2014 Regular Session 04/04/2014 4:57 PM

Selection From: 04/02/2014 - AP Sub TD (9:00 AM)

Customized

Tab

CS/SB 136 by TR, Ring; (Compare to CS/CS/H 0003) Freight Logistics Zones

869648 D S RCS ATD, Ring Delete everything after 04/04 04:03 PM 855186 AA S L RCS ATD, Evers btw L.173 - 174: 04/04 04:03 PM

CS/SB 876 by TR, Galvano; (Identical to CS/H 0863) Motor Vehicle Crash Reports

CS/SB 1480 by CM, Benacquisto; (Similar to H 1227) Microfinance

642578 A S L WD ATD, Gibson Delete L.557 - 560: 04/02 10:55 AM 793252 A S L WD ATD, Gibson Delete L.232: 04/02 10:55 AM

### The Florida Senate

# **COMMITTEE MEETING EXPANDED AGENDA**

# APPROPRIATIONS SUBCOMMITTEE ON TRANSPORTATION, TOURISM, AND ECONOMIC DEVELOPMENT

Senator Gardiner, Chair Senator Margolis, Vice Chair

MEETING DATE: Wednesday, April 2, 2014

**TIME:** 9:00 —11:00 a.m.

PLACE: Toni Jennings Committee Room, 110 Senate Office Building

MEMBERS: Senator Gardiner, Chair; Senator Margolis, Vice Chair; Senators Brandes, Evers, Gibson, Latvala,

Lee, Ring, Simpson, Sobel, Stargel, and Thompson

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
1	CS/SB 136 Transportation / Ring (Compare CS/CS/H 3)	Freight Logistics Zones; Defining the term "freight logistics zone"; authorizing a county, or two or more contiguous counties, to designate a geographic area or areas within its jurisdiction as a freight logistics zone; requiring the adoption of a strategic plan that must include certain information; providing that certain projects within freight logistics zones may be eligible for priority in state funding and certain incentive programs; providing evaluation criteria for freight logistics zones, etc.	Fav/CS Yeas 9 Nays 0
		TR 11/07/2013 Fav/CS CM 03/17/2014 Favorable ATD 04/02/2014 Fav/CS AP	
2	CS/SB 876 Transportation / Galvano (Identical CS/H 863, Compare CS/CS/H 865, Link S 1046)	Motor Vehicle Crash Reports; Requiring a statement to be completed and sworn to for each confidential crash report requested within a certain time period, etc.  TR 03/13/2014 Fav/CS	Favorable Yeas 9 Nays 0
		ATD 04/02/2014 Favorable AP	
3	CS/SB 1480 Commerce and Tourism / Benacquisto (Similar H 1227)	Microfinance; Creating the "Florida Microfinance Act"; establishing the Microfinance Loan Program; requiring the Department of Economic Opportunity to contract with at least one entity to administer the program; requiring applicants for funds from the Microfinance Loan Program to meet certain qualifications; requiring the department to be guided by the 5-year statewide strategic plan and to advertise and promote the loan program; establishing the Microfinance Guarantee Program; providing an appropriation to the Department of Economic Opportunity, etc.	Favorable Yeas 10 Nays 0
		CM 03/24/2014 Fav/CS ATD 04/02/2014 Favorable AP	

## **COMMITTEE MEETING EXPANDED AGENDA**

Appropriations Subcommittee on Transportation, Tourism, and Economic Development Wednesday, April 2, 2014, 9:00 —11:00 a.m.

TAB	BILL NO. and INTRODUCER	BILL DESCRIPTION and SENATE COMMITTEE ACTIONS	COMMITTEE ACTION
	Other Related Meeting Documents		

# **CourtSmart Tag Report**

Room: EL 110 Case: Type:

Caption: Senate Appropriations Subcommittee on Transportation, Tourism, and Economic Development Judge:

Started: 4/2/2014 9:02:11 AM

Ends: 4/2/2014 9:31:31 AM Length: 00:29:21

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9:02:14 AM
               Sen. Gardiner (chair)
9:02:45 AM
               S1480
9:02:55 AM
               Matthew Hunter, Legislative Aide, Sen. Gibson
9:04:16 AM
               Sen. Gardiner
               Sen. Margolis
9:04:19 AM
9:04:32 AM
               M. Hunter
               Sen. Gardiner
9:04:55 AM
               Sen. Thompson
9:05:03 AM
               Sen. Gardiner
9:05:12 AM
               M. Hunter
9:05:14 AM
9:05:46 AM
               Sen. Gardiner
9:05:51 AM
               Sen. Thompson
9:06:15 AM
               M. Hunter
9:06:36 AM
               Sen. Thompson
9:06:52 AM
               M. Hunter
9:07:06 AM
               Sen. Thompson
9:07:08 AM
               Sen. Gardiner
9:07:12 AM
               Sen. Margolis
               M. Hunter
9:07:28 AM
               Sen. Margolis
9:07:39 AM
9:08:04 AM
               M. Hunter
9:08:09 AM
               Sen. Gardiner
               Am 642578
9:08:13 AM
9:08:28 AM
               Sen. Gibson
               Sen. Gardiner
9:09:35 AM
9:09:39 AM
               Sen. Latvala
               Sen. Gibson
9:09:50 AM
9:10:01 AM
               Sen. Latvala
9:10:19 AM
               Sen. Gibson
9:10:40 AM
               Sen. Gardiner
9:10:55 AM
               M. Hunter
9:11:19 AM
               Sen. Gardiner
9:11:40 AM
               Sen. Gibson
               Sen. Gardiner
9:11:51 AM
               Am. 793252
9:11:58 AM
9:12:06 AM
               Sen. Gibson
9:12:47 AM
               Sen. Gardiner
9:12:51 AM
               Sen. Gibson
9:13:00 AM
               David Cruz, Assistant General Counsel, Florida League of Cities (waives in support)
9:13:06 AM
               Brian Pitts, Trustee, Justice-2-Jesus
               Sen. Gardiner
9:15:53 AM
9:15:56 AM
               Sen. Thompson
9:17:24 AM
               Sen. Gardiner
9:17:28 AM
               Sen. Latvala
9:17:54 AM
               Sen. Gardiner
               Sen. Latvala
9:18:08 AM
9:18:19 AM
               Sen. Gardiner
9:18:25 AM
               Sen. Ring
9:18:48 AM
               Sen. Gardiner
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**9:18:58 AM** Vote

M. Hunter

Sen. Gardiner

9:18:54 AM

9:18:56 AM

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9:19:22 AM
               S136
9:19:27 AM
               Sen. Ring
9:19:43 AM
               Sen. Gardiner
9:19:49 AM
               Sen. Ring
               Sen. Gardiner
9:19:51 AM
               Am. 869648
9:19:56 AM
9:19:58 AM
               Sen. Ring
9:20:47 AM
               Sen. Gardiner
               Am. 855186
9:21:17 AM
9:21:30 AM
               Sen. Evers
9:22:16 AM
               Sen. Gardiner
9:22:20 AM
               Sen. Ring
9:22:21 AM
               Sen. Gardiner
9:22:27 AM
               Richard Gentry, Escambia County (waives in support)
9:22:34 AM
               Sen. Gardiner
9:22:49 AM
               Sen. Sobel
9:22:58 AM
               Sen. Ring
               Sen. Gardiner
9:23:39 AM
9:23:43 AM
               Jessica Baker, Lobbyist, Sarasota Manatee Airport Authority (waives in support)
9:23:49 AM
               Richard Pinsky, Port of Palm Beach (waives in support)
9:23:54 AM
               Michael Rubin, VP General Affairs, Florida Ports Council (waives in support)
               B. Pitts
9:23:59 AM
               Sen. Gardiner
9:26:33 AM
9:26:36 AM
               Sen. Ring
9:26:38 AM
               Sen. Gardiner
9:26:40 AM
               Vote
9:27:14 AM
               S876
               Rep. Dave Kerner
9:27:21 AM
9:27:56 AM
               Sen. Gardiner
9:28:05 AM
               Don Heaton, Sergeant, Volusia County Sheriff's Department (waives in support)
9:28:14 AM
               Sen. Gardiner
               Sam Morley, General Counsel, Florida Press Association
9:28:22 AM
               Sen. Gardiner
9:28:30 AM
9:29:13 AM
               S. Morley
               Sen. Gardiner
9:29:14 AM
9:29:20 AM
               G.C. Murray, Dep. General Counsel, Florida Justice Association (waives in support)
9:29:24 AM
               Sen. Gardiner
9:29:28 AM
               Richard Gentry, Economic Council of Palm Beach County (waives in support)
9:29:35 AM
               Sen. Gardiner
               Rep. Kerner
9:29:41 AM
9:30:45 AM
               Sen. Gardiner
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9:30:49 AM

9:31:09 AM

Vote

Sen. Gardiner

# THE FLORIDA SENATE



Tallahassee, Florida 32399-1100

COMMITTEES:
Judiciary, Chair
Appropriations Subcommittee on Health
and Human Services
Appropriations Subcommittee on Transportation,
Tourism, and Economic Development
Banking and Insurance
Ethics and Elections
Gaming
Rules
Transportation

SENATOR TOM LEE Deputy Majority Leader 24th District

February 2, 2014

Chairman Denise Grimsley Senate Appropriations Subcommittee on Health and Human Services 201 The Capitol 404 South Monroe St. Tallahassee, FL 32399

Dear Chair Grimsley,

I respectfully request to be excused from the Senate Appropriations Subcommittee on Health and Human Services on February 2, 2014 due to a prior commitment.

Thank you for your consideration.

Sincerely,

Tom Lee

Senator, District 24

Cc: Scarlet Pigott, Staff Director



	LEGISLATIVE ACTION	
Senate		House
Comm: RCS		
04/04/2014		
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Appropriations Subcommittee on Transportation, Tourism, and Economic Development (Ring) recommended the following:

## Senate Amendment (with title amendment)

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Delete everything after the enacting clause and insert:

Section 1. Paragraph (b) of subsection (3) of section 311.07, Florida Statutes, is amended to read:

311.07 Florida seaport transportation and economic development funding.-

(3)

(b) Projects eligible for funding by grants under the

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program are limited to the following port facilities or port transportation projects:

- 1. Transportation facilities within the jurisdiction of the port.
- 2. The dredging or deepening of channels, turning basins, or harbors.
- 3. The construction or rehabilitation of wharves, docks, structures, jetties, piers, storage facilities, cruise terminals, automated people mover systems, or any facilities necessary or useful in connection with any of the foregoing.
- 4. The acquisition of vessel tracking systems, container cranes, or other mechanized equipment used in the movement of cargo or passengers in international commerce.
  - 5. The acquisition of land to be used for port purposes.
- 6. The acquisition, improvement, enlargement, or extension of existing port facilities.
- 7. Environmental protection projects which are necessary because of requirements imposed by a state agency as a condition of a permit or other form of state approval; which are necessary for environmental mitigation required as a condition of a state, federal, or local environmental permit; which are necessary for the acquisition of spoil disposal sites and improvements to existing and future spoil sites; or which result from the funding of eligible projects listed in this paragraph.
- 8. Transportation facilities as defined in s. 334.03(30) which are not otherwise part of the Department of Transportation's adopted work program.
  - 9. Intermodal access projects.
  - 10. Construction or rehabilitation of port facilities as

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defined in s. 315.02, excluding any park or recreational facilities, in ports listed in s. 311.09(1) with operating revenues of \$5 million or less, provided that such projects create economic development opportunities, capital improvements, and positive financial returns to such ports.

11. Seaport master plan or strategic plan development or updates, including the purchase of data to support such plans, and asset management plans.

Section 2. Subsection (7) of section 311.101, Florida Statutes, is amended to read:

- 311.101 Intermodal Logistics Center Infrastructure Support Program.-
- (7) Beginning in the 2014-2015 fiscal year, at least  $\frac{2012}{}$ 2013, up to \$5 million per year shall be made available from the State Transportation Trust Fund for the program. The Department of Transportation shall include projects proposed to be funded under this section in the tentative work program developed pursuant to s. 339.135(4).

Section 3. Section 311.103, Florida Statutes, is created to read:

- 311.103 Designation of state freight logistics zones.-
- (1) As used in this section, the term "freight logistics zone" means a grouping of activities and infrastructure associated with freight transportation and related services within a defined area around an intermodal logistics center as defined in s. 311.101(2).
- (2) A county, or two or more contiguous counties, may designate a geographic area or areas within its jurisdiction as a freight logistics zone. The designation must be accompanied by

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a strategic plan adopted by the county or counties. At a minimum, the strategic plan must include, but is not limited to:

- (a) A map depicting the geographic area or areas to be included within the designation.
- (b) Identification of the existing or planned freight facilities or logistics clusters located within the designated zone.
- (c) Identification of existing transportation infrastructure, such as roads, rail, airports, and seaports, within or in close proximity to the proposed freight logistics zone.
- (d) Identification of existing workforce availability within or in close proximity to the proposed zone.
- (e) Identification of any existing or planned local, state, or federal workforce training capabilities available for a business seeking to locate or expand within the proposed zone.
- (f) Identification of any local, state, or federal plans, including transportation, seaport, or airport plans, concerning the movement of freight within or in close proximity to the proposed zone.
- (g) Identification of financial or other local government incentives to encourage new development, expansion of existing development, or redevelopment within the proposed zone.
- (h) Documentation that the plan is consistent with applicable local government comprehensive plans and adopted long-range transportation plans of a Metropolitan Planning Organization, where applicable.
- (3) Projects within freight logistics zones designated pursuant to this section, which are consistent with the Freight



98 Mobility and Trade Plan developed in accordance with s. 99 334.044(33), may be eligible for priority in state funding and 100 incentive programs relating to freight logistics zones, 101 including applicable programs identified in parts I, III, and V 102 of chapter 288. (4) When evaluating projects within a designated freight 103 logistics zone for purposes of determining funding or incentive 104 105 program eligibility under this section, consideration must be given to: 106 107 (a) The presence of an existing or planned intermodal 108 logistics center within the freight logistics zone. 109 (b) Whether the project serves a strategic state interest. (c) Whether the project facilitates the cost-effective and 110 111 efficient movement of goods. 112 (d) The extent to which the project contributes to economic 113 activity, including job creation, increased wages, and revenues. 114 (e) The extent to which the project efficiently interacts 115 with and supports the existing or planned transportation 116 network. 117 (f) The amount of investment or commitments made by the 118 owner or developer of the existing or proposed facility. 119 (g) The extent to which the county or counties have 120 commitments with private sector businesses planning to locate 121 operations within the freight logistics zone. 122 (h) Demonstrated local financial support and commitment to 123 the project, including in-kind contributions. 124 Section 4. Section 311.141, Florida Statutes, is created to

311.141 Florida seaports all-hazards economic recovery and

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resumption of trade plan; asset management plan.-(1) The Department of Transportation, in consultation with the Division of Emergency Management, the Florida Seaport Transportation and Economic Development Council, and other appropriate partners, shall review the need for and, if needed, develop a statewide all-hazards economic recovery and resumption of trade plan for Florida's ports, as identified in s. 311.09. The review shall examine existing continuity of operations plans at the seaports and at other appropriate agencies and shall identify any gaps or needed linkages to ensure expedited resumption of business operations following a major incident at a Florida port. The review shall also examine current procedures and planning developed pursuant to s. 252.35 to identify any changes needed to ensure integration of the plan into statewide emergency management plans. (2) The Department of Transportation, in consultation with

the Florida Seaport Transportation and Economic Development Council, shall examine the need for, and possible benefits from, implementation of a consistent asset management plan at each of Florida's ports. For the purpose of achieving statewide transportation and economic development goals and goals of the seaport's strategic plan, any asset management plan developed must identify systematic and coordinated activities and practices to optimally and sustainably manage assets and asset systems, and must identify the associated performance, risks, and expenditures of such activities over their lifecycles.

Section 5. Subsection (2) of section 320.525, Florida Statutes, is amended to read:

320.525 Port vehicles and equipment; definition;



exemption.-

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- (2) Port vehicles and equipment shall be exempt from the provisions of this chapter which require the registration of motor vehicles, the payment of license taxes, and the display of license plates when operated or used within the port facility of any deepwater port of this state, as listed in s. 403.021(9)(b), for the purpose of transporting cargo, containers, or other equipment:
- (a) From wharves to storage areas or terminals and return to wharves within the port; and
- (b) From such storage areas or terminals to other storage areas or terminals within the port; and
- (c) On public roads connecting port facilities of a single deepwater port, as specified in s. 403.021(9)(b), which are designated as port district roads for the purpose of transporting cargo, containers, and other equipment. The Department of Transportation shall designate port district roads with appropriate signage.

Section 6. This act shall take effect July 1, 2014.

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176 ======== T I T L E A M E N D M E N T =========

177 And the title is amended as follows:

> Delete everything before the enacting clause and insert:

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A bill to be entitled

181 An act relating to freight and trade; amending s.

311.07, F.S.; providing that seaport asset management

plans are eligible for funding from the Florida 183

184 Seaport Transportation and Economic Development

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Program; amending s. 311.101, F.S.; revising the amount of funds to be made available annually from the State Transportation Trust Fund for the Intermodal Logistics Center Infrastructure Support Program; creating s. 311.103, F.S.; defining the term "freight logistics zone"; authorizing a county, or two or more contiguous counties, to designate a geographic area or areas within its jurisdiction as a freight logistics zone; requiring the adoption of a strategic plan which must include certain information; providing that certain projects within freight logistics zones may be eligible for priority in state funding and certain incentive programs; providing evaluation criteria for freight logistics zones; creating s. 311.141, F.S.; requiring certain entities to conduct a review of continuity of operations plans; authorizing such entities to develop an all-hazards economic recovery and resumption of trade plan for seaports; requiring certain entities to review the need for consistent asset management plans for seaports; specifying requirements for such plans; amending s. 320.525, F.S.; providing that certain public roads may be designated as port district roads; requiring the Department of Transportation to designate such roads with appropriate signage; providing an effective date.

	LEGISLATIVE ACTION	
Senate		House
Comm: RCS	•	
04/04/2014		
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Appropriations Subcommittee on Transportation, Tourism, and Economic Development (Evers) recommended the following:

# Senate Amendment to Amendment (869648) (with title amendment)

Between lines 173 and 174 insert:

Section 6. Chapter 345, consisting of sections 345.0001, <u>345.0002, 345.0003, 345.0004, 345.0005, 345.0006, 345.0007,</u> 345.0008, 345.0009, 345.0010, 345.0011, 345.0012, 345.0013, and 345.0014, Florida Statutes, is created to read:

345.0001 Short title.—This act may be cited as the

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11 "Northwest Florida Regional Transportation Finance Authority 12 Act." 13 345.0002 Definitions.—As used in this chapter, the term: 14 (1) "Agency of the state" means the state and any 15

- department of, or any corporation, agency, or instrumentality created, designated, or established by, the state. (2) "Area served" means Escambia County. However, upon a
- contiquous county's consent to inclusion within the area served by the authority and with the agreement of the authority, the term shall also include the geographical area of such county contiguous to Escambia County.
- (3) "Authority" means the Northwest Florida Regional Transportation Finance Authority, a body politic and corporate, and an agency of the state, established under this chapter.
- (4) "Bonds" means the notes, bonds, refunding bonds, or other evidences of indebtedness or obligations, in temporary or definitive form, which the authority may issue under this chapter.
  - (5) "Department" means the Department of Transportation.
- (6) "Division" means the Division of Bond Finance of the State Board of Administration.
- (7) "Federal agency" means the United States, the President of the United States, and any department of, or any bureau, corporation, agency, or instrumentality created, designated, or established by, the United States Government.
- (8) "Members" means the governing body of the authority, and the term "member" means one of the individuals constituting such governing body.
  - (9) "Regional system" or "system" means, generally, a

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modern system of roads, bridges, causeways, tunnels, and mass transit services within the area of the authority, with access limited or unlimited as the authority may determine, and the buildings and structures and appurtenances and facilities related to the system, including all approaches, streets, roads, bridges, and avenues of access for the system.

(10) "Revenues" means the tolls, revenues, rates, fees, charges, receipts, rentals, contributions, and other income derived from or in connection with the operation or ownership of a regional system, including the proceeds of any use and occupancy insurance on any portion of the system, but excluding state funds available to the authority and any other municipal or county funds available to the authority under an agreement with a municipality or county.

