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HB 0863 2003

A bill to be entitled An act relating to insurance agents; amending ss. 624.04, 624.303, 624.313, 624.317, 624.504, 624.506, 624.521, 626.022, 626.112, 626.321, 626.733, 626.7354, 626.741, 626.753, 626.829, 634.171, 634.420, 642.034, 642.036, and 642.045, F.S.; deleting references to solicitors to conform to prior deletions; amending ss. 624.34, 626.202, and 626.601, F.S.; revising certain fingerprinting requirements; amending s. 624.501, F.S.; providing for a fee for certain late appointment filings; amending s. 626.015, F.S.; deleting a definition of administrative agent; amending s. 626.171, F.S.; revising applicant address requirements; specifying required background investigation information; amending ss. 626.175, 626.7355, 626.731, 626.785, 626.831, 626.8414, 626.865, 626.866, 626.867, 626.874, 626.9916, 648.34, and 648.355, F.S.; revising licensure eligibility criteria to specify United States citizenship or certain legal alien status; amending s. 626.207, F.S.; revising department rulemaking authority relating to applicant licensure; amending s. 626.221, F.S.; revising appointment application filing time period requirements; amending s. 626.2815, F.S.; requiring certain continuing education hour and subject requirements; deleting references to solicitors to conform to prior deletions; revising a continuing education board member title; amending s. 626.2816, F.S.; revising a cross reference; clarifying a continuing education requirement; amending s. 626.2817, F.S.; deleting a prelicensure rule requirement; amending s. 626.322, F.S.; clarifying the effect of insurer authorization of effectuation of certain

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appointments; amending s. 626.341, F.S.; including a department-designated person to administer appointment processes for certain appointment-related actions; amending s. 626.371, F.S.; providing requirements for submittal and effective date of appointments; imposing a delinquent fee for certain notification failures; providing fee payment requirements; amending s. 626.381, F.S.; including a department-designated person to administer appointment processes for certain appointmentrelated actions; providing for a fee for certain late appointment filings; amending s. 626.451, F.S.; including a department-designated person to administer appointment processes for certain appointment-related actions; clarifying the effect of insurer authorization of effectuation of certain appointments; requiring licensee notification of the department of certain criminal proceedings; amending s. 626.461, F.S.; including a department-designated person to administer appointment processes for certain appointment-related actions; deleting references to solicitors to conform to prior deletions; amending s. 626.471, F.S.; including a department-designated person to administer appointment processes for certain appointment-related actions; providing for termination of certain appointments; requiring notice of termination; amending s. 626.7315, F.S.; providing an exception to a prohibition against certain individuals receiving money on account of or for an insurer; amending ss. 626.732, 626.7851, 626.8311, and 626.8417, F.S.; revising certain education subject requirements; amending s. 626.7351, F.S.; revising



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licensure eligibility criteria to specify United States citizenship or certain legal alien status; revising certain education subject requirements; providing additional education course requirements; amending s. 626.797, F.S.; revising an association title; amending s. 626.869, F.S.; deleting a provision relating to limited licenses for certain adjusters; revising certain education requirements; amending s. 626.878, F.S.; specifying implementation requirements for the department's ethics rules; amending s. 626.9541, F.S.; revising sliding as an unfair method of competition and unfair or deceptive act or practice; amending s. 632.634, F.S.; specifying registration of a society only upon department request; amending s. 648.27, F.S.; imposing a delinquent fee for certain notification failures; providing fee payment requirements; deleting obsolete runner references; amending s. 648.382, F.S.; clarifying the effect of insurer authorization of effectuation of certain appointments; imposing a delinquent fee for certain notification failures; providing fee payment requirements; amending s. 648.383, F.S.; including a departmentdesignated person to administer appointment processes for certain appointment-related actions; providing for a fee for certain late appointment filings; amending s. 648.50, F.S.; deleting obsolete runner references; repealing s. 626.032, F.S., relating to continuing education and required designation of administrative agents; repealing s. 626.361, F.S., relating to the effective date of appointments; providing an effective date.



	HB 0863 2003
91	HB 0863 Be It Enacted by the Legislature of the State of Florida:
92	
93	Section 1. Section 624.04, Florida Statutes, is amended to
94	read:
95	624.04 "Person" defined"Person" includes an individual,
96	insurer, company, association, organization, Lloyds, society,
97	reciprocal insurer or interinsurance exchange, partnership,
98	syndicate, business trust, corporation, agent, general agent,
99	broker, solicitor, service representative, adjuster, and every
100	legal entity.
101	Section 2. Subsection (2) of section 624.303, Florida
102	Statutes, is amended to read:
103	624.303 Seal; certified copies as evidence
104	(2) All certificates executed by the department, other
105	than licenses of agents, solicitors, or adjusters or similar
106	licenses or permits, shall bear its seal.
107	Section 3. Paragraph (a) of subsection (2) of section
108	624.313, Florida Statutes, is amended to read:
109	624.313 Publications
110	(2) The department may prepare and have printed and
111	published in pamphlet or book form the following:
112	(a) As needed, questions and answers for the use of
113	persons applying for an examination for licensing as agents or
114	solicitors for property, casualty, surety, health, and
115	miscellaneous insurers.
116	Section 4. Subsection (2) of section 624.317, Florida
117	Statutes, is amended to read:
118	624.317 Investigation of agents, adjusters,
119	administrators, service companies, and othersIf it has reason

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to believe that any person has violated or is violating any

CODING: Words stricken are deletions; words underlined are additions.



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121	HB 0863 2003 provision of this code, or upon the written complaint signed by
122	any interested person indicating that any such violation may
123	exist, the department shall conduct such investigation as it
124	deems necessary of the accounts, records, documents, and
125	transactions pertaining to or affecting the insurance affairs of
126	any:
127	(2) Insurance agent or_{τ} customer representative, or
128	solicitor, subject to the requirements of s. 626.601.
129	Section 5. Subsection (4) is added to section 624.34,
130	Florida Statutes, to read:
131	624.34 Authority of Department of Law Enforcement to
132	accept fingerprints of, and exchange criminal history records
133	with respect to, certain persons
134	(4) Fingerprints shall be provided in a manner that meets
135	standards of the Florida Department of Law Enforcement and the
136	Federal Bureau of Investigation.
137	Section 6. Paragraph (b) of subsection (6) of section
138	624.501, Florida Statutes, is amended, and subsection (28) is
139	added to said section, to read:
140	624.501 Filing, license, appointment, and miscellaneous
141	feesThe department shall collect in advance, and persons so
142	served shall pay to it in advance, fees, licenses, and
143	miscellaneous charges as follows:
144	(6) Insurance representatives, property, marine, casualty,
145	and surety insurance.
146	(b) Solicitor's or Customer representative's original
147	appointment and biennial renewal or continuation thereof:
148	Appointment fee \$42.00
149	State tax 12.00

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County tax 6.00

CODING: Words stricken are deletions; words underlined are additions.



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151	Total\$60.00
152	Original appointment and biennial renewal or
153	continuation thereof, each insurer or managing general agent,
154	whichever is applicable\$60.00
155	(28) Late filing of appointment renewals for agents,
156	adjusters, and other insurance representatives, each
157	appointment.
158	<u>\$20.00</u>
159	Section 7. Section 624.504, Florida Statutes, is amended
160	to read:
161	624.504 Liability for state, county tax
162	(1) Each authorized insurer that uses insurance agents in
163	this state shall be liable for and shall pay the state and
164	county taxes required therefor under s. 624.501 or s. 624.505.
165	(2) Each insurance agent in this state that uses
166	solicitors shall be liable for and shall pay the state and
167	county taxes required therefor under s. 624.501.
168	Section 8. Subsection (1) of section 624.506, Florida
169	Statutes, is amended to read:
170	624.506 County tax; deposit and remittance
171	(1) The Insurance Commissioner and Treasurer shall deposit
172	in the Agents and Solicitors County Tax Trust Fund all moneys
173	accepted as county tax under this part. She or he shall keep a
174	separate account for all moneys so collected for each county
175	and, after deducting therefrom the service charges provided for
176	in s. 215.20, shall remit the balance to the counties.
177	Section 9. Subsection (1) of section 624.521, Florida
178	Statutes, is amended to read:
179	624.521 Deposit of certain tax receipts; refund of
180	improper payments



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(1) The Department of Insurance shall promptly deposit in the State Treasury to the credit of the Insurance Commissioner's Regulatory Trust Fund all "state tax" portions of agents' and solicitors' licenses collected under s. 624.501 necessary to fund the Division of Insurance Fraud. The balance of the tax shall be credited to the General Fund. All moneys received by the Department of Insurance not in accordance with the provisions of this code or not in the exact amount as specified by the applicable provisions of this code shall be returned to the remitter. The records of the department shall show the date and reason for such return.

