## Bill No. CS for SB 1652

Amendment No. \_\_\_ Barcode 381076

CHAMBER ACTION Senate House 1 2 3 4 5 6 7 8 9 10 Senator Crist moved the following amendment: 11 12 13 Senate Amendment (with title amendment) On page 4, line 9, through 14 page 5, line 4, delete those lines 15 16 17 and insert: 400.4195 Rebates prohibited; penalties.--18 19 (1) Except as provided in paragraph (a), paragraph 20 (b), or paragraph (c), it is unlawful for any assisted living facility licensed under this part to contract or promise to 21 22 pay or receive any commission, bonus, kickback, or rebate or engage in any split-fee arrangement in any form whatsoever 23 24 with any physician, surgeon, organization, agency, or person, either directly or indirectly, for residents referred to an 25 26 assisted living facility licensed under this part. A facility 27 may employ or contract with persons to market the facility, provided the employee or contract provider clearly indicates 28 29 that he or she represents the facility. 30 (a) Any assisted living facility licensed under this part may contract with an independent marketing agency as 31

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<u>defined in s. 400.4196.</u>
(b) A person or agency independent of and not under
contract with a the facility licensed under this part may
provide placement or referral services for a fee to
individuals seeking assistance in finding a suitable facility
however, any fee paid for placement or referral services must
be paid by the individual looking for a facility, not by the
facility.
(c) A facility may employ persons to market the
facility.
(2) A violation of this section shall be considered
patient brokering and is punishable as provided in s. 817.505
Section 3. Section 400.4196, Florida Statutes, is
created to read:
400.4196 Independent marketing agency
(1) As used in s. 400.4195 and this section, the term
independent marketing agency" means a person or corporation
<pre>that:</pre>
(a) Is officially registered with the Department of
State, Division of Corporations, to do business in this state
(b) Enters into contracts with assisted living
facilities under a nonexclusive contract to market the
facility to prospective residents; and
(c)1. Represents multiple facilities with different
owners; and
2. Clearly indicates to prospective residents, prior
to referral, all facilities that are represented by the
agency.
(2) A person who is licensed as a physician or other
health care professional, or who is employed as a social

31 worker or case manager by a state or federal government

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program, may not own or work for an independent marketing
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   agency.
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    (Redesignate subsequent sections.)
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   ====== T I T L E A M E N D M E N T =========
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   And the title is amended as follows:
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          On page 1, line 10, after the semicolon,
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    insert:
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          creating s. 400.4196, F.S.; defining the term
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           "independent marketing agency"; prohibiting
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           certain professionals from working for such an
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          agency;
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