

Amendment No. (for drafter's use only)

CHAMBER ACTION

Senate

House

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1 Representative Poppell offered the following:

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3 **Substitute Amendment for Amendment (152357)**

4 Remove line(s) 425-432 and insert:

5 (7) A manufacturer, distributor, or wholesaler may sell or
6 lease new equipment for use within the state. If the
7 manufacturer, distributor, or wholesaler makes a direct sale and
8 the equipment is prepared for delivery or serviced by a dealer,
9 the manufacturer, distributor, or wholesaler shall reasonably
10 compensate the dealer for the preparation and delivery of the
11 new equipment and shall pay to the dealer a commission equal to
12 no less than three-fourths of the dealer's previous year's
13 percentage of gross profit of equipment sales as reported by the
14 dealer to the line manufacturer, distributor, or wholesaler.
15 When a direct sale is made by the manufacturer, distributor, or

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HOUSE AMENDMENT

Bill No. HB 1187 CS

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16 | wholesaler, the units sold shall be applied to the dealer's
17 | total annual sales. This

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