HOUSE AMENDMENT hbd-032 Bill No. CS for CS for SB 108 Amendment No. ____ (for drafter's use only) CHAMBER ACTION Senate House 1 2 3 4 5 ORIGINAL STAMP BELOW 6 7 8 9 10 Representative(s) Brown and Bennett offered the following: 11 12 13 Amendment (with title amendment) On page 1, line 24, 14 15 16 insert: 17 Section 1. Subsections (8), (9), (10), (14), and (15) of section 626.9911, Florida Statutes, are amended to read: 18 626.9911 Definitions.--As used in this act, the term: 19 20 (8) "Related provider trust" means a titling trust or other trust established by a licensed viatical settlement 21 22 provider or financing entity for the sole purpose of holding the ownership or beneficial interest in purchased policies in 23 24 connection with a financing transaction entering into or 25 owning viatical settlement contracts. The trust must have a written agreement with a licensed viatical settlement provider 26 27 or financing entity under which the licensed viatical 28 settlement provider or financing entity is responsible for 29 insuring compliance with all statutory and regulatory 30 requirements and under which the trust agrees to make all 31 records and files relating to viatical settlement transactions 1 File original & 9 copies hbd0022 04/26/01 07:53 pm

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available to the department as if those records and files were 1 2 maintained directly by the licensed viatical settlement 3 provider. This term does not include an independent 4 third-party trustee or escrow agent or a trust that does not 5 enter into agreements with a viator. A related provider trust shall be subject to all provisions of this act that apply to б 7 the viatical settlement provider who established the related provider trust, except s. 626.9912, which shall not be 8 applicable. A viatical settlement provider may establish no 9 10 more than one related provider trust, and the sole trustee of such related provider trust shall be the viatical settlement 11 12 provider licensed under s. 626.9912. The name of the licensed viatical settlement provider shall be included within the name 13 of the related provider trust. 14

15 (9) "Viatical settlement purchase agreement" means a contract or agreement, entered into by a viatical settlement 16 17 purchaser, to which the viator is not a party, to purchase a life insurance policy or an interest in a life insurance 18 policy, which is entered into for the purpose of deriving an 19 economic benefit. The term also includes purchases made by 20 viatical settlement purchasers from any person other than the 21 provider who effectuated the viatical settlement contract. 22 (10) "Viatical settlement purchaser" means a person 23 24 who gives a sum of money as consideration for a life insurance 25 policy or an equitable or legal interest in the death benefits of a life insurance policy that has been or will be the 26 27 subject of a viatical settlement contract, for the purpose of deriving an economic benefit, including purchases made in the 28 29 secondary market, that is, purchases from any person other 30 than the provider who effectuated the viatical settlement 31 contract or an entity affiliated with the provider. The term 2

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does not include, other than a licensee under this part, an 1 2 accredited investor as defined in Rule 501, Regulation D of 3 the Securities Act Rules, or a qualified institutional buyer 4 as defined by Rule 144(a) of the Federal Securities Act, or a 5 special purpose entity, a financing entity, or a contingency insurer who gives a sum of money as consideration for a life б 7 insurance policy or an equitable or legal interest in the 8 death benefits of a life insurance policy which has been or will be the subject of a viatical settlement contract, for the 9 10 purpose of deriving an economic benefit. The above references to Rule 501, Regulation D and Rule 144(a) of the Federal 11 12 Securities Act are used strictly for defining purposes and 13 shall not be interpreted in any other manner. Any person who claims to be an accredited investor shall sign an affidavit 14 15 stating that he or she is an accredited investor, the basis of that claim, and that he or she understands that as an 16 17 accredited investor he or she will not be entitled to certain protections of the Viatical Act. This affidavit must be kept 18 with other documents required to be maintained by this act. 19 20 (14) "Special purpose entity" means an entity established by a licensed viatical settlement provider or by a 21 22 financing entity, which may be a corporation, partnership, trust, limited liability company, or other similar entity 23 24 formed solely to provide, either directly or indirectly, 25 access to act as a vehicle to permit a lender to the provider to access institutional capital markets to a viatical 26 27 settlement for the provider or financing entity. A special purpose entity shall not enter into a viatical settlement 28 contract or a viatical settlement purchase agreement. 29 30 (15) "Financing entity" means an underwriter, placement agent, lender, purchaser of securities, or purchaser 31 3

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of a policy or certificate from a viatical settlement 1 2 provider, credit enhancer, or any entity person that may be a 3 party to a viatical settlement contract and that has direct 4 ownership in a policy or certificate that is the subject of a 5 viatical settlement contract, but whose principal sole activity related to the transaction is providing funds or б 7 credit enhancement to effect the viatical settlement or the 8 purchase of one or more viatical policies and who has an agreement in writing with one or more licensed viatical 9 10 settlement providers to finance the acquisition of viatical settlement contracts a licensed viatical settlement provider 11 12 to act as a participant in a financing transaction. The term 13 does not include a nonaccredited investor, a viatical 14 settlement purchaser, or other natural person. A financing 15 entity may not enter into a viatical settlement contract. Section 2. Subsection (1) of section 626.9921, Florida 16 17 Statutes, is amended to read: 626.9921 Filing of forms; required procedures; 18 19 approval.--(1) A viatical settlement contract form, viatical 20 settlement purchase agreement form, escrow form, or related 21 form may be used in this state only after the viatical 22 settlement provider or any related provider trust has filed 23 24 the form has been filed with the department and only after the 25 form has been approved by the department. Section 3. Subsection (3) is added to section 26 27 626.99235, Florida Statutes, to read: 626.99235 Disclosures to viatical settlement 28 29 purchasers; misrepresentations.--30 (3) The requirements of this section also apply to purchases made from any person other than the provider who 31 4 04/26/01 07:53 pm File original & 9 copies hbd0022 00108-0005-234485

