



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2023-2024

LFIR # 1213

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

Memorial respectfully requests \$1 million to expand our capacity to respond to the ongoing opioid crisis through enhanced staff training in evidence-based models that will enable us to strive for zero overdoses in our community. Through Medication Assisted Treatment for Zero Overdoses, Memorial will provide 200 individuals, including pregnant women, with immediate addiction screening and comprehensive substance use disorder treatment. This program will also feature an integrated primary care and behavioral health home for 200 persons in recovery delivered by a multidisciplinary team, along with self-guided digital programs that promote techniques to enhance wellbeing and harm reduction resources (Narcan Kits). This comprehensive and innovative approach will increase treatment retention, provide real-time data on client outcomes and optimize clients' access to the life skills needed for sustained recovery.

5. State Agency to receive requested funds

State Agency contacted? Yes No

6. Amount of the Nonrecurring Request for Fiscal Year 2023-2024

Type of Funding	Amount
Operations	1,000,000
Fixed Capital Outlay	0
Total State Funds Requested	1,000,000

7. Total Project Cost for Fiscal Year 2023-2024 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	1,000,000	94%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	60,000	6%
Other	0	0%
Total Project Costs for Fiscal Year 2023-2024	1,060,000	100%

8. Has this project previously received state funding? Yes No

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2022-23	0	1,000,000	372	No

9. Is future funding likely to be requested? No Yes

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?



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Yes

If yes, indicate the amount of funds received and what the funds were used for.

Since July 1, 2022, Memorial has received \$262,068 in American Rescue Plan Act Funding which includes \$136,980 for COVID-19 vaccine outreach and education; \$39,714 for COVID-19 for health literacy; and \$85,374 for cleaning supplies and protective equipment for a childcare center.

Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

Planning
 Design
 Construction

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits	Project Manager - Outreach/Education @ 1 Full Time Equivalent (FTE) = \$109,200 Medical Assistant @ 2.0 FTE = \$119,600 Behavioral Health Counselor @ 2 FTE = \$171,600 Social Worker (Masters Level) @ 2 FTE = \$182,000 Patient Financial Services Representative III @ 1 FTE \$78,000 Research Scholar @ 1 FTE = \$117,000 Senior Data Analyst @ 1 FTE = \$148,200	925,600
Expense/Equipment/Travel/Supplies/Other	Laptops - 6 units @ \$1,500 = \$9,000 Staff Training Manuals - Managing Suicidal Risk, A Collaborative Approach, 50 book @ \$35 = \$1,750 Marketing - includes website development; community outreach and educational campaign materials including the "Why We Ask?" and "Zero Overdoses;" and overall program promotion in conjunction with community agencies throughout Broward County = \$35,700	46,450



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Consultants/Contracted Services/Study	Consultant - South Florida Wellness Network - Peer Support Training - 20 staff @ \$560 = \$11,200. Monthly oversight - 100 hours @ \$100 = \$10,000 Consultant - Collaborative Assessment and Management of Suicidality (CAMS) CARE - Foundational Training for Suicide Prevention - 30 staff @ \$225 = \$6,750	27,950
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		1,000,000

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Memorial will achieve the following: 1) reduce the number of opioid-related overdoses and fatalities in adults, including pregnant women, through screening programs for substance use disorder in medical settings and immediate access to medication assisted treatment (MAT); 2) increase the number of neonates born free of illicit substances; and 3) improve the physical health of adults through an integrated primary and behavioral health home for ongoing recovery support.

b. What activities and services will be provided to meet the intended purpose of these funds?

Activities and services include: 1) an extensive community outreach and education campaign for adults, including pregnant women, who are at-risk of substance use disorder (SUD); 2) population health screening for SUD within medical settings to identify persons in need of addiction treatment services; and 3) evidence-based training in suicidality and peer specialty support.

c. What direct services will be provided to citizens by the appropriation project?

Direct services include: 1) addiction treatment induction (detoxification) services; 2) medication-assisted treatment (MAT) services; 3) behavioral health counseling; 4) integrated primary care and behavioral health care services; 4) infectious disease treatment; 5) prenatal care services; 6) peer support services; and 7) ongoing recovery management.

d. Who is the target population served by this project? How many individuals are expected to be served?

Memorial will benefit the state by targeting the following populations in Broward County: 1) adults, including pregnant women, in Broward County, with substance use disorders (SUD) and/or poor physical health, who access services at Memorial's emergency departments, hospitals or outpatient facilities; 2) adults who are referred by community providers and courts; or 3) adults who self-refer for program services.

Memorial expects to serve the following persons: 1) 200 adults through its comprehensive substance use disorder (SUD) treatment program; 2) 200 adults through its integrated primary care and behavioral health home for ongoing recovery support; and 3) 1,000 persons at-risk of SUD through its community outreach and education campaign in conjunction with community agencies.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

The methodology for this return on investment includes:
 - The sum of Medicaid reimbursement for an infant requiring a NICU stay (APR-DRG 6253) due to Neonatal Abstinence Syndrome is \$28,501 versus \$502 for a normal newborn (APR-DRG 6401). For 20 babies born drug-free each year, Memorial could save the state \$559,980.

- The sum of Medicaid reimbursement for an inpatient hospitalization due to opioid complications is \$17,835 versus \$243 for a non-fatal opioid overdose treated in the ED. For 200 persons engaged in this program through the ED and linked to medication assisted treatment, Memorial could save the state nearly \$3.5 million.

Medication Assisted Treatment for Zero Overdoses will result in an annual cost savings to the State of Florida of more than \$4 million in reduced NICU stays, inpatient hospitalizations and emergency department visits.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties



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for failing to meet deliverables or performance measures provided for the contract?

Memorial Healthcare System is willing to discuss additional penalties with the contracting agency as part of the contract negotiation process.

15. Requester Contact Information

a. First Name **Last Name**

b. Organization

c. E-mail Address

d. Phone Number **Ext.**

16. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

For Profit Entity

Non Profit 501(c)(3)

Non Profit 501(c)(4)

Local Entity

University or College

Other (please specify) Special Taxing District

d. First Name **Last Name**

e. E-mail Address

f. Phone Number

17. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number