HOUSE AMENDMENT

Bill No. HB 299

Amendment No. 01 (for drafter's use only) CHAMBER ACTION Senate House 1 2 3 4 5 ORIGINAL STAMP BELOW 6 7 8 9 10 11 The Committee on Governmental Rules & Regulations offered the following: 12 13 14 Substitute Amendment for Amendment (112271) (with title 15 amendment) 16 Remove from the bill: Everything after the enacting clause 17 18 and insert in lieu thereof: 19 Section 1. Short title.--This act may be cited as the 20 "Florida Title Loan Act." Section 2. Legislative intent.--It is the intent of 21 22 the Legislature that title loans shall be regulated by the 23 provisions of this act. The provisions of this act shall supersede any other provisions of state law affecting title 24 25 loans to the extent of any conflict. 26 Section 3. Definitions.--As used in this act, unless 27 the context otherwise requires: (1) "Commercially reasonable" means a sale or disposal 28 29 which occurs and can be construed as an arms' length transaction. Nonpublic sales or disposal of titled personal 30 property between licensees and business affiliates or family 31 1 File original & 9 copies hgv0002 03/30/99 04:46 pm 00299-grr -763985

members are sales and disposal that are presumed not to be in 1 2 a commercially reasonable fashion. 3 "Department" means the Department of Banking and (2) 4 Finance. 5 "Executive officer" means the president, chief (3) 6 executive officer, chief financial officer, chief operating 7 officer, executive vice president, senior vice president, 8 secretary, and treasurer. 9 "Identification" means a government-issued (4) 10 photographic identification. 11 (5) "Interest" means the cost of obtaining a title 12 loan and includes any profit or advantage of any kind whatsoever that a title loan lender may charge, contract for, 13 14 collect, receive, or in any way obtain as a result of a title 15 loan. (6) "License" means a permit issued under this act to 16 17 make or service title loans in accordance with this act at a 18 single title loan office. 19 (7) "Licensee" means a person who is licensed as a 20 title loan lender. "Loan property" means any motor vehicle 21 (8) 22 certificate of title that is deposited with a title loan lender as a security for a title loan in the course of the 23 24 title loan lender's business. 25 (9) "Motor vehicle" means an automobile, motorcycle, mobile home, truck, trailer, semitrailer, truck tractor and 26 27 semitrailer combination, or any other vehicle operated on the public highways and streets of this state, used to transport 28 29 persons or property, and propelled by power other than 30 muscular power, but excluding a vehicle which runs only upon a track and a mobile home that is the primary residence of the 31 2

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owner. 1 2 (10)"Title loan" means a loan of money secured by 3 bailment of a certificate of title to a motor vehicle. 4 "Title loan agreement" means a written agreement (11)5 in which a title loan lender agrees to make a title loan to a 6 borrower. 7 (12) "Title loan lender" means any person who engages 8 in the business of making or servicing title loans. "Title loan office" means the location at which, 9 (13) 10 or premises from which, a title loan lender regularly conducts business under this chapter or any other location that is held 11 12 out to the public as a location at which a lender makes or 13 services title loans. "Titled personal property" means a motor vehicle 14 (14)15 that has as evidence of ownership a state-issued certificate of title except for a mobile home that is the primary 16 17 residence of the borrower. (15) "Ultimate equitable owner" means a person who, 18 directly or indirectly, owns or controls an ownership interest 19 in a corporation, a foreign corporation, an alien business 20 organization, or any other form of business organization, 21 regardless of whether such person owns or controls such 22 ownership interest through one or more persons or one or more 23 24 proxies, powers of attorney, nominees, corporations, associations, partnerships, trusts, joint stock companies, or 25 other entities or devices, or any combination thereof. 26 27 License required; license fees.--Section 4. (1) A person may not act as a title loan lender or own 28 or operate a title loan office unless such person has an 29 30 active title loan lender license issued by the department under this act. A title loan lender may not own or operate 31 3 03/30/99 File original & 9 copies

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more than one title loan office unless the lender obtains a 1 2 separate title loan lender license for each title loan office. 3 (2) A person applying for licensure as a title loan 4 lender shall file with the department an application, the bond required by section 5(3), a nonrefundable application fee of 5 \$1,200, a nonrefundable investigation fee of \$200, and a б 7 complete set of fingerprints taken by an authorized law enforcement officer. The department shall submit such 8 fingerprints to the Department of Law Enforcement or the 9 10 Federal Bureau of Investigation for state and federal processing. The department may waive, by rule, the requirement 11 12 that applicants must file a set of fingerprints or the 13 requirement that such fingerprints must be processed by the 14 Department of Law Enforcement or the Federal Bureau of 15 Investigation. 16 (3) If the department determines that an application 17 should be approved, the department shall issue a license for a 18 period not to exceed 2 years. 19 (4) A license shall be renewed biennially by filing a renewal form and a nonrefundable renewal fee of \$1,200. A 20 license that is not renewed by the end of the biennial period 21 shall automatically revert to inactive status. An inactive 22 license may be reactivated within 6 months after becoming 23 24 inactive by filing a reactivation form, payment of the 25 nonrefundable \$1,200 renewal fee, and payment of a nonrefundable reactivation fee of \$600. A license that is not 26 27 reactivated within 6 months after becoming inactive may not be reactivated and shall automatically expire. The department 28 29 shall establish by rule the procedures for renewal and 30 reactivation of a license and shall adopt a renewal form and a 31 reactivation form.

