$\mathbf{B}\mathbf{y}$ the Committees on Appropriations; and Banking and Insurance; and Senator Rouson

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| 1 | A bill to be entitled |
| 2 | An act relating to consumer finance loans; creating s. |
| 3 | 516.405, F.S.; creating the Access to Responsible |
| 4 | Credit Pilot Program within the Office of Financial |
| 5 | Regulation; providing legislative intent; creating s. |
| 6 | 516.41, F.S.; providing definitions; creating s. |
| 7 | 516.42, F.S.; requiring persons to obtain a program |
| 8 | license from the office before making program loans; |
| 9 | providing licensure requirements; requiring a program |
| 10 | licensee's program branch offices to be licensed; |
| 11 | providing program branch office license and license |
| 12 | renewal requirements; providing circumstances under |
| 13 | which the office may deny initial and renewal |
| 14 | applications; requiring the Financial Services |
| 15 | Commission to adopt rules; creating s. 516.43, F.S.; |
| 16 | providing requirements for program licensees, program |
| 17 | loans, interest rates, program loan refinancing, |
| 18 | receipts, disclosures and statements provided by |
| 19 | program licensees to borrowers, origination fees, |
| 20 | insufficient funds fees, and delinquency charges; |
| 21 | requiring program licensees to provide certain credit |
| 22 | education information to borrowers and to report |
| 23 | payment performance of borrowers to a consumer |
| 24 | reporting agency; prohibiting the office from |
| 25 | approving a program licensee applicant before the |
| 26 | applicant has been accepted as a data furnisher by a |
| 27 | consumer reporting agency; requiring program licensees |
| 28 | to underwrite program loans; prohibiting program |
| 29 | licensees from making program loans under certain |

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| 30 | circumstances; requiring program licensees to seek |
| 31 | certain information and documentation; prohibiting |
| 32 | program licensees from requiring certain waivers from |
| 33 | borrowers; providing applicability; creating s. |
| 34 | 516.44, F.S.; requiring all arrangements between |
| 35 | program licensees and access partners to be specified |
| 36 | in written access partner agreements; providing |
| 37 | requirements for such agreements; specifying access |
| 38 | partner services that may be used by program |
| 39 | licensees; specifying procedures for borrowers' |
| 40 | payment receipts or access partners' disbursement of |
| 41 | program loans; providing recordkeeping requirements; |
| 42 | prohibiting certain activities by access partners; |
| 43 | providing disclosure statement requirements; providing |
| 44 | requirements and prohibitions relating to compensation |
| 45 | paid to access partners; requiring program licensees |
| 46 | to provide the office with a specified notice after |
| 47 | contracting with access partners; defining the term |
| 48 | "affiliated party"; requiring access partners to |
| 49 | provide program licensees with a certain written |
| 50 | notice within a specified time; providing that program |
| 51 | licensees are responsible for acts of their access |
| 52 | partners; requiring the commission to adopt rules; |
| 53 | creating s. 516.45, F.S.; authorizing the office to |
| 54 | examine each program licensee, branch office, and |
| 55 | access partner; limiting the scope of certain |
| 56 | examinations and investigations; authorizing the |
| 57 | office to take certain disciplinary action against |
| 58 | program licensees and access partners; requiring the |

