By the Committee on Commerce and Economic Opportunities; and Senator Klein

310-1888-00

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A bill to be entitled An act relating to information technology; creating a not-for-profit corporation known as itflorida.com, Inc.; providing for board membership, organization, meetings, and disclosure requirements; requiring coordination by the State Technology Office; providing for the purpose and duties of itflorida.com, Inc.; requiring Enterprise Florida, Inc., to create and implement a marketing and image campaign; requiring development and maintenance of a website for information and technology industry marketing and workforce recruitment; requiring a study group to explore the use of state employee pension funds for venture capital support; expressing support of activities to enhance information technology, including a Network Access Point; amending s. 212.08, F.S.; providing a sales tax exemption on certain equipment used to deploy broadband technologies associated with a Network Access Point; amending s. 364.386, F.S.; requiring a study by the Legislature to identify obstacles related to the affordable access to consumers by Internet service providers; requiring a plan for the establishment of information technology business incubators in the state; prescribing incubator components; providing an effective date.

1 WHEREAS, to maintain economic competitiveness, it is 2 incumbent upon the state to create an entity that can 3 represent, promote, and enhance the information technology 4 industry in Florida, and 5 WHEREAS, the information technology industry is growing 6 rapidly and provides high-wage, high-skill jobs, and 7 WHEREAS, Florida can capitalize on its geographic 8 location and human-resource assets to develop an information technology sector, and 9 10 WHEREAS, Florida can be recognized as a global leader 11 in the information technology industry, particularly in Latin 12 America, and 13 WHEREAS, it is in the interest of the Legislature and 14 the State of Florida to encourage and promote new information 15 technology businesses and to ensure that those businesses have available to them technical, management, and business 16 17 counseling to provide the highest probability of success, NOW, THEREFORE, 18 19 20 Be It Enacted by the Legislature of the State of Florida: 21 22 Section 1. Short title. -- Sections 1 through 8 of this 23 act may be cited as the "itflorida.com Act of 2000." 24 Section 2. itflorida.com, Inc.; creation; membership; 25 organization; meetings; disclosure .--26 There is created a not-for-profit corporation, "itflorida.com, Inc.," which shall be registered, 27 28 incorporated, organized, and operated in compliance with 29 chapter 617, Florida Statutes, and which shall not be a unit 30 or entity of state government. The Legislature determines,

operate in the most open and accessible manner consistent with its public purpose. To this end, the Legislature specifically declares that itflorida.com, Inc., and any advisory committees or similar groups created by itflorida.com, Inc., are subject to the provisions of chapter 119, Florida Statutes, relating to public records, and those provisions of chapter 286, Florida Statutes, relating to public meetings and records.

- (2) itflorida.com, Inc., shall be governed by a board of directors. The board of directors shall consist of the following members:
  - (a) The director of the State Technology Office.
  - (b) The president of Enterprise Florida, Inc.
- (c) A member of the Senate who shall be appointed by the President of the Senate as an ex officio, non-voting member of the board and serve at the pleasure of the President.
- (d) A member of the House of Representatives who shall be appointed by the Speaker of the House of Representatives as an ex officio, nonvoting member of the board and serve at the pleasure of the Speaker.
- (e) Thirteen private-sector members from the information technology industry, five of whom shall be appointed by the Governor, four of whom shall be appointed by the President of the Senate, and four of whom shall be appointed by the Speaker of the House of Representatives.

  Private-sector members must include, but are not limited to, representatives of businesses that are telecommunication providers or manufacturers, Internet service providers, Internet solutions businesses, computer software developers, and computer manufacturers. All private-sector appointees are subject to Senate confirmation. In making such appointments,

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the Governor, the President of the Senate, and the Speaker of the House of Representatives shall work collaboratively to 2 3 ensure that the composition of the board is reflective of the diversity of Florida's business community, including 4 5 individuals representing large companies, medium-sized companies, small companies, and minority-owned companies. The 6 7 Governor, the President of the Senate, and the Speaker of the 8 House of Representatives shall also consider whether the current board members, together with potential appointees, 9 reflect the racial, ethnic, and gender diversity, as well as 10 11 the geographic distribution, of the population of the state.

