



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2019-2020

LFIR#: 1754

**1. Title of Project:** HBI Building Careers for Veterans

**2. Senate Sponsor:** Keith Perry

**3. Date of Submission:** 01/28/2019

**4. Project/Program Description:**

HBI is a career training organization in the building industry. HBI prepares participants with the skills and experience needed for successful careers through vocational training, job placement services, certification programs textbooks, and curricula. The Building Careers for Veterans program promises job readiness and career connections for eligible veterans, military personnel, or transitioning veteran offenders seeking vocational skills and employment opportunities. The goal is to assist participants to become self-sufficient and gainfully employed within the community and to provide opportunities for stackable, portable, industry-recognized credentials in high-growth, and high-demand careers. Students are trained in a multiplicity of jobs and careers, resulting in increased marketability and employment options. Services also enable businesses to obtain highly skilled, certified workers, which increases tax revenues and reduces unemployment.

**5. State Agency to receive requested funds :** Department of Economic Opportunity

State Agency Contacted? Yes

**6. Amount of the Nonrecurring Request for Fiscal Year 2019-2020**

Type of Funding	Amount
Operations	750,000
Fixed Capital Outlay	
<b>Total State Funds Requested</b>	<b>750,000</b>

**7. Total Project Cost for Fiscal Year 2019-2020 (including matching funds available for this project)**

Type of Funding	Amount	Percent
Total State Funds Requested (from question #6)	750,000	100.00%
Federal	0	0.00%
State (excluding the amount of this request)	0	0.00%
Local	0	0.00%
Other	0	0.00%
<b>Total Project Costs for Fiscal Year 2019-2020</b>	<b>750,000</b>	<b>100.0%</b>

**8. Has this project previously received state funding?** Yes

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	NonRecurring		
2018-19		400,000	2178A	No

**9. Is future-year funding likely to be requested?** Yes



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a. If yes, indicate non-recurring amount per year. 750,000

#### 10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits	Project management costs including recruitment, management, training operations, information dissemination, program fidelity and compliance, information accessibility, and general oversight.	74,382
Other Salary and Benefits	Indirect cost allocation for administrative overhead including human resource management, financial management, technology management, and executive office management.	103,448
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
<b>Operational Costs:</b>		
Salary and Benefits	Personnel costs for regional managers, regional career development coordinators, instructors, and a regional placement coordinator.	514,620
Expense/Equipment/Travel/Supplies/Other	Includes direct costs to accomplish the programs deliverables. This includes communications, supplies, and equipment, local travel, training materials, tools, equipment, and certification costs.	57,550
Consultants/Contracted Services/Study		
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning Engineering		
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>750,000</b>

#### 11. Program Performance:

a. What is the specific purpose or goal that will be achieved by the funds requested?

Enhance individual self sufficiency, increase or improve economic activity, improve quality of education by offering vocational skills, certifications, job readiness, and placement assistance to veterans, military personnel, and transitioning veteran offenders.

b. What are the activities and services that will be provided to meet the intended purpose of these funds?

Initial assessment interview, development of service plan and goals with action steps, enrollment, training, certification and/or credential attainment, and job placement assistance.

c. What are the direct services to be provided to citizens by the appropriations project?

The HBI Building Careers for Veterans Program promises job readiness and career connections for eligible veterans, military personnel, and transitioning veteran offenders. The goal of the program is to help



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participants become self-sufficient and gainfully employed within the community and to provide opportunities for stackable, portable, industry-recognized credentials in high-growth, high demand careers.

**d. Who is the target population served by this project? How many individuals are expected to be served?**

Veterans, military personnel, and transitioning veteran offenders, including jobless persons, homeless, economically disadvantaged persons, physically disabled, university/college students, currently or formerly incarcerated persons, and drug offenders (in criminal Justice). Between 100 and 200 persons are expected to be served.

**e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

Improve quality of education through vocational skill completion and training completion; measured by the number of industry-recognized credentials earned as a result of the training. Increase or improve economic activity by adding skilled labor to the workforce.; measured by the number of job placements. Job creation; measured by the number of HBI staff positions funded by the program. Enhance individual economic self sufficiency by ensuring gainful employment of program participants; measured by the number of participants placed in employment and initial wage earned. Divert from criminal justice system by providing gainful employment of program participants; measured by the number of participants placed in employment and initial wage earned.

**f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

Financial consequences are to be imposed if 80% of each deliverable goal is not achieved.

**12. The owner(s) of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owner(s) of the facility and the entity.**

N/A

**13. Requestor Contact Information:**

- a. **Name:** Ed Brady
- b. **Organization:** HBI
- c. **E-mail Address:** edbrady@hbi.org
- d. **Phone Number:** (202)266-8900

**14. Recipient Contact Information:**

- a. **Organization:** HBI
- b. **County:** Orange
- c. **Organization Type:**
  - For Profit
  - Non Profit 501(c) (3)
  - Non Profit 501(c) (4)
  - Local Entity



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University or College

Other (Please specify)

**d. Contact Name:** Tadar Muhammad

**e. E-mail Address:** tmuhammad@hbi.org

**f. Phone Number:** (863)557-5054

#### 15. Lobbyist Contact Information

**a. Name:** Frank Mayernick, Jr.

**b. Firm Name:** The Mayernick Group

**c. E-mail Address:** frank@themayernickgroup.com

**d. Phone Number:** (850)252-8891