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| 59 | commission to adopt rules; creating s. 516.46, F.S.; |
| 60 | requiring program licensees to file an annual report |
| 61 | with the office beginning on a specified date; |
| 62 | requiring the office to post an annual report on its |
| 63 | website by a specified date; specifying information to |
| 64 | be contained in the reports; requiring the commission |
| 65 | to adopt rules; providing for future repeal of the |
| 66 | pilot program; providing an appropriation; providing |
| 67 | an effective date. |
| 68 | |
| 69 | Be It Enacted by the Legislature of the State of Florida: |
| 70 | |
| 71 | Section 1. Section 516.405, Florida Statutes, is created to |
| 72 | read: |
| 73 | 516.405 Access to Responsible Credit Pilot Program |
| 74 | (1) The Access to Responsible Credit Pilot Program is |
| 75 | created within the Office of Financial Regulation to allow more |
| 76 | Floridians to obtain responsible consumer finance loans in |
| 77 | principal amounts of at least \$300 but not more than \$10,000. |
| 78 | (2) The pilot program is intended to assist consumers in |
| 79 | building their credit and to provide additional consumer |
| 80 | protections for these loans that exceed current protections |
| 81 | under general law. |
| 82 | Section 2. Section 516.41, Florida Statutes, is created to |
| 83 | read: |
| 84 | 516.41 DefinitionsAs used in ss. 516.405-516.46, the |
| 85 | term: |
| 86 | (1) "Access partner" means an entity that, at the entity's |
| 87 | physical business location or through online access, cellular |
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| 88 | telephone, or other means, performs one or more of the services |
| 89 | authorized in s. 516.44(2) on behalf of a program licensee. The |
| 90 | term does not include a credit service organization as defined |
| 91 | in s. 817.7001 or a loan broker as defined in s. 687.14. |
| 92 | (2) "Consumer reporting agency" has the same meaning as the |
| 93 | term "consumer reporting agency that compiles and maintains |
| 94 | files on consumers on a nationwide basis" in the Fair Credit |
| 95 | Reporting Act, 15 U.S.C. s. 1681a(p). |
| 96 | (3) "Credit score" has the same meaning as in the Fair |
| 97 | Credit Reporting Act, 15 U.S.C. s. 1681g(f)(2)(A). |
| 98 | (4) "Data furnisher" has the same meaning as the term |
| 99 | "furnisher" in 12 C.F.R. s. 1022.41(c). |
| 100 | (5) "Pilot program" or "program" means the Access to |
| 101 | Responsible Credit Pilot Program. |
| 102 | (6) "Pilot program license" or "program license" means a |
| 103 | license issued under ss. 516.405-516.46 authorizing a program |
| 104 | licensee to make and collect program loans. |
| 105 | (7) "Program branch office license" means a license issued |
| 106 | under the program for each location, other than a program |
| 107 | licensee's or access partner's principal place of business: |
| 108 | (a) The address of which appears on business cards, |
| 109 | stationery, or advertising used by the program licensee in |
| 110 | connection with business conducted under this chapter; |
| 111 | (b) At which the program licensee's name, advertising or |
| 112 | promotional materials, or signage suggests that program loans |
| 113 | are originated, negotiated, funded, or serviced by the program |
| 114 | licensee; or |
| 115 | (c) At which program loans are originated, negotiated, |
| 116 | funded, or serviced by the program licensee. |
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| 117 | (8) "Program licensee" means a person who is licensed to |
| 118 | make and collect loans under this chapter and who is approved by |
| 119 | the office to participate in the program. |
| 120 | (9) "Program loan" means a consumer finance loan with a |
| 121 | principal amount of at least \$300, but not more than \$10,000, |
| 122 | originated pursuant to ss. 516.405-516.46, excluding the amount |
| 123 | of the origination fee authorized under s. 516.43(3). |
| 124 | (10) "Refinance program loan" means a program loan that |
| 125 | extends additional principal to a borrower and replaces and |
| 126 | revises an existing program loan contract with the borrower. A |
| 127 | refinance program loan does not include an extension, a |
| 128 | deferral, or a rewrite of the program loan. |
| 129 | Section 3. Section 516.42, Florida Statutes, is created to |
| 130 | read: |
| 131 | 516.42 Requirements for program participation; program |
| 132 | application requirements |
| 133 | (1) A person may not advertise, offer, or make a program |
| 134 | loan, or impose any charges or fees pursuant to s. 516.43, |
| 135 | unless the person obtains a pilot program license from the |
| 136 | office. |
| 137 | (2) In order to obtain a pilot program license, a person |
| 138 | must: |
| 139 | (a)1. Be licensed to make and collect consumer finance |
| 140 | loans under s. 516.05; or |
| 141 | 2. Submit the application for the license required in s. |
| 142 | 516.03 concurrently with the application for the program |
| 143 | license. The application required by s. 516.03 must be approved |
| 144 | and the license under that section must be issued in order to |
| 145 | obtain the program license. |

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| 146 | (b) Be accepted as a data furnisher by a consumer reporting |
| 147 | agency. |
| 148 | (c) Demonstrate financial responsibility, experience, |
| 149 | character, or general fitness, such as to command the confidence |
| 150 | of the public and to warrant the belief that the business |
| 151 | operated at the licensed or proposed location is lawful, honest, |
| 152 | fair, efficient, and within the purposes of this chapter. |
| 153 | (d) Not be subject to the issuance of a cease and desist |
| 154 | order; the issuance of a removal order; the denial, suspension, |
| 155 | or revocation of a license; or any other action within the |
| 156 | authority of the office, any financial regulatory agency in this |
| 157 | state, or any other state or federal regulatory agency that |
| 158 | affects the ability of such person to participate in the |
| 159 | program. |
| 160 | (3)(a) A program applicant must file with the office a |
| 161 | digital application in a form and manner prescribed by |
| 162 | commission rule which contains all of the following information |
| 163 | with respect to the applicant: |
| 164 | 1. The legal business name and any other name under which |
| 165 | the applicant operates. |
| 166 | 2. The applicant's main address. |
| 167 | 3. The applicant's telephone number and e-mail address. |
| 168 | 4. The address of each program branch office. |
| 169 | 5. The name, title, address, telephone number, and e-mail |
| 170 | address of the applicant's contact person. |
| 171 | 6. The license number, if the applicant is licensed under |
| 172 | <u>s. 516.05.</u> |
| 173 | 7. A statement as to whether the applicant intends to use |
| 174 | the services of one or more access partners under s. 516.44. |

