HOUSE AMENDMENT

Bill No. HB 795

Amendment No. 1 (for drafter's use only) CHAMBER ACTION Senate House 1 2 3 4 5 ORIGINAL STAMP BELOW 6 7 8 9 10 The Committee on Business Regulation & Consumer Affairs 11 offered the following: 12 13 14 Amendment (with title amendment) On page 2, line 3 through 26, line 8, 15 remove from the bill: all of said lines 16 17 18 and insert in lieu thereof: Section 1. Short title.--This act may be cited as the 19 20 "Florida Title Loan Act." Section 2. Definitions.--As used in this act, unless 21 22 the context otherwise requires: 23 (1) "Department" means the Department of Agriculture 24 and Consumer Services. 25 (2) "Commercially reasonable" means a sale or disposal 26 which occurs and can be construed as an arms length transaction. Nonpublic sales or disposal of personal property 27 28 between licensees and business affiliates or family members 29 are sales and disposal which are presumed not to be in a 30 commercially reasonable fashion. 31 (3) "Executive officer" means the president, chief 1

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executive officer, chief financial officer, chief operating 1 2 officer, executive vice president, senior vice president, 3 secretary and treasurer. 4 "Identification" means a government issued (4) 5 photographic identification. 6 "Licensee" means a person who is licensed pursuant (5) 7 to the provisions of this act. 8 (6) "Loan property" means any personal property 9 certificate of title that is deposited with a title loan 10 lender in the course of the title loan lender's business and 11 is the subject of a title loan agreement. 12 (7) "Title loan agreement" means a written agreement 13 whereby a title loan lender agrees to make a loan of a 14 specific sum of money to a pledgor, and the pledgor agrees to 15 give the title loan lender a security interest in unencumbered titled personal property, except by a title loan agreement, 16 17 owned by the pledgor. 18 (8) "Title loan lender" means any person who is 19 engaged in the business of making title loans or engaging in 20 title loan agreements with pledgors. "Title loan office" means the location at which, 21 (9) 22 or premises from which, a title loan lender regularly conducts 23 business. 24 "Title loan transaction form" means the (10) 25 instrument on which a title loan lender records title loan 26 agreements. 27 (11) "Titled personal property" means any personal property that has as evidence of ownership a state-issued 28 29 certificate of title except for a mobile home that is the 30 primary residence of the pledgor. "Ultimate equitable owner" means a natural person 31 (12)2 04/11/97 09:37 am File original & 9 copies hrr0001 00795-brca-875089

who, directly or indirectly, owns or controls an ownership 1 interest in a corporation, a foreign corporation, an alien 2 3 business organization, or any other form of business 4 organization, regardless of whether such natural person owns 5 or controls such ownership interest through one or more natural persons or one or more proxies, powers of attorney, 6 7 nominees, corporations, associations, partnerships, trusts, joint stock companies, or other entities or devices, or any 8 9 combination thereof. 10 Section 3. License required; license fees .--11 (1) A person may not engage in business as a title 12 loan lender unless the person has a valid license issued by 13 the department authorizing engagement in the business. A separate license is required for each physical location of a 14 15 title loan office. The department shall issue more than one license to a person if that person complies with the 16 17 requirements of this act for each license. 18 (2) An application for a license pursuant to this act must be submitted to the department on such form as the 19 department may prescribe by rule. If the department determines 20 that an application should be granted, it shall issue the 21 22 license for a period not to exceed 1 year. A nonrefundable license fee of \$1,500 and a nonrefundable investigation fee of 23 24 \$250 shall accompany an initial application for each title 25 loan location. The revenue from these fees is intended to reasonably reflect the actual cost of regulation. 26 27 (3) A license shall be renewed annually and shall be accompanied by a nonrefundable fee of \$1,500. A license that 28 29 is not renewed by the expiration date shall automatically 30 expire and revert to inactive status. Such inactive license 31 may be reactivated within 3 months after the expiration date 3

