A bill to be entitled
An act relating to the specialty license plate program; amending s. 320.08053, F.S.; revising requirements for establishing a specialty license plate; requiring the submission of a sample plate; requiring a financial analysis of anticipated revenues and expenditures; requiring the submission of prepaid applications; providing for the retention by the Department of Highway Safety and Motor Vehicles of amounts sufficient to offset application and development costs; providing for the refund of annual use fees if a specialty license plate is not authorized or enacted; requiring the department to adopt rules, including rules specifying viewpoint-neutral design specifications for specialty license plates; amending s. 320.08056, F.S.; revising requirements for issuing specialty license plates; revising design requirements for such plates; revising the retention and distribution requirements for annual use fees; revising conditions and procedures for the discontinuation of specialty license plates; amending s. 320.08062, F.S.; revising provisions for audits and attestations required of entities receiving annual use fees from specialty license plates; requiring the department, in cooperation with local tax collectors and PRIDE, to study the possibility of using direct-to-customer distribution;

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Florida Senate - 2004
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            requiring the department to report the results
        to the Legislature by a specified date;
        providing an effective date.
    Be It Enacted by the Legislature of the State of Florida:
        Section 1. Section 320.08053, Florida Statutes, is
    amended to read:
320.08053 Requirements for requests to establish
specialty license plates.--
(1) An organization that seeks authorization to establish a new specialty license plate for which an annual use fee is to be charged must sulmit to the department:
(a) Submit to the department a written request for the particular specialty license plate being sought, describing the proposed specialty license plate in specific general terms, including a sample plate as it will appear in final form, which must conform to the specifications set by the department and this chapter.
(b) Presell 15,000 specialty license plates within 1 year as a condition for seeking legislative authorization of the specialty license plate. The annual use fee for the proposed specialty license plate shall be collected in any of the local tax collectors' offices. Either the organization applying for the specialty license plate or the prospective purchaser of the license plate may prepay the annual use fee. The results of a scientific sample survey of florida motor vehicle owners that indicates at least 15,000 motor vehicle owners intend to purchase the proposed specialty license plate at the increased cost. The sample survey of registered motor vehicle owners must be performed independently of the 2

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requesting organization by an organization that conducts
similar sample surveys as a normal course of lousiness. Prior
to conducting a sample survey for the purposes of this
section, a requesting organization must obtain a determination
from the department that the organization selected to conduct
the survey performs similar surveys as a normal course of
business and is independent of the requesting organization.
    (c) An application fee, not to exceed $60,000, to
defray the department's cost for reviewing the application and
developing the specialty license plate, if authorized. State
funcls may not be used to pay the application fee, except for
eollegiate specialty license plates authorized in s.
320.08058(3) and (13). The specialty license plate application
provisions of this act shall not apply to any organization
which has requested and received the required forms for
obtaining a specialty license plate authorization from the
Department of Highway Safety and Motor Vehicles, has opened a
bank account for the funds collected for the specialty license
tag and has made deposits to such an account, and has obtained
signatures toward completing the requirements for the
specialty license tag. All applications requested on or after
the effective date of this act must meet the requirements of
this act.
    (c) (d) Submit to the department a marketing strategy
outlining short-term and long-term marketing plans for the
requested specialty license plate and a financial analysis
outlining the anticipated revenues and the planned
expenditures of the revenues to be derived from the sale of
the requested specialty license plates.
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If, at least 90 days before the convening of the next regular
session of the Legislature, at least 15,000 specialty license
plates have been presold, and all other prequalification
requirements have been met, the department shall notify the
organization that it is eligible to seek legislative
authorization of the specialty license plate.
    (2) After 15,000 specialty license plates have been
presold, the department may retain up to $60,000 of the
presales amounts collected to defray the department's cost for
reviewing the application and developing the specialty license
plate.
The information required under this subsection must be
sumitted to the department at least go days before the
eonvening of the next regular session of the legislature.
    (3)(2) If the specialty license plate requested by the
organization is approved by law, the organization must submit
the proposed art design for the specialty license plate to the
department, in a form prescribed by the department,as soon as
practicable, but no later than 60 days after the act approving
the specialty license plate becomes a law. If the specialty
license plate requested by the organization is not approved by
the Legislature, the presales amount application fee shall be
credited toward the future registration of the registered
motor vehicle owner who paid the annual use fee for the
requested specialty license plate refuncted to the requesting
organization. If the registered motor vehicle owner does not
conduct a future registration transaction within 1 year after
the expiration of that owner's previous registration, the
annual use fee must be refunded by the department to the
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applicant organization or to the prospective purchaser who
submitted the presales payment.
    (4) The department shall adopt, under chapter 120,
rules that provide viewpoint-neutral specifications for the
design of specialty license plates, that promote or enhance
the readability of all specialty license plates, and that
discourage counterfeiting. The rules must provide uniform
specifications, must require the inclusion of the word
"Florida" in the same place on each specialty license plate
and in such a size and location that it is clearly
identifiable on each specialty license plate when the plate is
mounted on a vehicle, and must provide specifications for the
size and location of any words or logos appearing on specialty
license plates.
    Section 2. Subsections (6), (7), and (8) of section
320.08056, Florida Statutes, are amended to read:
    320.08056 Specialty license plates.--
    (6) Specialty license plates must bear the design
required by law for the appropriate specialty license plate,
and the designs and colors must conform to the department's
design specifications be approved loy the department. In
addition to a design, the specialty license plates may bear
the imprint of numerals from 1 to 999, inclusive, capital
letters "A" through "Z," or a combination thereof. The
department shall determine the maximum number of characters,
including both numerals and letters. All specialty license
plates must be otherwise of the same material and size as
standard license plates issued for any registration period.
In small letters, the word "Florida" must appear at either the
bottom or top of the plate, depending upon the design. In
addition,A specialty license plate may bear an appropriate
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slogan, emblem, or logo in a size and placement that conforms
to the department's design specifications.
(7) The department shall annually retain from the first proceeds derived from the annual use fees collected an amount sufficient to defray each specialty plate's pro rata share of the department's costs directly related to issuing the specialty plate. Such costs shall include distribution costs, direct costs to the department, costs associated with reviewing each organization's compliance with the audit and attestation requirements of $s .320 .08062$, and any applicable increased costs of manufacturing the specialty license plate. Any cost increase to the department related to actual cost of the plate, including a reasonable vendor profit, shall be verified by the Department of Management Services. Thereafter, 10 percent of the proceeds from the annual use fees collected for each specialty license plate enacted after October 1 , 2004, shall be deposited into the Highway Safety Operating Trust Fund and shall be used to support the department's Florida Highway Patrol Recruitment and Retention Salary Program. The balance of the proceeds from the annual use fees collected for that specialty license plate shall be distributed as provided by law.
(8) (a) The department shall issue a discontinuation warning for a must discontinue the issuance of an approved specialty license plate if, 2 years after the date of enactment, the number of valid plates for that specialty license plate is fewer than 8,000. If the number of valid plates is fewer than 8,00012 months after the date of the discontinuation warning, the department shall discontinue issuing that specialty license plate.:

