a local funding source pursuant to subsection (1).
947	3. Tier 3 hospitals include all community hospitals.
948	(b) When rates are increased pursuant to this section, the
949	Total Tier Allocation (TTA) shall be distributed as follows:
950	1. Tier 1 (T1A) = 0.35 x TTA.
951	2. Tier 2 (T2A) = 0.35 x TTA.
952	3. Tier 3 (T3A) = 0.30 x TTA.
953	(c) The tier allocation shall be distributed as a
954	percentage increase to the hospital specific base rate (HSBR)
955	established pursuant to s. 409.905(5)(c). The increase in each
956	tier shall be calculated according to the proportion of tier-
957	specific allocation to the total estimated inpatient spending
958	(TEIS) for all hospitals in each tier:
959	1. Tier 1 percent increase (T1PI) = T1A/Tier 1 total
960	estimated inpatient spending (T1TEIS).
961	2. Tier 2 percent increase (T2PI) = T2A /Tier 2 total
962	estimated inpatient spending (T2TEIS).
963	3. Tier 3 percent increase (T3PI) = T3A/ Tier 3 total
964	estimated inpatient spending (T3TEIS).
965	(d) The hospital-specific tiered rate (HSTR) shall be
966	calculated as follows:
967	1. For hospitals in Tier 3: HSTR = (1 + T3PI) x HSBR.
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968	2. For hospitals in Tier 2: HSTR = (1 + T2PI) x HSBR.
969	3. For hospitals in Tier 1: HSTR = $(1 + T1PI) \times HSBR$ .
970	Section 12. Section 409.971, Florida Statutes, is created
971	to read:
972	409.971 Managed medical assistance programThe agency
973	shall make payments for primary and acute medical assistance and
974	related services using a managed care model. By January 1, 2013,
975	the agency shall begin implementation of the statewide managed
976	medical assistance program, with full implementation in all
977	regions by October 1, 2014.
978	Section 13. Section 409.972, Florida Statutes, is created
979	to read:
980	409.972 Mandatory and voluntary enrollment
981	(1) Persons eligible for the program known as "medically
982	needy" pursuant to s. 409.904(2)(a) shall enroll in managed care
983	plans. Medically needy recipients shall meet the share of the
984	cost by paying the plan premium, up to the share of the cost
985	amount, contingent upon federal approval.
986	(2) The following Medicaid-eligible persons are exempt
987	from mandatory managed care enrollment required by s. 409.965,
988	and may voluntarily choose to participate in the managed medical
989	assistance program:
990	(a) Medicaid recipients who have other creditable health
991	care coverage, excluding Medicare.
992	(b) Medicaid recipients residing in residential commitment
993	facilities operated through the Department of Juvenile Justice
994	or mental health treatment facilities as defined by s.
995	394.455(32).

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CS/HB 7107, Engrossed 2 2011 996 (c) Persons eligible for refugee assistance. 997 (d) Medicaid recipients who are residents of a 998 developmental disability center, including Sunland Center in 999 Marianna and Tacachale in Gainesville. 1000 Persons eligible for Medicaid but exempt from (3) 1001 mandatory participation who do not choose to enroll in managed 1002 care shall be served in the Medicaid fee-for-service program as 1003 provided in part III of this chapter. 1004 Section 14. Section 409.973, Florida Statutes, is created 1005 to read: 1006 409.973 Benefits.-1007 (1) MINIMUM BENEFITS.-Managed care plans shall cover, at a 1008 minimum, the following services: 1009 (a) Advanced registered nurse practitioner services. 1010 (b) Ambulatory surgical treatment center services. 1011 (c) Birthing center services. 1012 (d) Chiropractic services. 1013 (e) Dental services. 1014 (f) Early periodic screening diagnosis and treatment 1015 services for recipients under age 21. 1016 Emergency services. (g) 1017 (h) Family planning services and supplies. 1018 (i) Healthy start services, except as provided in s. 1019 409.975(4). 1020 (j) Hearing services. (k) Home health agency services. 1021 1022 (1) Hospice services. 1023 Hospital inpatient services. (m) Page 37 of 78

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CS/HB 7107, Engrossed 2 2011 1024 Hospital outpatient services. (n) 1025  $(\circ)$ Laboratory and imaging services. 1026 Medical supplies, equipment, prostheses, and orthoses. (p) 1027 (q) Mental health services. 1028 (r) Nursing care. 1029 (s) Optical services and supplies. 1030 (t) Optometrist services. 1031 (u) Physical, occupational, respiratory, and speech 1032 therapy services. Physician services, including physician assistant 1033 (V) 1034 services. 1035 (w) Podiatric services. 1036 (x) Prescription drugs. Renal dialysis services. 1037 (y) 1038 (z) Respiratory equipment and supplies. 1039 (aa) Rural health clinic services. 1040 (bb) Substance abuse treatment services. 1041 Transportation to access covered services, except as (CC) 1042 provided in s. 409.975(5). 1043 CUSTOMIZED BENEFITS.-Managed care plans may customize (2) 1044 benefit packages for nonpregnant adults, vary cost-sharing provisions, and provide coverage for additional services. The 1045 1046 agency shall evaluate the proposed benefit packages to ensure services are sufficient to meet the needs of the plan's 1047 1048 enrollees and to verify actuarial equivalence. 1049 (3) HEALTHY BEHAVIORS.-Each plan operating in the managed 1050 medical assistance program shall establish a program to 1051 encourage and reward healthy behaviors.

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1052	(4) PRIMARY CARE INITIATIVEEach plan operating in the
1053	managed medical assistance program shall establish a program to
1054	encourage enrollees to establish a relationship with their
1055	primary care provider. Each plan shall:
1056	(a) Within 30 days after enrollment, provide information
1057	to each enrollee on the importance of and procedure for
1058	selecting a primary care physician, and thereafter automatically
1059	assign to a primary care provider any enrollee who fails to
1060	choose a primary care provider.
1061	(b) Within 90 days after selection of or assignment to a
1062	primary care provider, provide information to each enrollee on
1063	the importance of scheduling a wellness screening with the
1064	enrollee's primary care physician.
1065	(c) Report to the agency the number of enrollees assigned
1066	to each primary care provider within the plan's network.
1067	(d) Report to the agency the number of enrollees who have
1068	not had an appointment with their primary care provider within
1069	their first year of enrollment.
1070	(e) Report to the agency the number of emergency room
1071	visits by enrollees who have not had a least one appointment
1072	with their primary care provider.
1073	Section 15. Section 409.974, Florida Statutes, is created
1074	to read:
1075	409.974 Eligible plans.—
1076	(1) ELIGIBLE PLAN SELECTIONThe agency shall select
1077	eligible plans through the procurement process described in s.
1078	409.966. The agency shall notice invitations to negotiate no
1079	later than January 1, 2013.
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1080	(a) The agency shall procure three plans for Region I. At
1081	least one plan shall be a provider service network, if any
1082	provider service network submits a responsive bid.
1083	(b) The agency shall procure three plans for Region II. At
1084	least one plan shall be a provider service network, if any
1085	provider service network submits a responsive bid.
1086	(c) The agency shall procure at least three plans and no
1087	more than four plans for Region III. At least two plans shall be
1088	provider service networks, if any two provider service networks
1089	submit responsive bids.
1090	(d) The agency shall procure at least four plans and no
1091	more than seven plans for Region IV. At least two plans shall be
1092	provider service networks if any two provider service networks
1093	submit responsive bids.
1094	(e) The agency shall procure at least five plans and no
1095	more than eight plans for Region V. At least two plans shall be
1096	provider service networks, if any two provider service networks
1097	submit responsive bids.
1098	(f) The agency shall procure at least three plans and no
1099	more than four plans for Region VI. At least one plan shall be a
1100	provider service network, if any provider service network
1101	submits a responsive bid.
1102	(g) The agency shall procure at least four plans and no
1103	more than seven plans for Region VII. At least two plans shall
1104	be provider service networks, if any two provider service
1105	networks submit a responsive bid.
1106	(h) The agency shall procure at least six plans and no
1107	more than ten plans for Region VIII. At least two plans shall be
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1108 provider service networks, if any two provider service networks 1109 submit a responsive bid. 1110 1111 If no provider service network submits a responsive bid, the 1112 agency shall procure no more than one less than the maximum number of eligible plans permitted in that region. Within 12 1113 1114 months after the initial invitation to negotiate, the agency shall attempt to procure a provider service network. The agency 1115 1116 shall notice another invitation to negotiate only with provider 1117 service networks in such region where no provider service 1118 network has been selected. 1119 (2) QUALITY SELECTION CRITERIA.-In addition to the 1120 criteria established in s. 409.966, the agency shall consider 1121 evidence that an eligible plan has written agreements or signed 1122 contracts or has made substantial progress in establishing 1123 relationships with providers before the plan submitting a 1124 response. The agency shall evaluate and give special weight to 1125 evidence of signed contracts with essential providers as defined 1126 by the agency pursuant to s. 409.975(2). The agency shall 1127 exercise a preference for plans with a provider network in which 1128 over 10 percent of the providers use electronic health records, 1129 as defined in s. 408.051. When all other factors are equal, the 1130 agency shall consider whether the organization has a contract to 1131 provide managed long-term care services in the same region and 1132 shall exercise a preference for such plans. 1133 (3) SPECIALTY PLANS. - Participation by specialty plans 1134 shall be subject to the procurement requirements and regional 1135 plan number limits of this section. However, a specialty plan

