# LEGISLATIVE ACTION Senate House Comm: RCS 02/19/2019

The Committee on Commerce and Tourism (Gruters) recommended the following:

## Senate Amendment (with title amendment)

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Delete lines 81 - 476

and insert:

- (b) "Certified project" means a qualified project that has been evaluated by the board, determined by the commissioner to meet or exceed the desired economic impact and other criteria of the program, and has grant funds allocated to it based on the project's estimated qualified expenditures.
  - (c) "Commissioner" means the Commissioner of Film and

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11 Entertainment as described in s. 288.1251(1)(b), Florida 12 Statutes.

- (d) "Department" means the Department of Economic Opportunity.
- (e) "Digital media project" means a commercial video game, including an educational video game, which includes at least 30 minutes of game play time. The term does not include a project that may be considered obscene, as defined in s. 847.001, Florida Statutes.
- (f) "Family friendly" means having cross-generational appeal; being appropriate in theme, content, and language for a broad family audience; embodying a responsible resolution of issues; and not containing any act of smoking, illicit drug use, sex, nudity, gratuitous violence, or vulgar or profane language.
- (g) "Film project" means a theatrical, direct-to-video, television, cable, Internet, streaming service, or animated narrative motion picture at least 75 minutes in length. The term does not include a project deemed by the office to have content that is obscene, as defined in s. 847.001, Florida Statutes.
- (h) "Florida resident" means a person who has a valid Florida driver license or Florida identification card issued under s. 322.051, Florida Statutes, and has signed an affidavit confirming residency.
- (i) "Office" means the Office of Film and Entertainment within the department.
- (j) "Principal photography" means, for a film project or television project, the filming of major or significant components of the project which involve lead actors, or, for a digital media project, the period of time during which the work

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of the majority of the crew is dedicated solely to the project. (k) "Production start date" means:

- 1. For film and television projects, the start date of principal photography, as listed in the project's application.
- 2. For digital media projects, the start date of storyboards or a later date as specified in the project's application.
- (1)1. "Qualified expenditures" means expenditures made solely for preproduction, production, or postproduction of a qualified project which are incurred in this state for any of the following:
- a. Rented or leased goods or services provided by a vendor or supplier in this state which is registered with the Department of State or the Department of Revenue; which has a physical address in this state, not including a post office box; and which employs one or more Florida residents on a full-time basis. The term does not include rebilled goods or services provided by an in-state company from out-of-state vendors or suppliers. When services provided by the vendor or supplier include personal services or labor, only personal services or labor provided by Florida residents qualifies.
- b. Payments to Florida residents in the form of salary or wages up to a maximum of \$200,000 per resident, including amounts paid through payroll service companies, and benefits such as pension, health, and welfare payments for technical and production crews, directors, producers, and performers. For purposes of this sub-subparagraph, payments do not include wages for executives, legal staff, or other corporate staff who are not employed to work solely on the project.

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- 2. "Qualified expenditures" includes expenditures for renting cars, trucks, and trailers if such car, truck, or trailer is registered with the Department of Highway Safety and Motor Vehicles.
- 3. "Qualified expenditures" does not include expenditures not expressly identified in subparagraphs 1. or 2., expenditures made before qualification for the program, expenditures made via Internet transactions, or any costs associated with development, marketing, or distribution.

For the purposes of a digital media project, the term includes only those qualified expenditures made within 9 months after the project's first qualified expenditure.

