By Senator Bennett

21-1350A-04	See HB 1181
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1	A bill to be entitled	
2	An act relating to deceptive and unfair trade	
3	practices; amending s. 501.212, F.S.; expanding	
4	certain nonapplication provisions relating to	
5	certain real estate practices to include	
6	persons or private parties seeking certain	
7	relief under certain circumstances; providing	
8	an exception; amending s. 501.975, F.S.;	
9	expanding application of certain definitions;	
10	creating s. 501.977, F.S.; specifying	
11	procedures and requirements for bringing	
12	certain actions against dealers by entities	
13	other than the enforcing authority under	
14	certain circumstances; limiting actions for	
15	damages or declaratory or injunctive relief	
16	under certain circumstances; limiting awards of	
17	attorney's fees and costs under certain	
18	circumstances; providing procedures and	
19	requirements for consents by dealers under	
20	certain circumstances; providing for	
21	determinations of certain damages under such	
22	consents; providing limitations; specifying	
23	effects of such consents; providing for	
24	awarding attorney's fees and costs under	
25	certain circumstances; providing limitations;	
26	providing an effective date.	
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28	Be It Enacted by the Legislature of the State of Florida:	
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30	Section 1. Subsection (6) of section 501.212, Florida	
31 Statutes, is amended to read:		

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CODING: Words stricken are deletions; words underlined are additions.

1 501.212 Application. -- This part does not apply to: 2 (6) An act or practice involving the sale, lease, 3 rental, or appraisal of real estate by a person licensed, 4 certified, or registered pursuant to chapter 475, which act or 5 practice violates s. 475.42 or s. 475.626, or to persons or 6 private parties seeking relief for actions pertaining to the 7 ownership, use, maintenance, development, or possession of, or 8 a lien of record upon, real property located in this state if 9 the parties to the action executed a written contract or 10 agreement that expressly provides for the process of 11 resolution of any dispute or the award of damages, attorney's fees, and costs, if any, or if the real property contract, 12 agreement, or undertaking which is the subject of a dispute is 13 14 otherwise specifically covered or regulated by the laws of this state. However, nothing in this subsection is intended to 15 prohibit the enforcing authority from retaining exclusive 16 17 jurisdiction to bring any cause of action authorized under s. 501.207, and to seek any civil penalties authorized under s. 18 19 501.2075, for actions pertaining to the ownership, use, maintenance, development, or possession of, or a lien of 20 record upon, real property located in this state. 21 Section 2. Section 501.975, Florida Statutes, is 22 23 amended to read: 24 501.975 Definitions.--As used in ss.s.501.976 and 25 501.977, the following terms shall have the following meanings: 26 27 "Customer" includes a customer's designated agent. (1)28 "Dealer" means a motor vehicle dealer as defined 29 in s. 320.27, but does not include a motor vehicle auction as 30 defined in s. 320.27(1)(c)4.

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- 1 "Replacement item" means a tire, bumper, bumper 2 fascia, glass, in-dashboard equipment, seat or upholstery 3 cover or trim, exterior illumination unit, grill, sunroof, 4 external mirror and external body cladding. The replacement of up to three of these items does not constitute repair of damage if each item is replaced because of a product defect or damaged due to vandalism while the new motor vehicle is under the control of the dealer and the items are replaced with original manufacturer equipment, unless an item is replaced 10 due to a crash, collision, or accident.
 - "Threshold amount" means 3 percent of the manufacturer's suggested retail price of a motor vehicle or \$650, whichever is less.
 - (5) "Vehicle" means any automobile, truck, bus, recreational vehicle, or motorcycle required to be licensed under chapter 320 for operation over the roads of Florida, but does not include trailers, mobile homes, travel trailers, or trailer coaches without independent motive power.

Section 3. Section 501.977, Florida Statutes, is created to read:

501.977 Claimant's early recovery; speedy resolution .-- With respect to any action brought under this part by an entity other than the enforcing authority against a dealer and notwithstanding any other provision of law:

- (1) At least 30 days before filing an action under this part, the party initiating the action must serve, via certified mail, a written demand upon the dealer.
 - (a) Such demand must in good faith:
- 1. Indicate that the demand is being made pursuant to this part.
 - Specifically describe the alleged violation.

