${\bf By}$ the Committee on Commerce and Economic Opportunities; and Senator Kirkpatrick

310-2112A-99

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A bill to be entitled An act relating to tourism; amending s. 288.1221, F.S.; revising legislative intent; amending s. 288.1222, F.S.; clarifying a definition; amending s. 288.1223, F.S.; specifying application of a limitation on terms of certain members of the Florida Commission on Tourism; clarifying meeting and vice chair election provisions; amending s. 288.1224, F.S.; deleting obsolete provisions; specifying categories of matching private funds for certain purposes; specifying staff support for the Florida Commission on Tourism; providing for responsibilities of staff; prohibiting the commission from employing staff; requiring the creation of an advisory committee on nature-based tourism and heritage tourism; prescribing the membership and duties of the committee; requiring the incorporation of nature-based tourism and heritage tourism into the tourism marketing plan; deleting provisions relating to an advisory committee for the commission; amending s. 288.1226, F.S.; requiring the Florida Tourism Industry Marketing Corporation to provide staff support to the Florida Commission on Tourism; specifying that the president and chief executive officer shall serve without compensation as executive director; renumbering and amending s. 335.166, F.S.; removing the Welcome Center Office from the Department of

Transportation; transferring administrative and fiscal responsibility for welcome center staff from the Department of Transportation to the Florida Commission on Tourism for employment through the Florida Tourism Industry Marketing Corporation by a designated time; requiring the corporation to administer and operate welcome centers; providing for maintenance and improvements to welcome centers; providing for the transfer of welcome center tangible personal property to the Florida Commission on Tourism; amending s. 15.18, F.S.; requiring the Secretary of State to coordinate with certain state agencies and public-private partnerships; authorizing the Secretary of State to develop and implement a strategy to promote historical and cultural tourism; repealing s. 335.165, F.S., relating to welcome stations and the payment for improvements by the Department of Commerce; providing effective dates.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Subsection (1) of section 288.1221, Florida Statutes, is amended to read:

288.1221 Legislative intent.--26

27 (1) It is the intent of the Legislature to establish a 28

public-private partnership to provide policy direction to and technical expertise in the promotion and marketing of the state's tourism attributes. The Legislature further intends to authorize this partnership to recommend the tenets of an

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industry standard 4-year 5-year marketing plan for an annual
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   marketing plan for tourism promotion and recommend a
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    comparable organizational structure to carry out such a plan.
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    The Legislature intends to have such a plan funded by that
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   portion of the rental car surcharge annually dedicated to the
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    Tourism Promotional Trust Fund, pursuant to s. 212.0606, and
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   by the tourism industry. The Legislature intends that the
   exercise of this authority by the public-private partnership
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    shall take into consideration the recommendations made to the
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    1992 Legislature in the report submitted by the Florida
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    Tourism Commission created pursuant to chapter 91-31, Laws of
   Florida.
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           Section 2. Subsection (2) of section 288.1222, Florida
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    Statutes, is amended to read:
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           288.1222 Definitions. -- For the purposes of ss.
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    288.017, 288.121-288.1226, and 288.124, the term:
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                "Tourist" means any person who participates in
    trade or recreation activities outside the county country of
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   his or her permanent residence or who rents or leases
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    transient living quarters or accommodations as described in s.
    125.0104(3)(a).
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           Section 3. Paragraphs (e), (f), and (g) of subsection
    (2) of section 288.1223, Florida Statutes, are amended to
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    read:
           288.1223 Florida Commission on Tourism; creation;
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   purpose; membership.--
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           (e) General tourism-industry-related members shall be
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    limited to two 4-year full consecutive terms. This limitation
    applies to terms begun after June 30, 1996.
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The commission shall hold its first meeting no later than September 1992 and must meet at least quarterly. majority of the members shall constitute a quorum for the purpose of conducting business.

The Governor shall serve as chair of the commission. The commission shall annually biennially elect one of its tourism-industry-related members as vice chair, who shall preside in the absence of the chair.