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Each license must be conspicuously displayed at 1 (5) the title loan office. When a licensee wishes to move a title 2 3 loan office to another location, the licensee shall provide 4 prior written notice to the department. 5 (6) A license issued pursuant to this act is not 6 transferable or assignable. 7 (7) Each licensee shall designate and maintain a registered agent in this state for service of process. 8 (8) Whenever a person or a group of persons, directly 9 10 or indirectly or acting by or through one or more persons, proposes to purchase or acquire a 25 percent or more interest 11 12 in a licensee, such person or group shall submit an initial application for licensure under this act prior to such 13 purchase or acquisition. The department shall adopt rules 14 15 providing for waiver of the application required by this subsection when such purchase or acquisition of a licensee is 16 17 made by another licensee licensed under this act or when the application is otherwise unnecessary in the public interest. 18 19 The department may adopt rules to allow for (9) electronic filing of applications, fees, and forms required by 20 21 this act. (10) All moneys collected by the department under this 22 act shall be deposited into the Regulatory Trust Fund of the 23 24 Department of Banking and Finance. Section 5. Application for license.--25 (1) A verified application for licensure under this 26 27 act, in the form prescribed by department rule, shall: 28 (a) Contain the name and the residence and business 29 address of the applicant. If the applicant is other than a 30 natural person, the application shall contain the name and the residence and business address of each ultimate equitable 31 5 03/30/99 File original & 9 copies hqv0002 04:46 pm 00299-grr -763985

owner of 25 percent or more of such entity and each director, 1 general partner, and executive officer of such entity. 2 3 State whether any individual identified in (b) 4 paragraph (a) has, within the last 10 years, pleaded nolo 5 contendere to, or has been convicted or found guilty of, a 6 felony, regardless of whether adjudication was withheld. 7 Identify the county and municipality with the (C) street and number or location where the business is to be 8 9 conducted. 10 (d) Contain additional information as the department 11 determines by rule to be necessary to ensure compliance with 12 this act. (2) Notwithstanding subsection (1), the application 13 14 need not state the full name and address of each officer, 15 director, and shareholder if the applicant is owned directly or beneficially by a person who as an issuer has a class of 16 17 securities registered pursuant to section 12 of the Securities 18 Exchange Act of 1934 or, pursuant to section 13 or section 15(d) of such act, is an issuer of securities which is 19 required to file reports with the Securities and Exchange 20 Commission, if the person files with the department any 21 information, documents, and reports required by such act to be 22 filed with the Securities and Exchange Commission. 23 24 (3) An applicant for licensure shall file with the department a bond, in the amount of \$100,000 for each license, 25 with a surety company qualified to do business in this state. 26 27 However, in no event shall the aggregate amount of the bond required for a single title loan lender exceed \$1 million. In 28 29 lieu of the bond, the applicant may establish a certificate of 30 deposit or an irrevocable letter of credit in a financial institution, as defined in s. 655.005, Florida Statutes, in 31 6

the amount of the bond. The original bond, certificate of 1 2 deposit, or letter of credit shall be filed with the 3 department, and the department shall be the beneficiary to 4 that document. The bond, certificate of deposit, or letter of 5 credit shall be in favor of the department for the use and benefit of any consumer who is injured pursuant to a title 6 7 loan transaction by the fraud, misrepresentation, breach of contract, financial failure, or violation of any provision of 8 this act by the title loan lender. Such liability may be 9 10 enforced either by proceeding in an administrative action or by filing a judicial suit at law in a court of competent 11 12 jurisdiction. However, in such court suit, the bond, certificate of deposit, or letter of credit posted with the 13 department shall not be amenable or subject to any judgment or 14 15 other legal process issuing out of or from such court in connection with such lawsuit, but such bond, certificate of 16 17 deposit, or letter of credit shall be amenable to and 18 enforceable only by and through administrative proceedings before the department. It is the intent of the Legislature 19 that such bond, certificate of deposit, or letter of credit 20 shall be applicable and liable only for the payment of claims 21 duly adjudicated by order of the department. The bond, 22 certificate of deposit, or letter of credit shall be payable 23 24 on a pro rata basis as determined by the department, but the 25 aggregate amount may not exceed the amount of the bond, certificate of deposit, or letter of credit. 26 27 (4) The department shall approve an application and issue a license if the department determines that the 28 29 applicant satisfies the requirements of this act. 30 Section 6. Denial, suspension, or revocation of 31 license.--

