



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2020-2021

LFIR # 1917

1. **Project Title**
2. **Senate Sponsor**
3. **Date of Request**

4. **Project/Program Description**

This project is for an adaptable workspace that is designed to be a direct relationship with business and industry needs. This space will allow St. Petersburg College to work with community partners on their specific programming and workforce needs to produce quality graduates in high wage high skilled jobs. The college has already started the project and this ask is for the last phase needed for completion.

5. **State Agency to receive requested funds**   
 State Agency contacted?     Yes     No

6. **Amount of the Nonrecurring Request for Fiscal Year 2020-2021**

Type of Funding	Amount
Operations	<input style="width: 80%;" type="text" value="124,890"/>
Fixed Capital Outlay	<input style="width: 80%;" type="text" value="611,810"/>
<b>Total State Funds Requested</b>	<b>736,700</b>

7. **Total Project Cost for Fiscal Year 2020-2021 (including matching funds available for this project)**

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	<input style="width: 80%;" type="text" value="736700"/>	<input style="width: 80%;" type="text" value="91.0"/> %
<b>Matching Funds</b>		
Federal	<input style="width: 80%;" type="text" value="00"/>	<input style="width: 80%;" type="text" value="0"/> %
State (excluding the amount of this request)	<input style="width: 80%;" type="text" value="00"/>	<input style="width: 80%;" type="text" value="0"/> %
Local	<input style="width: 80%;" type="text" value="00"/>	<input style="width: 80%;" type="text" value="0"/> %
Other	<input style="width: 80%;" type="text" value="70,000"/>	<input style="width: 80%;" type="text" value="9"/> %
<b>Total Project Costs for Fiscal Year 2020-2021</b>	<b>806,700</b>	<b>100</b> %

8. **Has this project previously received state funding?**     Yes     No  
 If yes, provide the most recent instance:

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
<input style="width: 80%;" type="text"/>	<input style="width: 80%;" type="text"/>	<input style="width: 80%;" type="text"/>	<input style="width: 80%;" type="text"/>	<input style="width: 80%;" type="text"/>

9. **Is future-year funding likely to be requested?**     Yes     No  
 If yes, indicate nonrecurring amount per year.



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10. Details on how the requested state funds will be expended

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits		
Other Salary and Benefits		
Expense/Equipment/Travel/Supplies/Other		
Consultants/Contracted Services/Study		
<b>Operational Costs: Other</b>		
Salary and Benefits	(2) full-time Industry and Business Incubator Coordinators. Each coordinator @ \$50,000 each (salary plus benefits). Totaling \$100,000. Sustainability for position will be based on industry support and participation. In addition, these positions will work along side of industry and college staff to create a pipeline.	100,000
Expense/Equipment/Travel/Supplies/Other	Technology/equipment (not in cost of construction) \$10,190 (2.0%), and equipment and furnishings \$14,700.	24,890
Consultants/Contracted Services/Study		
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning Engineering	Construction cost of 1,755sg/\$509,500 and the architect/engineering fees \$40,760 (8.0%), pre-construction services, \$2,751 (.54%), FL building code/on-site rep and threshold inspection \$7,643 (1.5%), testing/surveys \$7,643 (1.5%), adver. security access control \$5,095 (1.0%), owners contingency \$38,418 (7.54%)	611,810
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>736,700</b>



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#### 11. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

The population growth in the north Pinellas, Pasco, and Hillsborough Counties has been increasing at a very rapid rate. Because of this growth, industry is also on the rise and with the increase in industry comes the need for a well-trained workforce. The SPC Tarpon Springs campus is in a well-positioned location to align with Community and Industry needs. The creation of an Industrial Workforce Incubator on campus would allow for SPC/Tarpon to meet the growing needs of our community.

b. What activities and services will be provided to meet the intended purpose of these funds?

The 2 tier Industrial Workforce Incubator will be designed to serve industry, students (of all generations), and the community creating partnerships with business and SPC:

- 1) The Industrial Lab section will focus on workforce training for high wage jobs in the tri-north county area. The focus being on Bio-Medical/Engineering/ Machining/ Manufacturing/Technological training to support high wage jobs in Florida.
- 2) The Business Incubator section designed as a co-working space geared to support local businesses/entrepreneurship and be supported by a board of current businesses and industry leaders.

Increase awareness of what SPC currently offers, especially in the area of certifications; Help provide a conduit between students and workforce to

c. What direct services will be provided to citizens by the appropriation project?

The Coordinators will work with the college to help screen and assess students' jobs, training, and future needs and develop individualized career plans. They (along with SPC Advisors) will actively engage students in individual and group workforce sessions. The Coordinators will also help support industry and community needs by being stewards and gate keeper of the lab space. Working to increase awareness of what SPC currently offers, especially in the area of certifications; help provide a conduit between students and workforce to showcase certification opportunities.

d. Who is the target population served by this project? How many individuals are expected to be served?

Target population includes: jobless persons, economically disadvantaged persons, college students, and underemployed persons. This project will serve greater than 800 individuals throughout its existence.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

The project goal is to increase the number of students in the north Pinellas, south Pasco, and northeast Hillsborough County area interested in high wage skilled jobs. SPC will measure the number of students in industry certifications in the areas of computer/technology, health, construction, and manufacturing. SPC will work with community partners already established and those who have immediate positions in the industries related to computer/technology, health, construction, and manufacturing. Successful metrics and outcomes of partnership pipelines will be measured on the number of specific job openings that are filled with SPC graduates. SPC's proven community and track record will allow graduates the ability to not only possess the certification but the ability to gain access to other higher education programs.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

Revert funds back to the state.



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12. **The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.**

The owners of the facility are a state college within the Florida College System.

13. **Requestor Contact Information**

- a. First Name  Last Name
- b. Organization
- c. E-mail Address
- d. Phone Number  Ext.

14. **Recipient Contact Information**

- a. Organization
- b. Municipality and County
- c. Organization Type
- For-profit Entity
  - Non-Profit 501(c) (3)
  - Non-Profit 501(c) (4)
  - Local Entity
  - University or College
  - Other (please specify)
- d. First Name  Last Name
- e. E-mail Address
- f. Phone Number

15. **Lobbyist Contact Information**

- a. Name
- b. Firm Name
- c. E-mail Address
- d. Phone Number  Ext.