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1136	whose target population includes no more than 10 percent of the
1137	enrollees of that region is not subject to the regional plan
1138	number limits of this section.
1139	(4) CHILDREN'S MEDICAL SERVICES NETWORKParticipation by
1140	the Children's Medical Services Network shall be pursuant to a
1141	single, statewide contract with the agency that is not subject
1142	to the procurement requirements or regional plan number limits
1143	of this section. The Children's Medical Services Network must
1144	meet all other plan requirements for the managed medical
1145	assistance program.
1146	Section 16. Section 409.975, Florida Statutes, is created
1147	to read:
1148	409.975 Managed care plan accountabilityIn addition to
1149	the requirements of s. 409.967, plans and providers
1150	participating in the managed medical assistance program shall
1151	comply with the requirements of this section.
1152	(1) PROVIDER NETWORKSManaged care plans must develop and
1153	maintain provider networks that meet the medical needs of their
1154	enrollees in accordance with standards established pursuant to
1155	409.967(2)(b). Except as provided in this section, managed care
1155 1156	
	409.967(2)(b). Except as provided in this section, managed care
1156	409.967(2)(b). Except as provided in this section, managed care plans may limit the providers in their networks based on
1156 1157	409.967(2)(b). Except as provided in this section, managed care plans may limit the providers in their networks based on credentials, quality indicators, and price.
1156 1157 1158	409.967(2)(b). Except as provided in this section, managed care plans may limit the providers in their networks based on credentials, quality indicators, and price. (a) Plans must include all providers in the region that
1156 1157 1158 1159	409.967(2)(b). Except as provided in this section, managed care plans may limit the providers in their networks based on credentials, quality indicators, and price. (a) Plans must include all providers in the region that are classified by the agency as essential Medicaid providers,
1156 1157 1158 1159 1160	409.967(2)(b). Except as provided in this section, managed care plans may limit the providers in their networks based on credentials, quality indicators, and price. (a) Plans must include all providers in the region that are classified by the agency as essential Medicaid providers, unless the agency approves, in writing, an alternative
1156 1157 1158 1159 1160 1161	409.967(2)(b). Except as provided in this section, managed care plans may limit the providers in their networks based on credentials, quality indicators, and price. (a) Plans must include all providers in the region that are classified by the agency as essential Medicaid providers, unless the agency approves, in writing, an alternative arrangement for securing the types of services offered by the

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1164	from any other provider within a reasonable access standard, or
1165	if they provided a substantial share of the total units of a
1166	particular service used by Medicaid patients within the region
1167	during the last 3 years and the combined capacity of other
1168	service providers in the region is insufficient to meet the
1169	total needs of the Medicaid patients. The agency may not
1170	classify physicians and other practitioners as essential
1171	providers. The agency, at a minimum, shall determine which
1172	providers in the following categories are essential Medicaid
1173	providers:
1174	1. Federally qualified health centers.
1175	2. Statutory teaching hospitals as defined in s.
1176	408.07(45).
1177	3. Hospitals that are trauma centers as defined in s.
1178	395.4001(14).
1179	4. Hospitals located at least 25 miles from any other
1180	hospital with similar services.
1181	
1182	Managed care plans that have not contracted with all essential
1183	providers in the region as of the first date of recipient
1184	enrollment, or with whom an essential provider has terminated
1185	its contract, must negotiate in good faith with such essential
1186	providers for 1 year or until an agreement is reached, whichever
1187	is first. Payments for services rendered by a nonparticipating
1188	essential provider shall be made at the applicable Medicaid rate
1189	as of the first day of the contract between the agency and the
1190	plan. A rate schedule for all essential providers shall be
1191	attached to the contract between the agency and the plan. After
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1192	1 year, managed care plans that are unable to contract with
1193	essential providers shall notify the agency and propose an
1194	alternative arrangement for securing the essential services for
1195	Medicaid enrollees. The arrangement must rely on contracts with
1196	other participating providers, regardless of whether those
1197	providers are located within the same region as the
1198	nonparticipating essential service provider. If the alternative
1199	arrangement is approved by the agency, payments to
1200	nonparticipating essential providers after the date of the
1201	agency's approval shall equal 90 percent of the applicable
1202	Medicaid rate. If the alternative arrangement is not approved by
1203	the agency, payment to nonparticipating essential providers
1204	shall equal 110 percent of the applicable Medicaid rate.
1205	(b) Certain providers are statewide resources and
1206	essential providers for all managed care plans in all regions.
1207	All managed care plans must include these essential providers in
1208	their networks. Statewide essential providers include:
1209	1. Faculty plans of Florida medical schools.
1210	2. Regional perinatal intensive care centers as defined in
1211	<u>s. 383.16(2).</u>
1212	3. Hospitals licensed as specialty children's hospitals as
1213	<u>defined in s. 395.002(28).</u>
1214	4. Accredited and integrated systems serving medically
1215	complex children that are comprised of separately licensed, but
1216	commonly owned, health care providers delivering at least the
1217	following services: medical group home, in-home and outpatient
1218	nursing care and therapies, pharmacy services, durable medical
1219	equipment, and Prescribed Pediatric Extended Care.
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1220 1221 Managed care plans that have not contracted with all statewide 1222 essential providers in all regions as of the first date of 1223 recipient enrollment must continue to negotiate in good faith. 1224 Payments to physicians on the faculty of nonparticipating 1225 Florida medical schools shall be made at the applicable Medicaid 1226 rate. Payments for services rendered by a regional perinatal 1227 intensive care centers shall be made at the applicable Medicaid 1228 rate as of the first day of the contract between the agency and 1229 the plan. Payments to nonparticipating specialty children's 1230 hospitals shall equal the highest rate established by contract 1231 between that provider and any other Medicaid managed care plan. 1232 (c) After 12 months of active participation in a plan's 1233 network, the plan may exclude any essential provider from the 1234 network for failure to meet quality or performance criteria. If 1235 the plan excludes an essential provider from the plan, the plan 1236 must provide written notice to all recipients who have chosen 1237 that provider for care. The notice shall be provided at least 30 1238 days before the effective date of the exclusion. 1239 (d) Each managed care plan must offer a network contract 1240 to each home medical equipment and supplies provider in the 1241 region which meets quality and fraud prevention and detection 1242 standards established by the plan and which agrees to accept the 1243 lowest price previously negotiated between the plan and another 1244 such provider. 1245 (2) FLORIDA MEDICAL SCHOOLS QUALITY NETWORK.-The agency 1246 shall contract with a single organization representing medical 1247 schools and graduate medical education programs in the state for Page 45 of 78