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| 175 | 8. A statement that the applicant has been accepted as a |
| 176 | data furnisher by a consumer reporting agency and will report to |
| 177 | a consumer reporting agency the payment performance of each |
| 178 | borrower on all program loans. |
| 179 | 9. The signature and certification of an authorized person |
| 180 | of the applicant. |
| 181 | (b) A person who desires to participate in the program but |
| 182 | who is not licensed to make consumer finance loans pursuant to |
| 183 | s. 516.05 must concurrently submit the following digital |
| 184 | applications in a form and manner specified in this chapter to |
| 185 | the office: |
| 186 | 1. An application pursuant to s. 516.03 for licensure to |
| 187 | make consumer finance loans. |
| 188 | 2. An application for admission to the program in |
| 189 | accordance with paragraph (a). |
| 190 | (4) Except as otherwise provided in ss. 516.405-516.46, a |
| 191 | program licensee is subject to all the laws and rules governing |
| 192 | consumer finance loans under this chapter. A program license |
| 193 | must be renewed biennially. |
| 194 | (5) Notwithstanding s. 516.05(3), only one program license |
| 195 | is required for a person to make program loans under ss. |
| 196 | 516.405-516.46, regardless of whether the program licensee |
| 197 | offers program loans to prospective borrowers at its own |
| 198 | physical business locations, through access partners, or via an |
| 199 | electronic access point through which a prospective borrower may |
| 200 | directly access the website of the program licensee. |
| 201 | (6) Each branch office of a program licensee must be |
| 202 | licensed under this section. |
| 203 | (7) The office shall issue a program branch office license |
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| 204 | to a program licensee after the office determines that the |
| 205 | program licensee has submitted a completed electronic |
| 206 | application for a program branch office license in a form |
| 207 | prescribed by commission rule. The program branch office license |
| 208 | must be issued in the name of the program licensee that |
| 209 | maintains the branch office. An application is considered |
| 210 | received for purposes of s. 120.60 upon receipt of a completed |
| 211 | application form. The application for a program branch office |
| 212 | license must contain the following information: |
| 213 | (a) The legal business name and any other name under which |
| 214 | the applicant operates. |
| 215 | (b) The applicant's main address. |
| 216 | (c) The applicant's telephone number and e-mail address. |
| 217 | (d) The address of each program branch office. |
| 218 | (e) The name, title, address, telephone number, and e-mail |
| 219 | address of the applicant's contact person. |
| 220 | (f) The applicant's license number, if the applicant is |
| 221 | licensed under this chapter. |
| 222 | (g) The signature and certification of an authorized person |
| 223 | of the applicant. |
| 224 | (8) Except as provided in subsection (9), a program branch |
| 225 | office license must be renewed biennially at the time of |
| 226 | renewing the program license. |
| 227 | (9) Notwithstanding subsection (7), the office may deny an |
| 228 | initial or renewal application for a program license or program |
| 229 | branch office license if the applicant or any person with power |
| 230 | to direct the management or policies of the applicant's |
| 231 | business: |
| 232 | (a) Fails to demonstrate financial responsibility, |
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| 233 | experience, character, or general fitness, such as to command |
| 234 | the confidence of the public and to warrant the belief that the |
| 235 | business operated at the licensed or proposed location is |
| 236 | lawful, honest, fair, efficient, and within the purposes of this |
| 237 | chapter. |
| 238 | (b) Pled nolo contendere to, or was convicted or found |
| 239 | guilty of, a crime involving fraud, dishonest dealing, or any |
| 240 | act of moral turpitude, regardless of whether adjudication was |
| 241 | withheld. |
| 242 | (c) Is subject to the issuance of a cease and desist order; |
| 243 | the issuance of a removal order; the denial, suspension, or |
| 244 | revocation of a license; or any other action within the |
| 245 | authority of the office, any financial regulatory agency in this |
| 246 | state, or any other state or federal regulatory agency that |
| 247 | affects the applicant's ability to participate in the program. |
| 248 | (10) The commission shall adopt rules to implement this |
| 249 | section. |
| 250 | Section 4. Section 516.43, Florida Statutes, is created to |
| 251 | read: |
| 252 | 516.43 Requirements for program loans.— |
| 253 | (1) REQUIREMENTSA program licensee shall comply with each |
| 254 | of the following requirements in making program loans: |
| 255 | (a) A program loan must be unsecured. |
| 256 | (b) A program loan must have: |
| 257 | 1. A term of at least 120 days, but not more than 36 |
| 258 | months, for a loan with a principal balance upon origination of |
| 259 | at least \$300, but not more than \$3,000. |
| 260 | 2. A term of at least 12 months, but not more than 60 |
| 261 | months, for a loan with a principal balance upon origination of |
| | |

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| 262 | more than \$3,000. |
| 263 | (c) A program loan must not impose a prepayment penalty. A |
| 264 | program loan must be repayable by the borrower in substantially |
| 265 | equal, periodic installments, except that the final payment may |
| 266 | be less than the amount of the prior installments. Installments |
| 267 | must be due either every 2 weeks, semimonthly, or monthly. |
| 268 | (d) A program loan must include a borrower's right to |
| 269 | rescind the program loan by notifying the program licensee of |
| 270 | the borrower's intent to rescind the program loan and returning |
| 271 | the principal advanced by the end of the business day after the |
| 272 | day the program loan is consummated. |
| 273 | (e) Notwithstanding s. 516.031, the maximum annual interest |
| 274 | rate charged on a program loan to the borrower, which must be |
| 275 | fixed for the duration of the program loan, is 36 percent on |
| 276 | that portion of the unpaid principal balance up to and including |
| 277 | \$3,000; 30 percent on that portion of the unpaid principal |
| 278 | balance exceeding \$3,000 and up to and including \$4,000; and 24 |
| 279 | percent on that portion of the unpaid principal balance |
| 280 | exceeding \$4,000 and up to and including \$10,000. The original |
| 281 | principal amount of the program loan is equal to the amount |
| 282 | financed as defined by the federal Truth in Lending Act and |
| 283 | Regulation Z of the Board of Governors of the Federal Reserve |
| 284 | System. In determining compliance with the maximum annual |
| 285 | interest rates in this paragraph, the computations used must be |
| 286 | simple interest through the application of a daily periodic rate |
| 287 | to the actual unpaid principal balance each day and may not be |
| 288 | added-on interest or any other computations. |
| 289 | (f) If two or more interest rates are applied to the |
| 290 | principal amount of a program loan, the program licensee may |