345.0003 Transportation finance authority; formation; membership.-

- (1) Escambia County, as well as any other contiquous county, may form a regional finance authority for the purposes of constructing, maintaining, and operating transportation projects in the northwest region of this state. The authority shall be governed in accordance with this chapter. An authority may not be created without the approval of the county commission of each county that will be a part of the authority.
- (2) The governing body of the authority shall consist of a board of voting members as follows:
- (a) The county commission of each county in the area served by the authority shall appoint two members. Each member must be a resident of the county from which he or she is appointed and, if possible, must represent the business and civic interests of



the community.

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- (b) The Governor shall appoint an equal number of members to the board as those appointed by each county commission. The members appointed by the Governor must be residents of the area served by the authority.
- (c) The secretary of the department shall appoint a district secretary, or his or her designee, for the district within which the area served by the authority is located.
- (3) The term of office of each member shall be for 4 years or until his or her successor is appointed and qualified.
- (4) A member may not hold an elected office during the term of his or her membership.
- (5) A vacancy occurring in the governing body before the expiration of the member's term shall be filled for the balance of the unexpired term by the respective appointing authority in the same manner as the original appointment.
- (6) Before entering upon his or her official duties, each member must take and subscribe to an oath before an official authorized by law to administer oaths that he or she will honestly, faithfully, and impartially perform the duties of his or her office as a member of the governing body of the authority and that he or she will not neglect any duties imposed upon him or her by this chapter.
- (7) The Governor may remove from office a member for misconduct, malfeasance, misfeasance, or nonfeasance in office.
- (8) The members of the authority <u>shall designate a chair</u> from among the membership.
- (9) The members shall serve without compensation, but are entitled to reimbursement for per diem and other expenses in

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accordance with s. 112.061 while in performance of their duties.

(10) A majority of the members shall constitute a quorum, and resolutions enacted or adopted by a vote of a majority of the members present and voting at any meeting are effective without publication, posting, or any further action of the authority.

345.0004 Powers and duties.-

- (1) The authority shall plan, develop, finance, construct, reconstruct, improve, own, operate, and maintain a regional system in the area served by the authority. The authority may not exercise these powers with respect to an existing system for transporting people and goods by any means that is owned by another entity without the consent of that entity. If the authority acquires, purchases, or inherits an existing entity, the authority shall inherit and assume all rights, assets, appropriations, privileges, and obligations of the existing entity.
- (2) The authority may exercise all powers necessary, appurtenant, convenient, or incidental to the carrying out of the purposes of this section, including, but not limited to, the following rights and powers:
- (a) To sue and be sued, implead and be impleaded, and complain and defend in all courts in its own name.
  - (b) To adopt and use a corporate seal.
- (c) To have the power of eminent domain, including the procedural powers granted under chapters 73 and 74.
- (d) To acquire, purchase, hold, lease as a lessee, and use any property, real, personal, or mixed, tangible or intangible, or any interest therein, necessary or desirable for carrying out



the purposes of the authority.

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- (e) To sell, convey, exchange, lease, or otherwise dispose of any real or personal property acquired by the authority, including air rights.
- (f) To fix, alter, charge, establish, and collect rates, fees, rentals, and other charges for the use of any system owned or operated by the authority, which rates, fees, rentals, and other charges must be sufficient to comply with any covenants made with the holders of any bonds issued under this act; however, such right and power may be assigned or delegated by the authority to the department.
- (g) To borrow money; make and issue negotiable notes, bonds, refunding bonds, and other evidences of indebtedness or obligations, in temporary or definitive form, to finance all or part of the improvement of the authority's system and appurtenant facilities, including the approaches, streets, roads, bridges, and avenues of access for the system and for any other purpose authorized by this chapter, the bonds to mature no more than 30 years after the date of the issuance; to secure the payment of such bonds or any part thereof by a pledge of its revenues, rates, fees, rentals, or other charges, including municipal or county funds received by the authority under an agreement between the authority and a municipality or county; and, in general, to provide for the security of the bonds and the rights and remedies of the holders of the bonds. However, municipal or county funds may not be pledged for the construction of a project for which a toll is to be charged unless the anticipated tolls are reasonably estimated by the governing board of the municipality or county, on the date of

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its resolution pledging the funds, to be sufficient to cover the principal and interest of such obligations during the period when the pledge of funds is in effect.

- 1. The authority shall reimburse a municipality or county for sums spent from municipal or county funds used for the payment of the bond obligations.
- 2. If the authority elects to fund or refund bonds issued by the authority before the maturity of the bonds, the proceeds of the funding or refunding bonds shall, pending the prior redemption of the bonds to be funded or refunded, be invested in direct obligations of the United States, and the outstanding bonds may be funded or refunded by the issuance of bonds under this chapter.
- (h) To make contracts of every name and nature, including, but not limited to, partnerships providing for participation in ownership and revenues, and to execute each instrument necessary or convenient for the conduct of its business.
- (i) Without limitation of the foregoing, to cooperate with, to borrow money and accept grants from, and to enter into contracts or other transactions with any federal agency, the state, or any agency or any other public body of the state.
- (j) To employ an executive director, attorney, staff, and consultants. Upon the request of the authority, the department shall furnish the services of a department employee to act as the executive director of the authority.
  - (k) To enter into joint development agreements.
- (1) To accept funds or other property from private donations.
  - (m) To act and do things necessary or convenient for the

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conduct of its business and the general welfare of the authority, in order to carry out the powers granted to it by this act or any other law.

- (3) The authority may not pledge the credit or taxing power of the state or a political subdivision or agency of the state. Obligations of the authority may not be considered to be obligations of the state or of any other political subdivision or agency of the state. Except for the authority, the state or any political subdivision or agency of the state is not liable for the payment of the principal of or interest on such obligations.
- (4) The authority may not, other than by consent of the affected county or an affected municipality, enter into an agreement that would legally prohibit the construction of a road by the county or the municipality.
- (5) The authority shall comply with the statutory requirements of general application which relate to the filing of a report or documentation required by law, including the requirements of ss. 189.4085, 189.415, 189.417, and 189.418. 345.0005 Bonds.-
- (1) Bonds may be issued on behalf of the authority under the State Bond Act. The authority may also issue bonds in such principal amount as it deems necessary to provide sufficient moneys for achieving its corporate purposes, including construction, reconstruction, improvement, extension, repair, maintenance, and operation of the system; the cost of acquisition of all real property; interest on bonds during construction and for a reasonable period thereafter; establishment of reserves to secure bonds; and other

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expenditures of the authority incident and necessary or convenient to carry out its corporate purposes and powers.

- (2) Bonds issued by the authority under subsection (1) must:
- (a) Be authorized by resolution of the members and bear such date or dates; mature at such time or times, not exceeding 30 years after their respective dates; bear interest at such rate or rates, not exceeding the maximum rate fixed by general law for authorities; be in such denominations; be in such form, either coupon or fully registered; carry such registration, exchangeability, and interchangeability privileges; be payable in such medium of payment and at such place or places; be subject to such terms of redemption; and be entitled to such priorities of lien on the revenues and other available moneys as such resolution or any resolution after the bonds' issuance provides.
- (b) Be sold at public sale in the same manner provided in the State Bond Act. Temporary bonds or interim certificates may be issued to the purchaser or purchasers of such bonds pending the preparation of definitive bonds and may contain such terms and conditions as determined by the authority.
- (3) A resolution that authorizes bonds may specify provisions that must be part of the contract with the holders of the bonds as to:
- (a) The pledging of all or any part of the revenues, available municipal or county funds, or other charges or receipts of the authority derived from the regional system.
- (b) The construction, reconstruction, improvement, extension, repair, maintenance, and operation of the system, or

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any part or parts of the system, and the duties and obligations of the authority with reference thereto.

- (c) Limitations on the purposes to which the proceeds of the bonds, then or thereafter issued, or of any loan or grant by any federal agency or the state or any political subdivision of the state may be applied.
- (d) The fixing, charging, establishing, revising, increasing, reducing, and collecting of tolls, rates, fees, rentals, or other charges for use of the services and facilities of the system or any part of the system.
- (e) The setting aside of reserves or of sinking funds and the regulation and disposition of the reserves or sinking funds.
  - (f) Limitations on the issuance of additional bonds.
- (q) The terms of any deed of trust or indenture securing the bonds, or under which the bonds may be issued.
- (h) Any other or additional matters, of like or different character, which in any way affect the security or protection of the bonds.
- (4) The authority may enter into deeds of trust, indentures, or other agreements with banks or trust companies within or without the state, as security for such bonds, and may, under such agreements, assign and pledge any of the revenues and other available moneys, including any available municipal or county funds, under the terms of this chapter. The deed of trust, indenture, or other agreement may contain provisions that are customary in such instruments or that the authority may authorize, including, but without limitation, provisions that:
  - (a) Pledge any part of the revenues or other moneys



lawfully available.

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- (b) Apply funds and safeguard funds on hand or on deposit.
- (c) Provide for the rights and remedies of the trustee and the holders of the bonds.
- (d) Provide for the terms of the bonds or for resolutions authorizing the issuance of the bonds.
- (e) Provide for any other or additional matters, of like or different character, which affect the security or protection of the bonds.
- (5) Bonds issued under this act are negotiable instruments and have the qualities and incidents of negotiable instruments under the law merchant and the negotiable instruments law of the state.
- (6) A resolution that authorizes the issuance of authority bonds and pledges the revenues of the system must require that revenues of the system be periodically deposited into appropriate accounts in sufficient sums to pay the costs of operation and maintenance of the system for the current fiscal year as set forth in the annual budget of the authority and to reimburse the department for any unreimbursed costs of operation and maintenance of the system from prior fiscal years before revenues of the system are deposited into accounts for the payment of interest or principal owing or that may become owing on such bonds.
- (7) State funds may not be used or pledged to pay the principal or interest of any authority bonds, and all such bonds must contain a statement on their face to this effect.
  - 345.0006 Remedies of bondholders.-
  - (1) The rights and the remedies granted to authority

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bondholders under this chapter are in addition to and not in limitation of any rights and remedies lawfully granted to such bondholders by the resolution or indenture providing for the issuance of bonds, or by any deed of trust, indenture, or other agreement under which the bonds may be issued or secured. If the authority defaults in the payment of the principal or interest on the bonds issued under this chapter after such principal or interest becomes due, whether at maturity or upon call for redemption, as provided in the resolution or indenture, and such default continues for 30 days, or if the authority fails or refuses to comply with this chapter or any agreement made with, or for the benefit of, the holders of the bonds, the holders of 25 percent in aggregate principal amount of the bonds then outstanding are entitled as of right to the appointment of a trustee to represent such bondholders for the purposes of the default if the holders of 25 percent in aggregate principal amount of the bonds then outstanding first gave written notice to the authority and to the department of their intention to appoint a trustee. (2) The trustee and a trustee under a deed of trust,

- indenture, or other agreement may, or upon the written request of the holders of 25 percent or such other percentages specified in any deed of trust, indenture, or other agreement, in principal amount of the bonds then outstanding, shall, in any court of competent jurisdiction, in its own name:
- (a) By mandamus or other suit, action, or proceeding at law, or in equity, enforce all rights of the bondholders, including the right to require the authority to fix, establish, maintain, collect, and charge rates, fees, rentals, and other

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charges, adequate to carry out any agreement as to, or pledge of, the revenues, and to require the authority to carry out any other covenants and agreements with or for the benefit of the bondholders, and to perform its and their duties under this chapter.

- (b) Bring suit upon the bonds.
- (c) By action or suit in equity, require the authority to account as if it were the trustee of an express trust for the bondholders.
- (d) By action or suit in equity, enjoin any acts or things that may be unlawful or in violation of the rights of the bondholders.
- (3) A trustee, if appointed under this section or acting under a deed of trust, indenture, or other agreement, and regardless of whether all bonds have been declared due and payable, is entitled to the appointment of a receiver. The receiver may enter upon and take possession of the system or the facilities or any part or parts of the system, the revenues, and other pledged moneys, for and on behalf of and in the name of, the authority and the bondholders. The receiver may collect and receive revenues and other pledged moneys in the same manner as the authority. The receiver shall deposit such revenues and moneys in a separate account and apply all such revenues and moneys remaining after allowance for payment of all costs of operation and maintenance of the system in such manner as the court directs. In a suit, action, or proceeding by the trustee, the fees, counsel fees, and expenses of the trustee, and the receiver, if any, and all costs and disbursements allowed by the court must be a first charge on any revenues after payment of

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the costs of operation and maintenance of the system. The trustee also has all other powers necessary or appropriate for the exercise of any functions specifically described in this section or incident to the representation of the bondholders in the enforcement and protection of their rights.

(4) A receiver appointed pursuant to this section to operate and maintain the system or a facility or a part of a facility may not sell, assign, mortgage, or otherwise dispose of any of the assets belonging to the authority. The powers of the receiver are limited to the operation and maintenance of the system or any facility or part of a facility and to the collection and application of revenues and other moneys due the authority, in the name and for and on behalf of the authority and the bondholders. A holder of bonds or trustee does not have the right in any suit, action, or proceeding, at law or in equity, to compel a receiver, or a receiver may not be authorized or a court may not direct a receiver, to sell, assign, mortgage, or otherwise dispose of any assets of whatever kind or character belonging to the authority.

345.0007 Department to construct, operate, and maintain facilities.-

(1) The department is the agent of the authority for the purpose of performing all phases of a project, including, but not limited to, constructing improvements and extensions to the system, with the exception of the transit facilities. The division and the authority shall provide to the department complete copies of the documents, agreements, resolutions, contracts, and instruments that relate to the project and shall request that the department perform the construction work,

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including the planning, surveying, design, and actual construction of the completion of, extensions of, and improvements to the system. After the issuance of bonds to finance construction of an improvement or addition to the system, the division and the authority shall transfer to the credit of an account of the department in the State Treasury the necessary funds for construction. The department shall proceed with construction and use the funds for the purpose authorized by law for construction of roads and bridges. The authority may alternatively, with the consent and approval of the department, elect to appoint a local agency certified by the department to administer federal aid projects in accordance with federal law as the authority's agent for the purpose of performing each phase of a project. (2) Notwithstanding subsection (1), the department is the agent of the authority for the purpose of operating and

maintaining the system, with the exception of transit facilities. The costs incurred by the department for operation and maintenance shall be reimbursed from revenues of the system. The appointment of the department as agent for the authority does not create an independent obligation on the part of the department to operate and maintain a system. The authority shall remain obligated as principal to operate and maintain its system, and the authority's bondholders do not have an independent right to compel the department to operate or maintain the authority's system. This appointment does not preclude the department and the authority from agreeing that some portions of the system will be operated and maintained by the authority.



417 (3) The authority shall fix, alter, charge, establish, and collect tolls, rates, fees, rentals, and other charges for the 418 authority's facilities, as otherwise provided in this chapter. 419 420 345.0008 Department contributions to authority projects. 421 (1) The department may, at the request of the authority, 422 provide for or contribute to the payment of costs of financial 423 or engineering and traffic feasibility studies and the design, 424 financing, acquisition, or construction of the authority project 425 or system, subject to appropriation by the Legislature. 426 (2) The department may use its engineers and other 427 personnel, including consulting engineers and traffic engineers, 428 to conduct the feasibility studies authorized under subsection 429 (1).430 (3) The department may participate in authority-funded 431 projects that, at a minimum: 432 (a) Serve national, statewide, or regional functions and 433 function as part of an integrated regional transportation 434 system. 435 (b) Are identified in the capital improvements element of a 436 comprehensive plan that has been determined to be in compliance 437 with part II of chapter 163. Further, the project shall be in 438 compliance with local government comprehensive plan policies 439 relative to corridor management. 440 (c) Are consistent with the Strategic Intermodal System 441 Plan developed under s. 339.64. 442 (d) Have a commitment for local, regional, or private 443 financial matching funds as a percentage of the overall project 444 cost.

(4) Before approval, the department must determine that the

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proposed project:

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- (a) Is in the public's best interest;
- (b) Unless it is on or would directly benefit the State Highway System, does not require the use of state funds;
- (c) Has adequate safeguards in place to ensure that no additional costs will be imposed on or service disruptions will affect the traveling public and residents of this state if the department cancels or defaults on the agreement; and
- (d) Has adequate safeguards in place to ensure that the department and the authority have the opportunity to add capacity to the proposed project and other transportation facilities serving similar origins and destinations.
- (5) An obligation or expense incurred by the department under this section is a part of the cost of the authority project for which the obligation or expense was incurred. The department may require that money contributed by the department under this section be repaid from tolls of the project on which the money was spent, other revenue of the authority, or other sources of funds.
- (6) The department shall receive from the authority a share of the authority's net revenues equal to the ratio of the department's total contributions to the authority under this section to the sum of: the department's total contributions under this section; contributions by any local government to the cost of revenue-producing authority projects; and the sale proceeds of authority bonds after payment of costs of issuance. For the purpose of this subsection, the net revenues of the authority are determined by deducting from gross revenues the payment of debt service, administrative expenses, operations and

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maintenance expenses, and all reserves required to be established under any resolution under which authority bonds are issued. 345.0009 Acquisition of lands and property.-(1) For the purposes of this chapter, the authority may

- acquire private or public property and property rights, including rights of access, air, view, and light, by gift, devise, purchase, condemnation by eminent domain proceedings, or transfer from another political subdivision of the state, as the authority may deem necessary for any of the purposes of this chapter, including, but not limited to, any lands reasonably necessary for securing applicable permits, areas necessary for management of access, borrow pits, drainage ditches, water retention areas, rest areas, replacement access for landowners whose access is impaired due to the construction of a facility, and replacement rights-of-way for relocated rail and utility facilities; for existing, proposed, or anticipated transportation facilities on the system or in a transportation corridor designated by the authority; or for the purposes of screening, relocation, removal, or disposal of junkyards and scrap metal processing facilities. Each authority shall also have the power to condemn any material and property necessary for such purposes.
- (2) The authority shall exercise the right of eminent domain conferred under this section in the manner provided by law.
- (3) An authority that acquires property for a transportation facility or in a transportation corridor is not liable under chapter 376 or chapter 403 for preexisting soil or

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groundwater contamination due solely to its ownership. This section does not affect the rights or liabilities of any past or future owners of the acquired property or the liability of any governmental entity for the results of its actions which create or exacerbate a pollution source. The authority and the Department of Environmental Protection may enter into interagency agreements for the performance, funding, and reimbursement of the investigative and remedial acts necessary for property acquired by the authority. 345.0010 Cooperation with other units, boards, agencies, and individuals.—A county, municipality, drainage district, road and bridge district, school district, or any other political subdivision, board, commission, or individual in, or of, the state may make and enter into a contract, lease, conveyance, partnership, or other agreement with the authority within the provisions of this chapter. The authority may make and enter into contracts, leases, conveyances, partnerships, and other agreements with any political subdivision, agency, or instrumentality of the state and any federal agency, corporation, or individual to carry out the purposes of this chapter. 345.0011 Covenant of the state. - The state pledges to, and agrees with, any person, firm, or corporation, or federal or state agency subscribing to or acquiring the bonds to be issued by the authority for the purposes of this chapter that the state

will not limit or alter the rights vested by this chapter in the

authority and the department until all bonds at any time issued,

discharged insofar as the rights vested in the authority and the

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together with the interest thereon, are fully paid and

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department affect the rights of the holders of bonds issued under this chapter. The state further pledges to, and agrees with, the United States that if a federal agency constructs or contributes any funds for the completion, extension, or improvement of the system, or any parts of the system, the state will not alter or limit the rights and powers of the authority and the department in any manner that is inconsistent with the continued maintenance and operation of the system or the completion, extension, or improvement of the system, or that would be inconsistent with the due performance of any agreements between the authority and any such federal agency, and the authority and the department shall continue to have and may exercise all powers granted in this section, so long as the powers are necessary or desirable to carry out the purposes of this chapter and the purposes of the United States in the completion, extension, or improvement of the system, or any part of the system. 345.0012 Exemption from taxation.—The authority created under this chapter is for the benefit of the people of the

state, for the increase of their commerce and prosperity, and for the improvement of their health and living conditions. The authority performs essential governmental functions under this chapter, therefore, the authority is not required to pay any taxes or assessments of any kind or nature upon any property acquired or used by it for such purposes, or upon any rates, fees, rentals, receipts, income, or charges received by it. Also, the bonds issued by the authority, their transfer and the income from their issuance, including any profits made on the sale of the bonds, shall be free from taxation by the state or

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by any political subdivision, taxing agency, or instrumentality of the state. The exemption granted by this section does not apply to any tax imposed by chapter 220 on interest, income, or profits on debt obligations owned by corporations.

