1	
2	An act relating to guaranteed energy
3	performance savings contracting; amending s.
4	489.145, F.S.; changing provisions relating to
5	energy efficiency contracting to provisions
6	relating to guaranteed energy performance
7	savings contracting; providing a short title;
8	providing legislative intent; revising
9	definitions, procedures, and contract
10	provisions; providing criteria, requirements,
11	procedures, and limitations for energy
12	performance contracts; providing for program
13	administration and contract review by the
14	Department of Management Services and the
15	Office of the Comptroller; providing an
16	effective date.
17	
18	Be It Enacted by the Legislature of the State of Florida:
19	
20	Section 1. Section 489.145, Florida Statutes, is
21	amended to read:
22	489.145 Guaranteed energy performance savings
23	efficiency contracting
24	(1) SHORT TITLE This section may be cited as the
25	"Guaranteed Energy Performance Savings Contracting Act."
26	(2) LEGISLATIVE FINDINGS The Legislature finds that
27	investment in energy conservation measures in agency
28	facilities can reduce the amount of energy consumed and
29	produce immediate and long-term savings. It is the policy of
30	this state to encourage agencies to invest in energy
31	conservation measures that reduce energy consumption, produce
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a cost savings for the agency, and improve the quality of 1 2 indoor air in public facilities and to operate, maintain, and, 3 when economically feasible, build or renovate existing agency 4 facilities in such a manner as to minimize energy consumption 5 and maximize energy savings. It is further the policy of this 6 state to encourage agencies to reinvest any energy savings 7 resulting from energy conservation measures in additional energy conservation efforts. 8 9 (3) (1) DEFINITIONS.--As used in this section, the 10 term: "Agency" means the state, a municipality, a school 11 (a) 12 district or school board, or a another political subdivision. "Energy conservation measure" means a training 13 (b) 14 program, or facility alteration, or equipment purchase to be used in new construction, including an addition to an existing 15 16 facility, which that reduces energy consumption or operating 17 costs and includes, but is not limited to: 18 Insulation of the facility building structure and 1. 19 systems within the facility building. 20 Storm windows and doors, caulking or 2. weatherstripping, multiglazed windows and doors, 21 heat-absorbing, or heat-reflective, glazed and coated window 22 23 and door systems, additional glazing, reductions in glass area, and other window and door system modifications that 24 25 reduce energy consumption. 26 3. Automatic energy control systems. 27 4. Heating, ventilating, or air-conditioning system modifications or replacements. 28 29 5. Replacement or modifications of lighting fixtures to increase the energy efficiency of the lighting system, 30 which, at a minimum, must without increasing the overall 31 2

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illumination of a facility, unless an increase in illumination 1 is necessary to conform to the applicable state or local 2 3 building code for the lighting system after the proposed 4 modifications are made. 5 6. Energy recovery systems. 6 7. Cogeneration systems that produce steam or forms of 7 energy such as heat, as well as electricity, for use primarily 8 within a facility building or complex of facilities buildings. 9 8. Energy conservation measures that provide long-term operating cost reductions or and significantly reduce Btu 10 11 consumed. 12 9. Renewable energy systems, such as solar, biomass, 13 or wind systems. 14 10. Devices that reduce water consumption or sewer 15 charges. 16 11. Storage systems, such as fuel cells and thermal 17 storage. 18 12. Generating technologies, such as microturbines. 19 13. Any other repair, replacement, or upgrade of 20 existing equipment. 21 "Energy cost savings" means a measured reduction (C) in the cost of fuel, and energy consumption, and stipulated 22 23 operation and maintenance costs created from the implementation of one or more energy conservation measures 24 25 when compared with an established baseline for the previous 26 cost of fuel, and energy consumption, and stipulated operation 27 and maintenance costs. 28 "Guaranteed energy performance savings contract" (d) 29 means a contract for the evaluation, and recommendation, and 30 implementation of energy conservation measures, which, at a minimum, shall include: including 31 3

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1. The design and installation of equipment to 1 2 implement one or more of such measures and, if applicable, 3 operation and maintenance of such measures. 4 2. The amount of any actual annual savings that meet 5 or exceed total annual contract payments made by the agency 6 for the contract. 7 3. The finance charges incurred by the agency over the 8 life of the contract. The contract may cover repair or 9 replacement of existing equipment in a state-owned building or a state-owned hospital, professional fees, and financing 10 charges to be paid from the energy savings less agreed-upon 11 12 inflation factors, and maintenance services if applicable. "Guaranteed energy performance savings contractor 13 (e) 14 Qualified provider" means a person or business that is licensed under chapter 471, chapter 481, or this chapter, and 15 is experienced in the analysis, design, implementation, or 16 installation of energy conservation measures through 17 guaranteed energy performance savings contracts. 18 19 (4)(2) PROCEDURES.--20 (a) An agency may enter into a guaranteed energy 21 performance savings contract with a guaranteed energy 22 performance savings contractor qualified provider or providers 23 to significantly reduce energy or operating costs of an agency facility agency-owned building or an agency-owned hospital 24 25 through one or more energy conservation measures. 26 (b) Before design and installation of energy conservation measures entering into the contract, the agency 27 28 must obtain from a guaranteed energy performance savings 29 contractor qualified provider or providers a report that 30 summarizes the costs associated with of the energy conservation measures and provides an estimate of the amount 31 4