Section 4. Paragraphs (a), (c), and (d) of subsection (4) and subsection (11) of section 288.1224, Florida Statutes, are amended, and subsections (12) and (13) are added to that section, to read:

288.1224 Powers and duties. -- The commission:

- (4)(a) Shall, no later than December 31, 1996, recommend the tenets of a 4-year marketing plan to sustain tourism growth, which plan shall be annual in construction and ongoing in nature. The initial plan shall use as its model the marketing plan recommended by the Florida Tourism Commission, created pursuant to chapter 91-31, Laws of Florida, and presented to the Legislature. Any annual revisions of such a plan shall carry forward the concepts of the remaining 3-year portion of that plan and consider a continuum portion to preserve the 4-year timeframe of the plan. Such plan shall be submitted to the President of the Senate, the Speaker of the House of Representatives, the Senate Minority Leader, and the House Minority Leader no later than January 1, 1997.
- (c) The plan shall include provisions for the direct-support organization to reach the targeted one-to-one match of private to public contributions within a period of 4 31 calendar years after the implementation date of the plan. For

the purposes of calculating the required one-to-one match, matching private funds shall be divided into four categories. 2 3 The first category is direct cash contributions, which include, but are not limited to, cash derived from strategic 4 5 alliances, contributions of stocks and bonds, and partnership 6 contributions. The second category is fees for services, which 7 include, but are not limited to, event participation, 8 research, and brochure placement and transparencies. The third category is co-operative advertising, which is the value 9 10 based on cost of contributed productions, air time, and print 11 space. The fourth category is in-kind contributions, which include, but are not limited to, the value of strategic 12 alliance services contributed, the value of loaned employees, 13 discounted service fees, items contributed for use in 14 promotions, and radio or television air time or print space 15 for promotions. The value of air time or print space shall be 16 17 calculated by taking the actual time or space and multiplying by the nonnegotiated unit price for that specific time or 18 19 space which is known as the media equivalency value. In order 20 to avoid duplication in determining media equivalency value, only the value of the promotion itself shall be included; the 21 value of the items contributed for the promotion shall not be 22 included. Documentation for the components of the four 23 24 categories of private match shall be kept on file for 25 inspection as necessary. The plan shall include recommendations regarding 26 27 specific performance standards and measurable outcomes. By 28 July 1, 1997, the Florida Commission on Tourism, in 29 consultation with the Office of Program Policy Analysis and Government Accountability, shall establish performance-measure 30

31 | outcomes for the commission and its direct-support

organization. The commission, in consultation with the Office of Program Policy Analysis and Government Accountability, shall develop a plan for monitoring its operations to ensure that performance data are maintained and supported by records of the organization.

- the commission to assist the commission with implementation of a plan to protect and promote all of the natural, coastal, historical, and cultural tourism assets of this state. The duties of the committee shall include, but are not limited to, helping to develop and review nature-based tourism and heritage tourism policies, coordinate governmental and private-sector interests in nature-based tourism and heritage tourism, and integrate federal, state, regional, and local nature-based tourism and heritage tourism marketing strategies. The chairman of the commission shall appoint members of the advisory committee based upon recommendations from the commission. Members shall include:
- (a) A representative of each of the following state governmental organizations: the Department of Agriculture, the Department of Environmental Protection, the Department of Community Affairs, the Department of Transportation, the Department of State, the Florida Greenways Coordinating Council, and the Florida Fish and Wildlife Conservation Commission.
 - (b) A representative of Enterprise Florida, Inc.
- (c) Representatives of regional nature-based tourism or heritage tourism committees or associations that are established by local tourism organizations throughout the state.

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activities.

- 1 (d) Representatives of the private sector with experience in environmental, historical, cultural, 2 3 recreational, or other tourism-related activities. (e) Representatives of two not-for-profit 4 5 environmental organizations with expertise in environmental 6 resource protection and land management. 7 (f) A representative from a local economic development 8 organization serving a rural community. (g) A representative from a local economic development 9 10 organization serving a nonrural community. 11 (h) Representatives from any other organizations that the chairman of the commission, based upon recommendations 12 from the commission, deems appropriate. Shall create an 13 advisory committee of the commission which shall be charged 14 with developing a regionally based plan to protect and promote 15 all of the natural, coastal, historical, cultural, and 16 17 commercial tourism assets of this state. (a) Members of the advisory committee shall be 18 19 appointed by the chair of the commission and shall include 20 representatives of the commission, the Departments of 21 Agriculture, Environmental Protection, Community Affairs, Transportation, and State, the Florida Greenways Coordinating 22 23 Council, the Florida Game and Freshwater Fish Commission, and, 24 as deemed appropriate by the chair of the commission, 25 representatives from other federal, state, regional, local,
 - (b) The advisory committee shall submit its plan to the commission by December 1, 1997.

