2003 S

	CS
1	CHAMBER ACTION
2	
3	
4	
5	
6	The Committee on Insurance recommends the following:
7	
8	Committee Substitute
9	Remove the entire bill and insert:
10	A bill to be entitled
11	An act relating to insurance agents; amending ss. 624.04,
12	624.303, 624.313, 624.317, 624.504, 624.506, 624.521,
13	626.022, 626.112, 626.321, 626.733, 626.7354, 626.741,
14	626.753, 626.829, 634.171, 634.420, 642.034, 642.036, and
15	642.045, F.S.; deleting references to solicitors to
16	conform to prior deletions; amending ss. 624.34, 626.202,
17	and 626.601, F.S.; revising certain fingerprinting
18	requirements; amending s. 624.501, F.S.; providing for a
19	fee for certain late appointment filings; amending s.
20	626.015, F.S.; deleting a definition of administrative
21	agent; amending s. 626.171, F.S.; revising applicant
22	address requirements; amending s. 626.201, F.S.; requiring
23	inclusion of fingerprints in certain inquiries or
24	investigations; amending ss. 626.175, 626.7355, 626.731,
25	626.831, 626.8414, 626.865, 626.866, 626.867, 626.874, and
26	626.9916, F.S.; revising licensure eligibility criteria to
27	specify United States citizenship or certain legal alien
28	status; amending s. 626.221, F.S.; revising appointment

Page 1 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

29 application filing time period requirements; amending s. 30 626.2815, F.S.; requiring certain continuing education 31 hour and subject requirements; deleting references to 32 solicitors to conform to prior deletions; revising a 33 continuing education board member title; amending s. 34 626.2816, F.S.; revising cross references; clarifying a 35 continuing education requirement; amending s. 626.2817, 36 F.S.; deleting a prelicensure rule requirement; amending 37 s. 626.311, F.S.; authorizing insurers to apply to the 38 department for additional appointments under certain 39 circumstances; providing requirements; amending s. 40 626.322, F.S.; clarifying the effect of insurer 41 authorization of effectuation of certain appointments; 42 amending s. 626.341, F.S.; including a department-43 designated person to administer appointment processes for 44 certain appointment-related actions; amending s. 626.371, 45 F.S.; providing requirements for submittal and effective date of appointments; imposing a delinguent fee for 46 47 certain notification failures; providing fee payment 48 requirements; amending s. 626.381, F.S.; including a 49 department-designated person to administer appointment 50 processes for certain appointment-related actions; providing for a fee for certain late appointment filings; 51 52 authorizing the department to adopt certain rules; 53 amending s. 626.451, F.S.; including a department-54 designated person to administer appointment processes for 55 certain appointment-related actions; clarifying the effect 56 of insurer authorization of effectuation of certain

Page 2 of 67

CODING: Words stricken are deletions; words underlined are additions.

HB 0863

57	appointments; requiring licensee notification of the
58	department of certain criminal proceedings; amending s.
59	626.461, F.S.; including a department-designated person to
60	administer appointment processes for certain appointment-
61	related actions; deleting references to solicitors to
62	conform to prior deletions; amending s. 626.471, F.S.;
63	including a department-designated person to administer
64	appointment processes for certain appointment-related
65	actions; providing for termination of certain
66	appointments; requiring notice of termination; amending s.
67	626.7315, F.S.; providing an exception to a prohibition
68	against certain individuals receiving money on account of
69	or for an insurer; amending ss. 626.732, 626.7851,
70	626.8311, and 626.8417, F.S.; revising certain education
71	subject requirements; amending s. 626.7351, F.S.; revising
72	licensure eligibility criteria to specify United States
73	citizenship or certain legal alien status; revising
74	certain education subject requirements; providing
75	additional education course requirements; amending s.
76	626.785, F.S.; revising licensure eligibility criteria to
77	specify United States citizenship or certain legal alien
78	status; increasing a monetary limit for authorized
79	policies providing for disposition or burial of an
80	insured; amending s. 626.797, F.S.; revising an
81	association title; amending s. 626.843, F.S.; revising
82	certain appointment renewal requirements; amending s.
83	626.869, F.S.; deleting a provision relating to limited
84	licenses for certain adjusters; revising certain education

Page 3 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

85	requirements; amending s. 626.878, F.S.; specifying
86	implementation requirements for the department's ethics
87	rules; amending s. 626.9541, F.S.; revising sliding as an
88	unfair method of competition and unfair or deceptive act
89	or practice; amending s. 627.7295, F.S.; increasing a per-
90	policy fee; deleting a limitation; amending s. 632.634,
91	F.S.; specifying registration of a society only upon
92	department request; amending s. 648.27, F.S.; imposing a
93	delinquent fee for certain notification failures;
94	providing fee payment requirements; deleting obsolete
95	runner references; amending s. 648.34, F.S.; revising
96	licensure eligibility criteria to specify United States
97	citizenship or certain legal alien status; requiring
98	certain inquiries or investigations to include submission
99	of certain fingerprints to certain agencies and
100	consideration of certain criminal records; amending s.
101	648.355, F.S.; revising licensure eligibility criteria to
102	specify United States citizenship or certain legal alien
103	status; authorizing the department to adopt certain rules;
104	amending s. 648.382, F.S.; clarifying the effect of
105	insurer authorization of effectuation of certain
106	appointments; imposing a delinquent fee for certain
107	notification failures; providing fee payment requirements;
108	amending s. 648.383, F.S.; including a department-
109	designated person to administer appointment processes for
110	certain appointment-related actions; providing for a fee
111	for certain late appointment filings; amending s. 648.50,
112	F.S.; deleting obsolete runner references; repealing s.

Page 4 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

Ľ	
	HB 0863 2003 CS
113	626.032, F.S., relating to continuing education and
114	required designation of administrative agents; repealing
115	s. 626.361, F.S., relating to the effective date of
116	appointments; providing an effective date.
117	
118	Be It Enacted by the Legislature of the State of Florida:
119	
120	Section 1. Section 624.04, Florida Statutes, is amended to
121	read:
122	624.04 "Person" defined"Person" includes an individual,
123	insurer, company, association, organization, Lloyds, society,
124	reciprocal insurer or interinsurance exchange, partnership,
125	syndicate, business trust, corporation, agent, general agent,
126	broker, solicitor, service representative, adjuster, and every
127	legal entity.
128	Section 2. Subsection (2) of section 624.303, Florida
129	Statutes, is amended to read:
130	624.303 Seal; certified copies as evidence
131	(2) All certificates executed by the department, other
132	than licenses of agents, solicitors, or adjusters or similar
133	licenses or permits, shall bear its seal.
134	Section 3. Paragraph (a) of subsection (2) of section
135	624.313, Florida Statutes, is amended to read:
136	624.313 Publications
137	(2) The department may prepare and have printed and
138	published in pamphlet or book form the following:
139	(a) As needed, questions and answers for the use of
140	persons applying for an examination for licensing as agents or
I	Page 5 of 67

```
HB 0863
```

solicitors for property, casualty, surety, health, and
miscellaneous insurers.

143 Section 4. Subsection (2) of section 624.317, Florida144 Statutes, is amended to read:

624.317 Investigation of agents, adjusters, 145 146 administrators, service companies, and others.--If it has reason 147 to believe that any person has violated or is violating any 148 provision of this code, or upon the written complaint signed by 149 any interested person indicating that any such violation may 150 exist, the department shall conduct such investigation as it 151 deems necessary of the accounts, records, documents, and 152 transactions pertaining to or affecting the insurance affairs of 153 any:

154 (2) Insurance agent <u>or</u>, customer representative, or
 155 solicitor, subject to the requirements of s. 626.601.

156 Section 5. Section 624.34, Florida Statutes, is amended to 157 read:

158 624.34 Authority of Department of Law Enforcement to
159 accept fingerprints of, and exchange criminal history records
160 with respect to, certain persons.--

161 (1) The Department of Law Enforcement may accept
162 fingerprints of organizers, incorporators, subscribers,
163 officers, stockholders, directors, or any other persons
164 involved, directly or indirectly, in the organization,
165 operation, or management of:

166 (a) Any insurer or proposed insurer transacting or167 proposing to transact insurance in this state.

HB 0863

(b) Any other entity which is examined or investigated or
which is eligible to be examined or investigated under the
provisions of the Florida Insurance Code.

171 (2) The Department of Law Enforcement may accept 172 fingerprints of individuals who apply for a license as an agent, 173 customer representative, adjuster, service representative, or 174 managing general agent or the fingerprints of the majority 175 owner, sole proprietor, partners, officers, and directors of a 176 corporation or other legal entity that applies for licensure 177 with the department or office under the provisions of the 178 Florida Insurance Code.

179 (3) The Department of Law Enforcement may accept
180 fingerprints of any other person required by law or rule to
181 submit fingerprints to the department or office or any applicant
182 or licensee regulated by the department or office who is
183 required to demonstrate that he or she has not been convicted of
184 or pled guilty or nolo contendere to a felony or a misdemeanor.

185 (<u>4</u>) When the Department of Law Enforcement receives
 186 fingerprints from the department or office, the department shall
 187 submit the fingerprints to the Federal Bureau of Investigations
 188 in order to check federal criminal history records.

189 (5)(3) The Department of Law Enforcement may, to the 190 extent provided for by federal law, exchange state, multistate, 191 and federal criminal history records with the department <u>and</u> 192 <u>office</u> for the purpose of the issuance, <u>denial</u>, suspension, or 193 revocation of a certificate of authority, <u>certification</u>, or 194 license issued to operate in this state.

Page 7 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

2003

HB 0863

Ľ

	HB 0803 2003 CS
195	(6) Statewide criminal records obtained through the
196	Department of Law Enforcement, federal criminal records obtained
197	through the Federal Bureau of Investigation, and local criminal
198	records obtained through local law enforcement agencies shall be
199	used by the department and office for the purpose of the
200	issuance, denial, suspension, or revocation of a certificate of
201	authority, certification, or license issued to operate in this
202	state.
203	Section 6. Paragraph (b) of subsection (6) of section
204	624.501, Florida Statutes, is amended, and subsection (28) is
205	added to said section, to read:
206	624.501 Filing, license, appointment, and miscellaneous
207	feesThe department shall collect in advance, and persons so
208	served shall pay to it in advance, fees, licenses, and
209	miscellaneous charges as follows:
210	(6) Insurance representatives, property, marine, casualty,
211	and surety insurance.
212	(b) Solicitor's or Customer representative's original
213	appointment and biennial renewal or continuation thereof:
214	Appointment fee\$42.00
215	State tax
216	County tax6.00
217	Total\$60.00
218	Original appointment and biennial renewal or continuation
219	thereof, each insurer or managing general agent, whichever is
220	applicable\$60.00

Page 8 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

2003

HB 0863

	HB 0863 2003 CS
221	(28) Late filing of appointment renewals for agents,
222	adjusters, and other insurance representatives, each
223	appointment\$20.00
224	Section 7. Section 624.504, Florida Statutes, is amended
225	to read:
226	624.504 Liability for state, county tax
227	(1) Each authorized insurer that uses insurance agents in
228	this state shall be liable for and shall pay the state and
229	county taxes required therefor under s. 624.501 or s. 624.505.
230	(2) Each insurance agent in this state that uses
231	solicitors shall be liable for and shall pay the state and
232	county taxes required therefor under s. 624.501.
233	Section 8. Subsection (1) of section 624.506, Florida
234	Statutes, is amended to read:
235	624.506 County tax; deposit and remittance
236	(1) The Insurance Commissioner and Treasurer shall deposit
237	in the Agents and Solicitors County Tax Trust Fund all moneys
238	accepted as county tax under this part. She or he shall keep a
239	separate account for all moneys so collected for each county
240	and, after deducting therefrom the service charges provided for
241	in s. 215.20, shall remit the balance to the counties.
242	Section 9. Subsection (1) of section 624.521, Florida
243	Statutes, is amended to read:
244	624.521 Deposit of certain tax receipts; refund of
245	improper payments
246	(1) The Department of Insurance shall promptly deposit in
247	the State Treasury to the credit of the Insurance Commissioner's
248	Regulatory Trust Fund all "state tax" portions of agents' and
	Page 9 of 67

249 solicitors' licenses collected under s. 624.501 necessary to 250 fund the Division of Insurance Fraud. The balance of the tax 251 shall be credited to the General Fund. All moneys received by 252 the Department of Insurance not in accordance with the 253 provisions of this code or not in the exact amount as specified 254 by the applicable provisions of this code shall be returned to 255 the remitter. The records of the department shall show the date 256 and reason for such return.