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1248 the purpose of establishing an active and ongoing program to 1249 improve clinical outcomes in all managed care plans. Contracted 1250 activities must support greater clinical integration for 1251 Medicaid enrollees through interdependent and cooperative 1252 efforts of all providers participating in managed care plans. 1253 The agency shall support these activities with certified public 1254 expenditures and any earned federal matching funds and shall 1255 seek any plan amendments or waivers necessary to comply with 1256 this subsection. To be eligible to participate in the quality 1257 network, a medical school must contract with each managed care 1258 plan in its region. 1259 PERFORMANCE MEASUREMENT.-Each managed care plan shall (3) 1260 monitor the quality and performance of each participating 1261 provider. At the beginning of the contract period, each plan 1262 shall notify all its network providers of the metrics used by 1263 the plan for evaluating the provider's performance and 1264 determining continued participation in the network. 1265 (4) MOMCARE NETWORK.-1266 The agency shall contract with an administrative (a) 1267 services organization representing all Healthy Start Coalitions 1268 providing risk appropriate care coordination and other services 1269 in accordance with a federal waiver and pursuant to s. 409.906. 1270 The contract shall require the network of coalitions to provide 1271 choice counseling, education, risk-reduction and case management 1272 services, and quality assurance for all enrollees of the waiver. 1273 The agency shall evaluate the impact of the MomCare network by 1274 monitoring each plan's performance on specific measures to 1275 determine the adequacy, timeliness, and quality of services for

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1276 pregnant women and infants. The agency shall support this 1277 contract with certified public expenditures of general revenue 1278 appropriated for Healthy Start services and any earned federal 1279 matching funds.

1280 (b) Each managed care plan shall establish specific 1281 programs and procedures to improve pregnancy outcomes and infant 1282 health, including, but not limited to, coordination with the 1283 Healthy Start program, immunization programs, and referral to 1284 the Special Supplemental Nutrition Program for Women, Infants, 1285 and Children, and the Children's Medical Services program for 1286 children with special health care needs. Each plan's programs 1287 and procedures shall include agreements with each local Healthy 1288 Start Coalition in the region to provide risk-appropriate care 1289 coordination for pregnant women and infants, consistent with 1290 agency policies and the MomCare network.

1291 (5) TRANSPORTATION.-Nonemergency transportation services 1292 shall be provided pursuant to a single, statewide contract 1293 between the agency and the Commission for the Transportation 1294 Disadvantaged. The agency shall establish performance standards 1295 in the contract and shall evaluate the performance of the 1296 Commission for the Transportation Disadvantaged. For the 1297 purposes of this subsection, the term "nonemergency 1298 transportation" does not include transportation by ambulance and 1299 any medical services received during transport. 1300 (6) SCREENING RATE.-After the end of the second contract 1301 year, each managed care plan shall achieve an annual Early and

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Periodic Screening, Diagnosis, and Treatment Service screening

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1303 rate of at least 80 percent of those recipients continuously 1304 enrolled for at least 8 months. 1305 (7) PROVIDER PAYMENT.-Managed care plan and hospitals 1306 shall negotiate mutually acceptable rates, methods, and terms of 1307 payment. For rates, methods, and terms of payment negotiated 1308 after the contract between the agency and the plan is executed, 1309 plans shall pay hospitals, at a minimum, the rate the agency would have paid on the first day of the contract between the 1310 provider and the plan. Such payments to hospitals may not exceed 1311 120 percent of the rate the agency would have paid on the first 1312 1313 day of the contract between the provider and the plan, unless 1314 specifically approved by the agency. Payment rates may be 1315 updated periodically. 1316 MEDICALLY NEEDY ENROLLEES.-Each managed care plan (8) 1317 shall accept any medically needy recipient who selects or is 1318 assigned to the plan and provide that recipient with continuous 1319 enrollment for 12 months. After the first month of qualifying as 1320 a medically needy recipient and enrolling in a plan, and 1321 contingent upon federal approval, the enrollee shall pay the 1322 plan a portion of the monthly premium equal to the enrollee's 1323 share of the cost as determined by the department. The agency 1324 shall pay any remaining portion of the monthly premium. Plans 1325 are not obligated to pay claims for medically needy patients for 1326 services provided before enrollment in the plan. Medically needy 1327 patients are responsible for payment of incurred claims that are 1328 used to determine eligibility. Plans must provide a grace period 1329 of at least 90 days before disenrolling recipients who fail to 1330 pay their shares of the premium.

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	CS/HB 7107, Engrossed 2 2011
1331	Section 17. Section 409.976, Florida Statutes, is created
1332	to read:
1333	409.976 Managed care plan paymentIn addition to the
1334	payment provisions of s. 409.968, the agency shall provide
1335	payment to plans in the managed medical assistance program
1336	pursuant to this section.
1337	(1) Prepaid payment rates shall be negotiated between the
1338	agency and the eligible plans as part of the procurement process
1339	described in s. 409.966.
1340	(2) The agency shall establish payment rates for statewide
1341	inpatient psychiatric programs. Payments to managed care plans
1342	shall be reconciled to reimburse actual payments to statewide
1343	inpatient psychiatric programs.
1344	Section 18. Section 409.977, Florida Statutes, is created
1345	to read:
1346	409.977 Choice counseling and enrollment
1347	(1) CHOICE COUNSELINGIn addition to the choice
1348	counseling information required by s. 409.969, the agency shall
1349	make available clear and easily understandable choice
1350	information to Medicaid recipients that includes information
1351	about the cost-sharing requirements of each managed care plan.
1352	(2) AUTOMATIC ENROLLMENTThe agency shall automatically
1353	enroll into a managed care plan those Medicaid recipients who do
1354	not voluntarily choose a plan pursuant to s. 409.969. The agency
1355	shall automatically enroll recipients in plans that meet or
1356	exceed the performance or quality standards established pursuant
1357	to s. 409.967 and may not automatically enroll recipients in a
1358	plan that is deficient in those performance or quality

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1359 standards. When a specialty plan is available to accommodate a 1360 specific condition or diagnosis of a recipient, the agency shall 1361 assign the recipient to that plan. In the first year of the 1362 first contract term only, if a recipient was previously enrolled 1363 in a plan that is still available in the region, the agency 1364 shall automatically enroll the recipient in that plan unless an 1365 applicable specialty plan is available. Except as otherwise 1366 provided in this part, the agency may not engage in practices 1367 that are designed to favor one managed care plan over another. 1368 When automatically enrolling recipients in managed care plans, 1369 the agency shall automatically enroll based on the following 1370 criteria: 1371 Whether the plan has sufficient network capacity to (a) 1372 meet the needs of the recipients. 1373 Whether the recipient has previously received services (b) 1374 from one of the plan's primary care providers. 1375 Whether primary care providers in one plan are more (C) 1376 geographically accessible to the recipient's residence than 1377 those in other plans. 1378 (3) OPT-OUT OPTION.-The agency shall develop a process to 1379 enable any recipient with access to employer-sponsored health 1380 care coverage to opt out of all managed care plans and to use 1381 Medicaid financial assistance to pay for the recipient's share 1382 of the cost in such employer-sponsored coverage. Contingent upon 1383 federal approval, the agency shall also enable recipients with 1384 access to other insurance or related products providing access 1385 to health care services created pursuant to state law, including 1386 any product available under the Florida Health Choices Program,