Section 10. Section 626.015, Florida Statutes, is amended to read:

626.015 Definitions.--As used in this part:

- (1) "Adjuster" means a public adjuster as defined in s. 626.854, independent adjuster as defined in s. 626.855, or company employee adjuster as defined in s. 626.856.
- (2) "Administrative agent" means a life agent or health
- (a) Is employed by a full-time licensed life agent or health agent who shall supervise and be accountable for the actions of the administrative agent.
 - (b) Performs primarily administrative functions.
 - (c) Receives no insurance commissions.
- (d) Does not solicit or transact business outside of the confines of an insurance agency office.
- $\underline{(2)}$ "Agent" means a general lines agent, life agent, health agent, or title agent, or all such agents, as indicated by context. The term "agent" includes an insurance producer or



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producer, but does not include a customer representative, limited customer representative, or service representative.

- (3)(4) "Appointment" means the authority given by an insurer or employer to a licensee to transact insurance or adjust claims on behalf of an insurer or employer.
- $\underline{(4)(5)}$ "Customer representative" means an individual appointed by a general lines agent or agency to assist that agent or agency in transacting the business of insurance from the office of that agent or agency.
 - (5) "Department" means the Department of Insurance.
- (6)(7) "General lines agent" means an agent transacting any one or more of the following kinds of insurance:
 - (a) Property insurance.
- (b) Casualty insurance, including commercial liability insurance underwritten by a risk retention group, a commercial self-insurance fund as defined in s. 624.462, or a workers' compensation self-insurance fund established pursuant to s. 624.4621.
 - (c) Surety insurance.
- (d) Health insurance, when transacted by an insurer also represented by the same agent as to property or casualty or surety insurance.
 - (e) Marine insurance.
- (7)(8) "Health agent" means an agent representing a health maintenance organization or, as to health insurance only, an insurer transacting health insurance.
- (8)(9) "Home state" means the District of Columbia and any state or territory of the United States in which an insurance agent maintains his or her principal place of residence and is licensed to act as an insurance agent.



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(9)(10) "Insurance agency" means a business location at which an individual, firm, partnership, corporation, association, or other entity, other than an employee of the individual, firm, partnership, corporation, association, or other entity and other than an insurer as defined by s. 624.03 or an adjuster as defined by subsection (1), engages in any activity or employs individuals to engage in any activity which by law may be performed only by a licensed insurance agent.

- (10)(11) "License" means a document issued by the department authorizing a person to be appointed to transact insurance or adjust claims for the kind, line, or class of insurance identified in the document.
- (11)(12) "Life agent" means an individual representing an insurer as to life insurance and annuity contracts, including agents appointed to transact life insurance, fixed-dollar annuity contracts, or variable contracts by the same insurer.
- (12)(13) "Limited customer representative" means a customer representative appointed by a general lines agent or agency to assist that agent or agency in transacting only the business of private passenger motor vehicle insurance from the office of that agent or agency. A limited customer representative is subject to the Florida Insurance Code in the same manner as a customer representative, unless otherwise specified.
- (13) (14) "Limited lines insurance" means those categories of business specified in ss. 626.321 and 635.011.
- $\underline{(14)}$ "Line of authority" means a kind, line, or class of insurance an agent is authorized to transact.
- (15)(16)(a) "Managing general agent" means any person managing all or part of the insurance business of an insurer,



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including the management of a separate division, department, or underwriting office, and acting as an agent for that insurer, whether known as a managing general agent, manager, or other similar term, who, with or without authority, separately or together with affiliates, produces directly or indirectly, or underwrites an amount of gross direct written premium equal to or more than 5 percent of the policyholder surplus as reported in the last annual statement of the insurer in any single quarter or year and also does one or more of the following:

- 1. Adjusts or pays claims.
- 2. Negotiates reinsurance on behalf of the insurer.
- (b) The following persons shall not be considered managing general agents:
 - 1. An employee of the insurer.
- 2. A United States manager of the United States branch of an alien insurer.
- 3. An underwriting manager managing all the insurance operations of the insurer pursuant to a contract, who is under the common control of the insurer subject to regulation under ss. 628.801-628.803, and whose compensation is not based on the volume of premiums written.
 - 4. Administrators as defined by s. 626.88.
- 5. The attorney in fact authorized by and acting for the subscribers of a reciprocal insurer under powers of attorney.
- $\underline{\text{(16)}}$ "Resident" means an individual domiciled and residing in this state.
- (17)(18) "Service representative" means an individual employed by an insurer or managing general agent for the purpose of assisting a general lines agent in negotiating and effecting insurance contracts when accompanied by a licensed general lines



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agent. A service representative shall not be simultaneously licensed as a general lines agent in this state. This subsection does not apply to life insurance.

(18)(19) "Uniform application" means the uniform application of the National Association of Insurance Commissioners for nonresident agent licensing, effective January 15, 2001, or subsequent versions adopted by rule by the department.

Section 11. Subsection (1) of section 626.022, Florida Statutes, is amended to read:

626.022 Scope of part.--

- (1) This part applies as to insurance agents, solicitors, service representatives, adjusters, and insurance agencies; as to any and all kinds of insurance; and as to stock insurers, mutual insurers, reciprocal insurers, and all other types of insurers, except that:
- (a) It does not apply as to reinsurance, except that ss. 626.011-626.031, ss. 626.102-626.181, ss. 626.191-626.211, ss. 626.291-626.301, s. 626.331, ss. 626.342-626.521, ss. 626.541-626.591, and ss. 626.601-626.711 shall apply as to reinsurance intermediaries as defined in s. 626.7492.
- (b) The applicability of this chapter as to fraternal benefit societies shall be as provided in chapter 632.
- (c) It does not apply to a bail bond agent, as defined in s. 648.25, except as provided in chapter 648 or chapter 903.
- (d) This part does not apply to a certified public accountant licensed under chapter 473 who is acting within the scope of the practice of public accounting, as defined in s. 473.302, provided that the activities of the certified public accountant are limited to advising a client of the necessity of

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obtaining insurance, the amount of insurance needed, or the line of coverage needed, and provided that the certified public accountant does not directly or indirectly receive or share in any commission or 7 referral fee, or solicitor's fee.

- Section 12. Paragraph (a) of subsection (7) of section 626.112, Florida Statutes, is amended to read:
- 626.112 License and appointment required; agents, customer representatives, adjusters, insurance agencies, service representatives, managing general agents.--
- (7)(a) No individual, firm, partnership, corporation, association, or any other entity shall act in its own name or under a trade name, directly or indirectly, as an insurance agency, when required to be licensed by this subsection, unless it complies with s. 626.172 with respect to possessing an insurance agency license for each place of business at which it engages in any activity which may be performed only by a licensed insurance agent or solicitor.
- Section 13. Paragraph (a) of subsection (2) and subsection (5) of section 626.171, Florida Statutes, are amended to read:
 626.171 Application for license.--
 - (2) In the application, the applicant shall set forth:
- (a) His or her full name, age, social security number, residence <u>address</u>, <u>and place of</u> business <u>address</u>, and <u>mailing</u> <u>address</u>.
- (5) An application for a license as an agent, customer representative, adjuster, insurance agency, service representative, managing general agent, or reinsurance intermediary must be accompanied by a set of the individual applicant's fingerprints, or, if the applicant is not an individual, by a set of the fingerprints of the sole proprietor,



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majority owner, partners, officers, and directors, on a form adopted by rule of the department and accompanied by the fingerprint processing fee set forth in s. 624.501. For the purposes of this subsection, background investigations shall include, but not be limited to, fingerprinting for all purposes and checks under this subsection, statewide criminal records checks through the Florida Department of Law Enforcement, and federal criminal records checks through the Federal Bureau of Investigation and may include local criminal records checks through local law enforcement agencies. The fingerprints shall be taken certified by a law enforcement agency or other department-approved entity officer.