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upon submission of a completed reactivation form and payment 1 of a reactivation fee. A license that is not reactivated 2 3 within 3 months after becoming inactive may not be 4 reactivated. 5 (4) Each license must specify the location for which 6 it is issued and must be conspicuously displayed at that 7 location. When a licensee wishes to move a title loan office to another location, the licensee shall give 30 days prior 8 written notice to the department by certified or registered 9 10 mail, return receipt requested, and the department shall then amend the license accordingly. A license issued pursuant to 11 12 this act is not transferable or assignable. 13 (5) The department may deny an initial application for a license if the applicant or any person with power to direct 14 15 the management or policies of the applicant is the subject of a pending criminal prosecution or governmental civil 16 17 enforcement action, in any jurisdiction, until conclusion of 18 such criminal prosecution or enforcement action. (6) Each licensee shall designate and maintain an 19 agent in this state for service of process. 20 (7) A person must apply to the department for a new 21 license upon the change of any person owning 25 percent or 22 greater interest in any title loan office and pay the 23 24 nonrefundable license and investigation fees. 25 (8) All monies collected by the department under this chapter shall be deposited into the State Treasury to be 26 27 placed in the General Inspection Trust Fund for the sole purpose of implementing this chapter. 28 29 Section 4. Eligibility for license.--30 (1) To be eligible for a title loan lending license, 31 an applicant shall: 4

Be of good moral character. 1 (a) 2 (b) File with the department a bond in the amount of 3 \$100,000 for each license with a surety company qualified to 4 do business in this state. In lieu of the bond, the applicant 5 may establish a certificate of deposit or an irrevocable letter of credit in a Florida financial institution in the 6 7 amount of the bond. The original bond, certificate of deposit, or letter of credit shall be filed with the department, and 8 the department shall be the beneficiary to said document. The 9 10 bond, certificate of deposit, or letter of credit shall be in 11 favor of the department for the use and benefit of any 12 consumer who is injured pursuant to a title loan transaction 13 by the fraud, misrepresentation, breach of contract, financial failure, or violation of any provision of this act by the 14 15 title loan lender. Such liability may be enforced either by proceeding in an administrative action or by filing a judicial 16 17 suit at law in a court of competent jurisdiction. However, in such court suit, the bond, certificate of deposit, or letter 18 19 of credit posted with the department shall not be amenable or subject to any judgment or other legal process issuing out of 20 or from such court in connection with such lawsuit; but such 21 bond, certificate of deposit, or letter of credit shall be 22 amenable to and enforceable only by and through administrative 23 24 proceedings before the department. It is the intent of the Legislature that such bond, certificate of deposit, or letter 25 of credit shall be applicable and liable only for the payment 26 of claims duly adjudicated by order of the department. 27 The bond, certificate of deposit, or letter of credit shall be 28 29 payable on a pro rata basis as determined by the department, 30 but the aggregate amount may not exceed the amount of the bond, certificate of deposit, or letter of credit. 31 5

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(c) Not have been convicted of a felony within the 1 2 last 10 years or be acting as an ultimate equitable owner for 3 someone who has been convicted of a felony within the last 10 4 years. 5 (d) Not have been convicted, and not be acting as an ultimate equitable owner for someone who has been convicted, 6 7 of a crime that the department finds directly relates to the 8 duties and responsibilities of a title loan lender within the 9 last 10 years. 10 (2) If an applicant for a title loan lending license is other than a corporation, the eligibility requirements of 11 12 this section apply to each direct or ultimate equitable owner. 13 (3) If an applicant for a title loan lending license 14 is a corporation, the eligibility requirements of this section 15 apply to each direct or ultimate equitable owner of a least 25 percent of the outstanding equity interest of such corporation 16 17 and to each director and executive officer. Section 5. Application for license.--18 (1) Application for a license to make title loans 19 under this act shall be in writing, under oath, and in the 20 form prescribed by department rule, and shall contain the 21 name, residence and business addresses of the applicant and, 22 if the applicant is a partnership or association, of every 23 24 member thereof and, if a corporation, of each officer and 25 director and ultimate equitable owner of at least 25 percent thereof; whether any of the above has been arrested within the 26 27 last 10 years for, convicted of, or is under indictment or information for, a felony or crime that directly relates to 28 the duties and responsibilities of a title loan lender and, if 29 30 so, the nature thereof; the county and municipality with the street and number or location where the business is to be 31 6

conducted; and such further relevant information as the 1 2 department may require pursuant to department rule. At the 3 time of making such application the applicant shall pay to the 4 department a nonrefundable license fee of \$1,500. 5 Applications, except for applications to renew or reactivate a license, must be accompanied by a nonrefundable investigation б 7 fee of \$250. 8 (2) Notwithstanding the foregoing, the application need not state the full name and address of each officer, 9 10 director, and shareholder if the applicant is owned directly 11 or beneficially by a person who as an issuer has a class of 12 securities registered pursuant to Section 12 of the Securities 13 Exchange Act of 1934, or pursuant to Section 15 (d) thereof is 14 an issuer of securities which is required to file reports with 15 the Securities and Exchange Commission, if the person files with the department any information, documents, and reports 16 17 required by that act to be filed with the Securities and 18 Exchange Commission. (3) Upon the filing of an application for a license 19 and payment of all applicable fees, the department shall, 20 unless the application is to renew or reactivate an existing 21 22 license, make an investigation of the facts concerning the applicant's proposed activities. The department shall 23 24 investigate the facts and shall approve an application and 25 issue to the applicant a license that will evidence the authority to do business under the provisions of this act if 26 27 the department finds that the eligibility requirements for the license are satisfied. The license must be prominently 28 29 displayed at the front desk or counter at the title loan 30 office. 31 (4) A license that is not renewed by the expiration 7