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1387	or any health exchange, to opt out. The amount of financial
1388	assistance provided for each recipient may not exceed the amount
1389	of the Medicaid premium that would have been paid to a managed
1390	care plan for that recipient.
1391	Section 19. Section 409.978, Florida Statutes, is created

1392 to read:

1393 409.978 Long-term care managed care program.-1394 (1) Pursuant to s. 409.963, the agency shall administer 1395 the long-term care managed care program described in ss. 1396 409.978-409.985, but may delegate specific duties and 1397 responsibilities for the program to the Department of Elderly 1398 Affairs and other state agencies. By July 1, 2012, the agency 1399 shall begin implementation of the statewide long-term care 1400 managed care program, with full implementation in all regions by 1401 October 1, 2013. 1402 (2) The agency shall make payments for long-term care, 1403 including home and community-based services, using a managed 1404 care model. Unless otherwise specified, the provisions of ss. 1405 409.961-409.97 apply to the long-term care managed care program. 1406 The Department of Elderly Affairs shall assist the (3) 1407 agency to develop specifications for use in the invitation to 1408 negotiate and the model contract, determine clinical eligibility 1409 for enrollment in managed long-term care plans, monitor plan 1410 performance and measure quality of service delivery, assist

1411 <u>clients and families to address complaints with the plans</u>,

1412 facilitate working relationships between plans and providers

1413 serving elders and disabled adults, and perform other functions

1414 specified in a memorandum of agreement.

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	CS/HB 7107, Engrossed 2 2011
1415	Section 20. Section 409.979, Florida Statutes, is created
1416	to read:
1417	409.979 Eligibility
1418	(1) Medicaid recipients who meet all of the following
1419	criteria are eligible to receive long-term care services and
1420	must receive long-term care services by participating in the
1421	long-term care managed care program. The recipient must be:
1422	(a) Sixty-five years of age or older, or age 18 or older
1423	and eligible for Medicaid by reason of a disability.
1424	(b) Determined by the Comprehensive Assessment Review and
1425	Evaluation for Long-Term Care Services (CARES) Program to
1426	require nursing facility care as defined in s. 409.985(3).
1427	(2) Medicaid recipients who, on the date long-term care
1428	managed care plans become available in their region, reside in a
1429	nursing home facility or are enrolled in one of the following
1430	long-term care Medicaid waiver programs are eligible to
1431	participate in the long-term care managed care program for up to
1432	12 months without being reevaluated for their need for nursing
1433	facility care as defined in s. 409.985(3):
1434	(a) The Assisted Living for the Frail Elderly Waiver.
1435	(b) The Aged and Disabled Adult Waiver.
1436	(c) The Adult Day Health Care Waiver.
1437	(d) The Consumer-Directed Care Plus Program as described
1438	<u>in s. 409.221.</u>
1439	(e) The Program of All-inclusive Care for the Elderly.
1440	(f) The long-term care community-based diversion pilot
1441	project as described in s. 430.705.
1442	(g) The Channeling Services Waiver for Frail Elders.
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	CS/HB 7107, Engrossed 2 2011
1443	(3) The Department of Elderly Affairs shall make offers
1444	for enrollment to eligible individuals based on a wait-list
1445	prioritization and subject to availability of funds. Before
1446	enrollment offers, the department shall determine that
1447	sufficient funds exist to support additional enrollment into
1448	plans.
1449	Section 21. Section 409.98, Florida Statutes, is created
1450	to read:
1451	409.98 BenefitsLong-term care plans shall cover, at a
1452	minimum, the following:
1453	(1) Nursing facility care.
1454	(2) Services provided in assisted living facilities.
1455	(3) Hospice.
1456	(4) Adult day care.
1457	(5) Medical equipment and supplies, including incontinence
1458	supplies.
1459	(6) Personal care.
1460	(7) Home accessibility adaptation.
1461	(8) Behavior management.
1462	(9) Home-delivered meals.
1463	(10) Case management.
1464	(11) Therapies:
1465	(a) Occupational therapy.
1466	(b) Speech therapy.
1467	(c) Respiratory therapy.
1468	(d) Physical therapy.
1469	(12) Intermittent and skilled nursing.
1470	(13) Medication administration.
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CS/HB 7107, Engrossed 2 2011 1471 (14) Medication management. 1472 (15)Nutritional assessment and risk reduction. 1473 (16) Caregiver training. 1474 (17) Respite care. 1475 (18) Transportation. 1476 (19) Personal emergency response system. 1477 Section 22. Section 409.981, Florida Statutes, is created 1478 to read: 1479 409.981 Eligible plans.-1480 ELIGIBLE PLANS.-Provider service networks must be (1) 1481 long-term care provider service networks. Other eligible plans 1482 may either be long-term care plans or comprehensive long-term 1483 care plans. 1484 (2) ELIGIBLE PLAN SELECTION.-The agency shall select 1485 eligible plans through the procurement process described in s. 1486 409.966. The agency shall provide notice of invitations to 1487 negotiate no later than July 1, 2012. 1488 (a) The agency shall procure three plans for Region I. At 1489 least one plan shall be a provider service network, if any 1490 submit a responsive bid. 1491 The agency shall procure three plans for Region II. At (b) 1492 least one plan shall be a provider service network, if any 1493 provider service network submits a responsive bid. 1494 (c) The agency shall procure at least three plans and no 1495 more than four plans for Region III. At least two plans shall be provider service networks, if any two provider service networks 1496 1497 submit responsive bids. 1498 (d) The agency shall procure at least four plans and no Page 54 of 78

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1499	more than seven plans for Region IV. At least two plans shall be
1500	provider service networks if any two provider service networks
1501	submit responsive bids.
1502	(e) The agency shall procure at least five plans and no
1503	more than eight plans for Region V. At least two plans shall be
1504	provider service networks, if any two provider service networks
1505	submit responsive bids.
1506	(f) The agency shall procure at least three plans and no
1507	more than four plans for Region VI. At least one plan shall be a
1508	provider service network, if any provider service network
1509	submits a responsive bid.
1510	(g) The agency shall procure at least four plans and no
1511	more than seven plans for Region VII. At least two plans shall
1512	be provider service networks, if any two provider service
1513	networks submit responsive bids.
1514	(h) The agency shall procure at least five plans and no
1515	more than nine plans for Region VIII. At least two plans shall
1516	be provider service networks, if any two provider service
1517	networks submit a responsive bid.
1518	
1519	If no provider service network submits a responsive bid, the
1520	agency shall procure one fewer eligible plan in each of the
1521	regions. Within 12 months after the initial invitation to
1522	negotiate, the agency shall attempt to procure an eligible plan
1523	that is a provider service network. The agency shall notice
1524	another invitation to negotiate only with provider service
1525	networks in a region where no provider service network has been
1526	selected.

