4-408C-98

A bill to be entitled 1 2 An act relating to insurance; amending ss. 624.425, 624.428, 624.478, 626.112, F.S.; 3 4 requiring agents to be appointed; amending s. 5 624.501, F.S.; clarifying application of fees 6 for title insurance agents; amending s. 7 626.022, F.S.; providing for applicability of ch. 626, F.S.; amending s. 626.051, F.S.; 8 9 revising the definition of the term "life agent"; defining the term "variable contract 10 agent" and prescribing requirements for 11 12 soliciting or selling variable life insurance, variable annuity contracts, and other 13 indeterminate value contracts; amending s. 14 626.062, F.S.; conforming a cross-reference; 15 amending ss. 626.141, 626.171, 626.181, 16 17 626.211, 626.221, 626.266, 626.281, 626.311, 626.511, 626.521, 626.561, 626.611, 626.621, 18 19 626.641, 626.651, 626.727, 626.730, 626.732, 626.733, 626.877, F.S.; including customer 20 21 representatives within and deleting claims 22 investigators from application of certain provisions; excluding solicitors; authorizing 23 the department to secure a credit and character 24 25 report on certain persons; providing limits; providing requirements of the department; 26 27 amending s. 626.451, F.S.; requiring law 2.8 enforcement agencies, the state attorney's 29 office, and court clerks to notify the 30 department of agents found guilty of felonies; amending s. 626.201, F.S.; providing for 31

1 interrogatories before reinstatement; amending 2 s. 626.321, F.S.; authorizing certain entities 3 that hold a limited license for credit life or 4 disability insurance to sell credit property 5 insurance; authorizing persons who hold a 6 limited license for credit insurance to hold 7 certain additional licenses; amending s. 626.331, F.S.; requiring licensure of certain 8 9 agents for certain appointments; providing that 10 an appointment fee is not refundable; amending 11 s. 626.342, F.S.; prohibiting furnishing supplies to certain agents; amending s. 12 13 626.541, F.S.; specifying names and addresses required of certain personnel of corporations; 14 amending s. 626.592, F.S.; revising provisions 15 relating to designation of primary agents; 16 17 amending s. 626.601, F.S.; authorizing the department to initiate investigation of agents 18 19 under certain conditions; amending s. 626.681, F.S.; providing for administrative fines in 20 addition to certain actions; increasing such 21 fines; amending s. 626.691, F.S.; authorizing 22 the department to place certain persons on 23 24 probation in addition to suspending, revoking, 25 or refusing to renew a license or appointment; creating s. 626.692, F.S.; providing for 26 27 restitution under certain circumstances; amending s. 626.7351, F.S.; specifying 28 29 additional qualifications for a customer 30 representative's license; amending s. 626.739, 31 F.S.; specifying a temporary license as general

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lines insurance agent; amending s. 626.741, F.S.; authorizing the department to issue a customer representative license to certain persons; providing a limitation; providing procedures for agent licensure of certain persons under certain circumstances; providing for cancellation of a nonresident agent's license; amending ss. 626.792, 626.835, F.S.; providing procedures for issuing a resident agent's license to certain persons; amending s. 626.837, F.S.; clarifying conditions of placing certain excess or rejected risks; amending s. 626.8411, F.S.; conforming a cross-reference; amending s. 626.8417, F.S.; revising the qualifications for licensure as a title insurance agent; amending s. 626.8418, F.S.; increasing the amount of the deposit or bond of a title insurance agency; specifying that the bond of a title insurance agency must be posted with the department and must inure to the benefit of damaged insurers and insureds; amending ss. 626.8437, 626.844, F.S.; clarifying application of grounds for refusal, suspension, or revocation of license or appointment; amending s. 626.8443, F.S.; providing additional limitations on activities during suspension or after revocation of a license; amending s. 626.852, F.S.; providing for applicability; amending s. 626.869, F.S.; requiring certain continuing education courses; clarifying requirements of such courses;

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amending s. 626.8695, F.S.; providing for notice to the department; requiring designation of primary adjuster on forms prescribed by the department; amending s. 626.872, F.S.; prohibiting the department from issuing a temporary adjuster's license to certain persons; amending s. 626.873, F.S.; providing procedures for licensing certain persons as resident adjusters; providing for cancellation of nonresident adjuster's license; amending s. 626.875, F.S; prescribing time for keeping adjusters' records; amending s. 626.916, F.S.; requiring surplus lines agents to provide specified information; amending s. 626.922, F.S.; requiring surplus lines agents to perform certain duties relating to evidence of insurance; amending s. 626.928, F.S.; increasing bonds for surplus lines agents; amending ss. 626.927, 626.9271, 626.929, 626.935, 626.944, F.S.; requiring appointment in addition to licensure of certain persons; amending s. 627.745, F.S.; clarifying a provision related to final examination; revising administration of the mediation program; amending s. 634.011, F.S.; revising a definition; amending ss. 634.171 and 634.420, F.S.; clarifying application of accountability provisions; amending s. 634.317, F.S.; providing for responsibility and accountability of sales representatives; amending s. 642.036, F.S.; deleting requirement that the addresses

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1 of certain agents be filed with the department; 2 repealing s. 626.112(6), F.S., relating to 3 licensing of claims investigators; repealing s. 4 626.532, F.S., relating to insurance vending 5 machine licenses; repealing s. 626.857, F.S., 6 relating to the definition of "claims 7 investigator"; providing an effective date. 8 9 Be It Enacted by the Legislature of the State of Florida: 10 11 Section 1. Section 624.425, Florida Statutes, is amended to read: 12 13 624.425 Resident agent and countersignature required, 14 property, casualty, surety insurance. --(1) Except as stated in s. 624.426, no authorized 15 property, casualty, or surety insurer shall assume direct 16 17 liability as to a subject of insurance resident, located, or 18 to be performed in this state unless the policy or contract of 19 insurance is issued by or through, and is countersigned by, a 20 local producing agent who is a resident of this state, 21 regularly commissioned and licensed currently as an agent and appointed as an agent for of the insurer under this code. If 22 two or more authorized insurers issue a single policy of 23 24 insurance against legal liability for loss or damage to person 25 or property caused by the nuclear energy hazard, or a single policy insuring against loss or damage to property by 26 27 radioactive contamination, whether or not also insuring 28 against one or more other perils proper to insure against in

countersigned on behalf of all of the insurers by a licensed

this state, such policy if otherwise lawful may be

Such agent shall receive on each policy or contract the full and usual commission allowed and paid by the insurer to its agents on business written or transacted by them for the insurer.

- (2) If any subject of insurance referred to in subsection (1) is insured under a policy, or contract, or certificate of renewal or continuation thereof, issued in another state and covering also property and risks outside this state, a certificate evidencing such insurance as to subjects located, resident, or to be performed in this state, shall be issued by or through and shall be countersigned by the insurer's commissioned and appointed licensed local producing agent resident in this state in the same manner and subject to the same conditions as is provided in subsection (1) as to policies and contracts; except that the compensation to be paid to the agent may relate only to the Florida portion of the insurance risks represented by such policy or contract.
- (3) An agent shall not sign or countersign in blank any policy to be issued outside her or his office, or countersign in blank any countersignature endorsement therefor, or certificate issued thereunder. An agent may give a written power of attorney to the issuing insurance company to countersign such documents by imprinting his name, or the name of the agency or other entity with which the agent may be sharing commission pursuant to s. 626.753(1)(a) and (2), thereon in lieu of manually countersigning such documents; but an agent shall not give a power of attorney to any other person to countersign any such document in her or his name unless the person so authorized is directly employed by the agent and by no other person, and is so employed in the office of the agent.

1 (4) This section shall not be deemed to prohibit 2 insurers from using salaried licensed <u>and appointed</u> agents for 3 the production and servicing of business in this state and the 4 issuance and countersignature by such agents of insurance 5 policies or contracts, when required under subsection (1), and

- insurer from authorizing an agent who is not regularly commissioned and appointed licensed currently as an agent of the insurer from countersigning a policy or contract of insurance issued pursuant to the provisions of ss. 627.311 and 627.351. This section does not apply to reissuance of insurance policies or endorsements thereto which are part of a mass reissuance of such policies or endorsements and do not involve a change of premium or payment of agent's commissions.
- Section 2. Subsections (1) and (2) of section 624.428, Florida Statutes, are amended to read:
- 624.428 Licensed agent law, life and health insurances.--

without payment of commission therefor.

- (1) No life insurer shall deliver or issue for delivery in this state any policy of life insurance, master group life insurance contract, master credit life policy or agreement, annuity contract, or contract or policy of health insurance, unless the application for such policy or contract is taken by, and the delivery of such policy or contract is made through, an insurance agent of the insurer duly licensed and appointed under the law of this state, who shall receive the usual commission due to an agent from such insurer.
- (2) Each such insurer shall maintain a licensed <u>and</u> <u>appointed</u> agent at all times for the purpose of and through

whom policies or contracts issued or delivered in this state 2 shall be serviced. 3 Section 3. Section 624.478, Florida Statutes, is amended to read: 4 5 624.478 Use of agents.--A commercial self-insurance 6 fund shall use an agent or agents licensed under parts I and 7 II of chapter 626 to perform any of the activities described 8 in s. 626.041(2). A commercial self-insurance fund shall have 9 the authority to appoint license agents in accordance with 10 parts I and II of chapter 626, and the fund and its appointed 11 licensed agents shall be subject to the requirements of such provisions. 12 Section 4. Subsections (16), (17), and (29) of section 13 624.501, Florida Statutes, are amended to read: 14 15 624.501 Filing, license, appointment, and miscellaneous fees. -- The department shall collect in advance, 16 17 and persons so served shall pay to it in advance, fees, 18 licenses, and miscellaneous charges as follows: 19 (16) Issuance, reissuance, reinstatement, modification 20 resulting in a modified license being issued, or duplicate 21 copy of any insurance representative license, or an 22 appointment being reinstated......\$5.00 (17) Additional appointment license continuation fees 23 24 as prescribed in chapter 626......\$5.00 25 (29) Title insurance agents: (a) Agent's original appointment or biennial renewal 26 or continuation thereof, each insurer and agency's biennial 27 28 license fee: 29 Appointment fee.....\$42.00 State tax.....12.00 30 31

1	Total\$60.00
2	(b) Agency original <u>appointment</u> license fee or
3	biennial renewal or continuation thereof, each insurer:
4	Appointment Licensing fee\$42.00
5	State tax12.00
6	County tax6.00
7	Total\$60.00
8	(c) Filing for title insurance agent's license:
9	Application for filing, each filing, filing
10	fee\$10.00
11	(d) Additional appointment continuation fee as
12	prescribed by s. 626.843\$5.00
13	(e) Title insurer and title insurance agency
14	administrative surcharge:
15	1. On or before January 30 of each calendar year, each
16	title insurer shall pay to the department for each licensed
17	title insurance agency appointed by the title insurer and for
18	each retail office of the insurer on January 1 of that
19	calendar year an administrative surcharge of \$200.00.
20	2. On or before January 30 of each calendar year, each
21	licensed title insurance agency shall remit to the department
22	an administrative surcharge of \$200.00.
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24	The administrative surcharge may be used solely to defray the
25	costs to the department in its examination or audit of title
26	insurance <u>agencies</u> agents and retail offices of title insurers
27	and to gather title insurance data for statistical purposes in
28	its regulation of title insurance.
29	Section 5. Section 626.022, Florida Statutes, is
30	amended to read:
31	626.022 Scope of part

- (1) This part applies as to insurance agents, solicitors, service representatives, adjusters, and insurance agencies; as to any and all kinds of insurance; and as to stock insurers, mutual insurers, reciprocal insurers, and all other types of insurers, except that:
- reinsurance intermediaries, as defined in s. 626.7492, shall be as provided in part II of chapter 626 It does not apply as to reinsurance.
- (b) The applicability of this chapter as to fraternal benefit societies shall be as provided in chapter 632.
- (c) It does not apply to a bail bond agent, as defined in s. 648.25, except as provided in chapter 648 or chapter 903.
- (2) For the purposes of this part, "insurance" also includes annuity contracts.

