

The Florida Senate Local Funding Initiative Request Fiscal Year 2023-2024

LFIR # 1677

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1. Project Title	Aerospace Center Plan	for Excellence a	and Sun 'n Fun Long T	erm Resiliency	
2. Senate Sponsor	Colleen Burton				
3. Date of Request	02/14/2023				
4. Project/Program De	escription				
Aerospace Center for Aviation Educational Linder International	l Programming and th	and SUN 'n FUN e evolution of th	A Aerospace Expo Lon le SUN 'n FUN Aerosp	g Term Resiliency F ace Expo campus l	Plan for both our Youth ocated on the Lakeland
5. State Agency to red	ceive requested fund	ds Departn	nent of Education		
State Agency conta	icted? No				
6. Amount of the Nonr	recurring Request fo	or Fiscal Year 2	023-2024		
Type of Funding			Amo	ount	
Operations				450,000	
Fixed Capital Outlay	1			0	
Total State Funds F	Requested			450,000	
7. Total Project Cost for Type of Funding	OI FISCAI TEAI 2023-	2024 (including	Amount	Percentage	=
Total State Funds R	equested (from quest	ion #6)	450,000	75%	
Matching Funds					
Federal			0	0%	
State (excluding the	amount of this reque	st)	0	0%	
Local			50,000	8%	
Other			100,000	17%	
Total Project Costs	for Fiscal Year 202	3-2024	600,000	100%	
8. Has this project pre	eviously received sta	ate funding?	No		
Fiscal Year Amount					
Fiscal Year	Amou	nt	Specific	Vetoed	
Fiscal Year (уууу-уу)	Amou Recurring	nt Nonrecurring	Specific Appropriation #	Vetoed	
(уууу-уу)	Recurring	Nonrecurring	Appropriation #	Vetoed	
(уууу-уу)	Recurring	Nonrecurring	Specific Appropriation #	Vetoed	
(yyyy-yy) 9. Is future funding lik	Recurring	Nonrecurring ?	Appropriation #	Vetoed	
(yyyy-yy) 9. Is future funding lik a. If yes, indicate ne	Recurring kely to be requested onrecurring amount	Nonrecurring ? per year.	Appropriation #		
(yyyy-yy) 9. Is future funding lik a. If yes, indicate ne	Recurring kely to be requested onrecurring amount	Nonrecurring ? per year.	Appropriation #		
(yyyy-yy) 9. Is future funding lik a. If yes, indicate no	Recurring kely to be requested onrecurring amount	Nonrecurring ? per year.	Appropriation #		
(yyyy-yy) 9. Is future funding lik a. If yes, indicate ne	Recurring kely to be requested onrecurring amount urce of funding that	? per year. can be used in	No lieu of state funding.		19 pandemic?
(yyyy-yy) 9. Is future funding lik a. If yes, indicate no	Recurring kely to be requested onrecurring amount urce of funding that	? per year. can be used in	No lieu of state funding.		19 pandemic?



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\$776,720 for employee salaries.	
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Complete questions 11 and 12 for Fixed Capital Outlay Projects

11.	Status of Const	truction			
;	a. What is the cu	urrent phase o	f the project?		
	Planning	ODesign	Construction		
	b. Is the project	"shovel ready	" (i.e permitted)?		
(c. What is the es	stimated start	date of construction?		
(d. What is the e	stimated comp	pletion date of construction?		
12.			to receive, directly or indirect ners of the facility and the enti	outlay funding. Include the	

13. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits	Director and Manager level ACE/Sun 'n Fun staff and volunteers will commit significant staff time in planning and development of the plan and will attend dozens of meetings and planning sessions to execute on the elements of the project.	50,000
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study	Contracted consultants will be tasked with developing a long range master site plan for the Sun 'n Fun Aerospace Expo Fly-in's 800 acre campus that is congruent with the Lakeland Linder International Airport's 20 year Master Plan, as well as long range planning for the Youth Aviation Educational Programming at ACE.	400,000
Operational Costs: Other		
Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
Fixed Capital Construction/Majo	r Renovation:	
Construction/Renovation/Land/ Planning Engineering		0
Total State Funds Requested (m	ust equal total from question #6)	450,000

14. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



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ACE and the SUN 'n FUN Aerospace Expo are rapidly approaching the 50th Anniversary of our organization's success in 2024. In order to plan for the organization's resiliency over the next 50 years, we must develop a long range Strategic Plan for both our Youth Aviation Educational Programming and the evolution of the SUN 'n FUN Aerospace Expo campus located on the Lakeland Linder International Airport.

b. What activities and services will be provided to meet the intended purpose of these funds?

With these funds, ACE will be able to better serve the Polk County students who are seeking a STEM-focused education at the Central Florida Aerospace Academy as well as students and adults seeking vocational training. In addition, the long-range strategic plan will provide for a greater experience for the 200,000+ visitors to the annual Sun 'n Fun event, which contributes an economic impact of over \$250,000,000 to Polk County and the central Florida area.

c. What direct services will be provided to citizens by the appropriation project?

While there will not be direct services to citizens, the long-range strategic plan will provide direction for improvements to both the Sun 'n Fun event and the academic offerings on ACE's campus.

d. Who is the target population served by this project? How many individuals are expected to be served?

In addition to the general public who attend the second largest airshow in America each year (more than 200,000 visitors in 2022), the long range strategic plan will provide a comprehensive plan to effectively, and efficiently, provide a STEM-focused education to K-12 students, as well as an expanded vocational training program for both students and adults pursuing Airframe and Powerplant training. ACE serves over 20,000 students annually through events, onsite programming, outreach efforts, and field trip opportunities.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Increase the annual domestic and international attendance to the Sun 'n Fun Aerospace Expo, the largest convention in the state of Florida, through the resilient planning and development of the future event site layout. Aerospace educational programming for K-12 and post-secondary students focused on filling targeted workforce demand. Economic Impact Study and surveys conducted during the event each year, as well as Program graduates and subsequent job placement data.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for the contract?

ACE and Sun 'n Fun Aerospace Expo will remit payment for the proportionate share of funding that failed to meet deliverable and performance measures.

5. Requester Contact	t Information		
a. First Name	Gene	Last Name	Conrad
b. Organization	Aerospace Center for Excellence and Sun 'n Fun Aerospace Expo		
c. E-mail Address	gconrad@flysnf.org		
d. Phone Number	(937)902-8538	Ext.	
6. Recipient Contact	Information		
a. Organization	Aerospace Center for Excellence and Sun 'n Fun Aerospace Expo		
b. Municipality and	d County Polk		
c. Organization Ty	ре		
□For Profit Entity			



17.

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☑Non Profit 501(c)(3)					
□Non Profit 501(c)(4)					
□Local Entity	□Local Entity				
□University or Co	□University or College				
□Other (please specify)					
d. First Name	Gene	Last Name	Conrad		
e. E-mail Address	gconrad@flysnf.org				
f. Phone Number	(937)902-8538				
Lobbyist Contact Information					
a. Name	David A. Shepp				
b. Firm Name	The Southern Group				
c. E-mail Address	shepp@thesoutherngroup.com				
d Phone Number	(850)671-4401				