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The following acts are violations of this act and 1 (1) 2 constitute grounds for the disciplinary actions specified in 3 subsection (2): 4 (a) Failure to comply with any provision of this act, 5 any rule or order adopted pursuant to this act, or any written 6 agreement entered into with the department. 7 Fraud, misrepresentation, deceit, or gross (b) negligence in any title loan transaction, regardless of 8 reliance by or damage to the borrower. 9 10 (c) Fraudulent misrepresentation, circumvention, or 11 concealment of any matter required to be stated or furnished 12 to a borrower pursuant to this act, regardless of reliance by 13 or damage to the borrower. 14 Imposition of illegal or excessive charges in any (d) 15 title loan transaction. (e) False, deceptive, or misleading advertising by a 16 17 title loan lender. 18 (f) Failure to maintain, preserve, and keep available for examination all books, accounts, or other documents 19 required by this act, by any rule or order adopted pursuant to 20 this act, or by any agreement entered into with the 21 22 department. (g) Aiding, abetting, or conspiring by a title loan 23 24 lender with a person to circumvent or violate any of the 25 requirements of this act. Refusal to provide information upon request of the 26 (h) 27 department, to permit inspection of books and records in an investigation or examination by the department, or to comply 28 29 with a subpoena issued by the department. 30 (i) Having been convicted of a crime involving fraud, dishonest dealing, or any act of moral turpitude or acting as 31 8 File original & 9 copies 03/30/99 hqv0002 04:46 pm

an ultimate equitable owner of 10 percent or more of a 1 licensee who has been convicted of a crime involving fraud, 2 3 dishonest dealing, or any act of moral turpitude. 4 (j) Making or having made material misstatement of 5 fact in an initial or renewal application for a license. 6 (k) Having been the subject of any decision, finding, 7 injunction, suspension, prohibition, revocation, denial, judgment, or administrative order by any court of competent 8 jurisdiction or administrative law judge, or by any state or 9 10 federal agency, involving a violation of any federal or state 11 law relating to title loans or any rule or regulation adopted 12 under such law, or has been the subject of any injunction or 13 adverse administrative order by a state or federal agency regulating banking, insurance, finance or small loan 14 15 companies, real estate, mortgage brokers, or other related or 16 similar industries for acts involving fraud, dishonest 17 dealing, or any act of moral turpitude. 18 (1) Pleading nolo contendere to, or being convicted or found guilty of, a crime involving fraud, dishonest dealing, 19 or any act of moral turpitude, regardless of whether 20 21 adjudication was withheld. (m) Failing to continuously maintain the bond required 22 by section 5(3). 23 24 (n) Failing to timely pay any fee, charge, or fine 25 imposed or assessed pursuant to this act or rules adopted 26 under this act. 27 (o) Having a license or registration, or the equivalent, to practice any profession or occupation denied, 28 suspended, revoked, or otherwise acted against by a licensing 29 30 authority in any jurisdiction for fraud, dishonest dealing, or any act of moral turpitude. 31 9

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Having demonstrated unworthiness, as defined by 1 (q) 2 department rule, to transact the business of a title loan 3 lender. 4 (2) Upon a finding by the department that any person 5 has committed any of the acts set forth in subsection (1), the 6 department may enter an order taking one or more of the 7 following actions: (a) Denying an application for licensure under this 8 9 act. 10 (b) Revoking or suspending a license previously 11 granted pursuant to this act. 12 (c) Placing a licensee or an applicant for a license 13 on probation for a period of time and subject to such 14 conditions as the department specifies. 15 (d) Issuing a reprimand. 16 Imposing an administrative fine not to exceed (e) 17 \$5,000 for each separate act or violation. 18 (3) If a person seeking licensure is anything other than a natural person, the eligibility requirements of this 19 section apply to each direct or ultimate equitable owner of 10 20 21 percent or more of the outstanding equity interest of such entity and to each director, general partner, and executive 22 23 officer. 24 (4) It is sufficient cause for the department to take 25 any of the actions specified in subsection (2), as to any entity other than a natural person, if the department finds 26 27 grounds for such action as to any member of such entity, as to 28 any executive officer or director of the entity, or as to any 29 person with power to direct the management or policies of the 30 entity. 31 (5) Each licensee is subject to the provisions of 10 File original & 9 copies 03/30/99