Section 14. Subsection (1) of section 626.175, Florida Statutes, is amended to read:

626.175 Temporary licensing.--

- (1) The department may issue a nonrenewable temporary license for a period not to exceed 6 months authorizing appointment of a general lines insurance agent or a life agent, or an industrial fire or burglary agent, subject to the conditions described in this section. The fees paid for a temporary license and appointment shall be as specified in s. 624.501. Fees paid shall not be refunded after a temporary license has been issued.
 - (a) An applicant for a temporary license must be:
 - 1. A natural person at least 18 years of age.
- 2. A United States citizen or legal alien who possesses work authorization from the United States Immigration and Naturalization Service.
- $\underline{\text{(b)}(a)}$ 1. In the case of a general lines agent, the department may issue a temporary license to an employee, a

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family member, a business associate, or a personal representative of a licensed general lines agent for the purpose of continuing or winding up the business affairs of the agent or agency in the event the licensed agent has died or become unable to perform his or her duties because of military service or illness or other physical or mental disability, subject to the following conditions:

- a. No other individual connected with the agent's business may be licensed as a general lines agent.
- b. The proposed temporary licensee shall be qualified for a regular general lines agent license under this code except as to residence, examination, education, or experience.
- c. Application for the temporary license shall have been made by the applicant upon statements and affidavit filed with the department on forms prescribed and furnished by the department.
- d. Under a temporary license and appointment, the licensee shall not represent any insurer not last represented by the agent being replaced and shall not be licensed or appointed as to any additional kind, line, or class of insurance other than those covered by the last existing agency appointments of the replaced agent. If an insurer withdraws from the agency during the temporary license period, the temporary licensee may be appointed by another similar insurer but only for the period remaining under the temporary license.
- 2. A regular general lines agent license may be issued to a temporary licensee upon meeting the qualifications for a general lines agent license under s. 626.731.
- $\underline{\text{(c)}}$ In the case of a life agent, the department may issue a temporary license:



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1. To the executor or administrator of the estate of a deceased individual licensed and appointed as a life agent at the time of death;

- 2. To a surviving next of kin of the deceased individual, if no administrator or executor has been appointed and qualified; however, any license and appointment under this subparagraph shall be canceled upon issuance of a license to an executor or administrator under subparagraph 1.; or
- 3. To an individual otherwise qualified to be licensed as an agent who has completed the educational or training requirements prescribed in s. 626.7851 and has successfully sat for the required examination prior to termination of such 6-month period. The department may issue this temporary license only in the case of a life agent to represent an insurer of the industrial or ordinary-combination class.
- (d)(e) In the case of a limited license authorizing appointment as an industrial fire or burglary agent, the department may issue a temporary license to an individual otherwise qualified to be licensed as an agent who has completed the educational or training requirements prescribed in s. 626.732 and has successfully sat for the required examination prior to termination of the 6-month period.
- Section 15. Section 626.202, Florida Statutes, is amended to read:
- 626.202 Fingerprinting requirements.--If there is a change in ownership or control of any entity licensed under this chapter, or if a new partner, officer, or director is employed or appointed, a set of fingerprints of the new owner, partner, officer, or director must be filed with the department within 30 days after the change. The acquisition of 10 percent or more of

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the voting securities of a licensed entity is considered a change of ownership or control. The fingerprints must be <u>taken</u> <u>certified</u> by a law enforcement <u>agency or other department-approved entity officer</u> and be accompanied by the fingerprint processing fee in s. 624.501.

Section 16. Subsection (1) of section 626.207, Florida Statutes, is amended to read:

626.207 Department rulemaking authority; waiting periods for applicants; penalties against licensees.--

(1) The department shall adopt rules establishing specific waiting periods for applicants to become eligible for licensure as provided in the Florida Insurance Code following denial, suspension, or revocation pursuant to s. 626.611, s. 626.621, s. 626.8437, s. 626.844, s. 626.935, s. 626.9917, s. 634.181, s. 634.191, s. 634.320, s. 634.321, s. 634.422, s. 634.423, s. 642.041, or s. 642.043. The purpose of the waiting periods is to provide sufficient time to demonstrate reformation of character and rehabilitation. The waiting periods shall vary based on the type of conduct and the length of time since the conduct occurred and shall also be based on the probability that the propensity to commit illegal conduct has been overcome. The waiting periods may be adjusted based on aggravating and mitigating factors established by rule and consistent with this purpose.

Section 17. Paragraphs (e), (f), and (g) of subsection (2) of section 626.221, Florida Statutes, are amended to read:

626.221 Examination requirement; exemptions.--

(2) However, no such examination shall be necessary in any of the following cases:



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(e) An individual who qualified as a managing general agent, service representative, customer representative, or all-lines adjuster by passing a general lines agent's examination and subsequently was licensed and appointed and has been actively engaged in all lines of property and casualty insurance may, upon filing an application for appointment, be licensed and appointed as a general lines agent for the same kinds of business without taking another examination if he or she holds any such currently effective license referred to in this paragraph or held the license within 48 24 months prior to the date of filing the application with the department.

- (f) A person who has been licensed and appointed by the department as a public adjuster or independent adjuster, or licensed and appointed either as an agent or company adjuster as to all property, casualty, and surety insurances, may be licensed and appointed as a company adjuster as to any of such insurances, or as an independent adjuster or public adjuster, without additional written examination if an application for appointment is filed with the department within 48 24 months following the date of cancellation or expiration of the prior appointment.
- (g) A person who has been licensed by the department as an adjuster for motor vehicle, property and casualty, workers' compensation, and health insurance may be licensed as such an adjuster without additional written examination if his or her application for appointment is filed with the department within $\frac{48}{24}$ months after cancellation or expiration of the prior license.
- Section 18. Paragraphs (a), (c), and (d) of subsection (3), paragraphs (a), (b), (c), (d), (g), (h), and (i) of



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subsection (4), and paragraph (b) of subsection (6) of section 626.2815, Florida Statutes, are amended to read:

- 626.2815 Continuing education required; application; exceptions; requirements; penalties.--
- (3)(a) Each person subject to the provisions of this section must, except as set forth in paragraphs (b) and (c), complete a minimum of 24 28 hours of continuing education courses every 2 years in basic or higher-level courses prescribed by this section or in other courses approved by the department. Each person subject to the provisions of this section must complete, as part of his or her their required number of continuing education hours, 3 hours of continuing education, approved by the department, every 2 years on the subject matter of ethics and a minimum of 2 hours of continuing education, approved by the department, every 2 years on the subject matter of unauthorized entities engaging in the business of insurance. The scope of the topic of unauthorized entities shall include the Florida Nonprofit Multiple Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as it relates to the provision of health insurance by employers to their employees and the regulation thereof.
- (c) A licensee who has been licensed for 25 years or more and is a CLU or a CPCU or has a Bachelor of Science degree in risk management or insurance with evidence of 18 or more semester hours in upper-level insurance-related courses must complete 12 14 hours of continuing education courses every 2 years in courses prescribed by this section or in other courses approved by the department, except, for compliance periods beginning January 1, 1998, the licensees described in this



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paragraph shall be required to complete 10 hours of continuing education courses every 2 years.

- (d) Any person who holds a license as a customer representative, limited customer representative, administrative agent, title agent, motor vehicle physical damage and mechanical breakdown insurance agent, crop or hail and multiple-peril crop insurance agent, or as an industrial fire insurance or burglary insurance agent and who is not a licensed life or health insurance agent, shall be required to complete 12 14 hours of continuing education courses every 2 years, except, for compliance periods beginning on January 1, 1998, each licensee subject to this paragraph shall be required to complete 10 hours of continuing education courses every 2 years.
- (4) The following courses may be completed in order to meet the continuing education course requirements:
- (a) Any part of the Life Underwriter Training Council Life Course Curriculum: 24 28 hours; Health Course: 12 14 hours.
- (b) Any part of the American College "CLU" diploma curriculum: 24 28 hours.
- (c) Any part of the Insurance Institute of America's program in general insurance: 12 14 hours.
- (d) Any part of the American Institute for Property and Liability Underwriters' Chartered Property Casualty Underwriter (CPCU) professional designation program: 24 28 hours.
- (g) In the case of title agents, completion of the Certified Land Closer (CLC) professional designation program and receipt of the designation: 24 28 hours.
- (h) In the case of title agents, completion of the Certified Land Searcher (CLS) professional designation program and receipt of the designation: 24 28 hours.



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(i) Any insurance-related course which is approved by the department and taught by an accredited college or university per credit hour granted: 12 14 hours.