- (m) "Qualified project" means a film project, television project, or digital media project for which a complete application for the program has been submitted to the commissioner and accepted for consideration by the board. The term does not include a weather or market program; a sporting event or a sporting event broadcast; a gala; an awards show; a production that solicits funds; a home shopping program; a political program; a documentary; a gambling-related project or production; a concert production; a news or current events show; a sports or sports recap show; a pornographic production; or any production deemed obscene under chapter 847, Florida Statutes.
- (n) "Television project" means a television pilot program or a television series that:
  - 1. Is a scripted drama, comedy, or animation;
- 2. Has a runtime of at least 30 minutes but not more than 60 minutes; and



98	3. If the television project is a television series, has a
99	minimum of seven episodes.
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101	The term does not include a project deemed by the office to have
102	content that is obscene, as defined in s. 847.001, Florida
103	Statutes.
104	(o) "Underutilized area" means any county in this state
105	other than Broward County, Miami-Dade County, Orange County, or
106	Seminole County.
107	(3) GRANT ELIGIBILITY.—
108	(a) To be eligible for a grant, an applicant must be
109	<pre>producing a project that:</pre>
110	1. Has projected qualified expenditures of:
111	a. For a film project, at least \$1.5 million;
112	b. For a television series, at least \$500,000 per episode;
113	c. For a television pilot, at least \$1 million; or
114	d. For a digital media project, at least \$1.5 million;
115	2. Is projected to employ a crew, including cast and stand-
116	ins, but not including extras, also known as background
117	performers, of which at least 60 percent will be Florida
118	residents and at least one member will be a military veteran;
119	3. Is projected to spend at least 70 percent of its total
120	production days in this state; and
121	4. Will not receive a certificate of exemption pursuant to
122	<u>s. 288.1258.</u>
123	(b) A project may receive a grant in the amount of up to 20
124	percent of its verified qualified expenditures. A bonus may be
125	earned in the amount of an additional 3 percentage points, if 75
126	percent of the project's production will take place in an

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underutilized county or if its content is deemed family friendly. A certified project may not receive more than one bonus, and the total that may be awarded under any grant may not exceed 23 percent of its verified qualified expenditures or \$2 million, whichever is less.

- (c) A certified project must make a good faith effort to use existing providers of infrastructure or equipment in this state, when available, including providers of camera gear, grip and lighting equipment, vehicles, and postproduction services, and to employ cast and crew who are Florida residents.
- (4) APPLICATION WINDOWS.—Applications must be accepted for the program during two application windows each fiscal year. The commissioner shall set a start date for both application windows. However, the first application window must end no later than 5 business days after July 1 and the second must end no later than 5 business days after January 1.
- (a) The department may not earmark or set aside more than 60 percent of any appropriated or rolled-over grant funds for any given fiscal year for applications submitted during the first application window. Grant funds not earmarked and set aside for applicants applying during one application window roll over for use in the next application window.
- (b) If all grant funds are earmarked and set aside for certified projects, additional applications may not be accepted until more funds become available to the program.
  - (5) APPLICATION PROCESS.—
- (a) A company that plans to produce a film, television, or digital project in this state may submit an application to the commissioner during one of the two application windows. A



156	project must have a production start date that is within 6
157	months after July 1 if applying in the first window or January 1
158	if applying in the second window.
159	(b) The application must include:
160	1. Proof of funding;
161	2. Project-related employment information, including
162	employment numbers for Florida residents;
163	3. A full line-item budget and a detailed qualified
164	expenditures budget;
165	4. A detailed distribution plan to assist with determining
166	the potential economic impact of the project in this state;
167	5. The applicant's expected total qualified expenditures
168	for wages paid to Florida residents;
169	6. The applicant's expected total qualified expenditures
170	and non-qualified expenditures in this state;
171	7. For a film project or television pilot, a final script,
172	a production schedule, a Day out of Days report, and a list of
173	the expected shooting locations;
174	8. For a television series, scripts for two episodes, a Day
175	out of Days report, and a list of the expected shooting
176	locations;
177	9. For a digital media project, a detailed game design
178	document;
179	10. An affirmation signed by the applicant that the
180	information on the application is correct; and
181	11. The applicant's Florida tax identification number.
182	(c) Within a reasonable period of time after the last
183	business day of each application window, the commissioner shall:
184	1. Review all applications submitted during the application