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| charge, contract for, and receive interest at that single annual |
| percentage rate that, if applied according to the actuarial |
| method to each of the scheduled periodic balances of principal, |
| would produce at maturity the same total amount of interest as |
| would result from the application of the two or more rates |
| otherwise permitted, based upon the assumption that all payments |
| are made as agreed. |
| (g) The program licensee shall reduce the interest rates |
| specified in paragraph (e) on each subsequent program loan to |
| the same borrower by a minimum of 1 percent, up to a maximum of |
| 6 percent, if all of the following conditions are met: |
| 1. The subsequent program loan is originated within 180 |
| days after the prior program loan is fully repaid. |
| 2. The borrower was never more than 15 days delinquent on |
| the prior program loan. |
| 3. The prior program loan was outstanding for at least one- |
| half of its original term before its repayment. |
| (h) The program licensee may not induce or permit any |
| person to become obligated to the program licensee, directly or |
| contingently, or both, under more than one program loan at the |
| same time with the program licensee. |
| (i) The program licensee may not refinance a program loan |
| unless all of the following conditions are met at the time the |
| borrower submits an application to refinance: |
| 1. The principal amount payable may not include more than |
| 60 days' unpaid interest accrued on the previous program loan |
| pursuant to s. 516.031(5). |
| 2. For a program loan with an original term up to and |
| including 25 months, the borrower has repaid at least 60 percent |
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| 320 | of the outstanding principal remaining on his or her existing |
| 321 | program loan. |
| 322 | 3. For a program loan with an original term of more than 25 |
| 323 | months, but not more than 60 months, the borrower has made |
| 324 | current payments for at least 9 months on his or her existing |
| 325 | program loan. |
| 326 | 4. The borrower is current on payments for his or her |
| 327 | existing program loan. |
| 328 | 5. The program licensee must underwrite the new program |
| 329 | loan in accordance with subsection (7). |
| 330 | (j) In lieu of the provisions of s. 687.08, the program |
| 331 | licensee or, if applicable, its approved access partner shall |
| 332 | make available to the borrower by electronic or physical means a |
| 333 | plain and complete receipt of payment at the time that a payment |
| 334 | is made by the borrower. For audit purposes, the program |
| 335 | licensee must maintain an electronic record for each receipt |
| 336 | made available to a borrower, which must include a copy of the |
| 337 | receipt and the date and time that the receipt was generated. |
| 338 | Each receipt made available to the borrower must show all of the |
| 339 | following: |
| 340 | 1. The name of the borrower. |
| 341 | 2. The name of the access partner, if applicable. |
| 342 | 3. The total payment amount received. |
| 343 | 4. The date of payment. |
| 344 | 5. The program loan balance before and after application of |
| 345 | the payment. |
| 346 | 6. The amount of the payment that was applied to the |
| 347 | principal, interest, and fees. |
| 348 | 7. The type of payment made by the borrower. |

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| 349 | 8. The following statement, prominently displayed in a type |
| 350 | size equal to or larger than the type size used to display the |
| 351 | other items on the receipt: "If you have any questions about |
| 352 | your loan now or in the future, you should direct those |
| 353 | questions to(name of program licensee) by(at least |
| 354 | two different ways in which a borrower may contact the program |
| 355 | licensee)" |
| 356 | (2) WRITTEN DISCLOSURES AND STATEMENTS |
| 357 | (a) Notwithstanding s. 516.15(1), the loan contract and all |
| 358 | written disclosures and statements may be provided by a program |
| 359 | licensee to a borrower in English or in the language in which |
| 360 | the loan is negotiated. |
| 361 | (b) The program licensee shall provide to a borrower all |
| 362 | the statements required of licensees under s. 516.15. |
| 363 | (3) ORIGINATION FEESNotwithstanding s. 516.031, a program |
| 364 | licensee may: |
| 365 | (a) Contract for and receive an origination fee from a |
| 366 | borrower on a program loan. The program licensee may either |
| 367 | deduct the origination fee from the principal amount of the loan |
| 368 | disbursed to the borrower or capitalize the origination fee into |
| 369 | the principal balance of the loan. The origination fee is fully |
| 370 | earned and nonrefundable immediately upon the making of the |
| 371 | program loan and may not exceed the lesser of 6 percent of the |
| 372 | principal amount of the program loan made to the borrower, |
| 373 | exclusive of the origination fee, or \$90. |
| 374 | (b) Not charge a borrower an origination fee more than |
| 375 | twice in any 12-month period. |
| 376 | (4) INSUFFICIENT FUNDS FEES AND DELINQUENCY CHARGESA |
| 377 | program licensee may: |
| | |