Section 6. Subsections (1) and (2) of section 626.051, Florida Statutes, are amended to read:

626.051 "Life agent" defined.--

- (1)(a) For the purposes of this part, a "life agent" is a person who represents one representing an insurer as to life insurance and annuity contracts. The term also includes an agent appointed as such as to life insurance, fixed-dollar annuity contracts, or variable contracts, and health insurance contracts by the same insurer.
- (b) A person may not solicit or sell variable life insurance, variable annuity contracts, or any other indeterminate value contracts unless the person has successfully completed a licensure examination relating to variable annuity contracts authorized and approved by the department.

- (2) Except as provided in s. $626.112\underline{(6)}(7)$, with respect to any such insurances or contracts, no person shall, unless licensed as an agent:
- (a) Solicit insurance or annuities or procure applications; or
- (b) In this state engage or hold himself or herself out as engaging in the business of analyzing or abstracting insurance policies or of counseling or advising or giving opinions to persons relative to insurance or insurance contracts other than:
 - 1. As a consulting actuary advising an insurer; or
- 2. As to the counseling and advising of labor unions, associations, trustees, employers or other business entities, the subsidiaries and affiliates of each, relative to their interests and those of their members or employees under insurance benefit plans.

Section 7. "Variable contract agent" defined.--For the purposes of part I of chapter 626, Florida Statutes, a variable contract agent" is one representing an insurer as to variable annuity, variable life, or other indeterminate value or variable contracts as defined in section 627.8015, Florida Statutes.

Section 8. Subsection (2) of section 626.062, Florida Statutes, is amended to read:

626.062 "Health agent" defined.--

- (2) Except as provided in s. $626.112\underline{(6)}(7)$, with respect to such insurance, no person shall, unless licensed as an agent:
 - (a) Solicit insurance or procure applications; or
- (b) In this state engage or hold himself or herself out as engaging in the business of analyzing or abstracting

insurance policies or of counseling or advising or giving opinions to persons relative to insurance contracts other than:

- 1. As a consulting actuary advising insurers; or
- 2. As to the counseling and advising of labor unions, associations, trustees, employers or other business entities, the subsidiaries and affiliates of each, relative to their interests and those of their members or employees under insurance benefit plans.

Section 9. Section 626.112, Florida Statutes, is amended to read:

- 626.112 License and appointment required; agents, customer representatives, solicitors, adjusters, insurance agencies, service representatives, managing general agents, claims investigators.--
- (1) No person shall be, act as, or advertise or hold himself or herself out to be an insurance agent, customer representative, solicitor, or adjuster unless he or she is currently licensed and appointed.
- (2) No agent, customer representative, or solicitor shall solicit or otherwise transact as agent, customer representative, or solicitor, or represent or hold himself or herself out to be an agent, customer representative, or solicitor as to, any kind or kinds of insurance as to which he or she is not then licensed and appointed.
- (3) No person shall act as an adjuster as to any class of business for which he or she is not then licensed and appointed.
- (4) No person shall be, act as, or represent or hold himself or herself out to be a service representative unless he or she then holds a currently effective service

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representative license and appointment. This subsection does not apply as to similar representatives or employees of casualty insurers whose duties are restricted to health insurance.

- (5) No person shall be, act as, or represent or hold himself or herself out to be a managing general agent unless he or she then holds a currently effective managing general agent license and appointment.
- (6) No person shall be, act as, or represent or hold himself or herself out to be a claims investigator, or perform any of the functions of a claims investigator, unless he or she then holds a currently effective claims investigator license and appointment.
- (6) (6) (7) An individual employed by a life or health insurer as an officer or other salaried representative may solicit and effect contracts of life insurance or annuities or of health insurance, without being licensed as an agent, when and only when he or she is accompanied by and solicits for and on the behalf of a licensed and appointed agent.
- $(7)\frac{(8)}{(8)}$ (a) No individual, firm, partnership, corporation, association, or any other entity shall act in its own name or under a trade name, directly or indirectly, as an insurance agency, when required to be licensed by this subsection, unless it complies with s. 626.172 with respect to possessing an insurance agency license for each place of business at which it engages in any activity which may be performed only by a licensed insurance agent or solicitor.
- (b) An insurance agency shall, as a condition precedent to continuing business, obtain an insurance agency license if the department finds that, with respect to any majority owner, partner, manager, director, officer, or other

person who manages or controls the agency, any person has, subsequent to the effective date of this act:

- 1. Been found guilty of, or has pleaded guilty or nolo contendere to, a felony in this state or any other state relating to the business of insurance or to an insurance agency, without regard to whether a judgment of conviction has been entered by the court having jurisdiction of the cases.
- 2. Employed any individual in a managerial capacity or in a capacity dealing with the public who is under an order of revocation or suspension issued by the department. An insurance agency may request, on forms prescribed by the department, verification of any person's license status. If a request is mailed within 5 working days after an employee is hired, and the employee's license is currently suspended or revoked, the agency shall not be required to obtain a license, if the unlicensed person's employment is immediately terminated.
- 3. Operated the agency or permitted the agency to be operated in violation of s. 626.747.
- 4. With such frequency as to have made the operation of the agency hazardous to the insurance-buying public or other persons:
- a. Solicited or handled controlled business. This subparagraph shall not prohibit the licensing of any lending or financing institution or creditor, with respect to insurance only, under credit life or disability insurance policies of borrowers from the institutions, which policies are subject to part IX of chapter 627.
- b. Misappropriated, converted, or unlawfully withheld moneys belonging to insurers, insureds, beneficiaries, or

others and received in the conduct of business under the license.

- c. Unlawfully rebated, attempted to unlawfully rebate, or unlawfully divided or offered to divide commissions with another.
- d. Misrepresented any insurance policy or annuity contract, or used deception with regard to any policy or contract, done either in person or by any form of dissemination of information or advertising.
- e. Violated any provision of this code or any other law applicable to the business of insurance in the course of dealing under the license.
- f. Violated any lawful order or rule of the department.
- g. Failed or refused, upon demand, to pay over to any insurer he or she represents or has represented any money coming into his or her hands belonging to the insurer.
- h. Violated the provision against twisting as defined in s. 626.9541(1)(1).
- i. In the conduct of business, engaged in unfair methods of competition or in unfair or deceptive acts or practices, as prohibited under part X of this chapter.
 - j. Willfully overinsured any property insurance risk.
- k. Engaged in fraudulent or dishonest practices in the conduct of business arising out of activities related to insurance or the insurance agency.
- 1. Demonstrated lack of fitness or trustworthiness to engage in the business of insurance arising out of activities related to insurance or the insurance agency.

- m. Authorized or knowingly allowed individuals to transact insurance who were not then licensed as required by this code.
- 5. Knowingly employed any person who within the preceding 3 years has had his or her relationship with an agency terminated in accordance with paragraph (d).
- 6. Willfully circumvented the requirements or prohibitions of this code.
- (c) An agency required to be licensed in accordance with paragraph (b) shall remain so licensed for a period of 3 years from the date of licensure unless the license is suspended or revoked in accordance with law. The department may revoke or suspend the agency authority to do business for activities occurring during the time the agency is licensed, regardless of whether the licensing period has terminated.
- (d) Notwithstanding the provisions of this subsection, no insurance agency shall be required to apply for an agency license if such agency can prove to the department that:
- 1. The agency is severing its relationship with each majority owner, partner, manager, director, officer, or other person who managed or controlled such agency and who violated any of the provisions of paragraph (b).
- 2. No such majority owner, partner, manager, director, officer, or other person who managed such agency is to be affiliated with such agency in any capacity for a period of 3 years from the date of such severance.
- Section 10. Section 626.141, Florida Statutes, is amended to read:
- 626.141 Violation not to affect validity of insurance. -- An insurance contract which is otherwise valid and binding as between the parties thereto shall not be rendered

invalid by reason of having been solicited, handled, or procured by or through an unlicensed agent, customer representative, or solicitor or an agent, customer representative, or solicitor who has not been appointed.

Section 11. Subsections (1) and (6) of section 626.171, Florida Statutes, are amended to read:

626.171 Application for license.--

- (1) The department shall not issue a license as agent, customer representative, solicitor, adjuster, insurance agency, service representative, managing general agent, or reinsurance intermediary, or claims investigator, to any person except upon written application therefor filed with it, qualification therefor, and payment in advance of all applicable fees. Any such application shall be made under the oath of the applicant and be signed by the applicant.
- (6) The <u>application for</u> license <u>filing</u> fee <u>prescribed</u> <u>in s. 624.501 is</u> <u>shall</u> not <u>be</u> subject to refund.

Section 12. Section 626.181, Florida Statutes, is amended to read:

- 626.181 Number of applications for licensure required.—After a license as agent, <u>customer representative</u>, <u>solicitor</u>, or adjuster has been issued to an individual, the same individual shall not be required to take another examination for a similar license, regardless, in the case of an agent, of the number of insurers to be represented by him or her as agent, unless:
- (1) Specifically ordered by the department to complete a new application for license; or
- (2) During any period of 24 months since the filing of the original license application, such individual was not appointed as an agent, <u>customer representative</u>, solicitor, or

adjuster, unless the failure to be so appointed was due to military service, in which event the period within which a new application is not required may, in the discretion of the department, be extended to 12 months following the date of discharge from military service if the military service does not exceed 3 years, but in no event to extend under this clause for a period of more than 4 years from the date of filing of the original application for license.

Section 13. Section 626.201, Florida Statutes, is amended to read:

any reasonable interrogatories in addition to those contained in the application, to any applicant for license or appointment, or on any renewal, reinstatement, or continuation thereof, relating to his or her qualifications, residence, prospective place of business, and any other matter which, in the opinion of the department, is deemed necessary or advisable for the protection of the public and to ascertain the applicant's qualifications. The department may, upon completion of the application, make such further investigation as it may deem advisable of the applicant's character, experience, background, and fitness for the license or appointment. Such an inquiry or investigation shall be in addition to any examination required to be taken by the applicant as hereinafter in this chapter provided.

Section 14. Subsection (2) of section 626.211, Florida Statutes, is amended to read:

626.211 Approval, disapproval of application.--

(2) Upon approval of an applicant for license as agent, <u>customer representative</u>, <u>solicitor</u>, or adjuster who is subject to written examination, the department shall notify

the applicant when and where he or she may take the required examination.

Section 15. Paragraphs (c) and (d) of subsection (2) and subsection (3) of section 626.221, Florida Statutes, are amended to read:

626.221 Examination requirement; exemptions.--

- (2) However, no such examination shall be necessary in any of the following cases:
- (c) In the discretion of the department, an applicant for <u>reinstatement of license or appointment</u> as an agent, <u>customer representative</u>, or adjuster whose license has been suspended within 2 years prior to the date of application <u>or</u> written request for reinstatement.
- (d) An applicant who, within 2 years prior to application for license and appointment as an agent, customer representative, or adjuster, was a full-time salaried employee of the department and had continuously been such an employee with responsible insurance duties for not less than 2 years and who had been a licensee within 2 years prior to employment by the department with the same class of license as that being applied for.
- (3) An individual who is already licensed as a solicitor or customer representative shall not be licensed as a general lines agent without application and examination for such license.

