## Amendment No. $\underline{2}$ (for drafter's use only)

ı	CHAMBER ACTION Senate House						
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5	ORIGINAL STAMP BELOW						
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11	Representative(s) Hart offered the following:						
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13	Substitute Amendment for Amendment (572773) (with title						
14	amendment)						
15	Remove from the bill: Everything after the enacting clause						
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17	and insert in lieu thereof:						
18	Section 1. Subsections (20), (21) and (22) of section						
19	287.012, Florida Statutes are created to read:						
20	287.012 DefinitionsThe following definitions shall						
21	apply in this part:						
22	(20) "Invitation to negotiate" means a written						
23	solicitation that calls for responses to select one or more						
24	persons or business entities with which to commence						
25	negotiations fo the procurement of commodities or contractual						
26	services.						
27	(21) "Request for a quote" means a solicitation that						
28	calls for pricing information for purposes of competitively						
29	selecting and procuring commodities and contractual services						
30	from qualified or registered vendors.						
31	(22) "Information Technology" means equipment,						

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hardware, software, firmware, programs, systems, networks,
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    infrastructure, media, and related material used to
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    automatically, electronically, and wirelessly collect,
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    receive, access, transmit, display, store, record, retrieve,
    analyze, evaluate, process, classify, manipulate, manage,
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    assimilate, control, communicate, exchange, convert, converge,
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    interface, switch, or disseminate information of any kind or
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    form.
           Section 2. Paragraph (d) of subsection (2) is created;
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    Paragraphs (b) and (c) of subsection (4), paragraphs (a) and
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    (b) of subsection (5), paragraph (a) of subsection (16) and
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    subsection (17) of section 287.042, Florida Statutes are
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    amended and a new paragraph (f) of subsection (4) is created
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    to read:
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           287.042 Powers, duties, and functions. -- The department
    shall have the following powers, duties, and functions:
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          (2)(d) The terms, conditions, and specifications of a
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    request for proposal, request for quote, invitation to bid, or
    invitation to negotiate, including any provisions governing
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    the methods for ranking proposals, awarding contracts,
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    reserving rights of further negotiation, or the modification
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    of amendment of any contract, are subject to challenge only by
    filing a protest within 72 hours after the notice of the
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    terms, conditions, or specifications as provided in s.
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    120.57(3)(b).
           (4)(b) Development of procedures for the releasing of
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    requests for proposals, requests for quotes, invitations to
    bid, invitations to negotiate, and other competitive
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    acquisitions which procedures shall include, but are not
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    limited to, notice by publication in the Florida
    Administrative Weekly, on Government Services Direct, or by
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mail at least 10 days before the date set for submittal of proposals or bids. The Office of Supplier Diversity may consult with agencies regarding the development of bid distribution procedures to ensure that maximum distribution is afforded to certified minority business enterprises as defined in s. 288.703.

- (c) Development of procedures for the receipt and opening of bids, responses, quotes, or proposals by an agency. Such procedures shall provide the Office of Supplier Diversity an opportunity to monitor and ensure that the contract award is consistent with the requirements of s. 287.09451 original request for proposal or invitation to bid, in accordance with s. 287.0945(6), and subject to the review of bid responses within standard timelines.
- (f) Development of procedures to be used by an agency for issuing invitations to bid, invitations to negotiate, requests for proposal, requests for quote, or other competitive procurement processes.
- (5)(a) To prescribe the methods of securing competitive sealed bids, responses, quotes, and proposals. Such methods may include, but are not limited to, procedures for identifying vendors; setting qualifications; evaluating responses, bids, and proposals; ranking respondents and proposers; selecting invitees and proposers; and conducting negotiations, or negotiating and awarding commodity and contractual services contracts, unless otherwise provided by law.
- (5)(b) To prescribe, <u>in consultation with the State</u>

  <u>Technology Office</u> by <u>September 1, 1995</u>, procedures for procuring <u>information technology and</u> information technology consultant services which provide for public announcement and

qualification, competitive selection, competitive negotiation, contract award, and prohibition against contingent fees. Such procedures shall be limited to information technology consultant contracts for which the total project costs, or planning or study activities, are estimated to exceed the threshold amount provided for in s. 287.017, for CATEGORY TWO.

