

**LFIR # 1829** 

1. Project Title	Encore Healthcare - Medicaid Respiratory Disease Management Pilot Program			
2. Senate Sponsor	Colleen Burton			
3. Date of Request	2/28/2025			

#### 4. Project/Program Description

The two-year pilot program would provide respiratory clinical services to individuals diagnosed with respiratory disease/COPD through in-home visits and telemedicine, with supporting behavioral health care pulmonary support services. The goals of the pilot project are to reduce hospitalizations and emergency department usage by 30%, and increase cost savings to the Medicaid program for persons diagnosed with respiratory disease/COPD.

5. State Agency to receive requested funds
State Agency contacted?

Yes

Agency for Health Care Administration

6. Amount of the Nonrecurring Request for Fiscal Year 2025-2026

Type of Funding	Amount
Operating	2,487,500
Fixed Capital Outlay	0
Total State Funds Requested	2,487,500

#### 7. Total Project Cost for Fiscal Year 2025-2026 (including matching funds available for this project)

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	2,487,500	39%
Matching Funds		
Federal	3,860,000	61%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
Total Project Costs for Fiscal Year 2025-2026	6,347,500	100%

8. Has this project previously received state funding? If yes, provide the most recent instance:

Yes

Fiscal Year	Amo	Specific	Vetoed	
(уууу-уу)	Recurring	Nonrecurring	Appropriation #	
2022-23	0	2,518,892	189	Yes

9. Is future-year funding likely to be requested?	Yes
a. If yes, indicate nonrecurring amount per year.	2,487,500

b. Describe the source of funding that can be used in lieu of state funding.

State funding would be needed in order to draw down the federal match for the pilot which would serve individuals covered by Medicaid.



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#### **Complete questions 10 and 11 for Fixed Capital Outlay Projects**

	Status of Const a. What is the cu	truction urrent phase of t	he project?			
	Planning	O Design	Construction	O N/A		
I	b. Is the project	"shovel ready" (	i.e permitted)?			
(	c. What is the es	stimated start da	te of construction?			
(	d. What is the es	stimated comple	tion date of constru	ction?		
(	e. What funding	stream will be u	sed for ongoing ope	erations and ma	intenance of the p	roject?
11.	List the owners relationship be	s of the facility to	o receive, directly or rs of the facility and	indirectly, any the entity.	fixed capital outlay	/ funding. Include the

#### 12. Details on how the requested state funds will be expended

Spending Category	Description	Amount
Administrative Costs:		
Executive Director/Project Head Salary and Benefits		0
Other Salary and Benefits		0
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study	To conduct advanced analytics, validate results into actuarial analysis, reporting and compliance audits. State share: \$78,377; Federal Match: \$121,623 Total: \$200,000	200,000
Operational Costs		
Salary and Benefits	Salaries and benefits for those providing the respiratory therapy services. State Share: \$799,449; Federal Match: \$1,240,551 Total: \$2,040,000	2,040,000
Expense/Equipment/Travel/Supplies/ Other		0
Consultants/Contracted Services/Study	Hospital pulmonary support services. State share: \$96,992; Federal Match: \$150,508; Total: \$247,500	247,500
Fixed Capital Construction/Majo	r Renovation:	
Construction/Renovation/Land/ Planning Engineering		0
Total State Funds Requested (m	ust equal total from question #6)	2,487,500

#### 13. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



☐ No, but intends to apply

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fo E N	Reduce hospitalizations and emergency department usage by 30%, and increase cost savings to the Medicaid program or persons diagnosed with respiratory disease/COPD. Inhanced Access to Specialized Care Coordination: Maximizing HCBS for the Aging Population lew Services and Enhanced Programs: Chronic Disease Management in SMMC 3.0 Managed Medical Assistance Program
b.	What activities and services will be provided to meet the intended purpose of these funds?
F	Provision of in-home clinical visits for individuals diagnosed with respiratory disease/COPD.
c.	What direct services will be provided to citizens by the appropriation project?
lı	n-home clinical visits to individuals diagnosed with respiratory disease/COPD.
d.	Who is the target population served by this project? How many individuals are expected to be served?
D	1000 individuals diagnosed with respiratory disease/COPD living in the regions which include: Polk, Hendry, Collier, DeSoto, Charlotte, Orange, and Seminole counties and being served by the Medicaid program (either fee-for-service or nanaged care).
	What is the expected benefit or outcome of this project? What is the methodology by which this outcome will e measured?
by W M vi	I. Reduce utilization of hospital based services for respiratory admissions by 30% 2. Improve access to respiratory care y implementing home care visits and accessing Telemed support services.; Reduce the isolation for persons diagnosed ith respiratory disease/COPD; allowing their health to improve so that they can return to a more normal/active life.; leasurement: 1. Review hospitalization utilization data compiled by AHCA and advanced analytics 2. Measure # of hom isits and documented Telemed interventions; validated by third party audit and program records.; Review of the level of elf management by persons participating in the pilot project
	What are the suggested penalties that the contracting agency may consider in addition to its standard penaltie or failing to meet deliverables or performance measures provided for in the contract?
W	The Agency for Health Care Administration shall work with the managed care plans to identify the individuals diagnosed with respiratory disease/COPD who are candidates for the pilot project. With the receiving entity, goals shall be set for ontacting candidates, beginning services, submission/analysis and reporting of data, and penalties for failure to meet hese and related goals.
14. Is	this project related to mitigation, response, or recovery from a natural disaster?
a. I	f Yes, what phase best describes the project?
	Mitigation (reducing or eliminating potential loss of life or property)
	Response (addressing the immediate and short-term effects of a natural disaster)
	Recovery (assisting communities return to normal operations, including rebuilding damaged infastructure)
b. N	Name of the natural disaster (or Executive Order # for events not under a federal declaration):
15. Ha	as the entity applied for or received federal assistance for this project?
	Yes, Applied
	Yes, Received
	Yes, Received No



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a. If yes, provide th	e FEMA p	oroject workshe	eet ID#:				
b. Provide the total	project c	ost listed on th	ne FEMA proj	ect worksheet	:		
6. Has the entity app	lied for o	r received state	e assistance	for this project	t (other tha	n this request)?	
☐ Yes, Applied							
☐ Yes, Received							
□ No							
☐ No, but intends t	o apply						
a. If yes, specify th Commerce):	e progran	n and state age	ency (ex. Loc	al Government	Emergenc	y Bridge Loan, Depar	:me
7. Requester Contac	t Informat	tion				1	
a. First Name	Zach		Last Name	Gantt		]	
b. Organization		lealthcare					
c. E-mail Address	zgantt@	encorehc.com					
d. Phone Number	(931)261	-9302	Ext.				
3. Recipient Contact	Informati	on					
a. Organization	Encore F	Healthcare					
b. Municipality and	d County	Statewide					
c. Organization Ty	pe						
☑For Profit Entity							
□Non Profit 501(d	c)(3)						
□Non Profit 501(d	c)(4)						
□Local Entity							
□University or Co	llege						
□Other (please s	pecify)						
d. First Name	Zach		Last Name	Gantt			
e. E-mail Address		encorehc.com					
f. Phone Number	(931)261		Ext.				



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19. Lobbyist	Contact	Inform	nation
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a. Name	Timothy H. Philpot Jr.	
b. Firm Name	Floridian Partners LLC	
c. E-mail Address	toby@flapartners.com	
d. Phone Number	(850)681-0024	

The information provided will be posted to the Florida Senate website for public viewing if sponsored by a Senator.