185	window and determine the eligibility of each applicant;
186	2. Determine each applicant's expected qualified
187	expenditures;
188	3. Determine the maximum grant amount that each eligible
189	applicant may be awarded;
190	4. Determine whether an eligible applicant's project is
191	deemed family friendly;
192	5. Determine the percentage of the applicant's production,
193	if any, which is proposed to occur in an underutilized county;
194	6. Determine whether each eligible applicant is a
195	corporation registered in this state;
196	7. Contact each applicant with any questions, as necessary;
197	8. Gather any additional information needed to address the
198	criteria specified under subsection (7);
199	9. Assemble a package containing the details of each
200	eligible applicant's project and deliver it to each board
201	member; and
202	10. Give notice to the board of the date and time for when
203	the board must convene to assess each qualified project, as
204	<pre>provided for in paragraph (6)(d).</pre>
205	(d) An applicant may submit only one application per
206	application window.
207	(6) GRANT ADVISORY BOARD; CREATION; PURPOSE; MEMBERSHIP.—
208	(a) The Grant Advisory Board is created within the office.
209	The board shall comply with the requirements of s. 20.052,
210	Florida Statutes, except as otherwise provided in this section.
211	(b) The board shall consist of seven members appointed by
212	the commissioner. Of these seven members:
213	1. Three shall be members of the Florida Film and



214 Entertainment Advisory Council who were appointed by the 215 Governor; 216 2. Two shall be members of the Florida Film and 217 Entertainment Advisory Council who were appointed by the 218 President of the Senate; and 219 3. Two shall be members of the Florida Film and 220 Entertainment Advisory Council who were appointed by the Speaker 221 of the House of Representatives. 222 4. If a board member has a conflict of interest with a 223 project under consideration, the commissioner must select an alternate member from the Florida Film and Entertainment 224 Advisory Council. 225 226 5. The commissioner shall attend and oversee all meetings. 227 (c) The board shall meet at the call of the commissioner 228 pursuant to subparagraph (5)(c)10. The board may hold subsequent 229 meetings after the initial meeting for that application window. 230 The board may meet in person or by conference call. 231 (d) 1. The board shall determine a score for each qualified 232 project using the criteria specified under subsection (7), with 233 the highest scores going to projects determined to provide the 234 best economic impact and return on investment to the state. 235 2. The board shall make a recommendation for certification 236 or rejection of each qualified project to the commissioner 237 within 10 days after the board's first meeting for that 238 application window. 239 (7) CRITERIA FOR DETERMINING PROJECT SCORES.-

commissioner, with assistance from the board and other persons,

specified in paragraph (b) must be determined by the

(a) The priority order and scoring system of the criteria

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243 as determined by the commissioner, in advance of the first 244 application window. (b) The board shall use at least the following criteria in 245 246 determining a qualified project's score: 247 1. The amount of the project's overall qualified 248 expenditures. 249 2. The amount of the project's Florida-resident wages. 250 3. The number of full-time-equivalent jobs created by the 251 project. 252 4. Whether the project provides pension, health, and 253 welfare benefits to its workforce in this state. 5. The estimated direct and indirect tourism benefit of the 254 255 project, based on submitted distribution plans. 256 6. The duration of Florida-resident employment for the 257 project. 258 7. What percentage of the project, if any, is being made in 259 an underutilized county. 260 8. Whether the project is family friendly. 261 9. Whether the project has a Florida-resident writer, 262 producer, or star. 263 10. Whether a Florida film, television, or digital media 264 school will assist with the production of the project. 265 11. Whether the project leadership team has a successful 266 track record. 267 12. The number of Florida-resident veterans hired by the 268 project. 269 13. The number of Florida film school graduates the project 270 will hire as cast or crew.