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| 378 | (a) Notwithstanding s. 516.031, require payment from a |
| 379 | borrower of no more than \$20 for fees incurred by the program |
| 380 | licensee from a dishonored payment due to insufficient funds of |
| 381 | the borrower. |
| 382 | (b) Notwithstanding s. 516.031(3)(a)9., contract for and |
| 383 | receive a delinquency charge of up to \$15 in a calendar month |
| 384 | for one or more payments that are in default for at least 10 |
| 385 | days if the charge is agreed upon, in writing, between the |
| 386 | program licensee and the borrower before it is imposed. |
| 387 | |
| 388 | The program licensee, or any wholly owned subsidiary of the |
| 389 | program licensee, may not sell or assign an unpaid debt to an |
| 390 | independent third party for collection purposes unless the debt |
| 391 | has been delinquent for at least 30 days. |
| 392 | (5) CREDIT EDUCATIONBefore disbursement of program loan |
| 393 | proceeds to the borrower, the program licensee must: |
| 394 | (a) Direct the borrower to the consumer credit counseling |
| 395 | services offered by an independent third party; or |
| 396 | (b) Provide a credit education program or seminar to the |
| 397 | borrower. The borrower is not required to participate in such |
| 398 | education program or seminar. A credit education program or |
| 399 | seminar offered pursuant to this paragraph must be provided at |
| 400 | no cost to the borrower. |
| 401 | (6) CREDIT REPORTING |
| 402 | (a) The program licensee shall report each borrower's |
| 403 | payment performance to at least one consumer reporting agency. |
| 404 | (b) The office may not approve an applicant for the program |
| 405 | license before the applicant has been accepted as a data |
| 406 | furnisher by a consumer reporting agency. |
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| 407 | (c) The program licensee shall provide each borrower with |
| 408 | the name or names of the consumer reporting agency or agencies |
| 409 | to which it will report the borrower's payment history. |
| 410 | (7) PROGRAM LOAN UNDERWRITING |
| 411 | (a) The program licensee must underwrite each program loan |
| 412 | to determine a borrower's ability and willingness to repay the |
| 413 | program loan pursuant to the program loan terms. The program |
| 414 | licensee may not make a program loan if it determines that the |
| 415 | borrower's total monthly debt service payments at the time of |
| 416 | origination, including the program loan for which the borrower |
| 417 | is being considered and all outstanding forms of credit that can |
| 418 | be independently verified by the program licensee, exceed 50 |
| 419 | percent of the borrower's gross monthly income for a loan of not |
| 420 | more than \$3,000, or exceed 36 percent of the borrower's gross |
| 421 | monthly income for a loan of more than \$3,000. |
| 422 | (b)1. The program licensee must seek information and |
| 423 | documentation pertaining to all of a borrower's outstanding debt |
| 424 | obligations during the loan application and underwriting |
| 425 | process, including loans that are self-reported by the borrower |
| 426 | but not available through independent verification. The program |
| 427 | licensee must verify such information using a credit report from |
| 428 | at least one consumer reporting agency or through other |
| 429 | available electronic debt verification services that provide |
| 430 | reliable evidence of a borrower's outstanding debt obligations. |
| 431 | 2. The program licensee is not required to consider loans |
| 432 | made to a borrower by friends or family in determining the |
| 433 | borrower's debt-to-income ratio. |
| 434 | (c) The program licensee must verify the borrower's income |
| 435 | to determine the debt-to-income ratio using information from: |
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| 436 | 1. Electronic means or services that provide reliable |
| 437 | evidence of the borrower's actual income; or |
| 438 | 2. The Internal Revenue Service Form W-2, tax returns, |
| 439 | payroll receipts, bank statements, or other third-party |
| 440 | documents that provide reasonably reliable evidence of the |
| 441 | borrower's actual income. |
| 442 | (8) WAIVERS |
| 443 | (a) A program licensee may not require, as a condition of |
| 444 | providing the program loan, that the borrower: |
| 445 | 1. Waive any right, penalty, remedy, forum, or procedure |
| 446 | provided for in any law applicable to the program loan, |
| 447 | including the right to file and pursue a civil action or file a |
| 448 | complaint with or otherwise communicate with the office, a |
| 449 | court, or any other governmental entity. |
| 450 | 2. Agree to the application of laws other than those of |
| 451 | this state. |
| 452 | 3. Agree to resolve disputes in a jurisdiction outside of |
| 453 | this state. |
| 454 | (b) A waiver that is required as a condition of doing |
| 455 | business with the program licensee is presumed involuntary, |
| 456 | unconscionable, against public policy, and unenforceable. |
| 457 | (c) A program licensee may not refuse to do business with |
| 458 | or discriminate against a borrower or an applicant on the basis |
| 459 | of the borrower's or applicant's refusal to waive any right, |
| 460 | penalty, remedy, forum, or procedure, including the right to |
| 461 | file and pursue a civil action or complaint with, or otherwise |
| 462 | communicate with, the office, a court, or any other governmental |
| 463 | entity. The exercise of a person's right to refuse to waive any |
| 464 | right, penalty, remedy, forum, or procedure, including a |
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| 465 | rejection of a contract requiring a waiver, does not affect any |
| 466 | otherwise legal terms of a contract or an agreement. |
| 467 | (d) This subsection does not apply to any agreement to |
| 468 | waive any right, penalty, remedy, forum, or procedure, including |
| 469 | any agreement to arbitrate a claim or dispute after a claim or |
| 470 | dispute has arisen. This subsection does not affect the |
| 471 | enforceability or validity of any other provision of the |
| 472 | contract. |
| 473 | Section 5. Section 516.44, Florida Statutes, is created to |
| 474 | read: |
| 475 | 516.44 Access partners |
| 476 | (1) ACCESS PARTNER AGREEMENTAll arrangements between a |
| 477 | program licensee and an access partner must be specified in a |
| 478 | written access partner agreement between the parties. The |
| 479 | agreement must contain the following provisions: |
| 480 | (a) The access partner agrees to comply with this section |
| 481 | and all rules adopted under this section regarding the |
| 482 | activities of access partners. |
| 483 | (b) The office has access to the access partner's books and |
| 484 | records pertaining to the access partner's operations under the |
| 485 | agreement with the program licensee in accordance with s. |
| 486 | 516.45(3) and may examine the access partner pursuant to s. |
| 487 | 516.45. |
| 488 | (2) AUTHORIZED SERVICESA program licensee may use the |
| 489 | services of one or more access partners as provided in this |
| 490 | section. An access partner may perform one or more of the |
| 491 | following services for the program licensee: |
| 492 | (a) Distributing, circulating, using, or publishing printed |
| 493 | brochures, flyers, fact sheets, or other written materials |

