1	A bill to be entitled
2	An act relating to regulation of movers;
3	providing definitions; providing construction,
4	intent, and application; providing for
5	registration with the Department of Agriculture
6	and Consumer Services; authorizing the
7	department to adopt rules; providing for fees;
8	providing for display of certain information;
9	providing for local registration; providing
10	requirements, procedures, criteria, and
11	limitations; authorizing the department to
12	charge certain fees; providing for denial of or
13	refusal to renew registration; requiring cargo
14	legal liability valuation and insurance
15	coverage; requiring estimates of moving costs;
16	providing requirements and criteria; providing
17	for delivery and storage of household goods;
18	specifying violations; providing that certain
19	violations constitute deceptive and unfair
20	trade practices; providing penalties; providing
21	for relief; providing for deposit of funds;
22	providing for local regulation; providing for
23	enforcement by the department under cooperative
24	agreements with local governments; providing an
25	appropriation; providing an effective date.
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27	Be It Enacted by the Legislature of the State of Florida:
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29	Section 1. DefinitionsFor the purposes of this act,
30	the term:
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1	(1) "Accessorial services" means any service performed
2	by a mover which results in a charge to the shipper and is
3	incidental to the transportation service, including, but not
4	limited to, valuation coverage; preparation of written
5	inventory; equipment, including dollies, hand-trucks, pads,
6	blankets, and straps; storage, packing, unpacking, or crating
7	of articles; hoisting or lowering; waiting time; long carry,
8	which is defined as carrying articles excessive distances
9	between the mover's vehicle and the residence; overtime
10	loading and unloading; reweighing; disassembly or reassembly;
11	elevator or stair carrying; boxing or servicing of appliances;
12	and furnishing of packing or crating materials. Accessorial
13	services also include services not performed by the mover but
14	by a third party at the request of the shipper or mover, if
15	the charges for such services are to be paid to the mover by
16	the shipper at or prior to the time of delivery.
17	(2) "Advertise" means to advise, announce, give notice
18	of, publish, or call attention by use of oral, written, or
19	graphic statement made in a newspaper or other publication or
20	on radio or television, any electronic medium, or contained in
21	any notice, handbill, sign, including signage on vehicle,
22	flyer, catalog or letter, or printed on or contained in any
23	tag or label attached to or accompanying any goods.
24	(3) "Compensation" means money, fee, emolument, quid
25	pro quo, barter, remuneration, pay, reward, indemnification,
26	or satisfaction.
27	(4) "Contract for service" or "bill of lading" means a
28	written document approved by the shipper in writing prior to
29	the performance of any service which authorizes services from
30	the named mover and lists the services and all costs
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associated with the transportation of household goods and 1 2 accessorial services to be performed. 3 (5) "Department" means the Department of Agriculture 4 and Consumer Services. 5 "Estimate" means a written document which sets (6) 6 forth the total cost and the basis of such costs related to a 7 shipper's move, which shall include, but not be limited to, 8 transportation or accessorial services. 9 (7) "Household goods" means personal effects or other personal property found in a home, personal residence, storage 10 facility, or other location, including property in a 11 12 storehouse or warehouse facility that is owned or rented by a shipper or shipper's agent, but does not include freight or 13 14 personal property moving to or from a factory, store, or other 15 place of business. "Mover" means any person who engages in the 16 (8) 17 transportation or shipment of household goods for 18 compensation. 19 (9) "Shipper" means any person who uses the services 20 of a mover to transport or ship household goods. 21 (10) "Storage" means warehousing of the shipper's 22 goods while under the care, custody, and control of the mover. 23 Section 2. Construction; intent; application .--24 (1) The provisions of this act shall be construed 25 liberally to: 26 (a) Establish the law of this state governing the 27 transportation, shipment, and affiliated storage of household 28 goods. 29 (b) Address moving practices in this state in a manner 30 not inconsistent with federal law relating to consumer 31 protection. 3