- (16)(a) To enter into joint agreements with governmental agencies, as defined in s. 163.3164(10), for the purpose of pooling funds for the purchase of commodities or; information technology resources, or services that can be used by multiple agencies. However, the department shall consult with the State Technology Office on joint agreements that involve the purchase of information technology resources. Agencies entering into joint purchasing agreements with the department or the State Technology Office shall authorize the department or the State Technology Office to contract for such purchases on their behalf.
- (17)(a) To evaluate contracts let by the Federal Government, another state, or a political subdivision for the provision of commodities and contract services, and, when it is determined to be cost-effective and in the best interest of the state, to enter into a written agreement authorizing a state agency to make purchases under a contract approved by the department and let by the Federal Government, another state, or a political subdivision.
- (b) For contracts pertaining to the provision of information technology, the State Technology Office, in consultation with the department, shall assess the technological needs of a particular agency, evaluate the contracts, and determine whether to enter into a written agreement with the letting federal, state, or political

subdivision body to provide information technology for a particular agency.

Section 3. A new subsection (3) is created and subsequent subsections are renumbered, Section (22) is amended and subsection (23) of section 287.057, Florida Statutes is created:

287.057 Procurement of commodities or contractual services.--

- invitation to bid or a request for a proposal is not practical, commodities or contractual services may be procured by an invitation to negotiate or provided by a request for a quote.
- shall develop a program for on-line procurement of commodities and contractual services. To enable the state to promote open competition and to leverage its buying power, executive state agencies shall participate in the on-line procurement program, and other agencies may participate in the program. Only bidders prequalified as meeting mandatory requirements and qualifications criteria shall be permitted to participate in on-line procurement. The State Technology Office may contract for equipment and services necessary to develop and implement on-line procurement.
- (b) The State Technology Office, in consultation with the department, shall may adopt rules, pursuant to ss. 120.536(1) and 120.54, to implement the program for on-line procurement. The rules shall include, but not be limited to:
- 1. Determining the requirements and qualification criteria for prequalifying bidders.
  - 2. Establishing the procedures for conducting on-line

procurement.

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2 Establishing the criteria for eligible commodities 3 and contractual services. 4 Establishing the procedures for providing access to 5 on-line procurement. 5. Determining the criteria warranting any exceptions 6 7 to participation in the on-line procurement program. 8 (c) The Department of Management Services and the State Technology Office may collect fees for the use of the 9 10 online procurement systems. The fees may be imposed on an 11 individual transaction basis or as a fixed percentage of the 12 cost savings generated. At a minimum, the fees must be set in 13 an amount sufficient to cover the projected costs of such services, including administrative and project service costs 14 15 in accordance with the policies of the Department of Management Services and the State Technology Office. For the 16 17 purposes of compensating the provider, the department may authorize the provider to collect and retain a portion of the 18 19 fees. The providers may withhold the portion retained from the amount of fees to be remitted to the department. 20 department may negotiate the retainage as a percentage of such 21 fees charged to users, as a flat amount, or as any other 22 method the department deems feasible. All fees and surcharges 23 24 collected under this paragraph shall be deposited in the

Grants and Donation Trust Fund as provided by law.

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- State Technology Office, the state strategic information technology alliances shall design, develop, and deploy projects providing the information technology needed to collect, store, and process the state's data and information, provide connectivity, and integrate and standardize computer
- 7 provide connectivity, and integrate and standardize comp 8 networks and information systems of the state.
  - (c) The partners in the state strategic information technology alliances shall be industry leaders with demonstrated experience in the public and private sectors.
  - (d) The State Technology Office, in consultation with the Department of Management Services, shall adopt rules, pursuant to ss. 120.536(1) and 120.54, to implement the state strategic information technology alliances.
  - Section 4. Section 287.0731, Florida Statutes, is amended to read:
  - 287.0731 Team for contract negotiations.--Contingent upon funding in the General Appropriations Act, the Department of Management Services, in consultation with the State

    Technology Office, shall establish a permanent team for contract negotiations including a chief negotiator, to specialize in the procurement of information technology resources.

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On page 1, line 3, after the semicolon through line 25 remove from the title of the bill: all of said lines

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and insert in lieu thereof: amending s. 287.012, F.S.; defining "invitation to negotiate", "request for a quote" and "information technology"; amending s. 287.042, F.S.; providing challenge procedure for requests or invitations; adding responses and quotes to category of items to which procedures are developed; tasking Department of Management Services with developing procedures to be used by agencies for issuing invitations and requests; identifying methods for securing bids, responses, Quotes and proposals revising language with respect to the Department of Management Services; providing that the department, in consultation with the State Technology Office, shall prescribe procedures for procuring information technology; directing the office to assess the technological needs of certain agencies; amending s. 287.057, F.S.; providing for the role of the State Technology Office in developing a program for on-line procurement of commodities and contractual services; authorizing the office to collect certain fees; providing for the deposit of such fees; directing the office to establish state strategic information technology alliances for the acquisition and use of information technology; providing for the duties of such alliances; providing for rules; amending 287; providing for agency use of invitations to negotiate; amending s. 287.0731, F.S.;

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