- (3)(a) Members shall be appointed for terms of 4 years, except the initial terms shall be staggered:
- 1. The Governor shall appoint one member for a 2-year term, two members for 3-year terms, and two members for 4-year terms.
- <u>2. The President of the Senate shall appoint one</u> <u>member for a 2-year term, one member for a 3-year term, and</u> two members for 4-year terms.
- 3. The Speaker of the House of Representatives shall appoint one member for a 2-year term, one member for a 3-year term, and two members for 4-year terms.
  - (b) Any member is eligible for reappointment.
- (c) Vacancies on the board shall be filled by appointment by the Governor, the President of the Senate, or the Speaker of the House of Representatives, respectively, depending on who appointed the member whose vacancy is to be filled or whose term has expired.
- (d) A vacancy on the board of directors shall be filled for the remainder of the unexpired term.

- (4) The board of directors shall biennially elect, from its private-sector appointive members, a chairperson and vice chairperson.
- (5) Private-sector appointive members may be removed by the chairperson for cause. Absence from three consecutive meetings results in automatic removal.
- (6) The board of directors shall meet at least four times each year, upon the call of the chairperson or at the request of a majority of the membership. A majority of the total number of all voting members shall constitute a quorum. The board of directors may take official action by a majority vote of the members present at any meeting at which a quorum is present.
- (7) Members of the board of directors shall serve without compensation, but members and staff may be reimbursed for all reasonable, necessary, and actual expenses, as determined by the board of directors of itflorida.com, Inc.
- (8) Each member of the board of directors of itflorida.com, Inc., who is not otherwise required to file financial disclosure pursuant to section 8, Art. II of the State Constitution or section 112.3144, Florida Statutes, shall file disclosure of financial interests pursuant to section 112.3145, Florida Statutes.
- (9) The board of directors of itflorida.com, Inc., has the authority to hire an executive director who shall serve at the pleasure of the board.
- Section 3. The State Technology Office shall coordinate the initial organization of itflorida.com, Inc., and shall facilitate the development of a Network Access Point (NAP) in Florida until such time as itflorida.com, Inc., assumes this responsibility.

1 Section 4. itflorida.com, Inc.; purpose; duties.--It shall be the responsibility of itflorida.com, Inc., to 2 3 represent, promote, and enhance the information technology industry in Florida, including efforts that further advance 4 5 the efforts of the Information Service Technology Development 6 Task Force. Efforts of itflorida.com, Inc., shall complement 7 and not duplicate efforts of Enterprise Florida, Inc. Duties 8 of itflorida.com, Inc., include, but are not limited to: 9 (1) Monitoring and responding to the rapidly changing 10 needs of the information technology industry in Florida; 11 (2) Promoting Florida's information technology industry globally; 12 13 (3) Generating private-sector financial support for 14 information technology activities which leverages any state appropriations for such activities; 15 (4) Providing an ongoing forum for private and public 16 leadership to identify, address, and resolve issues impacting 17 the growth of information technology industry in the state; 18 19 (5) Providing a focused message regarding research and development successes in Florida; and 20 21 (6) Facilitating the development of a Network Access 22 Point (NAP) in Florida. Section 5. Creation and implementation of a marketing 23 24 and image campaign .--25 (1) Enterprise Florida, Inc., in collaboration with 26 the private sector and itflorida.com, Inc., shall create a 27 marketing campaign to help attract, retain, and grow 28 information technology businesses in Florida. The campaign 29 must be coordinated with any existing Florida economic 30 development promotion efforts and must be jointly funded from

private and public resources.

national and international awareness of Florida as a state ideally suited for the successful advancement of the information technology business sector. Marketing strategies must include development of promotional materials, Internet and print advertising, public relations and media placement, trade show attendance at information technology events, and appropriate follow-up activities. Efforts to promote Florida as a high-tech business leader must include identification and coordination of existing business technology resources, partnerships with economic development organizations and private sector businesses, continued retention and growth of Florida-based businesses that produce high-tech products or use high-tech skills for manufacturing, and recruitment of new business in such area.

