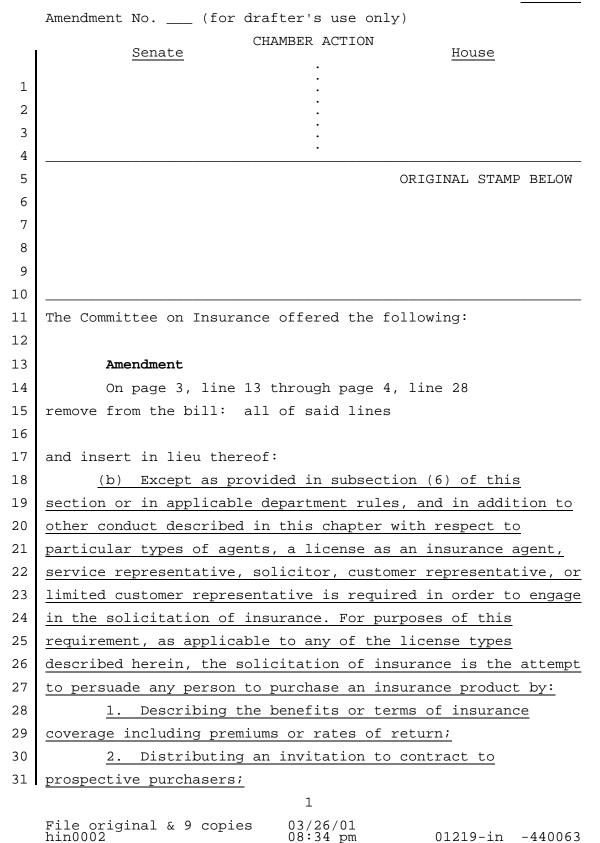
HOUSE AMENDMENT

Bill No. HB 1219



Bill No. HB 1219

Amendment No. ____ (for drafter's use only)

3. Making general or specific recommendations as to 1 2 insurance products; 3 Completing orders or applications for insurance 4. 4 products; or 5 Comparing insurance products, advising as to 5. 6 insurance matters or interpreting policies or coverages. 7 However, an employee leasing company licensed pursuant to 8 chapter 468, which has entered into or is seeking to enter 9 10 into a contract with an employer which identifies products and services offered to employees, may deliver proposals for the 11 purchase of employee leasing services to prospective clients 12 13 and clients of the employee leasing company setting forth the terms and conditions of doing business; classify employees as 14 15 permitted by section 468.529; collect information from prospective clients and other sources as necessary to perform 16 17 due diligence on the prospective client and to prepare a 18 proposal for services; provide and receive enrollment forms, plans, and other documents; and discuss or explain in general 19 terms the conditions, limitations, options, exclusions of 20 insurance benefit plans available to the client or employees 21 of the employee leasing company were the client to contract 22 with the employee leasing company. Any advertising materials 23 24 or other documents describing specific insurance coverages must identify and be from a licensed insurer or its licensed 25 agent or a licensed and appointed agent employed by the 26 27 employee leasing company. The employee leasing company may not advise or inform the prospective business client or 28 29 individual employees of specific coverage provisions, 30 exclusions, or limitations of particular plans. If a prospective client requests more specific information about 31 2

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| 1 | the insurance provided by the employee leasing company, the |
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| 2 | employee leasing company must refer the prospective business |
| 3 | client to the insurer or its licensed agent or to a licensed |
| 4 | and appointed agent employed by the employee leasing company. |
| 5 | (8) No insurance agent, insurance agency or other |
| 6 | person licensed under the Insurance Code may pay any fee or |
| 7 | other consideration to an unlicensed person other than an |
| 8 | insurance agency for the referral of prospective purchasers to |
| 9 | an insurance agent which is in any way dependent upon whether |
| 10 | the referral results in the purchase of an insurance product. |
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