The Florida Senate

COMMITTEE MEETING EXPANDED AGENDA

MILITARY AND VETERANS AFFAIRS, SPACE, AND DOMESTIC SECURITY Senator Wright, Chair Senator Torres, Vice Chair

MEETING DATE: Tuesday, January 17, 2023

TIME: 3:30—5:00 p.m.

PLACE: 301 Senate Building

MEMBERS: Senator Wright, Chair; Senator Torres, Vice Chair; Senators Berman, Calatayud, Collins, Pizzo, and

Rodriguez

DNS COMMITTEE ACTION
undation Presented
Presented





Who We Are

- Established by the Florida Legislature in 2008
- Direct Support Organization of Florida Department of Veterans'
 - Affairs (FDVA)
 - 501(C)(3) Nonprofit Accountability
- Independent Audit FDVA statutory oversight 990 forms are on HelpFIVets.org.
 - •FVF is registered with the Florida Department of Agriculture & Consumer Resources.







Serve All Florida Veterans



- 28,000 Florida Veterans Monthly
- 375 Florida Veterans Service Organizations (VSO's)
- 67 Counties 170 CVSO's
- Provides Education & Relief Resources to Florida Veterans
- Partnerships (FVC, CCTB, MOM, DAV, NE FL Women Veterans,
 5 Star, BALS, VTC, Heroes' Mile, MOM, SOF, PVR, NAVF, FAME)
- Ambassadors (Colonel DJ Reyes, USA), Low Cost Affordable Housing, VTC, VA Advisor on Veteran Homelessness
- Board Members (Paul Kimbel, USA, MESA, Wiggle mattress Reduces interface pressure through immersion and alleviates fall risks. Overlay was designed to offer therapy without the use of a hospital bed. This will enhance quality of life and keep them in the same bed with their loved ones



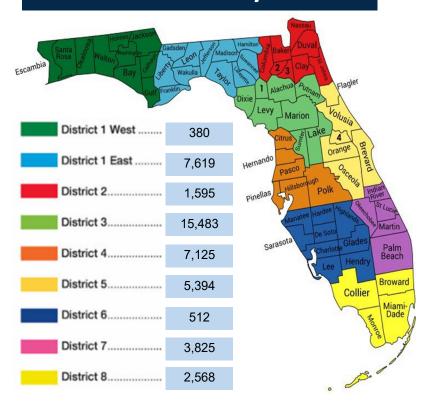




Fiscal Year - July 1, 2021 to June 30, 2022

Suicide Prevention • Emergency Financial Assistance • Emergency Crisis Hotlines
Aging Wartime Veterans Claims • Veteran Outreach Programs • Homeless Veterans

Veterans Served by District



Statewide By The Number s

Services & Programs

FVF's Free Claim Services for Aging Veterans

Recovered \$17.7 Million Federal Dollars Annually

For 1,038 Veterans/Survivors
In Long Term Care Subsidized Benefit

Veterans Direct Assistance \$373,000.00

Veter ans Served

FVF Staff Direct Referrals & Assistance 2,812 FVF Board & Volunteers 67,823

Veterans & Families Outreach

Emergency Crisis Hotlines 144,000+ Free Veterans Benefit & ides 150,000



- 100% Firewatch Suicide Prevention Qualified
- Alternative Therapy HBOT
- Funded Servers 4 Heroes
- Coordinated TC's Practical in nursing homes by students
- Focus on the Veteran Family Model
- Toxic Exposure Town Halls / Pact Act Molina Health
- Bridging for the future with current data and outreach
- Collaborating with new partners CVEB, Community Veterans Engagement Board working between community organizations and the VA with Coordinated Assistance Network www.CANportal.org





- Gadsden Flag License Plate –
- 90% direct to Veterans.
- 10% to get into magazines and newspapers to get community - based information



Aging Wartime Veterans & Survivors

Aid & Attendance (A&A)

50,000 Veterans X \$60,000 (Average Benefit)

= \$3,000,000,000 In Benefits
At NO COST TO THE VETERAN!

