

The Florida Senate Local Funding Initiative Request Fiscal Year 2023-2024

LFIR # 1731

					<u>.</u>	
1.	Project Title	Family First - All	Pro Dad - Adoptio	n & Foster Care Pro	motion	
2.	Senate Sponsor	Danny Burgess				
3.	Date of Request	02/20/2023				
4.	Project/Program De	escription				
	Increase the number of Florida families who foster/adopt through awareness, prevention and events utilizing the Family First platforms of All Pro Dad and iMom (which boast more than 10 million unique visitors annually), the All Pro Dad Chapter Program in the more than 200 schools in Florida, and All Pro Dad national spokesman Tony Dungy, who has adopted and fostered multiple children.					
5.	State Agency to rec	eive requested fu	nds Departn	nent of Children and	Families	
	State Agency conta	cted? Yes				
6. /	Amount of the Nonr	ecurring Request	for Fiscal Year 2	023-2024		
	Type of Funding			Am	ount	
	Operations				950,000	
	Fixed Capital Outlay				0	
	Total State Funds F	Requested			950,000	
7. ⁻	Total Project Cost fo	or Fiscal Year 2023	3-2024 (including	matching funds av	ailable for this proj	ect)
	Type of Funding			Amount	Percentage	
	Total State Funds Requested (from question #6)		stion #6)	950,000	100%	
	Matching Funds					
	Federal			C		1
	State (excluding the amount of this request)		iest)	C		1
	Local			C		1
	Other					1
	Total Project Costs	for Fiscal Year 20	23-2024	950,000	100%	
8.	Has this project pre	eviously received s	state funding?	Yes		_
	Fiscal Year	Amo	unt	Specific	Vetoed	
	(уууу-уу)	Recurring	Nonrecurring	Appropriation #		
	2022-23	0	1,920,00	0 315A	No No	
9.	Is future funding lik	elv to be requeste	ed?	Yes		
a. If yes, indicate nonrecurring amount per year.				950,000		
		_			1 .	1
b. Describe the source of funding that can be used in lieu of state funding. Private donors, foundations.						
						1
10	. Has the entity requ	uesting this projec	t received any fe	deral assistance re	lated to the COVID-	19 pandemic?
	Yes					
	If yes, indicate the	amount of funds r	eceived and wha	t the funds were us	ed for.	



11. Status of Construction

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We were awarded two Paycheck Protection Program loans. First loan was awarded in 2020 in the amount of 326,350.00 (3,315.52 was used for utility payments, 15,817.08 was used for lease payments and the remaining dollars were used for payroll costs.) Total loan forgiven by SBA. Second loan awarded in 2021 in the amount of 401,685.00 (8,305.24 was used for utility payments 32,427.52 was used for lease payments and the remaining dollars were used for payroll costs.)

Complete questions 11 and 12 for Fixed Capital Outlay Projects

a. What is the current phase of the project?				
OPlanning ODesign OConstr	ruction			
b. Is the project "shovel ready" (i.e perm	itted)?			
c. What is the estimated start date of cor	nstruction?			
d. What is the estimated completion date	of construction?			
12. List the owners of the facility to receive relationship between the owners of the	e, directly or indirectly, any fixed capital outlay funding. Include the facility and the entity.			

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount			
Administrative Costs:					
Executive Director/Project Head Salary and Benefits		0			
Other Salary and Benefits		0			
Expense/Equipment/Travel/Supplies/ Other		0			
Consultants/Contracted Services/Study		0			
Operational Costs: Other					
Salary and Benefits	Includes Salary and Benefits (based on % of staff time working on project).	230,850			
Expense/Equipment/Travel/Supplies/ Other	Includes Advertising, Resources and Overhead Expenses; Office Lease, Telephone, Internet, Copier Maintenance, and Computer Maintenance. (based on % of Overhead Expenses calculated on staff % of time allocated to project.)	377,564			
Consultants/Contracted Services/Study	Includes consultant costs for Public Relations, Production, Graphics Design, Ad Placement, Project Consultant, Writer, Website Campaign landing page design and creation, and Research Firm.	341,586			
Fixed Capital Construction/Major Renovation:					
Construction/Renovation/Land/ Planning Engineering		0			
Total State Funds Requested (must equal total from question #6)					

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



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b. What activities and services will be provided to meet the intended purpose of these funds?

An awareness campaign and events will highlight the need for foster and adoptive parents while also using our on-the ground programs to prevent family disruption (to reduce the need for foster families). Professionally written content (blogs, social posts bolstered by digital and other advertising) teaching fathers and mothers to engage with their children will be shared through Family First's wide-reaching digital platforms boasting more than 10 million unique users. The All Pro Dad Chapter monthly program for Fathers and Kids prevents family disruption be teaching fathers how to engage with their children. Coach Tony Dungy, an adoptive and foster parent will be our featured spokesman, encouraging engaged fathers, as well as fostering and adopting.

c. What direct services will be provided to citizens by the appropriation project?

Professionally written content/resources educating Floridians on the need for foster and adoptive parents. Parenting resources for parents for men and women to prevent family disruption. Events designed to educate and interest potential foster and adoptive parents.

d. Who is the target population served by this project? How many individuals are expected to be served?

By targeting families statewide, ultimately the children in the foster system and those needing to be adopted will be served. The iMom, All Pro Dad and Tony Dungy platforms reach millions each year, raising awareness of the need for foster and adoptive families.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Benefiting from this project will be Florida families, children in the foster care and adoption system; and it will also benefit workers in the Community Based Care agencies around the state – by providing new options for foster and adoption placement. Ultimately the state and taxpayers will benefit - according to the DCF, having a child placed in a foster home environment versus a group home saves the state approximately \$100 per child per night – and the environment is better for the child in a foster home. We are tracking campaign awareness through through Google analytics, Facebook analytics, media outlet reporting, and attendance at events.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Family First has worked with its contract manager at the Department of Children and Families during the current year to ensure the current funding meets the required goals of the contract and brings value back to Floridians. As in our current contract, we work directly with the Contract Manager and DCF to assign monetary values to the deliverables, which would result in a penalty if deliverables are not met in a given month.

15. Requester Contact Information					
a. First Name	Mark	Last Name	Merrill		
b. Organizatio	n Family First	Family First			
c. E-mail Addr	. E-mail Address lesley.bateman@familyfirst.net				
d. Phone Num	ber (813)335-7060	Ext.			
16. Recipient Contact Information					
a. Organizatio	a. Organization Family First				
b. Municipality and County Hillsborough					



17.

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□For Profit Entity					
☑Non Profit 501(c)(3)					
□Non Profit 501(c)(4)					
□Local Entity	□Local Entity				
□University or Co	□University or College				
□Other (please specify)					
d. First Name	Lesley	Last Name	Bateman		
e. E-mail Address	lesley.bateman@familyfirs	st.net			
f. Phone Number	(813)335-7060				
Lobbyist Contact Information					
a. Name	Eric D. Prutsman				
b. Firm Name Prutsman & Associates PA					
c. E-mail Address	eric@prutsmanlaw.com				
d. Phone Number	(850)894-6601				