345.0013 Eligibility for investments and security.—Bonds or other obligations issued under this chapter are legal investments for banks, savings banks, trustees, executors, administrators, and all other fiduciaries, and for all state, municipal, and other public funds, and are also securities eligible for deposit as security for all state, municipal, or other public funds, notwithstanding any other law to the contrary.

# 345.0014 Applicability.

(1) The powers conferred by this chapter are in addition to the powers conferred by other law and do not repeal any other general or special law or local ordinance, but supplement such other laws in the exercise of the powers provided in this chapter, and provide a complete method for the exercise of the powers granted in this chapter. The extension and improvement of a system, and the issuance of bonds under this chapter to finance all or part of the cost of such extension or improvement, may be accomplished upon compliance with this chapter without regard to or necessity for compliance with the provisions, limitations, or restrictions contained in any other general, special, or local law, including, but not limited to, s. 215.821, and approval of any bonds issued under this act by the qualified electors or qualified electors who are freeholders in the state or in any political subdivision of the state is not required for the issuance of such bonds under this chapter.



(2) This act does not repeal, rescind, or modify any other law relating to the State Board of Administration, the Department of Transportation, or the Division of Bond Finance of the State Board of Administration; however, this chapter supersedes any other law that is inconsistent with its provisions, including, but not limited to, s. 215.821.

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599 ========= T I T L E A M E N D M E N T ============= 600

And the title is amended as follows:

Delete lines 181 - 209

and insert:

An act relating to transportation; amending s. 311.07, F.S.; providing that seaport asset management plans are eligible for funding from the Florida Seaport Transportation and Economic Development Program; amending s. 311.101, F.S.; revising the amount of funds to be made available annually from the State Transportation Trust Fund for the Intermodal Logistics Center Infrastructure Support Program; creating s. 311.103, F.S.; defining the term "freight logistics zone"; authorizing a county, or two or more contiguous counties, to designate a geographic area or areas within its jurisdiction as a freight logistics zone; requiring the adoption of a strategic plan which must include certain information; providing that certain projects within freight logistics zones may be eligible for priority in state funding and certain incentive programs; providing evaluation criteria for

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freight logistics zones; creating s. 311.141, F.S.; requiring certain entities to conduct a review of continuity of operations plans; authorizing such entities to develop an all-hazards economic recovery and resumption of trade plan for seaports; requiring certain entities to review the need for consistent asset management plans for seaports; specifying requirements for such plans; amending s. 320.525, F.S.; providing that certain public roads may be designated as port district roads; requiring the Department of Transportation to designate such roads with appropriate signage; creating ch. 345, F.S., relating to the Northwest Florida Regional Transportation Finance Authority; creating s. 345.0001, F.S.; providing a short title; creating s. 345.0002, F.S.; defining terms; creating s. 345.0003, F.S.; authorizing certain counties to form a regional finance authority to construct, maintain, or operate transportation projects in a given region of the state; providing governance of the authority; creating s. 345.0004, F.S.; specifying the powers and duties of a regional transportation finance authority; limiting the authority's power with respect to an existing system; prohibiting the authority from pledging the credit or taxing power of the state or any political subdivision or agency of the state; prohibiting the authority from entering into an agreement that would prohibit a county or municipality from constructing a road without the consent of the county; requiring that

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the authority comply with certain reporting and documentation requirements; creating s. 345.0005, F.S.; authorizing the authority to issue bonds that meet certain requirements; requiring that the resolution that authorizes the issuance of bonds meet certain requirements; authorizing the authority to enter into security agreements for issued bonds with a bank or trust company; providing that issued bonds are negotiable instruments and have the qualities and incidents of certain negotiable instruments under the law; requiring that a resolution authorizing the issuance of bonds and pledging of revenues of the system include certain requirements; prohibiting the use or pledge of state funds to pay principal or interest of the authority's bonds; creating s. 345.0006, F.S.; providing for the rights and remedies granted to bondholders; authorizing certain actions a trustee may take on behalf of the bondholders; authorizing the appointment of a receiver; establishing and limiting the authority of the receiver; creating s. 345.0007, F.S.; designating the Department of Transportation as the agent of the authority for specified purposes; authorizing the administration and management of projects by the department; limiting the powers of the department as an agent; establishing the fiscal responsibilities of the authority; creating s. 345.0008, F.S.; authorizing the department to provide for or commit its resources for the authority project or system, if approved by

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the Legislature; authorizing the payment of expenses incurred by the department on behalf of the authority; requiring the department to receive a share of the revenue from the authority; providing calculations for disbursement of revenues; creating s. 345.0009, F.S.; authorizing the authority to acquire private or public property and property rights for a project or plan; authorizing the authority to exercise the right of eminent domain; establishing the rights and liabilities and remedial actions relating to property acquired for a transportation project or corridor; creating s. 345.0010, F.S.; authorizing contracts between governmental entities and the authority; creating s. 345.0011, F.S.; providing that the state will not limit or alter the vested rights of a bondholder with regard to any issued bonds or other rights relating to the bonds under certain conditions; creating s. 345.0012, F.S.; relieving the authority's obligation to pay certain taxes or assessments for property acquired or used for certain public purposes or on revenues received relating to the issuance of bonds; providing exceptions; creating s. 345.0013, F.S.; providing that the bonds or obligations issued are legal investments of specified entities; creating s. 345.0014, F.S.; providing applicability; providing an effective date.

# The Florida Senate BILL ANALYSIS AND FISCAL IMPACT STATEMENT

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

Prepared By:	The Professiona	Staff of the Appropriation Development	ns Subcommittee o elopment	n Transportation,	Tourism, and Economic
BILL:	CS/CS/SB 136				
INTRODUCER:	ER: Appropriations Subcommittee on Transportation, Tourism, and Economic Developme Transportation Committee; and Senator Ring				
SUBJECT:	Transportation	on			
DATE:	April 2, 2014	4 REVISED:			
ANAL	YST	STAFF DIRECTOR	REFERENCE		ACTION
1. Price		Eichin	TR	Fav/CS	
2. Malcolm		Hrdlicka	CM	Favorable	
3. Carey		Martin	ATD	Fav/CS	
4.			AP		

#### Please see Section IX. for Additional Information:

**COMMITTEE SUBSTITUTE - Substantial Changes** 

#### I. Summary:

CS/CS/SB 136 allows a county or counties to designate a "freight logistics zone," which is defined as a grouping of activities and infrastructure associated with freight transportation and related services within a defined area around an intermodal logistics center. The county or counties must adopt a strategic plan that includes a map depicting the geographic area or areas of the freight logistics zone and identifies existing infrastructure and resources within or near the zone. The bill requires the Florida Department of Transportation (FDOT) to allocate at least \$5 million annually from the State Transportation Trust Fund for the Intermodal Logistics Center Infrastructure Support Program. Projects within a freight logistics zone, which are consistent with the FDOT's Freight Logistics and Trade Plan, may be eligible for priority in state funding and incentive programs relating to freight logistic zones, including applicable state economic development incentive programs under parts I, III, and V of ch. 288, F.S. Eligibility for priority status will be based on an evaluation of the project.

The bill requires the FDOT, in consultation with the Division of Emergency Management (DEM) and the Florida Seaport and Economic Development (FSTED) Council, to review the need for, and if needed, develop a statewide all-hazards economic recovery and trade plan for Florida's seaports. The FDOT is required, in consultation with the FSTED Council to examine the need for, and possible benefits of the implementation of a consistent asset management program at each seaport. An exemption from motor vehicle registration requirements is provided

for port vehicles and equipment traveling on port district roads for the purpose of transporting cargo, containers, and other equipment between port facilities of a single deep water port. The FDOT is required to erect appropriate signage designating port district roads.

The bill creates the Northwest Florida Regional Transportation Finance Authority (Authority). The Authority is created as an agency of the state, to finance, develop, operate, and maintain a regional system of roads, bridges, causeways, tunnels, and mass transit services in the area served.

There may be an indeterminate positive fiscal impact on state revenues related to the potential growth of the freight industry and related businesses in a freight logistics zone.

#### **II.** Present Situation:

#### The Florida Department of Transportation

The Florida Department of Transportation (FDOT) is pursuing a goal to develop a coordinated multi-modal transportation system for freight movement in Florida. It recently established the Office of Freight, Logistics, and Passenger Operations to emphasize freight mobility through the development and implementation of a freight planning process that maximizes the use of the existing government- and privately-owned transportation resources.<sup>1</sup>

#### Freight Mobility and Trade Plan

The Legislature in 2012, emphasized the importance of freight mobility to the state's economic growth by directing the FDOT to develop a Freight Mobility and Trade Plan by July 1, 2013.<sup>2</sup> The plan will assist in making freight mobility investments that contribute to the economic growth of the state and enhance the integration of the transportation system between transportation modes throughout the state.<sup>3</sup> The plan must propose transportation-related policies and investments that promote the:

- Flow of trade through the state's seaports and airports and recapture cargo shipped through seaports and airports in other states;
- Development of intermodal logistic centers in the state;
- Development of manufacturing industries in the state; and
- Implementation of compressed natural gas, liquefied natural gas, and propane energy policies that reduce transportation costs for businesses and residents in the state.<sup>4</sup>

The FDOT must also emphasize freight issues and needs in all appropriate transportation plans.<sup>5</sup>

<sup>&</sup>lt;sup>1</sup> FDOT, Office of Freight Logistics and Passenger Operations, *available at* <a href="http://www.dot.state.fl.us/multimodal/">http://www.dot.state.fl.us/multimodal/</a> (last visited Mar. 12, 2014).

<sup>&</sup>lt;sup>2</sup> Chapter 2012-174, s. 23, L.O.F.; s. 334.044(33), F.S.

<sup>&</sup>lt;sup>3</sup> Section 334.044(33), F.S.; *See also* Florida Logistics website, *available at* <a href="http://www.freightmovesflorida.com/">http://www.freightmovesflorida.com/</a> (last visited Mar. 14, 2014).

<sup>&</sup>lt;sup>4</sup> *Id.* at (a).

<sup>&</sup>lt;sup>5</sup> *Id.* at (b)

#### Intermodal Logistics Center Infrastructure Program

Additionally, in 2012, the Legislature created the Intermodal Logistics Center Infrastructure Program<sup>6</sup> within the FDOT to provide funds for roads, rail facilities, or other means for the shipment of goods through a seaport.<sup>7</sup> The FDOT must provide up to \$5 million annually for the program and must include projects the program proposes to fund in its tentative work program, which is developed to allocate state and federal funding for transportation related projects.<sup>8</sup> In selecting a project for funding, the FDOT must consider a number of statutory criteria and consult with the Department of Economic Opportunity (DEO).<sup>9</sup> The FDOT must fund up to 50 percent of project costs for selected projects.<sup>10</sup> According to the FDOT, five projects have been awarded funding since Fiscal Year 2012-2013 as part of the Intermodal Logistics Center Infrastructure Program.<sup>11</sup> They are:

- The Port of Panama City Intermodal Distribution Center, Panama City \$900,000;
- Keystone ILC Terminal, Jacksonville \$2,225,000;
- Port Manatee Commerce Center, Palmetto \$175,000;
- South Florida Logistics Center, Miami \$2,500,000; and
- Flagler Station III, Miami \$2,500,000.

#### Strategic Intermodal System

Additionally, in 2012, the Legislature required the FDOT Secretary to designate a planned facility as part of the Strategic Intermodal System (SIS) upon the request of the facility. A requesting facility must meet the criteria established by the FDOT; meet the definition of "intermodal logistics center;" and must have been designated in a local comprehensive plan or local government development order as an intermodal logistics center or equivalent planning term. Designation as part of the SIS makes the facility eligible to receive funding for transportation capacity improvements. 15

#### Moving Ahead for Progress in the 21st Century Act (MAP-21)

At the federal level, in 2012, the Moving Ahead for Progress in the 21<sup>st</sup> Century Act recommended that states develop plans for the immediate and long-range planning activities and investments of the state with respect to freight. <sup>16</sup> The act also provides up to 95 percent federal

<sup>&</sup>lt;sup>6</sup> Section 311.101(2), F.S., defines "intermodal logistics center" as a "facility or group of facilities serving as a point of intermodal transfer of freight in a specific area physically separated from a seaport where activities relating to transport, logistics, goods distribution, consolidation, or value-added activities are carried out and whose activities and services are designed to support or be supported by conveyance of shipping through one or more [of Florida's 17 seaports]."

<sup>&</sup>lt;sup>7</sup> Chapter 2012-174, s. 12, L.O.F.; s. 311.101(1), F.S.

<sup>&</sup>lt;sup>8</sup> See s. 339.135(4), F.S.

<sup>&</sup>lt;sup>9</sup> Section 311.101(3) (4), F.S.

<sup>&</sup>lt;sup>10</sup> *Id.* at (6).

<sup>&</sup>lt;sup>11</sup> Existing, Developing, and Proposed Intermodal Logistics Center Locations provided by the Florida Department of Transportation on file with the Senate Appropriations Subcommittee on Transportation, Tourism, and Economic Development.

<sup>&</sup>lt;sup>12</sup> Chapter 2012-174, s. 58, L.O.F.; s. 339.63(5), F.S.

<sup>&</sup>lt;sup>13</sup> Supra note 6.

<sup>&</sup>lt;sup>14</sup> Section 339.63(5), F.S.

<sup>&</sup>lt;sup>15</sup> See s. 339.61(1), F.S.

<sup>&</sup>lt;sup>16</sup> P.L. 112-141, s. 1118 (July 6, 2012).

matching funds for certain projects that are identified in state freight plans and that improve the movement of freight.<sup>17</sup>

#### Economic Development Incentive Programs, Ch. 288, F.S.

#### Part I: General Provisions

Current law provides a number of economic development incentives in various forms, including tax refunds, tax credits, tax exemptions, cash grants, and infrastructure funding. The most frequently utilized incentives include the qualified target industry tax refund, quick action closing fund, brownfield redevelopment bonus refund, high impact performance incentive grant, and quick response training. These incentives are administered by the DEO and are generally designed to promote job creation within certain target industries in Florida. Accordingly, awards of these incentives are based on job creation, wage, and economic benefit (return on investment) projections for each entity that applies for the incentives. Additionally, recipient businesses are generally contractually required to meet specific milestones before incentive payments begin.

#### Part III: Foreign Trade Zones

Part III of ch. 288, F.S., authorizes any corporation or government agency to apply to the federal government to establish a foreign trade zone in or adjacent to a port of entry of the United States pursuant to the Foreign Trade Zones Act of 1934. A foreign trade zone is a designated location where U.S.-based companies can take advantage of special procedures that delay, avoid, or reduce duties, quotas, or certain ad valorem taxes on merchandise held in the zone.<sup>23</sup> These advantages are designed to lower the costs of U.S.-based businesses that are engaged in international trade.<sup>24</sup>

There are currently 20 foreign trade zones in Florida, each of which is managed by a local government entity. <sup>25</sup> Beyond the authority to establish and operate a zone in accordance with federal law, part III of ch. 288, F.S., does not contain any state-level economic development incentives specifically for projects located in a foreign trade zone.

<sup>&</sup>lt;sup>17</sup> *Id.* at s. 1116.

<sup>&</sup>lt;sup>18</sup> Section 288.106, F.S.

<sup>&</sup>lt;sup>19</sup> Section 288.1088, F.S.

<sup>&</sup>lt;sup>20</sup> Section 288.107, F.S.

<sup>&</sup>lt;sup>21</sup> Section 288.108, F.S.

<sup>&</sup>lt;sup>22</sup> Section 288.047, F.S. For a general description of these programs and their award and performance history *see* DEO and Enterprise Florida, Inc., 2013 Annual Incentives Report (Dec. 30, 2013) available at

http://www.floridajobs.org/business/EDP/EconomicDevelopmentIncentivesReport.pdf (last visited Mar. 13, 2014).

<sup>&</sup>lt;sup>23</sup> U.S. International Trade Administration, U.S. Foreign Trade Zones, *What is a Foreign-Trade Zone?*, *available at* <a href="http://enforcement.trade.gov/ftzpage/info/zone.html">http://enforcement.trade.gov/ftzpage/info/zone.html</a> (last visited Mar. 13, 2014).

<sup>&</sup>lt;sup>24</sup> Seminole County, Economic Development, *Foreign Trade Zones*, *available at* http://www.seminolecountyfl.gov/ecodev/ftz.aspx (last visited Mar. 13, 2014).

<sup>&</sup>lt;sup>25</sup> U.S. International Trade Administration, U.S. Foreign Trade Zones, *available at* <a href="http://enforcement.trade.gov/ftzpage/letters/ftzlist-map.html#florida">http://enforcement.trade.gov/ftzpage/letters/ftzlist-map.html#florida</a> (last visited Mar. 13, 2013).

#### Part V: Export Finance

Part V of ch. 288, F.S., creates the Florida Export Finance Corporation (FEFC), a not-for-profit corporation, to help small and medium-sized Florida businesses expand international trade and job opportunities for Florida's workforce. While the FEFC provides information and technical and consulting assistance to certain small and medium-sized Florida exporters, its primary service is through providing loan guarantees for exported goods. The FEFC will guarantee a loan to an exporter only after a commercial lender has denied an exporter's loan request. The maximum amount of a loan guarantee that the FEFC will provide is \$500,000 and may not exceed 90 percent of the value of the loan.<sup>26</sup>

The FEFC is also a member of the city/state program of the Export-Import Bank of the United States and offers Florida exporters access to U.S. government export assistance programs offered by the Export-Import Bank and the State Board of Administration.<sup>27</sup>

Beyond loan guarantees for small and medium-sized exporters and access to U.S. government export assistance programs, the FEFC does not provide any business incentives under part V of ch. 288, F.S.

#### **Port Vehicles and Equipment (Section 5)**

Section 320.525 (2), F.S., provides that port vehicles and equipment<sup>28</sup> are exempt from requirements related to motor vehicle registration, the payment of license taxes, and the display of license plates when operated or used within the port facility of any deepwater port listed in s. 403.021(9)(b),F.S., <sup>29</sup> for the purpose of transporting cargo, containers, or other equipment:

- From wharves to storage areas or terminals and return to wharves within the port; and
- From such storage areas or terminals to other storage areas or terminals within the port.

#### **Northwest Florida Transportation Corridor Authority**

Escambia County and the only other contiguous Florida County, Santa Rosa, are currently served by the Northwest Florida Transportation Corridor Authority and the Santa Rosa Bay Bridge Authority.

The Northwest Florida Transportation Corridor Authority (NFTCA) is an agency of the state with the primary purpose of improving mobility on the U.S. 98 corridor in Northwest Florida to enhance traveler safety, identifying and developing hurricane routes, promoting economic development along the corridor, and implementing transportation projects to alleviate current or anticipated traffic congestion. The NFTCA is also authorized to issue bonds.<sup>30</sup> Eight voting members, one each from Escambia, Santa Rosa, Walton, Okaloosa, Bay, Gulf, Franklin and

<sup>&</sup>lt;sup>26</sup> DEO and Enterprise Florida, Inc., 2013 Annual Incentives Report at 72.

<sup>&</sup>lt;sup>27</sup> *Id.* at 75.

<sup>&</sup>lt;sup>28</sup> Section 320.525(1), F.S., defines "port vehicles and equipment" as "trucks, tractors, trailers, truck cranes, top loaders, fork lifts, hostling tractors, chassis, or other vehicles or equipment used for transporting cargo, containers, or other equipment." <sup>29</sup> The deepwater ports listed in s. 403.021(9)(b), F.S., are Jacksonville, Tampa, Port Everglades, Miami, Port Canaveral, Ft. Pierce, Palm Beach, Port Manatee, Port St. Joe, Panama City, St. Petersburg, Pensacola, Fernandina, and Key West. <sup>30</sup> Section 343.82, F.S.