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subsection (2) for the acts of employees and agents of the 1 2 licensee if the licensee knew or should have known about such 3 acts. 4 (6) Licensure under this act may be denied or any 5 license issued under this act may be suspended or restricted 6 if an applicant or licensee is charged, in a pending 7 enforcement action or pending criminal prosecution, with any conduct that would authorize denial or revocation under this 8 9 section. 10 Section 7. Remedies for title loans made without licensure.--Any title loan made without benefit of a license 11 12 is void, in which case the person making the title loan 13 forfeits the right to collect any moneys, including principal and interest charged on the title loan, from the borrower in 14 15 connection with such agreement. The person making the title loan shall return to the borrower the loan property, the 16 17 titled personal property pledged or the fair market value of 18 such titled personal property, and all principal and interest paid by the borrower. The borrower is entitled to receive 19 reasonable attorney's fees and costs in any action brought by 20 the borrower to recover from the person making the title loan 21 the loan property, the titled personal property, or the 22 principal and interest paid by the borrower. 23 Section 8. Title loan agreement .--24 25 (1) At the time a title loan lender makes a title loan, the lender and the borrower shall execute a title loan 26 27 agreement, which shall be legibly typed or written in 28 indelible ink and completed as to all essential provisions 29 prior to execution by the borrower and lender. The title loan 30 agreement shall include the following information: The make, model, and year of the titled personal 31 (a) 11 File original & 9 copies 03/30/99

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property to which the loan property relates. 1 2 (b) The vehicle identification number, or other 3 comparable identification number, along with the license plate 4 number, if applicable, of the titled personal property to 5 which the loan property relates. 6 The name, residential address, date of birth, (C) 7 physical description, and social security number of the 8 borrower. 9 (d) The date the title loan agreement is executed by 10 the title loan lender and the borrower. 11 (e) The identification number and the type of 12 identification, including the issuing agency, accepted from 13 the borrower. The amount of money advanced, designated as the 14 (f) 15 "amount financed." 16 The maturity date of the title loan agreement, (q) 17 which shall be 30 days after the date the title loan agreement 18 is executed by the title loan lender and the borrower. 19 (h) The total title loan interest payable on the maturity date, designated as the "finance charge." 20 21 (i) The amount financed plus finance charge, which 22 must be paid to reclaim the loan property on the maturity date, designated as the "total amount of all payments." 23 24 (j) The interest rate, computed in accordance with the 25 regulations adopted by the Federal Reserve Board pursuant to 26 the Federal Truth-in-Lending Act, designated as the "annual 27 percentage rate." (2) The following information shall also be printed on 28 29 all title loan agreements: 30 The name and physical address of the title loan (a) 31 office. 12

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The name and address of the department as well as 1 (b) 2 a telephone number to which consumers may address complaints. 3 The following statement in not less than 12-point (C) 4 type that: 5 1. If the borrower does not pay the title loan in full 6 before the maturity date of the title loan agreement, the 7 title loan lender may repossess the motor vehicle. 8 If the title loan agreement is lost, destroyed, or 2. stolen, the borrower should immediately so advise the issuing 9 10 title loan lender in writing. The statement that "The borrower represents and 11 (d) 12 warrants that the titled personal property to which the loan property relates is not stolen and has no liens or 13 encumbrances against it, the borrower has the right to enter 14 15 into this transaction, and the borrower will not apply for a duplicate certificate of title while the title loan agreement 16 17 is in effect." 18 (e) A blank line for the signature of the borrower and the title loan lender or the lender's agent. 19 (3) At the time of the transaction, the title loan 20 lender shall deliver to the borrower an exact copy of the 21 22 executed title loan agreement. The title loan lender shall retain the loan 23 (4) 24 property until the loan property is reclaimed by the borrower. The borrower shall have the exclusive right to reclaim the 25 loan property by repaying the loan of money in full and by 26 27 complying with the title loan agreement. When the loan property is reclaimed, the title loan lender shall release the 28 29 security interest in the titled personal property and return the loan property to the borrower. The title loan agreement 30 shall provide that upon failure by the borrower to reclaim the 31 13 File original & 9 copies 03/30/99

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certificate of title at the end of the original 1 2 30-day-agreement period, or at the end of any 30-day extension 3 of such period, the title loan lender shall be entitled to 4 take possession of the titled personal property. The title 5 loan lender shall retain physical possession of only the loan 6 property for the term of the title loan agreement. 7 Section 9. Recordkeeping; reporting; safekeeping of 8 property.--(1) Every title loan lender shall maintain, at the 9 10 lender's title loan office, such books, accounts, and records 11 of the business conducted under the license issued for such 12 place of business as will enable the department to determine 13 the licensee's compliance with this act. 14 The department may authorize the maintenance of (2) 15 books, accounts, and records at a location other than the lender's title loan office. The department may require books, 16 17 accounts, and records to be produced and available at a 18 reasonable and convenient location in this state within a reasonable period of time after such a request. 19 The title loan lender shall maintain the original 20 (3) copy of each completed title loan agreement on the title loan 21 office premises, and shall not obliterate, discard, or destroy 22 any such original copy, for a period of at least 2 years after 23 24 making the final entry on any loan recorded in such office. 25 (4) Loan property which is delivered to a title loan lender shall be securely stored and maintained at the title 26 27 loan office unless the loan property has been forwarded to the appropriate state agency for the purpose of having a lien 28 29 recorded or deleted. 30 The department may prescribe by rule the books, (5) accounts, and records, and the minimum information to be shown 31 14 File original & 9 copies 03/30/99