Section 6. <u>Development of an Internet-based system for information technology industry promotion and workforce recruitment.--</u>

ensure the development and maintenance of a website that promotes and markets the information technology industry in this state. The website must be designed to inform the public concerning the scope of the information technology industry in the state and must also be designed to address the workforce needs of the industry. The website must include, through links or actual content, information concerning information technology businesses in this state, including links to these businesses; information concerning employment available at these businesses; and means by which a jobseeker may post a resume on the website.

1 (2) itflorida.com, Inc., shall coordinate with the State Technology Office, the Department of Management 2 3 Services, the Department of Labor and Employment Security, and the Workforce Development Board of Enterprise Florida, Inc., 4 5 to ensure links, where feasible and appropriate, to existing 6 job-information websites maintained by the state and its 7 agencies and to ensure that information technology positions 8 offered by the state and its agencies are posted on the information technology website. 9 Section 7. itflorida.com, Inc., shall establish a 10 11 study group to explore the feasibility of using state employee pension funds to support venture capital funds that are either 12 domiciled in Florida or do regular investing in technology 13 companies that are headquartered in this state. If the study 14 group determines that this concept is feasible, the group 15 shall prepare a working proposal governing the use of such 16 17 funds, including any recommendations for action by the Legislature. itflorida.com, Inc., shall submit a report on the 18 19 findings of the study group and the working proposal, if prepared, to the Governor, the President of the Senate, and 20 21 the Speaker of the House of Representatives by October 1, 22 2000. 23 Section 8. Establishment of a Network Access 24 Point. -- The state actively supports efforts that enhance the information technology industry in Florida, particularly those 25 efforts that increase broadband technology. A critical 26 27 initiative to enhance this industry in Florida is determined to be the development of a Network Access Point (NAP), a 28 carrier-neutral public-private Internet traffic exchange 29 30 point. The state encourages private information technology 31 businesses to forge partnerships to develop a NAP in Florida.

Moreover, the state recognizes the importance of a NAP that addresses the needs of small information technology businesses.

Section 9. Paragraph (n) is added to subsection (5) of section 212.08, Florida Statutes, to read:

212.08 Sales, rental, use, consumption, distribution, and storage tax; specified exemptions.—The sale at retail, the rental, the use, the consumption, the distribution, and the storage to be used or consumed in this state of the following are hereby specifically exempt from the tax imposed by this chapter.

- (5) EXEMPTIONS; ACCOUNT OF USE.--
- (n) Equipment used to deploy broadband technologies.--
- 1. Beginning July 1, 2000, equipment purchased by a communications service provider which is necessary for use in the deployment of broadband technologies in the state as part of the direct participation by the communications service provider in the Network Access Point (NAP), or carrier-neutral, public-private Internet traffic exchange point, in this state shall be exempt from the tax imposed by this chapter. This exemption inures to the communications service provider only through a refund of previously paid taxes. A refund shall be authorized upon an affirmative showing by the taxpayer to the satisfaction of the department that the requirements of this paragraph have been met.
- 2. To be entitled to a refund, an eligible communications service provider must file under oath with the department an application that includes:
- a. The name and address of the communications service provider claiming to be entitled to the refund.