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effectuated the viatical settlement contract which are the 1 2 subject of a viatical settlement purchase agreement. 3 Section 4. Section 626.99236, Florida Statutes, is 4 amended to read: 5 626.99236 Further disclosures to viatical settlement 6 purchasers.--7 (1) No later than 5 days prior to the assignment, 8 transfer, sale, devise, or bequest of the death benefit or ownership of all or a portion of the insurance policy or 9 10 certificate of insurance to the purchaser, the viatical 11 settlement provider and the viatical settlement sales agent, 12 themselves itself or through another person, shall provide in 13 writing the following disclosures to any viatical settlement 14 purchaser: 15 (a) All the life expectancy certifications obtained by 16 the provider. 17 (b) The name and address of the insurance company, the 18 policy number, and the date of original issue of the viaticated policy. 19 (c) The experience and qualifications of the person 20 issuing the life expectancy certification, and that person's 21 22 relationship to the viatical settlement provider, the viatical settlement broker, the viatical settlement sales agent, and 23 24 the viator. 25 (d) The name and address of any person providing escrow services, and that person's relationship to the 26 viatical settlement provider, the viatical settlement broker, 27 the viatical settlement sales agent, and the viator. 28 29 (e) The type of life insurance policy offered or sold, 30 including a statement as to whether the policy is whole life, 31 term life, universal life, or a group policy certificate; a 5

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1 statement as to whether the policy is in lapse status or has 2 lapsed in the last 2 years; and a statement as to whether the 3 purchaser is entitled to benefits contained in the policy 4 other than the death benefit of the policy.

5 (f) The procedure to be used by the provider to
6 provide the status of the health condition of the insured to a
7 purchaser.

8 (2) The viatical settlement purchase agreement is 9 voidable by the purchaser at any time within 3 days after the 10 disclosures mandated by this section are received by the 11 purchaser.

12 (3) At the time the disclosures in subsection (1) are made, the viatical settlement purchaser shall be advised to 13 14 seek independent financial advice from a person not 15 compensated by the viatical settlement provider or viatical settlement broker or the viatical settlement sales agent. The 16 17 viatical settlement purchaser shall sign an affidavit that he or she has received the disclosures and understands their 18 importance. 19

(4) A viatical settlement purchase transaction, which 20 involves a purchase from any person other than the provider 21 who effectuated the viatical settlement contract that is the 22 subject of a viatical settlement purchase agreement, may be 23 24 completed only through the use of an independent third-party trustee or escrow agent. All funds to be paid by the purchaser 25 must be deposited by the purchaser with the independent 26 27 third-party trustee or escrow agent. The independent third-party trustee or escrow agent shall not release the 28 deposited funds to the seller until after the 3-day voidable 29 30 period established by subsection (2) has expired. The requirements of subsections (1), (2), and (3) 31 (5)

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also apply to purchases made from any person other than the 1 2 provider who effectuated the viatical settlement contract that 3 are the subject of a viatical settlement purchase agreement. 4 Section 5. Subsection (10) is added to section 5 626.9924, Florida Statutes, to read: 626.9924 Viatical settlement contracts; procedures; б 7 rescission.--(10) The viatical settlement provider who effectuated 8 the viatical settlement contract with the viator (the "initial 9 10 provider") is responsible for tracking the insured, including but not limited to, keeping track of the insured's whereabouts 11 12 and health status, submission of death claims or assisting the 13 beneficiary in the submission of death claims, and the status of the payment of premiums until the death of the insured. 14 15 This responsibility may be contracted out to a third party; however, the ultimate responsibility remains with the initial 16 17 provider. This responsibility continues with the initial 18 provider, notwithstanding any transfers of the viaticated policy in the secondary market. This subsection applies only 19 to those viaticated policies that are or are to become the 20 subject of viatical settlement purchase agreements. 21 Section 6. Subsection (3) is added to section 22 626.99245, Florida Statutes, to read: 23 24 626.99245 Conflict of regulation of viaticals.--25 (3) This section does not affect the requirement of ss. 626.9911(6) and 626.9912(1) that a viatical settlement 26 27 provider doing business from this state must obtain a viatical settlement license from the department. As used in this 28 29 subsection, the term "doing business from this state" includes effectuating viatical settlement contracts and effectuating 30 viatical settlement purchase agreements from offices in this 31 7

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state, regardless of the state of residence of the viator or 1 the viatical settlement purchaser. 2 3 4 5 6 And the title is amended as follows: 7 On page 1, lines 2 and 3, remove from the title of the bill: all of said lines, 8 9 and insert in lieu thereof: 10 An act relating to financial settlements; 11 12 amending s. 626.9911, F.S.; revising definitions; amending s. 626.9921, F.S.; 13 providing for approval of forms; amending s. 14 15 626.99235, F.S.; providing for applicability; amending s. 626.99236, F.S.; requiring certain 16 17 purchases to be handled by an independent third-party trustee; amending s. 626.9924, 18 F.S.; revising procedures for tracking the 19 insured; amending s. 626.99245, F.S.; 20 clarifying the application of licensing 21 requirements to viatical settlement providers; 22 23 specifying the purpose of the act; 24 25 26 27 28 29 30 31 8

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