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in the books, accounts, and records, of licensees so that such 1 2 records will enable the department to determine compliance with the provisions of this act. 3 4 Section 10. Title loan charges .--5 (1) A title loan lender may charge a maximum interest 6 rate of 30 percent per annum computed on the first \$2,000 of 7 the principal amount, 24 percent per annum on that part of the principal amount exceeding \$2,000 and not exceeding \$3,000, 8 and 18 percent per annum on that part of the principal amount 9 10 exceeding \$3,000. The original principal amount is the same amount as the amount financed, as defined by the federal Truth 11 12 in Lending Act and Regulation Z of the Board of Governors of the Federal Reserve System. In determining compliance with the 13 statutory maximum interest, the computations must be simple 14 15 interest and not add-on interest or any other computations. When two or more interest rates are to be applied to the 16 17 principal amount, the lender may charge interest at that 18 single annual percentage rate which, if applied according to the actuarial method to each of the scheduled periodic 19 balances of principal, would produce at maturity the same 20 total amount of interest as would result from the application 21 of the two or more rates otherwise permitted, based upon the 22 assumption that all payments are made as agreed. 23 24 The annual percentage rate that may be charged for (2) a title loan may equal, but not exceed, the annual percentage 25 rate that must be computed and disclosed as required by the 26 27 federal Truth in Lending Act and Regulation Z of the Board of Governors of the Federal Reserve System. The maximum annual 28 29 percentage rate of interest that may be charged is 12 times 30 the maximum monthly rate, and the maximum monthly rate must be computed on the basis of one-twelfth of the annual rate for 31 15

each full month. The Department of Banking and Finance shall 1 2 establish by rule the rate for each day in a fraction of a 3 month when the period for which the charge is computed is more 4 or less than 1 month. 5 (3) A title loan agreement may be extended for one or more 30-day periods by mutual consent of the title loan lender 6 7 and the borrower. Each extension of a title loan agreement shall be executed in a separate extension agreement each of 8 which shall comply with the requirements for executing a title 9 10 loan agreement as provided in this act. The interest rate charged in any title loan extension agreement shall not exceed 11 12 the interest rate charged in the related title loan agreement. A title loan lender may not capitalize in any title loan 13 extension agreement any unpaid interest due on the related 14 15 title loan agreement or any subsequent extensions to that title loan agreement. 16 17 (4) Any interest contracted for or received, directly 18 or indirectly, by a title loan lender, or an agent of the title loan lender, in excess of the amounts authorized under 19 this chapter are prohibited and may not be collected by the 20 title loan lender or an agent of the title loan lender. 21 If such excess interest resulted from a bona fide 22 (a) error by the title loan lender, or an agent of the title loan 23 24 lender, the title loan agreement shall be voidable and the 25 lender shall refund the excess interest to the borrower within 20 days after discovery by the lender or borrower of the bona 26 27 fide error, whichever occurs first. (b) If such excess interest resulted from an act by 28 29 the title loan lender, or an agent of the title loan lender, to circumvent the maximum title loan interest allowed by this 30 act, the title loan agreement is void. The lender shall refund 31 16 File original & 9 copies 03/30/99 hqv0002 04:46 pm 00299-grr -763985

to the borrower any interest paid on the title loan and return 1 to the borrower the loan property. The title loan lender 2 forfeits the lender's right to collect any principal owed by 3 4 the borrower on the title loan. 5 (c) The department may order a title loan lender, or 6 an agent of the title loan lender, to comply with the 7 provisions of paragraphs (a) and (b). 8 (5) Any interest contracted for or received, directly or indirectly, by a title loan lender, or an agent of the 9 10 title loan lender, in excess of the amount allowed by this act constitutes a violation of chapter 687, Florida Statutes, 11 12 governing interest and usury, and the penalties of that 13 chapter apply. Section 11. Repossession, disposal of pledged 14 15 property; excess proceeds. --(1) If a borrower fails to pay the title loan in full 16 17 by the end of the 30-day title loan agreement period or by the 18 end of any 30-day extension period, the title loan lender may take possession of the titled personal property but shall not 19 be required to retain physical possession of the titled 20 personal property. Every title loan agreement and title loan 21 extension agreement shall contain a notice that discloses the 22 provisions of this section. 23 24 (2) If titled personal property is repossessed under 25 subsection (1), the borrower may pay the title loan in full within 60 days after the date of repossession. If a borrower 26 27 fails to pay the title loan in full by the end of such 60-day period, the lender may sell or dispose of the titled personal 28 29 property. 30 (3) The title loan lender shall only take possession of a motor vehicle through an agent who is licensed by the 31 17 File original & 9 copies 03/30/99 hqv0002 00299-grr -763985