(6)

- (b) The board members shall be appointed as follows:
- Seven members representing agents of which at least one must be a representative from each of the following organizations: the Florida Association of Insurance Agents; the Florida Association of Insurance and Financial Advisors Life Underwriters; the Professional Insurance Agents of Florida, Inc.; the Florida Association of Health Underwriters; the Specialty Agents' Association; the Latin American Agents' Association; and the National Association of Insurance Women. Such board members must possess at least a bachelor's degree or higher from an accredited college or university with major coursework in insurance, risk management, or education or possess the designation of CLU, CPCU, CHFC, CFP, AAI, or CIC. In addition, each member must possess 5 years of classroom instruction experience or 5 years of experience in the development or design of educational programs or 10 years of experience as a licensed resident agent. Each organization may submit to the department a list of recommendations for appointment. If one organization does not submit a list of recommendations, the Insurance Commissioner may select more than one recommended person from a list submitted by other eligible organizations.
- 2. Two members representing insurance companies at least one of whom must represent a Florida Domestic Company and one of whom must represent the Florida Insurance Council. Such board members must be employed within the training department of the

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insurance company. At least one such member must be a member of the Society of Insurance Trainers and Educators.

- 3. One member representing the general public who is not directly employed in the insurance industry. Such board member must possess a minimum of a bachelor's degree or higher from an accredited college or university with major coursework in insurance, risk management, training, or education.
- 4. One member, appointed by the Insurance Commissioner, who represents the department.

Section 19. Subsections (2) and (3) of section 626.2816, Florida Statutes, are amended to read:

626.2816 Regulation of continuing education for licensees, course providers, instructors, school officials, and monitor groups.--

- (2) The department shall adopt rules establishing standards for the approval, regulation, and operation of the continuing education programs and for the discipline of licensees, course providers, instructors, school officials, and monitor groups. The standards must be designed to ensure that such course providers, instructors, school officials, and monitor groups have the knowledge, competence, and integrity to fulfill the educational objectives of ss. 626.2815, 626.869(4)(5), 648.385, and 648.386.
- (3) The department shall adopt rules establishing a process by which compliance with the continuing education requirements of ss. 626.2815, 626.869(4)(5), 648.385, and 648.386 can be determined, the establishment of a continuing education compliance period requirement cycle for licensees, and forms necessary to implement such a process.



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Section 20. Subsection (3) of section 626.2817, Florida Statutes, is amended to read:

- 626.2817 Regulation of course providers, instructors, school officials, and monitor groups involved in prelicensure education for insurance agents and other licensees.--
- (3) The department shall adopt rules to establish a process for determining compliance with the prelicensure requirements of this chapter and chapter 648 and shall establish a prelicensure cycle for insurance agents and other licensees. The department shall adopt rules prescribing the forms necessary to administer the prelicensure requirements.
- Section 21. Paragraphs (a) and (e) of subsection (1) of section 626.321, Florida Statutes, are amended to read:

626.321 Limited licenses.--

- (1) The department shall issue to a qualified individual, or a qualified individual or entity under paragraphs (c), (d),(e), and (i), a license as agent authorized to transact a limited class of business in any of the following categories:
- (a) Motor vehicle physical damage and mechanical breakdown insurance.—License covering insurance against only the loss of or damage to any motor vehicle which is designed for use upon a highway, including trailers and semitrailers designed for use with such vehicles. Such license also covers insurance against the failure of an original or replacement part to perform any function for which it was designed. The applicant for such a license shall pass a written examination covering motor vehicle physical damage insurance and mechanical breakdown insurance. No individual while so licensed shall hold a license as an agent expedicitor as to any other or additional kind or class of



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insurance coverage except as to a limited license for credit life and disability insurances as provided in paragraph (e).

- Credit life or disability insurance. -- License covering only credit life or disability insurance. The license may be issued only to an individual employed by a life or health insurer as an officer or other salaried or commissioned representative, to an individual employed by or associated with a lending or financial institution or creditor, or to a lending or financial institution or creditor, and may authorize the sale of such insurance only with respect to borrowers or debtors of such lending or financing institution or creditor. However, only the individual or entity whose tax identification number is used in receiving or is credited with receiving the commission from the sale of such insurance shall be the licensed agent of the insurer. No individual while so licensed shall hold a license as an agent or solicitor as to any other or additional kind or class of life or health insurance coverage. An entity holding a limited license under this paragraph is also authorized to sell credit insurance and credit property insurance. An entity applying for a license under this section:
- 1. Is required to submit only one application for a license under s. 626.171. The requirements of s. 626.171(5) shall only apply to the officers and directors of the entity submitting the application.
- 2. Is required to obtain a license for each office, branch office, or place of business making use of the entity's business name by applying to the department for the license on a simplified form developed by rule of the department for this purpose.



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3. Is not required to pay any additional application fees for a license issued to the offices or places of business referenced in subsection (2), but is required to pay the license fee as prescribed in s. 624.501, be appointed under s. 626.112, and pay the prescribed appointment fee under s. 624.501. The license obtained under this paragraph shall be posted at the business location for which it was issued so as to be readily visible to prospective purchasers of such coverage.

Section 22. Section 626.322, Florida Statutes, is amended to read:

626.322 License, appointment; certain military installations. -- A natural person, not a resident of this state, may be licensed and appointed to represent an authorized life insurer domiciled in this state or an authorized foreign life insurer which maintains a regional home office in this state, provided such person represents such insurer exclusively at a United States military installation located in a foreign country. The department may, upon request of the applicant and the insurer on application forms furnished by the department and upon payment of fees as prescribed in s. 624.501, issue a license and appointment to such person. By authorizing the effectuation of an appointment for a license, the insurer is thereby certifying shall certify to the department that the applicant has the necessary training to hold himself or herself out as a life insurance representative, and the insurer shall further certify that it is willing to be bound by the acts of such applicant within the scope of his or her employment. Appointments shall be continued as prescribed in s. 626.381 and upon payment of a fee as prescribed in s. 624.501, unless sooner terminated. Such fees received shall be credited to the



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Insurance Commissioner's Regulatory Trust Fund as provided for in s. 624.523.

Section 23. Section 626.341, Florida Statutes, is amended to read:

- 626.341 Additional appointments; general lines, life, and health agents.--
- (1) At any time while a licensee's license is in force, an insurer may apply to the department or person designated by the department to administer the appointment process on behalf of a licensee for an additional appointment as general lines agent or life or health agent for an additional insurer or insurers. The application for appointment shall set forth all information the department may require. Upon receipt of the appointment and payment of the applicable appointment taxes and fees, the department may issue the additional appointment without, in its discretion, further investigation concerning the applicant.
- (2) A life or health agent with an appointment in force may solicit applications for policies of insurance on behalf of an insurer with respect to which he or she is not an appointed life or health agent, unless otherwise provided by contract, if such agent simultaneously with the submission to such insurer of the application for insurance solicited by him or her requests the insurer to appoint him or her as agent. However, no commissions shall be paid by such insurer to the agent until such time as an additional appointment with respect to such insurer has been received by the department or person designated by the department to administer the appointment process pursuant to the provisions of subsection (1).
- Section 24. Section 626.371, Florida Statutes, is amended to read:



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626.371 Payment of fees, taxes for appointment period without appointment.--

- (1) All appointments shall be submitted to the department on a monthly basis no later than 45 days after the date of appointment. All appointments shall be effective as of the date requested on the appointment form.
- (2) If, upon application and qualification for an appointment and such investigation as the department may make, it appears to the department that an individual who was formerly licensed appointed has been actively engaged or is currently actively engaged as such an appointee, but without being appointed as required, the department may, if it finds that such failure to be appointed was an inadvertent error on the part of the insurer or employer so represented, nevertheless issue or authorize the issuance of the appointment as applied for but subject to the condition that, before the appointment is issued, all fees and taxes which would have been due had the applicant been so appointed during such current and prior periods, together with a continuation fee for such current and prior terms of appointment, shall be paid to the department.
- (3) Failure to notify the department within the required time period shall result in the appointing entity being assessed a delinquent fee of \$250. Delinquent fees shall be paid by the appointing entity and shall not be charged to the appointee.
- Section 25. Subsections (3) and (4) of section 626.381, Florida Statutes, are amended to read:
- 626.381 Renewal, continuation, reinstatement, or termination of appointment.--
- (3) Renewal of an appointment which is received on a date set forth by the department or person designated by the

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department to administer the appointment process in the succeeding month may be renewed by the department without penalty and shall be effective as of the day the appointment would have expired.