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date shall automatically revert to inactive status. An 1 2 inactive license may be reactivated upon submission of a completed reactivation application, payment of the annual 3 4 license fee, and payment of a reactivation fee of \$250. A 5 license expires on the date at which it has been inactive for б 3 months. 7 (5) A licensee may not change the place of business 8 maintained under a license without prior notice to the department. When a licensee wishes to change a place of 9 10 business, the licensee shall give written notice thereof to 11 the department. 12 (6) A licensee may conduct the business of making 13 loans under this act within a place of business in which other business is solicited or engaged in, unless the department 14 15 finds that the conduct of such other business by the licensee results in either the evasion of this act or combining such 16 17 other business activities results in practices which are 18 detrimental, misleading, or unfair to consumers. Upon such a finding, the department shall order the licensee to desist 19 from such evasion or other business activities. However, no 20 license shall be granted to or renewed for any person or 21 22 organization engaged in the pawnbroking business. (7) Licenses are not transferable or assignable. A 23 24 licensee may invalidate any license by delivering it to the 25 department with written notice of its surrender by certified or registered mail, return receipt requested, but such 26 27 delivery does not affect any civil or criminal liability or the authority to enforce this act for acts committed in 28 29 violation thereof. Section 6. Suspension, revocation of license.--30 31 (1)The following acts are violations of this act and 8 04/11/97 09:37 am File original & 9 copies

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constitute grounds for the disciplinary actions specified in 1 2 subsection (2): 3 Failure to comply with any provision of this act, (a) 4 any rule or order adopted pursuant to this act, or any written 5 agreement entered into with the department; (b) Fraud, misrepresentation, deceit, or gross 6 7 negligence in any title loan transaction, regardless of reliance by or damage to the pledgor; 8 (c) Fraudulent misrepresentation, circumvention, or 9 10 concealment of any matter required to be stated or furnished 11 to a pledgor pursuant to this act, regardless of reliance by 12 or damage to the pledgor; 13 (d) Willful imposition of illegal or excessive charges in any title loan transaction; 14 15 (e) False, deceptive, or misleading advertising by a title loan lender; 16 17 (f) Failure to maintain, preserve, and keep available 18 for examination, all books, accounts, or other documents 19 required by this act, by any rule or order adopted pursuant to 20 this act, or by any agreement entered into with the 21 department; 22 (g) The title loan lender has aided, abetted, or conspired with an individual or person to circumvent or 23 24 violate any of the requirements of this act; 25 (h) Refusal to permit inspection of books and records in an investigation or examination by the department or 26 27 refusal to comply with a subpoena issued by the department; or (i) Criminal conduct in the course of a person's 28 29 business as a title loan lender. (2) Upon a finding by the department that any person 30 has committed any of the acts set forth in subsection (1), the 31 9 File original & 9 copies 04/11/97 hrr0001 09:37 am 00795-brca-875089

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department may enter an order taking one or more of the 1 2 following actions: 3 Issuing a notice of noncompliance pursuant to s. (a) 4 120.695; 5 Denying an application for a license pursuant to (b) 6 this act; 7 (c) Revoking or suspending a license previously 8 granted pursuant to this act; (d) Placing a licensee or an applicant for a license 9 10 on probation for a period of time and subject to such 11 conditions as the department may specify; (e) Placing permanent restrictions or conditions upon 12 13 issuance or maintenance of a license pursuant to this act; Issuing a reprimand; or 14 (f) 15 (q) Imposing an administrative fine not to exceed \$5,000 for each such act or violation. 16 17 (3) In addition to the acts specified in subsection (1), the following shall be grounds for denial of a license 18 pursuant to this act, or for revocation, suspension, or 19 restriction of a license previously granted: 20 (a) A material misstatement of fact in an initial or 21 22 renewal application for a license; (b) Having a license, registration, or the equivalent, 23 24 to practice any profession or occupation denied, suspended, 25 revoked, or otherwise acted against by a licensing authority in any jurisdiction for fraud, dishonest dealing, or any act 26 27 of moral turpitude; (c) Having been convicted or found guilty of a crime 28 29 involving fraud, dishonest dealing, or any act of moral 30 turpitude; 31 (d) Being insolvent or having demonstrated a lack of 10 File original & 9 copies 04/11/97 hrr0001 09:37 am 00795-brca-875089