257 Section 10. Section 626.015, Florida Statutes, is amended 258 to read:

259

626.015 Definitions.--As used in this part:

(1) "Adjuster" means a public adjuster as defined in s.
626.854, independent adjuster as defined in s. 626.855, or
company employee adjuster as defined in s. 626.856.

263 (2) "Administrative agent" means a life agent or health 264 agent who:

265 (a) Is employed by a full-time licensed life agent or 266 health agent who shall supervise and be accountable for the 267 actions of the administrative agent.

268

(b) Performs primarily administrative functions.

269 (c) Receives no insurance commissions.

270 (d) Does not solicit or transact business outside of the 271 confines of an insurance agency office.

272 (2)(3) "Agent" means a general lines agent, life agent, 273 health agent, or title agent, or all such agents, as indicated 274 by context. The term "agent" includes an insurance producer or 275 producer, but does not include a customer representative, 276 limited customer representative, or service representative.

Page 10 of 67

CODING: Words stricken are deletions; words underlined are additions.

277 (3)(4) "Appointment" means the authority given by an
278 insurer or employer to a licensee to transact insurance or
279 adjust claims on behalf of an insurer or employer.

 $\frac{(4)(5)}{(4)(5)}$ "Customer representative" means an individual appointed by a general lines agent or agency to assist that agent or agency in transacting the business of insurance from the office of that agent or agency.

284(5)(6)"Department" means the Department of Insurance.285(6)(7)"General lines agent" means an agent transacting

any one or more of the following kinds of insurance:

(a) Property insurance.

(b) Casualty insurance, including commercial liability insurance underwritten by a risk retention group, a commercial self-insurance fund as defined in s. 624.462, or a workers' compensation self-insurance fund established pursuant to s. 624.4621.

(c) Surety insurance.

(d) Health insurance, when transacted by an insurer also
 represented by the same agent as to property or casualty or
 surety insurance.

(e) Marine insurance.

298 <u>(7)(8)</u> "Health agent" means an agent representing a health 299 maintenance organization or, as to health insurance only, an 300 insurer transacting health insurance.

301 <u>(8)(9)</u> "Home state" means the District of Columbia and any 302 state or territory of the United States in which an insurance 303 agent maintains his or her principal place of residence and is 304 licensed to act as an insurance agent.

Page 11 of 67

CODING: Words stricken are deletions; words underlined are additions.

305 (9)(10) "Insurance agency" means a business location at 306 which an individual, firm, partnership, corporation, association, or other entity, other than an employee of the 307 308 individual, firm, partnership, corporation, association, or 309 other entity and other than an insurer as defined by s. 624.03 310 or an adjuster as defined by subsection (1), engages in any activity or employs individuals to engage in any activity which 311 312 by law may be performed only by a licensed insurance agent.

313 <u>(10)(11)</u> "License" means a document issued by the 314 department authorizing a person to be appointed to transact 315 insurance or adjust claims for the kind, line, or class of 316 insurance identified in the document.

317 <u>(11)(12)</u> "Life agent" means an individual representing an 318 insurer as to life insurance and annuity contracts, including 319 agents appointed to transact life insurance, fixed-dollar 320 annuity contracts, or variable contracts by the same insurer.

321 (12)(13) "Limited customer representative" means a 322 customer representative appointed by a general lines agent or 323 agency to assist that agent or agency in transacting only the 324 business of private passenger motor vehicle insurance from the 325 office of that agent or agency. A limited customer 326 representative is subject to the Florida Insurance Code in the 327 same manner as a customer representative, unless otherwise 328 specified.

329 (13)(14) "Limited lines insurance" means those categories
 330 of business specified in ss. 626.321 and 635.011.

331 (14)(15) "Line of authority" means a kind, line, or class
 332 of insurance an agent is authorized to transact.

Page 12 of 67

CODING: Words stricken are deletions; words underlined are additions.

S.

	US
333	<u>(15)</u> (a) "Managing general agent" means any person
334	managing all or part of the insurance business of an insurer,
335	including the management of a separate division, department, or
336	underwriting office, and acting as an agent for that insurer,
337	whether known as a managing general agent, manager, or other
338	similar term, who, with or without authority, separately or
339	together with affiliates, produces directly or indirectly, or
340	underwrites an amount of gross direct written premium equal to
341	or more than 5 percent of the policyholder surplus as reported
342	in the last annual statement of the insurer in any single
343	quarter or year and also does one or more of the following:
344	1. Adjusts or pays claims.
345	2. Negotiates reinsurance on behalf of the insurer.
346	(b) The following persons shall not be considered managing
347	general agents:
348	1. An employee of the insurer.
349	2. A United States manager of the United States branch of
350	an alien insurer.
351	3. An underwriting manager managing all the insurance
352	operations of the insurer pursuant to a contract, who is under
353	the common control of the insurer subject to regulation under
354	ss. 628.801-628.803, and whose compensation is not based on the
355	volume of premiums written.
356	4. Administrators as defined by s. 626.88.
357	5. The attorney in fact authorized by and acting for the
358	subscribers of a reciprocal insurer under powers of attorney.
359	(16) (17) "Resident" means an individual domiciled and
360	residing in this state.
	Page 13 of 67

Page 13 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

361 <u>(17)(18)</u> "Service representative" means an individual 362 employed by an insurer or managing general agent for the purpose 363 of assisting a general lines agent in negotiating and effecting 364 insurance contracts when accompanied by a licensed general lines 365 agent. A service representative shall not be simultaneously 366 licensed as a general lines agent in this state. This subsection 367 does not apply to life insurance.

368 <u>(18)(19)</u> "Uniform application" means the uniform 369 application of the National Association of Insurance 370 Commissioners for nonresident agent licensing, effective January 371 15, 2001, or subsequent versions adopted by rule by the 372 department.

373 Section 11. Subsection (1) of section 626.022, Florida374 Statutes, is amended to read:

375

626.022 Scope of part.--

(1) This part applies as to insurance agents, solicitors,
service representatives, adjusters, and insurance agencies; as
to any and all kinds of insurance; and as to stock insurers,
mutual insurers, reciprocal insurers, and all other types of
insurers, except that:

381 (a) It does not apply as to reinsurance, except that ss.
382 626.011-626.031, ss. 626.102-626.181, ss. 626.191-626.211, ss.
383 626.291-626.301, s. 626.331, ss. 626.342-626.521, ss. 626.541384 626.591, and ss. 626.601-626.711 shall apply as to reinsurance
385 intermediaries as defined in s. 626.7492.

(b) The applicability of this chapter as to fraternal
benefit societies shall be as provided in chapter 632.

Page 14 of 67 CODING: Words stricken are deletions; words underlined are additions.

400

388 It does not apply to a bail bond agent, as defined in (C) 389 s. 648.25, except as provided in chapter 648 or chapter 903. 390 This part does not apply to a certified public (d) 391 accountant licensed under chapter 473 who is acting within the 392 scope of the practice of public accounting, as defined in s. 393 473.302, provided that the activities of the certified public 394 accountant are limited to advising a client of the necessity of 395 obtaining insurance, the amount of insurance needed, or the line 396 of coverage needed, and provided that the certified public 397 accountant does not directly or indirectly receive or share in 398 any commission or - referral fee, or solicitor's fee. 399 Section 12. Paragraph (a) of subsection (7) of section

401 626.112 License and appointment required; agents, customer
402 representatives, adjusters, insurance agencies, service
403 representatives, managing general agents.--

626.112, Florida Statutes, is amended to read:

404 (7)(a) No individual, firm, partnership, corporation, 405 association, or any other entity shall act in its own name or 406 under a trade name, directly or indirectly, as an insurance 407 agency, when required to be licensed by this subsection, unless 408 it complies with s. 626.172 with respect to possessing an 409 insurance agency license for each place of business at which it 410 engages in any activity which may be performed only by a 411 licensed insurance agent or solicitor.

412 Section 13. Paragraph (a) of subsection (2) and subsection 413 (5) of section 626.171, Florida Statutes, are amended to read: 414 626.171 Application for license.--415 (2) In the application, the applicant shall set forth:

Page 15 of 67

CODING: Words stricken are deletions; words underlined are additions.

HB 0863

416 (a) His or her full name, age, social security number,
417 residence <u>address</u>, and <u>place of</u> business <u>address</u>, and <u>mailing</u>
418 address.

419 (5) An application for a license as an agent, customer 420 representative, adjuster, insurance agency, service 421 representative, managing general agent, or reinsurance 422 intermediary must be accompanied by a set of the individual 423 applicant's fingerprints, or, if the applicant is not an 424 individual, by a set of the fingerprints of the sole proprietor, 425 majority owner, partners, officers, and directors, on a form 426 adopted by rule of the department and accompanied by the 427 fingerprint processing fee set forth in s. 624.501. Fingerprints 428 shall be used to investigate the applicant's qualifications in 429 accordance with s. 626.201. The fingerprints shall be taken 430 certified by a law enforcement agency or other department-431 approved entity officer.

432 Section 14. Subsection (1) of section 626.175, Florida
433 Statutes, is amended to read:

434

626.175 Temporary licensing.--

435 The department may issue a nonrenewable temporary (1)436 license for a period not to exceed 6 months authorizing 437 appointment of a general lines insurance agent or a life agent, 438 or an industrial fire or burglary agent, subject to the 439 conditions described in this section. The fees paid for a 440 temporary license and appointment shall be as specified in s. 441 624.501. Fees paid shall not be refunded after a temporary 442 license has been issued.

443

(a) An applicant for a temporary license must be:

Page 16 of 67

444 <u>1. A natural person at least 18 years of age.</u>

445 <u>2. A United States citizen or legal alien who possesses</u>
 446 <u>work authorization from the United States Immigration and</u>
 447 Naturalization Service.

448 In the case of a general lines agent, the (b)(a)1. 449 department may issue a temporary license to an employee, a 450 family member, a business associate, or a personal 451 representative of a licensed general lines agent for the purpose 452 of continuing or winding up the business affairs of the agent or 453 agency in the event the licensed agent has died or become unable 454 to perform his or her duties because of military service or 455 illness or other physical or mental disability, subject to the 456 following conditions:

457 a. No other individual connected with the agent's business458 may be licensed as a general lines agent.

b. The proposed temporary licensee shall be qualified for
a regular general lines agent license under this code except as
to residence, examination, education, or experience.

462 c. Application for the temporary license shall have been
463 made by the applicant upon statements and affidavit filed with
464 the department on forms prescribed and furnished by the
465 department.