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1527	(3) QUALITY SELECTION CRITERIAIn addition to the
1528	criteria established in s. 409.966, the agency shall consider
1529	the following factors in the selection of eligible plans:
1530	(a) Evidence of the employment of executive managers with
1531	expertise and experience in serving aged and disabled persons
1532	who require long-term care.
1533	(b) Whether a plan has established a network of service
1534	providers dispersed throughout the region and in sufficient
1535	numbers to meet specific service standards established by the
1536	agency for specialty services for persons receiving home and
1537	community-based care.
1538	(c) Whether a plan is proposing to establish a
1539	comprehensive long-term care plan and whether the eligible plan
1540	has a contract to provide managed medical assistance services in
1541	the same region.
1542	(d) Whether a plan offers consumer-directed care services
1543	to enrollees pursuant to s. 409.221.
1544	(e) Whether a plan is proposing to provide home and
1545	community-based services in addition to the minimum benefits
1546	required by s. 409.98.
1547	(4) PROGRAM OF ALL-INCLUSIVE CARE FOR THE ELDERLY
1548	Participation by the Program of All-Inclusive Care for the
1549	Elderly (PACE) shall be pursuant to a contract with the agency
1550	and not subject to the procurement requirements or regional plan
1551	number limits of this section. PACE plans may continue to
1552	provide services to individuals at such levels and enrollment
1553	caps as authorized by the General Appropriations Act.
1554	Section 23. Section 409.982, Florida Statutes, is created
I	Page 56 of 78

hb7107-03-e2

	CS/HB 7107, Engrossed 2 2011
1555	to read:
1556	409.982 Managed care plan accountabilityIn addition to
1557	the requirements of s. 409.967, plans and providers
1558	participating in the long-term care managed care program shall
1559	comply with the requirements of this section.
1560	(1) PROVIDER NETWORKSManaged care plans may limit the
1561	providers in their networks based on credentials, quality
1562	indicators, and price. For the period between October 1, 2013,
1563	and September 30, 2014, each selected plan must offer a network
1564	contract to all the following providers in the region:
1565	(a) Nursing homes.
1566	(b) Hospices.
1567	(c) Aging network service providers that have previously
1568	participated in home and community-based waivers serving elders
1569	or community-service programs administered by the Department of
1570	Elderly Affairs.
1571	
1572	After 12 months of active participation in a managed care plan's
1573	network, the plan may exclude any of the providers named in this
1574	subsection from the network for failure to meet quality or
1575	performance criteria. If the plan excludes a provider from the
1576	plan, the plan must provide written notice to all recipients who
1577	have chosen that provider for care. The notice shall be provided
1578	at least 30 days before the effective date of the exclusion. The
1579	agency shall establish contract provisions governing the
1580	transfer of recipients from excluded residential providers.
1581	(2) SELECT PROVIDER PARTICIPATIONExcept as provided in
1582	this subsection, providers may limit the managed care plans they
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1583	join. Nursing homes and hospices that are enrolled Medicaid
1584	providers must participate in all eligible plans selected by the
1585	agency in the region in which the provider is located.
1586	(3) PERFORMANCE MEASUREMENTEach managed care plan shall
1587	monitor the quality and performance of each participating
1588	provider using measures adopted by and collected by the agency
1589	and any additional measures mutually agreed upon by the provider
1590	and the plan
1591	(4) PROVIDER NETWORK STANDARDSThe agency shall establish
1592	and each managed care plan must comply with specific standards
1593	for the number, type, and regional distribution of providers in
1594	the plan's network, which must include:
1595	(a) Adult day care centers.
1596	(b) Adult family-care homes.
1597	(c) Assisted living facilities.
1598	(d) Health care services pools.
1599	(e) Home health agencies.
1600	(f) Homemaker and companion services.
1601	(g) Hospices.
1602	(h) Community care for the elderly lead agencies.
1603	(i) Nurse registries.
1604	(j) Nursing homes.
1605	(5) PROVIDER PAYMENTManaged care plans and providers
1606	shall negotiate mutually acceptable rates, methods, and terms of
1607	payment. Plans shall pay nursing homes an amount equal to the
1608	nursing facility-specific payment rates set by the agency;
1609	however, mutually acceptable higher rates may be negotiated for
1610	medically complex care. Plans shall pay hospice providers
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1611	through a prospective system for each enrollee an amount equal
1612	to the per diem rate set by the agency. For recipients residing
1613	in a nursing facility and receiving hospice services, the plan
1614	shall pay the hospice provider the per diem rate set by the
1615	agency minus the nursing facility component and shall pay the
1616	nursing facility the applicable state rate. Plans shall ensure
1617	that electronic nursing home and hospice claims that contain
1618	sufficient information for processing are paid within 10
1619	business days after receipt.
1620	Section 24. Section 409.983, Florida Statutes, is created
1621	to read:
1622	409.983 Managed care plan paymentIn addition to the
1623	payment provisions of s. 409.968, the agency shall provide
1624	payment to plans in the long-term care managed care program
1625	pursuant to this section.
1625 1626	<pre>pursuant to this section.   (1) Prepaid payment rates for long-term care managed care</pre>
1626	(1) Prepaid payment rates for long-term care managed care
1626 1627	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible
1626 1627 1628	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s.
1626 1627 1628 1629	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966.
1626 1627 1628 1629 1630	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans
1626 1627 1628 1629 1630 1631	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with
1626 1627 1628 1629 1630 1631 1632	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s.
1626 1627 1628 1629 1630 1631 1632 1633	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. 409.98.
1626 1627 1628 1629 1630 1631 1632 1633 1634	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. 409.98. (3) Payment rates for plans shall reflect historic
1626 1627 1628 1629 1630 1631 1632 1633 1634 1635	(1) Prepaid payment rates for long-term care managed care plans shall be negotiated between the agency and the eligible plans as part of the procurement process described in s. 409.966. (2) Payment rates for comprehensive long-term care plans covering services described in s. 409.973 shall be blended with rates for long-term care plans for services specified in s. 409.98. (3) Payment rates for plans shall reflect historic utilization and spending for covered services projected forward

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	CS/HB 7107, Engrossed 2 201
1639	the utilization of home and community-based services.
1640	(4) The initial assessment of an enrollee's level of care
1641	shall be made by the Comprehensive Assessment and Review for
1642	Long-Term-Care Services (CARES) program, which shall assign the
1643	recipient into one of the following levels of care:
1644	(a) Level of care 1 consists of recipients residing in or
1645	who must be placed in a nursing home.
1646	(b) Level of care 2 consists of recipients at imminent
1647	risk of nursing home placement, as evidenced by the need for the
1648	constant availability of routine medical and nursing treatment
1649	and care, and require extensive health-related care and services
1650	because of mental or physical incapacitation.
1651	(c) Level of care 3 consists of recipients at imminent

1651 of care 3 consists of recipients at imminent 1652 risk of nursing home placement, as evidenced by the need for the constant availability of routine medical and nursing treatment 1653 1654 and care, who have a limited need for health-related care and 1655 services and are mildly medically or physically incapacitated. 1656 1657 The agency shall periodically adjust payment rates to account 1658 for changes in the level of care profile for each managed care 1659 plan based on encounter data. 1660 (5) The agency shall make an incentive adjustment in 1661 payment rates to encourage the increased utilization of home and 1662 community-based services and a commensurate reduction of 1663 institutional placement. The incentive adjustment shall be 1664 modified in each successive rate period during the first 1665 contract period, as follows: 1666 (a) A 2 percentage point shift in the first rate-setting

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1667 period; 1668 (b) A 2 percentage point shift in the second rate-setting 1669 period, as compared to the utilization mix at the end of the 1670 first rate-setting period; 1671 A 3 percentage point shift in the third rate-setting (C) 1672 period, and in each subsequent rate-setting period during the 1673 first contract period, as compared to the utilization mix at the 1674 end of the immediately preceding rate-setting period. 1675 1676 The incentive adjustment shall continue in subsequent contract 1677 periods, at a rate of 3 percentage points per year as compared 1678 to the utilization mix at the end of the immediately preceding 1679 rate-setting period, until no more than 35 percent of the plan's 1680 enrollees are placed in institutional settings. The agency shall 1681 annually report to the Legislature the actual change in the 1682 utilization mix of home and community-based services compared to 1683 institutional placements and provide a recommendation for 1684 utilization mix requirements for future contracts. 1685 The agency shall establish nursing-facility-specific (6) 1686 payment rates for each licensed nursing home based on facility 1687 costs adjusted for inflation and other factors as authorized in 1688 the General Appropriations Act. Payments to long-term care 1689 managed care plans shall be reconciled to reimburse actual 1690 payments to nursing facilities. 1691 (7) The agency shall establish hospice payment rates 1692 pursuant to Title XVIII of the Social Security Act. Payments to 1693 long-term care managed care plans shall be reconciled to 1694 reimburse actual payments to hospices.