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honesty or financial responsibility; or 1 2 (e) A fact or condition exists which, if it had 3 existed or had been known to exist at the time of the original 4 issuance of the license, would have justified the department 5 in refusing a license. (4) It is sufficient cause for the department to take б 7 any of the actions specified in subsection (2) as to any 8 partnership, corporation, or association, if the department finds grounds for such action as to any member of the 9 10 partnership, as to any executive officer or director of the corporation or association, or as to any person with power to 11 direct the management or policies of the partnership, 12 13 corporation, or association. 14 Each licensee licensed pursuant to this act is (5) 15 responsible for the acts of its employees and agents, if, with actual knowledge of such acts, it retained profits, benefits, 16 17 or advantages accruing from such acts or ratified the conduct 18 of the employee or agent as a matter of law or fact. The manner of giving notice and conducting a 19 (6) hearing shall be as is required by chapter 120. 20 (7) Any title loan agreement made without benefit of a 21 license is voidable, in which case the person forfeits the 22 right to collect any moneys, including principal and finance 23 24 charges, from the pledgor in connection with such agreement 25 and shall return to the pledgor the loan property in connection with such agreement or the fair market value of 26 27 such property thereof. Title loan transaction form. --28 Section 7. 29 (1) At the time the title loan lender enters into each 30 title loan agreement, the title loan lender shall complete a title loan transaction form for such transaction, and the 31 11 File original & 9 copies 04/11/97 hrr0001 09:37 am 00795-brca-875089

pledgor shall sign such completed form. The department shall 1 2 approve the design and format of the title loan transaction form, which shall elicit the information required under this 3 4 section. In completing the title loan transaction form, the title loan lender shall record the following information, 5 6 which shall be typed or written indelibly and legibly in 7 English. 8 (a) The make, model, and year of the titled personal 9 property to which the loan property relates. 10 (b) The vehicle identification number, or other comparable identification number, along with the license plate 11 12 number, if applicable, of the titled personal property to 13 which the loan property relates. The name, address, date of birth, physical 14 (C) 15 description, and social security number of the pledgor. 16 (d) The date of the transaction. 17 (e) The identification number and the type of 18 identification, including the issuing agency, accepted from 19 the pledgor. The amount of money advanced, which shall be 20 (f) designated as the "amount financed." 21 22 The maturity date of the title loan agreement, (q) which shall be 30 days after the date of the transaction. 23 24 (h) The total title loan charge payable on the 25 maturity date, designated as the "finance charge." The total amount, amount financed plus finance 26 (i) 27 charge, which must be paid to redeem the loan property on the maturity date, designated as the "total amount of all 28 29 payments." (j) The annual percentage rate, computed in accordance 30 31 with the regulations adopted by the Federal Reserve Board 12 File original & 9 copies 04/11/97 hrr0001 09:37 am 00795-brca-875089

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pursuant to the Federal Truth-in-Lending Act. 1 2 (2) The following information shall also be printed on 3 all title loan transaction forms: 4 The name and address of the title loan office. (a) 5 The name and address of the department as well as (b) a telephone number upon which consumers may address 6 7 complaints. 8 (c) The following statement in not less than 12 point 9 type that: 10 1. The pledgor is not obligated to redeem the subject 11 certificate of title. 12 2. If the pledgor does not redeem the certificate of 13 title before the maturity date of the title loan agreement, 14 the title loan lender may repossess the titled personal 15 property to which the certificate of title relates. 3. If this title loan transaction form is lost, 16 17 destroyed, or stolen, the pledgor should immediately so advise the issuing title loan lender in writing. 18 19 (d) The statement that "The pledgor represents and 20 warrants that the titled personal property to which the loan property relates is not stolen, it has no liens or 21 encumbrances against it, the pledgor has the right to enter 22 into this transaction, and the pledgor will not apply for a 23 24 duplicate certificate of title while the title loan agreement 25 is in effect." Immediately above the signature of the pledgor, 26 (e) 27 the statement that "I, the pledgor declare under penalty of perjury that I have read the foregoing document and that, to 28 29 the best of my knowledge and belief, the facts contained in it 30 are true and correct." 31 (f) A blank line for the signature of the pledgor. 13 File original & 9 copies 04/11/97