466 d. Under a temporary license and appointment, the licensee 467 shall not represent any insurer not last represented by the 468 agent being replaced and shall not be licensed or appointed as 469 to any additional kind, line, or class of insurance other than 470 those covered by the last existing agency appointments of the 471 replaced agent. If an insurer withdraws from the agency during

Page 17 of 67

CODING: Words stricken are deletions; words underlined are additions.

472 the temporary license period, the temporary licensee may be 473 appointed by another similar insurer but only for the period 474 remaining under the temporary license.

475 2. A regular general lines agent license may be issued to
476 a temporary licensee upon meeting the qualifications for a
477 general lines agent license under s. 626.731.

478 <u>(c)(b)</u> In the case of a life agent, the department may 479 issue a temporary license:

480 1. To the executor or administrator of the estate of a
481 deceased individual licensed and appointed as a life agent at
482 the time of death;

483 2. To a surviving next of kin of the deceased individual, 484 if no administrator or executor has been appointed and 485 qualified; however, any license and appointment under this 486 subparagraph shall be canceled upon issuance of a license to an 487 executor or administrator under subparagraph 1.; or

488 3. To an individual otherwise qualified to be licensed as 489 an agent who has completed the educational or training 490 requirements prescribed in s. 626.7851 and has successfully sat 491 for the required examination prior to termination of such 6-492 month period. The department may issue this temporary license 493 only in the case of a life agent to represent an insurer of the 494 industrial or ordinary-combination class.

495 <u>(d)(e)</u> In the case of a limited license authorizing 496 appointment as an industrial fire or burglary agent, the 497 department may issue a temporary license to an individual 498 otherwise qualified to be licensed as an agent who has completed 499 the educational or training requirements prescribed in s.

Page 18 of 67

CODING: Words stricken are deletions; words underlined are additions.

```
HB 0863
```

500 626.732 and has successfully sat for the required examination 501 prior to termination of the 6-month period.

502 Section 15. Section 626.201, Florida Statutes, is amended 503 to read:

504

626.201 Investigation.--

505 The department may propound any reasonable (1) interrogatories in addition to those contained in the 506 507 application, to any applicant for license or appointment, or on 508 any renewal, reinstatement, or continuation thereof, relating to 509 his or her qualifications, residence, prospective place of 510 business, and any other matter which, in the opinion of the 511 department, is deemed necessary or advisable for the protection 512 of the public and to ascertain the applicant's qualifications.

513 (2) The department may, upon completion of the 514 application, make such further investigation as it may deem 515 advisable of the applicant's character, experience, background, 516 and fitness for the license or appointment. Such an inquiry or 517 investigation shall be in addition to any examination required 518 to be taken by the applicant as hereinafter in this chapter 519 provided.

(3) An inquiry or investigation of the applicant's 520 521 qualifications, character, experience, background, and fitness 522 shall in all cases include, but not be limited to, submission of 523 the applicant's fingerprints to the Florida Department of Law 524 Enforcement and Federal Bureau of Investigation, and 525 consideration of any state criminal records, federal criminal 526 records, or local criminal records obtained from these agencies 527 or from local law enforcement agencies.

Page 19 of 67

HB 0863

528 Section 16. Section 626.202, Florida Statutes, is amended 529 to read:

530 626.202 Fingerprinting requirements. -- If there is a change 531 in ownership or control of any entity licensed under this 532 chapter, or if a new partner, officer, or director is employed 533 or appointed, a set of fingerprints of the new owner, partner, officer, or director must be filed with the department within 30 534 535 days after the change. The acquisition of 10 percent or more of 536 the voting securities of a licensed entity is considered a 537 change of ownership or control. The fingerprints must be taken 538 certified by a law enforcement agency or other department-539 approved entity officer and be accompanied by the fingerprint 540 processing fee in s. 624.501.

541 Section 17. Paragraphs (e), (f), (g), and (k) of 542 subsection (2) of section 626.221, Florida Statutes, are amended 543 to read:

544

626.221 Examination requirement; exemptions. --

545 (2) However, no such examination shall be necessary in any 546 of the following cases:

547 An individual who qualified as a managing general (e) 548 agent, service representative, customer representative, or all-549 lines adjuster by passing a general lines agent's examination 550 and subsequently was licensed and appointed and has been 551 actively engaged in all lines of property and casualty insurance 552 may, upon filing an application for appointment, be licensed and 553 appointed as a general lines agent for the same kinds of 554 business without taking another examination if he or she holds 555 any such currently effective license referred to in this

Page 20 of 67

556 paragraph or held the license within <u>48</u> 24 months prior to the557 date of filing the application with the department.

558 A person who has been licensed and appointed by the (f) 559 department as a public adjuster or independent adjuster, or 560 licensed and appointed either as an agent or company adjuster as 561 to all property, casualty, and surety insurances, may be 562 licensed and appointed as a company adjuster as to any of such insurances, or as an independent adjuster or public adjuster, 563 564 without additional written examination if an application for 565 appointment is filed with the department within 48 24 months 566 following the date of cancellation or expiration of the prior 567 appointment.

(g) A person who has been licensed by the department as an adjuster for motor vehicle, property and casualty, workers' compensation, and health insurance may be licensed as such an adjuster without additional written examination if his or her application for appointment is filed with the department within <u>48</u> 24 months after cancellation or expiration of the prior license.

575 An applicant for license as a customer representative (k) 576 who has the designation of Accredited Advisor in Insurance (AAI) 577 from the Insurance Institute of America, the designation of 578 Certified Insurance Counselor (CIC) from the Society of 579 Certified Insurance Service Counselors, the designation of 580 Accredited Customer Service Representative (ACSR) from the 581 Independent Insurance Agents of America, the designation of 582 Certified Professional Service Representative (CPSR) from the 583 National Foundation for Certified Association of Professional

Page 21 of 67

CODING: Words stricken are deletions; words underlined are additions.

HB 0863

584 Service Representatives Insurance Agents, the designation of 585 Certified Insurance Service Representative (CISR) from the 586 Society of Certified Insurance Service Representatives. Also, an 587 applicant for license as a customer representative who has the 588 designation of Certified Customer Service Representative (CCSR) 589 from the Florida Association of Insurance Agents, or the 590 designation of Registered Customer Service Representative (RCSR) 591 from a regionally accredited postsecondary institution in this 592 state, or the designation of Professional Customer Service 593 Representative (PCSR) from the Professional Career Institute, 594 whose curriculum has been approved by the department and whose 595 curriculum includes comprehensive analysis of basic property and 596 casualty lines of insurance and testing at least equal to that 597 of standard department testing for the customer representative 598 license. The department shall adopt rules establishing standards 599 for the approval of curriculum.

600 Section 18. Paragraphs (a), (c), and (d) of subsection 601 (3), paragraphs (a), (b), (c), (d), (g), (h), and (i) of 602 subsection (4), and paragraph (b) of subsection (6) of section 603 626.2815, Florida Statutes, are amended to read:

604 626.2815 Continuing education required; application; 605 exceptions; requirements; penalties.--

606 (3)(a) Each person subject to the provisions of this
607 section must, except as set forth in paragraphs(b) and (c),
608 complete a minimum of <u>24</u> 28 hours of continuing education
609 courses every 2 years in basic or higher-level courses
610 prescribed by this section or in other courses approved by the
611 department. Each person subject to the provisions of this

Page 22 of 67

612 section must complete, as part of his or her their required 613 number of continuing education hours, 3 hours of continuing 614 education, approved by the department, every 2 years on the 615 subject matter of ethics and a minimum of 2 hours of continuing 616 education, approved by the department, every 2 years on the 617 subject matter of unauthorized entities engaging in the business of insurance. The scope of the topic of unauthorized entities 618 619 shall include the Florida Nonprofit Multiple Employer Welfare 620 Arrangement Act and the Employee Retirement Income Security Act, 621 29 U.S.C. ss. 1001 et seq., as it relates to the provision of 622 health insurance by employers to their employees and the 623 regulation thereof.

624 A licensee who has been licensed for 25 years or more (C) 625 and is a CLU or a CPCU or has a Bachelor of Science degree in risk management or insurance with evidence of 18 or more 626 627 semester hours in upper-level insurance-related courses must 628 complete 12 14 hours of continuing education courses every 2 629 years in courses prescribed by this section or in other courses 630 approved by the department, except, for compliance periods 631 beginning January 1, 1998, the licensees described in this 632 paragraph shall be required to complete 10 hours of continuing 633 education courses every 2 years.

(d) Any person who holds a license as a customer
representative, limited customer representative, administrative
agent, title agent, motor vehicle physical damage and mechanical
breakdown insurance agent, crop or hail and multiple-peril crop
insurance agent, or as an industrial fire insurance or burglary
insurance agent and who is not a licensed life or health

Page 23 of 67

CODING: Words stricken are deletions; words underlined are additions.

HB 0863 2003 CS 640 insurance agent, shall be required to complete 12 14 hours of 641 continuing education courses every 2 years, except, for compliance periods beginning on January 1, 1998, each licensee 642 643 subject to this paragraph shall be required to complete 10 hours 644 of continuing education courses every 2 years. 645 (4) The following courses may be completed in order to meet the continuing education course requirements: 646 647 Any part of the Life Underwriter Training Council Life (a) 648 Course Curriculum: 24 28 hours; Health Course: 12 14 hours. 649 (b) Any part of the American College "CLU" diploma 650 curriculum: 24 28 hours. 651 (c) Any part of the Insurance Institute of America's 652 program in general insurance: 12 14 hours. 653 Any part of the American Institute for Property and (d) 654 Liability Underwriters' Chartered Property Casualty Underwriter 655 (CPCU) professional designation program: 24 28 hours. 656 In the case of title agents, completion of the (q) 657 Certified Land Closer (CLC) professional designation program and 658 receipt of the designation: 24 28 hours. 659 (h) In the case of title agents, completion of the 660 Certified Land Searcher (CLS) professional designation program 661 and receipt of the designation: 24 28 hours. 662 (i) Any insurance-related course which is approved by the 663 department and taught by an accredited college or university per 664 credit hour granted: 12 14 hours. 665 (6) 666 The board members shall be appointed as follows: (b)

Page 24 of 67

667 Seven members representing agents of which at least one 1. 668 must be a representative from each of the following organizations: the Florida Association of Insurance Agents; the 669 670 Florida Association of Insurance and Financial Advisors Life 671 Underwriters; the Professional Insurance Agents of Florida, 672 Inc.; the Florida Association of Health Underwriters; the Specialty Agents' Association; the Latin American Agents' 673 674 Association; and the National Association of Insurance Women. 675 Such board members must possess at least a bachelor's degree or 676 higher from an accredited college or university with major 677 coursework in insurance, risk management, or education or possess the designation of CLU, CPCU, CHFC, CFP, AAI, or CIC. In 678 679 addition, each member must possess 5 years of classroom instruction experience or 5 years of experience in the 680 681 development or design of educational programs or 10 years of 682 experience as a licensed resident agent. Each organization may 683 submit to the department a list of recommendations for appointment. If one organization does not submit a list of 684 685 recommendations, the Insurance Commissioner may select more than one recommended person from a list submitted by other eligible 686 organizations. 687

688 2. Two members representing insurance companies at least 689 one of whom must represent a Florida Domestic Company and one of 690 whom must represent the Florida Insurance Council. Such board 691 members must be employed within the training department of the 692 insurance company. At least one such member must be a member of 693 the Society of Insurance Trainers and Educators.

Page 25 of 67 CODING: Words stricken are deletions; words underlined are additions.

694 3. One member representing the general public who is not 695 directly employed in the insurance industry. Such board member 696 must possess a minimum of a bachelor's degree or higher from an 697 accredited college or university with major coursework in 698 insurance, risk management, training, or education.