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| 494 | relating to program loans that the program licensee may make or |
| 495 | negotiate. The written materials must be reviewed and approved |
| 496 | in writing by the program licensee before being distributed, |
| 497 | circulated, used, or published. |
| 498 | (b) Providing written factual information about program |
| 499 | loan terms, conditions, or qualification requirements to a |
| 500 | prospective borrower which has been prepared by the program |
| 501 | licensee or reviewed and approved in writing by the program |
| 502 | licensee. An access partner may discuss the information with a |
| 503 | prospective borrower in general terms. |
| 504 | (c) Notifying a prospective borrower of the information |
| 505 | needed in order to complete a program loan application. |
| 506 | (d) Entering information provided by the prospective |
| 507 | borrower on a preprinted or an electronic application form or in |
| 508 | a preformatted computer database. |
| 509 | (e) Assembling credit applications and other materials |
| 510 | obtained in the course of a credit application transaction for |
| 511 | submission to the program licensee. |
| 512 | (f) Contacting the program licensee to determine the status |
| 513 | of a program loan application. |
| 514 | (g) Communicating a response that is returned by the |
| 515 | program licensee's automated underwriting system to a borrower |
| 516 | or a prospective borrower. |
| 517 | (h) Obtaining a borrower's signature on documents prepared |
| 518 | by the program licensee and delivering final copies of the |
| 519 | documents to the borrower. |
| 520 | (i) Disbursing program loan proceeds to a borrower if this |
| 521 | method of disbursement is acceptable to the borrower, subject to |
| 522 | the requirements of subsection (3). A loan disbursement made by |

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| 523 | an access partner under this paragraph is deemed to be made by |
| 524 | the program licensee on the date that the funds are disbursed or |
| 525 | otherwise made available by the access partner to the borrower. |
| 526 | (j) Receiving a program loan payment from the borrower if |
| 527 | this method of payment is acceptable to the borrower, subject to |
| 528 | the requirements of subsection (3). |
| 529 | (k) Operating an electronic access point through which a |
| 530 | prospective borrower may directly access the website of the |
| 531 | program licensee to apply for a program loan. |
| 532 | (3) RECEIPT OR DISBURSEMENT OF PROGRAM LOAN PAYMENTS |
| 533 | (a) A loan payment made by a borrower to an access partner |
| 534 | under paragraph (2)(j) must be applied to the borrower's program |
| 535 | loan and deemed received by the program licensee as of the date |
| 536 | on which the payment is received by the access partner. |
| 537 | (b) An access partner that receives a loan payment from a |
| 538 | borrower must deliver or cause to be delivered to the borrower a |
| 539 | plain and complete receipt showing all of the information |
| 540 | specified in s. 516.43(1)(j) at the time that the payment is |
| 541 | made by the borrower. |
| 542 | (c) A borrower who submits a loan payment to an access |
| 543 | partner under this subsection is not liable for a failure or |
| 544 | delay by the access partner in transmitting the payment to the |
| 545 | program licensee. |
| 546 | (d) An access partner that disburses or receives loan |
| 547 | payments pursuant to paragraph (2)(i) or paragraph (2)(j) must |
| 548 | maintain records of all disbursements made and loan payments |
| 549 | received for at least 2 years. |
| 550 | (4) PROHIBITED ACTIVITIES.—An access partner may not: |
| 551 | (a) Provide counseling or advice to a borrower or |
| | |