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state to repossess motor vehicles. The title loan lender may 1 2 dispose of the motor vehicle as provided in this section. Any 3 sale or disposal of the motor vehicle shall be made through a 4 motor vehicle dealer licensed under s. 320.27, Florida 5 Statutes. (4) Any such sale or disposal shall vest in the б 7 purchaser the right, title, and interest of the owner and the 8 title loan lender. 9 The title loan lender shall return to the borrower (5) 10 any proceeds from the sale of the titled personal property in excess of the principal amount of the loan, interest on the 11 12 loan up to the date of repossession, and reasonable expenses for the repossession, holding, and sale of the motor vehicle. 13 14 The borrower is entitled to receive reasonable attorney's fees 15 and costs in any action brought to recover the excess amount that results in the title loan lender being ordered to return 16 17 all or part of such amount. 18 (6) Except as provided by this section, the taking possession and sale or disposal of the motor vehicle is 19 subject to the requirements of chapter 679, Florida Statutes. 20 Section 12. Prohibited acts.--21 22 (1) A title loan lender, or any agent or employee of a title loan lender, shall not: 23 24 (a) Falsify or fail to make an entry of any material 25 matter in a title loan agreement or any extension of such 26 agreement. 27 (b) Refuse to allow the department to inspect completed title loan agreements, extensions of such 28 29 agreements, or loan property during the ordinary operating 30 hours of the title loan lender's business or other times 31 acceptable to both parties. 18

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Enter into a title loan agreement with a person 1 (C) 2 under the age of 18 years. 3 Make any agreement requiring or allowing for the (d) 4 personal liability of a borrower or the waiver of any of the 5 provisions of this act. 6 (e) Knowingly enter into a title loan agreement with 7 any person who is under the influence of drugs or alcohol when such condition is visible or apparent, or with any person 8 using a name other than such person's own name or the 9 10 registered name of the person's business. 11 (f) Fail to exercise reasonable care, as defined by 12 department rule, in the safekeeping of loan property or of titled personal property repossessed pursuant to this act. 13 14 Fail to return loan property or repossessed titled (q) 15 personal property to a borrower, with any and all of the title 16 loan lender's liens on the property properly released, upon 17 payment of the full amount due the title loan lender, unless 18 the property has been seized or impounded by an authorized law enforcement agency, taken into custody by a court, or 19 otherwise disposed of by court order. 20 21 Sell or otherwise charge for any type of insurance (h) in connection with a title loan agreement. 22 Charge or receive any finance charge, interest, or 23 (i) 24 fees which are not authorized pursuant to this act. 25 (j) Act as a title loan lender without an active 26 license issued under this act. 27 Refuse to accept partial payments toward (k) 28 satisfying any obligation owed under a title loan agreement or 29 extension of such agreement. 30 Charge a prepayment penalty. (1) Engage in the business of selling new or used 31 (m) 19 File original & 9 copies 03/30/99 hqv0002 04:46 pm 00299-grr -763985

motor vehicles, or parts for motor vehicles. 1 2 (n) Act as a title loan lender under this act within a 3 place of business in which the licensee solicits or engages in 4 business outside the scope of this act if the department determines that the licensee's operation of and conduct 5 pertaining to such other business results in an evasion of 6 7 this act. Upon making such a determination, the department shall order the licensee to cease and desist from such 8 evasion, provided, no licensee shall engage in the pawnbroker 9 10 business. 11 (2) Title loan companies may not advertise using the 12 words "interest free loans" or "no finance charges." 13 Section 13. Right to reclaim; lost title loan 14 agreement.--15 (1) Any person presenting identification of such person as the borrower and presenting the borrower's copy of 16 17 the title loan agreement to the title loan lender is presumed 18 to be entitled to reclaim the loan property described in the title loan agreement. However, if the title loan lender 19 determines that the person is not the borrower, the title loan 20 lender is not required to allow the redemption of the loan 21 property by such person. The person reclaiming the loan 22 property must sign the borrower's copy of the title loan 23 24 agreement which the title loan lender may retain to evidence such person's receipt of the loan property. A person 25 reclaiming the loan property who is not the borrower must show 26 27 identification to the title loan lender, together with notarized written authorization from the borrower, and the 28 title loan lender shall record that person's name and address 29 on the title loan agreement retained by the title loan lender. 30 31 In such case, the person reclaiming the borrower's copy of the 20