Wakulla counties, are appointed by the Governor to serve four-year terms on the governing body. The FDOT's District Three Secretary serves as an *ex-officio*, non-voting member.<sup>31</sup>

The NFTCA is not currently operating any facility. According to a report by the Florida Transportation Commission (FTC), NFTCA's general consultant is assisting in evaluating, selecting, and planning transportation projects by assessing their respective economic benefits as part of the Master Plan update. The assessment includes extensive public outreach and involves regional planning councils in the area served by the NFTCA, as well as a series of stakeholder workshops in the region.<sup>32</sup>

The NFTCA currently operates under an agreement that uses federal earmark funds for administrative expenses, professional services, regional transportation planning, and a work plan.<sup>33</sup>

#### Santa Rosa Bay Bridge Authority

The Santa Rosa Bay Bridge Authority (SRBBA) governing body consists of seven members. The Governor and the Board of County Commissioners each appoint three members, and the FDOT District Three Secretary is an ex-officio member of the Board. Except for the Secretary, all members are required to be permanent residents of Santa Rosa County at all times during their term of office.<sup>34</sup>

The SRBBA owns the Garcon Point Bridge, a 3.5-mile tolled bridge that spans Pensacola/East Bay between Garcon Point (south of Milton) and Redfish Point (between Gulf Breeze and Navarre) in southwest Santa Rosa County. <sup>35</sup> Florida's Turnpike Enterprise provides toll operations for the SRBBA, and the FDOT's District Three performs maintenance functions on the bridge. Because toll revenues are insufficient to pay both debt service on outstanding bonds and operations and maintenance (O&M) expenses, the costs of the O&M are recorded as debt owed to the FDOT. The FTC report indicates that the long-term debt for O&M expenses as of June 30, 2012, was \$18.1 million. The report indicates the SRBBA also has outstanding loans from the Toll Facilities Revolving Trust Fund, <sup>36</sup> and the balance on June 30, 2012, was \$7.9 million. <sup>37</sup>

#### III. Effect of Proposed Changes:

**Section 1** amends s. 311.07, F.S., to include seaport asset management plans as an eligible project for grant funding under the Florida Seaport and Economic Development Program.

<sup>&</sup>lt;sup>31</sup> Section 343.81, F.S.

<sup>&</sup>lt;sup>32</sup> Florida Transportation Commission, *Transportation Authority Monitoring and Oversight Fiscal Year 2012 Report*, p. 165, available at, <a href="http://www.ftc.state.fl.us/documents/reports/TAMO/Final%20FY%202012%20Oversight%20Report%20(5-28-13).pdf">http://www.ftc.state.fl.us/documents/reports/TAMO/Final%20FY%202012%20Oversight%20Report%20(5-28-13).pdf</a> (last visited March 27, 2014).

<sup>&</sup>lt;sup>33</sup> *Id*.at 163.

<sup>&</sup>lt;sup>34</sup> Section 348.967, F.S.

<sup>&</sup>lt;sup>35</sup> FTC Report, supra, n. 3 at 60.

<sup>&</sup>lt;sup>36</sup> The Toll Facilities Revolving Trust Fund was dissolved in 2012. *See* ch. 2012-128, L.O.F. All outstanding repayments are to be deposited into the State Transportation Trust Fund.

<sup>37</sup> Id.

**Section 2** amends s. 311.101, F.S., to require the FDOT to allocate at least, rather than up to, \$5 million from the State Transportation Trust Fund for the Intermodal Logistics Center Infrastructure Support Program.

**Section 3** creates s. 311.103, F.S., to provide for the designation of freight logistics zones in Florida. A "freight logistics zone" is defined as a grouping of activities and infrastructure associated with freight transportation and related services within a defined area around an intermodal logistics center as defined in s. 311.101(2), F.S.<sup>38</sup> A county, or two or more contiguous counties, is authorized to designate one or more geographic areas within its jurisdiction as a freight logistics zone. The bill does not limit the size, number, or scope of the geographic areas that may be designated as freight logistics zones.

A strategic plan adopted by the county or counties must accompany the designation and must include a map depicting the geographic area or areas to be included within the designation. The strategic plan must also identify:

- Existing or planned freight facilities or logistics clusters within the freight logistics zone;
- Existing transportation infrastructure and workforce availability within or near the freight logistics zone;
- Any public workforce training providers available for a business seeking to locate or expand within the freight logistics zone;
- Any local, state, or federal freight movement plans within or near the freight logistics zone;
   and
- Local government incentives to encourage new or expanding development or redevelopment within the freight logistics zone.

The strategic plan must include documentation that it is consistent with local government comprehensive plans and, if necessary, long-range transportation plans of a metropolitan planning organization.

A project within a zone that is consistent with the FDOT's Freight and Mobility Trade Plan may be eligible for priority in state funding and incentive programs relating to zones, including applicable programs identified in parts I, III, and V of ch. 288, F.S. Current incentives under part I of ch. 288, F.S., do not provide a system of priority treatment to determine incentive awards. As explained in the Present Situation above, incentive awards are determined based on job creation, wage, and economic benefit calculations for each project. However, neither foreign trade zones under part III of ch. 288, F.S., nor the FEFC under part V of ch. 288, F.S., provide state-level development incentives or funding beyond the loan guarantee program for exporters administered by the FEFC. The priority status of a project in a freight logistics zone, as provided in the bill, will likely be inapplicable for any federal government funding or incentives provided through foreign trade zones or the FEFC.

To determine funding or incentive program eligibility, a project within a freight logistics zone will be evaluated based on the following criteria:

• The presence of an existing or planned intermodal logistics center within the freight logistics zone.

<sup>&</sup>lt;sup>38</sup> Supra note 6.

- Whether the project serves a strategic state interest.
- Whether the project facilitates the cost-effective and efficient movement of goods.
- The extent to which the project contributes to economic activity.
- The extent to which the project efficiently interacts with and supports the transportation network.
- The amount of investment or commitments made by the owner or developer of the existing or proposed facility.
- The extent to which the county or counties have commitments with private sector businesses planning to locate operations with the freight logistics zone.
- Demonstrated local financial support and commitment to the project.

It is unclear how the bill will be administered. For example, the bill does not indicate which state agency or department will evaluate projects to determine whether the project will receive priority for funding or incentives. Presumably, once a project in a freight logistics zone meets eligibility requirements under any of the incentive or funding programs in parts I, III, and V of ch. 288, F.S., and also meets the criteria for evaluating projects described above, the priority of that project over other projects not within a freight logistics zone is authorized. However, once a pool of eligible projects within freight logistics zones is identified, no process for prioritizing projects within the pool is provided in the bill.

**Section 4** creates s. 311.141, F.S., to require the FDOT, in consultation with the Division of Emergency Management and the Florida Seaport and Economic Development (FSTED) Council,<sup>39</sup> and other appropriate partners, to review the need for, and, if needed, develop, a statewide all hazards economic recovery and resumption of trade plan for Florida's seaports listed in s. 311.09, F.S.<sup>40</sup> The review is required to examine existing continuity of operations plans at seaports and at other appropriate agencies and shall identify any gaps or needed linkages to ensure expedited resumption of business operations following any major incident at a Florida port. This review will also include examining current procedures and planning developed pursuant to s. 252.35, F.S.,<sup>41</sup> to identify any changes needed to ensure appropriate integration of this plan into statewide emergency management plans.

**Section 5** amends s. 320.525, F.S., to provide an exemption for port vehicles and equipment on public roads which are designated as port district roads, from the requirements related to motor vehicle registration, the payment of license taxes, and the display of license plates for the purpose of transporting cargo, containers or other equipment. Port district roads are to be designated by DOT with appropriate signage.

**Section 6** creates ch. 345, F.S., and creates the following sections of law:

Section 345.0001, F.S., designates the Act as the "Northwest Florida Regional Transportation Finance Authority Act."

<sup>&</sup>lt;sup>39</sup> The Florida Seaport and Economic Development Council is created in s. 311.09, F.S.

<sup>&</sup>lt;sup>40</sup> Section 311.09(1), F.S., lists the following seaports: Jacksonville, Port Canaveral, Port Citrus, Fort Pierce, Palm Beach, Port Everglades, Miami, Port Manatee, St. Petersburg, Tampa, Port St. Joe, Panama City, Pensacola, Key West, and Fernandina.

<sup>&</sup>lt;sup>41</sup> Section 252.35, F.S., relates to the emergency management powers of the Division of Emergency Management.

Section 345.0002, F.S., defines terms for purposes of the new chapter, including, but not limited to, the following:

- "Area served" means Escambia County, as well as the geographical area of a contiguous county, upon the county's and the Northwest Florida Regional Transportation Authority's (authority) mutual consent;
- "Regional system" or "system" means, generally, a modern system of roads, bridges, causeways, tunnels, and mass transit services with the area of the authority, with limited or unlimited access, and related buildings, structures, and facilities; and
- "Revenues" means the tolls, revenues, rates, fees, charges, receipts, rentals, contributions, and other income derived from operation and ownership of a regional system, including proceeds of any use and occupancy insurance, but excluding state funds, and any other municipal or county funds available under an agreement between a municipality or county and the authority.

Section 345.0003, F.S., authorizes the formation and membership of the authority as follows:

- Escambia County, and any other contiguous county, may form a regional finance authority to construct, maintain, and operate transportation projects in the northwest region of the state;
- The county commission of each county that will be a part of the authority must approve creation of the authority;
- The county commission of each county in the area served appoints two members to the authority's governing body, who must be residents of the county from which each member is appointed and, if possible, represent the community's business and civic interests;
- The Governor appoints an equal number of members as appointed by each county commission, who must be residents of the area served by the authority;
- The FDOT Secretary appoints a District Secretary, or designee, for the FDOT district within which the area served by the authority is located;
- Each member serves a term of four years, or until a successor is appointed and qualified; must take and subscribe to a specified oath before entering the member's duties; may not hold elected office while serving as an authority member; and may be removed from office by the Governor for specified violations; and
- Members serve without compensation but are reimbursed for per diem and certain other expenses;

Section 345.0004, F.S., establishes the authority's powers and duties, including, but not limited to, the following:

- Planning, constructing, improving, operating and maintaining a regional system in the area served, except for an existing system for transporting people and goods owned by another non-consenting entity;
- Charging and collecting rates, fees, rentals, and other charges for use of any system owned or operated by the authority, which must be sufficient to comply with any covenants with the bondholders. This power may be assigned or delegated to the FDOT;
- Borrowing money, and issuing bonds that mature in no more than 30 years, to finance all or part of the improvement of the authority's system; and to secure the payment of such bonds by a pledge of the authority's revenues, rates, etc., including municipal or county funds received by the authority under an agreement between the authority and the municipality or county;

- Providing, in general, for the rights and remedies of the bondholders:
- To make contracts, enter into joint development agreements, and to act and do things
  necessary or convenient for the conduct of its business and the general welfare of the
  authority.

The authority is prohibited from:

- Pledging municipal or county funds for the construction of a project for which a toll is to be charged unless the anticipated tolls are reasonably estimated by the governing board of the municipality or county to be sufficient to cover the principal and interest of such obligations. The authority must reimburse sums spent from municipal or county funds for the payment of bond obligations, with additional requirements if the authority elects to fund or refund bonds before maturity.
- Pledging the credit or taxing power of the state or a political subdivision or agency of the state.
- Entering into an agreement that would legally prohibit the construction of a road by the county or municipality, other than by consent.

Section 345.0005, F.S., authorizes the issuance of bonds on behalf of the authority or, alternatively, to authorize the authority to issue bonds on its own. The use or pledging of state funds to pay the principal and interest of any authority bonds is prohibited.

Section 345.0006, F.S., provides for the protection of the bondholders, including, but not limited to providing for the appointment of a trustee and the trustee's duties and rights, appointment of a receiver and the receiver's duties and powers, and enforcement of the bondholders' rights in the event of a specified default by the authority in the payment of the principal and interest on the bonds.

Section 345.0007, F.S., authorizes the FDOT as the authority's agent to perform all phases of a project, including construction, extension, and improvements to the system. Alternatively, and with the FDOT's consent and approval, the authority may appoint a local, FDOT-certified agency to administer federal-aid projects. The FDOT is the authority's agent for operating and maintaining the system, except for transit facilities; and the costs incurred by the FDOT must be reimbursed from system revenues. The authority remains obligated as principal to operate and maintain the system.

Section 345.0008, F.S., authorizes the FDOT to provide for or contribute to the costs of financial, engineering and traffic feasibility studies and the design, financing, acquisition, or construction of an authority project or system, subject to appropriation by the Legislature, and if the projects meet certain criteria. The FDOT may require that state funds contributed to the cost of the project be repaid from tolls of the project, other authority revenue, or other sources of funds.

Section 345.0009, F.S., provides for the authority's powers relating to acquisition of private or public property rights by various means and for various purposes, limits the authority's liability for certain environmental contamination, and authorizes the authority to enter into interagency agreements with the Department of Environmental Protection for performance, funding, and reimbursement of certain investigative and remedial acts.

Section 345.0010, F.S., authorizes contracts, leases, conveyances, partnerships, or other agreements between the authority and specified entities to carry out the purposes of the Act.

Section 345.0011, F.S., provides that the state will not limit or alter the vested rights in the authority or the FDOT until the bonds are fully paid; and will not limit or alter the rights and powers of the authority and the FDOT in a manner inconsistent with the continued operation and maintenance of the system or with performance of any agreement between the authority and a federal agency that constructs or contributes any funds for the completion, extension, or improvement of any part of the system.

Section 345.0012, F.S., exempts the authority from paying any taxes or assessments of any kind upon any authority property, rates, fees, or income, etc.; or upon bonds issued by the authority.

Section 345.0013, F.S., provides that authority bonds or other obligations issued under the Act are eligible for investments and security.

Section 345.0014, F.S., provides the:

- Authority's powers are in addition to others conferred by law and do not repeal any other general or special law or local ordinance;
- Issuance of bonds to finance all or part of the cost of extension or improvement of a system is authorized without compliance with any other law; and
- Act does not affect any law relating to the FDOT, or the State Board of Administration or the
  Division of Bond Finance, and supersedes any other inconsistent law, including, but not
  limited to, s. 215.821, F.S., which provides that provisions of the State Bond Act, ss. 215.57215.83, F.S., apply to bonds issued by or on behalf of state agencies.

**Section 7** provides an effective date of July 1, 2014.

#### IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

None.

B. Public Records/Open Meetings Issues:

None.

C. Trust Funds Restrictions:

None.

#### V. Fiscal Impact Statement:

A. Tax/Fee Issues:

Indeterminate.

#### B. Private Sector Impact:

A business located in a freight logistics zone may be eligible for priority in state funding and incentive programs related to freight logistics zones. With respect to programs under part I of ch. 288, F.S., a business may be required to meet the evaluation criteria established under the bill in addition to the particular funding or incentive program's requirements under part I of ch. 288, F.S.

Additionally, the FDOT indicated that projects within freight logistics zones may be given priority consideration for funding during the development of the Five-Year Tentative Work Program.<sup>42</sup>

There may be an indeterminate positive fiscal impact on state revenues related to the potential growth of the freight industry and related businesses in a freight logistics zone.

Deepwater ports will no longer be subject to vehicle registration requirements for vehicles and equipment that are traveling on port district roads.

The Florida Seaport and Economic Development Council may incur expenditures related to the review and possible development of a statewide all-hazards economic recovery and trade plan for Florida's seaports. The potential costs are indeterminate.

#### C. Government Sector Impact:

The impact of CS/CS/SB 136 on state agencies is indeterminate because the responsibility of the FDOT or the DEO in implementing or administering the bill is uncertain.

The bill may further the development of a coordinated multi-modal transportation system for freight movement in Florida, thereby facilitating statewide economic development.

Counties that choose to designate freight logistics zones will incur expenses, in unknown amounts, associated with creating strategic plans and designating freight logistics zones. Local government financial support and commitment, in unknown amounts, are to be identified in the required strategic plans.

The exemption of motor vehicle registration requirements for port vehicles and equipment traveling on port district roads may result in an indeterminate but insignificant revenue loss.

The FDOT and the Division of Emergency Management may incur expenditures related to the review and possible development of a statewide all-hazards economic recovery and trade plan for Florida's seaports.

<sup>&</sup>lt;sup>42</sup> FDOT, Agency Analysis of SB 136, 4 (Oct. 9, 2013) (on file with the Committee on Commerce and Tourism).

There is no immediate fiscal impact to the counties served by the Northwest Florida Regional Transportation Finance Authority (authority), as there are no transportation system projects currently identified. The authority will not be required to pay any taxes or assessments upon any property acquired or used by it, or upon any rates, fees, rentals, receipts, income or charges it receives. The bonds issued by the authority, their transfer and the income, including any profits made on the sale will be free from taxation. The exemption is not applicable to any tax imposed by ch. 220, F.S., on interest, income, or profits on debt obligations owned by corporations.

The FDOT may incur an indeterminate negative fiscal impact associated with the planning, surveying, design, and actual construction of an authority transportation system project. However, the expenses should be offset by the funds transferred by the authority to an FDOT account in the State Treasury.

The FDOT may incur an indeterminate negative fiscal impact should the operation and maintenance of an authority transportation system exceed the revenues generated from that system in the same fiscal year. However, the bill requires that any bond resolution authorizing the issuance of authority bonds and pledging the revenues of the transportation system to require that revenues of the system be periodically deposited into appropriate accounts in sums sufficient to pay the costs of operation and maintenance of the system for the current fiscal year and to reimburse the FDOT for any unreimbursed costs of operation and maintenance of the system from prior fiscal years before revenues of the system are deposited into accounts for the payment of interest or principal on authority bonds.

#### VI. Technical Deficiencies:

None.

#### VII. Related Issues:

None.

#### VIII. Statutes Affected:

This bill creates sections 311.103, 311.141, 345.0001, 345.0002, 345.0003, 345.0004, 345.0005, 345.0006, 345.0007, 345.0008, 345.0009, 345.0010, 345.0011, 345.0012, 345.0013, and 345.0014 of the Florida Statutes.

This bill substantially amends sections 311.07, 311.101 and 320.525 of the Florida Statutes.

#### IX. Additional Information:

A. Committee Substitute – Statement of Substantial Changes: (Summarizing differences between the Committee Substitute and the prior version of the bill.)

# Recommended CS/CS by the Appropriations Subcommittee on Transportation, Tourism, and Economic Development on April 2, 2014:

The following provisions were added to the bill:

- Requires the FDOT to allocate at least \$5 million annually from the State Transportation Trust Fund for the Intermodal Logistics Center Infrastructure Support Program;
- Requires the FDOT, in consultation with the Division of Emergency Management (DEM) and the Florida Seaport and Economic Development (FSTED) Council, to review the need for, and if needed, develop a statewide all-hazards economic recovery and trade plan for Florida's seaports.
- Requires the FDOT, in consultation with the FSTED Council to examine the need for, and possible benefits of the implementation of a consistent asset management program at each seaport.
- Provides an exemption from motor vehicle registration requirements for port vehicles and equipment traveling on port district roads for the purpose of transporting cargo, containers, and other equipment between port facilities of a single deep water port. The FDOT is required to erect appropriate signage designating port district roads.
- Creates the Northwest Florida Regional Transportation Finance Authority. The
  authority is created as an agency of the state, to finance, develop, operate, and
  maintain a regional system of roads, bridges, causeways, tunnels, and mass transit
  services the area served.

#### CS by Transportation on November 7, 2013:

The bill authorizes designation of a geographic area or areas as a zone. Once designated, projects within the zone are to be evaluated under specified criteria. The CS clarifies that evaluation criteria applies to "projects within a designated freight logistics zone," rather than "projects for designation as a freight logistics zone."

R	Amendme	ante:

None.

This Senate Bill Analysis does not reflect the intent or official position of the bill's introducer or the Florida Senate.