Federal VA \$ to the State = Medicaid \$







VA Survivors & Burial Benefits Kit



Print & Digital



The Florida Senate

1/17/23	APPEARANCE RECOR	D
Meeting Date	Deliver both copies of this form to	Bill Number or Topic
Horida Veteras Foundation	Senate professional staff conducting the meeting	Amendment Barcode (if applicable)
Committee		
Name <u>aul Binbel</u>	Phone	727-614-6664
Address 152 Sago Cir	Email	PKimbel @Mesamedial.us
Street	2.11.0/	
Crystal Black Fl	34681	
City State	Zip	
Speaking: For Against	Information OR Waive Speak	ng:
y ==	PLEASE CHECK ONE OF THE FOLLOWIN	G:
I am appearing without compensation or sponsorship.	I am a registered lobbyist, representing:	I am not a lobbyist, but received something of value for my appearance (travel, meals, lodging, etc.), sponsored by:
á .		

While it is a tradition to encourage public testimony, time may not permit all persons wishing to speak to be heard at this hearing. Those who do speak may be asked to limit their remarks so that as many persons as possible can be heard. If you have questions about registering to lobby please see Fla. Stat. §11.045 and Joint Rule 1. 2020-2022 Joint Rules.pdf (fisenate.gov)

This form is part of the public record for this meeting.

S-001 (08/10/2021)

THE FLORIDA SENATE

APPEARANCE RECORD

(Deliver BOTH copies of this form to the Senator or	Senate Professional Staff conducting the meeting)
Meeting Date	Bill Number (if applicable)
Topic FDVA Update	Amendment Barcode (if applicable)
Name <u>609 4524</u> bu	
Job Title Depty Executive Divec	for
Address The Capital Room 710	5 Phone 850-284-1166
Street City State	32399 Email ASZA WS boff dua state US
Speaking: For Against Information	Waive Speaking: In Support Against (The Chair will read this information into the record.)
Representing Florida Dupt of Ve	forms Affairs
	Lobbyist registered with Legislature: Yes No

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S-001 (10/14/14)



Your Pursuit • Our Power

Mission and Programs

Purpose

Veterans Florida is a non-profit corporation created by the State of Florida in 2014 to help veterans fully transition to civilian life in the Sunshine State and to promote Florida, the most veteran-friendly state in the country, as the best place to reside upon leaving the military.



Mission

Attract and retain Veterans and their families by connecting them to employment, training and educational opportunities

Strengthen Florida businesses by educating them on the value and skill sets Veterans bring to the workforce and providing training resources for their Veteran hires

Enhance the entrepreneurial skills of Veterans



Administration

The Board of Directors, comprised of members appointed, three each, by the Governor, Senate President, and House Speaker, administers the Florida Veterans Employment and Training Services (VETS) Program under the Florida Department of Veterans Affairs.

Operational and VETS Program funding provided under state's Health and Human Services Budget.

Board of Directors



Col (Ret) USMC, Rocky McPherson, Chair



1SG (Ret) USA, Tom Rice, Treasurer



BG (Ret) USA, Jerry Neff



Angela Drzewiecki



MCPO (Ret) USN, Mark Harden



COL (Ret) USA, Robert Kirila, Vice Chair



CPT (Ret) USN, Jeff Cathey



Lynda Weatherman



Alan Suskey, USA, Secretary

Staff Organizational Chart



Current FY Funding

Program	Amount	Funder
Operations	\$400,000 (recurring)	State of Florida
VETS Program	\$2,000,000 (nonrecurring)	State of Florida
Agriculture Program	\$245,000	USDA/NIFA
VETS Supplemental	\$50,000	Corporate Grant
Unrestricted	\$40,000	Cash on hand; Corporate donations; Expo remainder

Government Relations

2023-24 Legislative Budget Request Submitted

Funding Area	Request	Impact
VETS Program	\$2,000,000 Nonrecurring	Maintain

- Public Records exemption
- Military/Medics Bill HB 139
- Appointment/Reappointment

