

LFIR # 1461

1. Project Title	Lighthouse Works - Workforce	Development for Disadvar	ntaged Floridians	
2. Senate Sponsor	Jason Brodeur			
3. Date of Request	2/10/2025			
4. Project/Program De	escription			
visually impaired. It Lighthouse Works' e	ce development initiative to create is known that 7/10 Americans who expertise in process, technology ar seeks to create a supplemental traal for employability.	are blind or visually impaind training created over 50	red are not particip	ating in the workforce. w blind jobs created in
5. State Agency to re-	ceive requested funds Department	artment of Commerce		
State Agency conta	acted? Yes			
6. Amount of the Non	recurring Request for Fiscal Yea	r 2025-2026		
Type of Funding		Amo	unt	
Operating			153,700	
Fixed Capital Outlay	/		0	
Total State Funds I	Requested		153,700	
7. Total Project Cost f	or Fiscal Year 2025-2026 (includ	ing matching funds avai	lable for this proje	ect)
Type of Funding		Amount	Percentage	
	equested (from question #6)	Amount 153,700	Percentage 100%	
	equested (from question #6)			
Total State Funds R	equested (from question #6)			
Total State Funds R Matching Funds Federal	equested (from question #6) amount of this request)	153,700	100%	
Total State Funds R Matching Funds Federal		153,700	100%	
Total State Funds R Matching Funds Federal State (excluding the		153,700 0 0	100% 0% 0%	
Total State Funds R Matching Funds Federal State (excluding the Local Other		0 0 0	100% 0% 0% 0%	
Total State Funds R Matching Funds Federal State (excluding the Local Other Total Project Costs 8. Has this project pro	amount of this request)	0 0 0 0 153,700	100% 0% 0% 0% 0%	
Total State Funds R Matching Funds Federal State (excluding the Local Other Total Project Costs 8. Has this project profit yes, provide the	amount of this request) s for Fiscal Year 2025-2026 eviously received state funding?	153,700 0 0 0 0 153,700 No	100% 0% 0% 0% 0%	
Total State Funds R Matching Funds Federal State (excluding the Local Other Total Project Costs 8. Has this project profit yes, provide the	amount of this request) s for Fiscal Year 2025-2026 eviously received state funding? most recent instance:	153,700 0 0 0 153,700 No Specific	100% 0% 0% 0% 0% 100%	
Total State Funds R Matching Funds Federal State (excluding the Local Other Total Project Costs 8. Has this project profit yes, provide the	amount of this request) s for Fiscal Year 2025-2026 eviously received state funding? most recent instance: Amount	153,700 0 0 0 153,700 No Specific	100% 0% 0% 0% 0% 100%	
Total State Funds R Matching Funds Federal State (excluding the Local Other Total Project Costs 8. Has this project profif yes, provide the Fiscal Year (уууу-уу) 9. Is future-year fundi	amount of this request) s for Fiscal Year 2025-2026 eviously received state funding? most recent instance: Amount Recurring Nonrecurring ing likely to be requested?	153,700 0 0 0 153,700 No Specific	100% 0% 0% 0% 0% 100%	
Total State Funds R Matching Funds Federal State (excluding the Local Other Total Project Costs 8. Has this project profif yes, provide the Fiscal Year (уууу-уу) 9. Is future-year fundi	amount of this request) s for Fiscal Year 2025-2026 eviously received state funding? most recent instance: Amount Recurring Nonrecurring	153,700 0 0 0 153,700 No Specific Appropriation #	100% 0% 0% 0% 0% 100%	
Total State Funds R Matching Funds Federal State (excluding the Local Other Total Project Costs 8. Has this project profit yes, provide the Fiscal Year (yyyy-yy) 9. Is future-year funding a. If yes, indicate new process of the project of t	amount of this request) s for Fiscal Year 2025-2026 eviously received state funding? most recent instance: Amount Recurring Nonrecurring ing likely to be requested?	153,700 0 0 0 153,700 No Specific Appropriation #	100% 0% 0% 0% 0% 100%	



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10. Status of Const	ruction				
a. What is the cu	urrent phase of t	he project?			
Planning	O Design	Construction	N/A		
b. Is the project	"shovel ready"	(i.e permitted)?			
c. What is the es	stimated start da	te of construction?			
d. What is the es	stimated comple	tion date of constru	ction?		
e. What funding	stream will be u	sed for ongoing ope	erations and maint	tenance of the project?	
		o receive, directly or rs of the facility and		ked capital outlay funding. Incl	ude the
Lighthouse Wo	rks and Lighthou	se Central Florida (bo	th 501c3)		

12. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/ Other	Laptops, software and connectivity	83,700
Consultants/Contracted Services/Study		0
Operational Costs		·
Salary and Benefits	Assistive Technology Instructor	70,000
Expense/Equipment/Travel/Supplies/ Other		0
Consultants/Contracted Services/Study		0
Fixed Capital Construction/Majo	r Renovation:	·
Construction/Renovation/Land/ Planning Engineering		0
Total State Funds Requested (m	ust equal total from question #6)	153,700

13. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?