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(3) At the time of the transaction, the title loan 1 2 lender shall deliver to the pledgor an exact copy of the 3 completed title loan transaction form. 4 The pledgor shall agree for the title loan lender (4) to keep possession of the certificate of title. The pledgor 5 shall have the exclusive right to redeem the certificate of б 7 title by repaying the loan of money in full and by complying 8 with the title loan agreement. When the certificate of title is redeemed, the title loan lender shall release the security 9 10 interest in the titled personal property and return the 11 personal property certificate of title to the pledgor. The 12 title loan agreement shall provide that upon failure by the 13 pledgor to redeem the certificate of title at the end of the original 30-day-agreement period, or at the end of any 30-day 14 15 extension thereof, the title loan lender shall be allowed to take possession of the titled personal property. The title 16 17 loan lender shall retain physical possession of the 18 certificate of title for the entire length of the title loan 19 agreement, but shall not be required to retain physical 20 possession of the titled personal property at any time. A 21 title loan lender may only hold unencumbered certificates of 22 title for loan. 23 Section 8. Recordkeeping; reporting; safekeeping of 24 property.--25 (1) Every title loan lender shall maintain, at the principal place of business, such books, accounts, and records 26 27 of the business conducted under the license issued for such place of business as will enable the department to determine 28 29 the licensee's compliance with this act. The licensee shall 30 make all such books, accounts, and records of business conducted under the license available at a convenient location 31 14 File original & 9 copies 04/11/97

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in this state upon request of the department. 1 2 (2) The department may authorize maintenance of books, 3 accounts, and records at a location other than a principal 4 place of business. The department may require books, accounts, 5 and records to be produced and available at a reasonable and convenient location in this state within a reasonable period б 7 of time after such a request. 8 (3) The title loan lender shall maintain the original copy of each completed title loan transaction form on the 9 10 title loan office premises, and shall not obliterate, discard, 11 or destroy any such original copy, for a period of at least 2 12 years after making the final entry on any loan recorded 13 therein. (4) All loan property, or property related to the 14 15 title loan transaction, which is delivered to a title loan lender shall be securely stored and maintained at the title 16 17 loan office unless the title document has been forwarded to 18 the appropriate state agency for the purpose of having a lien 19 recorded or deleted. The department is hereby authorized and empowered 20 (5) to prescribe the minimum information to be shown in the books, 21 22 accounts, and records of licensees so that such records will enable the department to determine compliance with the 23 24 provisions of this act. 25 Section 9. Title loan charges.--(1) In a title loan agreement, a title lender may 26 27 contract for and receive only a finance charge. The finance charge may not exceed 22 percent simple interest per 30-day 28 29 period. 30 (2) Any extension must be done in writing, clearly specify the new maturity date, the title loan finance charges 31 15 File original & 9 copies 04/11/97 hrr0001 09:37 am 00795-brca-875089

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paid for the extension, and title loan finance charges owed on 1 2 the new maturity date, and a copy must be supplied to the 3 pledgor. In this event, the daily title loan finance charge 4 for the extension shall be equal to the title loan finance charge for the original 30-day period divided by 30 days, 5 one-thirtieth of the original total title loan finance charge. 6 7 A title loan lender is not permitted to capitalize any unpaid finance charge as part of the amount financed in a subsequent 8 title loan transaction. 9 10 (3) When a title loan agreement has not been satisfied within 90 days of its inception the title loan lender shall be 11 12 entitled to receive a finance charge on the outstanding 13 principal balance at a rate not to exceed 18 percent per annum for that period of time the loan remains outstanding beyond 90 14 15 days. However, the title loan lender may collect a finance charge as set forth in subsection (1) for the first 90 days 16 17 the title loan agreement is in effect. (4) Any finance charge contracted for or received, 18 directly or indirectly, in excess of the amounts authorized 19 under this section are prohibited, may not be collected, and 20 render the title loan agreement voidable, in which case the 21 title loan lender shall forfeit the right to collect any 22 interest or finance charges. Upon the pledgor's written 23 request delivered to the title loan lender by certified mail 24 25 return receipt requested within 30 days after the maturity date, the title loan lender shall be obligated to return to 26 27 the pledgor the loan property delivered to the title loan lender in connection with the title loan agreement upon 28 29 payment of the balance of the principal remaining due, 30 provided that there shall be no penalty for a violation 31 resulting from an accidental and bona fide error that is 16