1	(2) The provisions of this act shall apply to the
1 2	operations of any mover engaged in the intrastate
2 3	
	transportation of household goods, except this act shall not
4 5	be construed to include shipments contracted by the United
	States, the state, or any local government or political
6	subdivision of the state. The provisions of this act shall
7	only apply to the transportation of household goods
8	originating in this state and terminating in this state.
9	(3) It is the intent of this act to secure the
10	satisfaction and confidence of shippers and members of the
11	public when using a mover.
12	(4) Nothing in this act shall be construed to remove
13	the authority or jurisdiction of any federal agency with
14	respect to goods or services regulated or controlled under
15	other provisions of law.
16	Section 3. <u>Registration</u>
17	(1) Each mover shall annually register with the
18	department, providing its legal business and trade name,
19	mailing address, and business locations; the full names,
20	addresses, telephone numbers, and social security numbers of
21	its owners or corporate officers and directors and the Florida
22	agent of the corporation; a statement whether it is a domestic
23	or foreign corporation, its state and date of incorporation,
24	its charter number, and, if a foreign corporation, the date it
25	registered with the State of Florida, and occupational license
26	where applicable; the date on which a mover registered its
27	fictitious name if the mover is operating under a fictitious
28	or trade name; the name of all other corporations, business
29	entities, and trade names through which each owner of the
30	mover operated, was known, or did business as a mover within
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the preceding 5 years; and proof of insurance coverage as 1 2 required by this act. 3 (2) A certificate evidencing proof of registration 4 shall be issued by the department and must be prominently 5 displayed in the mover's primary place of business. 6 (3) Registration fees shall be \$300 per year per 7 mover. All amounts collected shall be deposited by the Treasurer to the credit of the General Inspection Trust Fund 8 9 of the department for the sole purpose of administration of 10 this act. (4) Any mover whose principal place of business is 11 12 located in a county or municipality that requires, by local 13 ordinance, a local license or registration to engage in the 14 business of moving and storage of household goods shall obtain 15 the license or registration from such county or municipality. A mover that obtains such local license or registration shall 16 17 also be required to pay the state registration fee under subsection (3) and the department shall issue the mover a 18 19 state certificate of registration upon submission of proof of 20 the local license or registration by the mover. 21 (5) Each contract of a mover must include the phrase "...(NAME OF FIRM)... is registered with the State of Florida 22 23 as a Mover. Registration No." (6) Each advertisement of a mover must include the 24 phrase "Fla. Mover Reg. No." 25 26 (7) No registration shall be valid for any mover 27 transacting business at any place other than that designated in its application, unless the department is first notified in 28 29 writing in advance of any change of location. A registration issued under this act shall not be assignable, and the mover 30 31 shall not be permitted to conduct business under more than one 5

name except as registered. A mover desiring to change its 1 2 registered name or location or designated agent for service of 3 process at a time other than upon renewal of registration 4 shall notify the department of such change. 5 The department may deny or refuse to renew the (8) 6 registration of any mover based upon a determination that the 7 mover, or any of its directors, officers, owners, or general 8 partners: 9 (a) Has failed to meet the requirements for 10 registration as provided in this act; (b) Has been convicted of a crime involving fraud, 11 12 dishonest dealing, or any other act of moral turpitude; (c) Has not satisfied a civil fine or penalty arising 13 14 out of any administrative or enforcement action brought by any 15 governmental agency or private person based upon conduct involving fraud, dishonest dealing, or any violation of this 16 17 act; 18 (d) Has pending against him or her any criminal, 19 administrative, or enforcement proceedings in any 20 jurisdiction, based upon conduct involving fraud, dishonest 21 dealing, or any other act of moral turpitude; (e) Has had a judgment entered against him or her in 22 23 any action brought by the department or the Department of 24 Legal Affairs pursuant to this act or sections 501.201-501.213, Florida Statutes, the Florida Deceptive and 25 26 Unfair Trade Practices Act; or (f) Each mover shall provide evidence of current and 27 valid insurance coverage as described in section 4. 28 29 Section 4. Cargo legal liability valuation and 30 insurance coverage. --31 6