and private sector associations representing environmental,

historical, cultural, recreational, and tourism-related

1	(c) The commission shall review and make
2	recommendations on the plan, including recommending any
3	legislation considered necessary for implementing the plan, to
4	the Legislature by January 1, 1998.
5	(12) Shall incorporate nature-based tourism and
6	heritage tourism components into its comprehensive tourism
7	marketing plan for the state, including, but not limited to:
8	(a) Promoting travel experiences that combine visits
9	to commercial destinations in the state with visits to
LO	nature-based or heritage-based sites in the state;
L1	(b) Promoting travel experiences that combine visits
L2	to multiple nature-based or heritage-based sites within a
L3	region or within two or more regions in the state;
L4	(c) Assisting local and regional tourism organizations
L5	in incorporating nature-based tourism and heritage tourism
L6	components into local marketing plans and in establishing
L7	cooperative local or regional advisory committees on
L8	nature-based tourism and heritage tourism;
L9	(d) Working with local and regional tourism
20	organizations to identify nature-based tourism and heritage
21	tourism sites, including identifying private-sector businesses
22	engaged in activities supporting or related to nature-based
23	tourism and heritage tourism; and
24	(e) Providing guidance to local and regional economic
25	development organizations on the identification, enhancement,
26	and promotion of nature-based tourism and heritage tourism
27	assets as a component of the overall job-creating efforts of
28	such organizations.
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30	The marketing plan shall include specific provisions for
31	directing tourism promotion resources toward promotion and

development of nature-based tourism and heritage tourism. The marketing plan shall also include provisions specifically addressing promotion and development of nature-based tourism and heritage tourism in rural communities in the state.

(13) Shall receive staff support from the Florida

Tourism Industry Marketing Corporation and shall not employ any additional staff. The president and chief executive officer of the Florida Tourism Industry Marketing Corporation shall serve without compensation as the executive director of the commission. As executive director, he or she shall have the authority to conduct any official business of the commission, as authorized by the commission.

Section 5. Present paragraphs (h) through (n) of subsection (5) of section 288.1226, Florida Statutes, are redesignated as paragraphs (i) through (o), respectively, and a new paragraph (h) is added to that subsection to read:

288.1226 Florida Tourism Industry Marketing Corporation; use of property; board of directors; duties; audit.--

- (5) POWERS AND DUTIES.--The corporation, in the performance of its duties:
- (h) Shall provide staff support to the Florida

 Commission on Tourism. The president and chief executive

 officer of the Florida Tourism Industry Marketing Corporation

 shall serve without compensation as the executive director of the commission.

Section 6. Effective July 1, 1999, section 335.166, Florida Statutes, is renumbered as section 288.12265, Florida Statutes, and amended to read:

<u>288.12265</u> 335.166 Welcome Centers Office.--

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(1) Responsibility for the welcome centers Office is assigned to the Florida Commission on Tourism which shall contract with the commission's direct-support organization to employ all welcome center staff. On or before June 30, 1999, all welcome center staff shall be offered employment through the direct-support organization at the same salary such staff received through the Department of Transportation, prior to July 1, 1999, but with the same benefits provided by the direct-support organization to the organization's employees. Welcome center employees shall have until January 1, 2000, to choose to be employed by the direct-support organization or to remain employed by the state. Those employees who choose to remain employed by the state may continue to be assigned by the Department of Transportation to the welcome centers until June 30, 2001. Upon vacating a career service position by a career service employee, the position shall be abolished. The agreement between the Department of Transportation and the Florida Commission on Tourism concerning the funding of positions in the welcome centers shall continue until all welcome center employees are employed by the direct-support organization, or until those employees choosing to remain employed by the state have found other state employment, or until June 30, 2001, whichever occurs first Department of Transportation for administrative and fiscal accountability purposes, but it shall otherwise function independently of the control, supervision, and direction of the Department of Transportation. (2) The Florida Commission on Tourism, through its direct-support organization, shall administer and operate the

welcome centers. Pursuant to a contract with the Department of

Transportation, the commission shall be responsible for

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routine repair, replacement, or improvement and the day-to-day management of interior areas occupied by the welcome centers. All other repairs, replacements, or improvements to the welcome centers shall be the responsibility of the Department of Transportation shall provide direction for the administration of the Welcome Centers Office and direction for the operation of the welcome centers. Funding for the office shall be solely from the rental car surcharge provided to the Tourism Promotional Trust Fund pursuant to s. 212.0606(2), through a nonoperating transfer to the State Transportation Trust Fund or contract with the commission or the commission's direct-support organization.