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| 552 | prospective borrower with respect to any loan term. |
| 553 | (b) Provide loan-related marketing material that has not |
| 554 | previously been approved by the program licensee to a borrower |
| 555 | or a prospective borrower. |
| 556 | (c) Negotiate a loan term between a program licensee and a |
| 557 | prospective borrower. |
| 558 | (d) Offer information pertaining to a single prospective |
| 559 | borrower to more than one program licensee. However, if a |
| 560 | program licensee has declined to offer a program loan to a |
| 561 | prospective borrower and has so notified the prospective |
| 562 | borrower in writing, the access partner may then offer |
| 563 | information pertaining to that borrower to another program |
| 564 | licensee with whom it has an access partner agreement. |
| 565 | (e) Require a borrower to pay any fees or charges to the |
| 566 | access partner or to any other person in connection with a |
| 567 | program loan other than those permitted under ss. 516.405- |
| 568 | 516.46. |
| 569 | (5) DISCLOSURE STATEMENTS.— |
| 570 | (a) At the time that the access partner receives or |
| 571 | processes an application for a program loan, the access partner |
| 572 | shall provide the following statement to the applicant on behalf |
| 573 | of the program licensee, in at least 10-point type, and shall |
| 574 | request that the applicant acknowledge receipt of the statement |
| 575 | in writing: |
| 576 | |
| 577 | Your loan application has been referred to us by |
| 578 | (name of access partner) We may pay a fee to |
| 579 | (name of access partner) for the successful |
| 580 | referral of your loan application. If you are approved |
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| 581 | for the loan,(name of program licensee) will |
| 582 | become your lender. If you have any questions about |
| 583 | your loan, now or in the future, you should direct |
| 584 | those questions to(name of program licensee) by |
| 585 | (insert at least two different ways in which a |
| 586 | borrower may contact the program licensee) If you |
| 587 | wish to report a complaint about(name of access |
| 588 | partner) or(name of program licensee) |
| 589 | regarding this loan transaction, you may contact the |
| 590 | Division of Consumer Finance of the Office of |
| 591 | Financial Regulation at 850-487-9687 or |
| 592 | http://www.flofr.com. |
| 593 | |
| 594 | (b) If the loan applicant has questions about the program |
| 595 | loan which the access partner is not permitted to answer, the |
| 596 | access partner must make a good faith effort to assist the |
| 597 | applicant in making direct contact with the program licensee |
| 598 | before the program loan is consummated. |
| 599 | (6) COMPENSATION |
| 600 | (a) The program licensee may compensate an access partner |
| 601 | in accordance with a written agreement and a compensation |
| 602 | schedule that is agreed to by the program licensee and the |
| 603 | access partner, subject to the requirements in paragraph (b). |
| 604 | (b) The compensation of an access partner by a program |
| 605 | licensee is subject to the following requirements: |
| 606 | 1. Compensation may not be paid to an access partner in |
| 607 | connection with a loan application unless the program loan is |
| 608 | consummated. |
| 609 | 2. The access partner's location for services and other |
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| 610 | information required in subsection (7) must be reported to the |
| 611 | office. |
| 612 | (7) NOTICE TO OFFICEA program licensee that uses the |
| 613 | service of an access partner must notify the office, in a form |
| 614 | and manner prescribed by commission rule, within 15 days after |
| 615 | entering into a contract with an access partner regarding all of |
| 616 | the following: |
| 617 | (a) The name, business address, and licensing details of |
| 618 | the access partner and all locations at which the access partner |
| 619 | will perform services under this section. |
| 620 | (b) The name and contact information for an employee of the |
| 621 | access partner who is knowledgeable about, and has the authority |
| 622 | to execute, the access partner agreement. |
| 623 | (c) The name and contact information of one or more |
| 624 | employees of the access partner who are responsible for that |
| 625 | access partner's referring activities on behalf of the program |
| 626 | licensee. |
| 627 | (d) A statement by the program licensee that it has |
| 628 | conducted due diligence with respect to the access partner and |
| 629 | has confirmed that none of the following apply: |
| 630 | 1. The filing of a petition under the United States |
| 631 | Bankruptcy Code for bankruptcy or reorganization by the access |
| 632 | partner. |
| 633 | 2. The commencement of an administrative or a judicial |
| 634 | license suspension or revocation proceeding, or the denial of a |
| 635 | license request or renewal, by any state, the District of |
| 636 | Columbia, any United States territory, or any foreign country in |
| 637 | which the access partner operates, plans to operate, or is |
| 638 | licensed to operate. |

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| 639 | 3. A felony indictment involving the access partner or an |
| 640 | affiliated party. |
| 641 | 4. The felony conviction, guilty plea, or plea of nolo |
| 642 | contendere, regardless of adjudication, of the access partner or |
| 643 | an affiliated party. |
| 644 | 5. Any suspected criminal act perpetrated in this state |
| 645 | relating to activities regulated under this chapter by the |
| 646 | access partner. |
| 647 | 6. Notification by a law enforcement or prosecutorial |
| 648 | agency that the access partner is under criminal investigation, |
| 649 | including, but not limited to, subpoenas to produce records or |
| 650 | testimony and warrants issued by a court of competent |
| 651 | jurisdiction which authorize the search and seizure of any |
| 652 | records relating to a business activity regulated under this |
| 653 | chapter. |
| 654 | |
| 655 | As used in this paragraph, the term "affiliated party" means a |
| 656 | director, officer, responsible person, employee, or foreign |
| 657 | affiliate of an access partner; or a person who has a |
| 658 | controlling interest in an access partner. |
| 659 | (e) Any other information requested by the office, subject |
| 660 | to the limitations specified in s. 516.45(3). |
| 661 | (8) NOTICE OF CHANGESAn access partner must provide the |
| 662 | program licensee with a written notice sent by registered mail |
| 663 | within 30 days after any change is made to the information |
| 664 | specified in paragraphs (7)(a)-(c) and within 30 days after the |
| 665 | occurrence or knowledge of any of the events specified in |
| 666 | paragraph (7)(d). |
| 667 | (9) RESPONSIBILITY FOR ACTS OF AN ACCESS PARTNER.—A program |

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| 668 | licensee is responsible for any act of its access partner if |
| 669 | such act is a violation of this chapter. |
| 670 | (10) RULEMAKINGThe commission shall adopt rules to |
| 671 | implement this section. |
| 672 | Section 6. Section 516.45, Florida Statutes, is created to |
| 673 | read: |
| 674 | 516.45 Examinations, investigations, and grounds for |
| 675 | disciplinary action |
| 676 | (1) Notwithstanding any other law, the office may examine |
| 677 | each program licensee that is accepted into the program and each |
| 678 | branch office of the program licensee in accordance with this |
| 679 | chapter. |
| 680 | (2) Notwithstanding any other law, the office may examine |
| 681 | each access partner that is accepted into the program in |
| 682 | accordance with this chapter. |
| 683 | (3) The scope of any investigation or examination of a |
| 684 | program licensee or access partner must be limited to those |
| 685 | books, accounts, records, documents, materials, and matters |
| 686 | reasonably necessary to determine compliance with this chapter. |
| 687 | (4) A program licensee who violates any applicable |
| 688 | provision of this chapter is subject to disciplinary action |
| 689 | pursuant to s. 516.07(2). Any such disciplinary action is |
| 690 | subject to s. 120.60. The program licensee is also subject to |
| 691 | disciplinary action for a violation of s. 516.44 committed by |
| 692 | any of its access partners. |
| 693 | (5) The office may take any of the following actions |
| 694 | against an access partner who violates s. 516.44: |
| 695 | (a) Bar the access partner from performing services under |
| 696 | this chapter. |