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- b. A specific description of the property for which the exemption is sought, including its serial number or other permanent identification number.
  - c. The location of the property.
- d. The sales invoice or other proof of purchase of the property, showing the amount of sales tax paid, the date of purchase, and the name and address of the sales tax dealer from whom the property was purchased.
- 3. An application for a refund pursuant to this paragraph must be submitted to the department within 6 months after the eligible property is purchased.
- 4. The provisions of s. 212.095 do not apply to any refund application made pursuant to this paragraph. The department shall adopt rules governing the manner and form of refund applications and may establish guidelines as to the requisites for an affirmative showing of qualification for exemption under this paragraph.
  - 5. For the purposes of this paragraph, the term:
- a. "Broadband technology" means packetized technology that has the capability of supporting transmission speeds of at least 1.544 megabits per second in both directions.
- b. "Communications service provider" means a company that supports or provides individuals and other companies with access to the Internet and other related services.
- c. "Equipment" includes Asynchronous Transfer Mode switches, Digital Subscriber Line Access Multiplexers, routers, servers, multiplexers, fiber optic connector equipment, database equipment, and other network equipment used to provide broadband technology and information services.
  - 6. The provisions of this paragraph expire June 30,

1 Section 10. By October 1, 2000, the Legislature, through its appropriate committee structure, and using the 2 3 resources of the Governor's Chief Technology Officer and the Information Service Technology Task Force, shall perform a 4 5 study that identifies obstacles related to the ability of 6 Internet service providers to have affordable access to 7 consumers, including, when appropriate, the identification of 8 solutions that potentially eliminate such obstacles. 9 Section 11. Establishment of information technology 10 business incubators. --11 (1) To foster the growth of the information technology industry in this state, itflorida.com, Inc., shall review the 12 state's existing business incubators to determine whether they 13 14 are meeting the needs of the industry. If itflorida.com, Inc., finds that additional incubators are needed to fill an 15 unmet need, it must develop a plan to establish information 16 17 technology business incubators in this state. The plan may include recommendations for consideration by the Legislature 18 19 which promote the location of private information technology business incubators in the state, or it may include 20 recommendations to establish or promote information technology 21 business incubators associated with public or private 22 universities or colleges in this state. If the plan recommends 23 24 the establishment of an incubator that would be associated with a university or college, the plan must provide for the 25 financial self-sufficiency of the incubator within 2 years. 26 27 The review and the plan, if developed, must be presented to the Governor, the President of the Senate, and the Speaker of 28 29 the House of Representatives by December 1, 2000. (2) For the purposes of this section, an information 30

technology business incubator is a facility that allows new

1 businesses engaged in information technology to increase their probability of success through sharing needed equipment, 2 3 services, and facilities, including substantially all of the following: 4 5 (a) Reception and meeting areas. 6 (b) Secretarial services. 7 Accounting and bookkeeping services. (C) 8 (d) Research libraries. 9 Onsite financial, management, legal, and technical (e) 10 counseling. 11 (f) Flexible lease arrangements for flexible space. 12 (g) Computer and word-processing facilities. 13 (h) Office furniture rentals. (i) Management and entrepreneurial training programs. 14 Section 12. This act shall take effect upon becoming a 15 16 law. 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31

1	STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR
2	COMMITTEE SUBSTITUTE FOR  SB 1334
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4 5	This committee substitute makes various revisions to Senate Bill 1334, including:
6	-Creating a not-for-profit corporation, itflorida.com, Inc., to represent, recruit, and enhance the information technology business sector in Florida;
7 8	-Requiring creation and implementation of a marketing campaign by Enterprise Florida, Inc., to help attract, retain, and grow information technology businesses in Florida;
9 10	-Requiring exploration of the use of pension fund dollars to support venture capital in Florida;
11 12	-Creating a five-year program of tax exemptions to offset sales tax on equipment used to deploy broadband technologies for communications service providers directly participating in a NAP;
13 14 15	-Requiring a study by the Legislature which identifies obstacles related to the ability of Internet service providers to have affordable access to consumers;
16 17	-Removing the requirement for a NAP study by the State Technology Office, and instead requiring itflorida.com, Inc., to facilitate efforts for the development of a NAP in Florida; and
18 19 20	-Requiring itflorida.com, Inc., rather than the State Technology Office, to review, by December 1, 2000, the state's existing incubators to determine if they are meeting the needs of information technology businesses, and to ensure the development and maintenance of a website that informs the
21	public about the information technology industry in Florida.
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