Program will provide supplementary technology training to equip blind and visually impaired job candidates with the requisite skills to qualify for a guaranteed job with Lighthouse Works, based in Orlando, Florida. This work can be performed from home for these candidates who face a 70 percent unemployment statistic and are heretofore relying on our community and economy, rather than contributing.

b. What activities and services will be provided to meet the intended purpose of these funds?



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Services to include provision of laptop (with accessibility software required), connectivity and a work-from-home 4-week training program wherein candidates who achieve successful completion of program are guaranteed a contact center job at competitive pay rate at Lighthouse Works. Accessible technology skill achievement is a major barrier to employment among people who are blind.

c. What direct services will be provided to citizens by the appropriation project?

Qualifying candidates will be Floridians who are blind and visually impaired who seek customer service-focused employment through contact center (call center) services. Work can be performed from home (remote) or on premise (Orlando, FL). Once employed by Lighthouse Works, candidates will have access to upward mobility, benefits (401k, health, life insurance, etc.) and opportunities to enhance their skills to strengthen their employability, with Lighthouse Works or in the open market.

d. Who is the target population served by this project? How many individuals are expected to be served?

This project targets roughly At Least 60 Floridians who are living with blindness and visual impairment and who have been unsuccessful (to-date) in gaining sustainable employment.

e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?

Success in this program looks like 60+ blind and visually impaired citizens who have struggled to gain competitive employment completing our 4 week training (home based - technology provided) and earning a competitively compensated contact center agent position at Lighthouse Works. This program can be replicated and the results compounded, once we've a proven model.

f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?

F	inancial reconciliation/reimbursement.
. Is	this project related to mitigation, response, or recovery from a natural disaster? No
a. If	f Yes, what phase best describes the project?
	Mitigation (reducing or eliminating potential loss of life or property)
	Response (addressing the immediate and short-term effects of a natural disaster)
	Recovery (assisting communities return to normal operations, including rebuilding damaged infastructure)
b. N	Name of the natural disaster (or Executive Order # for events not under a federal declaration):
	as the entity applied for or received federal assistance for this project? Yes, Applied
	Yes, Received
	No
	No, but intends to apply
a. If	f yes, provide the FEMA project worksheet ID#:
	700, p. 0 1.00 t. 2 p. 0,000 t. 1011011001 15/11

b. Provide the total project cost listed on the FEMA project worksheet:



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16. Has the entity app	olied for or received state	assistance f	or this projec	t (other than	this reques	st)?
☐ Yes, Applied						
☐ Yes, Received						
□ No						
☐ No, but intends t	to apply					
·	ne program and state ager	ncy (ex. Loca	ıl Governmen	t Emergency	Bridge Lo	an Denartment o
Commerce):						, = оран ш
17. Requester Contac	et Information					
a. First Name	Kyle	Last Name	Johnson			
b. Organization	Lighthouse Works					
c. E-mail Address	kjohnson@lighthousecfl.c	org				
d. Phone Number	(321)277-2931	Ext.				
18. Recipient Contact a. Organization	Lighthouse Works					
b. Municipality and]		
c. Organization Ty	-			J		
□For Profit Entity						
•						
☑Non Profit 501(d						
□Non Profit 501(d	c)(4)					
□Local Entity						
□University or Co	ollege					
□Other (please s	pecify)					
d. First Name	Kyle	Last Name	Johnson			
e. E-mail Address	kjohnson@lighthousecfl.c	org				
f. Phone Number	(321)277-2931	Ext.				
19. Lobbyist Contact I	Information					
a. Name	Dane Eagle					
b. Firm Name	Ballard Partners					



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c. E-mail Address	dane@BALLARDPARTNERS.COM	
d. Phone Number	(850)577-0444	

The information provided will be posted to the Florida Senate website for public viewing if sponsored by a Senator.