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1697

1695 Section 25. Section 409.984, Florida Statutes, is created 1696 to read:

409.984 Choice counseling; enrollment.-

1698 CHOICE COUNSELING.-Before contracting with a vendor to (1) 1699 provide choice counseling as authorized under s. 409.969, the 1700 agency shall offer to contract with aging resource centers 1701 established under s. 430.2053 for choice counseling services. If 1702 the aging resource center is determined not to be the vendor that provides choice counseling, the agency shall establish a 1703 1704 memorandum of understanding with the aging resource center to 1705 coordinate staffing and collaborate with the choice counseling 1706 vendor. In addition to the requirements of s. 409.969, any 1707 contract to provide choice counseling for the long-term care 1708 managed care program shall provide that each recipient be given 1709 the option of having in-person choice counseling. 1710 (2) AUTOMATIC ENROLLMENT. - The agency shall automatically

1711 enroll into a long-term care managed care plan those Medicaid 1712 recipients who do not voluntarily choose a plan pursuant to s. 1713 409.969. The agency shall automatically enroll recipients in 1714 plans that meet or exceed the performance or quality standards 1715 established pursuant to s. 409.967 and may not automatically 1716 enroll recipients in a plan that is deficient in those 1717 performance or quality standards. If a recipient is deemed 1718 dually eligible for Medicaid and Medicare services and is 1719 currently receiving Medicare services from an entity qualified 1720 under 42 C.F.R. part 422 as a Medicare Advantage Preferred 1721 Provider Organization, Medicare Advantage Provider-sponsored Organization, or Medicare Advantage Special Needs Plan, the 1722

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1723	agency shall automatically enroll the recipient in such plan for
1724	Medicaid services if the plan is currently participating in the
1725	long-term care managed care program. Except as otherwise
1726	provided in this part, the agency may not engage in practices
1727	that are designed to favor one managed care plan over another.
1728	When automatically enrolling recipients in plans, the agency
1729	shall take into account the following criteria:
1730	(a) Whether the plan has sufficient network capacity to
1731	meet the needs of the recipients.
1732	(b) Whether the recipient has previously received services
1733	from one of the plan's home and community-based service
1734	providers.
1735	(c) Whether the home and community-based providers in one
1736	plan are more geographically accessible to the recipient's
1737	residence than those in other plans.
1738	(3) HOSPICE SELECTIONNotwithstanding the provisions of
1739	s. 409.969(3)(c), when a recipient is referred for hospice
1740	services, the recipient shall have a 30-day period during which
1741	the recipient may select to enroll in another managed care plan
1742	to access the hospice provider of the recipient's choice.
1743	(4) CHOICE OF RESIDENTIAL SETTINGWhen a recipient is
1744	referred for placement in a nursing home or assisted living
1745	facility, the plan shall inform the recipient of any facilities
1746	within the plan that have specific cultural or religious
1747	affiliations and, if requested by the recipient, make a
1748	reasonable effort to place the recipient in the facility of the
1749	recipient's choice.
1750	Section 26. Section 409.9841, Florida Statutes, is created
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	CS/HB 7107, Engrossed 2 2011
1751	to read:
1752	409.9841 Long-term care managed care technical advisory
1753	workgroup
1754	(1) Before August 1, 2011, the agency shall establish a
1755	technical advisory workgroup to assist in developing:
1756	(a) The method of determining Medicaid eligibility
1757	pursuant to s. 409.985(3).
1758	(b) The requirements for provider payments to nursing
1759	homes under s. 409.983(6).
1760	(c) The method for managing Medicare coinsurance crossover
1761	<u>claims.</u>
1762	(d) Uniform requirements for claims submissions and
1763	payments, including electronic funds transfers and claims
1764	processing.
1765	(e) The process for enrollment of and payment for
1766	individuals pending determination of Medicaid eligibility.
1767	(2) The advisory workgroup shall include, but is not
1768	limited to, representatives of providers and plans who could
1769	potentially participate in long-term care managed care. Members
1770	of the workgroup shall serve without compensation but may be
1771	reimbursed for per diem and travel expenses as provided in s.
1772	<u>112.061.</u>
1773	(3) This section is repealed on June 30, 2013.
1774	Section 27. Section 409.985, Florida Statutes, is created
1775	to read:
1776	409.985 Comprehensive Assessment and Review for Long-Term
1777	Care Services (CARES) Program
1778	(1) The agency shall operate the Comprehensive Assessment
I	Page 64 of 78

1779 and Review for Long-Term Care Services (CARES) preadmission 1780 screening program to ensure that only individuals whose 1781 conditions require long-term care services are enrolled in the 1782 long-term care managed care program. 1783 The agency shall operate the CARES program through an (2) 1784 interagency agreement with the Department of Elderly Affairs. 1785 The agency, in consultation with the Department of Elderly 1786 Affairs, may contract for any function or activity of the CARES 1787 program, including any function or activity required by 42 1788 C.F.R. part 483.20, relating to preadmission screening and 1789 review. 1790 The CARES program shall determine if an individual (3) 1791 requires nursing facility care and, if the individual requires 1792 such care, assign the individual to a level of care as described 1793 in s. 409.983(4). When determining the need for nursing facility 1794 care, consideration shall be given to the nature of the services 1795 prescribed and which level of nursing or other health care 1796 personnel meets the qualifications necessary to provide such 1797 services and the availability to and access by the individual of 1798 community or alternative resources. For the purposes of the 1799 long-term care managed care program, the term "nursing facility care" means the individual: 1800 1801 (a) Requires nursing home placement as evidenced by the 1802 need for medical observation throughout a 24-hour period and 1803 care required to be performed on a daily basis by, or under the 1804 direct supervision of, a registered nurse or other health care 1805 professional and requires services that are sufficiently 1806 medically complex to require supervision, assessment, planning,

