By the Committee on Banking and Insurance; and Senator Diaz-Balart

## 311-1799-00

A bill to be entitled An act relating to insurance; amending s. 626.321, F.S.; authorizing individuals and entities holding a credit life or disability insurance license to sell credit insurance; modifying requirements for licensure; amending s. 627.679, F.S.; requiring certain disclosures to be made within a specified time upon the sale of credit life insurance; allowing a borrower a specified time from the date of such disclosures to rescind the coverage; providing an effective date.

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Be It Enacted by the Legislature of the State of Florida:

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Section 1. Paragraph (e) of subsection (1) of section 626.321, Florida Statutes, is amended to read:

626.321 Limited licenses.--

- (1) The department shall issue to a qualified individual, or a qualified individual or entity under paragraphs (c), (d), and (e), a license as agent authorized to transact a limited class of business in any of the following categories:
- (e) Credit life or disability insurance. -- License covering only credit life or disability insurance. The license may be issued only to an individual employed by a life or health insurer as an officer or other salaried or commissioned representative, or to an individual employed by or associated with a lending or financing institution or creditor, and may authorize the sale of such insurance only with respect to 31 borrowers or debtors of such lending or financing institution

or creditor. However, only the individual or entity whose tax identification number is used in receiving or is credited with receiving the commission from the sale of such insurance shall be the licensed agent of the insurer. No individual while so licensed shall hold a license as an agent or solicitor as to any other or additional kind or class of life or health insurance coverage. An entity other than a lending or financial institution defined in s. 655.005(1)(g), (h), or (p) holding a limited license under this paragraph is shall also be authorized to sell credit insurance and credit property insurance. An entity applying for a license under this section:

- 1. Is required to submit only one application for a license under s. 626.171, excluding the requirements of s. 626.171(5), provided that the entity is regulated by any of the following federal or state agencies: Office of the Comptroller of the Currency; the Securities and Exchange Commission; or the Department of Banking and Finance.
- 2. Is <u>not</u> required to obtain a license <u>or appointment</u> for each office, branch office, or place of business making use of the entity's business name by applying to the department for the license on a simplified form developed by rule of the department for this purpose. However, the licensed entity shall file with the department the address and telephone number of each place of business at which credit insurance is being marketed or sold. This information must be filed annually by January 1 in an electronic format as specified by the department by rule. The licensee is required to file with the department, in the same specified electronic format, any changes, additions, or deletions regarding each

place of business marketing or selling credit insurance within
30 days after such change.

3. Is not required to pay any additional application fees for a license issued to the offices or places of business referenced in subsection (2), but is required to pay the license fee as prescribed in s. 624.501, be appointed under s. 626.112, and pay the prescribed appointment fee under s. 624.501.A copy of the license obtained under this paragraph shall be posted at each the business location at for which employees are selling insurance authorized under the entity license it was issued so as to be readily visible to prospective purchasers of such coverage.

Section 2. Subsection (1) of section 627.679, Florida Statutes, is amended to read:

627.679 Amount of insurance; disclosure.--

- (1)(a) The amount of credit life insurance written under one or more policies shall not exceed by more than \$5 the total of the payments of the specific contracts of indebtedness in connection with which it is written, when the indebtedness is repayable in substantially equal installments or in one installment or a single payment.
- (b) The total amount of credit life insurance on the life of any debtor with respect to any loan or loans covered in one or more insurance policies shall at no time exceed \$50,000 with any one creditor, except that loans not exceeding 1 year's duration shall not be subject to such limits, and on such loans not exceeding 1 year's duration, the limits of coverage shall not exceed \$50,000 with any one insurer.
- (c) Before any credit life insurance may be sold, the creditor agent or agent shall obtain a separate written acknowledgment with respect to each of the following:

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- That the borrower understands that he or she has the option of assigning any other policy or policies the borrower owns or may procure for the purpose of covering such loan and that the policy need not be purchased from the creditor agent in order to obtain the loan.
- That the borrower understands that the credit life coverage may be deferred if, at the time of application, the borrower is unable to engage in employment or unable to perform normal activities of a person of like age and sex, if the proposed credit life insurance policy contains this restriction.
- That the borrower understands that the benefits under the policy will terminate when the borrower reaches a certain age and that the borrower's age is accurately represented on the application or policy.

Notwithstanding the required disclosures set forth in this paragraph, if the sale of credit life insurance is solicited or consummated telephonically, the creditor or agent shall provide the foregoing disclosures to the borrower within 30 days from the date the coverage takes effect. The borrower shall be notified that he or she has 30 days from the date the disclosures are received to rescind the credit life insurance coverage.

Section 3. This act shall take effect July 1, 2000.

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1 2		STATEMENT OF SUBSTANTIAL CHANGES CONTAINED IN COMMITTEE SUBSTITUTE FOR Senate Bill 1612
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4	1. Provides that officers of an entity applying for cre	Provides that officers of an entity applying for credit
5		insurance licensure with the Department of Insurance do not have to submit fingerprints with an application, if the entity is regulated by specified state or federal
6		agencies.
7	2. Requires that a licensed entity must annually file certain information in an electronic format with the	
8		Department of Insurance.
9	3.	solicited telephonically, the consumer has 30 days
10 11	received to rescind the credit life insurance cover	rather than 15 days from the date the disclosures are received to rescind the credit life insurance coverage.
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