Section 16. Section 626.266, Florida Statutes, is amended to read:

626.266 Printing of examinations or related materials to preserve examination security.—A contract let for the development, administration, or grading of examinations or related materials by the Department of Insurance pursuant to

the various agent, <u>customer representative</u>, solicitor, or adjuster licensing and examination provisions of this code may include the printing or furnishing of these examinations or related materials in order to preserve security. Any such contract shall be let as a contract for a contractual service pursuant to s. 287.057.

Section 17. Subsection (2) of section 626.281, Florida Statutes, is amended to read:

626.281 Reexamination.--

(2) The department may require any individual whose license as an agent, customer representative, or adjuster has expired or has been suspended to pass an examination prior to reinstating or relicensing the individual as to any class of license. The examination fee shall be paid as to each examination.

Section 18. Subsection (1) of section 626.311, Florida Statutes, is amended to read:

626.311 Scope of license.--

(1) Except as to limited licenses, the applicant for license as a general lines agent or <u>customer representative</u> solicitor shall qualify for all property, marine, casualty, and surety lines except bail bonds which require a separate license under chapter 648. The license of a general lines agent may also cover health insurance if health insurance is included in the agent's appointment by an insurer as to which the licensee is also appointed as agent for property or casualty or surety insurance. The license of a <u>customer representative solicitor</u> shall provide, in substance, that it covers all of such classes of insurance that his or her appointing general lines agent or agency is currently so authorized to transact under the general lines agent's license

and appointments. No such license shall be issued limited to particular classes of insurance except for bail bonds which require a separate license under chapter 648.

Section 19. Subsection (1) of section 626.321, Florida Statutes, is amended to read:

626.321 Limited licenses.--

- (1) The department shall issue to a qualified individual, or a qualified individual or entity under paragraphs(c),(d),and (e), a license as agent authorized to transact a limited class of business in any of the following categories:
- breakdown insurance.—License covering insurance against only the loss of or damage to any motor vehicle which is designed for use upon a highway, including trailers and semitrailers designed for use with such vehicles. Such license also covers insurance against the failure of an original or replacement part to perform any function for which it was designed. The applicant for such a license shall pass a written examination covering motor vehicle physical damage insurance and mechanical breakdown insurance. No individual while so licensed shall hold a license as an agent or solicitor as to any other or additional kind or class of insurance coverage except as to a limited license for credit life and disability insurances as provided in paragraph (e).
- insurance. --License covering only industrial fire insurance or burglary insurance. The applicant for such a license shall pass a written examination covering such insurance. No individual while so licensed shall hold a license as an agent

or solicitor as to any other or additional kind or class of insurance coverage except as to life and health insurances.

- (c) <u>Personal accident insurance.</u>--License covering only policies of personal accident insurance covering the risks of travel, except as provided in subparagraph 2. The license may be issued only:
- 1. To a full-time salaried employee of a common carrier or a full-time salaried employee or owner of a transportation ticket agency and may authorize the sale of such ticket policies only in connection with the sale of transportation tickets, or to the full-time salaried employee of such an agent. No such policy shall be for a duration of more than 48 hours or for the duration of a specified one-way trip or round trip.
- 2. To a full-time salaried employee of a business which offers motor vehicles for rent or lease, or to a business office of a business which offers motor vehicles for rent or lease if insurance sales activities authorized by the license are limited to full-time salaried employees. A business office licensed or a person licensed pursuant to this subparagraph may, as an agent of an insurer, transact insurance that provides coverage for accidental personal injury or death of the lessee and any passenger who is riding or driving with the covered lessee in the rental motor vehicle if the lease or rental agreement is for not more than 30 days, or if the lessee is not provided coverage for more than 30 consecutive days per lease period; however, if the lease is extended beyond 30 days, the coverage may be extended one time only for a period not to exceed an additional 30 days.
- (d) <u>Baggage and motor vehicle excess liability</u> insurance.--

issued only:

except as provided in subparagraph 2.

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a. To a full-time salaried employee of a common carrier or a full-time salaried employee or owner of a transportation ticket agency, which person is engaged in the

License covering only insurance of personal effects

The license may be

- sale or handling of transportation of baggage and personal effects of travelers, and may authorize the sale of such insurance only in connection with such transportation; or
- b. To the full-time salaried employee of a licensed general lines agent, a full-time salaried employee of a business which offers motor vehicles for rent or lease, or to a business office of a business which offers motor vehicles for rent or lease if insurance sales activities authorized by the license are limited to full-time salaried employees.
- The purchaser of baggage insurance shall be provided written information disclosing that the insured's homeowner's policy may provide coverage for loss of personal effects and that the purchase of such insurance is not required in connection with the purchase of tickets or in connection with the lease or rental of a motor vehicle.
- 2. A business office licensed pursuant to subparagraph 1., or a person licensed pursuant to subparagraph 1. who is a full-time salaried employee of a business which offers motor vehicles for rent or lease, may include lessees under a master contract providing coverage to the lessor or may transact excess motor vehicle liability insurance providing coverage in excess of the standard liability limits provided by the lessor in its lease to a person renting or leasing a motor vehicle from the licensee's employer for liability arising in

connection with the negligent operation of the leased or rented motor vehicle, provided that the lease or rental agreement is for not more than 30 days; that the lessee is not provided coverage for more than 30 consecutive days per lease period, and, if the lease is extended beyond 30 days, the coverage may be extended one time only for a period not to exceed an additional 30 days; that the lessee is given written notice that his or her personal insurance policy providing coverage on an owned motor vehicle may provide additional excess coverage; and that the purchase of the insurance is not required in connection with the lease or rental of a motor vehicle. The excess liability insurance may be provided to the lessee as an additional insured on a policy issued to the licensee's employer.

- 3. A business office licensed pursuant to subparagraph 1., or a person licensed pursuant to subparagraph 1. who is a full-time salaried employee of a business which offers motor vehicles for rent or lease, may, as an agent of an insurer, transact insurance that provides coverage for the liability of the lessee to the lessor for damage to the leased or rented motor vehicle if:
- a. The lease or rental agreement is for not more than 30 days; or the lessee is not provided coverage for more than 30 consecutive days per lease period, but, if the lease is extended beyond 30 days, the coverage may be extended one time only for a period not to exceed an additional 30 days;
- b. The lessee is given written notice that his personal insurance policy that provides coverage on an owned motor vehicle may provide such coverage with or without a deductible; and

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- c. The purchase of the insurance is not required in connection with the lease or rental of a motor vehicle.
- (e) Credit life or disability insurance. -- License covering only credit life or disability insurance. license may be issued only to an individual employed by a life or health insurer as an officer or other salaried or commissioned representative, or to an individual employed by or associated with a lending or financing institution or creditor, and may authorize the sale of such insurance only with respect to borrowers or debtors of such lending or financing institution or creditor. However, only the individual or entity whose tax identification number is used in receiving or is credited with receiving the commission from the sale of such insurance shall be the licensed agent of the insurer. No individual while so licensed shall hold a license as an agent or solicitor as to any other or additional kind or class of life or health insurance coverage. An entity other than a lending or financial institution defined in s. 626.988 holding a limited license under this paragraph shall also be authorized to sell credit property insurance.
- (f) Credit insurance.--License covering only credit insurance, as such insurance is defined in s. 624.605(1)(i), and no individual so licensed shall, during the same period, hold a license as an agent or solicitor as to any other or additional kind of life or health insurance with the exception of credit life or disability insurance as defined in paragraph (e).

Section 20. Subsections (3) and (4) of section 626.331, Florida Statutes, are amended to read:

30 626.331 Number of appointments permitted or 31 required.--

- (3) The department may issue a single appointment covering both life and health insurances to an individual licensed qualified as to both such kinds of insurance and appointed as agent as to both such kinds by the same insurer.
- entitled thereto within 60 days after the denial or disapproval of an appointment, the department shall refund to the applicant or payor entitled thereto any state and county taxes received by it in connection with the application for the appointment. The appointment fee is not subject to refund. No refund shall be made under any circumstances after issuance of an appointment. No refund shall be made if the applicable appointment year has commenced before receipt by the department of the request for cancellation of the appointment and refund.

Section 21. Section 626.342, Florida Statutes, is amended to read:

- 626.342 Furnishing supplies to unlicensed life, health, or general lines agent prohibited; civil liability and penalty.--
- agent, directly or through any representative, may not shall furnish to any agent any blank forms, applications, stationery, or other supplies to be used in soliciting, negotiating, or effecting contracts of insurance on its behalf unless such blank forms, applications, stationery, or other supplies relate to a class of business with respect to which the agent is licensed and appointed, whether for that insurer or another insurer.
- (2) Any insurer, general agent, or agent who furnishes any of the supplies specified in subsection (1) to any agent

or prospective agent not appointed to represent the insurer and who accepts from or writes any insurance business for such agent or agency is shall be subject to civil liability to any insured of such insurer to the same extent and in the same manner as if such agent or prospective agent had been appointed or authorized by the insurer or such agent to act in its or his or her behalf. The provisions of this subsection do not apply to insurance risk apportionment plans under s. 627.351.

(3) This section does not apply to the placing of surplus lines business under the provisions of ss. 626.913-626.937.

Section 22. Subsections (5) and (6) are added to section 626.451, Florida Statutes, to read:

626.451 Appointment of agent or other representative.--

- office, or court clerk that is aware that an agent, adjuster, service representative, solicitor, customer representative, or managing general agent has pleaded guilty or nolo contendere to or has been found guilty of a felony shall notify the department of such fact.
- (6) Upon the filing of an information or indictment against an agent, adjuster, service representative, solicitor, customer representative, or managing general agent, the state attorney or clerk of the circuit court shall immediately furnish the department a certified copy of the information or indictment.

Section 23. Subsection (1) of section 626.511, Florida Statutes, 1996 Supplement, is amended to read:

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626.511 Reasons for termination; confidential information.--

- (1) Any insurer terminating the appointment of an agent; any general lines agent terminating the appointment of a solicitor, customer representative, or a crop hail or multiple-peril crop insurance agent; and any employer terminating the appointment of an adjuster, service representative, or managing general agent, or claims investigator, whether such termination is by direct action of the appointing insurer, agent, or employer or by failure to renew or continue the appointment as provided, shall file with the department a statement of the reasons, if any, for and the facts relative to such termination. In the case of termination of the appointment of an agent, such information may be filed by the insurer or by the general agent of the insurer.
- In the case of terminations by failure to renew or continue the appointment, the information required under subsection (1) shall be filed with the department as soon as possible, and at all events within 30 days, after the date notice of intention not to so renew or continue was filed with the department as required in this chapter. In all other cases, the information required under subsection (1) shall be filed with the department at the time, or at all events within 10 days after, notice of the termination was filed with the department.
- (3) Any information, document, record, or statement furnished to the department under subsection (1) is confidential and exempt from the provisions of s. 119.07(1).
- Section 24. Subsections (1) and (3) of section 31 626.521, Florida Statutes, are amended to read:

 626.521 Character, credit reports.--

- (1) As to each applicant who for the first time in this state is applying and qualifying for a license as agent, solicitor, adjuster, service representative, customer representative, or managing general agent, or claims investigator, the appointing insurer or its manager or general agent in this state, in the case of agents, or the appointing general lines agent, in the case of solicitors or customer representatives, or the employer, in the case of service representatives and claims investigators and of adjusters who are not to be self-employed, shall coincidentally with such appointment or employment secure and thereafter keep on file a full detailed credit and character report made by an established and reputable independent reporting service, relative to the individual so appointed or employed.
- (3) As to an applicant for an adjuster's, health care risk manager's, or reinsurance intermediary's license who is to be self-employed, the department may secure, at the cost of the applicant, a full detailed credit and character report made by an established and reputable independent reporting service relative to the applicant.