699 4. One member, appointed by the Insurance Commissioner,700 who represents the department.

701Section 19.Section 626.2816, Florida Statutes, is amended702to read:

703 626.2816 Regulation of continuing education for licensees,
704 course providers, instructors, school officials, and monitor
705 groups.--

(1) Continuing education course providers, instructors,
school officials, and monitor groups must be approved by the
department before offering continuing education courses pursuant
to <u>ss.</u> s. 626.2815 <u>and 626.869</u>.

The department shall adopt rules establishing 710 (2) 711 standards for the approval, regulation, and operation of the 712 continuing education programs and for the discipline of 713 licensees, course providers, instructors, school officials, and 714 monitor groups. The standards must be designed to ensure that 715 such course providers, instructors, school officials, and 716 monitor groups have the knowledge, competence, and integrity to 717 fulfill the educational objectives of ss. 626.2815, 626.869(5), 718 648.385, and 648.386.

(3) The department shall adopt rules establishing a process by which compliance with the continuing education requirements of ss. 626.2815, 626.869(5), 648.385, and 648.386

Page 26 of 67

2003

```
HB 0863
```

CS 722 can be determined, the establishment of a continuing education 723 compliance period requirement cycle for licensees, and forms 724 necessary to implement such a process. 725 Section 20. Subsection (3) of section 626.2817, Florida 726 Statutes, is amended to read: 727 626.2817 Regulation of course providers, instructors, 728 school officials, and monitor groups involved in prelicensure 729 education for insurance agents and other licensees.--730 (3) The department shall adopt rules to establish a 731 process for determining compliance with the prelicensure 732 requirements of this chapter and chapter 648 and shall establish 733 a prelicensure cycle for insurance agents and other licensees. 734 The department shall adopt rules prescribing the forms necessary 735 to administer the prelicensure requirements. 736 Section 21. Subsections (5) and (6) are added to section 737 626.311, Florida Statutes, to read: 738 626.311 Scope of license; appointment required.--739 (5) At any time while a licensee's license is in force, an insurer may apply to the department on behalf of a licensee for 740 741 an appointment. The application for appointment shall set forth 742 all information the department may require. Upon receipt of the 743 appointment and payment of the applicable appointment taxes and 744 fees, the department may issue the additional appointment 745 without, in its discretion, further investigation concerning the 746 applicant. 747 (6) The department may enter into contracts with qualified 748 persons to administer all or part of the appointment process set 749 forth in this chapter.

Page 27 of 67

750 Section 22. Paragraphs (a) and (e) of subsection (1) of 751 section 626.321, Florida Statutes, are amended to read: 752

626.321 Limited licenses.--

753 The department shall issue to a qualified individual, (1)754 or a qualified individual or entity under paragraphs(c), (d), 755 (e), and (i), a license as agent authorized to transact a 756 limited class of business in any of the following categories:

757 (a) Motor vehicle physical damage and mechanical breakdown 758 insurance. -- License covering insurance against only the loss of 759 or damage to any motor vehicle which is designed for use upon a 760 highway, including trailers and semitrailers designed for use 761 with such vehicles. Such license also covers insurance against 762 the failure of an original or replacement part to perform any 763 function for which it was designed. The applicant for such a 764 license shall pass a written examination covering motor vehicle 765 physical damage insurance and mechanical breakdown insurance. No individual while so licensed shall hold a license as an agent Θ 766 767 solicitor as to any other or additional kind or class of 768 insurance coverage except as to a limited license for credit 769 life and disability insurances as provided in paragraph (e).

770 Credit life or disability insurance.--License covering (e) 771 only credit life or disability insurance. The license may be 772 issued only to an individual employed by a life or health 773 insurer as an officer or other salaried or commissioned 774 representative, to an individual employed by or associated with 775 a lending or financial institution or creditor, or to a lending 776 or financial institution or creditor, and may authorize the sale 777 of such insurance only with respect to borrowers or debtors of

Page 28 of 67

CODING: Words stricken are deletions; words underlined are additions.

778 such lending or financing institution or creditor. However, only 779 the individual or entity whose tax identification number is used in receiving or is credited with receiving the commission from 780 781 the sale of such insurance shall be the licensed agent of the 782 insurer. No individual while so licensed shall hold a license as 783 an agent or solicitor as to any other or additional kind or class of life or health insurance coverage. An entity holding a 784 785 limited license under this paragraph is also authorized to sell 786 credit insurance and credit property insurance. An entity 787 applying for a license under this section:

788 1. Is required to submit only one application for a 789 license under s. 626.171. The requirements of s. 626.171(5) 790 shall only apply to the officers and directors of the entity 791 submitting the application.

792 2. Is required to obtain a license for each office, branch 793 office, or place of business making use of the entity's business 794 name by applying to the department for the license on a 795 simplified form developed by rule of the department for this 796 purpose.

3. Is not required to pay any additional application fees 797 798 for a license issued to the offices or places of business 799 referenced in subsection (2), but is required to pay the license 800 fee as prescribed in s. 624.501, be appointed under s. 626.112, 801 and pay the prescribed appointment fee under s. 624.501. The 802 license obtained under this paragraph shall be posted at the 803 business location for which it was issued so as to be readily 804 visible to prospective purchasers of such coverage.

Page 29 of 67 CODING: Words stricken are deletions; words underlined are additions.

HB 0863

805 Section 23. Section 626.322, Florida Statutes, is amended 806 to read:

807 626.322 License, appointment; certain military 808 installations. -- A natural person, not a resident of this state, 809 may be licensed and appointed to represent an authorized life 810 insurer domiciled in this state or an authorized foreign life insurer which maintains a regional home office in this state, 811 812 provided such person represents such insurer exclusively at a 813 United States military installation located in a foreign 814 country. The department may, upon request of the applicant and 815 the insurer on application forms furnished by the department and 816 upon payment of fees as prescribed in s. 624.501, issue a 817 license and appointment to such person. By authorizing the 818 effectuation of an appointment for a license, the insurer is 819 thereby certifying shall certify to the department that the 820 applicant has the necessary training to hold himself or herself 821 out as a life insurance representative, and the insurer shall 822 further certify that it is willing to be bound by the acts of 823 such applicant within the scope of his or her employment. 824 Appointments shall be continued as prescribed in s. 626.381 and upon payment of a fee as prescribed in s. 624.501, unless sooner 825 826 terminated. Such fees received shall be credited to the 827 Insurance Commissioner's Regulatory Trust Fund as provided for 828 in s. 624.523.

829Section 24.Section 626.341, Florida Statutes, is amended830to read:

831 626.341 Additional appointments; general lines, life, and
832 health agents.--

Page 30 of 67

833 At any time while a licensee's license is in force, an (1)834 insurer may apply to the department or person designated by the 835 department to administer the appointment process on behalf of a 836 licensee for an additional appointment as general lines agent or 837 life or health agent for an additional insurer or insurers. The 838 application for appointment shall set forth all information the 839 department may require. Upon receipt of the appointment and 840 payment of the applicable appointment taxes and fees, the 841 department may issue the additional appointment without, in its 842 discretion, further investigation concerning the applicant.

843 A life or health agent with an appointment in force (2) may solicit applications for policies of insurance on behalf of 844 845 an insurer with respect to which he or she is not an appointed 846 life or health agent, unless otherwise provided by contract, if 847 such agent simultaneously with the submission to such insurer of 848 the application for insurance solicited by him or her requests 849 the insurer to appoint him or her as agent. However, no 850 commissions shall be paid by such insurer to the agent until 851 such time as an additional appointment with respect to such 852 insurer has been received by the department or person designated 853 by the department to administer the appointment process pursuant 854 to the provisions of subsection (1).

855 Section 25. Section 626.371, Florida Statutes, is amended 856 to read:

857 626.371 Payment of fees, taxes for appointment period
858 without appointment.--

859(1) All appointments shall be submitted to the department860on a monthly basis no later than 45 days after the date of

Page 31 of 67

CODING: Words stricken are deletions; words underlined are additions.

HB 0863

861 <u>appointment. All appointments shall be effective as of the date</u> 862 <u>requested on the appointment form.</u>

863 If, upon application and qualification for an (2) 864 appointment and such investigation as the department may make, 865 it appears to the department that an individual who was formerly 866 licensed appointed has been actively engaged or is currently actively engaged as such an appointee, but without being 867 868 appointed as required, the department may, if it finds that such 869 failure to be appointed was an inadvertent error on the part of 870 the insurer or employer so represented, nevertheless issue or 871 authorize the issuance of the appointment as applied for but subject to the condition that, before the appointment is issued, 872 873 all fees and taxes which would have been due had the applicant 874 been so appointed during such current and prior periods, 875 together with a continuation fee for such current and prior 876 terms of appointment, shall be paid to the department.

877 (3) Failure to notify the department within the required
878 time period shall result in the appointing entity being assessed
879 a delinquent fee of \$250. Delinquent fees shall be paid by the
880 appointing entity and shall not be charged to the appointee.

881 Section 26. Subsections (3) and (4) of section 626.381, 882 Florida Statutes, are amended, and subsection (7) is added to 883 said section, to read:

884 626.381 Renewal, continuation, reinstatement, or 885 termination of appointment.--

886 (3) Renewal of an appointment which is received on a date
887 set forth by the department <u>or person designated by the</u>
888 <u>department to administer the appointment process</u> in the

Page 32 of 67

HB 0863

889 succeeding month may be renewed by the department without 890 penalty and shall be effective as of the day the appointment 891 would have expired.

892 (4) Renewal of an appointment which is received by the 893 department or person designated by the department to administer 894 the appointment process after the date set by the department may 895 be accepted and effectuated by the department in its discretion 896 if an additional appointment, late filing, continuation, and 897 reinstatement fee accompanies the renewal pursuant to s. 898 624.501. Late filing fees shall be paid by the appointing entity 899 and shall not be charged to the appointee.

900(7) The department may adopt rules establishing a process901for the renewal of appointments.

902 Section 27. Subsections (1), (2), and (3) of section 903 626.451, Florida Statutes, are amended, and subsection (7) is 904 added to said section, to read:

905 626.451 Appointment of agent or other representative.--906 Each appointing entity or person designated by the (1) 907 department to administer the appointment process appointing an 908 agent, adjuster, service representative, customer 909 representative, or managing general agent in this state shall 910 file the appointment with the department and, at the same time, 911 pay the applicable appointment fee and taxes. Every appointment 912 shall be subject to the prior issuance of the appropriate 913 agent's, adjuster's, service representative's, customer 914 representative's, or managing general agent's license. 915 By authorizing the effectuation of an appointment for (2)

916 <u>a licensee, the appointing entity is thereby certifying to the</u>

Page 33 of 67

917 department that an investigation of the licensee has been made 918 As a part of each appointment there shall be a certified 919 statement or affidavit of an appropriate officer or official of the appointing entity stating what investigation the appointing 920 921 entity has made concerning the proposed appointee and his or her 922 background and that in the appointing entity's opinion and to 923 the best of its knowledge and belief, the licensee is of good as 924 to the moral character and reputation, is fit to engage in the 925 insurance business fitness, and reputation of the proposed 926 appointee and any other information the department may 927 reasonably require the appointing entity to provide the 928 department relative to the proposed appointee.

929 By authorizing the effectuation of In the appointment (3) 930 of an agent, adjuster, service representative, customer 931 representative, or managing general agent the appointing entity 932 is thereby certifying to the department shall also certify 933 therein that it is willing to be bound by the acts of the agent, 934 adjuster, service representative, customer representative, or 935 managing general agent, within the scope of the licensee's his 936 or her employment.