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- 3. If damages are being sought, state the actual damages recoverable under this part and suffered as a result of the alleged violation, with an explanation for the computation thereof, and afford the dealer 30 days within which to pay the aggrieved person such damages.
- 4. If injunctive relief is being sought, specifically state the practice sought to be enjoined and afford the dealer 30 days within which to agree to cease and desist from further engaging in such practice.
- (b) No action for damages shall be brought against a dealer under this part if the dealer has, within the 30-day time period, paid the damages sought by an aggrieved person pursuant to a demand made pursuant to paragraph (a). Such payment shall not serve as an admission by the dealer of any wrongdoing or violation of this part and shall serve to release the dealer from any damage claim of the aggrieved person under this part in connection with the transaction described in the demand.
- (c) No action for declaratory or injunctive relief shall be brought under this part if the dealer has, within the 30-day time period, agreed to cease and desist from further engaging in the practice complained of in a demand made pursuant to paragraph (a). The agreement by the dealer to cease and desist shall:
- 1. Not serve as an admission by the dealer of any wrongdoing or violation of this part.
- 2. Be served on the aggrieved person within the 30-day time period.
- Be forwarded by the dealer to the Department of Legal Affairs, together with a copy of the demand, and have

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the same effect and be enforced by the enforcing authority as if the agreement were an order under s. 501.208.

- (d) If the dealer rejects the demand, the party initiating the claim shall not be entitled to recover his or her reasonable attorney's fees and costs if:
- 1. The demand made under this part was not made in good faith; or
- 2. The judgment obtained for actual damages, not including attorney's fees and costs, is not at least 75 percent of the actual damages sought in the demand.
- (2) Any time after the filing of an action under this part, but no later than 60 days before trial, the dealer may file a consent to the relief sought in such action.
- (a) The consent may be directed to any one or more claims of a violation of this part asserted by the aggrieved party but need not be made as to all claims of violation of this part.
- (b) With the filing of the consent, the consenting party shall:
- 1. With respect to any damage claim, pay the aggrieved 20 21 party, contemporaneously with the filing of the consent, the actual damages described in the demand in subsection (1) or 22 any lesser amount stated by the aggrieved party via 23 24 interrogatory or deposition or, if the consenting party disputes the amount of actual damages sought under this part, 25 the consenting party may request a summary procedure with 26 27 respect to the issue of damages only in which the court shall, on an expedited basis, determine the actual damages 28 29 recoverable under this part.
 - 2. With respect to any claim for declaratory or injunctive relief, agree to such relief as specifically

requested in the complaint or, if the consenting party
disputes the scope of such requested relief, request a summary
procedure in which the court shall, without further discovery,
determine and impose the appropriate and specific relief
available under this part.

- (c) In connection with a requested summary procedure to determine actual damages, the court shall:
- 1. Establish what limited discovery, if any, is to be taken, if not already taken, recognizing the limited purpose of the proceeding.
- 2. After an evidentiary hearing, enter an order finding, based on a preponderance of the evidence, the amount of actual damages suffered under this part as if a violation had occurred.
- 3. Afford the dealer 30 days after the date of such order within which to pay the actual damages determined. While a dealer may file more than one consent during the course of the proceedings and during such summary procedures more than one consent may be heard, the dealer may only make one request for a summary procedure in the course of litigating an action brought pursuant to this part.
- (d) A consent shall not serve as an admission by the dealer of any wrongdoing or violation of this part and shall serve to release the dealer from any claim of the aggrieved person under this part in connection with the transaction described in the complaint. However, if the consent was limited to less than all claims of the asserted violations of this part, the release shall be limited to the specific violation described in the consent. If the dealer fails to pay the actual damages as provided in paragraph (c), judgment shall be entered against the consenting party for such actual

damages and such consent shall be deemed an admission of wrongdoing and a violation of this part. (e) The party in whose favor a consent is filed shall receive his or her reasonable attorney's fees and costs from the dealer. However, such fees and costs shall not be recoverable if: The demand in subsection (1) was not made in good faith; or 2. The amount paid pursuant to subsection (2), not including attorney's fees and costs, is not at least 75 percent of the actual damages sought in the demand made pursuant to subsection (1). Section 4. This act shall take effect July 1, 2004.