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By the Committee on Commerce and Tourism; and Senator Gibson

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A bill to be entitled An act relating to the Florida Film Investment Corporation; creating s. 288.1259, F.S.; defining terms; creating the Florida Film Investment Corporation and stating its purpose; authorizing the corporation to make investments in scripted productions in the state subject to certain conditions; requiring the board of directors to establish criteria, bylaws, rules, and policies for making investments; requiring the board to adopt criteria that give preference to certain productions; authorizing the corporation to charge fees subject to certain limits; providing membership requirements for the board; specifying term requirements; providing that board members are subject to the code of ethics for public officers and employees; providing voting and compliance requirements; providing applicability; prohibiting board members from commenting on or discussing certain applications for a specified timeframe; providing that the board serves without compensation; authorizing the board to be reimbursed for specified expenses; requiring the board to adopt rules and hold meetings; requiring the board to create the Florida Film Investment Account for specified purposes; requiring funds appropriated to the corporation to be deposited in the account; authorizing the board to deposit a portion of funds into a bank and invest the remaining portion in specified securities; requiring dividends to be

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deposited in the account; providing for the board's operating expenses; requiring claims against the corporation to be paid from the account; requiring the board to appoint a president; specifying that the president serves at the pleasure of the board and is compensated as determined by the board; requiring the president to perform certain duties of the corporation; requiring the president to submit an annual budget to be approved by the board; requiring the corporation to notify the Department of Economic Opportunity upon final execution of certain contracts or agreements; providing notice requirements; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Section 288.1259, Florida Statutes, is created to read:

288.1259 Florida Film Investment Corporation.-

- (1) DEFINITIONS.—As used in this section, the term:
- (a) "Account" means the Florida Film Investment Account.
- (b) "Board" means the corporation's board of directors.
- (c) "Corporation" means the Florida Film Investment Corporation.
- (d) "In-state expenditures" means the costs of tangible property used in this state, and services performed by residents of this state, for scripted production, including preproduction and postproduction, but excluding costs for development, marketing, and distribution.

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(e) "President" means the chief executive officer of the corporation.

- (f) "Scripted production" or "production" means a feature film of at least 70 minutes in length, whether produced for theatrical, television, or direct-to-video release; a television series created to run multiple seasons and having an order for distribution of at least five episodes, or a miniseries, which is produced predominantly from a written screenplay or teleplay. The term does not include a commercial, infomercial, or political advertising; a reality show; a game show; an awards show; a music video; an industrial or educational film; a weather or market program; a sporting event or sporting event broadcast; a gala; a production that solicits funds; a home shopping program; a political program; a documentary; a gambling-related production; a concert production; a local, regional, or Internet-distributed-only news show or currentevents show; a sports news or sports recap show; a video game; a pornographic production; or any production deemed obscene under chapter 847. A production may be produced on or by film, video tape, or otherwise through the use of a motion picture camera, digital camera or device, video tape device, computer, any combination of the foregoing, or by any other means, method, or device.
- (g) "Television" includes broadcast, cable, and Internet television.
- (h) "Tier one sales agency" means an agency that has sold at least \$50 million in feature films.
- (2) CORPORATION.—The Florida Film Investment Corporation is created as a corporation not for profit, to be incorporated

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under chapter 617 and approved by the Department of State. The corporation shall be organized on a nonstock basis. The purpose of the corporation is to encourage this state to be used as a site for scripted productions through equity investment in such productions.

- (3) POWERS AND LIMITATIONS.—
- (a) The corporation may make equity investments in scripted productions in this state pursuant to the criteria, bylaws, rules, and policies adopted by the board which must include all of the following:
- 1. The corporation shall make investments in productions that it estimates will generate maximum economic impact to the state by providing high-wage jobs for Florida residents and significant in-state expenditures.
- 2. The amount of the corporation's investment in a production must not exceed the amount of the production's instate expenditures for that production.
- 3. The corporation's investment in a production must rank and remain equal with the highest class of ownership in the production, such that, in the event of liquidation or bankruptcy, the corporation's investment share retains the highest priority with other preferred shareholders.
- 4. An equity investment made by the corporation under this section must be less than one-half of the production's total shares or other ownership interest.
- 5. The amount of the corporation's investment in any one production must not exceed 12.5 percent of the sum of the remaining amount of uncommitted funds in the account plus the amounts of all outstanding investments in other productions.