VETS Program

Veterans Employment and Training Services, Section 295.22, Florida Statutes

Statute	Services
Promote the state to veterans	Marketing with VISIT Florida
Veterans seeking employment	Career Services
Employers seeking veterans	Workforce Recruiting
Workforce grant for employers	Workforce Training Grant
Veteran entrepreneur initiative	Entrepreneurship Program
Florida's principal DOD SkillBridge assistance organization	Florida SkillBridge Initiative
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VETS Program Partners

Partner Agreements	2021-22 Executed	2022-23 Executed
Workforce Training	56	45
Workforce Recruiting	99	69
SkillBridge Training	104	82
SkillBridge Recruiting	5	17
Agriculture (USDA/NIFA)	13	13
Entrepreneur Training	14	13
Total Agreement Packets	145	125

VETS Program Veteran Leads

Veteran Leads				
Open Leads New 2022-23 New Last Outside HOR Outside Florida				
648	1,381	209	35%	54%

	Open Lead Interests	Active Qualified Veterans
Career	347	1,130
SkillBridge	319	525
Entrepreneurship	185	1,668
Agriculture	113	222
Resources	143	246
Total	648	3,348

VETS Program FY 2022-23 All Training Reports

Training Stage	Workforce	SkillBridge	Entrepreneur	Agriculture	Total
Training	14	21	28	5	68
Trained	282	25	192	0	499
Total	296	46	220	5	567

Marketing

US Servicemembers 12 months prior to, and veterans within 24 months after, separating or retiring from the military

200,000

separate each year across the country

Geographically located at major and minor military installations in Florida and around the country, predominantly in the Southeast US, Texas, California, and East Coast US



Marketing

Audience Overview			
Platform	Audience Size		
LinkedIn	7,004		
YouTube	603		
Facebook	79,317		
Twitter	818		
Instagram	1,301		

LinkedIn Content Engagement Comparison				
Page	Audience Size	Post Engagement	Engagement Rate	
Veterans Florida	7,004	3,256	46.49%	
Hiring Our Heroes	453,582	25,294	5.58%	
RecruitMilitary	115,343	10,669	9.25%	
Hire Military	384,108	24,062	6.26%	

veteransflorida.org

Marketing



A high-growth economy, no taxes on income or military retirement, and beautiful weather all year. Create a profile to let us power your pursuit.







Marketing

Major Sponsorships					
Event Where When					
Sun n' Fun Aerospace Expo	Lakeland	Mar 28 - Apr 2, 2023			
National Salute to America's Heroes	Miami Beach	May 27-28, 2023			
Gulf Coast Jam	Panama City Beach	June 1-4, 2023			

Monthly Marketing Themes		
December	Logistics	
January	SkillBridge	
February	Franchising & Acquisition	
March	Legislative	
April - June	Expo Marketing	

Marketing

RecruitMilitary Job Fair	Norfolk, VA	Oct 26, 2022	Livingston, Fraser
Tampa Bay EDC Annual Meeting	Tampa	Oct 19, 2022	Dudley
RecruitMilitary Job Fair	Jacksonville	Oct 13, 2022	Fraser, Motes
Florida MakeMore Manufacturing Summit	Orlando	Oct 12, 2022	Barrow
Florida Defense Forum	Fort Walton Beach	Sep 21 - 22, 2022	Marino, Barrow
RecruitMilitary Job Fair	Virtual	Sep 20, 2022	Livingston, Valverde
RecruitMilitary Job Fair	Fort Hood, TX	Sep 14, 2022	Fraser, Livingston
TriBase Job Fair	Jacksonville	Sep 7, 2022	Livingston, Parker

Career Services

Transition Services	Career Services	Job Placement
 Inform about Florida industries and opportunities 	 Skills and career preference assessments 	Coach veterans through start date at new job
 Activity checkpoints as retirement or 	 Resume assistance 	
separation approaches	Interview preparation	