(8) NOTIFICATION OF DECISION.—

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- 272 (a) After the board makes its recommendations to the commissioner, the commissioner shall, in a timely manner: 273
  - 1. Make a final determination on certifying or rejecting each qualified project, giving consideration to the board's recommendations and scoring.
  - 2. Provide a list of certified projects to the department which includes the associated maximum grant amounts that the respective applicants may receive.
  - 3. Notify each certified project of the specified percentage of qualified expenditures for which it is eligible and the maximum grant amount that it may receive.
  - 4. Provide a notice of rejection to each rejected applicant; however, the failure to notify an applicant of its rejection does not deem the applicant's project a certified project.
  - (b) Based on the final determination of the commissioner, the department shall earmark and set aside the amount necessary to fund the total maximum that may be awarded for the certified projects, if funds are available.
  - (9) (a) VERIFICATION PROCESS.—The commissioner shall develop a process to verify the actual qualified expenditures of a certified project after the project's work in this state is complete. The process must require all of the following:
  - 1. Submission to the commissioner of at least all of the following information, electronically or in hard copy, or both, by each certified project:
  - a. Data substantiating each qualified expenditure, which has been audited by an independent certified public accountant licensed in this state, as required by subparagraph 4.;



301 b. Copies of documents verifying residency of persons 302 represented as being Florida residents; 303 c. The final script; 304 d. The most recent production board and shooting schedule; 305 e. The most recent credit list showing where the credits 306 required under subsection (10) will appear; f. A cast list and a final crew list with contact 307 308 information; and 309 q. For the veteran employed by the project, a copy of his 310 or her DD Form 214, as issued by the United States Department of 311 Defense, or another acceptable form of identification as 312 specified by the Department of Veteran's Affairs. 313 2. Signing, and submission to the commissioner, by the 314 certified project of an affidavit or written declaration signed 315 under the penalty of perjury as specified in s. 92.525, Florida 316 Statutes, stating that all salaries, wages, and other 317 compensation submitted as qualified expenditures are in 318 compliance with this section. 3. The information and affidavit required by subparagraphs 319 320 1. and 2. must be received by the commissioner within 120 days 321 after the certified project has made its last qualified 322 expenditure, but no later than 1 year after its production start 323 date. Pursuant to the rules adopted by the department, the 324 commissioner may, upon a showing of good cause, grant a one-time 325 extension of this deadline. 326 4. The conduct of a compliance audit, at the certified 327 project's expense, by an independent certified public accountant 328 who is a resident of this state to substantiate the qualified expenditures, and submission of a report of the findings of the

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audit, including substantiating data, to the commissioner within a reasonable period of time after the initial receipt of records from the certified project.

- (b) The commissioner shall review the report and data submitted by the certified public accountant within a reasonable period of time after receipt of the report and data and report to the department the final verified amount of actual qualified expenditures made by the certified project and the amount of the grant due to the such project.
- (c) Upon approval by the department of the final grant amount, which may not exceed the maximum specified in the notice provided under subparagraph (8)(a)3., the grant must be issued within a reasonable period of time.
- (d) The department shall deduct one-half of 1 percent of the total grant amount before issuing the grant to the certified project, and such amount must be credited to the department to offset the cost of the compliance review.
- (e) At the end of the fiscal year, grant funds that are not allocated to a certified project, and grant funds allocated but not awarded to a certified project, roll over to the next fiscal year.
  - (10) MARKETING AND TOURISM REQUIREMENT.
- (a) The commissioner shall ensure, as a condition of receiving a grant under this section, that a certified project include marketing promoting this state as a tourist destination or film and entertainment production destination. At a minimum, the marketing must include placement in the end credits of a "Filmed in Florida" or "Produced in Florida" logo with size and placement commensurate to other logos included in the end

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credits or, if no logos are used, the statement "Filmed in Florida" or "Produced in Florida" or a similar statement approved by the commissioner and the logo of the local film office, if applicable. A digital media project must also supply a 5-second or longer animated logo with "Produced in Florida" or other text, including the logo of the local digital media office, if applicable, as preapproved by the commissioner, in a manner easily seen by a consumer of the digital media project. The commissioner shall provide the logos for the purposes specified in this paragraph, not including the logo for a local office, which must be provided by the applicable office.