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6. The corporation must not have any voting rights, creative control, or management authority over a production receiving an equity investment under this section.

- 7. The corporation shall limit the return on its investments, establishing variable limits on returns that account for time value and reduce returns in exchange for a production's early buyout of investment equity. For a production exercising an early buyout, the corporation shall limit its return on investment to the minimum that is actuarially measurable, credible, and sufficiently related to actual and expected losses to ensure the corporation's self-sufficiency and preservation of the state appropriations provided for investment.
- 8. The corporation shall conduct at least two investment cycles per fiscal year, committing no more than 40 percent of its total investment in productions for the fiscal year in any one investment cycle.
- (b) The board shall adopt objective criteria for making equity investments in scripted productions in this state.
 - 1. The criteria must require:
- a. The production to use a bonded third-party collection account management firm to ensure that the corporation receives all funds due from sales proceeds in accordance with a waterfall agreement included in the corporation's investment terms.
- b. Presales or sales estimates based on the cast and script of the production from a tier one sales agency which reflect a value of at least 1.5 times the exposure of the corporation.
- c. The production to carry an insurance package from an insurance company rated "A" or higher by A.M. Best Company which

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must include general liability insurance, workers' compensation, and key cast and director insurance that covers the costs of disruption or replacement downtime in the event of illness or other loss of services from such individuals. If at least 75 percent of the production's filming schedule occurs after June 1 and before November 30, the production's insurance package must include hurricane coverage.

- d. The production to provide proof of funds for the remaining budget within 60 days after tentative approval and place the remaining budget in escrow before the release of corporation funds.
- e. That the lead producer or production company has completed, sold, and delivered at least five feature films, or the production must provide a completion bond.
- f. That the production's budget, script, and filming schedule have been evaluated and approved by a production expert selected by the board.
- g. The production budget to include contingency funds in an amount equal to at least 5 percent of the total budget. Up to 40 percent of the contingency funds may be expended during production without the approval of the board. The remaining contingency funds may only be expended with prior approval of the board.
- h. The board to release corporation funds to a production in the following manner:
- (I) Fifty percent of corporation funds shall be released on the first day of principal photography.
- (II) Twenty-five percent of corporation funds shall be released upon completion of principal photography.

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(III) Twenty-five percent of corporation funds shall be released after final picture lock, as that term is generally understood in the production industry.

- i. The production company to provide the board with the right to inspect and audit the weekly cost reports and general ledger of the production throughout preproduction, production, and postproduction.
 - 2. The criteria shall give preference to:
- a. Productions with the greatest economic impact to the state as demonstrated by the greatest number of high-wage jobs provided for state residents and the greatest amount of in-state expenditures as a percentage of total production expenditures.
- b. Productions in which the proposed investment by the corporation is lowest as a percentage of the production's total shares or other ownership interests.
- c. Productions with the quickest deployment, in which the production's in-state expenditures will be made soonest after the corporation's investment.
- d. Productions by companies with a verifiable track record of producing successful productions.
- e. Productions by state-based production companies or by producers, writers, or directors who are state residents.
- <u>f. Productions estimated to significantly increase tourism</u>
 to the state by using a screenplay or teleplay based on a
 Florida story or including recognizable state locations.
- g. Productions whose development demonstrates the likelihood of their success, including, but not limited to, having a recognized director, actor, or other creative talent attached to the production.

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h. Productions in which the corporation's investment is matched from local sources, such as county or municipal agencies, local film commissions, or other community resources.

- (c) The corporation may charge fees, such as application fees, from productions seeking equity investment under this section, but such fees may not exceed the reasonable estimated cost of the activity for which the fee is charged, such as the cost of processing an application.
 - (4) BOARD OF DIRECTORS; POWERS AND DUTIES.-
- (a)1. The corporation shall have a board of directors consisting of seven members who are permanent residents of the state. Minority and gender representation must be considered when making appointments to the board. The board shall be composed of the following members:
- <u>a. Two members with experience in investment banking and funds management focused on feature film and television</u> production.
- b. Three members who have recent experience and are recognized leaders in the production of feature films or television in this state. Such board members may include, but are not limited to, producers, directors, production managers or supervisors, or similar persons in positions of production leadership.
- c. One member representing businesses that provide supplies for feature film and television production in the state, such as small businesses through which production companies buy or rent equipment, house and feed cast and crew, purchase supplies and raw materials, or build production infrastructure.
 - d. One member representing the state's feature film and

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television workforce.