- (4) Renewal of an appointment which is received by the department or person designated by the department to administer the appointment process after the date set by the department may be accepted and effectuated by the department in its discretion if an additional appointment, <u>late filing</u>, continuation, and reinstatement fee accompanies the renewal pursuant to s. 624.501. <u>Late filing</u> fees shall be paid by the appointing entity and shall not be charged to the appointee.
- Section 26. Subsections (1), (2), and (3) of section 626.451, Florida Statutes, are amended, and subsection (7) is added to said section, to read:
 - 626.451 Appointment of agent or other representative. --
- department to administer the appointment process appointing an agent, adjuster, service representative, customer representative, or managing general agent in this state shall file the appointment with the department and, at the same time, pay the applicable appointment fee and taxes. Every appointment shall be subject to the prior issuance of the appropriate agent's, adjuster's, service representative's, customer representative's, or managing general agent's license.
- (2) By authorizing the effectuation of an appointment for a licensee, the appointing entity is thereby certifying to the department that an investigation of the licensee has been made As a part of each appointment there shall be a certified statement or affidavit of an appropriate officer or official of

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the appointing entity stating what investigation the appointing entity has made concerning the proposed appointee and his or her background and that in the appointing entity's opinion and to the best of its knowledge and belief, the licensee is of good as to the moral character and reputation, is fit to engage in the insurance business fitness, and reputation of the proposed appointee and any other information the department may

- reasonably require the appointing entity to provide the department relative to the proposed appointee.

 (3) By authorizing the effectuation of In the appointment of an agent, adjuster, service representative, customer representative, or managing general agent the appointing entity
- is thereby certifying to the department shall also certify

 therein that it is willing to be bound by the acts of the agent,
 adjuster, service representative, customer representative, or
- managing general agent, within the scope of the licensee's his or her employment.
 - (7) Each licensee shall advise the department in writing within 30 days after having been found guilty of or having pleaded guilty or nolo contendere to a felony or a crime punishable by imprisonment of 1 year or more under the laws of the United States, any state of the United States, or any other country, without regard to whether a judgment of conviction has been entered by the court having jurisdiction of such cases.
 - Section 27. Section 626.461, Florida Statutes, is amended to read:
 - 626.461 Continuation of appointment of agent or other representative.—Subject to renewal or continuation by the appointing entity, the appointment of the agent, adjuster, solicitor, service representative, customer representative, or



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managing general agent shall continue in effect until the person's license is revoked or otherwise terminated, unless written notice of earlier termination of the appointment is filed with the department or person designated by the department to administer the appointment process by either the appointing entity or the appointee.

Section 28. Subsections (4) and (5) of section 626.471, Florida Statutes, are amended to read:

626.471 Termination of appointment.--

- (4) An appointee may terminate the appointment at any time by giving written or electronic notice thereof to the appointing entity, and filing a copy of the notice with the department, or person designated by the department to administer the appointment process. The department shall immediately terminate the appointment and notify the appointing entity of such termination. Such termination shall be subject to the appointee's contract rights, if any.
- (5) Upon receiving notice of termination, the department or person designated by the department to administer the appointment process shall terminate the appointment.

Section 29. Subsection (5) of section 626.601, Florida Statutes, is amended to read:

626.601 Improper conduct; inquiry; fingerprinting.--

(5) If the department, after investigation, has reason to believe that a licensee may have been found guilty of or pleaded guilty or nolo contendere to a felony or a crime related to the business of insurance in this or any other state or jurisdiction, the department may require the licensee to file with the department a complete set of his or her fingerprints, which shall be accompanied by the fingerprint processing fee set

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forth in s. 624.501. The fingerprints shall be <u>taken</u> <u>certified</u> by an authorized law enforcement <u>agency or other department</u> approved entity <u>officer</u>.

Section 30. Paragraph (b) of subsection (1) of section 626.731, Florida Statutes, is amended to read:

626.731 Qualifications for general lines agent's license.--

- (1) The department shall not grant or issue a license as general lines agent to any individual found by it to be untrustworthy or incompetent or who does not meet each of the following qualifications:
- alien who possesses work authorization from the United States

 Immigration and Naturalization Service and is a bona fide

 resident of this state. An individual who is a bona fide

 resident of this state shall be deemed to meet the residence

 requirement of this paragraph, notwithstanding the existence at

 the time of application for license of a license in his or her

 name on the records of another state as a resident licensee of

 such other state, if the applicant furnishes a letter of

 clearance satisfactory to the department that the resident

 licenses have been canceled or changed to a nonresident basis

 and that he or she is in good standing.

Section 31. Subsection (2) of section 626.7315, Florida Statutes, is amended to read:

626.7315 Prohibition against the unlicensed transaction of general lines insurance.--With respect to any line of authority as defined in s. 626.015(7), no individual shall, unless licensed as a general lines agent:



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(2) Except as provided in s. 626.0428(1), in this state, receive or issue a receipt for any money on account of or for any insurer, or receive or issue a receipt for money from other persons to be transmitted to any insurer for a policy, contract, or certificate of insurance or any renewal thereof, even though the policy, certificate, or contract is not signed by him or her as agent or representative of the insurer;

Section 32. Paragraphs (a) and (b) of subsection (1) of section 626.732, Florida Statutes, are amended to read:

626.732 Requirement as to knowledge, experience, or instruction.--

- (1) Except as provided in subsection (3), no applicant for a license as a general lines agent, except for a chartered property and casualty underwriter (CPCU), other than as to a limited license as to baggage and motor vehicle excess liability insurance, credit property insurance, credit insurance, intransit and storage personal property insurance, or communications equipment property insurance or communication equipment inland marine insurance, shall be qualified or licensed unless within the 4 years immediately preceding the date the application for license is filed with the department the applicant has:
- (a) Taught or successfully completed classroom courses in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school, college, or extension division thereof, approved by the department;
- (b) Completed a correspondence course in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state and,

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except if he or she is applying for a limited license under s.
626.321, has had at least 6 months of responsible insurance
duties as a substantially full-time bona fide employee in all
lines of property and casualty insurance set forth in the
definition of general lines agent under s. 626.015;
Section 33. Section 626.733, Florida Statutes, is amended
to read:

Agency firms and corporations; special requirements. -- If a sole proprietorship, partnership, corporation, or association holds an agency contract, all members thereof who solicit, negotiate, or effect insurance contracts, and all officers and stockholders of the corporation who solicit, negotiate, or effect insurance contracts, are required to qualify and be licensed individually as agents, solicitors, or customer representatives; and all of such agents must be individually appointed as to each property and casualty insurer entering into an agency contract with such agency. Each such appointing insurer as soon as known to it shall comply with this section and shall determine and require that each agent so associated in or so connected with such agency is likewise appointed as to the same such insurer and for the same type and class of license. However, no insurer is required to comply with the provisions of this section if such insurer satisfactorily demonstrates to the department that the insurer has issued an aggregate net written premium, in an agency, in an amount of \$25,000 or less.

Section 34. Paragraph (a) of subsection (2) and subsection (3) of section 626.7351, Florida Statutes, are amended to read:
626.7351 Qualifications for customer representative's license.—The department shall not grant or issue a license as

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CODING: Words stricken are deletions; words underlined are additions.



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customer representative to any individual found by it to be untrustworthy or incompetent, or who does not meet each of the following qualifications:

- alien who possesses work authorization from the United States

 Immigration and Naturalization Service and is a bona fide

 resident of this state and will actually reside in the state at

 least 6 months out of the year. An individual who is a bona fide

 resident of this state shall be deemed to meet the residence

 requirements of this subsection, notwithstanding the existence

 at the time of application for license of a license in his or

 her name on the records of another state as a resident licensee

 of the other state, if the applicant furnishes a letter of

 clearance satisfactory to the department that the resident

 licenses have been canceled or changed to a nonresident basis

 and that he or she is in good standing.
- (3) Within the 2 years next preceding the date the application for license was filed with the department, the applicant has completed a course in insurance, 3 hours of which shall be on the subject matter of ethics, approved by the department or has had at least 6 months' experience in responsible insurance duties as a substantially full-time employee. Courses must include instruction on the subject matter of unauthorized entities engaging in the business of insurance. The scope of the topic of unauthorized entities shall include the Florida Nonprofit Multiple-Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as such acts relate to the provision of health insurance by employers and the regulation of such insurance.