By the Committee on Transportation; and Senator Ring

596-00649-14 2014136c1

A bill to be entitled

An act relating to freight logistics zones; creating s. 311.103, F.S.; defining the term "freight logistics zone"; authorizing a county, or two or more contiguous counties, to designate a geographic area or areas within its jurisdiction as a freight logistics zone; requiring the adoption of a strategic plan that must include certain information; providing that certain projects within freight logistics zones may be eligible for priority in state funding and certain incentive programs; providing evaluation criteria for freight logistics zones; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Section 311.103, Florida Statutes, is created to read:

311.103 Designation of state freight logistics zones.-

- (1) As used in this section, the term "freight logistics zone" means a grouping of activities and infrastructure associated with freight transportation and related services within a defined area around an intermodal logistics center as defined in s. 311.101(2).
- (2) A county, or two or more contiguous counties, may designate a geographic area or areas within its jurisdiction as a freight logistics zone. The designation must be accompanied by a strategic plan adopted by the county or counties. At a minimum, the strategic plan must include, but is not limited to:
  - (a) A map depicting the geographic area or areas to be

596-00649-14 2014136c1

included within the designation.

(b) Identification of the existing or planned freight facilities or logistics clusters located within the proposed freight logistics zone.

- (c) Identification of existing transportation infrastructure, such as roads, rail, airports, and seaports, within or in close proximity to the proposed freight logistics zone.
- (d) Identification of existing workforce availability within or in close proximity to the proposed freight logistics zone.
- (e) Identification of any local, state, or federal workforce training capabilities available for a business seeking to locate or expand within the proposed freight logistics zone.
- (f) Identification of any local, state, or federal plans, including transportation, seaport, or airport plans, concerning the movement of freight within or in close proximity to the proposed freight logistics zone.
- (g) Identification of financial or other local government incentives to encourage new development, expansion of existing development, or redevelopment within the proposed freight logistics zone.
- (h) Documentation that the plan is consistent with applicable local government comprehensive plans and adopted long-range transportation plans of a metropolitan planning organization, where applicable.
- (3) A project within a freight logistics zone designated pursuant to this section which is consistent with the Freight Mobility and Trade Plan developed in accordance with s.

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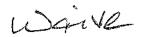
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596-00649-14 2014136c1

334.044(33) may be eligible for priority in state funding and incentive programs relating to freight logistics zones, including applicable programs identified in parts I, III, and V of chapter 288.

- (4) When evaluating projects within a designated freight logistics zone to determine funding or incentive program eligibility under this section, consideration must be given to all of the following:
- (a) The presence of an existing or planned intermodal logistics center within the freight logistics zone.
  - (b) Whether the project serves a strategic state interest.
- (c) Whether the project facilitates the cost-effective and efficient movement of goods.
- (d) The extent to which the project contributes to economic activity, including job creation, increased wages, and revenues.
- (e) The extent to which the project efficiently interacts with and supports the transportation network.
- (f) The amount of investment or commitments made by the owner or developer of the existing or proposed facility.
- (g) The extent to which the county or counties have commitments with private sector businesses planning to locate operations within the freight logistics zone.
- (h) Demonstrated local financial support and commitment to the project.
  - Section 2. This act shall take effect July 1, 2014.



### APPEARANCE RECORD

4-2-14
Meeting Date

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Topic	Bill Number
Name Richard Gentry	Amendment Barcode 755/86  (if applicable)
Job Title	
Address 2305 BRAZBURN CIR.	Phone25(-1837
TH F 32309  City State Zip	E-mail
Speaking: Against Information	
Representing ESCAMBIA COUNT	TY
Appearing at request of Chair: Yes No Lob	byist registered with Legislature: XYes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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## **APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Meeting Date  (Deliver BOTH copies of this form to the Senator or Senate Profession  Meeting Date	onal Staff conducting the meeting)
Topic	Bill Number 196
Name BRIAN PITTS	(if applicable) Amendment Barcode
Job Title TRUSTEE	(if applicable)
Address 1119 NEWTON AVNUE SOUTH	Phone 727-897-9291
SAINT PETERSBURG FLORIDA 33705	E-mail_JUSTICE2JESUS@YAHOO.COM
Speaking: For Against Information	·
Representing JUSTICE-2-JESUS	·
Appearing at request of Chair: Yes No Lobbyis	t registered with Legislature: Yes Vo
While it is a Senate tradition to encourage public testimony, time may not permit meeting. Those who do speak may be asked to limit their remarks so that as may	
This form is part of the public record for this meeting.	S-001 (10/20/11)

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### APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting) Bill Number (if applicable) Amendment Barcode (if applicable) Phone Address Street E-mail Zip City State Information Against Speaking: Representing Lobbyist registered with Legislature: Appearing at request of Chair:

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

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### **APPEARANCE RECORD**

H-J-14 Meeting Date (Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Topic	Bill Number 136
Name Richard Pinsky	(if applicable) Amendment Barcode
Job Title	(if applicable)
Address 106 & College Ave #1200  Tallabassee FL 32301	Phone
Tallabassee FL 32301 City State Zip	E-mail
Speaking: For Against Information	
Representing Port of Yalm Beach	
Appearing at request of Chair: Yes No Lobby	vist registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/20/11)

Wave

## **APPEARANCE RECORD**

4/2/14	(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)
Meeting Date	

Meeting Date	
Topic Freight Logistics Zones  Name Jessica Baker	Bill Number <u>CS/S/3136</u> (if applicable)
Name Jessica Baker	Amendment Barcode
	(if applicable)
Job Title 20664157	
Address	Phone
Street	E-mail Jbaker@ SSClawfirm.Com
City State Zip	
Speaking: Against Information	
Representing Sarasota-Manatee Airpor	+ Huthority
Appearing at request of Chair: Yes No Lo	obbyist registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/20/11)

# The Florida Senate BILL ANALYSIS AND FISCAL IMPACT STATEMENT

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

Prepared By:	The Profession	nal Staff of		ns Subcommittee o	n Transportation	n, Tourism, and Economic
BILL:	CS/SB 876	Ó		•		
INTRODUCER:	Transportation Committee and Senator Galvano					
SUBJECT:	Motor Vehicle Crash Reports					
DATE:	March 31,	2014	REVISED:			
ANA	LYST	STAF	F DIRECTOR	REFERENCE		ACTION
<ol> <li>Everette</li> </ol>		Eichiı	1	TR	Fav/CS	
2. Carey		Marti	n	ATD	Favorable	
3.				AP		
	Please	e see S	Section IX. f	or Additiona	al Informa	tion:
		COMM	ITTEE SUBSTIT	UTE - Substantial	Changes	

#### I. Summary:

CS/SB 876 relates to motor vehicle crash reports, and requires a sworn statement from the requestor for *each* individual crash report which is requested within the 60-day confidential and exempt period.

The bill has no fiscal impact.

#### **II.** Present Situation:

#### **Traffic Crash Reports**

A Florida Traffic Crash Report Long Form must be completed and submitted to the Department of Highway Safety and Motor Vehicles (DHSMV) within ten days after law enforcement completes an investigation of a motor vehicle crash that:

- Resulted in death, personal injury or any indication of pain or discomfort of any passengers involved in the crash;
- Resulted in damage to a vehicle or other property;<sup>1</sup>

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<sup>&</sup>lt;sup>1</sup> Section 316.061(1)(a), Florida Statutes.

- Resulted in a driving under the influence violation;<sup>2</sup>
- Rendered a vehicle inoperable to a degree that required a wrecker to remove it from the crash scene; or
- Involved a commercial motor vehicle.

If the circumstances of the crash, as described above, do not require completion of the long form crash report, the law enforcement officer is required to complete a short-form crash report or provide a driver exchange-of-information form. The driver exchange-of-information form is completed by all drivers and passengers involved in the crash and requires the identification of each vehicle involved in the incident.

The information included on a crash report (both long and short form) must include:

- Date, time, and location of crash;
- Description of vehicles involved;
- Names and addresses of parties involved, including all drivers and passengers, and the identification of vehicles;
- Names and addresses of witnesses:
- Name, badge number, and law enforcement agency of the investigating officer; and
- Respective parties insurance companies;

Both long and short form crash reports prepared by a law enforcement officer must be submitted to the DHSMV and may be maintained by the law enforcement officer's agency.

Section 316.066, (2)(a), F.S., provides that crash reports revealing identity, home or employment telephone number or home or employment address of, or other personal information concerning the parties involved in the crash and held by any agency regularly receiving or preparing information from or concerning parties to motor vehicle crashes are confidential and exempt from s. 119.07(1), F.S., and s. 24(a), Art. I of the State Constitution, for a period of 60 days after the date the report is filed.

Crash reports held by an agency may be made immediately available to parties involved in the crash, their legal representatives, their licensed insurance agents, their insurers or insurers to which they have applied for coverage, persons under contract with such insurers to provide claims or underwriting information, prosecutorial authorities, law enforcement agencies, the Department of Transportation, county traffic operations, victim services programs, radio and television stations licensed by the Federal Communications Commission, newspapers qualified to publish legal notices under ss. 50.11 and 50.031, F.S., <sup>3</sup>, <sup>4</sup> and free newspapers of general circulation, published once a week or more often, available and of interest to the public generally for the dissemination of news.

Any local, state, or federal agency that is authorized to have access to crash reports by any provision of law shall be granted such access in the furtherance of the agency's statutory duties.

<sup>&</sup>lt;sup>2</sup> Section 316.193, Florida Statutes.

<sup>&</sup>lt;sup>3</sup>http://www.flsenate.gov/Laws/Statutes/2013/50.011

<sup>&</sup>lt;sup>4</sup> http://www.flsenate.gov/Laws/Statutes/2013/50.031

A person attempting to access a crash report within the 60 days after the date the report was filed must present a valid driver license or other photographic identification, proof of status, or identification that demonstrates his or her qualifications to access, and file a written sworn statement with the state or local agency in possession of the information stating that information from a crash report made confidential and exempt by this section will not be used for any commercial solicitation of accident victims, or knowingly disclosed to any third party during the time that information remains confidential and exempt. In lieu of requiring a written sworn statement, an agency may provide crash reports by electronic means to third-party vendors under contract with one or more insurers, but only when such a contract states that information from a crash report made confidential and exempt will not be used for commercial solicitation of accident victims by the vendors, or knowingly disclosed by the vendors to any third party for the purpose of such solicitation, during the period of time the information remains confidential and exempt, and only when a copy of such contract is furnished to the agency as proof of the vendor's claimed status.

The primary policy reason for closing access to crash reports for 60 days to persons or entities not specifically listed appears to be protection for crash victims and their families from illegal solicitation by attorneys. In its 2000 report on insurance fraud relating to personal injury protection coverage, the Fifteenth Statewide Grand Jury found that individuals called "runners" would pick up copies of crash reports filed with law enforcement agencies. The reports would then be used to solicit people involved in motor vehicle accidents. The Grand Jury found a strong correlation between illegal solicitations and the commission of a variety of frauds, including insurance fraud.

According to the Attorney General's Second Interim Report of the Fifteenth Statewide Grand Jury:

probably the single biggest factor contributing to the high level of illegal solicitations is the ready access to public accident reports in bulk by runners. These reports provide runners, and the lawyers and medical professionals who use them, the ability to contact large numbers of potential clients at little cost and with almost no effort. As a result, virtually anyone involved in a car accident in Florida is fair game to the intrusive and harassing tactics of solicitors. Such conduct can be emotionally, physically, and ultimately, financially destructive.

The Grand Jury found the access to crash reports, which provide individuals with the ability to contact large numbers of potential clients, is a violation of Florida's prohibition of crash report use for commercial solicitation purposes. According to the Grand Jury, virtually anyone involved in a car accident in the state is fair game to the intrusive and harassing tactics of solicitors.<sup>5</sup>

#### III. Effect of Proposed Changes:

**Section 1** amends s. 316.066, F.S., to require a person who accesses a crash report within the required 60-day confidential and exempt period to file a written sworn statement with the state or

<sup>&</sup>lt;sup>5</sup> Second Interim Report of the Fifteenth Statewide Grand Jury, No. 95,746. (Fla. 2000).

local agency in possession of the requested information for *each* individual crash report that is being requested.

**Section 2** provides that the bill shall be effective July 1, 2014.

#### IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

None.

B. Public Records/Open Meetings Issues:

None.

C. Trust Funds Restrictions:

None.

#### V. Fiscal Impact Statement:

A. Tax/Fee Issues:

None.

B. Private Sector Impact:

None.

C. Government Sector Impact:

None.

#### VI. Technical Deficiencies:

None.

#### VII. Related Issues:

None.

#### VIII. Statutes Affected:

This bill substantially amends section 316.066 of the Florida Statutes.

#### IX. Additional Information:

#### A. Committee Substitute – Statement of Substantial Changes:

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

#### CS by Transportation Committee on March 13, 2014:

The CS removes the requirement directing the department to design a notice to be delivered via first-class mail or in person to all parties involved in a motor vehicle crash, where a traffic crash report is filed.

#### B. Amendments:

None.

This Senate Bill Analysis does not reflect the intent or official position of the bill's introducer or the Florida Senate.

By the Committee on Transportation; and Senator Galvano

596-02559-14 2014876c1

A bill to be entitled

An act relating to motor vehicle crash reports; amending s. 316.066, F.S.; requiring a statement to be completed and sworn to for each confidential crash report requested within a certain time period; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Subsection (2) of section 316.066, Florida Statutes, is amended to read:

316.066 Written reports of crashes.-

- (2) (a) Crash reports that reveal the identity, home or employment telephone number or home or employment address of, or other personal information concerning the parties involved in the crash and that are held by any agency that regularly receives or prepares information from or concerning the parties to motor vehicle crashes are confidential and exempt from s. 119.07(1) and s. 24(a), Art. I of the State Constitution for a period of 60 days after the date the report is filed.
- (b) Crash reports held by an agency under paragraph (a) may be made immediately available to the parties involved in the crash, their legal representatives, their licensed insurance agents, their insurers or insurers to which they have applied for coverage, persons under contract with such insurers to provide claims or underwriting information, prosecutorial authorities, law enforcement agencies, the Department of Transportation, county traffic operations, victim services programs, radio and television stations licensed by the Federal

596-02559-14 2014876c1

Communications Commission, newspapers qualified to publish legal notices under ss. 50.011 and 50.031, and free newspapers of general circulation, published once a week or more often, available and of interest to the public generally for the dissemination of news. For the purposes of this section, the following products or publications are not newspapers as referred to in this section: those intended primarily for members of a particular profession or occupational group; those with the primary purpose of distributing advertising; and those with the primary purpose of publishing names and other personal identifying information concerning parties to motor vehicle crashes.

- (c) Any local, state, or federal agency that is authorized to have access to crash reports by any provision of law shall be granted such access in the furtherance of the agency's statutory duties.
- (d) As a condition precedent to accessing a crash report within 60 days after the date the report is filed, a person must present a valid driver license or other photographic identification, proof of status, or identification that demonstrates his or her qualifications to access that information, and file a written sworn statement with the state or local agency in possession of the information stating that information from a crash report made confidential and exempt by this section will not be used for any commercial solicitation of accident victims, or knowingly disclosed to any third party for the purpose of such solicitation, during the period of time that the information remains confidential and exempt. Such written sworn statement must be completed and sworn to by the requesting

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party for each individual crash report that is being requested within 60 days after the report is filed. In lieu of requiring the written sworn statement, an agency may provide crash reports by electronic means to third-party vendors under contract with one or more insurers, but only when such contract states that information from a crash report made confidential and exempt by this section will not be used for any commercial solicitation of accident victims by the vendors, or knowingly disclosed by the vendors to any third party for the purpose of such solicitation, during the period of time that the information remains confidential and exempt, and only when a copy of such contract is furnished to the agency as proof of the vendor's claimed status.

(e) This subsection does not prevent the dissemination or publication of news to the general public by any legitimate media entitled to access confidential and exempt information pursuant to this section.

Section 2. This act shall take effect July 1, 2014.

## **APPEARANCE RECORD**



(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

41	2014 (Deliver BOTH copies of	this form to the Senator	or Senate Profession	onal Staff conducting the me	eeting)	*
Мее	eting Date					
Topic _		<u>,</u>		Bill Number	1480	
NameBRIAN_PITTS				Amendment Bar	code	(if applicable)
Job Title	TRUSTEE		•			(if applicable)
Address	1119 NEWTON AVNUE SOU	тн		Phone 727-897	-9291	· · · · · · · · · · · · · · · · · · ·
	SAINT PETERSBURG	FLORIDA	33705	E-mail_JUSTICE	E2JESUS@YA	HOO.COM
Speaking:		State  Information	<i>Zip</i> on			
Repre	sentingJUSTICE-2-JESU	S -				-
Appearing	at request of Chair: Yes	No	Lobbyist	registered with Le	gislature:	Yes 🗸 No
While it is a neeting. Th	Senate tradition to encourage publ nose who do speak may be asked to	ic testimony, time limit their remark	may not permit s so that as ma	all persons wishing t ny persons as possit	to speak to be h ble can be heard	eard at this I.
his form i	s part of the public record for this	s meeting.				S-001 (10/20/11)

# Waire

#### THE FLORIDA SENATE

### **APPEARANCE RECORD**

4214 Meeting Date (Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Topic Micro Finance	Bill Number SB 1480
Name David Cruz	(if applicable)  Amendment Barcode
Job Title Assistant General Coursel	(if applicable)
Address P.O. Box 1757 Street Tallahasse FC 32302	Phone 701-3076
	E-mail De Ruz OFC cities. 10n
City State Zip	
Speaking:	
Representing Florida League of Cit	-ie s
Appearing at request of Chair: Yes No Lobbyis	st registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting

S-001 (10/20/11)



	LEGISLATIVE ACTION	
Senate		House
Comm: WD		
04/02/2014	•	
	•	
	•	
	•	

Appropriations Subcommittee on Transportation, Tourism, and Economic Development (Gibson) recommended the following:

#### Senate Amendment

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Delete lines 557 - 560

and insert: 4

> (h) The number of microloan applications received by the loan administrator, including the number of applications from minority business enterprises and disadvantaged business enterprises;

(i) The number, duration, and location of microloans made by the loan administrator, including the number of microloans



enterprises;		

	LEGISLATIVE ACTION	
Senate		House
Comm: WD		
04/02/2014		
	•	
	•	
	•	

Appropriations Subcommittee on Transportation, Tourism, and Economic Development (Gibson) recommended the following:

#### Senate Amendment

Delete line 232

and insert:

of understanding with the network and the Office of Supplier

Diversity:

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# The Florida Senate BILL ANALYSIS AND FISCAL IMPACT STATEMENT

(This document is based on the provisions contained in the legislation as of the latest date listed below.)

	Prepared By:	The Profession	nal Staff of the Appropriation Dev	ns Subcommittee o	n Transportation	, Tourism, and Economic	
BILL: CS/SB 1480							
IN	TRODUCER:	ER: Commerce and Tourism Committee and Senator Benacquisto					
SL	JBJECT:	Microfinan	ce				
DA	ATE:	March 31,	2014 REVISED:				
1	ANAL	YST	STAFF DIRECTOR	REFERENCE	F /66	ACTION	
1.	Malcolm		Hrdlicka	CM	Fav/CS		
2. -	Pingree		Martin	ATD	<b>Favorable</b>		
3.				<u>AP</u>			
-							
-							
-					-		
_							
		Please	e see Section IX.			ion:	

## I. Summary:

CS/SB 1480 creates the Florida Microfinance Act to provide entrepreneurs and small businesses in Florida access to credit. The act consists of two programs: a loan program and a guarantee program.

Under the loan program, the Department of Economic Opportunity (DEO) will competitively award funds to no more than three eligible loan administrators who will in-turn provide a 1:1 match to make short-term, microloans of up to \$50,000 to entrepreneurs and small businesses. The borrower must participate in business training and technical assistance provided by the Florida Small Business Development Network.

Under the guarantee program, Enterprise Florida, Inc., (EFI) will utilize state funds to guarantee loans made by private lenders to entrepreneurs and small businesses in Florida. Loan guarantees may only be provided on loans between \$50,000 and \$250,000, and a guarantee cannot exceed 50 percent of the total loan amount.

Under both programs, eligibility is limited to borrowers who are entrepreneurs or small businesses with 25 or fewer employees and gross annual revenues of up to \$1.5 million.

The DEO and EFI must report annually on the programs.

The Office of Program Policy Analysis and Government Accountability (OPPAGA) must prepare a report that analyzes, evaluates, and determines the economic benefits of the first 3 years of the programs. The OPPAGA is also required to evaluate the federal State Small Business Credit Initiative in Florida.