Section 7. The welcome center tangible personal property transferred to the Department of Transportation pursuant to section 4 of chapter 96-320, Laws of Florida, is transferred to the Florida Commission on Tourism.

Section 8. Section 15.18, Florida Statutes, is amended to read:

15.18 International and cultural relations; historical and cultural tourism. -- The Divisions of Cultural Affairs, Historical Resources, and Library and Information Services of the Department of State promote programs having substantial cultural, artistic, and indirect economic significance that emphasize American creativity. The Secretary of State, as the head administrator of these divisions, shall hereafter be known as "Florida's Chief Cultural Officer." As this officer, the Secretary of State is encouraged to initiate and develop relationships between the state and foreign cultural officers, their representatives, and other foreign governmental officials in order to promote Florida as the center of 31 American creativity. The Secretary of State shall coordinate

international activities pursuant to this section with appropriate state agencies and public-private partnerships the Florida International Affairs Commission. For the accomplishment of this purpose, the Secretary of State shall have the power and authority to:

- (1) Disseminate any information pertaining to the State of Florida which promotes the state's cultural assets.
- (2) Plan and carry out activities designed to cause improved cultural and governmental programs and exchanges with foreign countries.
- (3) Plan and implement cultural and social activities for visiting foreign heads of state, diplomats, dignitaries, and exchange groups.
- (4) Encourage and cooperate with other public and private organizations or groups in their efforts to promote the cultural advantages of Florida.
- (5) Serve as the liaison with all foreign consular and ambassadorial corps, as well as international organizations, that are consistent with the purposes of this section.
- (6) Provide, arrange, and make expenditures for the achievement of any or all of the purposes specified in this section.
- (7) Notwithstanding the provisions of part I of chapter 287, promulgate rules for entering into contracts which are primarily for promotional services and events, which may include commodities involving a service. Such rules shall include the authority to negotiate costs with the offerors of such services and commodities who have been determined to be qualified on the basis of technical merit, creative ability, and professional competency. The rules shall only apply to the expenditure of funds donated for promotional services and

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events. Expenditures of appropriated funds shall be made only in accordance with part I of chapter 287.

(8) In cooperation with the Florida Commission on Tourism and its direct-support organization, take a leadership role in developing and implementing a strategy to promote Florida as a destination for historical and cultural tourism in domestic and international markets. Any such strategy should specifically include the development of a unique identity or brand for the historical and cultural resources of the state which is easy for domestic and international visitors to recognize, as well as development of informational materials that will promote public awareness of the historical and cultural resources of the state and provide an effective basis for the marketing efforts of the numerous historical and cultural places and events throughout the state. The Secretary and the Florida Commission on Tourism and its direct-support organization should give specific consideration to a tiered system of information with a top tier that utilizes state owned or controlled properties to brand the state as a historically and culturally important destination and provides a framework for promoting regional and local promotion initiatives. The Secretary and the Florida Commission on Tourism and its direct-support organization shall coordinate with Visit USA Committees in other countries and initiate efforts to position historical and cultural resources for effective marketing through the work of the committees in key international markets. In cooperation with the Department of Transportation, the Secretary and the Florida Commission on Tourism and its direct-support organization shall review existing road signage systems and develop and implement strategies for facilitating direction and access to historical

1	and cultural resources along state and federal right-of-way
2	systems.
3	Section 9. Section 335.165, Florida Statutes, is
4	repealed.
5	Section 10. Except as otherwise provided in this act,
6	this act shall take effect upon becoming a law.
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8	STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR
9	Senate Bill 1578
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11	This committee substitute differs substantially from SB 1578 in that CS/SB 1578:
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13	Provides for a statewide advisory committee empowered to assist the Florida Commission on Tourism with the implementation of a plan to protect and promote all of
14	the natural, coastal, historical, and cultural tourism assets of the state. This advisory committee will
15	include various governmental organizations, the private sector, not-for-profit organizations, rural and
16	non-rural economic development agencies, Enterprise Florida, Inc., and nature-based or heritage tourism
17	organizations.
18	Requires that nature-based tourism and heritage tourism components be included in the Florida Commission on
19	Tourism's four-year marketing plan.
20	Authorizes the Secretary of State to coordinate efforts with the Florida Commission on Tourism and Visit Florida
21	to develop and implement a strategy to promote historical and cultural tourism in Florida.
22	Specifies that state employees of the Florida Welcome
23	Centers will have until January 1, 2000, to choose to be employed by Visit Florida.
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