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corrected upon discovery. Any action to circumvent the 1 2 limitation on title loan interest or any other amounts collectible under this act is voidable. Any transaction 3 4 involving a person's delivery of a personal property 5 certificate of title in exchange for the advancement of funds on the condition that the person shall or may redeem or б 7 repurchase the certificate of title upon the payment of a sum 8 of money, whether the transaction be characterized as a 'buy-sell agreement," "sale-leaseback agreement," or 9 10 otherwise, shall be deemed a violation of this act if such sum 11 exceeds the amount that a title loan lender may collect in a 12 title loan agreement under this act or if the terms of the 13 transaction otherwise conflict with the permitted terms and conditions of a title loan agreement under this act. 14 15 (5) Any fees or taxes paid to a governmental agency and directly related to a particular title loan transaction 16 17 may be collected from the pledgor and shall be in addition to the permitted finance charge. 18 Section 10. Ten-day holding period; failure to redeem; 19 20 attempts at collection .--(1) Upon the pledgor's failure to redeem the pledged 21 22 property on or before the maturity date of the title loan agreement, the title loan lender has the right to take 23 24 possession of the titled personal property. Any repossession 25 of a motor vehicle must be through an agent who is licensed by the state to repossess motor vehicles. After taking possession 26 27 of the titled personal property, the title loan lender shall retain possession of the titled personal property and the 28 29 certificate of title for a minimum 10-day holding period 30 commencing on the date of repossession. 31 (2) If, during the 10-day holding period, the pledgor 17

redeems the titled personal property and certificate of title 1 by paying all outstanding principal and finance charges, the 2 pledgor shall be given possession of the titled personal 3 4 property and the certificate of title without further charge. 5 (3) If the pledgor fails to redeem the titled personal 6 property and certificate of title during the 10-day holding 7 period, then the pledgor shall thereby forfeit all right, 8 title, and interest in and to the titled personal property and certificate of title, to the title loan lender, who shall 9 10 thereby acquire an absolute right of title and ownership to the titled personal property. The title loan lender shall then 11 12 have the sole right and authority to sell or dispose of the 13 unredeemed titled personal property. If the title loan lender, in attempting to collect 14 (4) 15 moneys owed pursuant to a valid title pledge agreement, communicates with the pledgor no more than one time per day 16 17 such communication shall not be considered harassment or abuse 18 of the pledgor for purposes of s. 559.72. 19 Section 11. Disposal of pledged property; excess 20 proceeds.--(1) The title loan lender shall dispose of the pledged 21 personal property within a reasonable length of time after the 22 expiration of the 10-day holding period in a commercially 23 24 reasonable fashion so as to produce the highest proceeds from 25 such disposal. After the pledged personal property has been disposed of, the title loan lender shall deduct from said 26 27 proceeds the outstanding principal balance and finance charges that have accrued up until the expiration of the 10-day 28 29 holding period and the incurred repossession or storage 30 charges which are actual and reasonable. Title loan lenders may only assess and collect, as reimbursement, a repossession 31 18

or storage charge which does not exceed the actual amount 1 2 charged by an independent and unaffiliated third-party company 3 or contractor which was hired to repossess or store the titled 4 personal property to which the loan property relates. The total amount of reimbursement that the title loan lender may 5 receive as reimbursement, for any outstanding charges except б 7 the principal and finance charges, may not exceed \$350 for a 8 motor vehicle repossessed within this state or \$500 for a motor vehicle repossessed outside this state. 9 10 (2) After such deductions, any remaining balances or 11 surpluses, if any, shall be given to the pledgor within 10 12 days after such disposal. Under no circumstances, including 13 the case where the sale or disposal proceeds fail to cover the loan amount, shall any deficiency be allowed to be attributed 14 15 to any pledgor or borrower. Prohibited acts.--A title loan lender, or 16 Section 12. 17 any agent or employee of such title loan lender, shall not: 18 (1) Falsify or fail to make an entry of any material matter in a title loan lender transaction form. 19 20 (2) Refuse to allow the department to inspect completed title loan transaction forms or loan property during 21 22 the ordinary hours of the title loan lender's business or other times acceptable to both parties. 23 24 (3) Enter into a title loan agreement with a person 25 under the age of 18 years. Make any agreement requiring or allowing for the 26 (4) 27 personal liability of a pledgor or the waiver of any of the provisions of this act. 28 29 Knowingly enter into a title loan agreement with (5) any person who is under the influence of drugs or alcohol when 30 31 such condition is visible or apparent, or with any person 19 File original & 9 copies 04/11/97 hrr0001 09:37 am 00795-brca-875089

