



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2021-2022

LFIR # 2042

1. Project Title

2. Senate Sponsor

3. Date of Request

4. Project/Program Description

Operation New Uniform, Finding the Uniform program.  
This program empowers veterans to successfully transition from military service to a purposeful, stable career by leveraging proprietary training to prevent suicide, substance abuse, and homelessness.

5. State Agency to receive requested funds

State Agency contacted?

6. Amount of the Nonrecurring Request for Fiscal Year 2021-2022

| Type of Funding                    | Amount         |
|------------------------------------|----------------|
| Operations                         | 200,000        |
| Fixed Capital Outlay               | 0              |
| <b>Total State Funds Requested</b> | <b>200,000</b> |

7. Total Project Cost for Fiscal Year 2021-2022 (including matching funds available for this project)

| Type of Funding                                      | Amount         | Percentage  |
|------------------------------------------------------|----------------|-------------|
| Total State Funds Requested (from question #6)       | 200,000        | 80%         |
| <b>Matching Funds</b>                                |                |             |
| Federal                                              | 0              | 0%          |
| State (excluding the amount of this request)         | 0              | 0%          |
| Local                                                | 0              | 0%          |
| Other                                                | 50,000         | 20%         |
| <b>Total Project Costs for Fiscal Year 2021-2022</b> | <b>250,000</b> | <b>100%</b> |

8. Has this project previously received state funding?

| Fiscal Year<br>(yyyy-yy) | Amount    |              | Specific<br>Appropriation # | Vetoed |
|--------------------------|-----------|--------------|-----------------------------|--------|
|                          | Recurring | Nonrecurring |                             |        |
|                          |           |              |                             |        |

9. Is future funding likely to be requested?

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

If yes, indicate the amount of funds received and what the funds were used for.



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#### 11. Details on how the requested state funds will be expended

| Spending Category                                                      | Description                                                        | Amount         |
|------------------------------------------------------------------------|--------------------------------------------------------------------|----------------|
| <b>Administrative Costs:</b>                                           |                                                                    |                |
| Executive Director/Project Head Salary and Benefits                    |                                                                    | 0              |
| Other Salary and Benefits                                              |                                                                    | 0              |
| Expense/Equipment/Travel/Supplies/Other                                |                                                                    | 0              |
| Consultants/Contracted Services/Study                                  |                                                                    | 0              |
| <b>Operational Costs: Other</b>                                        |                                                                    |                |
| Salary and Benefits                                                    | Director of Training/Transition and additional trainer of programs | 110,000        |
| Expense/Equipment/Travel/Supplies/Other                                | Tampa training expansion, supplies, and equipment.                 | 90,000         |
| Consultants/Contracted Services/Study                                  |                                                                    | 0              |
| <b>Fixed Capital Construction/Major Renovation:</b>                    |                                                                    |                |
| Construction/Renovation/Land/Planning Engineering                      |                                                                    | 0              |
| <b>Total State Funds Requested (must equal total from question #6)</b> |                                                                    | <b>200,000</b> |

#### 12. Program Performance

##### a. What specific purpose or goal will be achieved by the funds requested?

Meaningful employment of the veterans that are served, reducing the likelihood of suicide, substance abuse, and homelessness.

##### b. What activities and services will be provided to meet the intended purpose of these funds?

Two weeks of classroom proprietary training (live and virtual), one-on-one coaching, mentoring, salary negotiation techniques, networking events, resume assistance, mock interviews, introductions to people within their field of employment, and a graduation.

##### c. What direct services will be provided to citizens by the appropriation project?

The total economic impact of the Florida region from the Operation New Uniform program is \$13.4 million annually.

##### d. Who is the target population served by this project? How many individuals are expected to be served?

Unemployed, underemployed, and transitioning veterans of all eras. In each classroom (live and virtual) will be approximately 75 students, with over 1,500 veterans and families served over the course of a year.

##### e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

The benefit for each student is to obtain a fulfilling and stable career. Measured are time to placement, annual salary, industry, and position of each student that goes through the Finding the Uniform program. Operation New Uniform has a 97% success of placement within 4 months of graduating the program.

##### f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?



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In the event that Operation New Uniform does not meet deliverables they will not be eligible to request funding for the next year.

13. The owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

N/A



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#### 14. Requestor Contact Information

a. First Name  Last Name

b. Organization

c. E-mail Address

d. Phone Number  Ext.

#### 15. Recipient Contact Information

a. Organization

b. Municipality and County

#### c. Organization Type

- ☐ For Profit Entity
- ☒ Non Profit 501(c)(3)
- ☐ Non Profit 501(c)(4)
- ☐ Local Entity
- ☐ University or College
- ☐ Other (please specify)

d. First Name  Last Name

e. E-mail Address

f. Phone Number

#### 16. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number