937 (7) Each licensee shall advise the department in writing
938 within 30 days after having been found guilty of or having
939 pleaded guilty or nolo contendere to a felony or a crime
940 punishable by imprisonment of 1 year or more under the laws of
941 the United States, any state of the United States, or any other
942 country, without regard to whether a judgment of conviction has
943 been entered by the court having jurisdiction of such cases.

HB 0863

944 Section 28. Section 626.461, Florida Statutes, is amended 945 to read:

946 626.461 Continuation of appointment of agent or other 947 representative .-- Subject to renewal or continuation by the 948 appointing entity, the appointment of the agent, adjuster, 949 solicitor, service representative, customer representative, or 950 managing general agent shall continue in effect until the 951 person's license is revoked or otherwise terminated, unless 952 written notice of earlier termination of the appointment is 953 filed with the department or person designated by the department 954 to administer the appointment process by either the appointing 955 entity or the appointee.

956 Section 29. Subsections (4) and (5) of section 626.471,957 Florida Statutes, are amended to read:

958

626.471 Termination of appointment.--

959 An appointee may terminate the appointment at any time (4) 960 by giving written or electronic notice thereof to the appointing 961 entity, and filing a copy of the notice with the department, or 962 person designated by the department to administer the 963 appointment process. The department shall immediately terminate 964 the appointment and notify the appointing entity of such 965 termination. Such termination shall be subject to the 966 appointee's contract rights, if any. 967 Upon receiving notice of termination, the department (5) 968 or person designated by the department to administer the

969 appointment process shall terminate the appointment.

970 Section 30. Subsection (5) of section 626.601, Florida971 Statutes, is amended to read:

Page 35 of 67

HB 0863

972 626.601 Improper conduct; inquiry; fingerprinting .--973 If the department, after investigation, has reason to (5) 974 believe that a licensee may have been found guilty of or pleaded 975 quilty or nolo contendere to a felony or a crime related to the 976 business of insurance in this or any other state or 977 jurisdiction, the department may require the licensee to file 978 with the department a complete set of his or her fingerprints, 979 which shall be accompanied by the fingerprint processing fee set 980 forth in s. 624.501. The fingerprints shall be taken certified 981 by an authorized law enforcement agency or other department-982 approved entity officer. 983 Section 31. Paragraph (b) of subsection (1) of section 984 626.731, Florida Statutes, is amended to read: 985 626.731 Qualifications for general lines agent's 986 license.--987 The department shall not grant or issue a license as (1)988 general lines agent to any individual found by it to be 989 untrustworthy or incompetent or who does not meet each of the 990 following gualifications: 991 The applicant is a United States citizen or legal (b) 992 alien who possesses work authorization from the United States 993 Immigration and Naturalization Service and is a bona fide 994 resident of this state. An individual who is a bona fide 995 resident of this state shall be deemed to meet the residence 996 requirement of this paragraph, notwithstanding the existence at 997 the time of application for license of a license in his or her 998 name on the records of another state as a resident licensee of 999 such other state, if the applicant furnishes a letter of

Page 36 of 67

1000 clearance satisfactory to the department that the resident 1001 licenses have been canceled or changed to a nonresident basis 1002 and that he or she is in good standing.

1003 Section 32. Subsection (2) of section 626.7315, Florida 1004 Statutes, is amended to read:

1005 626.7315 Prohibition against the unlicensed transaction of 1006 general lines insurance.--With respect to any line of authority 1007 as defined in s. 626.015(7), no individual shall, unless 1008 licensed as a general lines agent:

1009 (2) Except as provided in s. 626.0428(1), in this state, 1010 receive or issue a receipt for any money on account of or for 1011 any insurer, or receive or issue a receipt for money from other 1012 persons to be transmitted to any insurer for a policy, contract, 1013 or certificate of insurance or any renewal thereof, even though 1014 the policy, certificate, or contract is not signed by him or her 1015 as agent or representative of the insurer;

1016Section 33. Paragraphs (a), (b), and (d) of subsection (1)1017of section 626.732, Florida Statutes, are amended to read:

1018 626.732 Requirement as to knowledge, experience, or 1019 instruction.--

Except as provided in subsection (3), no applicant for 1020 (1) 1021 a license as a general lines agent, except for a chartered 1022 property and casualty underwriter (CPCU), other than as to a 1023 limited license as to baggage and motor vehicle excess liability 1024 insurance, credit property insurance, credit insurance, in-1025 transit and storage personal property insurance, or 1026 communications equipment property insurance or communication 1027 equipment inland marine insurance, shall be qualified or

Page 37 of 67

1028 licensed unless within the 4 years immediately preceding the 1029 date the application for license is filed with the department 1030 the applicant has:

(a) Taught or successfully completed classroom courses in
insurance, 3 hours of which shall be on the subject matter of
ethics, satisfactory to the department at a school, college, or
extension division thereof, approved by the department;

1035 (b) Completed a correspondence course in insurance, 3 1036 hours of which shall be on the subject matter of ethics, 1037 satisfactory to the department and regularly offered by 1038 accredited institutions of higher learning in this state and, 1039 except if he or she is applying for a limited license under s. 1040 626.321, has had at least 6 months of responsible insurance 1041 duties as a substantially full-time bona fide employee in all 1042 lines of property and casualty insurance set forth in the 1043 definition of general lines agent under s. 626.015;

(d)1. Completed at least 1 year of responsible insurance duties as a licensed and appointed customer representative or limited customer representative in either commercial or personal lines of property and casualty insurance and 40 hours of classroom courses approved by the department covering the areas of property, casualty, surety, health, and marine insurance; or

1050 2. Completed at least 1 year of responsible insurance 1051 duties as a licensed and appointed service representative in 1052 either commercial or personal lines of property and casualty 1053 insurance and 80 hours of classroom courses approved by the 1054 department covering the areas of property, casualty, surety, 1055 health, and marine insurance.

Page 38 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

2003 CS

HB 0863

1056 Section 34. Section 626.733, Florida Statutes, is amended 1057 to read:

1058 626.733 Agency firms and corporations; special 1059 requirements.--If a sole proprietorship, partnership, 1060 corporation, or association holds an agency contract, all 1061 members thereof who solicit, negotiate, or effect insurance 1062 contracts, and all officers and stockholders of the corporation 1063 who solicit, negotiate, or effect insurance contracts, are required to qualify and be licensed individually as agents τ 1064 1065 solicitors, or customer representatives; and all of such agents 1066 must be individually appointed as to each property and casualty 1067 insurer entering into an agency contract with such agency. Each 1068 such appointing insurer as soon as known to it shall comply with 1069 this section and shall determine and require that each agent so 1070 associated in or so connected with such agency is likewise 1071 appointed as to the same such insurer and for the same type and 1072 class of license. However, no insurer is required to comply with 1073 the provisions of this section if such insurer satisfactorily 1074 demonstrates to the department that the insurer has issued an 1075 aggregate net written premium, in an agency, in an amount of 1076 \$25,000 or less.

1077Section 35. Paragraph (a) of subsection (2) and subsection1078(3) of section 626.7351, Florida Statutes, are amended to read:

1079 626.7351 Qualifications for customer representative's 1080 license.--The department shall not grant or issue a license as 1081 customer representative to any individual found by it to be 1082 untrustworthy or incompetent, or who does not meet each of the 1083 following qualifications:

Page 39 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

1084	(2)(a) The applicant is <u>a United States citizen or legal</u>
1085	alien who possesses work authorization from the United States
1086	Immigration and Naturalization Service and is a bona fide
1087	resident of this state and will actually reside in the state at
1088	least 6 months out of the year. An individual who is a bona fide
1089	resident of this state shall be deemed to meet the residence
1090	requirements of this subsection, notwithstanding the existence
1091	at the time of application for license of a license in his or
1092	her name on the records of another state as a resident licensee
1093	of the other state, if the applicant furnishes a letter of
1094	clearance satisfactory to the department that the resident
1095	licenses have been canceled or changed to a nonresident basis
1096	and that he or she is in good standing.
1097	(3) Within the 2 years next preceding the date the
1098	application for license was filed with the department, the
1099	applicant has completed a course in insurance, 3 hours of which
1100	shall be on the subject matter of ethics, approved by the
1101	department or has had at least 6 months' experience in
1102	responsible insurance duties as a substantially full-time
1103	employee. Courses must include instruction on the subject matter
1104	of unauthorized entities engaging in the business of insurance.
1105	The scope of the topic of unauthorized entities shall include
1106	the Florida Nonprofit Multiple-Employer Welfare Arrangement Act
1107	and the Employee Retirement Income Security Act, 29 U.S.C. ss.
1108	1001 et seq., as such acts relate to the provision of health
1109	insurance by employers and the regulation of such insurance.
1110	Section 36. Subsection (2) of section 626.7354, Florida

1111 Statutes, is amended to read:

Page 40 of 67

CODING: Words stricken are deletions; words underlined are additions.

2003 CS

HB 0863

1112 626.7354 Customer representative's powers; agent's or 1113 agency's responsibility.--

(2) A customer representative may engage in transacting insurance with customers who have been solicited by any agent, solicitor, or customer representative in the same agency, and may engage in transacting insurance with customers who have not been so solicited to the extent and under conditions that are otherwise consistent with this part and with the insurer's contract with the agent appointing him or her.

1121Section 37. Paragraph (c) of subsection (1) of section1122626.7355, Florida Statutes, is amended to read:

1123 626.7355 Temporary license as customer representative 1124 pending examination.--

(1) The department shall issue a temporary customer representative's license with respect to a person who has applied for such license upon finding that the person:

1128 Is a United States citizen or legal alien who (C) 1129 possesses work authorization from the United States Immigration 1130 and Naturalization Service and is a bona fide resident of this 1131 state or is a resident of another state sharing a common boundary with this state. An individual who is a bona fide 1132 1133 resident of this state shall be deemed to meet the residence 1134 requirement of this paragraph, notwithstanding the existence at the time of application for license, of a license in his or her 1135 1136 name on the records of another state as a resident licensee of 1137 such other state, if the applicant furnishes a letter of 1138 clearance satisfactory to the department that his or her

Page 41 of 67

2003 CS

HB 0863

1139 resident licenses have been canceled or changed to a nonresident 1140 basis and that he or she is in good standing.

1141 Section 38. Subsection (3) of section 626.741, Florida 1142 Statutes, is amended to read:

626.741 Nonresident agents; licensing and restrictions .--1143 1144 The department shall not, however, issue any license (3) 1145 and appointment to any nonresident who has an office or place of 1146 business in this state, or who has any direct or indirect 1147 pecuniary interest in any insurance agent or τ insurance agency τ 1148 or in any solicitor licensed as a resident of this state; nor to 1149 any individual who does not, at the time of issuance and 1150 throughout the existence of the Florida license, hold a license 1151 as agent or broker issued by his or her home state; nor to any 1152 individual who is employed by any insurer as a service 1153 representative or who is a managing general agent in any state, whether or not also licensed in another state as an agent or 1154 1155 broker. The foregoing requirement to hold a similar license in 1156 the applicant's home state does not apply to customer 1157 representatives unless the home state licenses residents of that 1158 state in a similar manner. The prohibition against having an 1159 office or place of business in this state does not apply to 1160 customer representatives who are required to conduct business solely within the confines of the office of a licensed and 1161 1162 appointed Florida resident general lines agent in this state. The authority of such nonresident license is limited to the 1163 1164 specific lines of authority granted in the license issued by the 1165 agent's home state and further limited to the specific lines 1166 authorized under the nonresident license issued by this state.