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1. Less than 8,000 plates, including annual renewals, are issued for that specialty license plate by the end of the 5th year of sales.
2. Less than 8,000 plates, including annual renewals, are issued for that specialty license plate during any subsequent 5 -year period.
(b) The department may is authorized to discontinue the issuance of a specialty license plate and distribution of associated annual use fee proceeds if the organization no longer exists, if the organization has stopped providing services that are authorized to be funded from the annual use fee proceeds, or pursuant to an organizational recipient's request. Organizations shall are required to notify the department immediately to stop all warrants for plate sales if any of the conditions in this section exist, and must meet the requirements of s. 320.08062 for any period of operation during a fiscal year.
(c) The requirements of Paragraph (a) does shall not apply to collegiate specialty license plates authorized in s. $320.08058(3),(13),(21)$, and (26).

Section 3. Subsection (1) of section 320.08062, Florida Statutes, is amended to read:
320.08062 Audits and attestations required; annual use fees of specialty license plates.--
(1) (a) All organizations and state agencies that receive annual use fee proceeds from the department are responsible for ensuring that the proceeds are used in accordance with ss. 320.08056 and 320.08058 , and must annually attest, under penalty of perjury that such proceeds were used in compliance with such sections. The attestation must be made annually in a form and format determined by the department, 7

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which includes, at a minimum, identification of all revenues
received by the organization from the specialty license plate
program and a categorical list of expenditures.
    (b) Any organization not subject to audit pursuant to
s. 215.97 shall annually attest, under penalties of perjury,
that such proceeds were used in compliance with ss. 320.08056
and 320.08058. The attestation shall be made annually in a
form and format determined by the department.
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    (b) (c) Any organization subject to audit pursuant to
    s. 215.97 shall submit an audit report in accordance with
rules adopted promulgated by the Auditor General, in addition
to the attestation made in the form and format required by the
department. The annual attestation shall be submitted to the
department for review within 9 months after the end of the
organization's fiscal year.
Section 4. The Department of Highway Safety and Motor
Vehicles, in cooperation with representatives of the local tax
collectors and with PRIDE at Union Correctional Facility,
shall study the operational and economic feasibility of
direct-to-customer delivery of specialty license plates and
shall report its findings to the Legislature by December 31,
2004. The study must include, but need not be limited to, an
analysis of the potential operational and economic effect of
various manufacturing, inventory control, and product
distribution technologies on the specialty license plate
program.
Section 5. This act shall take effect upon becoming a
law.
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            SENATE SUMMARY
Revises the requirements for establishing a specialty
license plate. Requires the submission of a sample plate.
Requires a financial analysis of anticipated revenues and
expenditures. Requires the submission of prepaid
applications. Provides for the retention by the
Department of Highway Safety and Motor Vehicles of
amounts sufficient to offset application and development
costs. Provides for the refund of annual use fees if a
specialty license plate is not authorized or enacted.
Requires the department to specify viewpoint-neutral
design specifications for specialty license plates.
Amends provisions for the issuance of specialty license
plates. Revises design requirements for such plates.
Revises the retention and distribution requirements for
annual use fees. Revises conditions and procedures for
the discontinuation of specialty license plates. Revises
provisions for audits and attestations required of
entities receiving specialty license plate annual use
fees. Requires the department, in cooperation with local
tax collectors and PRIDE, to study the possibility of
using direct-to-customer distribution. Requires the
department to report the results to the Legislature by
December 31, 2004.
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