- (b) A certified project must allow the commissioner, or an affiliate, and a minimum of two quests to visit the production site upon the request of the commissioner. Upon such request, the certified project must give the commissioner reasonable notice of a visit date and time that is acceptable to the production. The commissioner or an affiliate is not required to make a visit to the set.
- (c) A certified project must provide at least five preapproved photos of the production to the commissioner and grant the commissioner free use of such photos in promoting this state as a film, television, or digital media production location or tourist destination.
- (11) DISQUALIFICATION.—The department shall disqualify a certified project if the project:
- (a) Does not begin principal photography in this state within the period beginning 30 days before and ending 90 days after the project's listed production start date. Pursuant to department rule, the commissioner may, upon a showing of good



388 cause, grant a one-time extension of this deadline; 389 (b) Does not abide by the policies, procedures, deadlines, 390 or requirements of the application verification process; 391 (c) Does not notify the commissioner of any change in the 392 production start date before commencing production; or 393 (d) Submits fraudulent information. 394 (12) FRAUD.—An applicant that submits fraudulent 395 information under this section is liable for reimbursement of 396 the reasonable costs and fees associated with the review, 397 processing, investigation, and prosecution of the fraudulent 398 submission. An applicant that obtains a grant under this section 399 through a claim that is fraudulent shall reimburse the program 400 for the grant awarded and reasonable costs and fees associated 401 with the review, processing, investigation, and prosecution of 402 the fraudulent claim and shall pay a civil penalty in an amount 403 equal to double the grant amount and any criminal penalty to 404 which the applicant may be subject. 405 (13) RULES; POLICIES; PROCEDURES.—The commissioner may 406 adopt rules and shall develop policies and procedures to 407 administer this section, including, but not limited to, rules 408 specifying requirements for the application and approval process 409 and the determination of qualified expenditures. 410 (14) ANNUAL REPORT.—Each November 1, the commissioner shall 411 provide an annual report on the program for the previous fiscal 412 year to the Governor, the President of the Senate, and the 413 Speaker of the House of Representatives. The report must 414 identify the return on investment associated with, and economic 415 benefits to the state attributable to, the program. 416 (15) EXPIRATION.—The Film, Television, and Digital Media



Targeted Grant Program expires June 30, 2022, at which point all remaining appropriated funds not earmarked and set aside for certified projects must revert to the General Revenue Fund. All remaining appropriated funds must revert to the General Revenue Fund no later than October 31, 2023.

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======= T I T L E A M E N D M E N T ==========

424 And the title is amended as follows:

Delete lines 14 - 55

426 and insert:

> of infrastructure or equipment in this state and Florida-resident cast and crew; requiring the commissioner to set application windows for the grant; providing requirements for the department relating to earmarking and setting aside grant funds; providing procedures and requirements for applicants applying for the grant; requiring the commissioner to take specified action within a reasonable period of time; specifying that an applicant is may submit only one application per application window; creating the Grant Advisory Board within the Office of Film and Entertainment of the department; providing membership requirements for the board; requiring the commissioner to select an alternate board member when certain conflicts of interest are present; providing meeting requirements for the board; requiring the board to determine a score for each qualified project using specified criteria; requiring the board to make a recommendation for certification or rejection of a

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qualified project within a specified timeframe; requiring the commissioner to determine the priority order and scoring system of the specified criteria with assistance from the board and certain other persons; requiring the board to use certain criteria; requiring the commissioner to take certain actions relating to the certification or rejection of qualified projects in a timely manner; requiring the department to earmark and set aside funding necessary to fund the total maximum that may be awarded to the certified projects, if funds are available; requiring the commissioner to develop a verification process to verify the actual certified expenditures of a certified project after the project's work in this state is complete; providing requirements for the verification process; requiring that the grant be issued within a reasonable period of time upon approval of the final grant amount by the department; requiring the department to deduct a specified percentage of the grant and to credit the amount to the department to offset certain expenses; requiring that certain marketing be included with a project; requiring certified projects to allow certain persons to visit the production site upon request of the commissioner and after providing the commissioner with reasonable notice; specifying that a visit to the