



# The Florida Senate

## Local Funding Initiative Request

### Fiscal Year 2025-2026

LFIR # 3137

- 1. Project Title**
- 2. Senate Sponsor**
- 3. Date of Request**

**4. Project/Program Description**

Hispanic Federation will provide bilingual services and both in-person and online training and one-on-one mentoring to support 300 owners and managers of small businesses and community nonprofit organizations in Orange County, Florida, with a focus on State House District 44 and State Senate District 25. The training and seminars will cover digital and financial literacy, management tools for team leadership, access to capital, and effective communication strategies.

- 5. State Agency to receive requested funds**

**State Agency contacted?**  No

**6. Amount of the Nonrecurring Request for Fiscal Year 2025-2026**

Type of Funding	Amount
Operating	200,000
Fixed Capital Outlay	0
<b>Total State Funds Requested</b>	<b>200,000</b>

**7. Total Project Cost for Fiscal Year 2025-2026 (including matching funds available for this project)**

Type of Funding	Amount	Percentage
Total State Funds Requested (from question #6)	200,000	100%
<b>Matching Funds</b>		
Federal	0	0%
State (excluding the amount of this request)	0	0%
Local	0	0%
Other	0	0%
<b>Total Project Costs for Fiscal Year 2025-2026</b>	<b>200,000</b>	<b>100%</b>

- 8. Has this project previously received state funding?**  No

If yes, provide the most recent instance:

Fiscal Year (YYYY-YY)	Amount		Specific Appropriation #	Vetoed
	Recurring	Nonrecurring		

- 9. Is future-year funding likely to be requested?**  Yes

**a. If yes, indicate nonrecurring amount per year.**

**b. Describe the source of funding that can be used in lieu of state funding.**

Hispanic Federation's fundraising team would endeavor to raise other public and private sector funds to ensure these services are offered.



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## Complete questions 10 and 11 for Fixed Capital Outlay Projects

### 10. Status of Construction

a. What is the current phase of the project?

- Planning    
  Design    
  Construction    
  N/A

b. Is the project "shovel ready" (i.e permitted)?

c. What is the estimated start date of construction?

d. What is the estimated completion date of construction?

e. What funding stream will be used for ongoing operations and maintenance of the project?

11. List the owners of the facility to receive, directly or indirectly, any fixed capital outlay funding. Include the relationship between the owners of the facility and the entity.

### 12. Details on how the requested state funds will be expended

Spending Category	Description	Amount
<b>Administrative Costs:</b>		
Executive Director/Project Head Salary and Benefits	Hispanic Federation State Director	10,000
Other Salary and Benefits	Fiscal and compliance - \$15,748 salary, 27% benefits - \$4,252	20,000
Expense/Equipment/Travel/Supplies/Other		0
Consultants/Contracted Services/Study		0
<b>Operational Costs</b>		
Salary and Benefits	Trainer - \$10,000. Operations Coordinator - \$10,000. Communications - \$10,000. Outreach and engagement - \$10,000. Benefits at 27% - \$10,800	50,800
Expense/Equipment/Travel/Supplies/Other	Training events with rents, refreshments, materials, outreach, in-person and online costs - \$31,000. Travel - \$1,200. Media and Outreach (website, text apps, Internet ads) - \$10,000. Equipment (presentation equipment, tablets) - \$3,000	44,200
Consultants/Contracted Services/Study	Training Consultants	75,000
<b>Fixed Capital Construction/Major Renovation:</b>		
Construction/Renovation/Land/Planning Engineering		0
<b>Total State Funds Requested (must equal total from question #6)</b>		<b>200,000</b>

### 13. Program Performance

a. What specific purpose or goal will be achieved by the funds requested?



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**b. What activities and services will be provided to meet the intended purpose of these funds?**

Hispanic Federation will provide free, bilingual training and support services to nonprofit organizations and small businesses, helping them start, operate, and grow successfully.

**c. What direct services will be provided to citizens by the appropriation project?**

Bilingual workshops and one-on-one mentoring, both in-person and online, covering business operations, financial basics, digital tools, team management, project management certifications, and access to funding, grants and financing.

**d. Who is the target population served by this project? How many individuals are expected to be served?**

Hispanic Federation will support 300 small business owners, their teams, and nonprofit managers in areas with limited access to resources.

**e. What is the expected benefit or outcome of this project? What is the methodology by which this outcome will be measured?**

**Increase and Improve Economic Activity**  
 Outcome: Train 300 small business owners, managers, and staff in essential skills to operate, and expand their businesses.  
 Measurement: Track attendance and registrations to quantify the number of individuals and businesses receiving services. Use follow-ups, mentoring sessions, and surveys to measure skill development, income changes, business launches, expansions, revenue growth, and access to capital or resources.

**Generate Immediate Job Opportunities**  
 Outcome: Facilitate job creation or career advancement for 30 individuals.  
 Measurement: Conduct follow-ups, and surveys to document the number of new jobs created, individuals securing employment, and those achieving income growth or workplace advancements.

**Strengthen Financial and Business Management Skills**  
 Outcome: Improve financial and digital literacy for 60 participants and facilitate access to capital for at least 5 small businesses or nonprofits.  
 Measurement: Follow-up and surveys

**f. What are the suggested penalties that the contracting agency may consider in addition to its standard penalties for failing to meet deliverables or performance measures provided for in the contract?**

Hispanic Federation's Compliance and Fiscal Departments will ensure compliance, meeting with Florida State agencies and elected officials and their staff to meet deliverables and performance measures within the grant timeline, and to comply with any penalties.

14. Is this project related to mitigation, response, or recovery from a natural disaster?

**a. If Yes, what phase best describes the project?**

- Mitigation (reducing or eliminating potential loss of life or property)
- Response (addressing the immediate and short-term effects of a natural disaster)
- Recovery (assisting communities return to normal operations, including rebuilding damaged infrastructure)

**b. Name of the natural disaster (or Executive Order # for events not under a federal declaration):**

15. Has the entity applied for or received federal assistance for this project?



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- Yes, Applied
- Yes, Received
- No
- No, but intends to apply

**a. If yes, provide the FEMA project worksheet ID#:**

**b. Provide the total project cost listed on the FEMA project worksheet:**

**16. Has the entity applied for or received state assistance for this project (other than this request)?**

- Yes, Applied
- Yes, Received
- No
- No, but intends to apply

**a. If yes, specify the program and state agency (ex. Local Government Emergency Bridge Loan, Department of Commerce):**

**17. Requester Contact Information**

**a. First Name**  **Last Name**

**b. Organization**

**c. E-mail Address**

**d. Phone Number**  **Ext.**

**18. Recipient Contact Information**

**a. Organization**

**b. Municipality and County**

**c. Organization Type**

- For Profit Entity
- Non Profit 501(c)(3)
- Non Profit 501(c)(4)
- Local Entity



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University or College

Other (please specify)

d. First Name  Last Name

e. E-mail Address

f. Phone Number  Ext.

#### 19. Lobbyist Contact Information

a. Name

b. Firm Name

c. E-mail Address

d. Phone Number

*The information provided will be posted to the Florida Senate website for public viewing if sponsored by a Senator.*