Bill No. CS for CS for SB 1436 Amendment No. ____ Barcode 915270 CHAMBER ACTION Senate House 1 2 3 4 5 6 7 8 9 10 Senator Futch moved the following amendment: 11 12 13 Senate Amendment (with title amendment) On page 100, line 7, through 14 page 102, line 27, delete those lines 15 16 17 and insert: 18 Section 64. Paragraphs (h), (n), and (u) of subsection 19 (1) of section 626.9541, Florida Statutes, are amended to 20 read: 21 626.9541 Unfair methods of competition and unfair or 22 deceptive acts or practices defined. --23 (1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR 24 DECEPTIVE ACTS.--The following are defined as unfair methods 25 of competition and unfair or deceptive acts or practices: 26 (h) Unlawful rebates.--27 1. Except as otherwise expressly provided by law, or 28 in an applicable filing with the department, knowingly: 29 a. Permitting, or offering to make, or making, any 30 contract or agreement as to such contract other than as 31 plainly expressed in the insurance contract issued thereon; 1 4:31 PM 03/19/02 s1436c2c-18j01

Amendment No. ____ Barcode 915270

Paying, allowing, or giving, or offering to pay, 1 b. 2 allow, or give, directly or indirectly, as inducement to such 3 insurance contract, any unlawful rebate of premiums payable on 4 the contract, any special favor or advantage in the dividends 5 or other benefits thereon, or any valuable consideration or 6 inducement whatever not specified in the contract; 7 c. Giving, selling, or purchasing, or offering to 8 give, sell, or purchase, as inducement to such insurance 9 contract or in connection therewith, any stocks, bonds, or 10 other securities of any insurance company or other corporation, association, or partnership, or any dividends or 11 12 profits accrued thereon, or anything of value whatsoever not 13 specified in the insurance contract. 14 Nothing in paragraph (g) or subparagraph 1. of this 2. 15 paragraph shall be construed as including within the definition of discrimination or unlawful rebates: 16 17 a. In the case of any contract of life insurance or life annuity, paying bonuses to all policyholders or otherwise 18 abating their premiums in whole or in part out of surplus 19 20 accumulated from nonparticipating insurance; provided that any 21 such bonuses or abatement of premiums is fair and equitable to all policyholders and for the best interests of the company 22 23 and its policyholders. 24 b. In the case of life insurance policies issued on 25 the industrial debit plan, making allowance to policyholders 26 who have continuously for a specified period made premium 27 payments directly to an office of the insurer in an amount which fairly represents the saving in collection expenses. 28 Readjustment of the rate of premium for a group 29 c. 30 insurance policy based on the loss or expense thereunder, at 31 the end of the first or any subsequent policy year of

4:31 PM 03/19/02

2

Amendment No. ____ Barcode 915270

insurance thereunder, which may be made retroactive only for
 such policy year.

d. Issuance of life insurance policies or annuity
contracts at rates less than the usual rates of premiums for
such policies or contracts, as group insurance or employee
insurance as defined in this code.

e. Issuing life or disability insurance policies on a
salary savings, bank draft, preauthorized check, payroll
deduction, or other similar plan at a reduced rate reasonably
related to the savings made by the use of such plan.

11 3.a. No title insurer, or any member, employee, 12 attorney, agent, agency, or solicitor thereof, shall pay, 13 allow, or give, or offer to pay, allow, or give, directly or 14 indirectly, as inducement to title insurance, or after such 15 insurance has been effected, any rebate or abatement of the 16 agent's, agency's, or title insurer's share of the premium or 17 any charge for related title services below the cost for providing such services, or provide any special favor or 18 advantage, or any monetary consideration or inducement 19 20 whatever. Nothing herein contained shall preclude an abatement in an attorney's fee charged for legal services. 21

b. Nothing in this subparagraph shall be construed as
prohibiting the payment of fees to attorneys at law duly
licensed to practice law in the courts of this state, for
professional services, or as prohibiting the payment of earned
portions of the premium to duly appointed agents or agencies
who actually perform services for the title insurer.

c. No insured named in a policy, or any other person
directly or indirectly connected with the transaction
involving the issuance of such policy, including, but not
limited to, any mortgage broker, real estate broker, builder,

4:31 PM 03/19/02

Amendment No. ____ Barcode 915270

or attorney, any employee, agent, agency, or representative-1 2 or solicitor thereof, or any other person whatsoever, shall 3 knowingly receive or accept, directly or indirectly, any 4 rebate or abatement of said charge, or any monetary 5 consideration or inducement, other than as set forth in sub-subparagraph b. 6 7 (n) Free insurance prohibited.--8 Advertising, offering, or providing free insurance 1. 9 as an inducement to the purchase or sale of real or personal 10 property or of services directly or indirectly connected with 11 such real or personal property. 12 2. For the purposes of this paragraph, "free" insurance is: 13 Insurance for which no identifiable and additional 14 а. 15 charge is made to the purchaser of such real property, 16 personal property, or services. 17 h Insurance for which an identifiable or additional charge is made in an amount less than the cost of such 18 insurance as to the seller or other person, other than the 19 20 insurer, providing the same. 21 3. Subparagraphs 1. and 2. do not apply to: 22 Insurance of, loss of, or damage to the real or a. 23 personal property involved in any such sale or services, under 24 a policy covering the interests therein of the seller or vendor. 25 Blanket disability insurance as defined in s. 26 b. 27 627.659. c. Credit life insurance or credit disability 28 29 insurance. 30 d. Any individual, isolated, nonrecurring unadvertised 31 transaction not in the regular course of business.

4:31 PM 03/19/02

4

Amendment No. ____ Barcode 915270

1 e. Title insurance. 2 f. Any purchase agreement involving the purchase of a 3 cemetery lot or lots in which, under stated conditions, any 4 balance due is forgiven upon the death of the purchaser. 5 g. Life insurance, trip cancellation insurance, or 6 lost baggage insurance offered by a travel agency as part of a 7 travel package offered by and booked through the agency. h. Private passenger auto insurance provided and paid 8 for by an entity licensed under s. 320.61, which is approved 9 10 by the department and determined by the department to be in 11 the public interest. 12 4. Using the word "free" or words which imply the 13 provision of insurance without a cost to describe life or 14 disability insurance, in connection with the advertising or 15 offering for sale of any kind of goods, merchandise, or services. 16 17 18 19 20 And the title is amended as follows: 21 On page 4, line 2, after the semicolon, 22 23 insert: 24 providing an exception to the prohibition on 25 providing free insurance as an unfair method of 26 competition; 27 28 29 30 31

5

4:31 PM 03/19/02