Section 25. Subsections (1) and (2) of section 626.541, Florida Statutes, are amended to read:

- 626.541 Firm, corporate, and business names; officers; associates; notice of changes.--
- (1) Any licensed agent or adjuster doing business under a firm or corporate name or under any business name other than his or her own individual name shall annually on or before January 1 file with the department, on forms furnished by it, a written statement of the firm, corporate, or business name being so used, the address of any office or offices or

places of business making use of such name, and the name and social security number of each <u>officer and</u> director and the president of the corporation and of each individual associated in such firm or corporation as to the insurance transactions thereof or in the use of such business name.

(2) In the event of any change of such name, or of any of the officers and such directors or president, or of any of such addresses, or in the personnel so associated, written notice of such change shall be filed with the department within 60 days by or on behalf of those licensees terminating any such firm, corporate, or business name or continuing to operate thereunder.

Section 26. Subsections (1) and (3) of section 626.561, Florida Statutes, are amended to read:

626.561 Reporting and accounting for funds.--

- (1) All premiums, return premiums, or other funds belonging to insurers or others received by an agent, <u>customer representative</u>, solicitor, or adjuster in transactions under his or her license <u>are shall be</u> trust funds so received by the licensee in a fiduciary capacity. An agent shall keep the funds belonging to each insurer for which he or she is not appointed, other than a surplus lines insurer, in a separate account so as to allow the department to properly audit such funds. The licensee in the applicable regular course of business shall account for and pay the same to the insurer, insured, or other person entitled thereto.
- (3) Any agent, <u>customer representative</u>, solicitor, or adjuster who, not being lawfully entitled thereto, either temporarily or permanently diverts or <u>misappropriates</u> appropriates such funds or any portion thereof to his or her

own use or deprives the other person of a benefit therefrom commits the offense specified below:

- (a) If the funds diverted or <u>misappropriated</u> appropriated to his or her own use are \$300 or less, a misdemeanor of the first degree, punishable as provided in s. 775.082 or s. 775.083.
- (b) If the funds diverted or <u>misappropriated</u> appropriated to his or her own use are more than \$300, but less than \$20,000, a felony of the third degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (c) If the funds diverted or <u>misappropriated</u> appropriated to his or her own use are \$20,000 or more, but less than \$100,000, a felony of the second degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.
- (d) If the funds diverted or <u>misappropriated</u>

 appropriated to his or her own use are \$100,000 or more, a felony of the first degree, punishable as provided in s. 775.082, s. 775.083, or s. 775.084.

Section 27. Subsections (1), (2), (4), and (7) of section 626.592, Florida Statutes, are amended to read:
626.592 Primary agents.--

thereafter, Each person operating an insurance agency and each location of a multiple location agency shall designate a primary agent for each insurance agency location and shall file the name of the person so designated, and the address of the insurance agency location where he or she is primary agent, with the Department of Insurance, on a form approved by the department. The designation of the primary agent may be changed at the option of the agency and any change shall be effective upon notification to the department. Notice of

change must be sent to the department within 30 days after such change.

- (2) For the purpose of this section, a "primary agent" is the licensed agent who is responsible for the hiring and supervision of all individuals within an insurance agency location whether such individuals who deal with the public in the solicitation or negotiation of insurance contracts or in the collection or accounting of moneys from the general public. An agent may be designated as primary agent for only one insurance agency location.
- (4) The department may suspend or revoke the license of the primary agent if the an insurance agency employs any person who has had a license denied or any person whose license is currently suspended or revoked. However, when a person has been denied a license for failure to pass a required examination, he or she may be employed to perform clerical or administrative functions for which licensure is not required.
- (7) An No insurance agency location may not shall conduct the business of insurance unless a primary agent is designated at all times. Failure to designate a primary agent, on a form prescribed by the department, within 30 days after agency inception or change of primary agent designation, constitutes as required under this section shall constitute grounds for requiring that the agency obtain a license in accordance with ss. 626.112 and 626.172.

Section 28. Subsection (1) of section 626.601, Florida Statutes, is amended to read:

626.601 Improper conduct; inquiry; fingerprinting.--

(1) The department may, upon its own motion, and shall, upon a written complaint signed by any interested

person and filed with the department, inquire into any alleged improper conduct of any licensed agent, solicitor, adjuster, service representative, managing general agent, or claims investigator, title insurance agent, or title insurance agency under this code. The department may thereafter initiate an investigation of any such licensee if it has reasonable cause to believe that the licensee has violated any provision of the insurance code. During the course of its investigation, the department shall contact the licensee being investigated unless it determines that contacting such person could jeopardize the successful completion of the investigation or cause injury to the public.

Section 29. Section 626.611, Florida Statutes, is amended to read:

626.611 Grounds for compulsory refusal, suspension, or revocation of agent's, title agency's, solicitor's, adjuster's, customer representative's, service representative's, or managing general agent's, or claims investigator's license or appointment.—The department shall deny an application for, suspend, revoke, or refuse to renew or continue the license or appointment of any applicant, agent, title agency, solicitor, adjuster, customer representative, service representative, or managing general agent, or claims investigator, and it shall suspend or revoke the eligibility to hold a license or appointment of any such person, if it finds that as to the applicant, licensee, or appointee any one or more of the following applicable grounds exist:

(1) Lack of one or more of the qualifications for the license or appointment as specified in this code.

- (2) Material misstatement, misrepresentation, or fraud in obtaining the license or appointment or in attempting to obtain the license or appointment.
- (3) Failure to pass to the satisfaction of the department any examination required under this code.
- (4) If the license or appointment is willfully used, or to be used, to circumvent any of the requirements or prohibitions of this code.
- (5) Willful misrepresentation of any insurance policy or annuity contract or willful deception with regard to any such policy or contract, done either in person or by any form of dissemination of information or advertising.
- (6) If, as an adjuster, claims investigator, or agent licensed and appointed to adjust claims under this code, he or she has materially misrepresented to an insured or other interested party the terms and coverage of an insurance contract with intent and for the purpose of effecting settlement of claim for loss or damage or benefit under such contract on less favorable terms than those provided in and contemplated by the contract.
- (7) Demonstrated lack of fitness or trustworthiness to engage in the business of insurance.
- (8) Demonstrated lack of reasonably adequate knowledge and technical competence to engage in the transactions authorized by the license or appointment.
- (9) Fraudulent or dishonest practices in the conduct of business under the license or appointment.
- (10) Misappropriation, conversion, or unlawful withholding of moneys belonging to insurers or insureds or beneficiaries or to others and received in conduct of business under the license or appointment.

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- (11) Unlawfully rebating, attempting to unlawfully rebate, or unlawfully dividing or offering to divide his or her commission with another.
- (12) Having obtained or attempted to obtain, or having used or using, a license or appointment as agent, customer representative, or solicitor for the purpose of soliciting or handling "controlled business" as defined in s. 626.730 with respect to general lines agents, s. 626.784 with respect to life agents, and s. 626.830 with respect to health agents.
- (13) Willful failure to comply with, or willful violation of, any proper order or rule of the department or willful violation of any provision of this code.
- (14) Having been found guilty of or having pleaded guilty or nolo contendere to a felony or a crime punishable by imprisonment of 1 year or more under the law of the United States of America or of any state thereof or under the law of any other country which involves moral turpitude, without regard to whether a judgment of conviction has been entered by the court having jurisdiction of such cases.
- (15) Fraudulent or dishonest practice in submitting or aiding or abetting any person in the submission of an application for workers' compensation coverage under chapter 440 containing false or misleading information as to employee payroll or classification for the purpose of avoiding or reducing the amount of premium due for such coverage.

Section 30. Section 626.621, Florida Statutes, is amended to read:

626.621 Grounds for discretionary refusal, suspension, or revocation of agent's, solicitor's, adjuster's, customer representative's, service representative's, or managing general agent's, or claims investigator's license or

appointment.—The department may, in its discretion, deny an application for, suspend, revoke, or refuse to renew or continue the license or appointment of any applicant, agent, solicitor, adjuster, customer representative, service representative, or managing general agent, or claims investigator, and it may suspend or revoke the eligibility to hold a license or appointment of any such person, if it finds that as to the applicant, licensee, or appointee any one or more of the following applicable grounds exist under circumstances for which such denial, suspension, revocation, or refusal is not mandatory under s. 626.611:

- (1) Any cause for which issuance of the license or appointment could have been refused had it then existed and been known to the department.
- (2) Violation of any provision of this code or of any other law applicable to the business of insurance in the course of dealing under the license or appointment.
- (3) Violation of any lawful order or rule of the department.
- (4) Failure or refusal, upon demand, to pay over to any insurer he or she represents or has represented any money coming into his or her hands belonging to the insurer.
- (5) Violation of the provision against twisting, as defined in s. 626.9541(1)(1).
- (6) In the conduct of business under the license or appointment, engaging in unfair methods of competition or in unfair or deceptive acts or practices, as prohibited under part X of this chapter, or having otherwise shown himself or herself to be a source of injury or loss to the public or detrimental to the public interest.

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- (7) Willful overinsurance of any property or health 2 insurance risk.
 - (8) Having been found guilty of or having pleaded guilty or nolo contendere to a felony or a crime punishable by imprisonment of 1 year or more under the law of the United States of America or of any state thereof or under the law of any other country, without regard to whether a judgment of conviction has been entered by the court having jurisdiction of such cases.
 - (9) If a life agent, violation of the code of ethics.
 - (10) Cheating on an examination required for licensure or violating test center or examination procedures published orally, in writing, or electronically at the test site by authorized representatives of the examination program administrator. Communication of test center and examination procedures must be clearly established and documented.
 - (11) Failure to inform the department in writing within 30 days after pleading guilty or nolo contendere to, or being convicted or found guilty of, any felony or a crime punishable by imprisonment of 1 year or more under the law of the United States or of any state thereof, or under the law of any other country without regard to whether a judgment of conviction has been entered by the court having jurisdiction of the case.
 - (12) Knowingly aiding, assisting, procuring, advising, or abetting any person in the violation of or to violate a provision of the insurance code or any order or rule of the department.
 - Section 31. Subsections (2), (3), and (4) of section 626.641, Florida Statutes, are amended to read:
 - 626.641 Duration of suspension or revocation.--

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- (2) No person or appointee under any license or appointment revoked by the department, nor any person whose eligibility to hold same has been revoked by the department, shall have the right to apply for another license or appointment under this code within 2 years from the effective date of such revocation or, if judicial review of such revocation is sought, within 2 years from the date of final court order or decree affirming the revocation. department shall not, however, grant a new license or appointment or reinstate eligibility to hold such license or appointment if it finds that the circumstance or circumstances for which the eligibility was revoked or for which the previous license or appointment was revoked still exist or are likely to recur; if an individual's license as agent, customer representative, or solicitor or eligibility to hold same has been revoked upon the ground specified in s. 626.611(12), the department shall refuse to grant or issue any new license or appointment so applied for.
- (3) If licenses as agent, customer representative, or solicitor, or the eligibility to hold same, as to the same individual have been revoked at two separate times, the department shall not thereafter grant or issue any license under this code as to such individual.
- (4) During the period of suspension or revocation of the license or appointment, the former licensee or appointee shall not engage in or attempt or profess to engage in any transaction or business for which a license or appointment is required under this code or directly or indirectly own, control, or be employed in any manner by any insurance agent or agency or adjuster or adjusting firm.