title loan agreement shall be provided a copy of such signed 1 2 form as evidence of such agreement. 3 If the borrower's copy of the title loan agreement (2) 4 is lost, destroyed, or stolen, the borrower must notify the 5 title loan lender, in writing by certified or registered mail, 6 return receipt requested, or in person evidenced by a signed 7 receipt, and receipt of such notice shall invalidate such title loan agreement if the loan property has not previously 8 been reclaimed. Before delivering the loan property or issuing 9 10 a new title loan agreement, the title loan lender shall require the borrower to make a written statement of the loss, 11 12 destruction, or theft of the borrower's copy of the title loan 13 agreement. The title loan lender shall record on the written statement the type of identification and the identification 14 15 number accepted from the borrower, the date the statement is given, and the number or date of the title loan agreement 16 17 lost, destroyed, or stolen. The statement shall be signed by 18 the title loan lender or the title loan office employee who accepts the statement from the borrower. The title loan 19 lender shall not impose any type of fee for providing the 20 borrower with a copy of the title loan agreement. 21 22 Section 14. Criminal penalties .--(1) Any person who acts as a title loan lender without 23 first securing the license prescribed by this act commits a 24 felony of the third degree, punishable as provided in s. 25 775.082, s. 775.083, or s. 775.084, Florida Statutes. 26 27 (2) In addition to any other applicable penalty, any person who willfully violates any provision of this act or who 28 29 willfully makes a false entry in any record specifically required by this act commits a misdemeanor of the first 30 degree, punishable as provided in s. 775.082 or s. 775.083, 31 21

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Florida Statutes. 1 Subpoenas; enforcement actions; rules.--2 Section 15. 3 The department may issue and serve subpoenas to (1)4 compel the attendance of witnesses and the production of 5 documents, papers, books, records, and other evidence before 6 the department in any matter pertaining to this act. The 7 department may administer oaths and affirmations to any person whose testimony is required. If any person refuses to testify, 8 produce books, records, and documents, or otherwise refuses to 9 10 obey a subpoena issued under this section, the department may 11 enforce the subpoena in the same manner as subpoenas issued 12 under the Administrative Procedure Act are enforced. Witnesses 13 are entitled to the same fees and mileage as they are entitled 14 to by law for attending as witnesses in the circuit court, 15 unless such examination or investigation is held at the place of business or residence of the witness. 16 17 (2) In addition to any other powers conferred upon the 18 department to enforce or administer this act, the department 19 may: (a) Bring an action in any court of competent 20 jurisdiction to enforce or administer this act, any rule or 21 order adopted under this act, or any written agreement entered 22 into with the department. In such action, the department may 23 24 seek any relief at law or equity, including a temporary or 25 permanent injunction, appointment of a receiver or administrator, or an order of restitution. 26 27 (b) Issue and serve upon a person an order requiring such person to cease and desist and take corrective action 28 whenever the department finds that such person is violating, 29 30 has violated, or is about to violate any provision of this act, any rule or order adopted under this act, or any written 31 22 File original & 9 copies 03/30/99

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agreement entered into with the department. 1 2 (C) Whenever the department finds that conduct 3 described in paragraph (b) presents an immediate danger to the 4 public health, safety, or welfare requiring an immediate final 5 order, the department may issue an emergency cease and desist order reciting with particularity the facts underlying such 6 7 findings. The emergency cease and desist order is effective immediately upon service of a copy of the order on the 8 respondent named in the order and shall remain effective for 9 10 90 days. If the department begins nonemergency proceedings 11 under paragraph (b), the emergency cease and desist order 12 remains effective until the conclusion of the proceedings 13 under ss. 120.569 and 120.57, Florida Statutes. 14 The department may adopt rules pursuant to ss. (3) 15 120.54 and 120.536(1) to implement this act. Section 16. Investigations and complaints. --16 17 (1) The department may make any investigation and 18 examination of any licensee or other person the department deems necessary to determine compliance with this act. For 19 such purposes, the department may examine the books, accounts, 20 records, and other documents or matters of any licensee or 21 other person. The department may compel the production of all 22 relevant books, records, and other documents and materials 23 24 relative to an examination or investigation. Examinations 25 shall not be made more often than once during any 12-month period unless the department has reason to believe the 26 27 licensee is not complying with the provisions of this act. The department shall conduct all examinations at a 28 (2)29 convenient location in this state unless the department 30 determines that it is more effective or cost-efficient to perform an examination at the licensee's out-of-state 31 23 File original & 9 copies 03/30/99