1	(1) A mover operating in this state shall maintain
2	current and valid cargo legal liability valuation and
3	insurance coverage which includes:
4	(a) Coverage for cargo legal liability for loss or
5	damage to household goods arising or resulting from the
б	negligence of the mover, its employees, or agents, in an
7	amount not less than \$10,000 per shipment.
8	(b) Motor vehicle coverage, including combined bodily
9	injury and property damage liability coverage in the following
10	minimum amounts:
11	1. \$50,000 per occurrence for a commercial motor
12	vehicle with a gross weight of less than 35,000 pounds.
13	2. \$100,000 per occurrence for a commercial motor
14	vehicle with a gross weight of more than 35,000 pounds, but
15	less than 44,000 pounds.
16	3. \$300,000 per occurrence for a commercial motor
17	vehicle with a gross weight of 44,000 pounds or more.
18	(c) A limitation on the release of a mover's liability
19	for the value of a shipper's goods at a rate not less than 60
20	cents per pound per article. This limitation of liability
21	shall be disclosed to the shipper in writing at the time the
22	estimate or contract for services is executed prior to the
23	provision of any moving or accessorial services. The
24	disclosure shall also inform the shipper of the opportunity to
25	reject or select additional valuation, including the cost and
26	coverage of such additional valuation.
27	(2) All insurance coverages required under subsection
28	(1) shall be issued by an insurance company or carrier duly
29	authorized to transact business in the State of Florida. The
30	department may require a mover to present evidence of the
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required coverages prior to issuance of a registration 1 certificate, or renewal thereof, under section 3 of this act. 2 Section 5. Estimates and contracts for service. -- Prior 3 4 to providing any moving or accessorial services, a contract 5 and estimate must be provided to a prospective shipper in 6 writing, must be signed and dated by the shipper and the 7 mover, and must include: (1) The name, telephone number, and physical address 8 9 where the mover's employees are available during normal 10 business hours. 11 (2) The date the contract or estimate is prepared and 12 any proposed date of the move. 13 (3) The name and address of the shipper, the addresses 14 where the items are to be picked up and delivered, and a 15 telephone number where the shipper may be reached. The name, telephone number, and physical address 16 (4) 17 of any location where the goods will be held pending further transportation, including situations where the mover retains 18 19 possession of goods pending resolution of a fee dispute with 20 the shipper. (5) An itemized breakdown and description and total of 21 all costs and services for transportation and accessorial 22 23 services to be provided during a move or storage of household goods. 24 (6) Acceptable forms of payment. A mover shall accept 25 26 a minimum of two of the three following forms of payment: 27 Cash, cashier's check, money order, or traveler's (a) check; 28 29 (b) Valid personal check, showing upon its face the 30 name and address of the shipper or authorized representative; 31 or 8

1	(c) Valid credit card, which shall include, but not be limited to, Visa or MasterCard.
3	imited to, visa of Mastercard.
	A mover shall clearly and conspicuously disclose to the
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6	payments the mover will accept from those categories described
	in paragraphs (a)-(c).
8	Section 6.
9	(1) A mover must relinquish household goods to a
	shipper and must place the goods inside a shipper's dwelling
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12	specified in a written contract or estimate signed and dated
	by the shipper. A mover may not refuse to relinquish
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15	including children's furniture, clothing, or toys, under any
	circumstances.
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18	goods to a shipper or fail to place the goods inside a
	shipper's dwelling based on the mover's refusal to accept an
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21	(3) A mover that lawfully fails to relinquish a
	shipper's household goods may place the goods in storage until
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24	shipper of the location where the goods are stored and the
	amount due within 5 days after receipt of a written request
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27	include the address where the shipper may receive the notice.
	A mover may not require a prospective shipper to waive any
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30	Section 7. <u>ViolationsIt is a violation of this act</u>
	<u>to:</u>
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	Words stricken underlined are additions.

(1) Conduct business as a mover or advertise to engage 1 2 in the business of moving or offering to move without first 3 being registered annually with the department. 4 (2) Knowingly make any false statement, 5 representation, or certification in any application, document, 6 or record required to be submitted or retained under this act. 7 (a) The contract for services, bill of lading, or 8 inventory of household goods for the move estimated. 10 11 of household goods estimated. (c) The price, size, nature, extent, qualities, or 13 14 (d) The nature or extent of other goods, services, or amenities offered. 16 17 (4) Fail to honor and comply with all provisions of the contract for services or bill of lading regarding the 19 20 (5) Withhold delivery of household goods or in any way hold goods in storage against the expressed wishes of the 22 23 or contract for services. (6)(a) Include in any contract any provision 25 shippers under this act. 26 (b) Seek or solicit such waiver or acceptance of 28 29 provided under this act. (c) Use a local mailing address, registration 31 10 **CODING:** stricken are deletions; words are additions.