Page 42 of 67

```
SC 1
```

1167 The department shall have discretion to refuse to issue any 1168 license or appointment to a nonresident when it has reason to 1169 believe that the applicant by ruse or subterfuge is attempting 1170 to avoid the intent and prohibitions contained in this 1171 subsection or to believe that any of the grounds exist as for 1172 suspension or revocation of license as set forth in ss. 626.611 1173 and 626.621.

1174Section 39. Paragraph (a) of subsection (1) of section1175626.753, Florida Statutes, is amended to read:

1176

626.753 Sharing commissions; penalty.--

(1)(a) An agent may divide or share in commissions only with his or her own employed solicitors and with other agents appointed and licensed to write the same kind or kinds of insurance.

1181Section 40. Paragraphs (b) and (d) of subsection (1) of1182section 626.785, Florida Statutes, are amended to read:

1183 626.785 Qualifications for license.--

(1) The department shall not grant or issue a license as life agent to any individual found by it to be untrustworthy or incompetent, or who does not meet the following qualifications:

(b) Must be <u>a United States citizen or legal alien who</u> <u>possesses work authorization from the United States Immigration</u> <u>and Naturalization Service and</u> a bona fide resident of this state.

(d) Must not be a funeral director or direct disposer, or an employee or representative thereof, or have an office in, or in connection with, a funeral establishment, except that a funeral establishment may contract with a life insurance agent

Page 43 of 67

CODING: Words stricken are deletions; words underlined are additions.

2003 CS

1195 to sell a preneed contract as defined in chapter 497. Notwithstanding other provisions of this chapter, such insurance 1196 1197 agent may sell limited policies of insurance covering the 1198 expense of final disposition or burial of an insured in an 1199 amount of \$12,500 plus an annual percentage increase based on 1200 the Annual Consumer Price Index compiled by the United States Department of Labor, beginning with the Annual Consumer Price 1201 1202 Index announced by the United States Department of Labor for the 1203 year 2003 not to exceed \$10,000.

1204Section 41.Subsections (1) and (2) of section 626.7851,1205Florida Statutes, are amended to read:

1206 626.7851 Requirement as to knowledge, experience, or 1207 instruction.--No applicant for a license as a life agent, except 1208 for a chartered life underwriter(CLU), shall be qualified or 1209 licensed unless within the 4 years immediately preceding the 1210 date the application for a license is filed with the department 1211 he or she has:

1212 (1) Successfully completed 40 hours of classroom courses 1213 in insurance, 3 hours of which shall be on the subject matter of 1214 ethics, satisfactory to the department at a school or college, 1215 or extension division thereof, or other authorized course of 1216 study, approved by the department. Courses must include 1217 instruction on the subject matter of unauthorized entities 1218 engaging in the business of insurance, to include the Florida 1219 Nonprofit Multiple-Employer Welfare Arrangement Act and the 1220 Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et 1221 seq., as it relates to the provision of life insurance by 1222 employers to their employees and the regulation thereof;

Page 44 of 67

HB 0863

1223 Successfully completed a correspondence course in (2) 1224 insurance, 3 hours of which shall be on the subject matter of 1225 ethics, satisfactory to the department and regularly offered by 1226 accredited institutions of higher learning in this state, 1227 approved by the department. Courses must include instruction on 1228 the subject matter of unauthorized entities engaging in the 1229 business of insurance, to include the Florida Nonprofit 1230 Multiple-Employer Welfare Arrangement Act and the Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as 1231 1232 it relates to the provision of life insurance by employers to 1233 their employees and the regulation thereof;

Section 42. Subsection (2) of section 626.829, Florida Statutes, is amended to read:

1236

626.829 "Health agent" defined.--

(2) Any person who acts for an insurer, or on behalf of a licensed representative of an insurer, to solicit applications for or to negotiate and effectuate health insurance contracts, whether or not he or she is appointed as an agent, subagent, solicitor, or canvasser or by any other title, shall be deemed to be a health agent and shall be qualified, licensed, and appointed as a health agent.

1244Section 43. Paragraph (b) of subsection (1) of section1245626.831, Florida Statutes, is amended to read:

1246

626.831 Qualifications for license.--

(1) The department shall not grant or issue a license as health agent as to any individual found by it to be untrustworthy or incompetent, or who does not meet the following qualifications:

Page 45 of 67

CODING: Words stricken are deletions; words underlined are additions.

(b) Must be <u>a United States citizen or legal alien who</u>
<u>possesses work authorization from the United States Immigration</u>
<u>and Naturalization Service and</u> a bona fide resident of this
state.

1255 Section 44. Subsections (1) and (2) of section 626.8311, 1256 Florida Statutes, are amended to read:

1257 626.8311 Requirement as to knowledge, experience, or 1258 instruction.--No applicant for a license as a health agent, 1259 except for a chartered life underwriter(CLU), shall be qualified 1260 or licensed unless within the 4 years immediately preceding the 1261 date the application for license is filed with the department he 1262 or she has:

1263 Successfully completed 40 hours of classroom courses (1)1264 in insurance, 3 hours of which shall be on the subject matter of 1265 ethics, satisfactory to the department at a school or college, 1266 or extension division thereof, or other authorized course of 1267 study, approved by the department. Courses must include 1268 instruction on the subject matter of unauthorized entities 1269 engaging in the business of insurance, to include the Florida 1270 Nonprofit Multiple-Employer Welfare Arrangement Act and the 1271 Employee Retirement Income Security Act, 29 U.S.C. ss. 1001 et 1272 seq., as it relates to the provision of health insurance by 1273 employers to their employees and the regulation thereof;

1274 (2) Successfully completed a correspondence course in
1275 insurance, 3 hours of which shall be on the subject matter of
1276 <u>ethics</u>, satisfactory to the department and regularly offered by
1277 accredited institutions of higher learning in this state,
1278 approved by the department. Courses must include instruction on

Page 46 of 67

CODING: Words stricken are deletions; words underlined are additions.

1279 the subject matter of unauthorized entities engaging in the 1280 business of insurance, to include the Florida Nonprofit 1281 Multiple-Employer Welfare Arrangement Act and the Employee 1282 Retirement Income Security Act, 29 U.S.C. ss. 1001 et seq., as 1283 it relates to the provision of health insurance by employers to 1284 their employees and the regulation thereof;

1285 Section 45. Subsection (2) of section 626.8414, Florida 1286 Statutes, is amended to read:

1287 626.8414 Qualifications for examination.--The department 1288 must authorize any natural person to take the examination for 1289 the issuance of a license as a title insurance agent if the 1290 person meets all of the following qualifications:

1291 The applicant must be a United States citizen or legal (2) 1292 alien who possesses work authorization from the United States 1293 Immigration and Naturalization Service and a bona fide resident 1294 of this state. A person meets the residency requirement of this 1295 subsection, notwithstanding the existence at the time of 1296 application for license of a license in the applicant's name on 1297 the records of another state as a resident licensee of such 1298 other state, if the applicant furnishes a letter of clearance 1299 satisfactory to the department that the resident licenses have 1300 been canceled or changed to a nonresident basis and that the 1301 applicant is in good standing.

1302Section 46. Paragraph (a) of subsection (3) of section1303626.8417, Florida Statutes, is amended to read:

1304 626.8417 Title insurance agent licensure; exemptions.-1305 (3) The department shall not grant or issue a license as
1306 title agent to any individual found by it to be untrustworthy or

Page 47 of 67

CODING: Words stricken are deletions; words underlined are additions.

1307 incompetent, who does not meet the qualifications for 1308 examination specified in s. 626.8414, or who does not meet the 1309 following qualifications:

1310 (a) Within the 4 years immediately preceding the date of 1311 the application for license, the applicant must have completed a 1312 40-hour classroom course in title insurance, 3 hours of which shall be on the subject matter of ethics, as approved by the 1313 1314 department, or must have had at least 12 months of experience in 1315 responsible title insurance duties, while working in the title 1316 insurance business as a substantially full-time, bona fide 1317 employee of a title agency, title agent, title insurer, or attorney who conducts real estate closing transactions and 1318 1319 issues title insurance policies but who is exempt from licensure 1320 pursuant to paragraph(4)(a). If an applicant's qualifications 1321 are based upon the periods of employment at responsible title 1322 insurance duties, the applicant must submit, with the 1323 application for license on a form prescribed by the department, 1324 the affidavit of the applicant and of the employer setting forth 1325 the period of such employment, that the employment was 1326 substantially full time, and giving a brief abstract of the 1327 nature of the duties performed by the applicant.

1328Section 47.Section 626.843, Florida Statutes, is amended1329to read:

1330626.843Renewal, continuation, reinstatement, termination1331of title insurance agent's appointment.--

(1) The appointment of a title insurance agent shall
continue in force until suspended, revoked, or otherwise
terminated, but subject to a renewed request filed by the

Page 48 of 67

CODING: Words stricken are deletions; words underlined are additions.

Ś

2003 CS

1335	insurer every 24 months after the original issue date of the
1336	appointment, accompanied by payment of the renewal appointment
1337	fee and taxes as prescribed in s. 624.501.
1338	(2) <u>Renewal of title insurance agent appointments shall be</u>
1339	in accordance with procedures as prescribed in s. 626.381 for
1340	insurance representatives in general. Each insurer shall file
1341	with the department the lists, statements, and information as to
1342	appointments which are being renewed or being terminated,
1343	accompanied by payment of the applicable renewal fees and taxes
1344	as prescribed in s. 624.501, by a date set forth by the
1345	department following the month during which the appointments
1346	will expire.
1347	(3) Request for renewal of an appointment which is
1348	received on a date set forth by the department in the succeeding
1349	month may be renewed by the department without penalty, and
1350	shall be effective as of the day the appointment would have
1351	expired.
1352	(1) Request for renewal of an appointment which is
1353	received by the department after the date set by the department
1354	may be accepted and effectuated by the department in its
1355	discretion if an additional appointment continuation and
1356	reinstatement fee accompany the request for renewal pursuant to
1357	s. 621.501.
1358	(3) (5) The appointment issued shall remain in effect for
1359	so long as the appointment represented thereby continues in
1360	force as provided in this section.
1361	Section 48. Paragraph (b) of subsection (1) of section
1362	626.865, Florida Statutes, is amended to read:
	Page 49 of 67

Page 49 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

1363 626.865 Public adjuster's qualifications, bond.--1364 The department shall issue a license to an applicant (1)1365 for a public adjuster's license upon determining that the 1366 applicant has paid the applicable fees specified in s. 624.501 1367 and possesses the following qualifications: 1368 (b) Is a United Stats citizen or legal alien who possesses work authorization from the United States Immigration and 1369 1370 Naturalization Service and a bona fide resident of this state. 1371 Section 49. Subsection (2) of section 626.866, Florida 1372 Statutes, is amended to read: 1373 626.866 Independent adjuster's qualifications. -- The 1374 department shall issue a license to an applicant for an 1375 independent adjuster's license upon determining that the 1376 applicable license fee specified in s. 624.501 has been paid and 1377 that the applicant possesses the following qualifications: 1378 Is a United Stats citizen or legal alien who possesses (2) 1379 work authorization from the United States Immigration and 1380 Naturalization Service and a bona fide resident of this state. 1381 Section 50. Subsection (2) of section 626.867, Florida 1382 Statutes, is amended to read: 626.867 Company employee adjuster's qualifications.--The 1383 1384 department shall issue a license to an applicant for a company 1385 employee adjuster's license upon determining that the applicable 1386 license fee specified in s. 624.501 has been paid and that the 1387 applicant possesses the following qualifications: 1388 Is a United Stats citizen or legal alien who possesses (2) 1389 work authorization from the United States Immigration and 1390 Naturalization Service and a bona fide resident of this state. Page 50 of 67 CODING: Words stricken are deletions; words underlined are additions.