Available to transitioning service members, veterans, Guard/Reserve, and spouses



Entrepreneurship

Workshops and Networking	Facilitated Cohorts	Co Working and Incubators
 Topical and specific lessons for a group 	 In depth courses over several weeks 	 Reserved memberships for veterans to take
 Build their local business and mentorship network 	 10-12 veteran businesses in Idea/Startup or Growth 	advantage of office and meeting space, local resources, and mentoring
	 Pathway for moving business to next stage 	5
	 Mentoring provided 	

Available to transitioning service members, veterans, and Guard/Reserve - spouses may join



Entrepreneur FY 2022-23 Partners

Partner	Location	Startup	Growth	Workshops	Network
Action Zone, Inc.	Tampa	3	2	4	4
Florida Association of Veteran Owned Businesses	Statewide			18	
Florida Atlantic University	Boca Raton	2	1	4	4
Florida Gulf Coast University	Fort Myers	2	1	17	4
SWFL Inc	Bonita Springs			10	4
University of North Florida	Jacksonville	1		4	
Veterans Entrepreneurship Initiative	Orlando	3	2	7	4

Agriculture

UF/IFAS Internship

Job Placement

- 6 months paid fellowship at a University of Florida Institute of Food and Agricultural Sciences Research Center
- Place into full time work in agriculture industry
- Learn skills in various Florida agricultural areas from farming to ranching

Available to transitioning service members, veterans, and Guard/Reserve. Veterans and Guard/Reserve access program through our USDA funded **AgVets** three year grant. Transitioning servicemembers access program through our DoD **SkillBridge** certification.

Agriculture FY 2022-23 USDA/NIFA Partners

Research and Education Center	Location	Research and Education Center	Location
Fort Lauderdale REC	Davie	North Florida REC - Suwannee Valley	Live Oak
Gulf Coast REC	Wimauma	Range Cattle REC	Ona
Hastings REC (NEW)	Hastings	Southwest Florida REC	Immokalee
Honey Bee Ext Lab (NEW)	Gainesville	Tropical REC	Homestead
Indian River REC	Ft Pierce	Tropical Aquaculture Lab	Ruskin
Mid-Florida REC	Apopka	West Florida REC	Milton

SkillBridge

Program

- Servicemembers with less than 180 days until separation or retirement
- Gain workforce training at an employer or industry partner under an apprenticeship or internship in lieu of their military duties
- Retain their full DoD pay and benefits.
- Commander approval

Available to transitioning service members

Industries

 Aerospace, logistics, law enforcement, agriculture, etc.

> 2023 NDAA codified DOD SkillBridge into law and is expected to receive dedicated funding in the future; in the meantime, new training approvals have been waitlisted

SkillBridge

veteransflorida.org

Placements					
Since 2	Since 2020-21 From Outside Florida		side Florida	HOR Outside Florida	
g	98	70%		47%	
Mid-Florida Research and Education Center	S&B Metal Products of South Florida	ARES Technical Services	Fort Lauderdale Research and Education Center	HSU Educational Foundation	Renegade Air Group
Range Cattle Research and Education Center	Florida Department of Economic Opportunity		Maritech Machine	HT Hackney	Emerald Coast Wildlife Refuge
Vets2PM	Piper Aircraft, Inc	Randy Wise Homes	Legends Airways	Gulf Coast State College	Santa Rosa Sheriff's Office
Florida Highway Patrol	Southwest Florida Research and Education Center	Pensacola Police Department	North Florida Research and Education Center	Boca Aircraft Maintenance, LLC	Indian River Research and Education Center
Vineyards Country Club	West Florida Research and Education Center				VETSFL

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Mission and Programs



veteransflorida.org

Copies of these slides and additional materials may be requested and obtained by emailing marino@veteransflorida.org