using a name other than his own name or the registered name of 1 2 his business. 3 Fail to exercise reasonable care in the (6) 4 safekeeping of loan property or of titled personal property 5 repossessed pursuant to this act. (7) Fail to return loan property or repossessed titled б 7 personal property to a pledgor, with any and all of the title 8 loan lender's liens on the property properly released, upon payment of the full amount due the title loan lender, unless 9 10 the property has been seized or impounded by an authorized law enforcement agency, taken into custody by a court, or 11 12 otherwise disposed of by court order. 13 (8) Sell or otherwise charge for insurance in connection with a title loan agreement. 14 15 (9) Charge or receive any finance charge, interest, or fees which are not authorized pursuant to this act. 16 17 (10) Engage in business as a title loan lender without 18 first securing the license. 19 (11) Refuse to accept a partial repayment of the 20 amount financed provided all accrued finance charges have been 21 paid. 22 (12)Charge a prepayment penalty. (13) Title loan companies may not advertise using the 23 24 words "intrest free loans" or "no finance charges." 25 Section 13. Right to redeem; lost title loan transaction form. --26 27 (1) Any person presenting identification of himself, or herself, as the pledgor and presenting the pledgor's copy 28 29 of the title loan transaction form to the title loan lender is presumed to be entitled to redeem the loan property described 30 in the title loan lender transaction form. However, if the 31 20 File original & 9 copies 04/11/97 hrr0001 09:37 am 00795-brca-875089

title loan lender determines that the person is not the 1 2 pledgor, the title loan lender is not required to allow the 3 redemption of the loan property by such person. The person 4 redeeming the loan property must sign the pledgor's copy of the title loan transaction form, which the title loan lender 5 may retain to evidence such person's receipt of the loan 6 7 property. If the person redeeming the loan property is not the 8 pledgor, that person must show identification to the title loan lender together with written authorization from the 9 10 pledgor, and the title loan lender shall record the person's 11 name and address on the title loan transaction form retained 12 by the title loan lender. In any such case, the person 13 redeeming the pledgor's copy of the title loan transaction form shall be provided a copy of such signed form as evidence 14 15 of the concerned transaction. (2) If the pledgor's copy of the title loan 16 17 transaction form is lost, destroyed, or stolen, the pledgor must notify the title loan lender in writing by certified or 18 19 registered mail, return receipt requested, or in person evidenced by a signed receipt, and receipt of this notice 20 shall invalidate such title loan transaction form if the loan 21 22 property has not previously been redeemed. Before delivering the loan property or issuing a new title loan transaction 23 24 form, the title loan lender shall require the pledgor to make a written statement of the loss, destruction, or theft of the 25 pledgor's copy of the title loan transaction form. The title 26 27 loan lender shall record on the written statement the type of identification and the identification number accepted from the 28 29 pledgor, the date the statement is given, and the number or 30 date of the title loan transaction form lost, destroyed, or 31 stolen. The statement shall be signed by the title loan lender 21

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or the title loan office employee who accepts the statement 1 2 from the pledgor. 3 Section 14. Title loan lender's lien.--4 (1) The title loan lender may record its security 5 interest in the titled personal property to which the loan 6 property relates by noting the lien on the certificate of 7 title. 8 (2) The title loan lender is, upon entering into a title loan agreement, considered a bona fide lienholder whose 9 10 interest has been perfected. Section 15. Criminal penalties .--11 12 (1) Any person who engages in business as a title loan lender without first securing the license prescribed by this 13 act commits a felony of the third degree, punishable as 14 15 provided in s. 775.082, s. 775.083, or s. 775.084. 16 (2) In addition to any other penalty which may be 17 applicable, any person who willfully violates this act or who 18 willfully makes a false entry in any record specifically required by this act commits a misdemeanor of the first degree 19 punishable as provided in s. 775.082 or s. 775.083. 20 21 Section 16. Records from the Department of Law Enforcement. -- The Department of Law Enforcement, on request, 22 shall supply to the department any arrest and conviction 23 24 records in its possession of an individual applying for or 25 holding a license under this act. Section 17. Subpoenas; enforcement actions; rules .--26 27 (1) The department may issue and serve subpoenas to compel the attendance of witnesses and the production of 28 29 documents, papers, books, records, and other evidence before 30 it in any matter pertaining to this act. The department may 31 administer oaths and affirmations to any person whose 22 04/11/97 09:37 am File original & 9 copies