2003

HB 0863

CS 1391 Section 51. Section 626.869, Florida Statutes, is amended 1392 to read: 1393 License, adjusters.--626.869 1394 An applicant for a license as an adjuster may qualify (1)1395 and his or her license when issued may cover adjusting in any 1396 one of the following classes of insurance: 1397 All lines of insurance except life and annuities. (a) 1398 (b) Motor vehicle physical damage insurance. 1399 (C) Property and casualty insurance. 1400 Workers' compensation insurance. (d) 1401 Health insurance. (e) 1402 (2) All individuals who on October 1, 1990, hold an 1403 adjuster's license and appointment limited to fire and allied 1404 lines, including marine or casualty or boiler and machinery, may 1405 remain licensed and appointed under the limited license and may renew their appointment, but no license or appointment which has 1406 1407 been terminated, not renewed, suspended, or revoked shall be 1408 reinstated, and no new or additional licenses or appointments 1409 shall be issued. 1410 (3) With the exception of a public adjuster limited to 1411 health insurance, a limited license set forth in subsection (1) 1412 as an independent or public adjuster may only be issued to and 1413 retained by an employee of an independent or public adjusting 1414 firm which is supervised by a duly appointed all-lines adjuster 1415 or an employee of an independent or public adjuster licensed and 1416 appointed in all lines of insurance other than life and annuity. 1417 The office of the limited lines adjuster shall be in the office

Page 51 of 67

1418 of the licensed all-lines adjuster responsible for his or her 1419 supervision and instruction.

1420 (3)(4) The applicant's application for license shall
1421 specify which of the foregoing classes of business the
1422 application for license is to cover.

1423 (4) (4) (5) Any individual person holding a license for 24 1424 consecutive months or longer and who engages in adjusting 1425 workers' compensation insurance must, beginning in his or her 1426 their birth month and every 2 years thereafter, have completed 1427 24 hours of courses, 2 hours of which relate to ethics, in 1428 subjects designed to inform the licensee regarding the current insurance workers' compensation laws of this state, so as to 1429 1430 enable him or her to engage in business as an a workers' 1431 compensation insurance adjuster fairly and without injury to the 1432 public and to adjust all claims in accordance with the policy or 1433 contract and the workers' compensation laws of this state. In order to qualify as an eligible course under this subsection, 1434 1435 the course must:

1436

(a) Have a course outline approved by the department.

1437 (b) Be taught at a school training facility or other
1438 location approved by the department.

1439 (c) Be taught by instructors with at least 5 years of 1440 experience in the area of workers' compensation, general lines 1441 of insurance, or other persons approved by the department. 1442 However, a member of The Florida Bar is exempt from the 5 years' 1443 experience requirement.

Page 52 of 67 CODING: Words stricken are deletions; words underlined are additions.

2003

```
HB 0863
```

CS 1444 (d) Furnish the attendee a certificate of completion. The 1445 course provider shall send a roster to the department in a 1446 format prescribed by the department. 1447 The regulation of continuing education for licensees, (5) 1448 course providers, instructors, school officials, and monitor 1449 groups shall be as provided for in s. 626.2816. Section 52. Subsection (1) of section 626.874, Florida 1450 1451 Statutes, is amended to read: 1452 626.874 Catastrophe or emergency adjusters.--1453 In the event of a catastrophe or emergency, the (1)1454 department may issue a license, for the purposes and under the 1455 conditions which it shall fix and for the period of emergency as 1456 it shall determine, to persons who are residents or nonresidents 1457 of this state, who are at least 18 years of age, who are United States citizens or legal aliens who possess work authorization 1458 1459 from the United States Immigration and Naturalization Service, 1460 and who are not licensed adjusters under this part but who have 1461 been designated and certified to it as qualified to act as 1462 adjusters by independent resident adjusters or by an authorized 1463 insurer or by a licensed general lines agent to adjust claims, 1464 losses, or damages under policies or contracts of insurance 1465 issued by such insurers. The fee for the license shall be as 1466 provided in s. 624.501(12)(c). Section 53. Section 626.878, Florida Statutes, is amended 1467 1468 to read: 1469 626.878 Rules; code of ethics.--An adjuster shall 1470 subscribe to the code of ethics specified in the rules of the 1471 department. The rules shall implement the provisions of this Page 53 of 67

N.

	CS
1472	part and specify the terms and conditions of contracts,
1473	including a right to cancel, and require practices necessary to
1474	ensure fair dealing, prohibit conflicts of interest, and ensure
1475	preservation of the rights of the claimant to participate in the
1476	adjustment of claims.
1477	Section 54. Subsection (1) of section 626.797, Florida
1478	Statutes, is amended to read:
1479	626.797 Code of ethics
1480	(1) The department shall, after consultation with the
1481	Florida Association Of <u>Insurance and Financial Advisors</u> Life
1482	Underwriters , adopt a code of ethics, or continue any such code
1483	heretofore so adopted, to govern the conduct of life agents in
1484	their relations with the public, other agents, and the insurers.
1485	Section 55. Paragraph (z) of subsection (1) of section
1486	626.9541, Florida Statutes, is amended to read:
1487	626.9541 Unfair methods of competition and unfair or
1488	deceptive acts or practices defined
1489	(1) UNFAIR METHODS OF COMPETITION AND UNFAIR OR DECEPTIVE
1490	ACTSThe following are defined as unfair methods of
1491	competition and unfair or deceptive acts or practices:
1492	(z) SlidingSliding is the act or practice of:
1493	1. Representing to the applicant that a specific ancillary
1494	coverage or product is required by law in conjunction with the
1495	purchase of motor vehicle insurance when such coverage or
1496	product is not required;
1497	2. Representing to the applicant that a specific ancillary
1498	coverage or product is included in the motor vehicle policy

Page 54 of 67

2003 CS

1520

HB 0863

1499 applied for without an additional charge when such charge is 1500 required; or

1501 3. Charging an applicant for a specific ancillary coverage
1502 or product, in addition to the cost of the motor vehicle
1503 insurance coverage applied for, without the informed consent of
1504 the applicant.

1505 Section 56. Paragraph (f) is added to subsection (7) of 1506 section 626.9916, Florida Statutes, to read:

1507626.9916Viatical settlement broker license required;1508application for license.--

(7) Upon the filing of a sworn application and the payment of the license fee and all other applicable fees under this act, the department shall investigate each applicant and may issue the applicant a license if the department finds that the applicant:

1514 (f) If a natural person, is at least 18 years of age and a
 1515 United States citizen or legal alien who possesses work
 1516 authorization from the United States Immigration and
 1517 Naturalization Service.

1518Section 57. Paragraph (a) of subsection (5) of section1519627.7295, Florida Statutes, is amended to read:

627.7295 Motor vehicle insurance contracts.--

(5)(a) A licensed general lines agent may charge a perpolicy fee not to exceed <u>\$20</u> \$10 to cover the administrative costs of the agent associated with selling the motor vehicle insurance policy if the policy covers only personal injury protection coverage as provided by s. 627.736 and property damage liability coverage as provided by s. 627.7275 and if no

Page 55 of 67



1527 other insurance is sold or issued in conjunction with or 1528 collateral to the policy. The per-policy fee must be a component 1529 of the insurer's rate filing and may not be charged by an agent 1530 unless the fee is included in the filing. The fee is not 1531 considered part of the premium except for purposes of the 1532 department's review of expense factors in a filing made pursuant 1533 to s. 627.062.

1534Section 58.Subsection (3) of section 632.634, Florida1535Statutes, is amended to read:

1536

632.634 Licensing and appointment of agents.--

1537 Any agent, representative, or member of a society who (3) in any preceding calendar year has solicited and procured life 1538 1539 insurance benefit contracts on behalf of any society in a total amount of insurance less than \$50,000, or, in the case of any 1540 other kind or kinds of insurance benefit contracts which the 1541 society might write, on not more than 25 individuals, shall be 1542 1543 exempt from the agent licensing and appointment requirements of 1544 subsection (1). Upon request by the department, every society shall register, on forms prescribed by the department and on or 1545 1546 before March 1 of each year, the name and residence address of each agent, representative, or member exempt under the 1547 1548 provisions of this subsection and shall, within 30 days of termination of employment, notify the department of the 1549 1550 termination. Any agent, representative, or member for which an 1551 exemption is claimed due to employment by the society subsequent 1552 to March 1 shall be registered by the society with the 1553 department within 10 days of the date of employment.

Page 56 of 67 CODING: Words stricken are deletions; words <u>underlined</u> are additions.

2003 CS

HB 0863

1554 Section 59. Section 634.171, Florida Statutes, is amended 1555 to read:

1556 634.171 Salesperson to be licensed and 1557 appointed. -- Salespersons for motor vehicle service agreement 1558 companies and insurers shall be licensed, appointed, renewed, 1559 continued, reinstated, or terminated as prescribed in chapter 1560 626 for insurance representatives in general. However, they 1561 shall be exempt from all other provisions of chapter 626 1562 including fingerprinting, photo identification, education, and 1563 examination provisions. License, appointment, and other fees 1564 shall be those prescribed in s. 624.501. A licensed and appointed salesperson shall be directly responsible and 1565 1566 accountable for all acts of her or his employees and other 1567 representatives. Each service agreement company or insurer 1568 shall, on forms prescribed by the department, within 30 days 1569 after termination of the appointment, notify the department of 1570 such termination. No employee or salesperson of a motor vehicle 1571 service agreement company or insurer may directly or indirectly 1572 solicit or negotiate insurance contracts, or hold herself or 1573 himself out in any manner to be an insurance agent or solicitor, 1574 unless so qualified, licensed, and appointed therefor under the 1575 Florida Insurance Code. A motor vehicle service agreement 1576 company is not required to be licensed as a salesperson to 1577 solicit, sell, issue, or otherwise transact the motor vehicle 1578 service agreements issued by the motor vehicle service agreement 1579 company.

1580 Section 60. Section 634.420, Florida Statutes, is amended 1581 to read:

2003 CS

1582 634.420 License and appointment of sales 1583 representatives.--Sales representatives for service warranty 1584 associations or insurers shall be licensed, appointed, renewed, 1585 continued, reinstated, or terminated in accordance with 1586 procedures as prescribed in chapter 626 for insurance 1587 representatives in general. However, they shall be exempt from all other provisions of chapter 626, including fingerprinting, 1588 1589 photo identification, education, and examination. License, appointment, and other fees shall be those prescribed in s. 1590 1591 624.501. A licensed and appointed sales representative shall be 1592 directly responsible and accountable for all acts of the 1593 licensed sales representative's employees or other 1594 representatives. Each service warranty association or insurer 1595 shall, on forms prescribed by the department, within 30 days 1596 after termination of the appointment, notify the department of such termination. No employee or sales representative of a 1597 1598 service warranty association or insurer may directly or 1599 indirectly solicit or negotiate insurance contracts, or hold herself or himself out in any manner to be an insurance agent or 1600 1601 solicitor, unless so qualified, licensed, and appointed therefor 1602 under the insurance code.

1603Section 61.Section 642.034, Florida Statutes, is amended1604to read:

1605 642.034 License and appointment required.--No person may 1606 solicit, negotiate, sell, or execute legal expense insurance 1607 contracts on behalf of an insurer in this state unless such 1608 person is licensed and appointed as a sales representative or is 1609 licensed and appointed under the insurance code as a general

Page 58 of 67

1610 lines agent or solicitor. No person licensed and appointed as a 1611 legal expense insurance sales representative may solicit, 1612 negotiate, sell, or execute any other contract of insurance 1613 unless such person is duly licensed and appointed to do so under 1614 the provisions of chapter 626.