- 2. The initial board of directors shall be appointed as follows:
- a. The Florida Venture Forum and the Florida Chamber of Commerce shall each appoint one member pursuant to subsubparagraph 1.a.
- <u>b. The Governor, the President of the Senate, and the Speaker of the House of Representatives shall each appoint one member pursuant to sub-subparagraph 1.b.</u>
- c. The Department of Economic Opportunity shall appoint one member pursuant to sub-subparagraph 1.c.
- d. The Congress of Motion Picture Associations of Florida shall appoint one member pursuant to sub-subparagraph 1.d.
- To establish staggered terms, three of the initial board members shall be appointed to 1-year terms, two initial board members shall be appointed to 2-year terms, and two initial board members shall be appointed to 3-year terms.
- 3. Board members shall serve for a term of 3 years and be eligible for reappointment. Vacancies shall be filled by the board within 30 days after the vacancy occurs.
- (b) Board members are subject to the code of ethics for public officers and employees as set forth in part III of chapter 112. A board member must abstain from voting and must comply with the disclosure requirements of s. 112.3143 if there appears to be a possible conflict under s. 112.311, s. 112.313, or s. 112.3143. This paragraph does not prohibit any principal by whom a board member is retained, as described in s. 112.3143(1)(a), from applying for or receiving an equity

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investment under this section.

- (c) A board member must, with respect to an application for an equity investment which is pending before the corporation or an application the board member knows or reasonably expects will be submitted to the corporation within 180 days, refrain from commenting on or discussing the application outside of a board meeting with the applicant or any person retained by the applicant.
- (d) Board members shall serve without compensation but may be reimbursed in accordance with s. 112.061 for all necessary expenses in the performance of their duties, including attending board meetings and conducting board business.
 - (e) The board shall:
- 1. Before the expenditure of funds from the Florida Film
 Investment Account, adopt bylaws, rules, and policies necessary
 to carry out the corporation's responsibilities under this
 section.
- 2. Hold regularly scheduled meetings, at least once per investment cycle, in order to carry out the objectives and responsibilities of the board.
 - (5) ACCOUNT.-
- (a) The board shall create the Florida Film Investment

 Account for the purpose of receiving state, federal, county,

 municipal, and private financial resources, and the return from

 investments of those resources, and for the purposes of this

 section. The account shall be under the exclusive control of the

 board.
- (b) Appropriations provided to the corporation for making equity investments shall be deposited into the account.

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(c) The board may deposit the funds of the account with state or federally chartered financial institutions in this state and may invest the remaining portion in permissible investments as described in s. 560.210(1).

- (d) Dividend payments received from the investments made by the corporation shall be redeposited in the account to be used to support the purposes of this section.
- (e) The corporation shall keep its operating expenses to the minimum amount necessary. Such operating expenses shall be funded by appropriations provided for that purpose and from net returns on investments made under this section.
- (f) Any claims against the account shall be paid solely from the account. Under no circumstances shall the credit of the state be pledged, other than funds appropriated by law to the account, nor shall the state be liable or obligated in any way for claims on the account or against the corporation.
 - (6) PRESIDENT OF THE CORPORATION.
- (a) The board shall appoint a president. The president must be knowledgeable about private and public financing of feature film and television projects.
- (b) The president shall serve at the pleasure of the board and shall receive a salary and benefits as determined by the board.
- (c) The president shall administer the programs of the corporation and perform such duties as are delegated by the board.
- (d) The president shall provide staff to the board as requested.
 - (e) The president shall submit an annual budget to be

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approved by the board.

notify the Department of Economic Opportunity upon final
execution of each contract or agreement by which the corporation
makes an equity investment in a production. The corporation
shall also publish and maintain a copy of the notice on the
corporation's website while the investment remains outstanding.
To provide adequate notice to the businesses and workforce that
provide supplies for feature film and television production in
the state, the notice shall include, but need not be limited to,
a brief description of the production, the name of the
production company, and, to the extent available, the names of
the director, cinematographer, production designer, costume
designer, and transportation coordinator.

Section 2. This act shall take effect July 1, 2017.