



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2021-2022

LFIR # 1636

1. Project Title
2. Senate Sponsor
3. Date of Request

4. Project/Program Description

Florida Ready to Work is a scalable, research-based foundational employability and soft skills training, assessment, and stackable credentialing solution that is developing the career readiness skills of the unemployed and underemployed, advancing completion of technical training, and responding to employer demand for work ready talent across occupations and industry sectors.

5. State Agency to receive requested funds
- State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2021-2022

Type of Funding	Amount
Operations	2,000,000
Fixed Capital Outlay	0
Total State Funds Requested	2,000,000

7. Total Project Cost for Fiscal Year 2021-2022 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	2,000,000	100%
Matching Funds		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2021-2022	2,000,000	100%

8. Has this project previously received state funding?

Fiscal Year (yyyy-yy)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		
2020-21	0	750,000	2234A	Yes

9. Is future funding likely to be requested?
- a. If yes, indicate nonrecurring amount per year.
- b. Describe the source of funding that can be used in lieu of state funding.
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10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

If yes, indicate the amount of funds received and what the funds were used for.



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11. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
Operational Costs: Other		
Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study	\$2,000,000 with approximately 50 percent allocated for training; 40 percent for assessments and credentialing; and 10 percent for customer, implementation, and project management services.	2,000,000
Fixed Capital Construction/Major Renovation:		
Construction/Renovation/Land/Planning Engineering		0
Total State Funds Requested (must equal total from question #6)		2,000,000

12. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Florida Ready to Work is a scalable, research-based foundational employability and soft skills training, assessment, and stackable credentialing solution that is developing the career readiness skills of the unemployed and underemployed, advancing completion of technical training, and responding to employer demand for work ready talent across occupations and industry sectors.

b. What activities and services will be provided to meet the intended purpose of these funds?

This comprehensive solution offers state colleges, technical centers, regional CareerSource boards, high schools, and other community-based workforce education/development partners a cost-effective method to determine jobseeker readiness for occupation-specific training and to provide targeted, step-by-step remediation for those jobseekers who are 'not ready.' The tool will further predict successful completion of occupation-specific training programs – thereby maximizing the best use and return on investment of taxpayer funded training, while accelerating jobseeker transition from training to employment. The program also provides the regional CareerSource boards a mechanism to fully comply with the federal requirement to provide an "initial assessment of skill levels including literacy, numeracy and English language proficiency, as well as aptitudes, abilities (including skills gaps)" per section 134(c)(2) of WIOA and the Joint Final Rule - Reg. 678.430.

c. What direct services will be provided to citizens by the appropriation project?

The program can provide training for up to 500,000 students / jobseekers annually, so nearly every new student enrolled in a state college / technical center occupational training program and all unemployed / underemployed jobseekers receiving public assistance (SNAP and TANF) could participate.

d. Who is the target population served by this project? How many individuals are expected to be served?

Jobless persons, economically disadvantaged persons, high school students, university/college students, and currently and former incarcerated persons. Greater than 800 individuals.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?



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Provide a scalable, accessible training solution to elevate the essential soft skills and foundational career skills of high school students and underskilled/underemployed adults and to predict successful completion of occupation-specific training programs – thereby maximizing the best use and return on investment of taxpayer funded occupational training. The outcome will be measured by the number of students/jobseekers trained; training hours completed; skills gains achieved; and occupational training completion/employment rate post program completion.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Financial penalties for not satisfying credential attainment and system uptime benchmarks.

13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

N/A



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14. Requestor Contact Information

a. First Name Last Name
b. Organization
c. E-mail Address
d. Phone Number Ext.

15. Recipient Contact Information

a. Organization
b. Municipality and County

c. Organization Type

- ☒ For Profit Entity
☐ Non Profit 501(c)(3)
☐ Non Profit 501(c)(4)
☐ Local Entity
☐ University or College
☐ Other (please specify)

d. First Name Last Name
e. E-mail Address
f. Phone Number

16. Lobbyist Contact Information

a. Name
b. Firm Name
c. E-mail Address
d. Phone Number