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testimony is required. If any person refuses to testify, 1 produce books, records, and documents, or otherwise refuses to 2 3 obey a subpoena issued under this section, the department may 4 enforce the subpoena in the same manner as subpoenas issued under the Administrative Procedure Act are enforced. Witnesses 5 are entitled to the same fees and mileage as they are entitled б 7 to by law for attending as witnesses in the circuit court, 8 unless such examination or investigation is held at the place of business or residence of the witness. 9 10 (2) In addition to any other powers conferred upon it 11 to enforce or administer this act, the department may: 12 (a) Bring an action in any court of competent 13 jurisdiction to enforce or administer this act, any rule or order adopted under this act, or any written agreement entered 14 15 into with the department. In such action, the department may seek any relief at law or equity including a temporary or 16 17 permanent injunction, appointment of a receiver or 18 administrator, or an order of restitution. 19 (b) Issue and serve upon a person an order requiring such person to cease and desist and take corrective action 20 whenever the department finds that such person is violating, 21 22 has violated, or is about to violate any provision of this act, any rule or order adopted under this act, or any written 23 24 agreement entered into with the department. 25 Whenever the department finds that conduct (C) described in paragraph (b) presents an immediate danger to the 26 27 public health, safety, or welfare requiring an immediate final order, issue an emergency cease and desist order reciting with 28 29 particularity the facts underlying such findings. The 30 emergency cease and desist order is effective immediately upon service of a copy of the order on the respondent named therein 31 23

and remains effective for 90 days. If the department begins 1 2 nonemergency proceedings under paragraph (b), the emergency 3 cease and desist order remains effective until the conclusion 4 of the proceedings under ss. 120.569 and 120.57. 5 (d) Impose and collect an administrative fine against 6 any person found to have violated any provision of this act, 7 any rule or order adopted under this act, or any written agreement entered into with the department, in an amount not 8 to exceed \$5,000 for each violation. 9 10 (3) The department has the authority to adopt rules 11 pursuant to the Administrative Procedure Act. 12 Section 18. Investigations and complaints .--(1) The department may, at intermittent periods, make 13 such investigations and examinations of any licensee or other 14 15 person as it deems necessary to determine compliance with this act. For such purposes, it may examine the books, accounts, 16 17 records, and other documents or matters of any licensee or 18 other person. It shall have the power to compel the production of all relevant books, records, and other documents and 19 materials relative to an examination or investigation. Such 20 investigations and examinations shall not be made more often 21 22 than once during any 12-month period unless the department has good cause to believe the licensee is not complying with the 23 24 provisions of this act. (2) Any person having reason to believe that the 25 provisions of this act have been violated may file with the 26 27 department a written complaint setting forth the details of such alleged violations and the department upon receipt of 28 29 such complaint, may inspect the pertinent books, records, 30 letters, and contracts of the licensee and of the seller involved, relating to such specific written complaint. 31 24

Section 19. There is hereby appropriated for the 1 2 1997-1998 fiscal year \$700,000 and eight positions from the 3 General Inspection Trust Fund to the Department of Agriculture 4 and Consumer Services to administer this act. 5 Section 20. Legislative intent. -- It is the intent of 6 the Legislature that title loans shall be regulated by the 7 provisions of this chapter. The provisions of this chapter shall supersede any provisions of law affecting title loans to 8 9 the extent of any conflict. 10 Section 21. Chapter 95-287, Laws of Florida, is 11 repealed. 12 Section 22. This act shall take effect October 1, 13 1997, except that section 19 shall take effect July 1, 1997. 14 15 16 17 And the title is amended as follows: On page 1...., line(s) 1...., 18 remove from the title of the bill: all of said lines 19 20 and insert in lieu thereof: 21 22 An act relating to title loan transactions; creating the "Florida Title Loan Act"; 23 24 providing definitions; requiring licensure by 25 the Department of Agriculture and Consumer Services to be in the business as a title loan 26 27 lender; providing for eligibility for licensure; providing for application; providing 28 29 for suspension or revocation of license; 30 providing for a title loan transaction form; providing for recordkeeping and reporting and 31 25

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## Amendment No. $\underline{1}$ (for drafter's use only)

1	safekeeping of property; providing for title
2	loan charges; providing a holding period when
3	there is a failure to redeem; providing for
4	attempts at collection; providing for the
5	disposal of pledged property; providing for
6	disposition of excess proceeds; prohibiting
7	certain acts; providing for the right to
8	redeem; providing for lost title loan
9	transaction forms; providing for a title loan
10	lenders lien; providing for criminal penalties;
11	providing for certain records from the
12	Department of Law Enforcement; providing for
13	subpoenas, enforcement of actions, and rules;
14	providing a fine; providing for investigations
15	and complaints; providing an appropriation;
16	providing legislative intent; repealing ch.
17	95-287, Laws of Florida; providing an effective
18	date.
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