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1807	or intervention by a registered nurse because of a mental or
1808	physical incapacitation by the individual;
1809	(b) Requires or is at imminent risk of nursing home
1810	placement as evidenced by the need for observation throughout a
1811	24-hour period and care and the constant availability of medical
1812	and nursing treatment and requires services on a daily or
1813	intermittent basis that are to be performed under the
1814	supervision of licensed nursing or other health professionals
1815	because the individual who is incapacitated mentally or
1816	physically; or
1817	(c) Requires or is at imminent risk of nursing home
1818	placement as evidenced by the need for observation throughout a
1819	24-hour period and care and the constant availability of medical
1820	and nursing treatment and requires limited services that are to
1821	be performed under the supervision of licensed nursing or other
1822	health professionals because the individual is mildly
1823	incapacitated mentally or physically.
1824	(4) For individuals whose nursing home stay is initially
1825	funded by Medicare and Medicare coverage and is being terminated
1826	for lack of progress towards rehabilitation, CARES staff shall
1827	consult with the person making the determination of progress
1828	toward rehabilitation to ensure that the recipient is not being
1829	inappropriately disqualified from Medicare coverage. If, in
1830	their professional judgment, CARES staff believe that a Medicare
1831	beneficiary is still making progress toward rehabilitation, they
1832	may assist the Medicare beneficiary with an appeal of the
1833	disqualification from Medicare coverage. The use of CARES teams
1834	to review Medicare denials for coverage under this section is
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	CS/HB 7107, Engrossed 2 2011
1835	authorized only if it is determined that such reviews qualify
1836	for federal matching funds through Medicaid. The agency shall
1837	seek or amend federal waivers as necessary to implement this
1838	section.
1839	Section 28. Section 409.986, Florida Statutes, is created
1840	to read:
1841	409.986 Managed long-term care for persons with
1842	developmental disabilities
1843	(1) Pursuant to s. 409.963, the agency is responsible for
1844	administering the long-term care managed care program for
1845	persons with developmental disabilities described in ss.
1846	409.986-409.992, but may delegate specific duties and
1847	responsibilities for the program to the Agency for Persons with
1848	Disabilities and other state agencies. By January 1, 2015, the
1849	agency shall begin implementation of statewide long-term care
1850	managed care for persons with developmental disabilities, with
1851	full implementation in all regions by October 1, 2016.
1852	(2) The agency shall make payments for long-term care for
1853	persons with developmental disabilities, including home and
1854	community-based services, using a managed care model. Unless
1855	otherwise specified, the provisions of ss. 409.961-409.97 apply
1856	to the long-term care managed care program for persons with
1857	developmental disabilities.
1858	(3) The Agency for Persons with Disabilities shall assist
1859	the agency to develop the specifications for use in the
1860	invitations to negotiate and the model contract, determine
1861	clinical eligibility for enrollment in long-term care plans for
1862	persons with developmental disabilities, assist the agency to
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FLORIDA HOUSE OF	R E P R E S E N T A T I V E S
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	CS/HB 7107, Engrossed 2 2011
1863	monitor plan performance and measure quality, assist clients and
1864	families to address complaints with the plans, facilitate
1865	working relationships between plans and providers serving
1866	persons with developmental disabilities, and perform other
1867	functions specified in a memorandum of agreement.
1868	Section 29. Section 409.987, Florida Statutes, is created
1869	to read:
1870	409.987 Eligibility
1871	(1) Medicaid recipients who meet all of the following
1872	criteria are eligible and shall be enrolled in a comprehensive
1873	long-term care plan or long-term care plan:
1874	(a) Is Medicaid eligible pursuant to s. 409.904.
1875	(b) Is a Florida resident who has a developmental
1876	disability as defined in s. 393.063.
1877	(c) Meets the level of care need, including:
1878	1. The recipient's intelligence quotient is 59 or less;
1879	2. The recipient's intelligence quotient is 60-69,
1880	inclusive, and the recipient has a secondary condition that
1881	<u>includes cerebral palsy, spina bifida, Prader-Willi syndrome,</u>
1882	epilepsy, or autistic disorder or has ambulation, sensory,
1883	chronic health, and behavioral problems;
1884	3. The recipient's intelligence quotient is 60-69,
1885	inclusive, and the recipient has severe functional limitations
1886	in at least three major life activities, including self-care,
1887	learning, mobility, self-direction, understanding and use of
1888	language, and capacity for independent living; or
1889	4. The recipient is eligible under a primary disability of
1890	autistic disorder, cerebral palsy, spina bifida, or Prader-Willi
Į	Page 68 of 78

1891 syndrome. In addition, the condition must result in substantial functional limitations in three or more major life activities, 1892 1893 including self-care, learning, mobility, self-direction, 1894 understanding and use of language, and capacity for independent 1895 living. 1896 (d) Meets the level of care need to receive services in an 1897 intermediate care facility for the developmentally disabled. 1898 (e) Is enrolled in a home and community-based Medicaid 1899 waiver established in chapter 393 or the Consumer Directed Care 1900 Plus program for persons with developmental disabilities under the Medicaid state plan, is a Medicaid-funded resident of a 1901 1902 private intermediate care facility for the developmentally 1903 disabled on the date the managed long-term care plans for persons with disabilities becomes available in the recipient's 1904 1905 region, or has been offered enrollment in a comprehensive long-1906 term care plan or a long-term care plan. 1907 The Agency for Persons with Disabilities shall make (2) 1908 offers for enrollment to eligible individuals based on the wait-1909 list prioritization in s. 393.065(5) and subject to availability 1910 of funds. Before enrollment offers, the agency shall determine 1911 that sufficient funds exist to support additional enrollment 1912 into plans. 1913 (3) Unless specifically exempted, all eligible persons 1914 must be enrolled in a comprehensive long-term care plan or a 1915 long-term care plan. Medicaid recipients who are residents of a developmental disability center, including Sunland Center in 1916 1917 Marianna and Tacachale Center in Gainesville, are exempt from 1918 mandatory enrollment but may voluntarily enroll in a long-term

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	CS/HB 7107, Engrossed 2 2011
1919	care plan.
1920	Section 30. Section 409.988, Florida Statutes, is created
1921	to read:
1922	409.988 BenefitsManaged care plans shall cover, at a
1923	minimum, the services in this section. Plans may customize
1924	benefit packages or offer additional benefits to meet the needs
1925	of enrollees in the plan.
1926	(1) Intermediate care for the developmentally disabled.
1927	(2) Services in alternative residential settings,
1928	including, but not limited to:
1929	(a) Group homes licensed under chapter 393 and foster care
1930	homes licensed under chapter 409.
1931	(b) Comprehensive transitional education programs licensed
1932	under chapter 393.
1933	(c) Residential habilitation centers licensed under
1934	chapter 393.
1935	(d) Assisted living facilities licensed under chapter 429
1936	and transitional living facilities licensed under part V of
1937	chapter 400.
1938	(3) Adult day training.
1939	(4) Behavior analysis services.
1940	(5) Companion services.
1941	(6) Consumable medical supplies.
1942	(7) Durable medical equipment and supplies.
1943	(8) Environmental accessibility adaptations.
1944	(9) In-home support services.
1945	(10) Therapies, including occupational, speech,
1946	respiratory, and physical therapy.
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CS/HB 7107, Engrossed 2 2011 1947 (11)Personal care assistance. 1948 Residential habilitation services. (12)1949 Intensive behavioral residential habilitation (13) 1950 services. 1951 Behavior focus residential habilitation services. (14)1952 (15)Residential nursing services. 1953 (16)Respite care. 1954 (17) Support coordination. 1955 (18) Supported employment. 1956 (19)Supported living coaching. 1957 (20) Transportation. 1958 Section 31. Section 409.989, Florida Statutes, is created 1959 to read: 1960 409.989 Eligible plans.-(1) 1961 ELIGIBLE PLANS.-Provider service networks may be 1962 either long-term care plans or comprehensive long-term care plans. Other plans must be comprehensive long-term care plans 1963 1964 and under contract to provide services pursuant to s. 409.973 or 1965 s. 409.98 in any of the regions that form the combined region as defined in this section. 1966 1967 PROVIDER SERVICE NETWORKS.-Provider service networks (2) 1968 targeted to serve persons with disabilities must include one or 1969 more owners licensed pursuant to s. 393.067 or s. 400.962 and 1970 with at least 10 years' experience in serving this population. ELIGIBLE PLAN SELECTION.-The agency shall select 1971 (3) 1972 eligible plans through the procurement process described in s. 1973 409.966. The agency shall notice invitations to negotiate no 1974 later than January 1, 2015.