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| 697 | (b) Bar the access partner from performing services at one |
| 698 | or more of its specific locations. |
| 699 | (6) The commission shall adopt rules to implement this |
| 700 | section. |
| 701 | Section 7. Section 516.46, Florida Statutes, is created to |
| 702 | read: |
| 703 | 516.46 Annual reports by program licensees and the office |
| 704 | (1) By March 15, 2021, and each year thereafter, a program |
| 705 | licensee shall file a report with the office on a form and in a |
| 706 | manner prescribed by commission rule. The report must include |
| 707 | each of the items specified in subsection (2) for the preceding |
| 708 | year using aggregated or anonymized data without reference to |
| 709 | any borrower's nonpublic personal information or any program |
| 710 | licensee's or access partner's proprietary or trade secret |
| 711 | information. |
| 712 | (2) By January 1, 2022, and each year thereafter, the |
| 713 | office shall post a report on its website summarizing the use of |
| 714 | the program based on the information contained in the reports |
| 715 | filed in the preceding year by program licensees under |
| 716 | subsection (1). The office's report must publish the information |
| 717 | in the aggregate so as not to identify data by any specific |
| 718 | program licensee. The report must specify the period to which |
| 719 | the report corresponds and must include, but is not limited to, |
| 720 | the following for that period: |
| 721 | (a) The number of applicants approved for a program license |
| 722 | by the office. |
| 723 | (b) The number of program loan applications received by |
| 724 | program licensees, the number of program loans made under the |
| 725 | program, the total amount loaned, the distribution of loan |
| | |

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| 726 | lengths upon origination, and the distribution of interest rates |
| 727 | and principal amounts upon origination among those program |
| 728 | loans. |
| 729 | (c) The number of borrowers who obtained more than one |
| 730 | program loan and the distribution of the number of program loans |
| 731 | per borrower. |
| 732 | (d) Of those borrowers who obtained more than one program |
| 733 | loan and had a credit score by the time of their subsequent |
| 734 | loan, the percentage of those borrowers whose credit scores |
| 735 | increased between successive loans, based on information from at |
| 736 | least one major credit bureau, and the average size of the |
| 737 | increase. In each case, the report must include the name of the |
| 738 | credit score, such as FICO or VantageScore, which the program |
| 739 | licensee is required to disclose. |
| 740 | (e) The income distribution of borrowers upon program loan |
| 741 | origination, including the number of borrowers who obtained at |
| 742 | least one program loan and who resided in a low-income or |
| 743 | moderate-income census tract at the time of their loan |
| 744 | applications. |
| 745 | (f) The number of borrowers who obtained program loans for |
| 746 | the following purposes, based on the borrowers' responses at the |
| 747 | time of their loan applications indicating the primary purpose |
| 748 | for which the program loans were obtained: |
| 749 | 1. To pay medical expenses. |
| 750 | 2. To pay for vehicle repair or a vehicle purchase. |
| 751 | 3. To pay bills. |
| 752 | 4. To consolidate debt. |
| 753 | 5. To build or repair credit history. |
| 754 | 6. To finance a small business. |
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| 755 | 7. To pay other expenses. |
| 756 | (g) The number of borrowers who self-report that they had a |
| 757 | bank account at the time of their loan application and the |
| 758 | number of borrowers who self-report that they did not have a |
| 759 | bank account at the time of their loan application. |
| 760 | (h) For refinance program loans: |
| 761 | 1. The number and percentage of borrowers who applied for a |
| 762 | refinance program loan. |
| 763 | 2. Of those borrowers who applied for a refinance program |
| 764 | loan, the number and percentage of borrowers who obtained a |
| 765 | refinance program loan. |
| 766 | (i) The performance of program loans as reflected by all of |
| 767 | the following: |
| 768 | 1. The number and percentage of borrowers who experienced |
| 769 | at least one delinquency lasting between 7 and 29 days and the |
| 770 | distribution of principal loan amounts corresponding to those |
| 771 | delinquencies. |
| 772 | 2. The number and percentage of borrowers who experienced |
| 773 | at least one delinquency lasting between 30 and 59 days and the |
| 774 | distribution of principal loan amounts corresponding to those |
| 775 | delinquencies. |
| 776 | 3. The number and percentage of borrowers who experienced |
| 777 | at least one delinquency lasting 60 days or more and the |
| 778 | distribution of principal loan amounts corresponding to those |
| 779 | delinquencies. |
| 780 | (3) The commission shall adopt rules to implement this |
| 781 | section. |
| 782 | Section 8. <u>Sections 516.405-516.46</u> , Florida Statutes, are |
| 783 | repealed on January 1, 2027, unless reenacted or superseded by |
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| 784 | another law enacted by the Legislature before that date. |
| 785 | Section 9. For the 2019-2020 fiscal year, the sum of |
| 786 | \$407,520 in nonrecurring funds from the Administrative Trust |
| 787 | Fund is appropriated to the Office of Financial Regulation for |
| 788 | the purpose of implementing this act. |
| 789 | Section 10. This act shall take effect January 1, 2020. |
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