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location. For an examination performed at the licensee's 1 out-of-state location, the licensee shall pay the travel 2 3 expense and per diem subsistence at the rate provided by law 4 for up to 30 8-hour days per year for each department examiner who participates in such an examination. However, if the 5 6 examination involves or reveals possible fraudulent conduct by 7 the licensee, the licensee shall pay the travel expenses and per diem subsistence provided by law, without limitation, for 8 each participating examiner. 9 10 (3) Any person having reason to believe that any provision of this act has been violated may file with the 11 12 department a written complaint setting forth the details of such alleged violation and the department may investigate such 13 14 complaint. 15 Section 17. Paragraphs (a) and (h) of subsection (1) of section 538.03, Florida Statutes, 1998 Supplement, are 16 17 amended to read: 538.03 Definitions; applicability.--18 (1) As used in this part, the term: 19 "Secondhand dealer" means any person, corporation, 20 (a) 21 or other business organization or entity which is not a secondary metals recycler subject to part II and which is 22 engaged in the business of purchasing, consigning, or pawning 23 24 secondhand goods or entering into title loan transactions. However, secondhand dealers are not limited to dealing only in 25 26 items defined as secondhand goods in paragraph (g). Except as 27 provided in subsection (2), the term means pawnbrokers, 28 jewelers, precious metals dealers, garage sale operators, 29 secondhand stores, and consignment shops. 30 (h) "Transaction" means any title loan, purchase, 31 consignment, or pawn of secondhand goods by a secondhand 24

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dealer. 1 2 Section 18. Subsection (1) of section 538.16, Florida 3 Statutes, is amended to read: 4 538.16 Secondhand dealers; disposal of property .--5 (1) Any personal property pawned with a pawnbroker, 6 whether the pawn is a loan of money or a buy-sell agreement or 7 a motor vehicle which is security for a title loan, is subject to sale or disposal if the pawn is a loan of money and the 8 property has not been reclaimed redeemed or there has been no 9 10 payment on account made for a period of 90 days, or if the pawn is a buy-sell agreement or if it is a title loan and the 11 12 property has not been repurchased from the pawnbroker or the 13 title redeemed from the title lender or there has been no payment made on account within 60 days. 14 15 Section 19. Nothing in this act precludes a county or 16 municipality from adopting ordinances more restrictive than 17 the provisions of this act. Section 20. Effective July 1, 1999, the sum of 18 \$500,000 is hereby appropriated for the 1999-2000 fiscal year 19 from the Regulatory Trust Fund of the Department of Banking 20 21 and Finance to the department to fund eight positions for the purpose of carrying out the provisions of this act. 22 Section 21. Paragraph (i) of subsection (1) of section 23 24 538.03, Florida Statutes, 1998 Supplement, subsection (5) of section 538.06, Florida Statutes, and subsections (4) and (5) 25 of section 538.15, Florida Statutes, are repealed. 26 27 Section 22. Except as otherwise provided in this act, 28 this act shall take effect October 1, 1999. 29 30 31 25

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========= T I T L E 1 2 And the title is amended as follows: 3 On page 1, line 2, through page 2, line 7, 4 remove from the title of the bill: all of said lines 5 6 and insert in lieu thereof: 7 An act relating to title loan transactions; creating the "Florida Title Loan Act"; 8 providing legislative intent; providing 9 10 definitions; requiring licensure by the Department of Banking and Finance to act as a 11 12 title loan lender; providing for application 13 for licensure; requiring a bond, a nonrefundable application fee, a nonrefundable 14 15 investigation fee, and fingerprinting; providing for waiver of fingerprinting; 16 17 providing for inactive licenses; providing for renewal and reactivation of licenses; providing 18 for a renewal fee and a reactivation fee; 19 20 providing for disposition of certain moneys; providing for acquisition of an interest in a 21 licensee under certain circumstance; providing 22 for denial, suspension, or revocation of 23 24 license; specifying acts which constitute 25 violations for which certain disciplinary actions may be taken; providing a fine; 26 27 providing remedies for title loans made or serviced without licensure; providing for a 28 title loan agreement; providing requirements; 29 30 providing for reclaiming a repossessed motor 31 vehicle under certain circumstances; providing

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entitlement to certain excess proceeds of a 1 2 sale or disposal of a motor vehicle; providing 3 for recordkeeping and reporting and safekeeping 4 of property; providing for title loan interest 5 rates; providing requirements and limitations; providing for extensions; providing for return 6 7 of principal and interest to the borrower under 8 certain circumstance; providing a holding period when there is a failure to reclaim; 9 10 providing for the disposal of pledged property; providing for disposition of excess proceeds; 11 12 prohibiting certain acts; providing for the 13 right to reclaim; providing for lost title loan agreements; providing for a title loan lenders 14 lien; providing for criminal penalties; 15 16 providing for subpoenas, enforcement of 17 actions, and rules; providing for investigations and complaints; authorizing the 18 department to adopt rules; amending ss. 538.03 19 and 538.16, F.S.; deleting provisions relating 20 to title loan transactions; providing for more 21 restrictive local ordinances; providing an 22 appropriation; repealing ss. 538.03(1)(i), 23 24 538.06(5), and 538.15(4) and (5), F.S., 25 relating to title loan transactions by secondhand dealers; providing effective dates. 26 27 28 29 30 31

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