advertising, solicitation, or sale of contracts, unless the 1 2 mover's fixed business address is clearly disclosed during any 3 telephone solicitation and is prominently and conspicuously 4 disclosed on all solicitation materials and on the contract. (d) Do any other act which constitutes fraud, 5 6 misrepresentation, or failure to disclose a material fact. 7 8 principal officers to refuse or fail, after notice, to produce any document or record or disclose any information required to 10 11 (f) Knowingly make a material false statement in response to any request or investigation by the department, 13 14 Section 8. Deceptive and unfair trade practice.--Acts, conduct, practices, omissions, failings, misrepresentations, 16 17 also constitute a deceptive and unfair trade practice for the purpose of sections 501.201-501.213, Florida Statutes, the 19 20 administrative rules adopted thereunder. Administrative remedies; penalties.--22 23 more of the following if the department finds that a mover or person employed or contracted by a mover has violated or is 25 26 the rules or orders issued thereunder: Issuing a notice of noncompliance pursuant to (a) 28 29 (b) Imposing an administrative fine not to exceed \$5,000 for each act or omission. 31 CODING: Words ----- are deletions; words underlined

1 (c) Directing that the person cease and desist 2 specified activities. 3 (d) Refusing to register or revoking or suspending a 4 registration. 5 (e) Placing the registrant on probation for a period 6 of time, subject to such conditions as the department may 7 specify. 8 (2) The administrative proceedings which could result in the entry of an order imposing any of the penalties 10 11 Florida Statutes. (3) The department has the authority to adopt rules 13 14 act. Civil penalties; remedies.--16 17 court of competent jurisdiction to recover any penalties or damages allowed in this act and for injunctive relief to 19 20 (2) The department may seek a civil penalty of up to \$5,000 for each violation of this act. 22 behalf of any shipper aggrieved or injured by a violation of 23 this act. 25 26 of lading from a mover that purports to waive, limit, restrict, or avoid any of the duties, obligations, or 28 29 and unenforceable and against public policy. 31 12 Words stricken underlined are additions.

1	(5) The remedies provided in this act are in addition
2	to any other remedies available for the same conduct,
3	including those provided in local ordinances.
4	(6) Upon motion of the department in any action
5	brought under this act, the court may make appropriate orders,
6	including appointment of a master or receiver or sequestration
	of assets, to reimburse shippers found to have been damaged,
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9	shipper's reasonable expectations, or to grant other
	appropriate relief.
11	Section 11.
12	(1) The refusal of a mover or a mover's employee,
	agent, or contractor to comply with an order from a law
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15	after the officer determines that the shipper has tendered
	payment of the amount of a written estimate or contract, or
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18	signed estimate or contract upon which demand is being made
	for payment, is a felony of the third degree, punishable as
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21	775.084, Florida Statutes. A mover's compliance with an order
	from a law enforcement officer to relinquish goods to a
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24	to seek further payment from the shipper.
	(2) Except as provided in subsection (1), any person
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27	the first degree, punishable as provided in section 775.082 or
	section 775.083, Florida Statutes.
29	Section 12.
30	paymentsAny moneys recovered by the department as a penalty
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under this act shall be deposited in the General Inspection 1 2 Trust Fund. 3 Section 13. Local regulation. -- The provisions of this act are not intended to preempt local ordinances or 4 5 regulations of a county or municipality that regulate 6 transactions relating to movers of household goods. As 7 provided in section 3(4), counties and municipalities may 8 require, levy, or collect any registration fee or tax or 9 require the registration or bonding in any manner of any mover. The department may enter into a cooperative agreement 10 with any county or municipality that provides for the 11 12 referral, investigation, and prosecution of consumer complaints alleging violations of this act. 13 14 Section 14. There is hereby appropriated six full time 15 equivalent positions and \$200,000 from General Revenue and \$200,000 from the General Inspection Trust Fund in the 16 17 Department of Agriculture to implement the provisions of this 18 act. Section 15. This act shall take effect July 1, 2002. 19 20 21 22 23 24 25 26 27 28 29 30 31 14 CODING: Words stricken are deletions; words underlined are additions.