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of the energy cost savings or operating costs will be reduced. 1 2 The agency and the guaranteed energy performance savings 3 contractor may enter into a separate agreement to pay for 4 costs associated with the preparation and delivery of the 5 report; however, payment to the contractor shall be contingent 6 upon the report's projection of energy cost savings being 7 equal to or greater than the total projected costs of the 8 design and installation of the report's energy conservation 9 measures. 10 (c) After a review of the report, The agency may enter into a guaranteed energy performance savings contract with a 11 12 guaranteed energy performance savings contractor if the agency it finds that the amount the agency it would spend on the 13 14 energy conservation measures will is not likely to exceed the 15 amount of the to be saved in energy cost savings and operating costs for up to 20 10 years from the date of installation, 16 17 based on the life cycle cost calculations provided in s. 255.255, if the recommendations in the report were followed 18 19 and if the qualified provider or providers give a written guarantee that the energy or operating cost savings will meet 20 or exceed the costs of the system. The contract may provide 21 for installment payments for a period not to exceed 20 10 22 23 years. (d) A guaranteed energy performance savings contractor 24 qualified provider or providers must be selected in compliance 25 26 with s. 287.055; except that if fewer than three firms are qualified to perform the required services, the requirement 27 for agency selection of three firms, as provided in s. 28 29 287.055(4)(b), and the bid requirements of s. 287.057 do not 30 apply. 31 5 CODING: Words stricken are deletions; words underlined are additions.

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1	(e) Before entering into a guaranteed energy	
2	performance savings contract under this section , an agency	
3	must provide published notice of the meeting in which it	
4	proposes to award the contract, the names of the parties to	
5	the proposed contract, and the contract's purpose.	
6	(f) A guaranteed energy performance savings contract	
7	may provide for financing, including tax exempt financing, by	
8	a third party. The contract for third party financing may be	
9	separate from the energy performance contract. A separate	
10	contract for third party financing must include a provision	
11	that the third party financier must not be granted rights or	
12	privileges that exceed the rights and privileges available to	
13	the guaranteed energy performance savings contractor.	
14	(g) In determining the amount the agency will finance	
15	to acquire the energy conservation measures, the agency may	
16	reduce such amount by the application of any grant moneys,	
17	rebates, or capital funding available to the agency for the	
18	purpose of buying down the cost of the guaranteed energy	
19	performance savings contract. However, in calculating the life	
20	cycle cost as required in paragraph (c), the agency shall not	
21	apply any grants, rebates, or capital funding.	
22	(5)(3) CONTRACT PROVISIONS	
23	(a) A guaranteed energy <u>performance</u> savings contract	
24	must include a written energy guarantee <u>that may include, but</u>	
25	is not limited to the form of, a letter of credit, insurance	
26	policy, or corporate guarantee by the guaranteed energy	
27	performance savings contractor qualified provider or providers	
28	that <u>annual energy cost</u> savings will meet or exceed the	
29	amortized cost of energy conservation measures.	
30	(b) The guaranteed energy performance savings contract	
31	must provide that all payments, except obligations on	
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1	termination of the contract before its expiration, may be made	
2	over time, but not to exceed 20 10 years from the date of	
3	complete installation and acceptance by the $\underline{agency} \ \underline{state}$, and	
4	that the annual savings are guaranteed to the extent necessary	
5	to make annual payments to satisfy the guaranteed energy	
6	performance savings contract for the systems.	
7	(c) The guaranteed energy performance savings contract	
8	must require that the guaranteed energy performance savings	
9	contractor a qualified provider or providers to whom the	
10	contract is awarded provide a 100-percent public construction	
11	project value bond to the <u>agency</u> state for its faithful	
12	performance, as required by <u>s. 255.05</u> chapter 287 .	
13	(d) The guaranteed energy performance savings contract	
14	may contain a provision allocating to the parties to the	
15	contract any annual energy cost savings that exceed the amount	
16	of the energy cost savings guaranteed in the contract.	
17	(e) The guaranteed energy performance savings contract	
18	shall require the guaranteed energy performance savings	
19	contractor to provide to the agency an annual reconciliation	
20	of the guaranteed energy cost savings. If the reconciliation	
21	reveals a shortfall in annual energy cost savings, the	
22	guaranteed energy performance savings contractor is liable for	
23	such shortfall. If the reconciliation reveals an excess in	
24	annual energy cost savings, the excess savings may be	
25	allocated under paragraph (d) but may not be used to cover	
26	potential energy cost savings shortages in subsequent contract	
27	years.	
28	(f)(d) The guaranteed energy performance savings	
29	contract must provide for payments of not less than	
30	<u>one-twentieth</u> one-tenth of the price to be paid within 2 years	
31	from the date of the complete installation and acceptance by	
	7	
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the agency state, and the remaining costs to be paid at least 1 2 quarterly, not to exceed a 20-year 10-year term, based on life 3 cycle cost calculations. 4 (g)(e) The guaranteed energy performance savings 5 contract may extend beyond the fiscal year in which it becomes effective; however, the term of any contract expires at the 6 7 end of each fiscal year and may be automatically renewed annually for up to 20 10 years, subject to the agency making 8 9 sufficient annual appropriations based upon continued realized 10 energy savings. (h)(f) The guaranteed energy performance savings 11 12 contract must stipulate that it does not constitute a debt, 13 liability, or obligation of the state. 14 (6) PROGRAM ADMINISTRATION AND CONTRACT REVIEW.--The Department of Management Services, with the assistance of the 15 Office of the Comptroller, may, within available resources, 16 17 provide technical assistance to state agencies contracting for energy conservation measures and engage in other activities 18 19 considered appropriate by the department for promoting and facilitating guaranteed energy performance contracting by 20 state agencies. The Office of the Comptroller, with the 21 assistance of the Department of Management Services, may, 22 23 within available resources, develop model contractual and related documents for use by state agencies. Prior to 24 entering into a guaranteed energy performance savings 25 26 contract, any contract or lease for third-party financing, or any combination of such contracts, a state agency shall submit 27 such proposed contract or lease to the Office of the 28 29 Comptroller for review and approval. Section 2. This act shall take effect October 1, 2001. 30 31 8

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