The bill appropriates \$10 million in nonrecurring funds from the General Revenue Fund to the DEO to implement the act, of which up to \$100,000 may be spent by the DEO and EFI to market and promote the act. The bill also authorizes 1 full-time equivalent position and provides recurring funds from state economic development trust funds to support the position for the DEO to implement the act.

#### II. Present Situation:

#### **Small Business Access to Credit**

Growing businesses of all sizes need access to resources, particularly capital and credit. While access to credit is important to all businesses, it is significantly important to entrepreneurs and small businesses due to the unique circumstances inherent in their operations. Not only is access to credit important for business growth, studies indicate there is a correlation between a small business owner's ability to get financing and his or her ability to hire. <sup>2</sup>

Despite the recognized necessity, importance, and employment benefits of access to credit, entrepreneurs and small businesses frequently cite the lack of access to capital and credit as impediments to growth.<sup>3</sup> Although nation-wide surveys appear to indicate credit is becoming more available to small businesses,<sup>4</sup> Florida-specific studies indicate lack of access to credit remains problematic for Florida small businesses. For example, a recent report issued by the The Office of Program Policy Analysis and Government Accountability (OPPAGA) indicates that economic development organizations and business associations report that access to capital was more of a barrier to small business growth than for larger businesses.<sup>5</sup> Similarly, surveys conducted by the Florida Chamber of Commerce indicate that access to capital is the top issue facing the state's small businesses.<sup>6</sup> As the survey indicated, the demand for credit by entrepreneurs and small businesses is outpacing its availability.<sup>7</sup>

<sup>&</sup>lt;sup>1</sup> For example, a small business owner may need a small, short-term loan of \$10,000 to cover a month's payroll while it waits for its first payment from a new, long-term client. Michelle A. Samaad, *Microloans Can Boost Loan Production Without Threatening Cap: Filene*, Credit Union Times (Sept. 24, 2013) *available at* <a href="http://www.cutimes.com/2013/09/24/microloans-can-boost-loan-production-without-threa?ref=hp&t=lending">http://www.cutimes.com/2013/09/24/microloans-can-boost-loan-production-without-threa?ref=hp&t=lending</a> (last visited Mar. 8, 2014).

<sup>&</sup>lt;sup>2</sup> National Small Business Association, *Small Business Access to Capital Survey*, 2 (July 2012) *available at* <a href="http://www.nsba.biz/wp-content/uploads/2012/07/Access-to-Capital-Survey.pdf">http://www.nsba.biz/wp-content/uploads/2012/07/Access-to-Capital-Survey.pdf</a> (last visited Mar. 8, 2014).

<sup>&</sup>lt;sup>3</sup> See Dave Grace, Microloan Feasibility Study: Can Small Business Lending Become Big Business For Credit Unions, Filene Research Institute, 15 (Sept. 6, 2013) (copy on file with the Committee on Commerce and Tourism).

<sup>&</sup>lt;sup>4</sup> See National Small Business Association, 2013 Year-End Economic Report, 10 (Feb. 28, 2014) available at http://www.nsba.biz/wp-content/uploads/2014/02/2013-Year-End-Economic-Report.pdf (last visited Mar. 15, 2014).

<sup>&</sup>lt;sup>5</sup> OPPAGA, Status of Florida's Efforts to Address Challenges to Business Establishment and Expansion, Report No. 14-04, 3 (Jan. 2014) available at <a href="http://www.oppaga.state.fl.us/Summary.aspx?reportNum=14-04">http://www.oppaga.state.fl.us/Summary.aspx?reportNum=14-04</a> (last visited Mar. 7, 2014).

<sup>&</sup>lt;sup>6</sup> Florida Chamber of Commerce, *Florida Small Business Index: 2012-2013 Quarter 4 Survey Results*, 4, <a href="http://www.flchamber.com/wp-content/uploads/SBC-Index-Report October-2013.pdf">http://www.flchamber.com/wp-content/uploads/SBC-Index-Report October-2013.pdf</a> (last visited Mar. 7, 2014). 

<sup>7</sup> Grace, *Microloan Feasibility Study* at 7.

This gap between the demand for credit by entrepreneurs and small businesses and the limited availability of such credit is due to the unique characteristics and challenges of entrepreneurship and small business operations, and the smaller the business the more pronounced the problems of accessing credit. Many entrepreneurs and small businesses lack the assets necessary for a traditional bank loan, making them a riskier lending option for banks. Additionally, entrepreneurs and small businesses generally have minimal, or in some instances no, credit history. Lenders may also be reluctant to lend to entrepreneurs and small businesses with innovative products because it might be difficult to collect enough reliable information to correctly estimate the risk for such products.

Two common solutions used to address the lack of access to capital and credit to entrepreneurs and small businesses are microloans and loan guarantees.

#### Microloans

Unlike well-established medium and large businesses, early-stage entrepreneur and small business credit needs are generally met through low principal, short-term loans. These loans, frequently called "microloans" have lower principal amounts and shorter repayment terms than traditional business loans. Such small, short-term loans are generally not profitable for lenders because of the originating, processing, and servicing costs associated with such loans. The small size of microloans means that lender fees do not provide sufficient profit to justify making these loans. Many microloan applicants also need considerable training and technical assistance to effectively manage and build the business. These ancillary costs further reduce the attractiveness of such loans to traditional lenders. Lastly, as noted above, borrowers of such loans generally have a limited amount of collateral available, which makes them riskier to lenders.

One common solution to make credit available to entrepreneurs and small businesses is to make microloans more profitable for lenders by providing lenders with access to low-cost capital. In this situation, a lender is provided with low-cost capital and the lender in-turn mixes the low-cost capital with other sources of capital to provide the microloans. Providing low-cost capital to a lender reduces the lender's cost to make loans and reduces its overall risk exposure which increases the likelihood that it will provide loans to entrepreneurs and small businesses that the lender would otherwise deny.

A frequent recommendation of small business development and finance experts is that successful microloan programs be tied to business development training and technical assistance.<sup>14</sup> Tying

<sup>&</sup>lt;sup>8</sup> *Id*.

<sup>&</sup>lt;sup>9</sup> Small Business Access to Capital Survey at 2.

<sup>&</sup>lt;sup>10</sup> Congressional Research Service, *Small Business Access to Capital and Job Creation*, 1 (Feb. 18, 2014) *available at* <a href="https://www.fas.org/sgp/crs/misc/R40985.pdf">https://www.fas.org/sgp/crs/misc/R40985.pdf</a> (last visited Mar. 8, 2014).

<sup>&</sup>lt;sup>12</sup> U.S. Dep't. of Treasury, *Micro Enterprise Lending: Community Equity Investments, Inc.*, 2 (on file with the Committee on Commerce and Tourism); Grace, *Microloan Feasibility Study* at 5.

<sup>&</sup>lt;sup>14</sup> Grace, *Microloan Feasibility Study* at 22-23; Office of Program Policy Analysis and Government Accountability, *Legislature Should Consider Lessons Learned If It Wishes to Create a Microenterprise Development Program*, Report No.

business development training and technical assistance to microloans ensures that borrowers develop the skills necessary to successfully manage and grow their businesses. Additional suggested practices for microloan programs include requiring personal guarantees in addition to traditional collateral requirements, <sup>15</sup> developing special underwriting criteria, <sup>16</sup> and implementing proactive loan referral efforts. <sup>17</sup>

#### **Loan Guarantees**

An additional solution designed to make credit available to entrepreneurs and small businesses is to provide a guarantee on all or a portion of a loan made by a third-party lender to an entrepreneur or small business. Under a guarantee, the guarantor (the entity providing the guarantee) agrees to protect the lender against all or part of the loss if a borrower defaults on the loan. Similar to microloan funding, a loan guarantee reduces the lender's overall risk exposure which increases the likelihood it will provide loans to entrepreneurs and small businesses that the lender would otherwise deny.

Funds allocated to provide guarantees may be leveraged to allow more loans to be guaranteed, which encourages greater loan-making. For example, a three to one leverage means that \$1 million of allocated funds may guarantee \$3 million in loans, which may be in one loan or multiple loans. The risk of leveraging is that an increase in the leverage ratio increases the exposure of the guarantee funds to cover defaulted loans due to the increased loan-making by lenders. However, steps can be taken to mitigate against this exposure, such as providing a leverage ceiling or requiring a set-aside of a percentage of all loan guarantees to protect against extraordinary losses. <sup>18</sup>

#### **Small Business Finance Programs in Florida**

Currently, the Department of Economic Opportunity (DEO) and Enterprise Florida, Inc. (EFI) administer a number of business financing programs including the Black Business Loan Program, <sup>19</sup> Economic Gardening Business Loan Pilot Program, <sup>20</sup> Rural Community Development Revolving Loan Fund, <sup>21</sup> and Florida Export Finance Corporation. <sup>22</sup> The DEO and EFI also administer the federal State Small Business Credit Initiative (SSBCI), which provides a number of business finance tools, including a loan guarantee program, to states to stimulate small business development. <sup>23</sup> These existing state small business finance programs and the SSBCI are

<sup>06-77, 3, (</sup>Dec. 2006) available at <a href="http://www.oppaga.state.fl.us/Summary.aspx?reportNum=06-77">http://www.oppaga.state.fl.us/Summary.aspx?reportNum=06-77</a> (last visited Mar. 7, 2014).

<sup>&</sup>lt;sup>15</sup> Grace, Microloan Feasibility Study at 19-20.

<sup>&</sup>lt;sup>16</sup> Grace, Microloan Feasibility Study at 23-24.

<sup>&</sup>lt;sup>17</sup> Grace, Microloan Feasibility Study at 25.

<sup>&</sup>lt;sup>18</sup> U.S. Dep't. of Treasury, SSBCI Program Profile: Loan Guarantee Program, 3 (May 17, 2011) *available at* <a href="http://www.treasury.gov/resource-center/sb-">http://www.treasury.gov/resource-center/sb-</a>

programs/Documents/SSBCI Program Profile Loan Guarantee FINAL May 17.pdf (last visited Mar. 15, 2014).

<sup>&</sup>lt;sup>19</sup> Section 288.7102, F.S.

<sup>&</sup>lt;sup>20</sup> Section 288.1081, F.S.

<sup>&</sup>lt;sup>21</sup> Section 288.065, F.S.

<sup>&</sup>lt;sup>22</sup> Section 288.773, F.S.

<sup>&</sup>lt;sup>23</sup> U.S. Dep't of Treasury, State Small Business Credit Initiative (SSBCI) (Jan. 22, 2014) *available at* <a href="http://www.treasury.gov/resource-center/sb-programs/Pages/ssbci.aspx">http://www.treasury.gov/resource-center/sb-programs/Pages/ssbci.aspx</a> (last visited Mar. 17, 2014).

generally intended to provide access to credit to small businesses with established credit records and sufficient collateral, rather than the smallest businesses and entrepreneurs for whom access to credit is an acute problem.

From 2002 to 2006, the former Department of Community Affairs administered the Florida Front Porch Microloan program, which provided microloans of up to approximately \$35,000.<sup>24</sup> This program ended in 2006 due to underutilization.<sup>25</sup>

In addition to small business finance programs, the Florida Small Business Development Center Network provides consulting and training to early-stage and small and medium-sized businesses in Florida.<sup>26</sup>

## III. Effect of Proposed Changes:

**Sections 1 and 2** create part XIV of ch. 288, F.S., entitled "Microfinance Programs" and cited as the "Florida Microfinance Act," consisting of ss. 288.993-288.9937, F.S., created in the bill.

**Section 3** creates s. 288.9931, F.S., providing legislative findings regarding the lack of available credit to entrepreneurs and small businesses in this state. The bill states it is the Legislature's intent to address this difficulty through the creation of a program that provides access to credit in conjunction with training and technical assistance to entrepreneurs and small businesses.

#### **Microfinance Loan Program**

**Section 6** creates s. 288.9934, F.S., the Microfinance Loan Program, which is established in the Department of Economic Opportunity (DEO) to make short-term, fixed-rate microloans in conjunction with business training and technical assistance to entrepreneurs and small businesses.<sup>27</sup> Participation in the loan program is intended to enable entrepreneurs and small businesses to gain access to private financing upon completing the loan program. Funds appropriated to the loan program must be reinvested and maintained as a long-term and stable source of funding for the loan program.

#### Loan Administrator Eligibility

The DEO must competitively procure and contract with up to three loan administrators to administer the loan program for 3 years. A qualified loan administrator must:

- Be a corporation registered in this state;
- Not offer checking or savings accounts;

<sup>&</sup>lt;sup>24</sup> OPPAGA Report 06-77 at 2. The program was not codified in statute but was instead created and funded through the budget process. *See* Comm. on Community Affairs, The Florida Senate, *Department of Community Affairs - Review of the Front Porch Florida Initiative*, 1, 3 (Interim Report 2008-110) (Oct. 2007).

<sup>1</sup>*a*.

<sup>&</sup>lt;sup>26</sup> Section 288.001, F.S.

<sup>&</sup>lt;sup>27</sup> "Entrepreneur" is defined in s. 288.9932, F.S., which is created in section 4 of the bill, as "an individual residing in this state who desires to assume the risk of organizing, managing, and operating a small business in this state." "Small business" is likewise defined in s. 288.9932, F.S., as "a business, regardless of corporate structure, domiciled in this state which employs 25 or fewer people and generated average annual gross revenues of \$1.5 million or less per year for the preceding 2 years."

• Demonstrate that its board of directors and managers are experienced in microlending and small business finance and development;

- Demonstrate it has the resources and expertise to analyze and evaluate entrepreneurs and small businesses applying for microloans; underwrite and service microloans; and coordinate business training and technical assistance.
- Demonstrate that it has established partnerships with public and private funding sources, economic development agencies, and workforce development and job referral networks; and
- Demonstrates that it has a plan that includes proposed microlending activities under the loan program.

To ensure that prospective loan administrators meet these qualifications, a loan administrator must submit the following information with its proposal:

- The types of entrepreneurs and small businesses it has made loans to in the past, including the average size and terms of loans;
- The microlending and small business finance and development experience of its directors and managers;
- Its underwriting and credit policies and procedures, monitoring policies and procedures, collection practices, and samples of loan documentation;
- The nonstate funding that will be used in conjunction with state funds;
- Its three most recent financial audits or, if no prior audits have been completed, its three most recent unaudited financial statements; and
- A conflict of interest statement certifying that no board member, employee, or other person affiliated with the loan administrator, or any immediate family member<sup>28</sup> thereof, will receive any compensation from an entrepreneur or small businesses that will receive state funds under the loan program.<sup>29</sup>

#### Loan Administrator Funding Conditions

A contracted loan administrator will receive state funds from the DEO that must be repaid at the end of the 3-year contract. The DEO may charge annual interest on the state funds of up to 80 percent of the Federal Funds Rate, and the loan administrator must provide an assignment of all notes receivable of its microloans made under the loan program as collateral to the DEO. The DEO must establish performance measures and objectives for the loan program and loan administrators to maximize state funds. The contract with the loan administrator must specify any sanctions for the loan administrator's failure to comply with the contract or the act. However, the DEO is prohibited from reviewing microloans made by a loan administrator before they are approved by the loan administrator.

State funds may only be used by a loan administrator to provide direct microloans to entrepreneurs and small businesses according to limitations and conditions described below (see *Borrower Eligibility and Conditions* below). State funds may not exceed 50 percent of any microloan made by the loan administrator, and with the exception of a one-time administrative servicing fee of 1 percent of the total award amount, funds may not be used to pay any costs

<sup>&</sup>lt;sup>28</sup> "Immediate family" is defined in the bill as "a parent, child, or spouse, or any other relative by blood, marriage, or adoption, of a board member, employee, or agent of the loan administrator."

<sup>&</sup>lt;sup>29</sup> The department may waive this requirement for good cause shown.

associated with providing microloans, business training, or technical assistance. The loan administrator may not recoup this fee, or charge any other fees or costs to borrowers except those expressly provided in the act. The loan administrator must also reserve 10 percent of the state funds to provide microloans to certain ultra-small entrepreneurs and businesses that employ less than six people and generate annual gross revenues of less than \$250,000.

Additionally, within 30 days of executing its contract with the DEO, the loan administrator must enter into a memorandum of understanding with the Florida Small Business Development Network (SBDN) that requires the SBDN to provide business management and development training and technical assistance to entrepreneurs and small businesses receiving microloans under the loan program, and to promote the loan program to underserved entrepreneurs and small businesses. By September 1, 2014, the DEO must review industry best practices and determine the minimum business training and technical assistance that must be provided by the SBDN.

#### Borrower Eligibility and Conditions

To be eligible for a microloan, an entrepreneur or small business must be located in this state and submit an application along with an application fee of up to \$50 to a contracted loan administrator. Microloans may be up to \$50,000 and up to 1 year in duration with interest rates up to the prime rate published in the Wall Street Journal, plus 1000 basis points. A borrower may receive a maximum of \$75,000 in total microloans per year and may receive a maximum of two microloans per year and five microloans in a 3-year period.

Proceeds from a microloan can only be used for startup costs, working capital, and to purchase materials, supplies, furniture, fixtures, and equipment. Microloans may not be made if the microloan proceeds will be used to:

- Pay off creditors;
- Provide funds, directly or indirectly, for payment, distribution, or as a microloan to owners, partners, or shareholders of the business, except as ordinary compensation for services rendered:
- Finance the purchase, construction, or improvement of real property held for sale or investment;
- Pay for lobbying activities; or
- Replenish funds used for any of the above purposes.

As a condition of receiving a microloan, the borrower must personally guarantee the microloan, participate in business training and technical assistance, and provide information regarding job creation and financial data to the loan administrator. The loan administrator may collect late payment fees that are consistent with standard business lending practices and may recover costs and fees incurred for any collection efforts due to the borrower's default.

<sup>&</sup>lt;sup>30</sup> 1 basis point equals 0.01 percent. As of March 10, 2014, the Wall Street Journal prime rate was 3.25. The Wall Street Journal, *Market Media Center* (Mar. 7, 2014) *available at* <a href="http://online.wsj.com/mdc/public/page/2">http://online.wsj.com/mdc/public/page/2</a> 3020-moneyrate.html?mod=topnav 2 3010 (last visited Mar. 10, 2014).

#### Funding and Implementation by the DEO

A loan administrator must meet the requirements of the act, the terms of its contract with the DEO, and any other applicable laws to be eligible to receive funds. If the loan program is appropriated funding, the DEO must distribute funds to the loan administrators within 30 days of the execution of the contracts with the loan administrators. The total amount of funding awarded to loan administrators in a fiscal year may not exceed the amount appropriated for that fiscal year. If the funds appropriated to the loan program exceed the amount of funds awarded to the loan administrators, the excess funds will revert back to the General Revenue Fund.

With the exception of funds appropriated to the loan program, the credit of the state may not be pledged. The state is not liable or obligated for claims on the loan program or against a loan administrator or the DEO.

In implementing the loan program, the DEO must be guided by the 5-year statewide strategic plan adopted pursuant to s. 20.60(5), F.S. The DEO must also promote and advertise the loan program by cooperating with public and private organizations to organize, host, or participate in events for entrepreneur and small business development.

The DEO must implement a study by December 31, 2014, to identify best practices to increase access to credit to entrepreneurs and small businesses in this state. The study must explore the ability and limitations of Florida nonprofit organizations and private financial institutions to expand access to credit to entrepreneurs and small businesses in this state.

### Loan Administrator Repayment of Award Funds

After collecting interest and permitted fees or costs in satisfaction of all microloans, a loan administrator must remit to the DEO the microloan principal collected from all microloans made by the loan administrator with state funds. Repayment of microloan principal may be deferred up to 6 months; however, the loan administrator may not provide a microloan after its contract with the DEO expires.

If a loan administrator is unable to make repayments to the DEO in accordance with its contract, the DEO may accelerate maturity of the state funds and demand repayment in full. In this event, or if a loan administrator violates the act or the terms of its contract, the loan administrator must surrender possession of all collateral to the DEO. Any loss or deficiency greater than the value of the collateral may be recovered by the DEO from the loan administrator. In the event of a loan administrator's default, termination of the contract, or violation of the act, the state may, in addition to any other remedy provided by law, bring suit to enforce its interest. Additionally, a microloan borrower's default does not relieve a loan administrator of its obligation to repay any state funds to the DEO.

