

Amendment No. 003 (for drafter's use only)

	<u>Senate</u>	CHAMBER ACTION	<u>House</u>
1		.	
2		.	
3		.	
4		.	

ORIGINAL STAMP BELOW

Representative(s) Roberts offered the following:

**Amendment (with title amendment)**

Remove from the bill: Everything after the enacting clause  
and insert in lieu thereof:

Section 1. Florida-Africa Market Expansion Program.--

(1) There is created within Enterprise Florida, Inc., the Florida-Africa Market Expansion Program to increase trade between Florida and the nations of Africa. To accomplish such increased trade activity, Enterprise Florida, Inc., may assist small and medium-sized Florida businesses and manufacturers in exporting their products to African nation or importing products from African nations.

(2) Enterprise Florida, Inc., may coordinate with appropriate organizations and education institutions, and shall contract with entities to expand trade between Florida and Africa. The coordination may encompass market development, market promotion and research, and educational and information services to maximize the resources and information services for the expansion of trade between Florida and the Africa

Amendment No. 003 (for drafter's use only)

1 nations. Enterprise Florida, Inc., may provide support for  
2 local business-development programs that provide business  
3 information on Africa and promote bilateral business  
4 opportunities. Enterprise Florida, Inc., may establish Florida  
5 international representation in Africa for the purpose of  
6 expanding business and cultural and infrastructure ties  
7 between Florida and Africa.

8 (3) To accomplish these activities, Enterprise  
9 Florida, Inc., shall, contingent upon a specific  
10 appropriation, contract with a Florida based not-for-profit  
11 organization which is tax exempt under s. 501(c)(3) of the  
12 Internal Revenue Code, and which is involved in international  
13 trade activities and has cultural ties with ambassadors,  
14 presidents, and other officials and entities in West Africa.  
15 Enterprise Florida, Inc., shall give priority for such  
16 contract to an organization currently under contract or  
17 otherwise associated with Enterprise Florida, Inc., relating  
18 to international trade activities in West Africa.

19 Section 2. Florida-Caribbean Basin Trade Initiative.--

20 (1) Contingent upon a specific appropriation, the  
21 Seaport Employment Training Grant Program (STEP) shall  
22 establish and administer the Florida-Caribbean Basin Trade  
23 Initiative for the purpose of assisting small and medium-sized  
24 businesses to become involved in international activities and  
25 helping them to identify markets with product demand, identify  
26 strategic alliances in those markets, and obtain the financing  
27 to effectuate trade opportunities in the Caribbean Basin. The  
28 initiative must focus assistance to businesses located in  
29 urban communities. The initiative shall offer export  
30 readiness, assistance and referral services, internships,  
31 seminars, workshops, conferences, and e-commerce plus

Amendment No. 003 (for drafter's use only)

1 mentoring and matchmaking services, but shall coordinate with  
2 and not duplicate those services provided by Enterprise  
3 Florida, Inc.

4 (2) To enhance initiative effectiveness and leverage  
5 resources, STEP shall coordinate initiative activities with  
6 Enterprise Florida, Inc., U.S. Export Assistance Centers,  
7 Florida Export Finance Corporation, Florida Trade Data Center,  
8 Small Business Development Centers, and any other  
9 organizations STEP deems appropriate. The coordination may  
10 encompass export assistance and referral services, export  
11 financing, job-training programs, educational programs, market  
12 research and development, market promotion, trade missions,  
13 e-commerce, and mentoring and matchmaking services relative to  
14 the expansion of trade between Florida and the Caribbean  
15 Basin. The initiative shall also form alliances with  
16 multilateral, international, and domestic funding programs  
17 from Florida, the United States, and the Caribbean Basin to  
18 coordinate systems and programs for fundamental assistance in  
19 facilitating trade and investment.

20 (3) STEP shall administer the Florida-Caribbean Basin  
21 Trade Initiative pursuant to a performance-based contract with  
22 the Office of Tourism, Trade, and Economic Development. The  
23 Office of Tourism, Trade, and Economic Development shall  
24 develop performance measures, standards, and sanctions for the  
25 initiative. Performance measures must include, but are not  
26 limited to, the number of businesses assisted; the number of  
27 urban businesses assisted; and the increase in value of  
28 exports to the Caribbean which is attributable to the  
29 initiative.

30  
31

Amendment No. 003 (for drafter's use only)

1 ===== T I T L E A M E N D M E N T =====

2 And the title is amended as follows:

3 On page 1, lines 2-10,  
4 remove from the title of the bill: all of said lines  
5  
6 and insert in lieu thereof:

7 An act relating to international trade;  
8 providing for the establishment of the  
9 Florida-Africa Market Expansion Program by  
10 Enterprise Florida, Inc., contingent upon a  
11 specific appropriation; providing the purpose  
12 of the program; describing program; providing  
13 authority; requiring Enterprise Florida, Inc.,  
14 to contract with a not-for-profit organization;  
15 providing criteria; providing for the  
16 establishment of the Florida-Caribbean Basin  
17 Trade Initiative by the Seaport Employment  
18 Training Grant Program contingent upon a  
19 specific appropriation; providing purpose of  
20 the initiative; providing responsibilities of  
21 the Seaport Employment Training Grant Program;  
22 providing for a performance-based contract with  
23 the Office of Tourism, Trade, and Economic  
24 Development; providing an effective date.

25  
26  
27  
28  
29  
30  
31