Section 32. Section 626.651, Florida Statutes, is amended to read:

626.651 Effect of suspension, revocation upon associated licenses and appointments and licensees and appointees.--

- (1) Upon suspension, revocation, or refusal to renew or continue any one license of an agent, customer representative, or solicitor, or upon suspension or revocation of eligibility to hold a license or appointment, the department shall at the same time likewise suspend or revoke all other licenses, appointments, or status of eligibility held by the licensee or appointee under this code.
- (2) In case of the suspension or revocation of license and appointments of any general lines agent, or in case of suspension or revocation of eligibility, the license and appointments of any and all other agents who are members of such agency, whether incorporated or unincorporated, and any and all solicitors or customer representatives employed by such agency, who knowingly are parties to the act which formed the ground for the suspension or revocation may likewise be suspended or revoked.

Section 33. Section 626.681, Florida Statutes, is amended to read:

- 626.681 Administrative fine in lieu of <u>or in addition</u>
 <u>to</u> suspension, revocation, or refusal of license or appointment.--
- (1) Except as to insurance agencies, if the department finds that one or more grounds exist for the suspension, revocation, or refusal to issue, renew, or continue any license or appointment issued under this chapter, the department may, in its discretion, in lieu of or in addition

to such suspension or revocation, or in lieu of such refusal, and except on a second offense or when such suspension, revocation, or refusal is mandatory, impose upon the licensee or appointee an administrative penalty in an amount up to \$500 or, if the department has found willful misconduct or willful violation on the part of the licensee or appointee, up to \$3,500\$\frac{2}{52}\$,500. The administrative penalty may, in the discretion of the department, be augmented by an amount equal to any commissions received by or accruing to the credit of the licensee or appointee in connection with any transaction as to which the grounds for suspension, revocation, or refusal related.

- (2) With respect to insurance agencies, if the department finds that one or more grounds exist for the suspension, revocation, or refusal to <u>issue</u>,renew,or continue any license issued under this chapter, the department may, in its discretion, in lieu of <u>or in addition to</u> such suspension <u>or</u>,revocation, or <u>in lieu of such</u> refusal, impose upon the licensee an administrative penalty in an amount not to exceed \$10,000 per violation. The administrative penalty may, in the discretion of the department, be augmented by an amount equal to any commissions received by or accruing to the credit of the licensee in connection with any transaction as to which the grounds for suspension, revocation, or refusal related.
- (3) The department may allow the licensee or appointee a reasonable period, not to exceed 30 days, within which to pay to the department the amount of the penalty so imposed. If the licensee or appointee fails to pay the penalty in its entirety to the department within the period so allowed, the license, or status of the licensee or

appointee shall stand suspended or revoked or <u>issuance</u>, renewal, or continuation shall be refused, as the case may be, upon expiration of such period.

Section 34. Section 626.691, Florida Statutes, is amended to read:

626.691 Probation.--

- (1) If the department finds that one or more grounds exist for the suspension, revocation, or refusal to renew or continue any license or appointment issued under this part, the department may, in its discretion, except when an administrative fine is not permissible under s. 626.681 or when such suspension, revocation, or refusal is mandatory, in lieu of or in addition to such suspension or, revocation, or in lieu of such refusal, or in connection with any administrative monetary penalty imposed under s. 626.681, place the offending licensee or appointee on probation for a period, not to exceed 2 years, as specified by the department in its order.
- (2) As a condition to such probation or in connection therewith, the department may specify in its order reasonable terms and conditions to be fulfilled by the probationer during the probation period. If during the probation period the department has good cause to believe that the probationer has violated a term or condition such terms and conditions or any of them, it shall suspend, revoke, or refuse to issue, renew, or continue the license or appointment of the probationer, as upon the original ground or grounds referred to in subsection (1).

Section 35. Section 626.692, Florida Statutes, is created to read:

1 626.692 Restitution. -- If any ground exists for the suspension, revocation, or refusal of a license or 2 3 appointment, the department may, in addition to any other penalty authorized under this chapter, order the licensee to 4 5 pay restitution to any person who has been deprived of money 6 by the licensee's misappropriation, conversion, or unlawful 7 withholding of moneys belonging to insurers, insureds, 8 beneficiaries, or others. In no instance shall the amount of restitution required to be paid under this section exceed the 9 10 amount of money misappropriated, converted, or unlawfully 11 withheld. Nothing in this section limits or restricts a person's right to seek other remedies as provided for by law. 12 Section 36. Section 626.727, Florida Statutes, is 13 amended to read: 14 15 626.727 Scope of this part.--This part applies only as to: 16 17 (1) General lines agents, as defined in s. 626.041; Solicitors, as defined in s. 626.071; and 18 19 (3) Customer representatives as defined in s. 626.072; 20 and 21 (4) (4) (3) Service representatives, as defined in s. 626.081, or managing general agents, as defined in s. 626.091. 22 23 Section 37. Section 626.730, Florida Statutes, is 24 amended to read: 626.730 Purpose of license.--25 (1) The purpose of a license issued under this code to 26 27 a general lines agent, customer representative, or solicitor 28 is to authorize and enable the licensee actively and in good 29 faith to engage in the insurance business as such an agent, customer representative, or solicitor with respect to the 30 31 general public and to facilitate the public supervision of

such activities in the public interest, and not for the purpose of enabling the licensee to receive a rebate of premium in the form of commission or other compensation as an agent, customer representative, or solicitor or enabling the licensee to receive commissions or other compensation based upon insurance solicited or procured by or through him or her upon his or her own interests or those of other persons with whom he or she is closely associated in capacities other than that of insurance agent, customer representative, or solicitor.

or permit to exist any license or appointment as such agent, customer representative, or solicitor as to any applicant therefor or licensee or appointee thereunder if it finds that the license or appointment has been, is being, or will probably be used by the applicant, or licensee, or appointee for the purpose of securing rebates or commissions on "controlled business," that is, on insurance written on his or her own interests or those of his or her family or of any firm, corporation, or association with which he or she is associated, directly or indirectly, or in which he or she has an interest other than as to the insurance thereof.

Section 38. Subsection (3) of section 626.732, Florida Statutes, is amended to read:

626.732 Requirement as to knowledge, experience, or instruction.--

(3) An individual who was or became qualified to sit for an agent's, <u>customer representative's</u>, or adjuster's examination at or during the time he or she was employed by the department and who, while so employed, was employed in responsible insurance duties as a full-time bona fide employee

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shall be permitted to take an examination if application for 2 such examination is made within 90 days after the date of 3 termination of his or her employment with the department. Section 39. Section 626.733, Florida Statutes, is 4 5 amended to read: 6 626.733 Agency firms and corporations; special 7 requirements. -- If a sole proprietorship, partnership, corporation, or association holds an agency contract, all 9 members thereof who solicit, negotiate, or effect insurance 10 contracts, and all officers and stockholders of the 11 corporation who solicit, negotiate, or effect insurance contracts, are required to qualify and be licensed 12 individually as agents, solicitors, or customer 13 14 representatives; and all of such agents must be individually appointed as to each property and casualty insurer entering 15 into an agency contract with such agency. Each such 16 17 appointing insurer as soon as known to it shall comply with 18 this section and shall determine and require that each agent 19 so associated in or so connected with such agency is likewise 20 appointed as to the same such insurer and for the same type 21 and class of license. However, no insurer is required to comply with the provisions of this section if such insurer 22 satisfactorily demonstrates to the department that the insurer 23 24 has issued an aggregate net written premium, in an agency, in 25 an amount of \$25,000 or less. Section 40. Subsection (2) of section 626.7351, 26 27 Florida Statutes, is amended to read: 28 626.7351 Qualifications for customer representative's 29 license. -- The department shall not grant or issue a license as

customer representative to any individual found by it to be

untrustworthy or incompetent, or who does not meet each of the following qualifications:

- (2)(a) The applicant is a bona fide resident of this state and will actually reside in the state at least 6 months out of the year. An individual who is a bona fide resident of this state shall be deemed to meet the residence requirements of this subsection, notwithstanding the existence at the time of application for license of a license in his or her name on the records of another state as a resident licensee of the other state, if the applicant furnishes a letter of clearance satisfactory to the department that the resident licenses have been canceled or changed to a nonresident basis and that he or she is in good standing.
- (b) The applicant is a resident of another state sharing a common boundary with this state and has been employed in this state for a period of not less than 6 months by a Florida resident general lines agent licensed and appointed under this chapter. The applicant licensed under this subsection must meet all other requirements as described in this chapter and must, under the direct supervision of a licensed and appointed Florida resident general lines agent, conduct business solely within the confines of the office of the agent or agency whom he or she represents in this state.

Section 41. Subsection (1) of section 626.739, Florida Statutes, is amended to read:

- 626.739 Temporary license; death, disability, absence of agent.--
- (1) The department may, in its discretion, issue a temporary license <u>authorizing appointment as a general lines</u>

 <u>insurance</u> as agent to a licensed agent's employee, family member, business associate, or personal representative for the

purpose of continuing or winding up the business affairs of the agent or agency, $\frac{1}{2}$ subject to the following conditions:

- (a) The agent so being replaced must have <u>died</u> become deceased or <u>become</u> unable to perform his or her duties as agent because of military service or illness or other physical or mental disability.
- (b) There must be No other person connected with the agent's business who is licensed as a general lines agent.
- (c) The proposed temporary licensee <u>is</u> must be qualified as for a regular general lines agent's license under this code except as to residence, examination, education, or experience.
- (d) Application for the temporary license <u>has been</u> must be made by the applicant upon statements and affidavit filed with the department on forms as prescribed and furnished by it.
- (e) The temporary license <u>must</u> shall be issued and be valid for 4 months and <u>may</u> shall not be renewed either to the then holder of the temporary license or to any other person for or on behalf of the agent or agency.
- (f) Under a temporary license and appointment the licensee <u>does</u> shall not represent as agent any insurer not last represented by the agent so being replaced, <u>and is not nor be</u> licensed or appointed as to any additional kind or classification of insurance than those covered by the last existing agency appointments of the replaced agent, except that, if during the temporary license period an insurer withdraws from the agency, the temporary licensee may be appointed by another like insurer only for the period remaining under the temporary licensee.

(g) The holder of a temporary license may be granted a regular agent's license upon taking and successfully completing a classroom course or correspondence course in insurance or having the insurance employment experience as prescribed in s. 626.732 and passing an examination as required by s. 626.221.