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Section 35. Subsection (2) of section 626.7354, Florida Statutes, is amended to read:

- 626.7354 Customer representative's powers; agent's or agency's responsibility.--
- (2) A customer representative may engage in transacting insurance with customers who have been solicited by any agent, solicitor, or customer representative in the same agency, and may engage in transacting insurance with customers who have not been so solicited to the extent and under conditions that are otherwise consistent with this part and with the insurer's contract with the agent appointing him or her.
- Section 36. Paragraph (c) of subsection (1) of section 626.7355, Florida Statutes, is amended to read:
- 626.7355 Temporary license as customer representative pending examination.--
- (1) The department shall issue a temporary customer representative's license with respect to a person who has applied for such license upon finding that the person:
- possesses work authorization from the United States Immigration and Naturalization Service and is a bona fide resident of this state or is a resident of another state sharing a common boundary with this state. An individual who is a bona fide resident of this state shall be deemed to meet the residence requirement of this paragraph, notwithstanding the existence at the time of application for license, of a license in his or her name on the records of another state as a resident licensee of such other state, if the applicant furnishes a letter of clearance satisfactory to the department that his or her



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resident licenses have been canceled or changed to a nonresident basis and that he or she is in good standing.

Section 37. Subsection (3) of section 626.741, Florida Statutes, is amended to read:

626.741 Nonresident agents; licensing and restrictions.--

The department shall not, however, issue any license and appointment to any nonresident who has an office or place of business in this state, or who has any direct or indirect pecuniary interest in any insurance agent or, insurance agency, or in any solicitor licensed as a resident of this state; nor to any individual who does not, at the time of issuance and throughout the existence of the Florida license, hold a license as agent or broker issued by his or her home state; nor to any individual who is employed by any insurer as a service representative or who is a managing general agent in any state, whether or not also licensed in another state as an agent or broker. The foregoing requirement to hold a similar license in the applicant's home state does not apply to customer representatives unless the home state licenses residents of that state in a similar manner. The prohibition against having an office or place of business in this state does not apply to customer representatives who are required to conduct business solely within the confines of the office of a licensed and appointed Florida resident general lines agent in this state. The authority of such nonresident license is limited to the specific lines of authority granted in the license issued by the agent's home state and further limited to the specific lines authorized under the nonresident license issued by this state. The department shall have discretion to refuse to issue any license or appointment to a nonresident when it has reason to



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believe that the applicant by ruse or subterfuge is attempting to avoid the intent and prohibitions contained in this subsection or to believe that any of the grounds exist as for suspension or revocation of license as set forth in ss. 626.611 and 626.621.

Section 38. Paragraph (a) of subsection (1) of section 626.753, Florida Statutes, is amended to read:

626.753 Sharing commissions; penalty.--

(1)(a) An agent may divide or share in commissions only with his or her own employed solicitors and with other agents appointed and licensed to write the same kind or kinds of insurance.

Section 39. Paragraph (b) of subsection (1) of section 626.785, Florida Statutes, is amended to read:

626.785 Qualifications for license.--

- (1) The department shall not grant or issue a license as life agent to any individual found by it to be untrustworthy or incompetent, or who does not meet the following qualifications:
- (b) Must be <u>a United States citizen or legal alien who</u>

 <u>possesses work authorization from the United States Immigration</u>

 <u>and Naturalization Service and</u> a bona fide resident of this state.

Section 40. Subsections (1) and (2) of section 626.7851, Florida Statutes, are amended to read:

626.7851 Requirement as to knowledge, experience, or instruction. -- No applicant for a license as a life agent, except for a chartered life underwriter (CLU), shall be qualified or licensed unless within the 4 years immediately preceding the date the application for a license is filed with the department he or she has:

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(1) Successfully completed 40 hours of classroom courses in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school or college, or extension division thereof, or other authorized course of study, approved by the department. Courses must include instruction on the subject matter of unauthorized entities engaging in the business of insurance, to include the Florida Nonprofit Multiple-Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as it relates to the provision of life insurance by employers to their employees and the regulation thereof;

- insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state, approved by the department. Courses must include instruction on the subject matter of unauthorized entities engaging in the business of insurance, to include the Florida Nonprofit Multiple-Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as it relates to the provision of life insurance by employers to their employees and the regulation thereof;
- Section 41. Subsection (2) of section 626.829, Florida Statutes, is amended to read:
 - 626.829 "Health agent" defined.--
- (2) Any person who acts for an insurer, or on behalf of a licensed representative of an insurer, to solicit applications for or to negotiate and effectuate health insurance contracts, whether or not he or she is appointed as an agent, subagent, solicitor, or canvasser or by any other title, shall be deemed

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to be a health agent and shall be qualified, licensed, and appointed as a health agent.

Section 42. Paragraph (b) of subsection (1) of section 626.831, Florida Statutes, is amended to read:

626.831 Qualifications for license.--

- (1) The department shall not grant or issue a license as health agent as to any individual found by it to be untrustworthy or incompetent, or who does not meet the following qualifications:
- (b) Must be <u>a United States citizen or legal alien who</u>

 <u>possesses work authorization from the United States Immigration</u>

 <u>and Naturalization Service and</u> a bona fide resident of this state.
- Section 43. Subsections (1) and (2) of section 626.8311, Florida Statutes, are amended to read:
- 626.8311 Requirement as to knowledge, experience, or instruction.—No applicant for a license as a health agent, except for a chartered life underwriter (CLU), shall be qualified or licensed unless within the 4 years immediately preceding the date the application for license is filed with the department he or she has:
- (1) Successfully completed 40 hours of classroom courses in insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department at a school or college, or extension division thereof, or other authorized course of study, approved by the department. Courses must include instruction on the subject matter of unauthorized entities engaging in the business of insurance, to include the Florida Nonprofit Multiple-Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et

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seq., as it relates to the provision of health insurance by employers to their employees and the regulation thereof;

- insurance, 3 hours of which shall be on the subject matter of ethics, satisfactory to the department and regularly offered by accredited institutions of higher learning in this state, approved by the department. Courses must include instruction on the subject matter of unauthorized entities engaging in the business of insurance, to include the Florida Nonprofit Multiple-Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as it relates to the provision of health insurance by employers to their employees and the regulation thereof;
- Section 44. Subsection (2) of section 626.8414, Florida Statutes, is amended to read:
- 626.8414 Qualifications for examination.--The department must authorize any natural person to take the examination for the issuance of a license as a title insurance agent if the person meets all of the following qualifications:
- alien who possesses work authorization from the United States

 Immigration and Naturalization Service and a bona fide resident
 of this state. A person meets the residency requirement of this
 subsection, notwithstanding the existence at the time of
 application for license of a license in the applicant's name on
 the records of another state as a resident licensee of such
 other state, if the applicant furnishes a letter of clearance
 satisfactory to the department that the resident licenses have
 been canceled or changed to a nonresident basis and that the
 applicant is in good standing.



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Section 45. Paragraph (a) of subsection (3) of section 626.8417, Florida Statutes, is amended to read:

626.8417 Title insurance agent licensure; exemptions.--

- (3) The department shall not grant or issue a license as title agent to any individual found by it to be untrustworthy or incompetent, who does not meet the qualifications for examination specified in s. 626.8414, or who does not meet the following qualifications:
- Within the 4 years immediately preceding the date of the application for license, the applicant must have completed a 40-hour classroom course in title insurance, 3 hours of which shall be on the subject matter of ethics, as approved by the department, or must have had at least 12 months of experience in responsible title insurance duties, while working in the title insurance business as a substantially full-time, bona fide employee of a title agency, title agent, title insurer, or attorney who conducts real estate closing transactions and issues title insurance policies but who is exempt from licensure pursuant to paragraph (4)(a). If an applicant's qualifications are based upon the periods of employment at responsible title insurance duties, the applicant must submit, with the application for license on a form prescribed by the department, the affidavit of the applicant and of the employer setting forth the period of such employment, that the employment was substantially full time, and giving a brief abstract of the nature of the duties performed by the applicant.