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FLORIDA HOUSE OF R	E P R E S E N T A T I V E S
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1975	(a) The agency shall procure at least two plans and no
1976	more than three plans for services in combined Regions I, II,
1977	and III. At least one plan shall be a provider service network,
1978	if any submit a responsive bid.
1979	(b) The agency shall procure at least two plans and no
1980	more than three plans for services in combined Regions IV and V.
1981	At least one plan shall be a provider service network, if any
1982	submit a responsive bid.
1983	(c) The agency shall procure at least two plans and no
1984	more than four plans for services in combined Regions VI, VII,
1985	and VIII. At least one plan shall be a provider service network,
1986	if any submit a responsive bid.
1987	
1988	If no provider service network submits a responsive bid, the
1989	agency shall procure no more than one less than the maximum
1990	number of eligible plans permitted in the combined region.
1991	Within 12 months after the initial invitation to negotiate, the
1992	agency shall attempt to procure an eligible plan that is a
1993	provider service network. The agency shall notice another
1994	invitation to negotiate only with provider service networks in
1995	such combined region where no provider service network has been
1996	selected.
1997	(4) QUALITY SELECTION CRITERIAIn addition to the
1998	criteria established in s. 409.966, the agency shall consider
1999	the following factors in the selection of eligible plans:
2000	(a) Whether the plan has sufficient specialized staffing,
2001	including employment of executive managers with expertise and
2002	experience in serving persons with developmental disabilities.
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2003	(b) Whether the plan has sufficient network
2004	qualifications, including establishment of a network of service
2005	providers dispersed throughout the combined region and in
2006	sufficient numbers to meet specific accessibility standards
2007	established by the agency for specialty services for persons
2008	with developmental disabilities.
2009	(c) Whether the plan has written agreements or signed
2010	contracts or has made substantial progress in establishing
2011	relationships with providers before the plan submitting a
2012	response. The agency shall give preference to plans with
2013	evidence of signed contracts with providers listed in s.
2014	409.99(1).
2015	(5) CHILDREN'S MEDICAL SERVICES NETWORKThe Children's
2016	Medical Services Network may provide either long-term care plans
2017	or comprehensive long-term care plans. Participation by the
2018	Children's Medical Services Network shall be pursuant to a
2019	single, statewide contract with the agency not subject to the
2020	procurement requirements or regional plan number limits of this
2021	section. The Children's Medical Services Network must meet all
2022	other plan requirements.
2023	Section 32. Section 409.99, Florida Statutes, is created
2024	to read:
2025	409.99 Managed care plan accountabilityIn addition to
2026	the requirements of s. 409.967, managed care plans and providers
2027	shall comply with the requirements of this section.
2028	(1) PROVIDER NETWORKSManaged care plans may limit the
2029	providers in their networks based on credentials, quality
2030	indicators, and price. However, in the first contract period
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2031	after an eligible plan is selected in a region by the agency,
2032	the plan must offer a network contract to the following
2033	providers in the region:
2034	(a) Providers with licensed institutional care facilities
2035	for the developmentally disabled.
2036	(b) Providers of alternative residential facilities
2037	specified in s. 409.988.
2038	
2039	After 12 months of active participation in a managed care plan
2040	network, the plan may exclude any of the above-named providers
2041	from the network for failure to meet quality or performance
2042	criteria. If the plan excludes a provider from the plan, the
2043	plan must provide written notice to all recipients who have
2044	chosen that provider for care. The notice shall be issued at
2045	least 90 days before the effective date of the exclusion.
2046	(2) SELECT PROVIDER PARTICIPATIONExcept as provided in
2047	this subsection, providers may limit the managed care plans they
2048	join. Licensed institutional care facilities for the
2049	developmentally disabled and licensed residential settings
2050	providing Intensive Behavioral Residential Habilitation services
2051	with an active Medicaid provider agreement must agree to
2052	participate in any eligible plan selected by the agency.
2053	(3) PERFORMANCE MEASUREMENTEach managed care plan shall
2054	monitor the quality and performance of each participating
2055	provider. At the beginning of the contract period, each plan
2056	shall notify all its network providers of the metrics used by
2057	the plan for evaluating the provider's performance and
2058	determining continued participation in the network.

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2059	(4) PROVIDER PAYMENTManaged care plans and providers
2060	shall negotiate mutually acceptable rates, methods, and terms of
2061	payment. Plans shall pay intermediate care facilities for the
2062	developmentally disabled and intensive behavior residential
2063	habilitation providers an amount equal to the facility-specific
2064	payment rate set by the agency.
2065	(5) CONSUMER AND FAMILY INVOLVEMENTEach managed care
2066	plan must establish a family advisory committee to participate
2067	in program design and oversight.
2068	(6) CONSUMER-DIRECTED CAREEach managed care plan must
2069	offer consumer-directed care services to enrollees pursuant to
2070	<u>s. 409.221.</u>
2071	Section 33. Section 409.991, Florida Statutes, is created
2072	to read:
2073	409.991 Managed care plan paymentIn addition to the
2074	payment provisions of s. 409.968, the agency shall provide
2075	payment to comprehensive long-term care plans and long-term care
2076	plans pursuant to this section.
2077	(1) Prepaid payment rates shall be negotiated between the
2078	agency and the eligible plans as part of the procurement process
2079	described in s. 409.966.
2080	(2) Payment for comprehensive long-term care plans
2081	covering services pursuant to s. 409.973 shall be blended with
2082	payments for long-term care plans for services specified in s.
2083	409.988.
2084	(3) Payment rates for plans covering services specified in
2085	s. 409.988 shall be based on historical utilization and spending
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2086	for covered services projected forward and adjusted to reflect
2087	the level-of-care profile of each plan's enrollees.
2088	(4) The Agency for Persons with Disabilities shall conduct
2089	the initial assessment of an enrollee's level of care. The
2090	evaluation of level of care shall be based on assessment and
2091	service utilization information from the most recent version of
2092	the Questionnaire for Situational Information and encounter
2093	data.
2094	(5) The agency shall assign enrollees of developmental
2095	disabilities long-term care plans into one of five levels of
2096	care to account for variations in risk status and service needs
2097	among enrollees.
2098	(a) Level of care 1 consists of individuals receiving
2099	services in an intermediate care facility for the
2100	developmentally disabled.
2101	(b) Level of care 2 consists of individuals with intensive
2102	medical or adaptive needs and who require essential services to
2103	avoid institutionalization or who possess behavioral problems
2104	that are exceptional in intensity, duration, or frequency and
2105	present a substantial risk of harm to themselves or others.
2106	(c) Level of care 3 consists of individuals with service
2107	needs, including a licensed residential facility and a moderate
2108	level of support for standard residential habilitation services
2109	or a minimal level of support for behavior focus residential
2110	habilitation services, or individuals in supported living who
2111	require more than 6 hours a day of in-home support services.
2112	(d) Level of care 4 consists of individuals requiring less
2113	than a moderate level of residential habilitation support in a

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	CS/HB 7107, Engrossed 2 2011
2114	residential placement or individuals in supported living who
2115	require 6 hours a day or less of in-home support services.
2116	(e) Level of care 5 consists of individuals who do not
2117	receive in-home support services and need minimal support
2118	services while living in independent or supported living
2119	situations or in their family home.
2120	
2121	The agency shall periodically adjust aggregate payments to plans
2122	based on encounter data to account for variations in risk levels
2123	among plans' enrollees.
2124	(6) The agency shall establish intensive behavior
2125	residential habilitation rates for providers approved by the
2126	agency to provide this service. The agency shall also establish
2127	intermediate care facility for the developmentally disabled-
2128	specific payment rates for each licensed intermediate care
2129	facility. Payments to intermediate care facilities for the
2130	developmentally disabled and providers of intensive behavior
2131	residential habilitation services shall be reconciled to
2132	reimburse the plan's actual payments to the facilities.
2133	Section 34. Section 409.992, Florida Statutes, is created
2134	to read:
2135	409.992 Automatic enrollmentThe agency shall
2136	automatically enroll into a comprehensive long-term care plan or
2137	a long-term care plan those Medicaid recipients who do not
2138	voluntarily choose a plan pursuant to s. 409.969. The agency
2139	shall automatically enroll recipients in plans that meet or
2140	exceed the performance or quality standards established pursuant

2141 to s. 409.967 and shall not automatically enroll recipients in a

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plan that is deficient in those performance or quality standards. Except as otherwise provided in this part, the agency shall assign individuals who are deemed dually eligible for Medicaid and Medicare to a plan that provides both Medicaid and Medicare services. The agency may not engage in practices that are designed to favor one managed care plan over another. When automatically enrolling recipients in plans, the agency shall take into account the following criteria: (1) Whether the plan has sufficient network capacity to meet the needs of the recipients. (2) Whether the recipient has previously received services from one of the plan's home and community-based service providers. (3) Whether home and community-based providers in one plan are more geographically accessible to the recipient's residence than those in other plans. Section 35. This act shall take effect July 1, 2011.

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