#### **Contract Termination**

A loan administrator's contract with the DEO may be terminated upon a finding by the DEO that the loan administrator:

• Has, within the previous five years, participated in a state-funded economic development program in any state and failed to comply with the requirements of that program;

• Is currently in material noncompliance with any statute, rule, or program administered by the DEO:

- Has members of its board, officers, partners, managers, or shareholders that have pled no contest or been found guilty of any crime involving fraud, misrepresentation, or dishonesty;
- Failed to meet or agree to the terms of its contract with the DEO or failed to comply with the act: or
- Provided fraudulent or misleading information to the DEO.

If the contract is terminated for any of the above reasons, the loan administrator must immediately return all state funds, including any interest, costs, and fees it would otherwise be entitled to retain.

The loan administrator's contract may be terminated at any time for any reason upon 30 days' notice by the DEO. In such case, the loan administrator must return all state funds to the DEO within 60 days of the termination. However, the loan administrator may retain any interest, costs, and fees it has collected. The loan administrator's contract may also be terminated by the loan administrator at any time for any reason upon 30 days' notice by the loan administrator. In such case, the loan administrator must return all state funds to the DEO, including any interest, costs, and fees it has retained or would otherwise be entitled to retain, within 30 days of the termination.

#### Loan Administrator Auditing

A loan administrator must submit quarterly reports to the DEO (see *Loan Administrator Quarterly Reports* below) and must also make its books and records related to the loan program available to the DEO or its designee for inspection upon reasonable notice. Additionally, a loan administrator must submit an annual financial audit performed by an independent certified public accountant and an operational performance audit for the most recently completed fiscal year to the DEO. Both audits must indicate whether any material weakness or instances of material noncompliance are found.

#### Loan Administrator Quarterly Reports

Loan administrators must submit reports on at least a quarterly basis that include the number of microloan applications received, the number of microloans made, the amount and interest rate of each microloan made, the amount of technical assistance or business training provided, the number of full-time equivalent jobs created as a result of the microloans, the amount of wages paid to employees in the newly created jobs, industry data regarding the borrower's business, and the borrower's locations (Section 8, creating s. 288.9936, F.S.).

#### Annual Report of the Microfinance Loan Program

**Section 8** creates s. 288.9936, F.S., requiring the DEO to provide a detailed report of the Microfinance Loan Program in the department's annual report to the Governor, the President of the Senate, and the Speaker of the House of Representatives. The report must include:

- A description of the loan program, including an evaluation of application and funding activities, recommendations for change, and identification of any overlapping state programs;
- The financial institutions, organizations, and individuals participating in the loan program;

• An assessment of the availability of and access to credit for entrepreneurs and small businesses in this state;

- A summary of the financial and employment results of the entities receiving microloans;
- The number of full-time equivalent jobs created as a result of the microloans and the amount of wages paid to employees in the newly created jobs;
- The number and location of prospective loan administrators that responded to the DEO's request for proposals;
- The amount of state funds awarded to loan administrators;
- The number of microloan applications received by loan administrators;
- The number, duration, and location of microloans made by loan administrators;
- The number and amount of microloans outstanding, with payments overdue, or in default, if any;
- The repayment history of the microloans made;
- The repayment history and performance of funding awards;
- An evaluation of the loan program's ability to meet the financial performance measures and objectives established by the DEO; and
- A description and evaluation of the technical assistance and business training provided by the SBDN.

## **Microfinance Guarantee Program**

**Section 7** creates s. 288.9935, F.S., the Microfinance Guarantee Program, which is established in the DEO to provide targeted guarantees for loans made to entrepreneurs and small businesses. Funds appropriated to the guarantee program must be reinvested and maintained as a long-term and stable source of funding for the guarantee program.

#### Loan Guarantee Administration

The DEO must enter into a contract with Enterprise Florida, Inc., (EFI) to administer the guarantee program. In administering the guarantee program, EFI must:

- Establish lender<sup>31</sup> and borrower eligibility requirements in addition to those provided in the bill:
- Determine a reasonable leverage ratio of loan amounts guaranteed to state funds; the leverage ratio may not exceed three to one;
- Establish reasonable fees and interest:
- Promote the guarantee program to financial institutions that provide loans to entrepreneurs and small businesses:
- Enter into a memorandum of understanding with the SBDN to promote the guarantee program;
- Establish limits on the total amount of loan guarantees a single lender can receive;
- Establish an average loan guarantee amount;
- Establish a risk-sharing strategy to be used in the event of a loan failure; and
- Establish financial performance measures and objectives for the guarantee program.

<sup>&</sup>lt;sup>31</sup> A "lender" for purposes of the guarantee program is defined in section 7 of the bill as "a financial institution defined in s. 655.005."

EFI may not use state funds to cover the costs of administering the guarantee program.

#### Loan Guarantee Eligibility and Limitations

To be eligible to receive a loan guarantee, a borrower must be an entrepreneur or small business located in this state, employ 25 or fewer people, generate average annual gross revenues up to \$1.5 million per year for the last 2 years, and meet any other requirements established by EFI.

Loan guarantees may only be provided on loans between \$50,000 and \$250,000 and may not exceed 50 percent of the total loan amount. EFI may not guarantee a loan if the loan proceeds will be used to:

- Pay off the borrower's creditors;
- Provide funds, directly or indirectly, for payment, distribution, or as a loan to owners, partners, or shareholders of the borrower, except as ordinary compensation for services rendered:
- Finance the purchase, construction, or improvement, of real property held for sale or investment;
- Pay for lobbying activities; or
- Replenish funds used for any of the above purposes.

The credit of the state or EFI, may not be pledged except for funds appropriated to the guarantee program. The state is not liable or obligated for claims on the guarantee program or against EFI or the DEO.

## EFI Annual Loan Guarantee Report

By October 1 of each year, EFI must submit an annual report to the DEO for inclusion in the department's annual report. EFI's report must include:

- A description of the guarantee program, including an evaluation of its application and guarantee activities, recommendations for change, and identification of any overlapping state programs;
- An assessment of the current availability of and access to credit for entrepreneurs and small businesses in this state;
- A summary of the financial and employment results of the entrepreneurs and small businesses receiving loan guarantees;
- Industry data about the borrowers;
- The name and location of lenders receiving loan guarantees;
- The amount of state funds received by EFI;
- The number of loan guarantee applications received;
- The number, duration, location, and amount of guarantees made;
- The number and amount of guaranteed loans outstanding, with payments overdue, and in default, if any;
- The repayment history of the guaranteed loans made; and
- An evaluation of the guarantee program's ability to meet the financial performance measures and objectives established by EFI.

#### **OPPAGA** Evaluation of the Microfinance Loan and Microfinance Guarantee Programs

**Section 9** creates s. 288.9937, F.S., requiring the the Office of Program Policy Analysis and Government Accountability (OPPAGA) prepare a report that analyzes, evaluates, and determines the economic benefits<sup>32</sup> of the first 3 years of the Microfinance Loan Program and the Microfinance Guarantee Program. The analysis must also evaluate the number of jobs created, the effect on personal income, and the impact on state gross domestic product from the state's investment in the programs. The analysis must also identify any inefficiencies in the programs and provide recommendations for changes. The report must be provided to the President of the Senate and the Speaker of the House of Representatives by January 1, 2018. This section expires January 31, 2018.

Additionally, the OPPAGA is directed to evaluate the effectiveness and return on investment of the State Small Business Credit Initiative<sup>33</sup> operated in this state (Section 8, creating s. 288.9936, F.S.). The report must be provided to the President of the Senate and the Speaker of the House of Representatives by January 1, 2015.

**Section 4** creates s. 288.9932, F.S., to define terms used in the act.

**Section 5** authorizes the DEO to adopt rules to implement the act.

**Section 10** permits the DEO to adopt emergency rules in order to implement the act until October 1, 2015. Emergency rules will remain in effect for 6 months and may be renewed until permanent rules addressing the subject of the emergency rules are adopted.

**Section 11** provides a nonrecurring appropriation of \$10 million for Fiscal Year 2014-2015 from the General Revenue Fund to the DEO to implement the act, of which up to \$100,000 may be spent by the DEO and EFI to market and promote the act. The bill also authorizes 1 full-time equivalent position, provides salary rate of 55,000, and a total of \$84,696 from state economic development trust funds to the DEO to implement the act (*See Section V. for additional information*).

**Section 12** provides an effective date of July 1, 2014.

#### IV. Constitutional Issues:

A. Municipality/County Mandates Restrictions:

None.

B. Public Records/Open Meetings Issues:

None.

<sup>&</sup>lt;sup>32</sup> "Economic benefits" are defined in s. 288.005, F.S., as "the direct, indirect, and induced gains in state revenues as a percentage of the state's investment."

<sup>&</sup>lt;sup>33</sup> 12 U.S.C. ss. 5701 et seq.

#### C. Trust Funds Restrictions:

None.

### V. Fiscal Impact Statement:

#### A. Tax/Fee Issues:

None.

## B. Private Sector Impact:

Approximately 300,000 businesses in Florida employ 25 or fewer employees and generate less than \$1.5 million in gross annual revenues. The microloan and loan guarantee programs created in CS/SB 1480 may benefit these businesses.

## C. Government Sector Impact:

According to the Department of Economic Opportunity (DEO), it will need at least one additional full-time equivalent (FTE) position to administer the programs.<sup>34</sup> CS/SB 1480 includes the following funding to implement the act in Fiscal Year 2014-2015:

- \$10,000,000 of nonrecurring funds from the General Revenue Fund for the Microfinance Loan Program and Microfinance Guarantee Program created in the bill. Of this amount, the DEO and EFI may spend up to \$100,000 to market and promote the programs.
- One FTE position and 55,000 of salary rate and a total of \$84,696 to support the position, as follows:
  - \$67,777 from the State Economic Enhancement and Development Trust Fund, of which \$3,018 is nonrecurring revenue;
  - \$13,535 from the Tourism Promotional Trust Fund, of which \$604 is nonrecurring revenue; and
  - o \$3,384 from the Florida International Trade and Promotion Trust Fund, of which \$151 is nonrecurring revenue.

The bill specifically provides that Enterprise Florida, Inc. may not use funds appropriated from the state for costs associated with administering the guarantee program.

The bill requires that microloan borrowers participate in business management training, business development training, and technical assistance as determined by the loan administrator in the microloan agreement. The bill specifically provides that state funds may not be used to pay administrative costs, underwriting costs, servicing costs, or any other costs associated with providing microloans, business management training, business development training, or technical assistance.

<sup>&</sup>lt;sup>34</sup> DEO, *Agency Analysis: SB 1480*, 6 (on file with the Committee on Commerce and Tourism).

#### VI. Technical Deficiencies:

None.

#### VII. Related Issues:

The bill authorizes the Department of Economic Opportunity (DEO) to adopt rules to implement the act. The bill also grants the DEO emergency rulemaking authority.

#### VIII. Statutes Affected:

This bill creates the following sections of the Florida Statutes: 288.993, 288.9931, 288.9932, 288.9933, 288.9934, 288.9935, 288.9936, and 288.9937.

#### IX. Additional Information:

## A. Committee Substitute – Statement of Substantial Changes:

(Summarizing differences between the Committee Substitute and the prior version of the bill.)

#### CS by Commerce and Tourism Committee on March 24, 2014:

Related to the loan program, the committee substitute:

- Clarifies that the interest rate charged by the DEO to a loan administrator is an annual interest rate.
- Clarifies that loan administrators may retain the interest they charge on microloans.
- Clarifies under what conditions a loan administrator is required to return interest, fees, and costs to the DEO.
- Updates the conflict of interest policy required by a loan administrator to include the immediate family of a board member, employee, or agent.
- Requires the loan program to be evergreen.
- Clarifies what information a loan administrator must provide in its quarterly report to the DEO.

Related to the guarantee program, the committee substitute prohibits EFI from using appropriated funds to pay for administrative costs.

The committee substitute also provides an appropriation of \$10 million to fund the programs, of which \$100,000 is for marketing, and provides 1 FTE and \$84,696 from state economic development trust funds for the DEO to implement the bill.

#### B. Amendments:

None.

This Senate Bill Analysis does not reflect the intent or official position of the bill's introducer or the Florida Senate.

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By the Committee on Commerce and Tourism; and Senator Benacquisto

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A bill to be entitled An act relating to microfinance; creating Part XIV of ch. 288, F.S., consisting of ss. 288.993-288.9937, F.S., relating to microfinance programs; creating s. 288.993, F.S.; providing a short title; creating s. 288.9931, F.S.; providing legislative findings and intent; creating s. 288.9932, F.S.; defining terms; creating s. 288.9933, F.S.; authorizing the Department of Economic Opportunity to adopt rules to implement this part; creating s. 288.9934, F.S.; establishing the Microfinance Loan Program; providing a purpose; defining the term "loan administrator"; requiring the Department of Economic Opportunity to contract with at least one entity to administer the program; requiring the loan administrator to contract with the department to receive an award of funds; providing other terms and conditions to receiving funds; specifying fees authorized to be charged by the department and the loan administrator; requiring the loan administrator to remit the microloan principal collected from all microloans made with state funds received by the loan administrator; providing for contract termination; providing for auditing and reporting; requiring applicants for funds from the Microfinance Loan Program to meet certain qualifications; requiring the department to be guided by the 5-year statewide strategic plan and to advertise and promote the loan program; requiring the department to perform a study on methods and best practices to increase the

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availability of and access to credit in this state; prohibiting the pledging of the credit of the state; authorizing the department to adopt rules; creating s. 288.9935, F.S.; establishing the Microfinance Guarantee Program; defining the term "lender"; requiring the department to contract with Enterprise Florida, Inc., to administer the program; prohibiting Enterprise Florida, Inc., from guaranteeing certain loans; requiring borrowers to meet certain conditions before receiving a loan guarantee; requiring Enterprise Florida, Inc., to submit an annual report to the department; prohibiting the pledging of the credit of the state or Enterprise Florida, Inc.; creating s. 288.9936, F.S.; requiring the department to report annually on the Microfinance Loan Program; requiring the Office of Program Policy Analysis and Government Accountability to report on the effectiveness of the State Small Business Credit Initiative; creating s. 288.9937, F.S.; requiring the Office of Program Policy Analysis and Government Accountability to evaluate and report on the Microfinance Loan Program and the Microfinance Guarantee Program by a specified date; authorizing the executive director of the Department of Economic Opportunity to adopt emergency rules; providing an appropriation to the Department of Economic Opportunity; authorizing the Department of Economic Opportunity and Enterprise Florida, Inc., to spend a specified amount for marketing and promotional

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purposes; authorizing and providing an appropriation for one full-time equivalent position; providing an effective date.

Be It Enacted by the Legislature of the State of Florida:

Section 1. Part XIV of chapter 288, Florida Statutes, consisting of ss. 288.993-288.9937, is created and entitled "Microfinance Programs."

Section 2. Section 288.993, Florida Statutes, is created to read:

288.993 Short title.—This part may be cited as the "Florida Microfinance Act."

Section 3. Section 288.9931, Florida Statutes, is created to read:

288.9931 Legislative findings and intent.—The Legislature finds that the ability of entrepreneurs and small businesses to access capital is vital to the overall health and growth of this state's economy; however, access to capital is limited by the lack of available credit for entrepreneurs and small businesses in this state. The Legislature further finds that entrepreneurs and small businesses could be assisted through the creation of a program that will provide an avenue for entrepreneurs and small businesses in this state to access credit. Additionally, the Legislature finds that business management training, business development training, and technical assistance are necessary to ensure that entrepreneurs and small businesses that receive credit develop the skills necessary to grow and achieve long—term financial stability. The Legislature intends to expand job

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opportunities for this state's workforce by expanding access to credit to entrepreneurs and small businesses. Furthermore, the Legislature intends to avoid duplicating existing programs and to coordinate, assist, augment, and improve access to those programs for entrepreneurs and small businesses in this state.

Section 4. Section 288.9932, Florida Statutes, is created to read:

- 288.9932 Definitions.—As used in this part, the term:
- (1) "Applicant" means an entrepreneur or small business that applies to a loan administrator for a microloan.
- (2) "Domiciled in this state" means authorized to do business in this state and located in this state.
- (3) "Entrepreneur" means an individual residing in this state who desires to assume the risk of organizing, managing, and operating a small business in this state.
- (4) "Network" means the Florida Small Business Development Center Network.
- (5) "Small business" means a business, regardless of corporate structure, domiciled in this state which employs 25 or fewer people and generated average annual gross revenues of \$1.5 million or less per year for the preceding 2 years. For the purposes of this part, the identity of a small business is not affected by name changes or changes in personnel.
- Section 5. Section 288.9933, Florida Statutes, is created to read:
- 288.9933 Rulemaking authority.—The department may adopt rules to implement this part.
- Section 6. Section 288.9934, Florida Statutes, is created to read:

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288.9934 Microfinance Loan Program.-

- (1) PURPOSE.—The Microfinance Loan Program is established in the department to make short-term, fixed-rate microloans in conjunction with business management training, business development training, and technical assistance to entrepreneurs and newly established or growing small businesses for start-up costs, working capital, and the acquisition of materials, supplies, furniture, fixtures, and equipment. Participation in the loan program is intended to enable entrepreneurs and small businesses to access private financing upon completing the loan program.
- (2) DEFINITION.—As used in this section, the term "loan administrator" means an entity that enters into a contract with the department pursuant to this section to administer the loan program.
  - (3) REQUEST FOR PROPOSAL.—
- (a) By December 1, 2014, the department shall contract with at least one but not more than three entities to administer the loan program for a term of 3 years. The department shall award the contract in accordance with the request for proposal requirements in s. 287.057 to an entity that:
  - 1. Is a corporation registered in this state;
  - 2. Does not offer checking accounts or savings accounts;
- 3. Demonstrates that its board of directors and managers are experienced in microlending and small business finance and development;
- 4. Demonstrates that it has the technical skills and sufficient resources and expertise to:
  - a. Analyze and evaluate applications by entrepreneurs and

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small businesses applying for microloans;

- b. Underwrite and service microloans provided pursuant to this part; and
- c. Coordinate the provision of such business management training, business development training, and technical assistance as required by this part.
- 5. Demonstrates that it has established viable, existing partnerships with public and private nonstate funding sources, economic development agencies, and workforce development and job referral networks; and
- 6. Demonstrates that it has a plan that includes proposed microlending activities under the loan program, including, but not limited to, the types of entrepreneurs and businesses to be assisted and the size and range of loans the loan administrator intends to make.
- (b) To ensure that prospective loan administrators meet the requirements of subparagraphs (a)2.-6., the request for proposal must require submission of the following information:
- 1. A description of the types of entrepreneurs and small businesses the loan administrator has assisted in the past, and the average size and terms of loans made in the past to such entities;
- 2. A description of the experience of members of the board of directors and managers in the areas of microlending and small business finance and development;
- 3. A description of the loan administrator's underwriting and credit policies and procedures, credit decisionmaking process, monitoring policies and procedures, and collection practices, and samples of any currently used loan documentation;

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4. A description of the nonstate funding sources that will be used by the loan administrator in conjunction with the state funds to make microloans pursuant to this section;

- 5. The loan administrator's three most recent financial audits or, if no prior audits have been completed, the loan administrator's three most recent unaudited financial statements; and
- 6. A conflict of interest statement from the loan administrator's board of directors certifying that a board member, employee, or agent, or an immediate family member thereof, or any other person connected to or affiliated with the loan administrator, is not receiving or will not receive any type of compensation or remuneration from an entrepreneur or small business that has received or will receive funds from the loan program. The department may waive this requirement for good cause shown. As used in this subparagraph, the term "immediate family" means a parent, child, or spouse, or any other relative by blood, marriage, or adoption, of a board member, employee, or agent of the loan administrator.
  - (4) CONTRACT AND AWARD OF FUNDS.-
- (a) The selected loan administrator must enter into a contract with the department for a term of 3 years to receive state funds for the loan program. Funds appropriated to the program must be reinvested and maintained as a long-term and stable source of funding for the program. The amount of state funds used in any microloan made pursuant to this part may not exceed 50 percent of the total microloan amount. The department shall establish financial performance measures and objectives for the loan program and for the loan administrator in order to

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maximize the state funds awarded.