Section 42. Subsections (1) and (2) of section 626.741, Florida Statutes, are amended, present subsection (5) of that section is renumbered as subsection (7), and new subsections (5) and (6) are added to that section, to read:

626.741 Nonresident agents; licensing and restrictions.--

- (1) The department may, upon written application and the payment of the fees as specified in s. 624.501, issue a license as:
- (a) A general lines agent to an individual who is otherwise qualified therefor, but who is not a resident of this state, if by the laws of the state of the individual's residence, residents of this state may be licensed in like manner as a nonresident agent of his state.
- (b) A customer representative to an individual who is otherwise qualified therefor, who is not a resident of this state, but who is a resident of a state that shares a common boundary with this state.
- (2) The department shall not, however, issue any license and appointment to any nonresident who has an office or place of business in this state, or who has any direct or indirect pecuniary interest in any insurance agent, insurance agency, or in any solicitor licensed as a resident of this state; nor to any individual who does not, at the time of issuance and throughout the existence of the Florida license,

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hold a license as agent or broker issued by the state of his or her residence; nor to any individual who is employed by any 3 insurer as a service representative or who is a managing general agent in any state, whether or not also licensed in 4 5 another state as an agent or broker. The foregoing requirement to hold a similar license in the applicant's state 6 7 of residence does not apply to customer representatives unless 8 the home state licenses residents of that state in a like manner. The prohibition against having an office or place of 9 10 business in this state does not apply to customer 11 representatives who are required to conduct business solely within the confines of the office of a licensed and appointed 12 Florida resident general lines agent in this state. The 13 department shall have discretion to refuse to issue any 14 license or appointment to a nonresident when it has reason to 15 believe that the applicant by ruse or subterfuge is attempting 16 17 to avoid the intent and prohibitions contained in this subsection or to believe that any of the grounds exist as for 18 19 suspension or revocation of license as set forth in ss. 626.611 and 626.621. 20 21

- (5) Any individual who holds a Florida nonresident agent's license, upon becoming a resident of this state may, for a period not to exceed 90 days, continue to transact insurance in this state under the nonresident license and appointment. Such individual must make application for resident licensure and must become licensed as a resident agent within 90 days of becoming a resident of this state.
- (6) Upon becoming a resident of this state, an individual who holds a Florida nonresident agent's license is no longer eligible for licensure as a nonresident agent if such individual fails to make application for a resident

license and become licensed as a resident agent within 90 days. His license and any appointments shall be canceled 2 3 immediately. He may apply for a resident license pursuant to 4 s. 626.731. 5 (7) Except as provided in this section and ss. 6 626.742 and 626.743, nonresident agents shall be subject to 7 the same requirements as apply to agents resident in this 8 state. 9 Section 43. Present subsection (7) of section 626.792, 10 Florida Statutes, is renumbered as subsection (8) and amended, 11 and a new subsection (7) is added to that section, to read: 626.792 Nonresident agents.--12 (7) Any individual who holds a Florida nonresident 13 14 agent's license, upon becoming a resident of this state may, for a period not to exceed 90 days, continue to transact 15 insurance in this state under the nonresident license and 16 17 appointment. Such individual must make application for resident licensure and must become licensed as a resident 18 19 agent within 90 days after becoming a resident of this state. 20 (8) (7) Upon becoming a resident of this state, an individual who holds a Florida nonresident agent's license is 21 no longer eligible for licensure as a nonresident agent if 22 such individual fails to make application for a resident 23 24 license and become licensed as a resident agent within 90 25 days.and His license and any appointments shall be canceled immediately. He may apply for a resident license pursuant to 26 27 s. 626.785. 28 Section 44. Present subsection (7) of section 626.835, 29 Florida Statutes, is renumbered as subsection (8) and amended, 30 and a new subsection (7) is added to that section, to read:

626.835 Nonresident agents.--

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(7) Any individual who holds a Florida nonresident agent's license, upon becoming a resident of this state may, for a period not to exceed 90 days, continue to transact insurance in this state under the nonresident license and appointment. Such individual must make application for resident licensure and must become licensed as a resident agent within 90 days of becoming a resident of this state. (8) $\frac{(7)}{(7)}$ Upon becoming a resident of this state, an individual who holds a Florida nonresident agent's license is no longer eligible for licensure as a nonresident agent if such individual fails to make application for a resident license and become licensed as a resident agent within 90 days. and His or her license and any appointments shall be canceled immediately. The individual may apply for a resident 14 license pursuant to s. 626.831. Section 45. Subsection (1) of section 626.837, Florida Statutes, is amended to read: 626.837 Excess or rejected business.--(1) A licensed health agent may place excess or rejected risks within the class of business for which he or 20 she is licensed and appointed, and which the insurer appointing the agent is authorized to transact, with any other 22 authorized insurer without being required to secure an 23

Section 46. Paragraph (a) of subsection (2) of section 626.8411, Florida Statutes, is amended to read:

agent's agreement with the insurer appointing licensing him or

626.8411 Application of Florida Insurance Code provisions to title insurance agents or agencies .--

appointment as to such other insurer, but subject to the

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- (2) The following provisions of part I do not apply to title insurance agents or title insurance agencies:
- (a) Section $626.112\underline{(7)(8)}$, relating to licensing of insurance agencies.

Section 47. Paragraph (a) of subsection (3) of section 626.8417, Florida Statutes, is amended to read:

626.8417 Title insurance agent's license; application and qualification; errors and omissions insurance; bond and deposit requirements; exemptions.--

- (3) The department shall not grant or issue a license as title agent to any individual found by it to be untrustworthy or incompetent, who does not meet the qualifications for examination specified in s. 626.8414, or who does not meet the following qualifications:
- (a) Within the 4 years immediately preceding the date of the application for license, the applicant must have completed a 40-hour classroom course in title insurance, as approved by the department, or must have had at least 12 months of experience in responsible title insurance duties, while working in the title insurance business as a substantially full-time, bona fide employee of a title agency, title agent, or title insurer, or attorney who conducts real estate closing transactions and issues title insurance policies but who is exempt from licensure pursuant to paragraph (4)(a). If an applicant's qualifications are based upon the periods of employment at responsible title insurance duties, the applicant must submit, with the application for license on a form prescribed by the department, the affidavit of the applicant and of the employer setting forth the period of such employment, that the employment was substantially full

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time, and giving a brief abstract of the nature of the duties performed by the applicant.

Section 48. Subsection (2) of section 626.8418, Florida Statutes, is amended to read:

626.8418 Application for title insurance agency license.—Prior to doing business in this state as a title insurance agency, a title insurance agency must meet all of the following requirements:

(2) The applicant must have deposited with the department securities of the type eligible for deposit under s. 625.52 and having at all times a market value of not less than \$35,000. In place of such deposit, the title insurance agency may post a surety bond of like amount payable to the department for the benefit of any appointing insurer damaged by a violation by the title insurance agency of its contract with the appointing insurer. If aproperly documented claim on the bond is timely filed with the department by a damaged title insurer or insured, the department may shall remit an appropriate amount of the deposit or the proceeds that are received from the surety in payment of the claim damaged insurer making claim on the bond. The required deposit or bond must be made by the title insurance agency, and a title insurer may not provide the deposit or bond directly or indirectly on behalf of the title insurance agency. deposit or bond must secure the performance by the title insurance agency of its duties and responsibilities under the issuing agency contracts with each title insurer underwriter for which it is appointed. The agency may exchange or substitute other securities of like quality and value for securities on deposit, may receive the interest and other income accruing on such securities, and may inspect the

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deposit at all reasonable times. Such deposit or bond must remain unimpaired as long as the title insurance agency continues in business in this state and until 1 year after termination of all title insurance agency appointments licenses held by the title insurance agency. The title insurance agency is entitled to the return of the deposit or bond together with accrued interest after such year has passed, if no claim has been made against the deposit or bond. If a surety bond is unavailable generally, the department may adopt rules for alternative methods to comply with this subsection. With respect to such alternative methods for compliance, the department must be guided by the past business performance and good reputation and character of the proposed title insurance agency. A surety bond is deemed to be unavailable generally if the prevailing annual premium exceeds 25 percent of the principal amount of the bond.

Section 49. Section 626.8437, Florida Statutes, is amended to read:

626.8437 Grounds for compulsory refusal, suspension, or revocation of license or appointment.—The department shall deny, suspend, revoke, or refuse to renew or continue the license or appointment of any title insurance agent or agency, and it shall suspend or revoke the eligibility to hold a license or appointment of such person, if it finds that as to the applicant, licensee, appointee, or any principal thereof, any one or more of the following grounds exist:

(1) Lack of one or more of the qualifications for the license or appointment as specified in $\underline{ss.s.}626.8417$, 626.8418, and 626.8419.

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- (2) Material misstatement, misrepresentation, or fraud in obtaining, or attempting to obtain, the license or appointment.
- (3) Willful misrepresentation of any title insurance policy, guarantee of title, binder, or commitment, or willful deception with regard to any such policy, guarantee, binder, or commitment, done either in person or by any form of dissemination of information or advertising.
- (4) Demonstrated lack of fitness or trustworthiness to represent a title insurer in the issuance of its commitments, binders, policies of title insurance, or guarantees of title.
- (5) Demonstrated lack of reasonably adequate knowledge and technical competence to engage in the transactions authorized by the license or appointment.
- (6) Fraudulent or dishonest practices in the conduct of business under the license or appointment.
- (7) Misappropriation, conversion, or unlawful withholding of moneys belonging to title insurers or insureds or others and received in conduct of business under the license or appointment.
- (8) Unlawful rebating, or attempting to unlawfully rebate, or unlawfully dividing, or offering to unlawfully divide, title insurance premiums, fees, or charges with another, as prohibited by s. 626.9541(1)(h)3.
- (9) Willful failure to comply with, or willful violation of, any proper order or rule of the department or willful violation of any provision of this act.
- (10) The licensee if an individual, or the partners if a partnership, or owner if a sole proprietorship, or the officers if a corporation, having been found guilty of or having pleaded guilty or nolo contendere to a felony or a

crime punishable by imprisonment of 1 year or more under the law of the United States or of any state or under the law of any other country which involves moral turpitude, without regard to whether a judgment of conviction has been entered by the court having jurisdiction of such cases.

Section 50. Section 626.844, Florida Statutes, is amended to read:

626.844 Grounds for discretionary refusal, suspension, or revocation of license or appointment.—The department may, in its discretion, deny, suspend, revoke, or refuse to renew or continue the license or appointment of any title insurance agent or agency, and it may suspend or revoke the eligibility to hold a license or appointment of any such title insurance agent or agency person if it finds that as to the applicant or licensee or appointee, or any principal thereof, any one or more of the following grounds exist under circumstances for which such denial, suspension, revocation, or refusal is not mandatory under s. 626.8437:

- (1) Any cause for which issuance of the license or appointment could have been refused had it then existed and been known to the department.
- (2) Violation of any provision of this act in the course of dealing under the license or appointment.
- (3) Violation of any lawful order or rule of the department.
- (4) Failure or refusal upon demand to pay over to any title insurer that the appointee represents or has represented any money coming into the hands of such appointee and belonging to the title insurer.
- (5) Engaging in unfair methods of competition or in unfair or deceptive acts or practices in the conduct of

business, as prohibited under part X of this chapter, or having otherwise shown himself or herself to be a source of injury or loss to the public or to be detrimental to the public interest.

(6) The licensee if an individual, or the partners if a partnership, or owner if a sole proprietorship, or the officers if a corporation, having been found guilty of or having pleaded guilty or nolo contendere to a felony or a crime punishable by imprisonment of 1 year or more under the law of the United States or of any state or under the law of any other country, without regard to whether a judgment of conviction has been entered by the court having jurisdiction of such cases.

