



The Florida Senate

Local Funding Initiative Request

Fiscal Year 2023-2024

LFIR # 1279

1. Project Title Treasure Coast Food Bank - Career Readiness and Workforce Training Program - St. Lucie

2. Senate Sponsor Debbie Mayfield

3. Date of Request 02/03/2023

4. Project/Program Description

Career Readiness and Workforce Training Program Expansion with a focus on culinary management, supply chain, logistics and CDL training. It was developed to assist the unemployed and underemployed acquire job readiness skills, certifications and credentials in order to meet workforce demands across diverse industries. The program will focus on training for veterans and will include funding for scholarships to cover the cost of training as well as work study funding to cover the cost of transportation, computers, certificate testing, books, and supplies. Funding will also cover Director of Job Training Programs, Program Administration, and a Job Training Counselor to help with student recruitment, case management, resume writing and job placement. Culinary Training Expansion – additional 12-week program to learn the food truck business can be done separately or after completing our original 12-week Culinary Training Program.

5. State Agency to receive requested funds Department of Economic Opportunity

State Agency contacted? No

6. Amount of the Nonrecurring Request for Fiscal Year 2023-2024

| Type of Funding | Amount |
|------------------------------------|----------------|
| Operations | 795,000 |
| Fixed Capital Outlay | 0 |
| Total State Funds Requested | 795,000 |

7. Total Project Cost for Fiscal Year 2023-2024 (including matching funds available for this project)

| Type of Funding | Amount | Percentage |
|--|----------------|-------------|
| Total State Funds Requested (from question #6) | 795,000 | 100% |
| Matching Funds | | |
| Federal | 0 | 0% |
| State (excluding the amount of this request) | 0 | 0% |
| Local | 0 | 0% |
| Other | 0 | 0% |
| Total Project Costs for Fiscal Year 2023-2024 | 795,000 | 100% |

8. Has this project previously received state funding? Yes

| Fiscal Year (yyyy-yy) | Amount | | Specific Appropriation # | Vetoed |
|--------------------------|-----------|--------------|-----------------------------|--------|
| | Recurring | Nonrecurring | | |
| 2022-23 | 0 | 550,000 | 2245A | No |

9. Is future funding likely to be requested? No

a. If yes, indicate nonrecurring amount per year.

b. Describe the source of funding that can be used in lieu of state funding.

Revenue from produce production contracts and revenue from donor investments and other contract revenue



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LFIR # 1279

10. Has the entity requesting this project received any federal assistance related to the COVID-19 pandemic?

Yes

If yes, indicate the amount of funds received and what the funds were used for.

\$445,000.00 PPP funds. Monies were used to support staff salaries, as work continued during COVID Pandemic. \$950,000 from St. Lucie County and \$1.8 million from Indian River County in CARES funding. The funds were used for the purchase, storage, and distribution of additional emergency food in response to COVID-19.

Complete questions 11 and 12 for Fixed Capital Outlay Projects

11. Status of Construction

a. What is the current phase of the project?

☐ Planning ☐ Design ☐ Construction

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

12. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

13. Details on how the requested state funds will be expended

| Spending Category | Description | Amount |
|---|--|---------|
| Administrative Costs: | | |
| Executive Director/Project Head Salary and Benefits | 100% Director of Job Training = \$92,400 | 92,400 |
| Other Salary and Benefits | 100% Program Administrator = \$55,440 10% Job Training Counselor = \$55,200 15% Controller Salary and Benefits = \$14,697 15% Director of HR Salary and Benefits = \$14,904 | 140,241 |
| Expense/Equipment/Travel/Supplies/Other | | 0 |
| Consultants/Contracted Services/Study | | 0 |
| Operational Costs: Other | | |
| Salary and Benefits | 100% Executive Chef = \$95,040 100% Barista & Hospitality Trainer= \$56,100 100% Training Program Manager= \$81,840 100% Part-time CDL Trainer= \$31,000 5% Warehouse Manager= \$2,384 5% Inventory Manager= \$2,507 Cohort Scholarships (scholarships for warehouse, driver, culinary, hospitality, barista participant)= \$200,000 | 468,871 |



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| | | |
|--|---|----------------|
| Expense/Equipment/Travel/Supplies/Other | Cohort Work Study Funds (stipends for student expenses like computers, transportation, certificate testing, books, supplies, and rent and utilities)= \$65,000 Supplies for cohort groups (e.g., uniforms, kitchen supplies) = \$23,000 Marketing materials = \$5,488 | 93,488 |
| Consultants/Contracted Services/Study | | 0 |
| Fixed Capital Construction/Major Renovation: | | |
| Construction/Renovation/Land/Planning Engineering | | 0 |
| Total State Funds Requested (must equal total from question #6) | | 795,000 |

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

We are requesting support for our career readiness and workforce training program expansion. With a focus on culinary management, supply chain, logistics and CDL training., it was developed to assist the unemployed and underemployed acquire job readiness skills, certifications and credentials in order to meet workforce demands across diverse industries. The program will focus on training for veterans and will include funding for scholarships to cover the cost of training as well as work study funding to cover the cost of transportation, computers, certificate testing, books, and supplies. Funding will also cover Director of Job Training Programs, Program Administration, and a Job Training Counselor to help with student recruitment, case management, resume writing and job placement.

b. What activities and services will be provided to meet the intended purpose of these funds?

Job readiness and workforce program with focus on culinary management, supply chain, logistics and CDL training.. Students can earn the following credentials and certifications: ServSafe Managers' Certification, Certified Guest Service Professional, BH Barista One Certificate, Nutrition 2.0 Certification, Forklift and Pallet Jack Certification, CDL/Class A & B , Certificate of Materials Management.

c. What direct services will be provided to citizens by the appropriation project?

Culinary Management, Barista, Hospitality, CDL, and Supply Chain Training.

d. Who is the target population served by this project? How many individuals are expected to be served?

Jobless persons, economically disadvantaged persons, at-risk youth, formerly incarcerated persons. At full capacity, we can provide training to 376 students per year.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Benefit: Improve Mental Health: Students will improve their self-esteem and gain more a positive outlook for future employment throughout the training programs. Pre and post program surveys to measure quality of life, self-esteem, and outlook on future employment. Benefit: Enhance Economic Self Sufficiency: Graduates will be able to open their own business and sell at the farmers' market, enroll in the Culinary Management Program at IRSC, gain employment in local kitchens, coffee shops, warehouses, distribution centers, and trucking companies. Will be measured by the number of graduates that are employed. So far the program has had 140 graduates obtain employment.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

Loss of funding

15. Requester Contact Information

a. First Name Last Name



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LFIR # 1279

b. Organization

c. E-mail Address

d. Phone Number **Ext.**

16. Recipient Contact Information

a. Organization

b. Municipality and County

c. Organization Type

☐ For Profit Entity

☒ Non Profit 501(c)(3)

☐ Non Profit 501(c)(4)

☐ Local Entity

☐ University or College

☐ Other (please specify)

d. First Name **Last Name**

e. E-mail Address

f. Phone Number

17. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number