	The F	lorida Senate	1.	
1/17/23	APPEAR	ANCE RECOF		
Meeting Date		ch copies of this form to al staff conducting the meetin		Bill Number or Topic
Committee				ment Barcode (if applicable)
Name Jose Ma	wino	Phone	850 Z9G 8	268
Address 930 Thomas	scille Rd \$10	Email	marino@vet	erausflorida.org
Street				
Talk		303		
City	State Z	Zip		
Speaking: For	Against Information	OR Waive Spea	ı king:	Against
	PLEASE CHECK (ONE OF THE FOLLOWI	NG:	
I am appearing without compensation or sponsorship.		ered lobbyist, SHorida	somethi	a lobbyist, but received ng of value for my appearance neals, lodging, etc.), ed by:

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S-001 (08/10/2021)

The Florida Se APPEARANCE	
Meeting Date Deliver both copies of the Senate professional staff conductions and the second staff conductions are second to the second staff conductions and the second staff conductions are second staff conductions.	this form to Bill Number or Topic
Name JAMES J	Amendment Barcode (if applicable) Phone (850) 487-1533
Address 400 S. Monnoe ST	Email HARTSELJEFOVA. STATE, FL. K
TAMMASSEE FZ 32390	<u>7 </u>
Speaking: For Against Information OR	Waive Speaking: In Support Against
PLEASE CHECK ONE OF T	—
I am appearing without compensation or sponsorship. I am a registered lobbyis representing:	st, I am not a lobbyist, but received something of value for my appearance (travel, meals, lodging, etc.), sponsored by:

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S-001 (08/10/2021)

CourtSmart Tag Report

Room: SB 301 Case No.: Type: Caption: Senate Military and Veterans Affairs, Space, and Domestic Security Judge:

Started: 1/17/2023 3:30:35 PM

Ends: 1/17/2023 4:29:01 PM Length: 00:58:27

3:30:43 PM Vice Chair Torres calls the meeting to order CAA calls the roll and announces a quorum 3:31:00 PM Pledge of Allegiance led by Senator Pizzo

3:31:34 PM Vice Chair with opening comments

3:32:03 PM Tab 1 Presentation by Paul Kimbel, District Rep with Florida Veterans Foundation

3:47:14 PM Chair returned to Chair Wright **3:47:25 PM** Senator Berman with question

3:47:45 PM Mr. Kimbel responds

3:47:56 PM Senator Berman with question

3:47:59 PM
3:48:15 PM
3:48:20 PM
3:48:40 PM

Mr. Kimbel responds

Mr. Kimbel responds

Chair Wright with question

3:49:58 PM Mr. Kimbel responds

3:50:39 PM Chair Wright with question 3:50:44 PM Mr. Kimbel responds

3:50:54 PM Mr. Bob Asztalos, FDVA responds
3:51:13 PM Senator Pizzo with comments
3:52:15 PM Senator Collins with comments

3:53:33 PM Chair Wright with comments

3:53:46 PM Chair turned over to Vice Chair Torres

3:53:56 PM Tab 2 Presentation by Joe Marino, Executive Director of Veterans Florida

4:09:28 PM Vice Chair Torres with question

4:09:56 PM Dir. Marino responds

4:12:24 PM
4:13:02 PM
4:13:17 PM
4:13:23 PM
Chair returned to Chair Wright
Chair Wright with comments
Senator Calatayud with question
Dir. Marino responds

4:15:54 PM Senator Calatayud with follow-up

4:16:01 PM Dir. Marino responds

4:18:03 PM Vice Chair Torres with question

4:18:07 PM Dir. Marino responds

4:19:10 PM Vice Chair Torres with question

4:19:11 PM Dir. Marino responds

4:19:40 PM Senator Pizzo with question

4:19:45 PM Dir. Marino responds

4:19:55 PM Senator Pizzo with question

4:19:58 PM Dir. Marino responds

4:20:04 PM Chair Wright with comments

4:21:52 PM Dir. Marino with comments Chair Wright with closing comments

4:22:35 PM Vice Chair Torres with comments **4:24:18 PM** General Hartsell with comments

4:26:28 PM Chair Wright with question
4:26:32 PM General Hartsell responds
4:27:41 PM Senator Pizzo with question
4:28:08 PM General Hartsell responds

4:28:38 PM Senator Collins moves to adjourn

4:28:47 PM Meeting adjourned