Section 51. Subsections (1), (3), and (4) of section 626.8443, Florida Statutes, are amended to read:

626.8443 Duration of suspension or revocation .--

(1) The department shall, in its order suspending a title insurance agent's <u>or agency's</u> license or appointment or in its order suspending the eligibility of a person to hold or apply for such license or appointment, specify the period during which the suspension is to be in effect, but such period shall not exceed 1 year. The license, or appointment, or eligibility shall remain suspended during the period so specified, subject, however, to any rescission or modification of the order by the department, or modification or reversal thereof by the court, prior to expiration of the suspension period. A license, and appointment, or eligibility which has been suspended may not be reinstated except upon request for such reinstatement, but the department shall not grant such reinstatement if it finds that the circumstance or

circumstances for which the license, appointment, and eligibility was suspended still exist or are likely to recur.

- (3) If licenses of any person as a title insurance agent or agency has have been revoked twice, the department shall not thereafter grant or issue a title insurance agent's or agency's license to such person.
- (4) During the period of suspension or after revocation of the license and appointment, the former licensee shall not engage in or attempt to profess to engage in any transaction or business for which a license or appointment is required under this code or directly or indirectly own, control, or be employed in any manner by any insurance agent or agency or adjuster or adjusting firm act.

Section 52. Subsections (1) and (2) of section 626.852, Florida Statutes, are amended to read:

626.852 Scope of this part.--

- (1) This part applies only as to insurance adjusters and claims investigators as $\underline{defined}$ hereinafter in this part $\underline{defined}$.
- (2) Unless otherwise required by context, the term "adjusters" as used in this part applies to all licensees defined herein as any type of adjuster or as a claims investigator.

Section 53. Subsection (5) of section 626.869, Florida Statutes, is amended to read:

626.869 License, adjusters.--

months or longer and appointment and who engages in adjusting workers' compensation insurance must, beginning in their birth month in 1993 and every 2 years thereafter, have completed 24 hours of courses, 2 hours of which relate to ethics, in

subjects shall certify to the department every 2 years, at least 90 days prior to the renewal date of his or her appointment, the fact that the licensee has completed a course of instruction designed to inform the licensee regarding as to the current workers' compensation laws of this state, so as to enable him or her to engage in such business as a workers' compensation insurance adjuster fairly and without injury to the public and to adjust all claims in accordance with the policy or contract and the workers' compensation laws of this state. In order to qualify as an eligible course under this subsection, the course must shall:

- (a) <u>Have a Consist of 24 hours of classroom</u>

 instruction in the workers' compensation laws and practices of this state, 2 hours of which shall relate to ethics, with the course outline approved by the department. It is not required that the 24 hours of classroom instruction take place in one course.
- (b) Be taught at a school training facility or other location approved by the department.
- (c) Be taught by instructors with at least 5 years of experience in the area of workers' compensation, general lines of insurance, or other persons approved by the department. However, a member of The Florida Bar is shall be exempt from the 5 years' experience requirement.
- (d) Furnish the attendee a certificate of completion. The sponsor of the course provider shall send a roster copy of the certificate of completion to the department in a format prescribed by the department.

Section 54. Section 626.8695, Florida Statutes, is amended to read:

626.8695 Primary adjuster.--

- thereafter, Each person operating an adjusting firm and each location of a multiple location adjusting firm must designate a primary adjuster for each such firm or location and must file with the department the name of such primary adjuster and the address of the firm or location where he or she is the primary adjuster, on a form approved by the department. The designation of the primary adjuster may be changed at the option of the adjusting firm. Any such change is effective upon notification to the department. Notice of change must be sent to the department within 30 days after such change.
- (2)(a) For purposes of this section, a "primary adjuster" is the licensed adjuster who is responsible for the hiring and supervision of all individuals within an adjusting firm location who deal with the public and who acts in the capacity of a public adjuster as defined in s. 626.854, or an independent adjuster as defined in s. 626.855. An adjuster may be designated as a primary adjuster for only one adjusting firm location.
- (b) For purposes of this section, an "adjusting firm" is a location where an independent or public adjuster is engaged in the business of insurance.
- (3) The department may suspend or revoke the license of the primary adjuster if the an adjusting firm employs any person who has had a license denied or any person whose license is currently suspended or revoked. However, if a person has been denied a license for failure to pass a required examination, he or she may be employed to perform clerical or administrative functions for which licensure is not required.

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- (4) The primary adjuster in an unincorporated adjusting firm, or the primary adjuster in an incorporated adjusting firm in which no officer, director, or stockholder is an adjuster, is responsible and accountable for the acts of salaried employees under his or her direct supervision and control while acting on behalf of the adjusting firm. Nothing in this section renders any person criminally liable or subject to any disciplinary proceedings for any act unless the person personally committed or knew or should have known of the act and of the facts constituting a violation of this code.
- (5) The department may suspend or revoke the license of any adjuster who is employed by a person whose license is currently suspended or revoked.
- (6) An No adjusting firm location may not conduct the business of insurance unless a primary adjuster is designated. Failure of the person operating the adjusting firm to designate a primary adjuster for the firm, or for each location, as applicable, on a form prescribed by the department within 30 days after inception of the firm or change of primary adjuster designation, constitutes grounds for requiring the adjusting firm to obtain an adjusting firm license pursuant to s. 626.8696.
- (7) Any adjusting firm may request, on a form prescribed by the department, verification from the department of any person's current licensure status. If a request is mailed to the department within 5 working days after the date an adjuster is hired, and the department subsequently notifies the adjusting firm that an employee's license is currently suspended, revoked, or has been denied, the license of the primary adjuster shall not be revoked or suspended if the

 unlicensed person is immediately dismissed from employment as an adjuster with the firm.

Section 55. Subsection (5) is added to section 626.872, Florida Statutes, to read:

626.872 Temporary license.--

(5) The department shall not issue a temporary license as an independent adjuster or as a company employee adjuster to any individual who has ever held such a license in this state.

Section 56. Section 626.873, Florida Statutes, is amended to read:

626.873 Nonresident adjusters.--

- (1) The department shall, upon application therefor, issue a license to an applicant for a nonresident adjuster's license upon determining that the applicant has paid the applicable license fees required under s. 624.501 and:
- $\underline{(a)}(1)$ Is a currently licensed insurance adjuster in his or her home state, if such state requires a license.
- $\underline{\text{(b)}(2)}$ Is an employee of an insurer admitted to do business in this state.
- $\underline{(c)}$ (3) Does not maintain an office in this state for the purpose of adjusting losses in this state.
- (d)(4) Has filed a certificate or letter of authorization from the insurance department of his or her home state, if such state requires an adjuster to be licensed, stating that he or she holds a current license or authorization to adjust insurance losses. Such certificate or authorization must be signed by the insurance commissioner, or his or her deputy, of the adjuster's home state and must reflect whether or not the adjuster has ever had his or her license or authorization in the adjuster's home state

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suspended or revoked and, if such is the case, the reason for such action.

- (2) Any individual who holds a Florida nonresident adjuster's license, upon becoming a resident of this state may, for a period not to exceed 90 days, continue to adjust claims in this state under his or her nonresident license and appointment. Such individual must make application for resident licensure and must become licensed as a resident adjuster within 90 days of becoming a resident of this state.
- individual who holds a Florida nonresident adjuster's license is no longer eligible for licensure as a nonresident adjuster if such individual fails to make application for a resident license and become licensed as a resident adjuster within 90 days. Such individual may apply for a resident license pursuant to s. 626.865, s. 626.866, or s. 626.867.

Section 57. Subsection (2) of section 626.875, Florida Statutes, is amended to read:

626.875 Office and records.--

(2) The records of the adjuster relating to a particular claim or loss shall be so retained in the adjuster's place of business for a period of not less than $\underline{3}$ $\underline{\text{years}}$ $\underline{1}$ $\underline{\text{year}}$ after completion of the adjustment. This provision shall not be deemed to prohibit return or delivery to the insurer or insured of documents furnished to or prepared by the adjuster and required by the insurer or insured to be returned or delivered thereto.

Section 58. Section 626.877, Florida Statutes, is amended to read:

626.877 Adjustments to comply with insurance contract and law.--Every adjuster and claims investigator shall adjust

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or investigate every claim, damage, or loss made or occurring under an insurance contract, in accordance with the terms and conditions of the contract and of the applicable laws of this state.

Section 59. Paragraph (a) of subsection (1) of section 626.916, Florida Statutes, is amended to read:

626.916 Eligibility for export.--

- (1) No insurance coverage shall be eligible for export unless it meets all of the following conditions:
- (a) The full amount of insurance required must not be procurable, after a diligent effort has been made by the producing agent to do so, from among the insurers authorized to transact and actually writing that kind and class of insurance in this state, and the amount of insurance exported shall be only the excess over the amount so procurable from authorized insurers. Surplus lines agents must verify that a diligent effort has been made by requiring a properly documented statement of diligent effort from the retail or producing agent. However, to be in compliance with the diligent effort requirement, the surplus lines agent's reliance must be reasonable under the particular circumstances surrounding the export of that particular risk. Reasonableness shall be assessed by taking into account factors which include, but are not limited to, a regularly conducted program of verification of the information provided by the retail or producing agent. Declinations must be documented on a risk-by-risk basis. The surplus lines agent must provide a copy of the producing agent's statement of diligent effort to the surplus lines insurer. If it is not possible to obtain the full amount of insurance required by layering the risk, it is permissible to export the full amount.

1 Section 60. Subsection (1) of section 626.922, Florida 2 Statutes, is amended to read: 3 626.922 Evidence of the insurance; changes; penalty .--(1) Upon placing a surplus lines coverage, the surplus 4 5 lines agent shall promptly issue and deliver to the insured 6 evidence of the insurance consisting either of the policy as 7 issued by the insurer or, if such policy is not then available, a certificate, cover note, or other confirmation of insurance. Such document shall be executed or countersigned 9 10 by the surplus lines agent and shall show the description and 11 location of the subject of the insurance; coverage, conditions, and term of the insurance; the premium and rate 12 charged and taxes collected from the insured; and the name and 13 address of the insured and insurer. If the direct risk is 14 assumed by more than one insurer, the document shall state the 15 name and address and proportion of the entire direct risk 16 17 assumed by each insurer. A surplus lines agent may not 18 delegate the duty to issue any such document to producing 19 general lines agents without prior written authority from the surplus lines insurer. A general lines agent may issue any 20 21 such document only if the agent possesses a surplus lines agent license or has prior written authority from the surplus 22 lines agent. The surplus lines agent must maintain copies of 23 24 the authorization from the surplus lines insurer and the delegation to the producing general lines agent. The producing 25 agent must maintain copies of the written delegation from the 26 27 surplus lines agent and copies of any evidence of coverage or certificate of insurance which the producing agent issues or 28 29 delivers. Any evidence of coverage issued by a producing agent 30 pursuant to this section must include the name and address of 31 the authorizing surplus lines agent.

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Section 61. Section 626.928, Florida Statutes, is amended to read:

626.928 Surplus lines agent's bond.--Prior to issuance of license, the applicant shall file with the department, and thereafter for as long as any such license remains in effect, shall keep in force and unimpaired, a bond in favor of the department in the penal sum of not less than \$50,000 \$5,000, aggregate liability, with authorized corporate surety or sureties approved by the department. The department may, in its discretion, require a bond in a larger amount commensurate with the volume of surplus lines business transacted or to be transacted by a particular surplus lines agent. The bond shall be conditioned that the surplus lines agent will faithfully conduct business under the license in accordance with the provisions of the Surplus Lines Law and rules and regulations of the department for the effectuation thereof and that the licensee will promptly remit to the department the taxes as provided for by such law. No such bond shall be terminated unless not less than 30 days' prior written notice thereof is given the licensee and filed with the department.