- (b) State funds may be used only to provide direct microloans to entrepreneurs and small businesses according to the limitations, terms, and conditions provided in this part.

  Except as provided in subsection (5), state funds may not be used to pay administrative costs, underwriting costs, servicing costs, or any other costs associated with providing microloans, business management training, business development training, or technical assistance.
- (c) The loan administrator shall reserve 10 percent of the total award amount from the department to provide microloans pursuant to this part to entrepreneurs and small businesses that employ no more than five people and generate annual gross revenues averaging no more than \$250,000 per year for the last 2 years.
- (d)1. If the loan program is appropriated funding in a fiscal year, the department shall distribute such funds to the loan administrator within 30 days of the execution of the contract by the department and the loan administrator.
- 2. The total amount of funding allocated to the loan administrator in a fiscal year may not exceed the amount appropriated for the loan program in the same fiscal year. If the funds appropriated to the loan program in a fiscal year exceed the amount of state funds received by the loan administrator, such excess funds shall revert to the General Revenue Fund.
- (e) Within 30 days of executing its contract with the department, the loan administrator must enter into a memorandum of understanding with the network:

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1. For the provision of business management training, business development training, and technical assistance to entrepreneurs and small businesses that receive microloans under this part; and

- 2. To promote the program to underserved entrepreneurs and small businesses.
- (f) By September 1, 2014, the department shall review industry best practices and determine the minimum business management training, business development training, and technical assistance that must be provided by the network to achieve the goals of this part.
- (g) The loan administrator must meet the requirements of this section, the terms of its contract with the department, and any other applicable state or federal laws to be eligible to receive funds in any fiscal year. The contract with the loan administrator must specify any sanctions for the loan administrator's failure to comply with the contract or this part.

#### (5) FEES.—

- (a) Except as provided in this section, the department may not charge fees or interest or require collateral from the loan administrator. The department may charge an annual fee or interest of up to 80 percent of the Federal Funds Rate as of the date specified in the contract for state funds received under the loan program. The department shall require as collateral an assignment of the notes receivable of the microloans made by the loan administrator under the loan program.
- (b) The loan administrator is entitled to retain a one-time administrative servicing fee of 1 percent of the total award

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amount to offset the administrative costs of underwriting and servicing microloans made pursuant to this part. This fee may not be charged to or paid by microloan borrowers participating in the loan program. Except as provided in subsection (7)(c), the loan administrator may not be required to return this fee to the department.

- (c) The loan administrator may not charge interest, fees, or costs except as authorized in subsection (9).
- (d) Except as provided in subsection (7), the loan administrator is not required to return the interest, fees, or costs authorized under subsection (9).
  - (6) REPAYMENT OF AWARD FUNDS.—
- (a) After collecting interest and any fees or costs
  permitted under this section in satisfaction of all microloans
  made pursuant to this part, the loan administrator shall remit
  to the department the microloan principal collected from all
  microloans made with state funds received under this part.
  Repayment of microloan principal to the department may be
  deferred by the department for a period not to exceed 6 months;
  however, the loan administrator may not provide a microloan
  under this part after the contract with the department expires.
- (b) If for any reason the loan administrator is unable to make repayments to the department in accordance with the contract, the department may accelerate maturity of the state funds awarded and demand repayment in full. In this event, or if a loan administrator violates this part or the terms of its contract, the loan administrator shall surrender to the department possession of all collateral required pursuant to subsection (5). Any loss or deficiency greater than the value of

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the collateral may be recovered by the department from the loan administrator.

- (c) In the event of a default as specified in the contract, termination of the contract, or violation of this section, the state may, in addition to any other remedy provided by law, bring suit to enforce its interest.
- (d) A microloan borrower's default does not relieve the loan administrator of its obligation to repay an award to the department.
  - (7) CONTRACT TERMINATION.—
- (a) The loan administrator's contract with the department may be terminated by the department, and the loan administrator required to immediately return all state funds awarded, including any interest, fees, and costs it would otherwise be entitled to retain pursuant to subsection (5) for that fiscal year, upon a finding by the department that:
- 1. The loan administrator has, within the previous 5 years, participated in a state-funded economic development program in this or any other state and was found to have failed to comply with the requirements of that program;
- 2. The loan administrator is currently in material noncompliance with any statute, rule, or program administered by the department;
- 3. The loan administrator or any member of its board of directors, officers, partners, managers, or shareholders has pled no contest or been found guilty, regardless of whether adjudication was withheld, of any felony or any misdemeanor involving fraud, misrepresentation, or dishonesty;
  - 4. The loan administrator failed to meet or agree to the

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terms of the contract with the department or failed to meet this part; or

- 5. The department finds that the loan administrator provided fraudulent or misleading information to the department.
- (b) The loan administrator's contract with the department may be terminated by the department at any time for any reason upon 30 days' notice by the department. In such a circumstance, the loan administrator shall return all awarded state funds to the department within 60 days of the termination. However, the loan administrator may retain any interest, fees, or costs it has collected pursuant to subsection (5).
- (c) The loan administrator's contract with the department may be terminated by the loan administrator at any time for any reason upon 30 days' notice by the loan administrator. In such a circumstance, the loan administrator shall return all awarded state funds to the department, including any interest, fees, and costs it has retained or would otherwise be entitled to retain pursuant to subsection (5), within 30 days of the termination.
  - (8) AUDITS AND REPORTING.—
- (a) The loan administrator shall annually submit to the department a financial audit performed by an independent certified public accountant and an operational performance audit for the most recently completed fiscal year. Both audits must indicate whether any material weakness or instances of material noncompliance are indicated in the audit.
- (b) The loan administrator shall submit quarterly reports to the department as required by s. 288.9936(3).
- (c) The loan administrator shall make its books and records related to the loan program available to the department or its

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designee for inspection upon reasonable notice.

- (9) ELIGIBILITY AND APPLICATION. -
- (a) To be eligible for a microloan, an applicant must, at a minimum, be an entrepreneur or small business located in this state.
- (b) Microloans may not be made if the direct or indirect purpose or result of granting the microloan would be to:
- 1. Pay off any creditors of the applicant, including the refund of a debt owed to a small business investment company organized pursuant to 15 U.S.C. s. 681;
- 2. Provide funds, directly or indirectly, for payment, distribution, or as a microloan to owners, partners, or shareholders of the applicant's business, except as ordinary compensation for services rendered;
- 3. Finance the acquisition, construction, improvement, or operation of real property which is, or will be, held primarily for sale or investment;
  - 4. Pay for lobbying activities; or
- 5. Replenish funds used for any of the purposes specified in subparagraphs 1.-4.
- (c) A microloan applicant shall submit a written application in the format prescribed by the loan administrator and shall pay an application fee not to exceed \$50 to the loan administrator.
- (d) The following minimum terms apply to a microloan made by the loan administrator:
  - 1. The amount of a microloan may not exceed \$50,000;
- 2. A borrower may not receive more than \$75,000 per year in total microloans;

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3. A borrower may not receive more than two microloans per year and may not receive more than five microloans in any 3-year period;

- 4. The proceeds of the microloan may be used only for startup costs, working capital, and the acquisition of materials, supplies, furniture, fixtures, and equipment;
  - 5. The period of any microloan may not exceed 1 year;
- 6. The interest rate may not exceed the prime rate published in the Wall Street Journal as of the date specified in the microloan, plus 1000 basis points;
  - 7. All microloans must be personally guaranteed;
- 8. The borrower must participate in business management training, business development training, and technical assistance as determined by the loan administrator in the microloan agreement;
- 9. The borrower shall provide such information as required by the loan administrator, including monthly job creation and financial data, in the manner prescribed by the loan administrator; and
- 10. The loan administrator may collect fees for late payments which are consistent with standard business lending practices and may recover costs and fees incurred for any collection efforts necessitated by a borrower's default.
- (e) The department may not review microloans made by the loan administrator pursuant to this part before approval of the loan by the loan administrator.
- (10) STATEWIDE STRATEGIC PLAN.—In implementing this section, the department shall be guided by the 5-year statewide strategic plan adopted pursuant to s. 20.60(5). The department

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shall promote and advertise the loan program by, among other things, cooperating with government, nonprofit, and private industry to organize, host, or participate in seminars and other forums for entrepreneurs and small businesses.

- (11) STUDY.—By December 31, 2014, the department shall commence or commission a study to identify methods and best practices that will increase access to credit to entrepreneurs and small businesses in this state. The study must also explore the ability of, and limitations on, Florida nonprofit organizations and private financial institutions to expand access to credit to entrepreneurs and small businesses in this state.
- (12) CREDIT OF THE STATE.—With the exception of funds appropriated to the loan program by the Legislature, the credit of the state may not be pledged. The state is not liable or obligated in any way for claims on the loan program or against the loan administrator or the department.

Section 7. Section 288.9935, Florida Statutes, is created to read:

#### 288.9935 Microfinance Guarantee Program. -

- (1) The Microfinance Guarantee Program is established in the department. The purpose of the program is to stimulate access to credit for entrepreneurs and small businesses in this state by providing targeted guarantees to loans made to such entrepreneurs and small businesses. Funds appropriated to the program must be reinvested and maintained as a long-term and stable source of funding for the program.
- (2) As used in this section, the term "lender" means a financial institution as defined in s. 655.005.

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(3) The department must enter into a contract with

Enterprise Florida, Inc., to administer the Microfinance

Guarantee Program. In administering the program, Enterprise

Florida, Inc., must, at a minimum:

- (a) Establish lender and borrower eligibility requirements in addition to those provided in this section;
- (b) Determine a reasonable leverage ratio of loan amounts guaranteed to state funds; however, the leverage ratio may not exceed 3 to 1;
  - (c) Establish reasonable fees and interest;
- (d) Promote the program to financial institutions that provide loans to entrepreneurs and small businesses in order to maximize the number of lenders throughout the state which participate in the program;
- (e) Enter into a memorandum of understanding with the network to promote the program to underserved entrepreneurs and small businesses;
- (f) Establish limits on the total amount of loan guarantees a single lender can receive;
- (g) Establish an average loan guarantee amount for loans guaranteed under this section;
- (h) Establish a risk-sharing strategy to be employed in the event of a loan failure; and
- (i) Establish financial performance measures and objectives for the program in order to maximize the state funds.
- (4) Enterprise Florida, Inc., is limited to providing loan guarantees for loans with total loan amounts of at least \$50,000 and not more than \$250,000. A loan guarantee may not exceed 50 percent of the total loan amount.

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(5) Enterprise Florida, Inc., may not guarantee a loan if the direct or indirect purpose or result of the loan would be to:

- (a) Pay off any creditors of the applicant, including the refund of a debt owed to a small business investment company organized pursuant to 15 U.S.C. s. 681;
- (b) Provide funds, directly or indirectly, for payment, distribution, or as a loan to owners, partners, or shareholders of the applicant's business, except as ordinary compensation for services rendered;
- (c) Finance the acquisition, construction, improvement, or operation of real property which is, or will be, held primarily for sale or investment;
  - (d) Pay for lobbying activities; or
- (e) Replenish funds used for any of the purposes specified in paragraphs (a) through (d).
- (6) Enterprise Florida, Inc., may not use funds appropriated from the state for costs associated with administering the guarantee program.
- (7) To be eligible to receive a loan guarantee under the Microfinance Guarantee Program, a borrower must, at a minimum:
- (a) Be an entrepreneur or small business located in this state;
  - (b) Employ 25 or fewer people;
- (c) Generate average annual gross revenues of \$1.5 million or less per year for the last 2 years; and
- (d) Meet any additional requirements established by Enterprise Florida, Inc.
  - (8) By October 1 of each year, Enterprise Florida, Inc.,

577-03118A-14 20141480c1 shall submit a complete and detailed annual report to the 494 495 department for inclusion in the department's report required 496 under s. 20.60(10). The report must, at a minimum, provide: 497 (a) A comprehensive description of the program, including 498 an evaluation of its application and guarantee activities, 499 recommendations for change, and identification of any other 500 state programs that overlap with the program; 501 (b) An assessment of the current availability of and access 502 to credit for entrepreneurs and small businesses in this state; 503 (c) A summary of the financial and employment results of 504 the entrepreneurs and small businesses receiving loan 505 guarantees, including the number of full-time equivalent jobs created as a result of the guaranteed loans and the amount of 506 507 wages paid to employees in the newly created jobs; 508 (d) Industry data about the borrowers, including the six-509 digit North American Industry Classification System (NAICS) 510 code; 511 (e) The name and location of lenders that receive loan 512 guarantees; 513 (f) The amount of state funds received by Enterprise 514 Florida, Inc.; 515 (g) The number of loan guarantee applications received; 516 (h) The number, duration, location, and amount of 517 guarantees made; 518 (i) The number and amount of guaranteed loans outstanding, 519 if any; 520 (j) The number and amount of guaranteed loans with payments 521 overdue, if any;

(k) The number and amount of quaranteed loans in default,

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if any;

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- (1) The repayment history of the guaranteed loans made; and
- (m) An evaluation of the program's ability to meet the
  financial performance measures and objectives specified in
  subsection (3).
- (9) The credit of the state or Enterprise Florida, Inc., may not be pledged except for funds appropriated by law to the Microfinance Guarantee Program. The state is not liable or obligated in any way for claims on the program or against Enterprise Florida, Inc., or the department.
- Section 8. Section 288.9936, Florida Statutes, is created to read:
  - 288.9936 Annual report of the Microfinance Loan Program.-
- (1) The department shall include in the report required by s. 20.60(10) a complete and detailed annual report on the Microfinance Loan Program. The report must include:
- (a) A comprehensive description of the program, including an evaluation of its application and funding activities, recommendations for change, and identification of any other state programs that overlap with the program;
- (b) The financial institutions and the public and private organizations and individuals participating in the program;
- (c) An assessment of the current availability of and access to credit for entrepreneurs and small businesses in this state;
- (d) A summary of the financial and employment results of the entities receiving microloans;
- (e) The number of full-time equivalent jobs created as a result of the microloans and the amount of wages paid to employees in the newly created jobs;

577-03118A-14 20141480c1 552 (f) The number and location of prospective loan 553 administrators that responded to the department request for 554 proposals; 555 (g) The amount of state funds received by the loan 556 administrator; 557 (h) The number of microloan applications received by the 558 loan administrator; 559 (i) The number, duration, and location of microloans made 560 by the loan administrator; 561 (j) The number and amount of microloans outstanding, if 562 any; 563 (k) The number and amount of microloans with payments 564 overdue, if any; 565 (1) The number and amount of microloans in default, if any; (m) The repayment history of the microloans made; 566 567 (n) The repayment history and performance of funding 568 awards; 569 (o) An evaluation of the program's ability to meet the 570 financial performance measures and objectives specified in s. 571 288.9934; and 572 (p) A description and evaluation of the technical 573 assistance and business management and development training 574 provided by the network pursuant to its memorandum of 575 understanding with the loan administrator. 576 (2) The department shall submit the report provided to the 577 department from Enterprise Florida, Inc., pursuant to 578 288.9935(7) for inclusion in the department's annual report 579 required under s. 20.60(10).

(3) The department shall require at least quarterly reports

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from the loan administrator. The loan administrator's report must include, at a minimum, the number of microloan applications received, the number of microloans made, the amount and interest rate of each microloan made, the amount of technical assistance or business development and management training provided, the number of full-time equivalent jobs created as a result of the microloans, the amount of wages paid to employees in the newly created jobs, the six-digit North American Industry Classification System (NAICS) code associated with the borrower's business, and the borrower's locations.

Accountability shall conduct a study to evaluate the effectiveness and return on investment of the State Small Business Credit Initiative operated in this state pursuant to 12 U.S.C. ss. 5701 et seq. The office shall submit a report to the President of the Senate and the Speaker of the House of Representatives by January 1, 2015.

Section 9. Section 288.9937, Florida Statutes, is created to read:

288.9937 Evaluation of programs.—The Office of Program

Policy Analysis and Government Accountability shall analyze,
evaluate, and determine the economic benefits, as defined in s.

288.005, of the first 3 years of the Microfinance Loan Program
and the Microfinance Guarantee Program. The analysis must also
evaluate the number of jobs created, the increase or decrease in
personal income, and the impact on state gross domestic product
from the direct, indirect, and induced effects of the state's
investment. The analysis must also identify any inefficiencies
in the programs and provide recommendations for changes to the

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programs. The office shall submit a report to the President of the Senate and the Speaker of the House of Representatives by January 1, 2018. This section expires January 31, 2018.

Section 10. (1) The executive director of the Department of Economic Opportunity is authorized, and all conditions are deemed to be met, to adopt emergency rules pursuant to ss. 120.536(1) and 120.54(4), Florida Statutes, for the purpose of implementing this act.

- (2) Notwithstanding any other provision of law, the emergency rules adopted pursuant to subsection (1) remain in effect for 6 months after adoption and may be renewed during the pendency of procedures to adopt permanent rules addressing the subject of the emergency rules.
  - (3) This section shall expire October 1, 2015.

Section 11. For the 2014-2015 fiscal year, the sum of \$10 million in nonrecurring funds from the General Revenue Fund is appropriated to the Department of Economic Opportunity to implement this act. From these nonrecurring funds, the Department of Economic Opportunity and Enterprise Florida, Inc., may spend up to \$100,000 to market and promote the programs created in this act. For the 2014-2015 fiscal year, one full-time equivalent position is authorized with 55,000 of salary rate, and \$64,759 of recurring funds and \$3,018 of nonrecurring funds from the State Economic Enhancement and Development Trust Fund, \$12,931 of recurring funds and \$604 of nonrecurring funds from the Tourism Promotional Trust Fund, and \$3,233 of recurring funds and \$151 of nonrecurring funds from the Florida International Trade and Promotion Trust Fund are appropriated to the Department of Economic Opportunity to implement this act.

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639		Section	12.	This	act	shall	take	effect	July	1,	2014.		

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## **APPEARANCE RECORD**

4-2-14
Meeting Date

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Topic <u>CRASH</u> <u>REPORTS</u> Name <u>RICHARD</u> <u>GENTRY</u>	Bill Number <u>876</u> (if applicable)  Amendment Barcode (if applicable)
Job Title	
Address 2305 BRAEBURN CIR	Phone 251-1837
TH FL 32309 State Zip	E-mail
Speaking: Against Information	
Representing <u>ECONOMIC COUNCIL</u>	OF PAIN BCH CO
Appearing at request of Chair: Yes No Lobbyis	t registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is next of the nublic record for this meeting

S-001 (10/20/11)

Wails

## **APPEARANCE RECORD**

4-2-14
Meeting Date

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Topic Crash Reports	Bill Number <u>876</u>
Name G.C. Murray	(if applicable) Amendment Barcode
,	(if applicable)
Job Title Dep. Gen. Coursel	
Address 218 S Monroe St.	Phone 850 521 1034
Tallahassee FL 32301	E-mail
one Ep	
Speaking: Against Information	
Representing Florida Justice Association	
\	t registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting

Spoke

## **APPEARANCE RECORD**

Meeting Date (Deliver BOTH copies of this form to the Senator or Senate	Professional Staff conducting the meeting)
Topic Crash Reports	Bill Number 876
Name SAM MORLEY	Amendment Barcode
Job Title General Course/	(if applicable)
Address 326 College Ac	Phone 212 4395
Street  The FL 32312  City State Zip	- E-mail Smorley C, flpres
Speaking: Against Information	Com
Representing FLORIDA PRESS	ASSOCIATION
Appearing at request of Chair: Yes No	Lobbyist registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/20/11)

WAYE

## **APPEARANCE RECORD**

(Deliver BOTH copies of this form to the Senator or Senate Professional Staff conducting the meeting)

Topic Motor Vehicle Crash Reports	Bill Number 580876 (if applicable)
Name Don Heaton	Amendment Barcode
Job Title Selgeant Volusia Couty Sherff's of	rce .
Address 250 N- Beach ST.	Phone 804-625
Dir Bet	E-mail dheaton Ducso.45
Speaking: For Against Information	
Representing FSA/Volusia County She	riff Ben Johnson
Appearing at request of Chair: Yes No Lobbyist	registered with Legislature: Yes No

While it is a Senate tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this meeting. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard.

This form is part of the public record for this meeting.

S-001 (10/20/11)