Section 46. Paragraph (b) of subsection (1) of section 626.865, Florida Statutes, is amended to read:

626.865 Public adjuster's qualifications, bond.--



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(1) The department shall issue a license to an applicant for a public adjuster's license upon determining that the applicant has paid the applicable fees specified in s. 624.501 and possesses the following qualifications:

- (b) Is a United Stats citizen or legal alien who possesses work authorization from the United States Immigration and Naturalization Service and a bona fide resident of this state.
- Section 47. Subsection (2) of section 626.866, Florida Statutes, is amended to read:
- 626.866 Independent adjuster's qualifications.--The department shall issue a license to an applicant for an independent adjuster's license upon determining that the applicable license fee specified in s. 624.501 has been paid and that the applicant possesses the following qualifications:
- (2) Is a United Stats citizen or legal alien who possesses work authorization from the United States Immigration and Naturalization Service and a bona fide resident of this state.
- Section 48. Subsection (2) of section 626.867, Florida Statutes, is amended to read:
- 626.867 Company employee adjuster's qualifications.--The department shall issue a license to an applicant for a company employee adjuster's license upon determining that the applicable license fee specified in s. 624.501 has been paid and that the applicant possesses the following qualifications:
- (2) Is a United Stats citizen or legal alien who possesses work authorization from the United States Immigration and Naturalization Service and a bona fide resident of this state.
- Section 49. Section 626.869, Florida Statutes, is amended to read:
 - 626.869 License, adjusters.--



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- (1) An applicant for a license as an adjuster may qualify and his or her license when issued may cover adjusting in any one of the following classes of insurance:
 - (a) All lines of insurance except life and annuities.
 - (b) Motor vehicle physical damage insurance.
 - (c) Property and casualty insurance.
 - (d) Workers' compensation insurance.
 - (e) Health insurance.
- (2) All individuals who on October 1, 1990, hold an adjuster's license and appointment limited to fire and allied lines, including marine or casualty or boiler and machinery, may remain licensed and appointed under the limited license and may renew their appointment, but no license or appointment which has been terminated, not renewed, suspended, or revoked shall be reinstated, and no new or additional licenses or appointments shall be issued.
- (3) With the exception of a public adjuster limited to health insurance, a limited license set forth in subsection (1) as an independent or public adjuster may only be issued to and retained by an employee of an independent or public adjusting firm which is supervised by a duly appointed all-lines adjuster or an employee of an independent or public adjuster licensed and appointed in all lines of insurance other than life and annuity. The office of the limited lines adjuster shall be in the office of the licensed all-lines adjuster responsible for his or her supervision and instruction.
- $\underline{(3)}$ (4) The applicant's application for license shall specify which of the foregoing classes of business the application for license is to cover.



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(4)(5) Any individual person holding a license for 24 consecutive months or longer and who engages in adjusting workers' compensation insurance must, beginning in his or her their birth month and every 2 years thereafter, have completed 24 hours of courses, 2 hours of which relate to ethics, in subjects designed to inform the licensee regarding the current insurance workers' compensation laws of this state, so as to enable him or her to engage in business as an a workers' compensation insurance adjuster fairly and without injury to the public and to adjust all claims in accordance with the policy or contract and the workers' compensation laws of this state. In order to qualify as an eligible course under this subsection, the course must:

- (a) Have a course outline approved by the department.
- (b) Be taught at a school training facility or other location approved by the department.
- (c) Be taught by instructors with at least 5 years of experience in the area of workers' compensation, general lines of insurance, or other persons approved by the department.

 However, a member of The Florida Bar is exempt from the 5 years' experience requirement.
- (d) Furnish the attendee a certificate of completion. The course provider shall send a roster to the department in a format prescribed by the department.
- (5) The regulation of continuing education for licensees, course providers, instructors, school officials, and monitor groups shall be as provided for in s. 626.2816.
- Section 50. Subsection (1) of section 626.874, Florida Statutes, is amended to read:
 - 626.874 Catastrophe or emergency adjusters.--

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(1) In the event of a catastrophe or emergency, the department may issue a license, for the purposes and under the conditions which it shall fix and for the period of emergency as it shall determine, to persons who are residents or nonresidents of this state, who are at least 18 years of age, who are United States citizens or legal aliens who possess work authorization from the United States Immigration and Naturalization Service, and who are not licensed adjusters under this part but who have been designated and certified to it as qualified to act as adjusters by independent resident adjusters or by an authorized insurer or by a licensed general lines agent to adjust claims, losses, or damages under policies or contracts of insurance issued by such insurers. The fee for the license shall be as provided in s. 624.501(12)(c).

Section 51. Section 626.878, Florida Statutes, is amended to read:

626.878 Rules; code of ethics.--An adjuster shall subscribe to the code of ethics specified in the rules of the department. The rules shall implement the provisions of this part and specify the terms and conditions of contracts, including a right to cancel, and require practices necessary to ensure fair dealing, prohibit conflicts of interest, and ensure preservation of the rights of the claimant to participate in the adjustment of claims.

Section 52. Subsection (1) of section 626.797, Florida Statutes, is amended to read:

626.797 Code of ethics.--

(1) The department shall, after consultation with the Florida Association Of <u>Insurance and Financial Advisors</u> Life Underwriters, adopt a code of ethics, or continue any such code

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heretofore so adopted, to govern the conduct of life agents in their relations with the public, other agents, and the insurers.

Section 53. Paragraph (z) of subsection (1) of section 626.9541, Florida Statutes, is amended to read:

626.9541 Unfair methods of competition and unfair or deceptive acts or practices defined.--

- (1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE ACTS.—The following are defined as unfair methods of competition and unfair or deceptive acts or practices:
 - (z) Sliding. -- Sliding is the act or practice of:
- 1. Representing to the applicant that a specific ancillary coverage or product is required by law in conjunction with the purchase of motor vehicle insurance when such coverage or product is not required;
- 2. Representing to the applicant that a specific ancillary coverage or product is included in the motor vehicle policy applied for without an additional charge when such charge is required; or
- 3. Charging an applicant for a specific ancillary coverage or product, in addition to the cost of the motor vehicle insurance coverage applied for, without the informed consent of the applicant.
- Section 54. Paragraph (f) is added to subsection (7) of section 626.9916, Florida Statutes, to read:
- 626.9916 Viatical settlement broker license required; application for license.--
- (7) Upon the filing of a sworn application and the payment of the license fee and all other applicable fees under this act, the department shall investigate each applicant and may issue



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the applicant a license if the department finds that the applicant:

(f) If a natural person, is at least 18 years of age and a United States citizen or legal alien who possesses work authorization from the United States Immigration and Naturalization Service.

Section 55. Subsection (3) of section 632.634, Florida Statutes, is amended to read:

632.634 Licensing and appointment of agents. --

Any agent, representative, or member of a society who in any preceding calendar year has solicited and procured life insurance benefit contracts on behalf of any society in a total amount of insurance less than \$50,000, or, in the case of any other kind or kinds of insurance benefit contracts which the society might write, on not more than 25 individuals, shall be exempt from the agent licensing and appointment requirements of subsection (1). Upon request by the department, every society shall register, on forms prescribed by the department and on or before March 1 of each year, the name and residence address of each agent, representative, or member exempt under the provisions of this subsection and shall, within 30 days of termination of employment, notify the department of the termination. Any agent, representative, or member for which an exemption is claimed due to employment by the society subsequent to March 1 shall be registered by the society with the department within 10 days of the date of employment.

Section 56. Section 634.171, Florida Statutes, is amended to read:

634.171 Salesperson to be licensed and appointed.--Salespersons for motor vehicle service agreement

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companies and insurers shall be licensed, appointed, renewed, continued, reinstated, or terminated as prescribed in chapter 626 for insurance representatives in general. However, they shall be exempt from all other provisions of chapter 626 including fingerprinting, photo identification, education, and examination provisions. License, appointment, and other fees shall be those prescribed in s. 624.501. A licensed and appointed salesperson shall be directly responsible and accountable for all acts of her or his employees and other representatives. Each service agreement company or insurer shall, on forms prescribed by the department, within 30 days after termination of the appointment, notify the department of such termination. No employee or salesperson of a motor vehicle service agreement company or insurer may directly or indirectly solicit or negotiate insurance contracts, or hold herself or himself out in any manner to be an insurance agent or solicitor, unless so qualified, licensed, and appointed therefor under the Florida Insurance Code. A motor vehicle service agreement company is not required to be licensed as a salesperson to solicit, sell, issue, or otherwise transact the motor vehicle service agreements issued by the motor vehicle service agreement company.

Section 57. Section 634.420, Florida Statutes, is amended to read:

634.420 License and appointment of sales representatives.—Sales representatives for service warranty associations or insurers shall be licensed, appointed, renewed, continued, reinstated, or terminated in accordance with procedures as prescribed in chapter 626 for insurance representatives in general. However, they shall be exempt from

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CODING: Words stricken are deletions; words underlined are additions.