Section 62. Subsections (4) and (7) of section 626.927, Florida Statutes, are amended to read:

626.927 Licensing of surplus lines agent. --

(4) License <u>and appointment</u> fees in the amount specified in s. 624.501 shall be paid to the department in advance. The license <u>and appointment</u> of a surplus lines agent continue in force until suspended, revoked, or otherwise terminated. The appointment of a surplus lines agent continues in force until suspended, revoked, or terminated, but <u>is</u> subject to biennial renewal or continuation by the

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licensee in accordance with procedures prescribed in s. 626.381 for agents in general.

department as a surplus lines agent as provided in this section may be subsequently appointed licensed without additional written examination if his or her application for appointment license is filed with the department within 24 months next following the date of cancellation or expiration of the prior appointment license. The department may, in its discretion, require any individual to take and successfully pass an examination as for original issuance of license as a condition precedent to the reinstatement renewal or continuation of the licensee's current license or reinstatement or continuation of the licensee's appointment.

Section 63. Subsections (1) and (2) of section 626.9271, Florida Statutes, are amended to read:

626.9271 Temporary license; death, disability, absence of surplus lines agent.--

- (1) The department may, in its discretion, issue a temporary license and appointment as a surplus lines agent to a licensed surplus lines agent's employee, family member, business associate, or personal representative for the purpose of continuing or winding up the business affairs of the surplus lines agent or agency, all subject to the following conditions:
- (a) The surplus lines agent being replaced must have died become deceased or become unable to perform his or her duties as agent because of military service or illness or other physical or mental disability.

- 1 (b) There must be no other person connected with the
 2 surplus lines agent's business who is licensed as a surplus
 3 lines agent.
 4 (c) The proposed temporary licensee must be qualified
 - (c) The proposed temporary licensee must be qualified as for a regular surplus lines agent's license under this code except as to residence, examination, education, or experience.
 - (d) Application for the temporary license <u>and</u>

 <u>appointment</u> must be made by the applicant upon statements and

 affidavit filed with the department on forms as prescribed and

 furnished by it.
 - (e) The temporary license <u>and appointment</u> shall be issued and be valid for a period of not over 4 months, and <u>may shall</u> not be renewed <u>either</u> to the <u>then</u> holder of the temporary license or to any other person for or on behalf of the surplus lines agent or agency.
 - (2) The applicant for a temporary license <u>and</u> <u>appointment</u> shall pay to the department, prior to the issuance thereof, the applicable license <u>and appointment fees</u> fee as specified therefor in s. 624.501.

Section 64. Subsections (1) and (2) of section 626.929, Florida Statutes, are amended to read:

626.929 Origination, acceptance, placement of surplus lines business.--

- (1) A resident general lines agent while licensed <u>and appointed</u> as a surplus lines agent under this part may originate surplus lines business and may accept surplus lines business from any other originating Florida-licensed general lines agent appointed and licensed as to the <u>kind or</u> kinds of insurance involved and may compensate such agent therefor.
- (2) A managing general agent while licensed <u>and</u> <u>appointed</u> as a surplus lines agent under this part may accept

and place solely such surplus lines business as is originated by a Florida-licensed general lines agent appointed and licensed as to the kind or kinds of insurance involved and may compensate such agent therefor.

Section 65. Subsections (1), (2), and (3) of section 626.935, Florida Statutes, are amended to read:

626.935 Suspension, revocation, or refusal of surplus lines agent's license.--

- (1) The department shall <u>deny an application for</u>, suspend, revoke, or refuse to renew the <u>appointment licensee</u> of a surplus lines agent and all other licenses <u>and appointments</u> held by the licensee under this code, upon any one or more of the following grounds:
 - (a) Removal of the licensee's office from the state.
- (b) Removal of the accounts and records of his or her surplus lines business from this state during the period when such accounts and records are required to be maintained under s. 626.930.
- (c) Closure of the licensee's office for a period of more than 30 consecutive days.
- (d) Failure to make and file his or her quarterly reports when due as required by s. 626.931.
- (e) Failure to pay the tax on surplus lines premiums, as provided for in this Surplus Lines Law.
- (f) Failure to maintain the bond as required by s. 626.928.
- (g) Suspension, revocation, or refusal to renew or continue the license or appointment as a general lines agent, service representative, or managing general agent.
- (h) Lack of qualifications as for an original surpluslines agent's license.

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- (i) Violation of this Surplus Lines Law.
- (j) For any other applicable cause for which the license of a general lines agent could be suspended, revoked, or refused under s. 626.611.
- application for, suspend, revoke, or refuse to renew the license or appointment of any surplus lines agent upon any applicable ground for which a general lines agent's license could be suspended, revoked, or refused under s. 626.621.
- (3) In the suspension or revocation of, or the refusal to <u>issue or</u> renew, the license <u>or appointment</u> of a surplus lines agent, the department shall follow the same procedures, as applicable, as provided for suspension, revocation, or refusal of licenses of general lines agents, but subject to s. 626.936 as to failure to file a quarterly report or pay the tax.

Section 66. Subsections (3) and (4) of section 626.944, Florida Statutes, are amended to read:

626.944 Qualifications for health care risk managers.--

- appointment, beginning on June 1, 1986, to practice health care risk management to any applicant who qualifies under this section and submits the license and appointment fees fee as set forth in s. 624.501. Licenses and appointments shall be issued and canceled in the same manner as provided in part I of this chapter.
- (4) The department shall renew a health care risk manager <u>appointment</u> license in accordance with procedures prescribed in s. 626.381 for agents in general.

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Section 67. Subsection (3) of section 627.745, Florida Statutes, is amended and subsection (6) is added to that section to read:

627.745 Mediation of claims.--

- (3)(a) The department shall <u>approve</u> appoint mediators to conduct mediations pursuant to this section. <u>All mediators</u> <u>must file an application under oath for approval as a mediator.</u>
- (b) To qualify for <u>approval</u> <u>appointment</u> as a mediator, a person must <u>shall</u> meet the following qualifications:
- 1. Possess a masters or doctorate degree in psychology, counseling, business, accounting, or economics, be a member of The Florida Bar, be licensed as a certified public accountant, or demonstrate that the applicant for approval appointment has been actively engaged as a qualified mediator for at least 4 years prior to July 1, 1990.
- 2. Within 4 years immediately preceding the date the application for approval is filed with the department, have completed a minimum of a 40-hour training program approved by the department and successfully passed a final an examination included in the training program and approved by the department. The training program shall include and address all of the following:
 - a. Mediation theory.
 - b. Mediation process and techniques.
 - c. Standards of conduct for mediators.
 - d. Conflict management and intervention skills.
 - e. Insurance nomenclature.
- (6) The department may designate an entity to administer the program specified by this section.

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Section 68. Subsection (13) of section 634.011, Florida Statutes, is amended to read:

634.011 Definitions.--As used in this part, the term:

(13) "Salesperson" means any <u>individual</u>,dealership,
corporation, partnership, or sole proprietorship employed or
otherwise retained by an insurer or motor vehicle service
agreement company for the purpose of selling or issuing motor
vehicle service agreements.

Section 69. Section 634.171, Florida Statutes, is amended to read:

634.171 Salesperson to be licensed and appointed. -- Salespersons for motor vehicle service agreement companies and insurers shall be licensed, appointed, renewed, continued, reinstated, or terminated as prescribed in chapter 626 for insurance representatives in general. However, they shall be exempt from all other provisions of chapter 626 including fingerprinting, photo identification, education, and examination provisions. License, appointment, and other fees shall be those prescribed in s. 624.501. A licensed and appointed salesperson shall be directly responsible and accountable for all acts of the licensed salesperson's his or her employees and other representatives. Each service agreement company or insurer shall, on forms prescribed by the department, within 30 days after termination of the appointment, notify the department of such termination. employee or salesperson of a motor vehicle service agreement company or insurer may directly or indirectly solicit or negotiate insurance contracts, or hold herself or himself out in any manner to be an insurance agent or solicitor, unless so qualified, licensed, and appointed therefor under the Florida Insurance Code.

1 Section 70. Section 634.317, Florida Statutes, is 2 amended to read: 3 634.317 License and appointment required.--No person 4 may solicit, negotiate, or effectuate home warranty contracts 5 for remuneration in this state unless such person is licensed 6 and appointed as a sales representative. A licensed and 7 appointed sales representative shall be directly responsible 8 and accountable for all acts of the licensee's employees. Section 634.420, Florida Statutes, is 9 Section 71. 10 amended to read: 11 634.420 License and appointment of sales representatives. -- Sales representatives for service warranty 12 13 associations or insurers shall be licensed, appointed, renewed, continued, reinstated, or terminated in accordance 14 with procedures as prescribed in chapter 626 for insurance 15 representatives in general. However, they shall be exempt 16 17 from all other provisions of chapter 626, including 18 fingerprinting, photo identification, education, and 19 examination. License, appointment, and other fees shall be 20 those prescribed in s. 624.501. A licensed and appointed sales representative shall be directly responsible and 21 accountable for all acts of the licensed sales 22 representative's her or his employees or other 23 24 representatives. Each service warranty association or insurer 25 shall, on forms prescribed by the department, within 30 days after termination of the appointment, notify the department of 26 such termination. No employee or sales representative of a 27 28 service warranty association or insurer may directly or 29 indirectly solicit or negotiate insurance contracts, or hold 30 herself or himself out in any manner to be an insurance agent 31

or solicitor, unless so qualified, licensed, and appointed 2 therefor under the insurance code. Section 72. Section 642.036, Florida Statutes, is 3 amended to read: 4 5 642.036 Sales representatives to be licensed and 6 appointed. --7 (1) Sales representatives of legal expense insurers 8 shall be licensed, appointed, renewed, continued, reinstated, 9 or terminated as prescribed in chapter 626 for insurance 10 representatives in general, and shall pay the license and 11 appointment fees prescribed in s. 624.501. No employee or sales representative of an insurer may directly or indirectly 12 13 solicit or negotiate insurance contracts, or hold herself or himself out in any manner to be an insurance agent or 14 solicitor, unless so qualified, licensed, and appointed 15 therefor under the insurance code. 16 17 (2) Each casualty insurer shall, on or before March 1 of each odd-numbered year, file with the department the name 18 19 and business address of each licensed general lines agent or 20 solicitor who solicits, negotiates, sells, or executes legal expense insurance contracts on behalf of the casualty insurer. 21 Section 73. Sections 626.532 and 626.857, Florida 22 23 Statutes, are repealed. 24 Section 74. This act shall take effect October 1, 1998. 25 26 27 28 29 30

SENATE SUMMARY Revises provisions of the Insurance Code relating to insurance agents, adjusters, customer representatives, and other insurance representatives. Clarifies license fees. Provides additional requirements and qualifications for certain licenses. Provides for additional administrative fines. Modifies definitions of certain classes of insurers. Authorizes the Department of Insurance to place certain persons on probation in addition to the suspension, revocation, or refusal of their licenses. Increases surplus lines agent's bond to \$50,000. Increases the maximum fine that may be levied by the Department of Insurance against an insurance agent and other individuals licensed by the department from \$2,500 to \$3,500.