1615 Section 62. Section 642.036, Florida Statutes, is amended 1616 to read:

1617 642.036 Sales representatives to be licensed and appointed. -- Sales representatives of legal expense insurers 1618 1619 shall be licensed, appointed, renewed, continued, reinstated, or 1620 terminated as prescribed in chapter 626 for insurance 1621 representatives in general, and shall pay the license and 1622 appointment fees prescribed in s. 624.501. No employee or sales 1623 representative of an insurer may directly or indirectly solicit or negotiate insurance contracts, or hold herself or himself out 1624 1625 in any manner to be an insurance agent or solicitor, unless so 1626 qualified, licensed, and appointed therefor under the insurance 1627 code.

1628 Section 63. Section 642.045, Florida Statutes, is amended 1629 to read:

1630 642.045 Procedure for refusal, suspension, or revocation
1631 of license and appointment of sales representative; departmental
1632 action upon violation by licensed insurance agent or
1633 solicitor.--

1634 (1) If any sales representative is convicted by a court of
1635 a violation of any provision of ss. 642.011-642.049, the license
1636 and appointment of such individual shall thereby be deemed to be

Page 59 of 67

CODING: Words stricken are deletions; words underlined are additions.

1637 immediately revoked without any further procedure relative 1638 thereto by the department.

1639 Whenever it appears that any licensed insurance agent (2) 1640 or solicitor has violated the provisions of ss. 642.011-642.049, 1641 or if any grounds listed in s. 642.041 or s. 642.043 exist as to 1642 such agent or solicitor, the department may take such action as 1643 is authorized by the insurance code for a violation of the 1644 insurance code by such agent or solicitor, or such action as is 1645 authorized by this chapter for a violation of this chapter by a 1646 sales representative.

1647 Section 64. Paragraph (b) of subsection (5) and subsection 1648 (9) of section 648.27, Florida Statutes, are amended to read: 1649

648.27 Licenses and appointments; general.--

1650

(5)

1651 (b) The license of a temporary bail bond agent or runner shall continue in force until suspended, revoked, or otherwise 1652 1653 terminated.

If, upon application for an appointment and such 1654 (9) 1655 investigation as the department may make, it appears to the 1656 department that an individual has been actively engaged or is 1657 currently actively engaged in bail bond activities without being 1658 appointed as required, the department may, if it finds that such 1659 failure to be appointed is an error on the part of the insurer 1660 or employer so represented, issue or authorize the issuance of 1661 the appointment as applied for, but subject to the condition 1662 that, before the appointment is issued, all fees and taxes which 1663 would have been due had the applicant been so appointed during 1664 such current and prior periods, together with a continuation fee

Page 60 of 67

CODING: Words stricken are deletions; words underlined are additions.

1674

1665 for such current and prior terms of appointment, shall be paid 1666 to the department. Failure to notify the department within the 1667 required time period shall result in the appointing entity being 1668 assessed a delinquent fee of \$250. Delinquent fees shall be paid 1669 by the appointing entity and shall not be charged to the 1670 appointee. 1671 Section 65. Paragraph (b) of subsection (2) and 1672 subsections (5) and (6) of section 648 34. Florida Statutes are

1672 subsections (5) and (6) of section 648.34, Florida Statutes, are 1673 amended to read:

648.34 Bail bond agents; qualifications.--

1675 (2) To qualify as a bail bond agent, it must affirmatively 1676 appear at the time of application and throughout the period of 1677 licensure that the applicant has complied with the provisions of 1678 s. 648.355 and has obtained a temporary license pursuant to such 1679 section and:

1680 (b) The applicant is a United States citizen or legal 1681 alien who possesses work authorization from the United States 1682 Immigration and Naturalization Service and is a resident of this 1683 state. An individual who is a resident of this state shall be 1684 deemed to meet the residence requirement of this paragraph, 1685 notwithstanding the existence, at the time of application for 1686 license, of a license in the applicant's name on the records of 1687 another state as a resident licensee of such other state, if the 1688 applicant furnishes a letter of clearance satisfactory to the 1689 department that his or her resident licenses have been canceled 1690 or changed to a nonresident basis and that he or she is in good 1691 standing.

2003 CS

HB 0863

1692 The department shall conduct a comprehensive (5) 1693 investigation of each applicant, including a background check. 1694 The inquiry or investigation of the applicant's qualifications, 1695 character, experience, background, and fitness shall in all 1696 cases include, but not be limited to, submission of the 1697 applicant's fingerprints to the Florida Department of Law 1698 Enforcement and the Federal Bureau of Investigation and 1699 consideration of any state criminal records, federal criminal 1700 records, or local criminal records obtained from such agencies 1701 or from local law enforcement agencies. 1702 The provisions of s. 112.011 do not apply to bail bond (6) 1703 agents or runners or to applicants for licensure as bail bond 1704 agents or runners. 1705 Section 66. Paragraphs (b) and (e) of subsection (1) of 1706 section 648.355, Florida Statutes, are amended to read: 1707 648.355 Temporary limited license as limited surety agent 1708 or professional bail bond agent; pending examination .--1709 The department may, in its discretion, issue a (1)1710 temporary license as a limited surety agent or professional bail 1711 bond agent, subject to the following conditions: 1712 The applicant is a United States citizen or legal (b) 1713 alien who possesses work authorization from the United States 1714 Immigration and Naturalization Service and is a resident of this 1715 state. An individual who is a resident of this state shall be 1716 deemed to meet the residence requirement of this paragraph, 1717 notwithstanding the existence, at the time of application for 1718 temporary license, of a license in the individual's name on the 1719 records of another state as a resident licensee of such other Page 62 of 67



1720 state, if the applicant furnishes a letter of clearance 1721 satisfactory to the department that the individual's resident 1722 licenses have been canceled or changed to a nonresident basis 1723 and that the individual is in good standing.

1724 The applicant must be employed full-time at the time (e) 1725 of licensure, and at all times throughout the existence of the temporary license, by only one licensed and appointed 1726 1727 supervising bail bond agent, who supervises the work of the 1728 applicant and is responsible for the licensee's conduct in the 1729 bail bond business. The applicant must be appointed by the same 1730 insurers as the supervising bail bond agent. The supervising 1731 bail bond agent shall certify monthly to the department under 1732 oath, on a form prescribed by the department, the names and 1733 hours worked each week of all temporary bail bond agents. Filing 1734 a false certification is grounds for the immediate suspension of 1735 the license and imposition of a \$5,000 administrative fine. The department may adopt rules establishing standards for such 1736 1737 employment requirements.

Section 67. Paragraph (a) of subsection (2) and subsection
(3) of section 648.382, Florida Statutes, are amended, and
subsection (6) is added to said section, to read:

1741648.382Appointment of bail bond agents and temporary bail1742bond agents; effective date of appointment.--

(2) Prior to any appointment, an appropriate officer or
official of the appointing insurer in the case of a bail bond
agent or an insurer, managing general agent, or bail bond agent
in the case of a temporary bail bond agent must submit:

CODING: Words stricken are deletions; words underlined are additions.

1747 A certified statement or affidavit to the department (a) 1748 stating what investigation has been made concerning the proposed 1749 appointee and the proposed appointee's background and the 1750 appointing person's opinion to the best of his or her knowledge 1751 and belief as to the moral character, fitness, and reputation of 1752 the proposed appointee. In lieu of such certified statement or 1753 affidavit, by authorizing the effectuation of an appointment for 1754 a licensee, the appointing insurer certifies to the department 1755 that such investigation has been made and that the results of 1756 the investigation and the appointing person's opinion are 1757 available for review by the department;

1758 By authorizing the effectuation of an appointment for (3) 1759 a licensee, the appointing insurer certifies to the department 1760 Prior to any appointment of a bail bond agent, the appointing 1761 insurer must certify to the department that the insurer will be 1762 bound by the acts of the bail bond agent acting within the scope 1763 of his or her appointment, and, in the case of a temporary bail 1764 bond agent, the appointing insurer, managing general agent, or 1765 bail bond agent, as the case may be, must certify to the 1766 department that he or she will supervise the temporary bail bond 1767 agent's activities.

1768 (6) Failure to notify the department within the required
1769 time period shall result in the appointing entity being assessed
1770 a delinquent fee of \$250. Delinquent fees shall be paid by the
1771 appointing entity and shall not be charged to the appointee.
1772 Section 68. Section 648.383, Florida Statutes, is amended

1773 to read:

1774648.383Renewal, continuation, reinstatement, and1775termination of appointment; bail bond agents.--

1776 The appointment of a bail bond agent shall continue in (1)1777 force unless suspended, revoked, or otherwise terminated, 1778 subject to a renewal request filed by the appointing entity in 1779 the appointee's birth month and every 24 months thereafter. A renewal request must be filed with the department or person 1780 1781 designated by the department to administer the appointment 1782 process along with payment of the renewal appointment fee and 1783 taxes as prescribed in s. 624.501.

1784 Each appointing person must file with the department (2) 1785 or person designated by the department to administer the 1786 appointment process the lists, statement, and information as to 1787 each bail bond agent whose appointment is being renewed, 1788 accompanied by payment of the applicable renewal fees and taxes 1789 as prescribed in s. 624.501, by a date established by the department following the month during which the appointment will 1790 1791 expire.

1792 (3) An appointment may be renewed by the department or 1793 person designated by the department to administer the 1794 appointment process without penalty if the information required 1795 under subsection (2) is received by the department on or prior to the expiration of an appointment in the licensee's birth 1796 1797 month date established by the department for renewal, and such 1798 appointment shall be renewed is effective as of the first day of 1799 the month succeeding the month in which on the day the 1800 appointment was scheduled to expire.

Page 65 of 67 CODING: Words stricken are deletions; words underlined are additions.

1801 If the information required under subsection (2) is (4) 1802 received by the department or person designated by the 1803 department to administer the appointment process after the 1804 renewal date established by the department for renewal, the 1805 appointment may be renewed by the department if the an 1806 additional appointment, late filing, continuation, and 1807 reinstatement fee accompanies the application as required under 1808 s. 624.501.

1809Section 69.Subsections (1) and (3) of section 648.50,1810Florida Statutes, are amended to read:

1811 648.50 Effect of suspension, revocation upon associated
1812 licenses and licensees.--

1813 (1) Upon the suspension, revocation, or refusal to renew 1814 or continue any license or appointment or the eligibility to 1815 hold a license or appointment of a bail bond agent or τ temporary 1816 bail bond agent, or runner, the department shall at the same 1817 time likewise suspend or revoke all other licenses or 1818 appointments and the eligibility to hold any other such licenses 1819 or appointments which may be held by the licensee under the 1820 Florida Insurance Code.

1821 (3) No person whose license as a bail bond agent <u>or</u>,
1822 temporary bail bond agent, or runner has been revoked or
1823 suspended shall be employed by any bail bond agent, have any
1824 ownership interest in any business involving bail bonds, or have
1825 any financial interest of any type in any bail bond business
1826 during the period of revocation or suspension.

1827Section 70.Sections 626.032 and 626.361, Florida1828Statutes, are repealed.

Page 66 of 67

CODING: Words stricken are deletions; words underlined are additions.

FLORIDA	HOUSE	OF REPI	RESENTA	A T I V E S
---------	-------	---------	---------	-------------

Ľ	

 HB 0863
 2003 CS

 1829
 Section 71. This act shall take effect upon becoming a

 1830
 law.