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all other provisions of chapter 626, including fingerprinting, photo identification, education, and examination. License, appointment, and other fees shall be those prescribed in s. 624.501. A licensed and appointed sales representative shall be directly responsible and accountable for all acts of the licensed sales representative's employees or other representatives. Each service warranty association or insurer shall, on forms prescribed by the department, within 30 days after termination of the appointment, notify the department of such termination. No employee or sales representative of a service warranty association or insurer may directly or indirectly solicit or negotiate insurance contracts, or hold herself or himself out in any manner to be an insurance agent expression of the appointment of the appointment of the appointment of the department of a service warranty association or insurer may directly or indirectly solicit or negotiate insurance contracts, or hold

Section 58. Section 642.034, Florida Statutes, is amended to read:

solicitor, unless so qualified, licensed, and appointed therefor

642.034 License and appointment required.—No person may solicit, negotiate, sell, or execute legal expense insurance contracts on behalf of an insurer in this state unless such person is licensed and appointed as a sales representative or is licensed and appointed under the insurance code as a general lines agent or solicitor. No person licensed and appointed as a legal expense insurance sales representative may solicit, negotiate, sell, or execute any other contract of insurance unless such person is duly licensed and appointed to do so under the provisions of chapter 626.

Section 59. Section 642.036, Florida Statutes, is amended to read:

under the insurance code.



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appointed.—Sales representatives to be licensed and appointed.—Sales representatives of legal expense insurers shall be licensed, appointed, renewed, continued, reinstated, or terminated as prescribed in chapter 626 for insurance representatives in general, and shall pay the license and appointment fees prescribed in s. 624.501. No employee or sales representative of an insurer may directly or indirectly solicit or negotiate insurance contracts, or hold herself or himself out in any manner to be an insurance agent or solicitor, unless so qualified, licensed, and appointed therefor under the insurance code.

Section 60. Section 642.045, Florida Statutes, is amended to read:

- 642.045 Procedure for refusal, suspension, or revocation of license and appointment of sales representative; departmental action upon violation by licensed insurance agent or solicitor.--
- (1) If any sales representative is convicted by a court of a violation of any provision of ss. 642.011-642.049, the license and appointment of such individual shall thereby be deemed to be immediately revoked without any further procedure relative thereto by the department.
- or solicitor has violated the provisions of ss. 642.011-642.049, or if any grounds listed in s. 642.041 or s. 642.043 exist as to such agent or solicitor, the department may take such action as is authorized by the insurance code for a violation of the insurance code by such agent or solicitor, or such action as is authorized by this chapter for a violation of this chapter by a sales representative.



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Section 61. Paragraph (b) of subsection (5) and subsection (9) of section 648.27, Florida Statutes, are amended to read:
648.27 Licenses and appointments; general.--

(5)

- (b) The license of a temporary bail bond agent or runner shall continue in force until suspended, revoked, or otherwise terminated.
- If, upon application for an appointment and such investigation as the department may make, it appears to the department that an individual has been actively engaged or is currently actively engaged in bail bond activities without being appointed as required, the department may, if it finds that such failure to be appointed is an error on the part of the insurer or employer so represented, issue or authorize the issuance of the appointment as applied for, but subject to the condition that, before the appointment is issued, all fees and taxes which would have been due had the applicant been so appointed during such current and prior periods, together with a continuation fee for such current and prior terms of appointment, shall be paid to the department. Failure to notify the department within the required time period shall result in the appointing entity being assessed a delinquent fee of \$250. Delinquent fees shall be paid by the appointing entity and shall not be charged to the appointee.
- Section 62. Paragraph (b) of subsection (2) and subsection (6) of section 648.34, Florida Statutes, are amended to read: 648.34 Bail bond agents; qualifications.--
- (2) To qualify as a bail bond agent, it must affirmatively appear at the time of application and throughout the period of licensure that the applicant has complied with the provisions of

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s. 648.355 and has obtained a temporary license pursuant to such section and:

- (b) The applicant is a United States citizen or legal alien who possesses work authorization from the United States Immigration and Naturalization Service and is a resident of this state. An individual who is a resident of this state shall be deemed to meet the residence requirement of this paragraph, notwithstanding the existence, at the time of application for license, of a license in the applicant's name on the records of another state as a resident licensee of such other state, if the applicant furnishes a letter of clearance satisfactory to the department that his or her resident licenses have been canceled or changed to a nonresident basis and that he or she is in good standing.
- (6) The provisions of s. 112.011 do not apply to bail bond agents or runners or to applicants for licensure as bail bond agents or runners.
- Section 63. Paragraph (b) of subsection (1) of section 648.355, Florida Statutes, is amended to read:
- 648.355 Temporary limited license as limited surety agent or professional bail bond agent; pending examination.--
- (1) The department may, in its discretion, issue a temporary license as a limited surety agent or professional bail bond agent, subject to the following conditions:
- (b) The applicant is a United States citizen or legal alien who possesses work authorization from the United States Immigration and Naturalization Service and is a resident of this state. An individual who is a resident of this state shall be deemed to meet the residence requirement of this paragraph, notwithstanding the existence, at the time of application for



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temporary license, of a license in the individual's name on the records of another state as a resident licensee of such other state, if the applicant furnishes a letter of clearance satisfactory to the department that the individual's resident licenses have been canceled or changed to a nonresident basis and that the individual is in good standing.

- Section 64. Paragraph (a) of subsection (2) and subsection (3) of section 648.382, Florida Statutes, are amended, and subsection (6) is added to said section, to read:
- 648.382 Appointment of bail bond agents and temporary bail bond agents; effective date of appointment.--
- (2) Prior to any appointment, an appropriate officer or official of the appointing insurer in the case of a bail bond agent or an insurer, managing general agent, or bail bond agent in the case of a temporary bail bond agent must submit:
- (a) A certified statement or affidavit to the department stating what investigation has been made concerning the proposed appointee and the proposed appointee's background and the appointing person's opinion to the best of his or her knowledge and belief as to the moral character, fitness, and reputation of the proposed appointee. In lieu of such certified statement or affidavit, by authorizing the effectuation of an appointment for a licensee, the appointing insurer certifies to the department that such investigation has been made and that the results of the investigation and the appointing person's opinion are available for review by the department;
- (3) By authorizing the effectuation of an appointment for a licensee, the appointing insurer certifies to the department Prior to any appointment of a bail bond agent, the appointing insurer must certify to the department that the insurer will be



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bound by the acts of the bail bond agent acting within the scope of his or her appointment, and, in the case of a temporary bail bond agent, the appointing insurer, managing general agent, or bail bond agent, as the case may be, must certify to the department that he or she will supervise the temporary bail bond agent's activities.

- (6) Failure to notify the department within the required time period shall result in the appointing entity being assessed a delinquent fee of \$250. Delinquent fees shall be paid by the appointing entity and shall not be charged to the appointee.
- Section 65. Subsections (1) and (4) of section 648.383, Florida Statutes, are amended to read:
- 648.383 Renewal, continuation, reinstatement, and termination of appointment; bail bond agents.--
- (1) The appointment of a bail bond agent shall continue in force unless suspended, revoked, or otherwise terminated, subject to a renewal request filed by the appointing entity in the appointee's birth month and every 24 months thereafter. A renewal request must be filed with the department or person designated by the department to administer the appointment process along with payment of the renewal appointment fee and taxes as prescribed in s. 624.501.
- (4) If the information required under subsection (2) is received by the department after the date established by the department for renewal, the appointment may be renewed by the department if an additional appointment, Late filing, continuation, and reinstatement fee accompanies the application as required under s. 624.501. Late filing fees shall be paid by the appointing entity and shall not be charged to the appointee.



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Section 66. Subsections (1) and (3) of section 648.50, Florida Statutes, are amended to read:

- 648.50 Effect of suspension, revocation upon associated licenses and licenses.--
- (1) Upon the suspension, revocation, or refusal to renew or continue any license or appointment or the eligibility to hold a license or appointment of a bail bond agent or, temporary bail bond agent, or runner, the department shall at the same time likewise suspend or revoke all other licenses or appointments and the eligibility to hold any other such licenses or appointments which may be held by the licensee under the Florida Insurance Code.
- (3) No person whose license as a bail bond agent <u>or</u>, temporary bail bond agent, or runner has been revoked or suspended shall be employed by any bail bond agent, have any ownership interest in any business involving bail bonds, or have any financial interest of any type in any bail bond business during the period of revocation or suspension.
- Section 67. <u>Sections 626.032 and 626.361, Florida</u>
 Statutes, are repealed.
- Section 68. This act shall take effect upon becoming a law.

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